

6 NOVEMBER 2017



2017

MARKET UPDATE

**RESULTS FOR THE QUARTER**  
ended 30 September 2017

# DISCLAIMER

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# POSITIONED TO CREATE VALUE THROUGH THE CYCLE

Responding decisively and proactively to create **sustainable value** through the cycle

## Focus on sustainable improvements to margins and cash flow



Consistent delivery on targets; **improving cost management** on key metrics



Decisive action on operations, and improving **balance sheet flexibility**



Maintaining optionality to **deliver value-adding growth**



Ongoing portfolio **improvements** and rationalisation



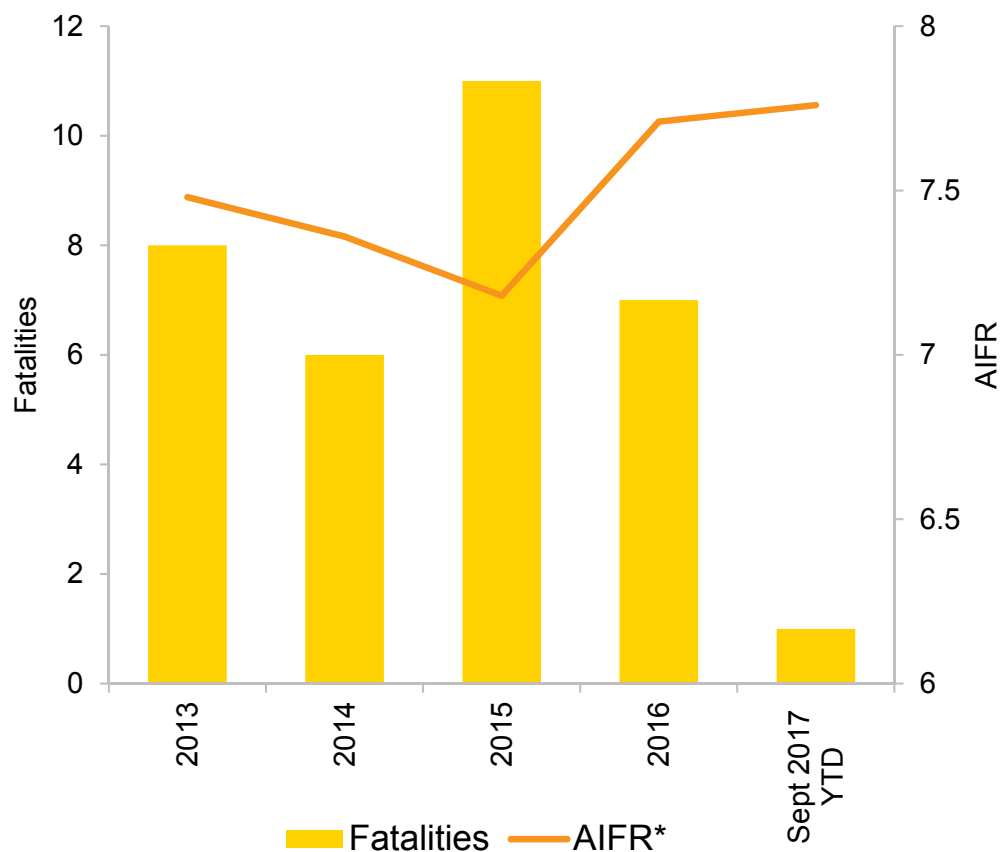
Working towards **zero harm** through the elimination of high consequence events





