



**GRAND PARADE**

INVESTMENTS LIMITED

**2022**

**INTERIM  
RESULTS  
PRESENTATION**

**Mohsin Tajbhai**

Chief Executive Officer

**Jayson October**

Chief Financial Officer



- SALIENT FEATURES
- FINANCIAL REPORT
- INVESTMENT OVERVIEW
- CLOSING
- Q&A

## AGENDA





# SALIENT FEATURES

DEC 2021

**R9.6m** decrease in revenue from continuing operations



**R6.0m** increase in EBITDA from continuing operations



**R8.8m** increase in NPAT from continuing operations to R16.5m



**R24.7m** increase in headline earnings



**15%** decrease in corporate costs

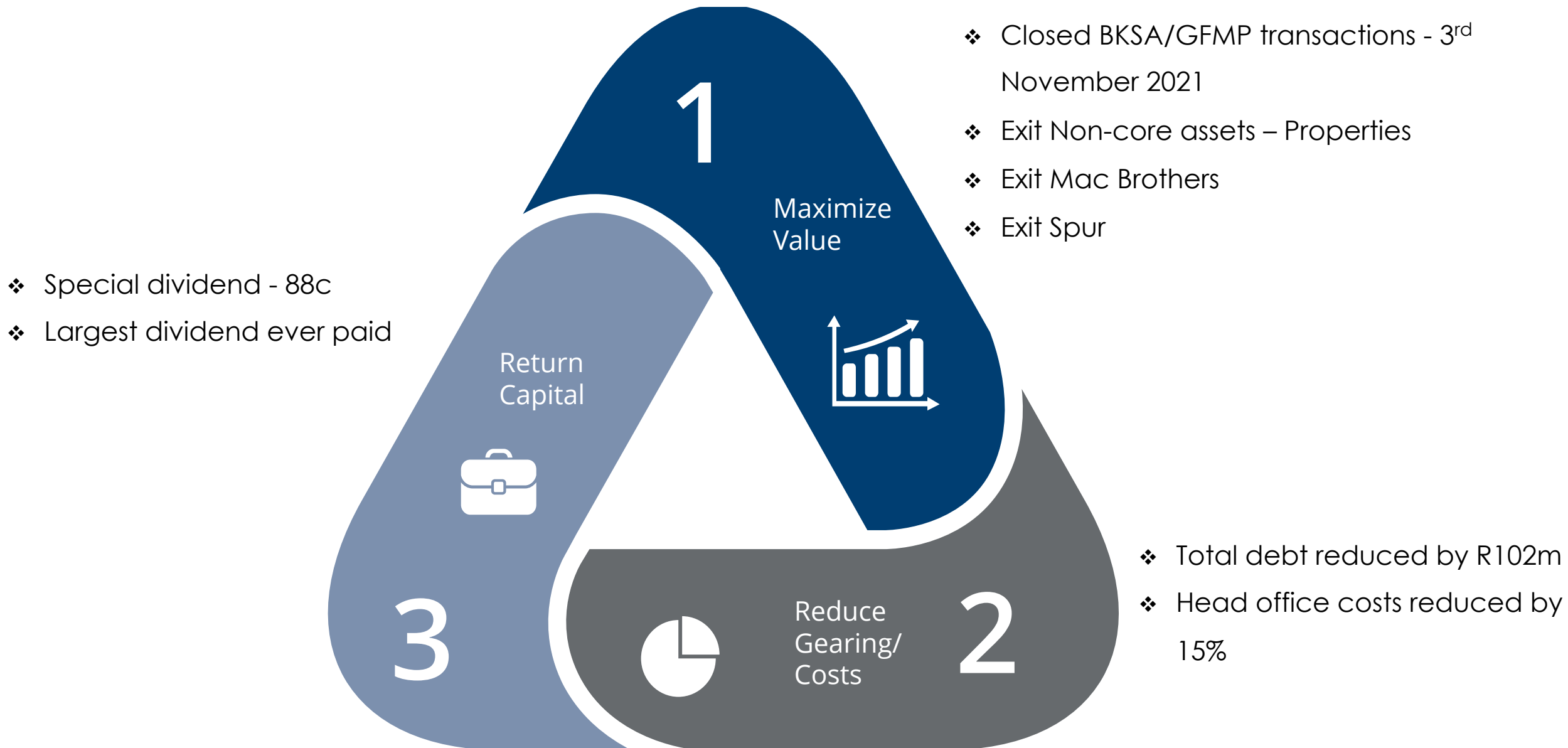


**R102.1m** decrease in total debt



**88c** Dividend paid

# PERFORMANCE AGAINST STRATEGIC OBJECTIVES



# FINANCIAL REPORT

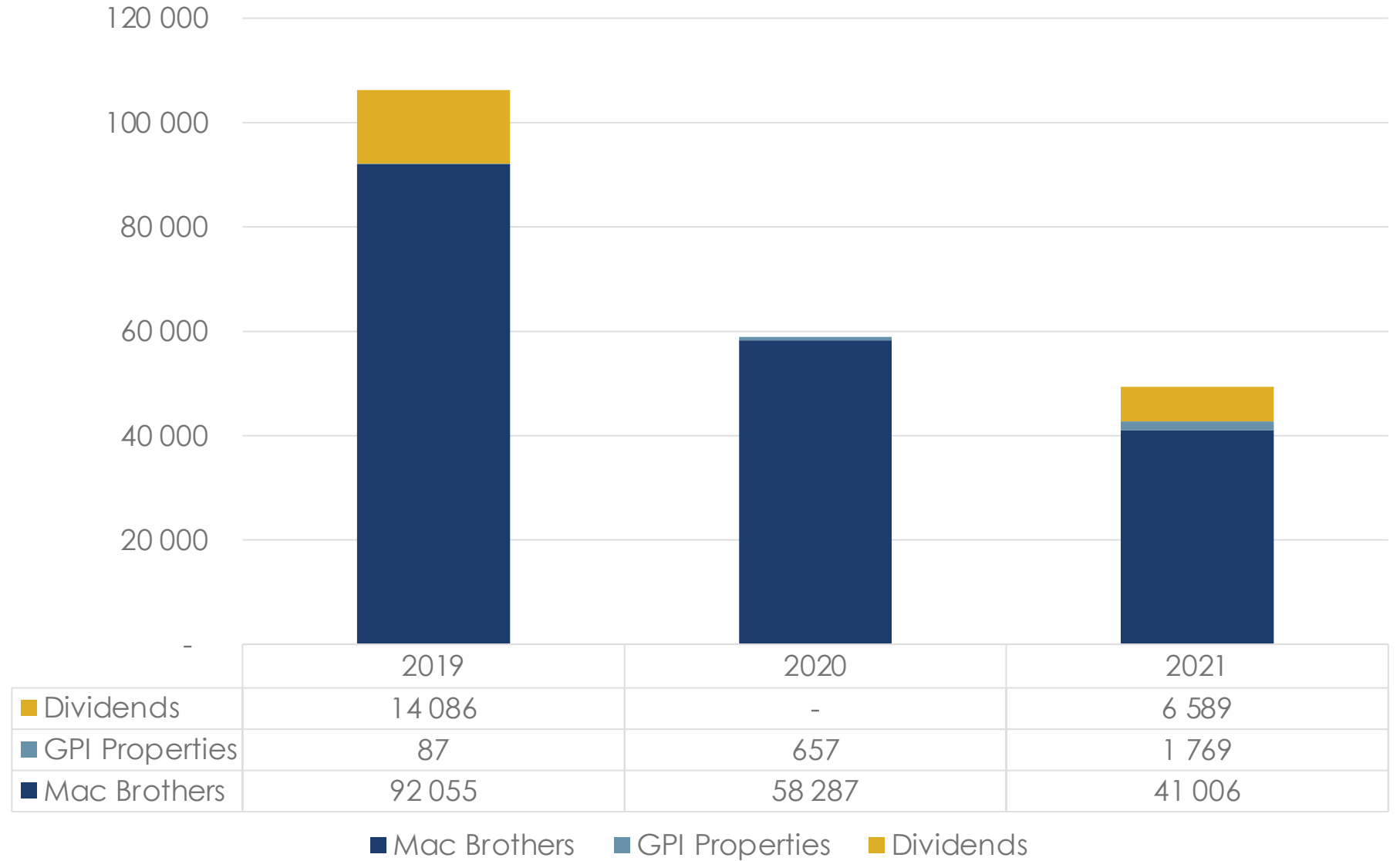
## CONDENSED GROUP STATEMENT OF COMPREHENSIVE INCOME