# SAFETY PERFORMANCE

We remain committed to improving safety on an ongoing basis

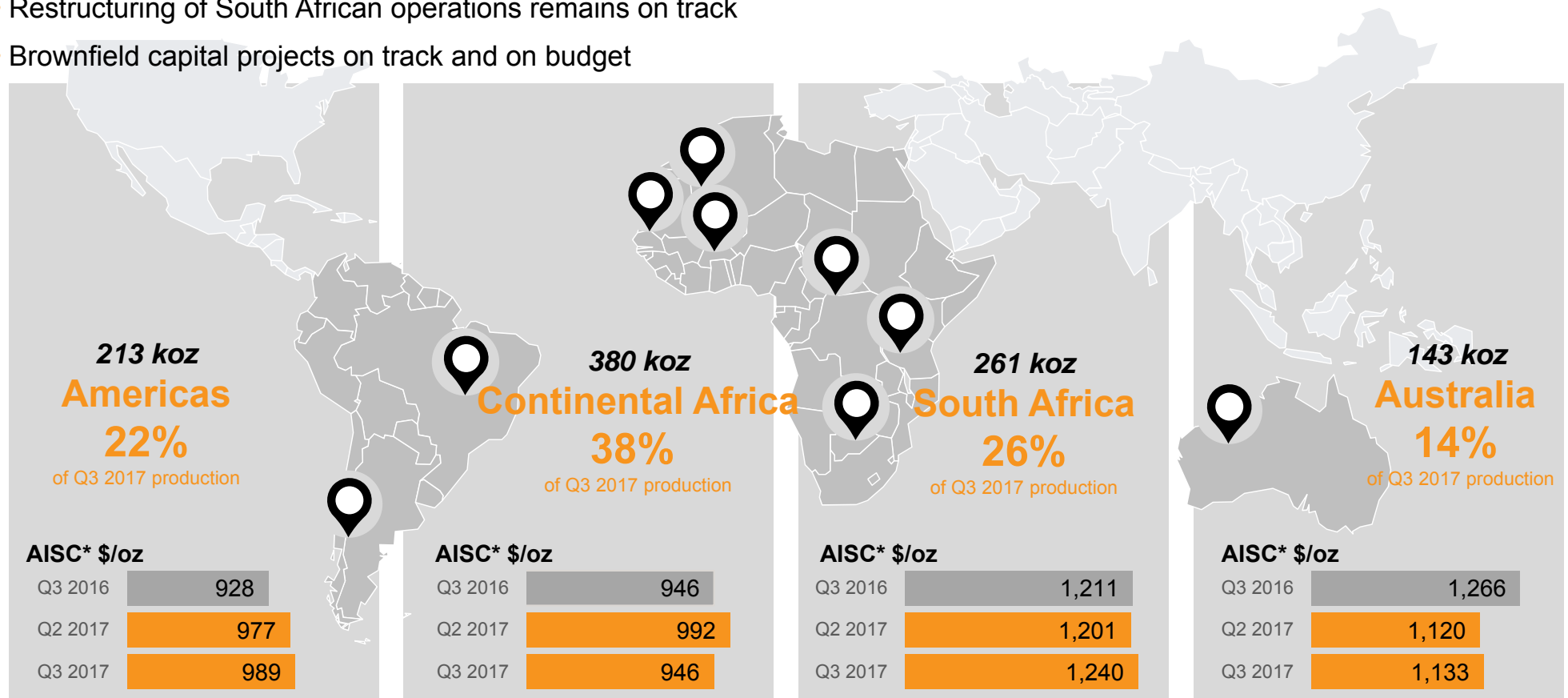


- South Africa region experienced a fatality following an injury sustained earlier in the year
- Injury free quarter - Sadiola, Yatela, Siguri, Iduapriem, Obuasi, La Colosa, Gramalote, Quebradona and Greenfields Exploration
- All SA Operations passed one million fatality-free shifts during the quarter
- International Operations recorded 375 days without a fatal accident, as at the end of Q3
- Awarded South Africa's most prestigious safety accolade at the annual MineSAFE Conference, for best safety improvements

\*All-Injury Frequency Rate

# STRONG Q3 OPERATING PERFORMANCE

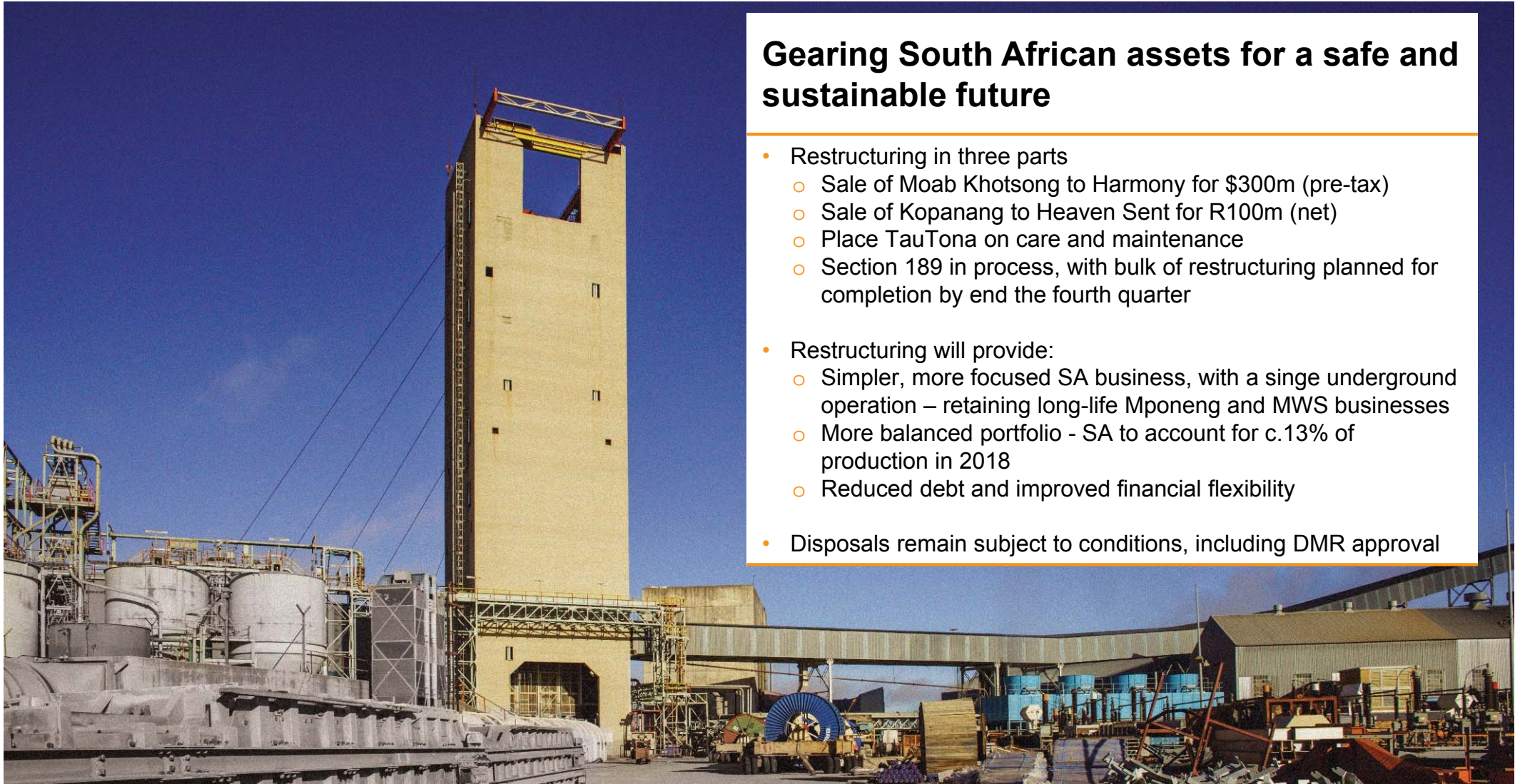
- Q3 production 997,000oz – up 11% year-on-year and 9% quarter-on-quarter
- Annual production, cost and capital expenditure guidance remains intact
- AISC unchanged at \$1,071/oz year-on-year, despite higher planned reinvestment expenditure, stronger currencies and inflation
- Free cash flow \$88m – strong turnaround from \$41m outflow in Q2
- Net debt to Adjusted EBITDA ratio of 1.49 times, down from 1.56 in Q2
- Restructuring of South African operations remains on track
- Brownfield capital projects on track and on budget



\*All-In Sustaining Costs, Excluding stockpile write offs

# CORPORATE UPDATE – SOUTH AFRICA RESTRUCTURE

Decisive action to **simplify portfolio** for long-term sustainability of the SA business