	Dec 2021 (R'000)	Dec 2020 (R'000)	Movement (R'000)
<b>Continuing operations</b>			
Revenue	49,364	58,944	(9,580)
Cost of Sales	(28,833)	(39,815)	10,982
<b>Gross Profit</b>	<b>20,531</b>	<b>19,129</b>	<b>1,402</b>
Operating costs	(41,526)	(36,064)	(5,462)
Profit from equity-accounted investments	50,752	33,599	17,153
<b>EBITDA Before Non-trading items</b>	<b>29,757</b>	<b>16,664</b>	<b>13,093</b>
Profit on sale of investment property	-	7,091	(7,091)
<b>EBITDA</b>	<b>29,757</b>	<b>23,755</b>	<b>6,002</b>
Depreciation	(4,470)	(4,483)	13
Amortisation	(11)	(16)	5
<b>Profit before finance costs and taxation</b>	<b>25,276</b>	<b>19,256</b>	<b>6,020</b>
Finance income	2,785	310	2,475
Finance costs	(10,956)	(11,169)	213
<b>Profit/(loss) before taxation</b>	<b>17,105</b>	<b>8,397</b>	<b>8,708</b>
Taxation	(599)	(652)	53
<b>Profit/(loss) for the year</b>	<b>16,506</b>	<b>7,745</b>	<b>8,761</b>
<b>Discontinued operations</b>			
Profit/(Loss) after tax from discontinued operations	965	(9,647)	10,612
<b>Profit/(loss) for the year</b>	<b>17,471</b>	<b>(1,902)</b>	<b>19,373</b>