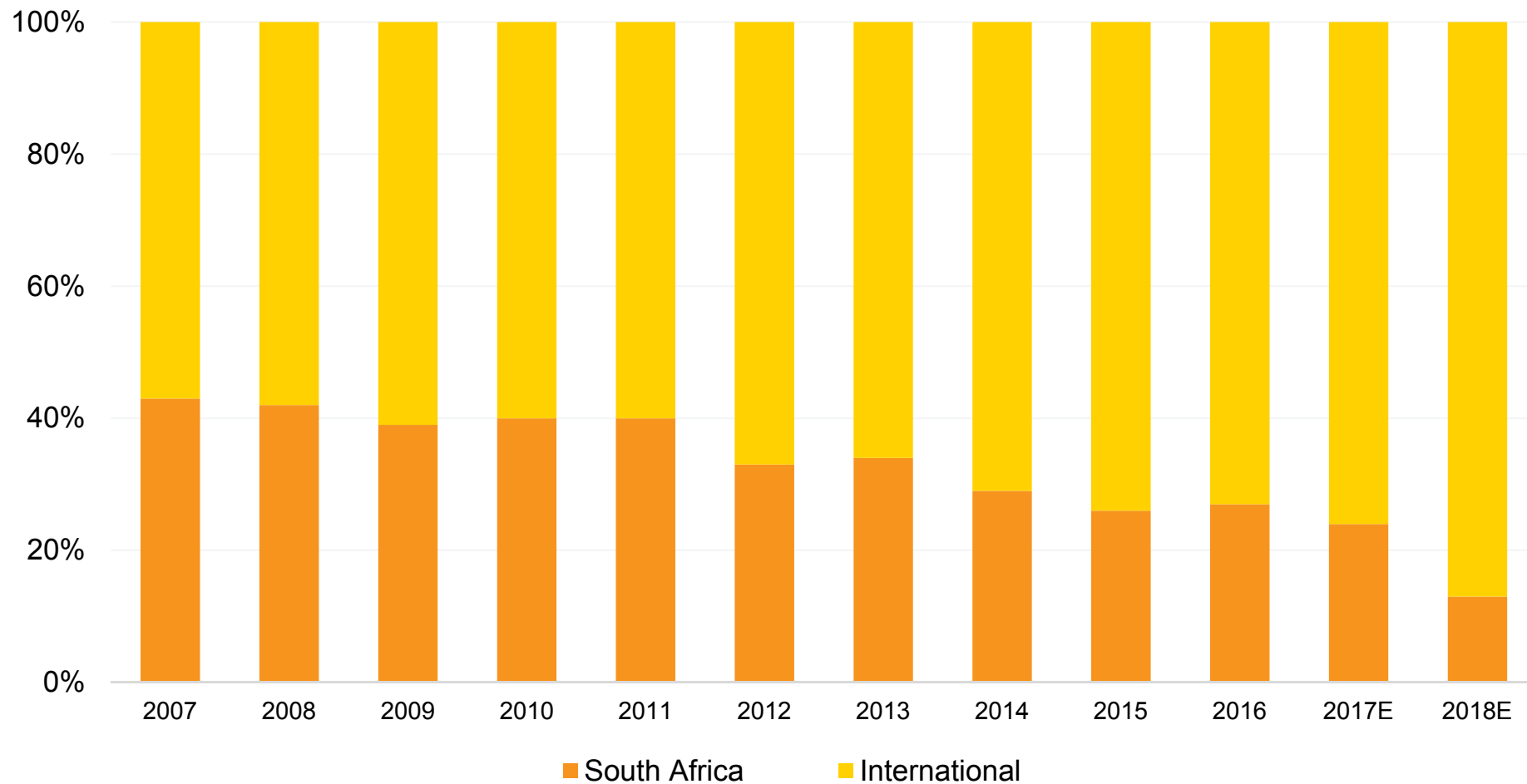
## Gearing South African assets for a safe and sustainable future

- Restructuring in three parts
  - Sale of Moab Khotsong to Harmony for \$300m (pre-tax)
  - Sale of Kopanang to Heaven Sent for R100m (net)
  - Place TauTona on care and maintenance
  - Section 189 in process, with bulk of restructuring planned for completion by end the fourth quarter
- Restructuring will provide:
  - Simpler, more focused SA business, with a single underground operation – retaining long-life Mponeng and MWS businesses
  - More balanced portfolio - SA to account for c.13% of production in 2018
  - Reduced debt and improved financial flexibility
- Disposals remain subject to conditions, including DMR approval

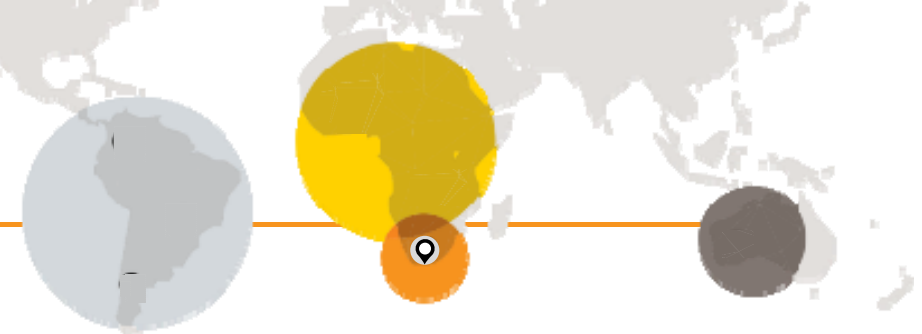
# PORTFOLIO DIVERSIFICATION

SA restructuring and asset sales help advance strategy to improve financial flexibility and provide balance to the portfolio

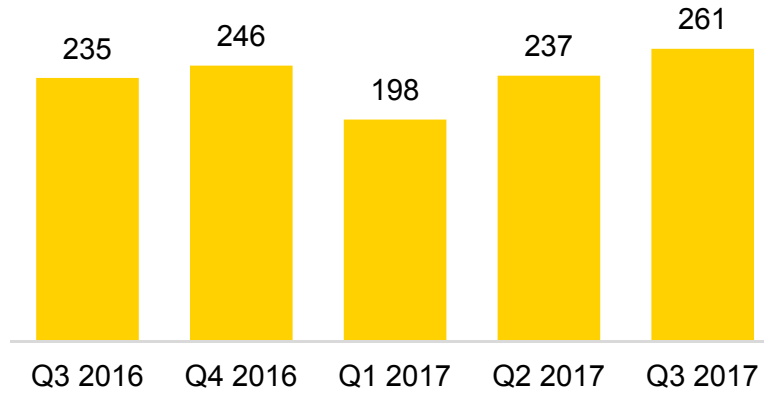
**Production split**  
*International vs. South Africa*



# REGIONAL OVERVIEW: SOUTH AFRICA



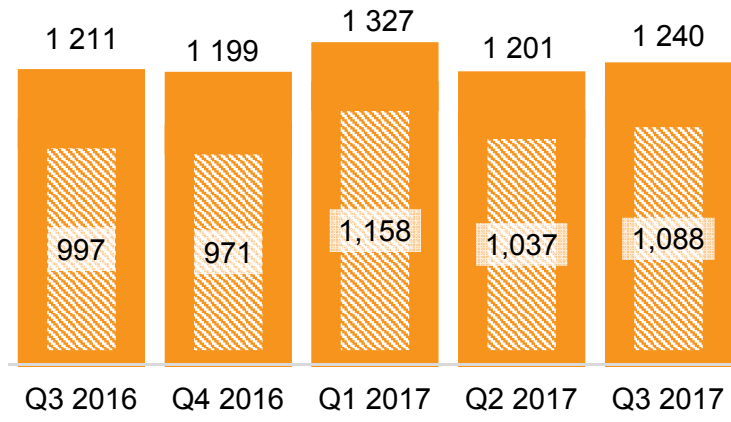
## Production koz



**Strong delivery from the core assets**

- Solid performance from the SA region; production improved compared to Q3 2016:
  - Mponeng increased by 11%
  - Moab Khotsong by 12%
  - Surface Operations by 9%
- **West Wits:** production at 93,000oz on higher tonnages, and fewer safety-related interruptions
- **Vaal River:** production 114,000oz with Moab Khotsong being the lowest cost producer in the SA region, delivering improved tonnages year-on-year
- **Surface Operations:** production at 51,000oz driven by Mine Waste Solutions; achieving its highest production level to-date
- Higher total cash costs due to inflationary pressures, mainly from increases in consumables and power costs, as well as lower grades and unfavourable gold in-process movements

## Costs \$/oz



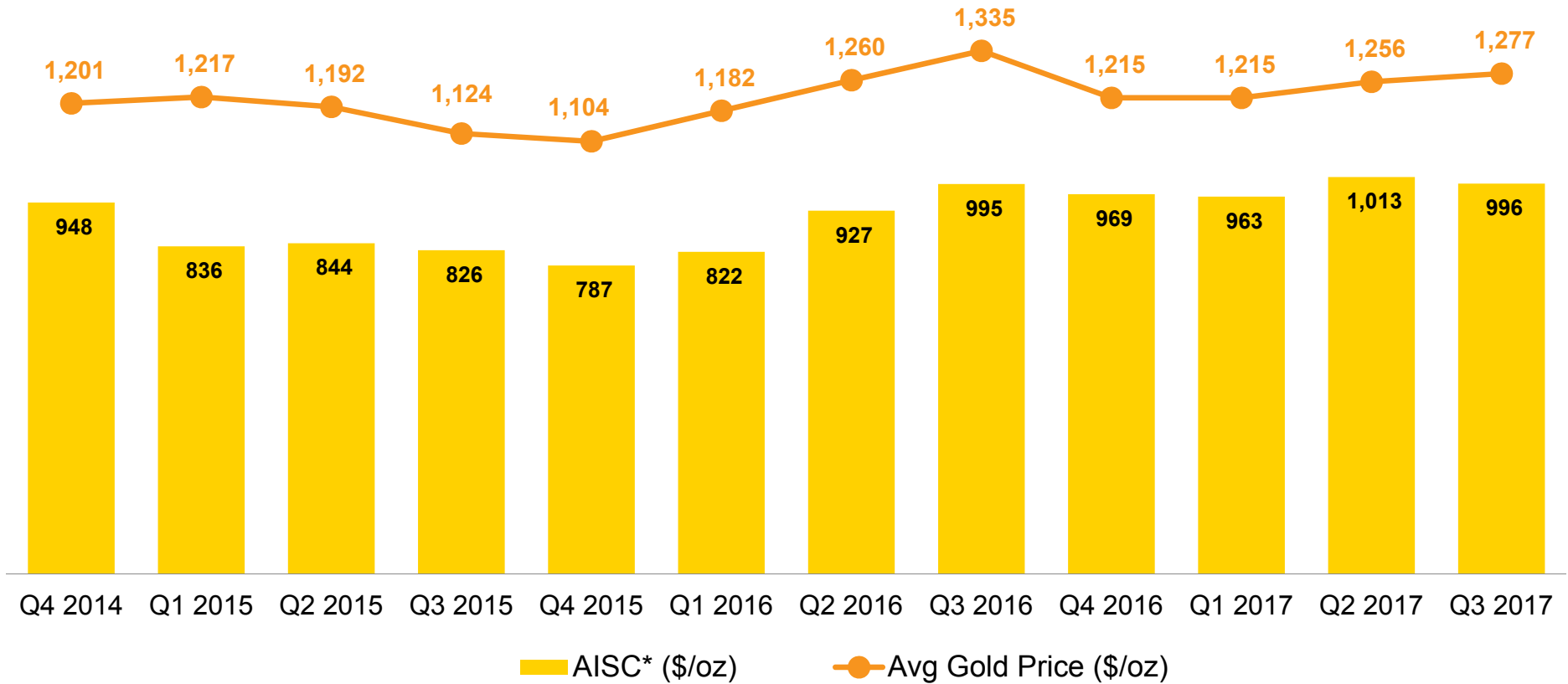
■ All-in sustaining costs\*    ▨ Total cash costs