# FINANCIAL REPORT

## REVENUE EXTRACTS FROM CONDENSED GROUP STATEMENT OF COMPREHENSIVE INCOME

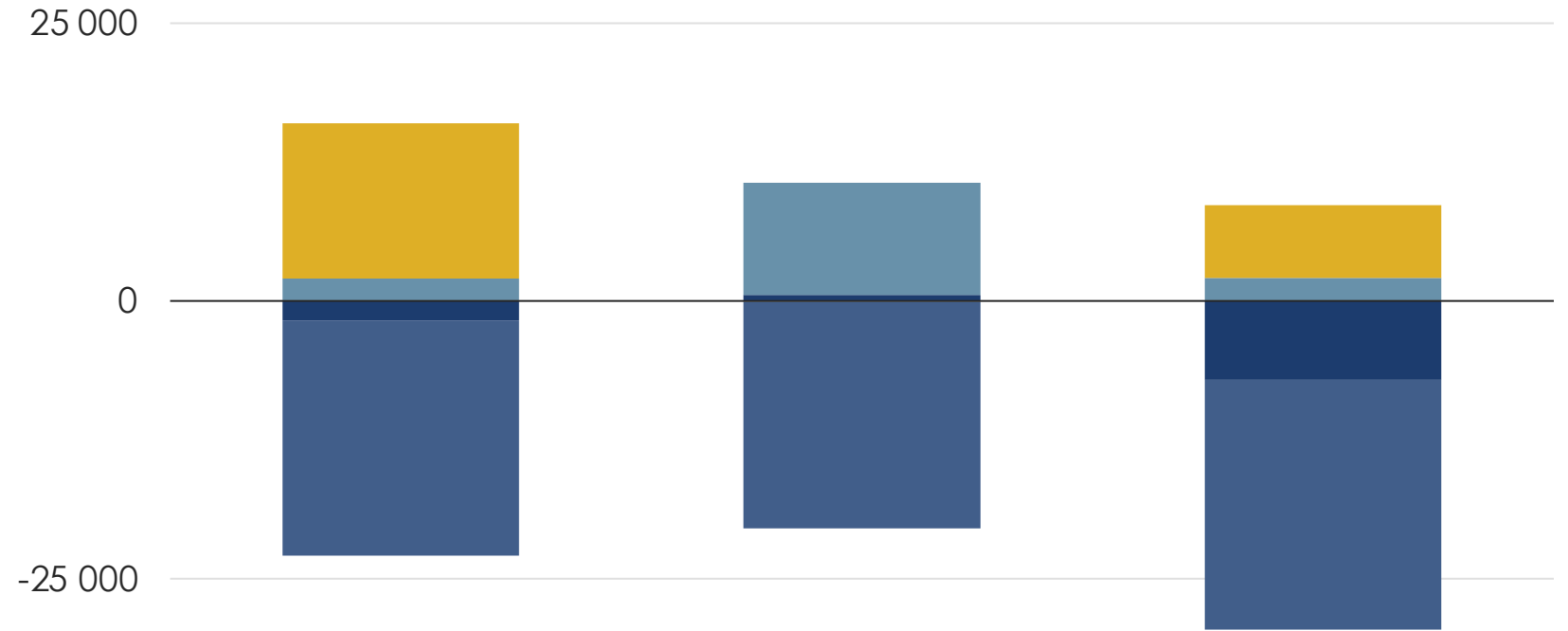
Revenue R'000



# FINANCIAL REPORT

## EBITDA EXTRACTS FROM CONDENSED GROUP STATEMENT OF COMPREHENSIVE INCOME

EBITDA R'000

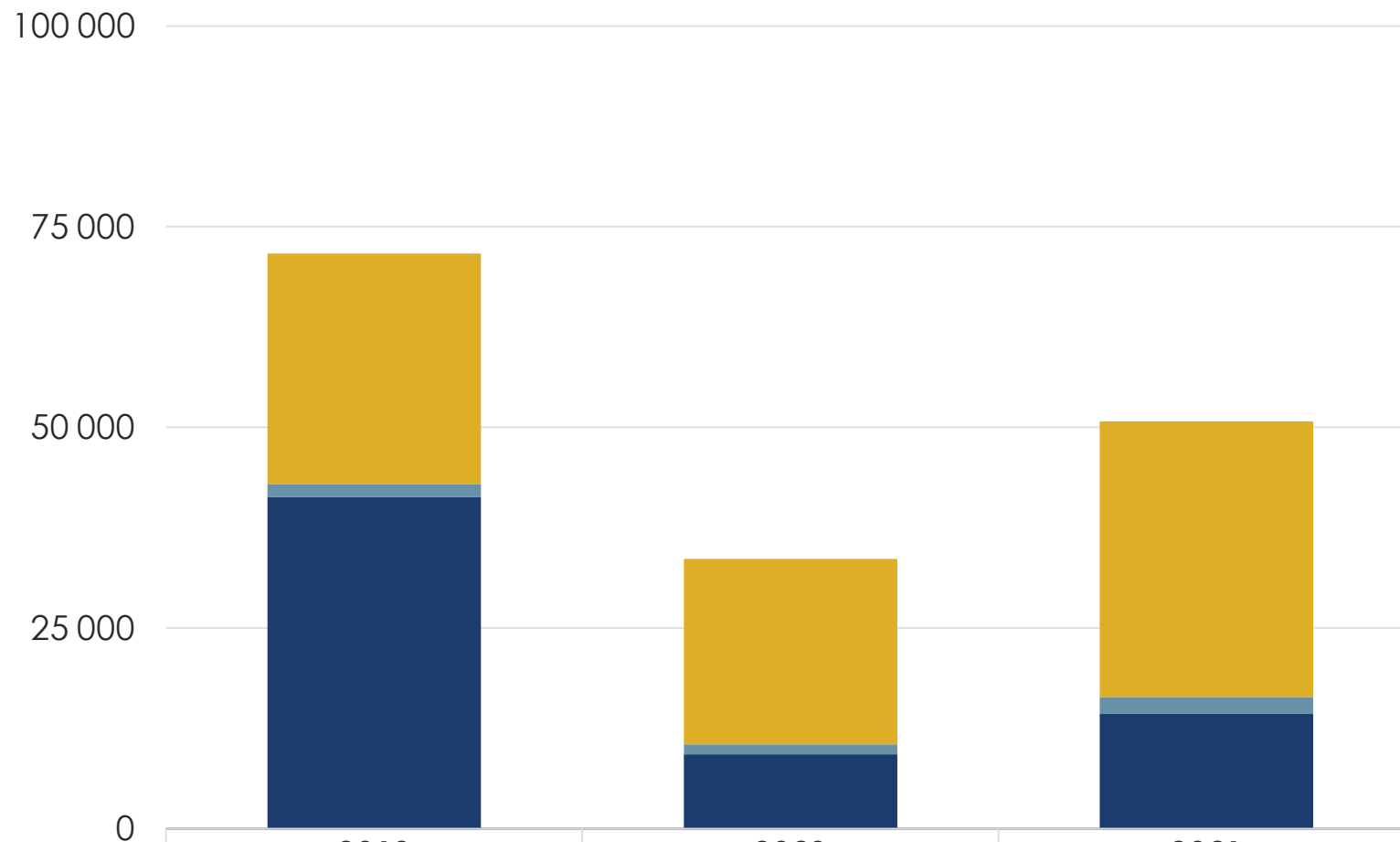


	2019	2020	2021
■ Other	(21 178)	(20 454)	(22 473)
■ Spur	13 971	(39)	6 551
■ GPI Properties	2 020	10 119	2 047
■ Mac Brothers	(1 767)	529	(7 119)

# FINANCIAL REPORT

PROFIT FROM EQUITY ACCOUNTED INVESTMENTS EXTRACT FROM CONDENSED GROUP STATEMENT OF COMPREHENSIVE INCOME

Equity Accounted Earnings  
R'000



	2019	2020	2021
■ Sun Slots	28 718	23 098	34 341
■ Worcester Casino	1 638	1 197	2 147
■ SunWest	41 330	9 305	14 265



# FINANCIAL REPORT

## HEADLINE EARNINGS BY INVESTMENT

	31-Dec-21 R000's	31-Dec-20 R000's	Movement R000's	Movement %
<b>Food</b>	<b>(7,169)</b>	<b>(5,542)</b>	<b>(1,627)</b>	<b>-29%</b>
Spur	6,559	(39)	6,598	16918%
Mac Brothers	(13,728)	(5,503)	(8,225)	-149%
<b>Gaming &amp; Leisure</b>	<b>50,752</b>	<b>33,568</b>	<b>17,184</b>	<b>51%</b>
SunWest	14,265	9,305	4,960	53%
Sun Slots	34,341	23,098	11,243	49%
Worcester Casino	2,146	1,196	950	79%
Infinity Gaming Africa		(31)	31	100%
<b>Group Central costs</b>	<b>(27,238)</b>	<b>(24,888)</b>	<b>(2,350)</b>	<b>9%</b>
Corporate Costs net of finance charges	(14,738)	(17,335)	2,597	15%
Transaction costs and legal fees	(8,071)	(3,162)	(4,909)	-155%
Net finance cost	(3,944)	(5,712)	1,768	31%
GPI Properties	(485)	1,321	(1,806)	-137%
<b>Headline earnings for the period : Continuing operations</b>	<b>16,345</b>	<b>3,138</b>	<b>13,207</b>	<b>421%</b>
<b>Discontinued operations</b>	<b>4,150</b>	<b>(7,351)</b>	<b>11,501</b>	<b>156%</b>
Burger King	3,896	(4,128)	8,024	194%
Grand Food Meat Plant	254	(3,223)	3,477	108%
<b>Headline earnings for the period</b>	<b>20,495</b>	<b>(4,213)</b>	<b>24,708</b>	<b>586%</b>

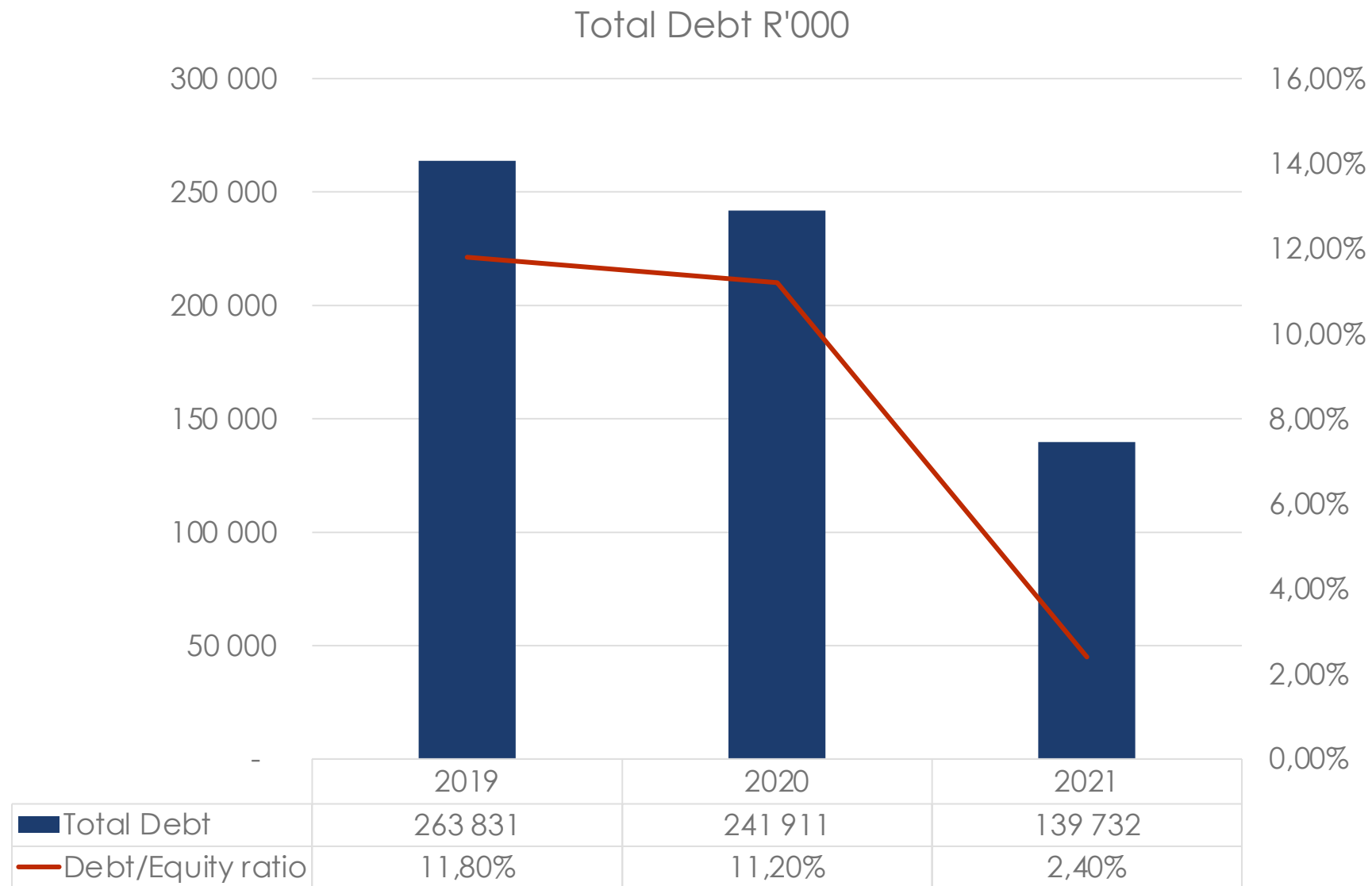
# FINANCIAL REPORT

## TERM DEBT ANALYSIS

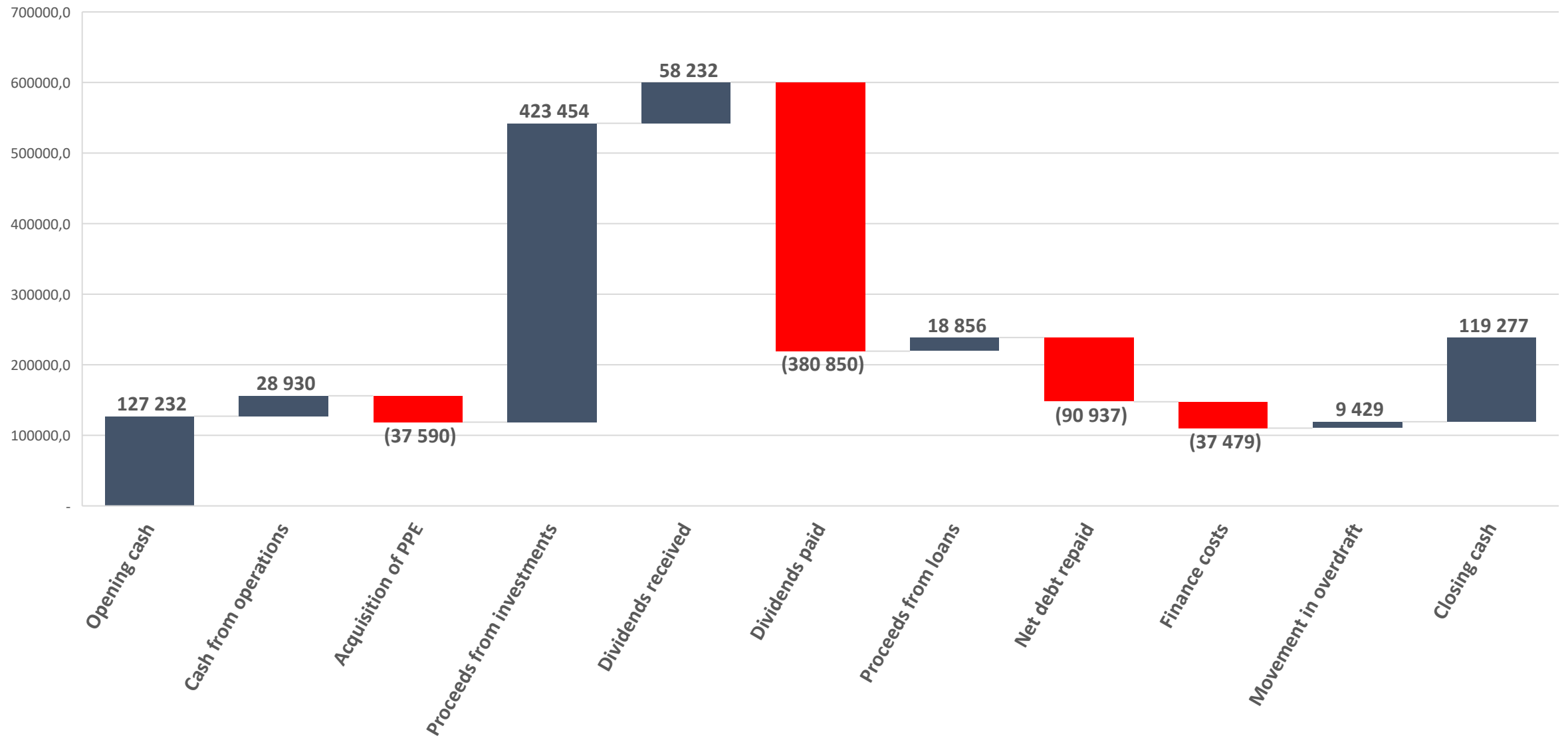
		Dec 21 (R'000)	Dec 20 (R'000)	Movement (R'000)	Movement %
<b>Holding company facilities</b>					
<b>Security</b>	<b>Type of facility</b>				
		<b>100,000</b>	<b>186,743</b>	<b>(86,743)</b>	<b>46%</b>
SunWest and Sun Slots	Preference shares	-	186,743	(186,743)	100%
SunWest and Sun Slots	Bridge Finance	100,000	-	100,000	-
<b>Subsidiary Facilities</b>					
<b>Subsidiary</b>	<b>Type of facility</b>				
		<b>39,732</b>	<b>55,168</b>	<b>(15,436)</b>	<b>28%</b>
GPI Properties	Term Loans (Mortgage)	39,618	54,095	(14,477)	27%
Mac Brothers	Finance Leases	114	860	(746)	87%
Burger King	Finance Leases	-	213	(213)	100%
<b>Total Debt</b>		<b>139,732</b>	<b>241,911</b>	<b>(102,179)</b>	<b>42%</b>
Debt/Equity		2.4%	14.4%	-12.0%	-83%
Debt/EBITDA		1	3.11	-2.11	-68%