\*World Gold Council standard



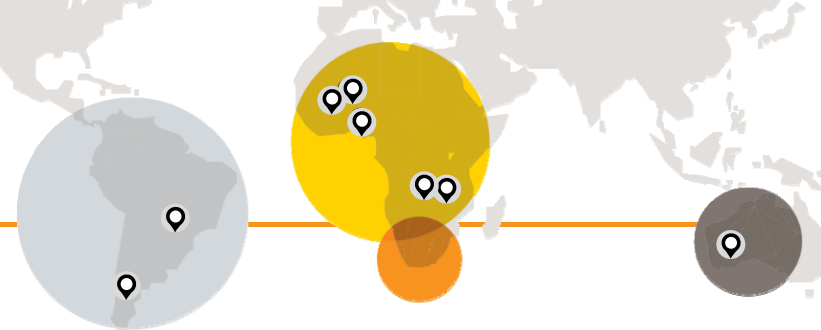
# ALL-IN SUSTAINING COSTS\*: INTERNATIONAL OPERATIONS

International operations continue to **preserve a competitive margin** despite significant planned inward investment

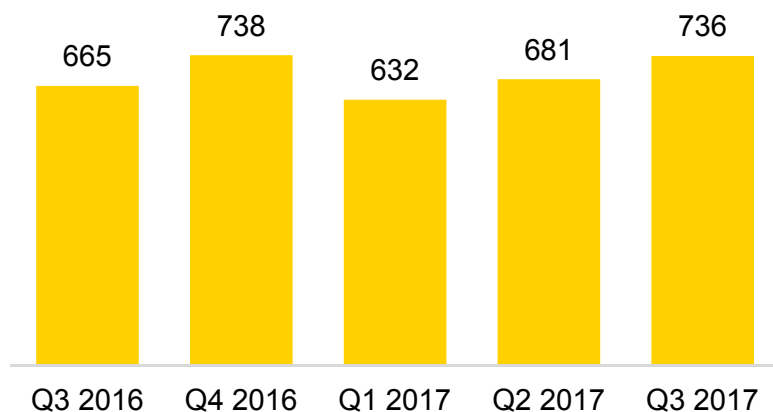


\*World Gold Council standard

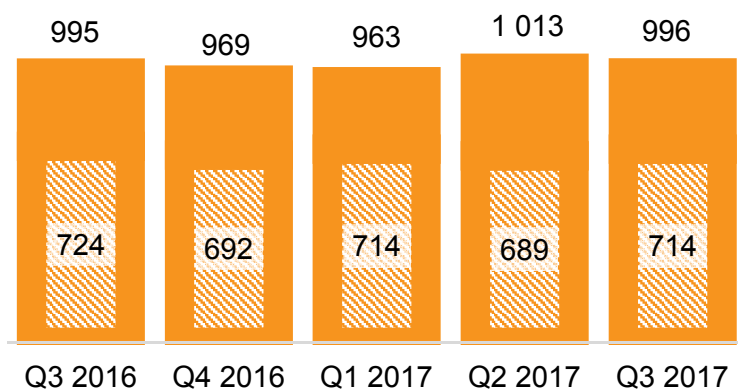
# REGIONAL OVERVIEW: INTERNATIONAL



## Production koz



## Costs \$/oz



■ All-in sustaining costs\*    ▨ Total cash costs

\*World Gold Council standard

Continued **strong performance trajectory**, well positioned as the biggest portion of the portfolio

- Excellent production performance. Cash costs impacted by stronger currencies and inflationary pressures. AISC improved year-on-year assisted by increased production, despite higher sustaining capex
- Strong performance from the **Continental Africa** at 380,000oz driven by:
  - significant contributions from Geita and Siguiri, and a solid performance by Iduapriem
- The **Americas** produced 213,000oz on higher tonnes mined and treated. Ongoing efforts to increase ore reserve development at the Cuiabá complex should translate into further improvements
- The **Australia** region's production increased by 18% to 143,000oz, driven by higher mill throughput; increased grades and metallurgical recoveries

# PROJECT UPDATE



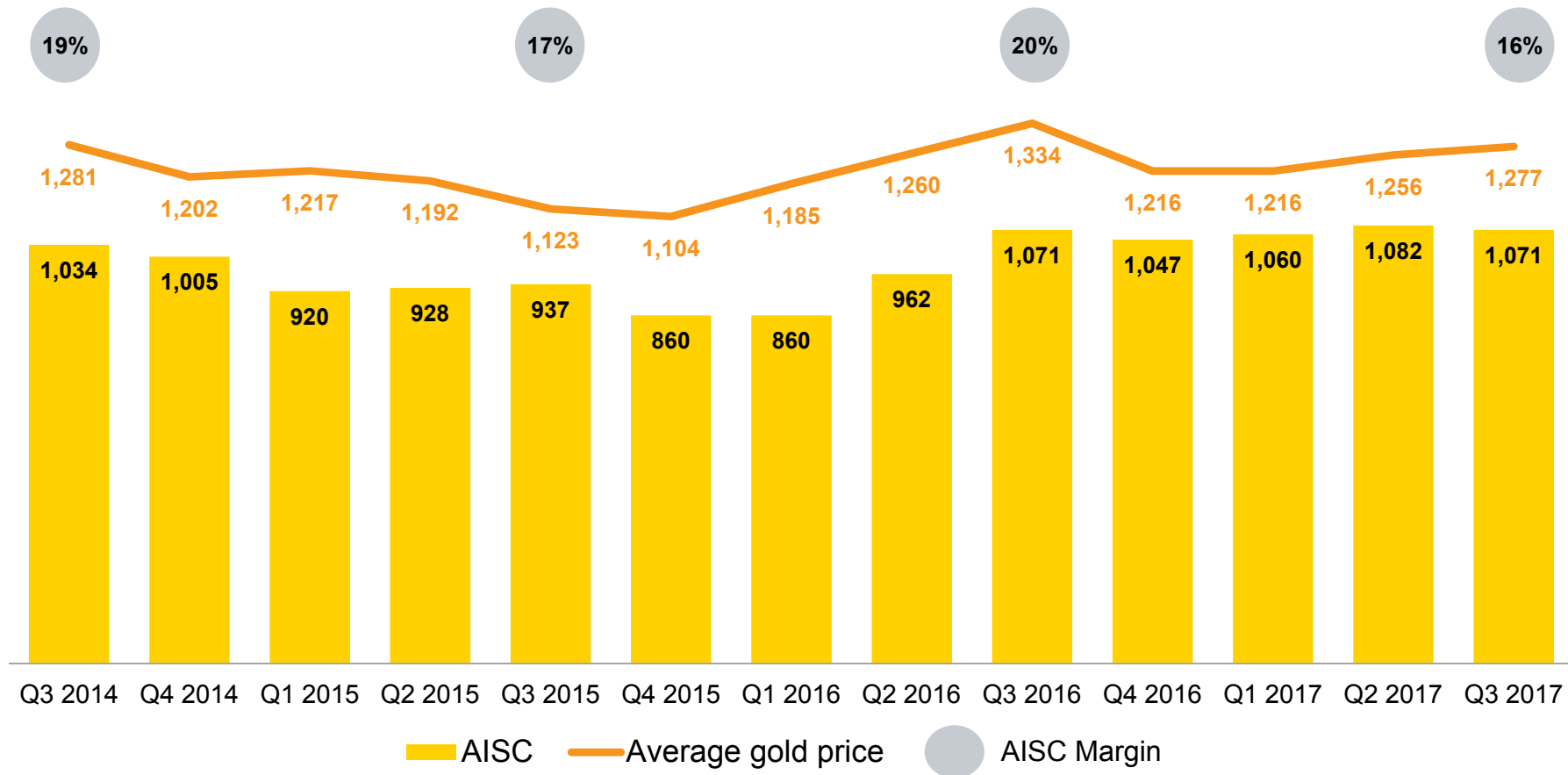
Project	Update
<b>Kibali</b>	<ul style="list-style-type: none"> <li>The underground operation and the integration and automation of the vertical shaft are proceeding to the final commissioning and automation stage</li> </ul>
<b>Sadiola</b>	<ul style="list-style-type: none"> <li>Investment contingent on renewal of construction and operating permits, power agreement and fiscal terms. Review of life-of-mine plan underway</li> </ul>
<b>Obuasi</b>	<ul style="list-style-type: none"> <li>Potential for redevelopment into a modern, mechanised and highly productive, long-life operation. Talks with government advanced and constructive with respect to development and other agreements. This is the necessary regulatory and fiscal certainty required for the operation</li> </ul>
<b>Sunrise Dam</b>	<ul style="list-style-type: none"> <li>Recovery enhancement on track as planned, to improve recovery by an estimated 6%; Butcher Well-Lake Carey progressing well with exciting exploration results; and Vogue results continue to provide confidence</li> </ul>
<b>Siguiri</b>	<ul style="list-style-type: none"> <li>Project is on track, on schedule and within budget. The new Seguelen pit is delivering high recovered grades, as planned</li> </ul>
<b>Tropicana</b>	<ul style="list-style-type: none"> <li>Additional grinding capacity approved to improve recovery and optimise higher throughput, matched to mine output. Long Island update announcement scheduled for the latter part of the year</li> </ul>