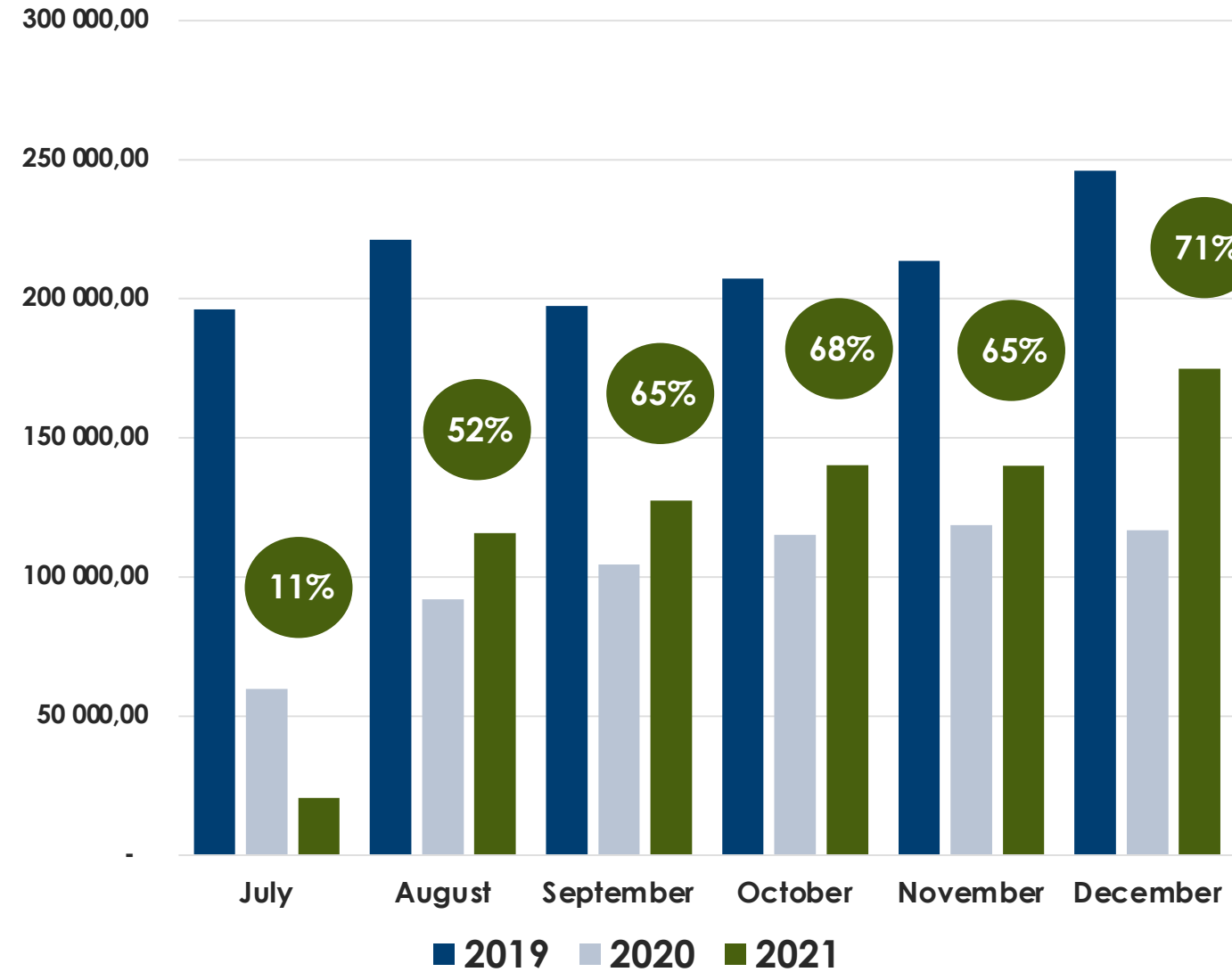
# FINANCIAL REPORT

## TERM DEBT ANALYSIS

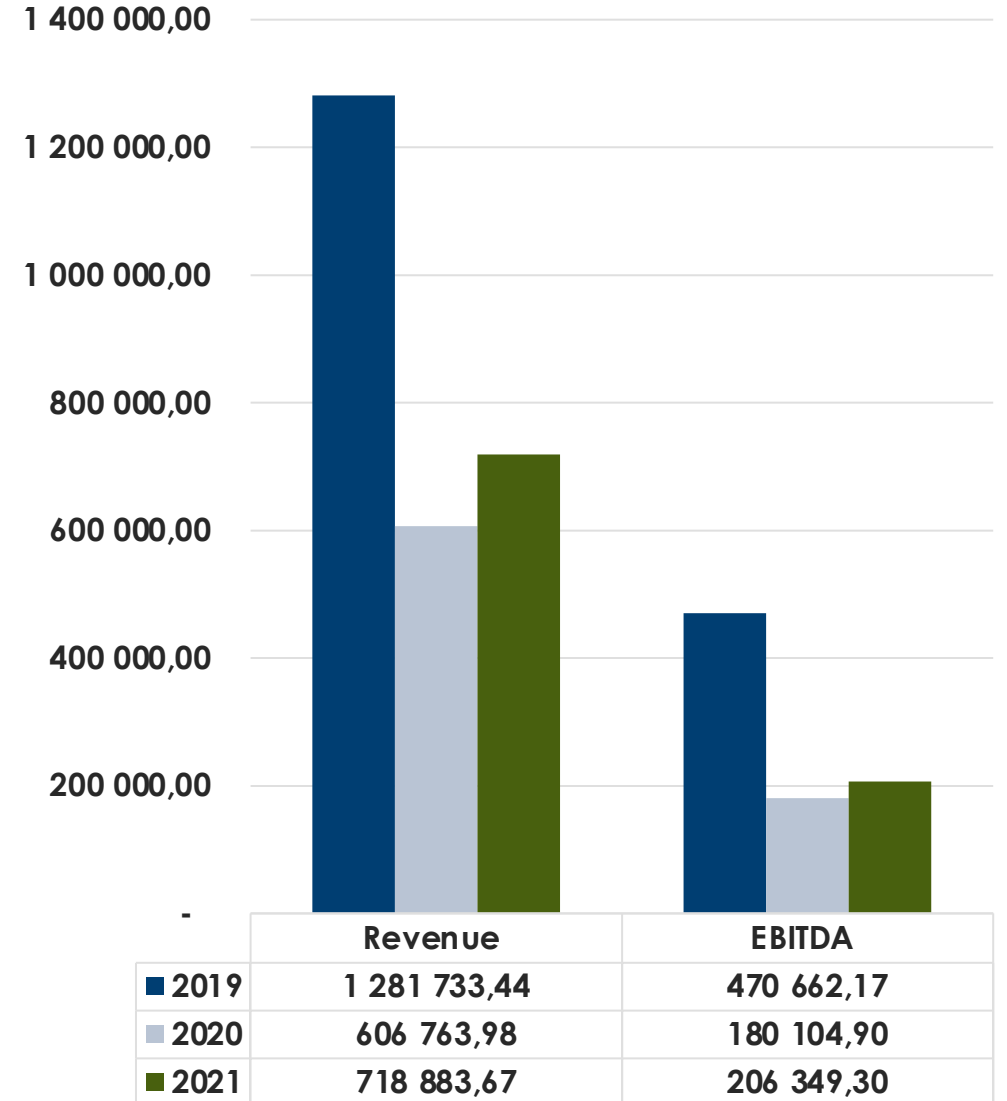


# CASH FLOW ANALYSIS



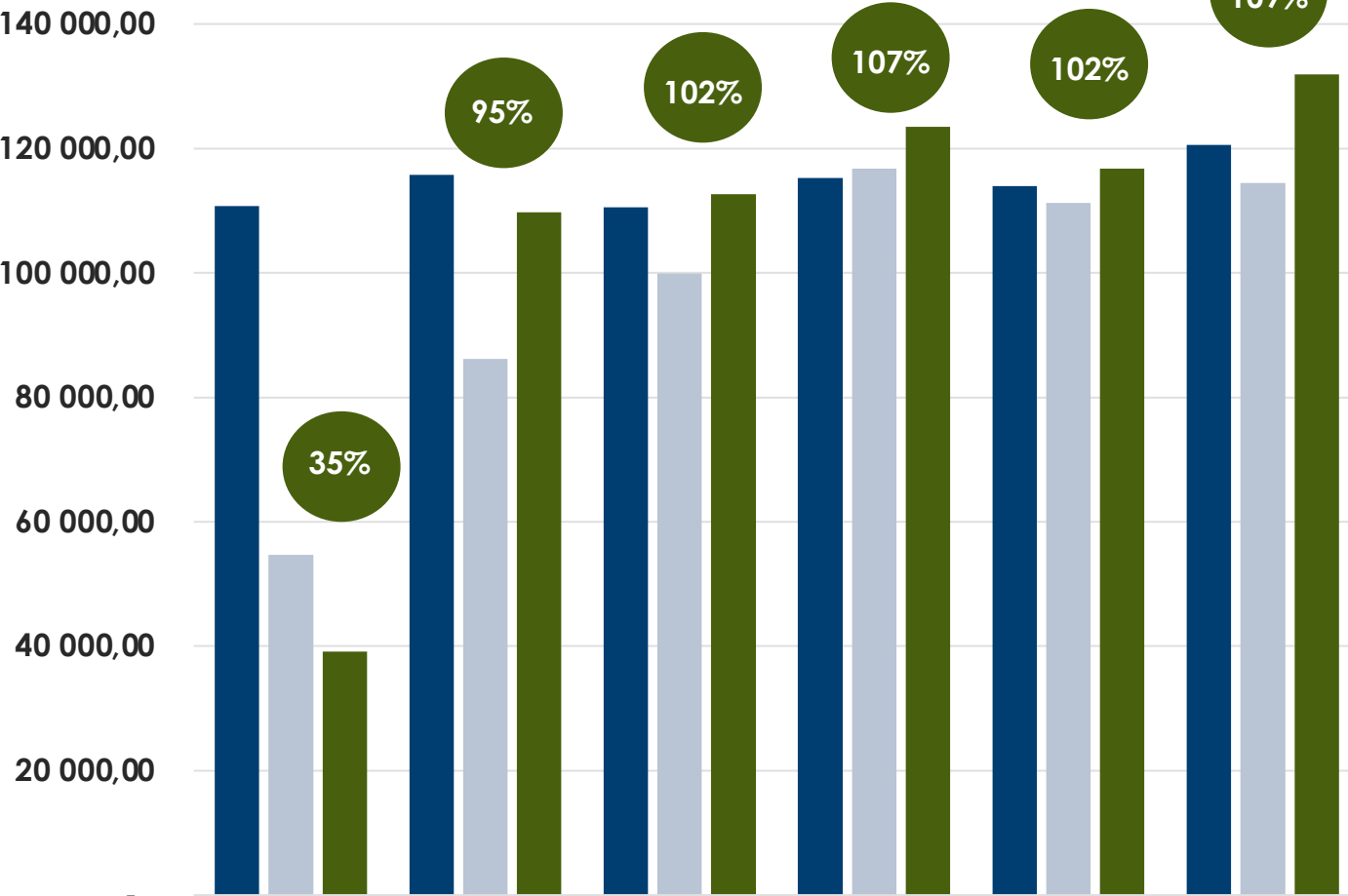


6 months ended December 2021

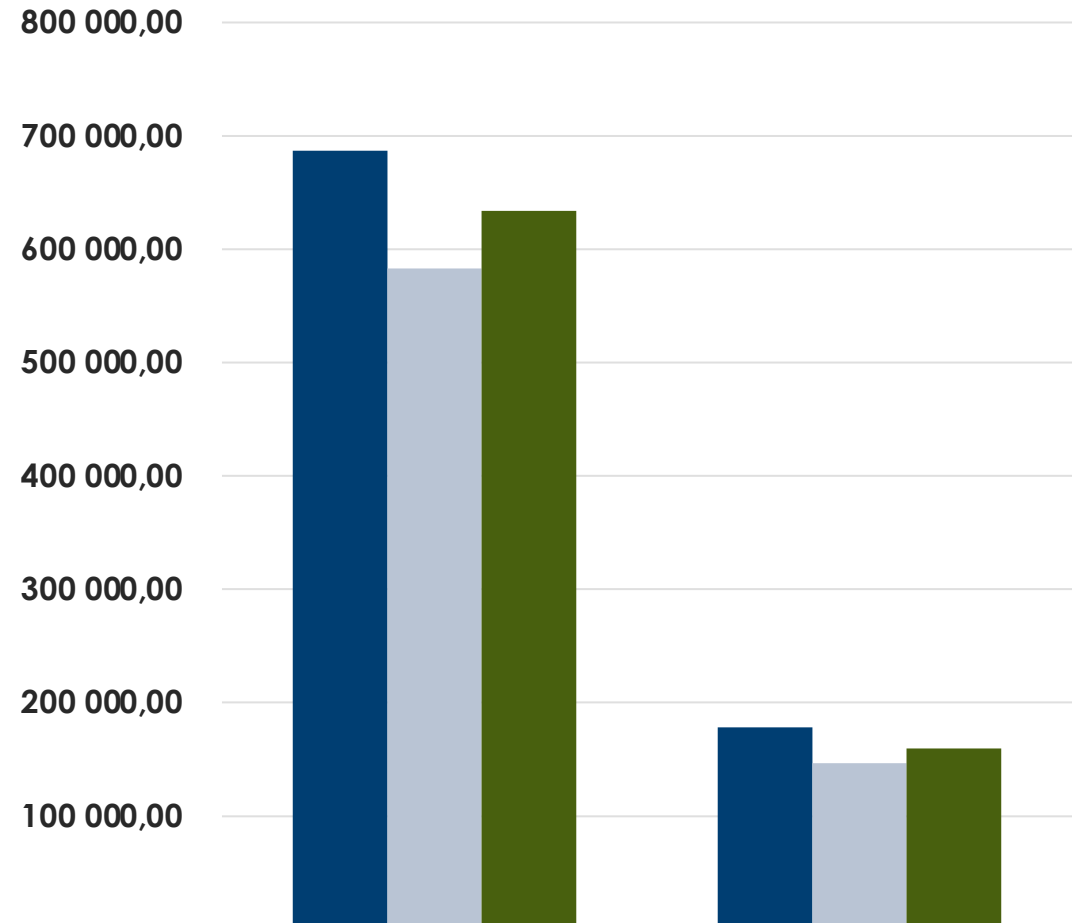




# SUN SLOTS



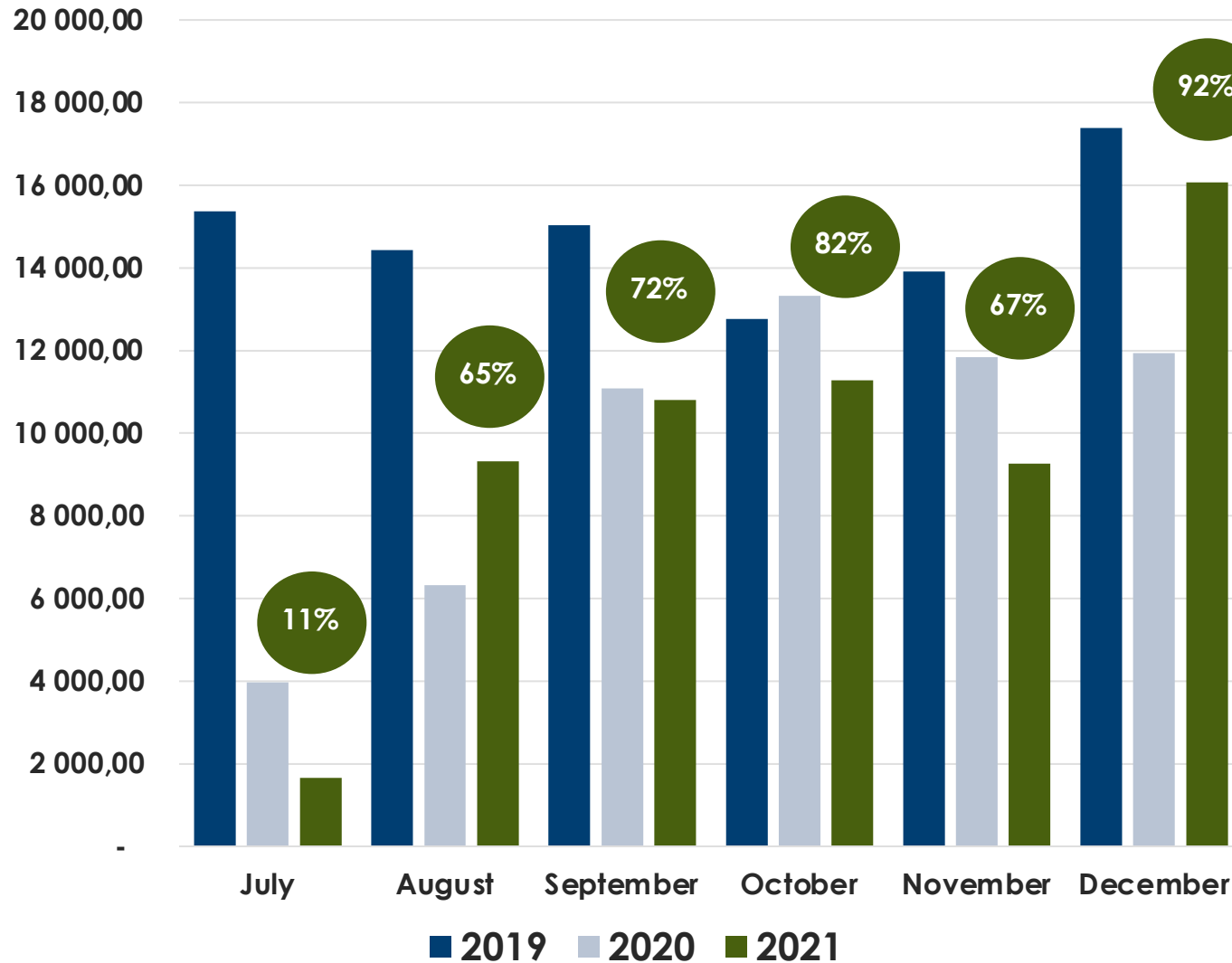
## 6 months ended December 2021



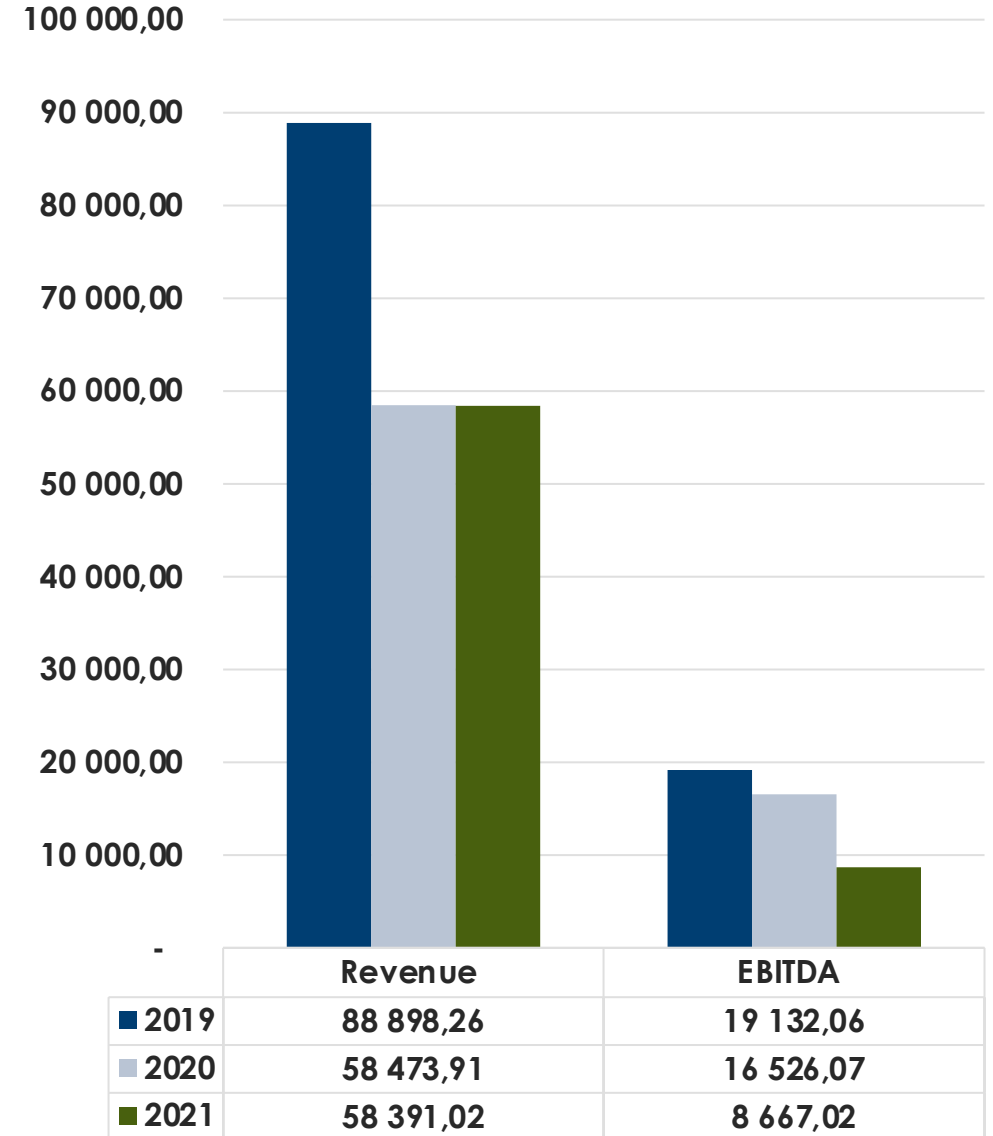
■ 2019 ■ 2020

	Revenue	EBITDA
■ 2019	686 894,38	178 155,08
■ 2020	583 131,85	146 745,27
■ 2021	633 698,04	159 398,87

# GOLDEN VALLEY CASINO

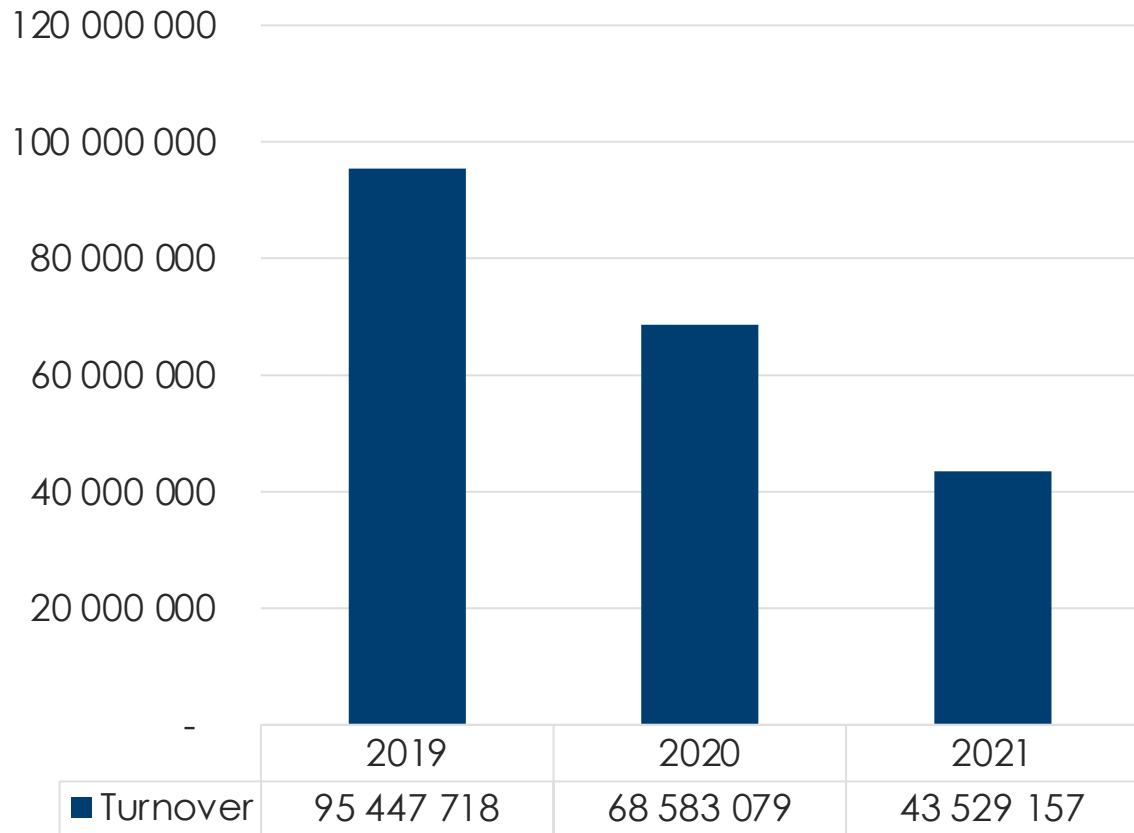


## 6 months ended December 2021

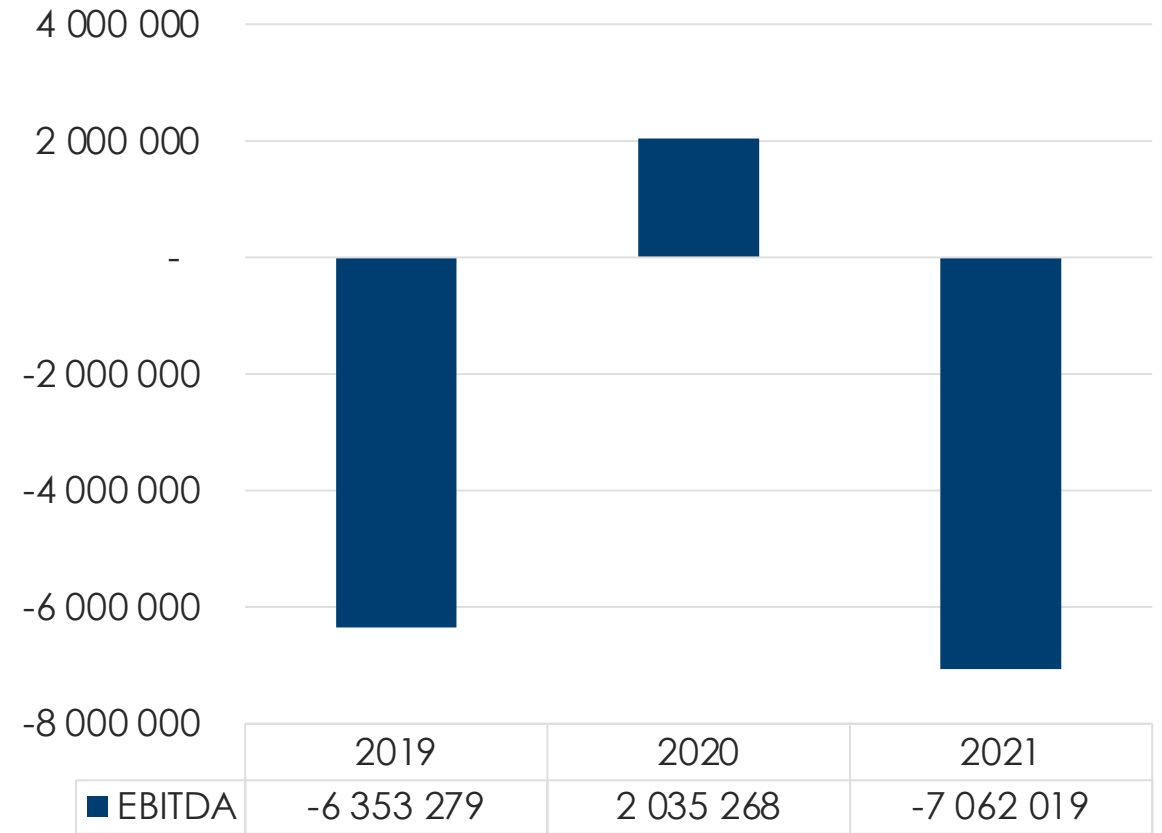


# MAC BROTHERS

## Revenue



## EBITDA



# WAY FORWARD

## VALUE UNLOCK

- Explore exit of Gaming assets at the right price
- Hold if we are unable to sell at the right price

## RECOVERY OF GAMING ASSETS

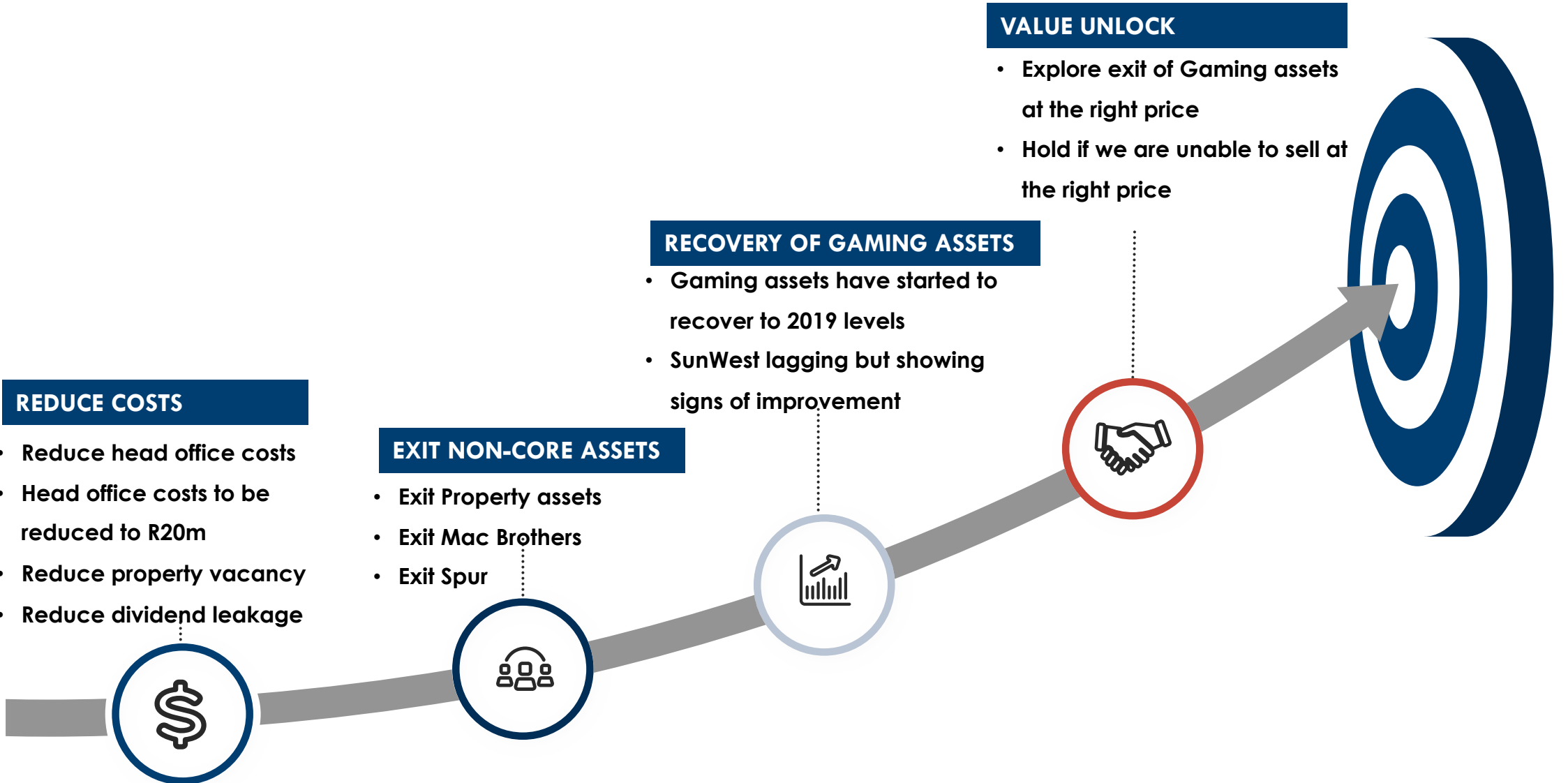
- Gaming assets have started to recover to 2019 levels
- SunWest lagging but showing signs of improvement

## EXIT NON-CORE ASSETS

- Exit Property assets
- Exit Mac Brothers
- Exit Spur

## REDUCE COSTS

- Reduce head office costs
- Head office costs to be reduced to R20m
- Reduce property vacancy
- Reduce dividend leakage



# QUESTIONS