# FOCUS ON MARGINS

Inward investment in portfolio improvements reflected in higher planned sustaining capex. **Long-term margin optimisation remains our focus**

## AISC Margin

\$/oz



\*World Gold Council standard

# COMPARISON OF KEY METRICS

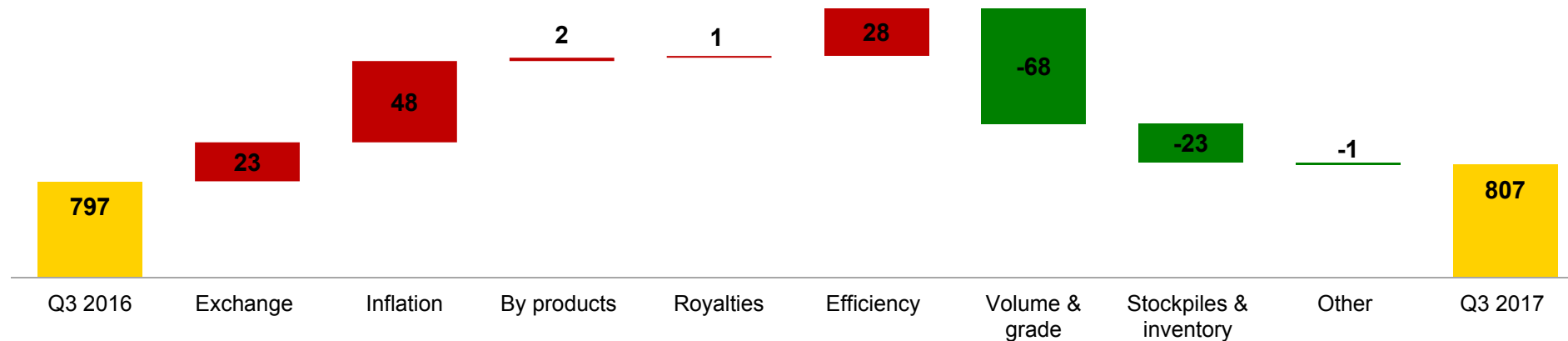
Particulars	Q3 2017	Q2 2017	Q-vs-Q	Q3 2016	Q3 2017 vs Q3 2016
Gold Production (Kozs)	997	918	9%	900	11%
Gold price received (\$/oz)	1 277	1 256	2%	1 334	-4%
Total cash costs (\$/oz)	807	781	3%	797	1%
Corporate & marketing costs (\$m)	17	18	-6%	17	0%
Exploration & evaluation costs (\$m)	29	31	-6%	42	-31%
All-in-sustaining costs (\$/oz)*	1 071	1 082	-1%	1 071	0%
All-in-costs (\$/oz)*	1 142	1 150	-1%	1 166	-2%
Adjusted EBITDA (\$m)	399	296	35%	395	1%
Adjusted EBITDA margin (%)	34.5%	28.0%	23%	36.1%	-4%
Tax (\$m)	39	1	3 800%	84	-54%
Finance costs	36	36	-	38	-5%
Working capital	18	-36	150%	25	-28%
Net debt (\$m)	2 063	2 151	-4%	1 972	5%
Capital expenditure (\$m)	251	238	5%	211	19%
Cash inflow from operating activities (\$m)	345	228	51%	386	-11%
Free cash inflow / (outflow) (\$m)	88	(41)	315%	131	-33%
Free cash inflow / (outflow) (\$m) <i>excl. tender premium and SAR redundancies</i>	95	(39)	344%	161	-41%

\*World Gold Council standard, excludes stockpiles written off

# COST PERFORMANCE

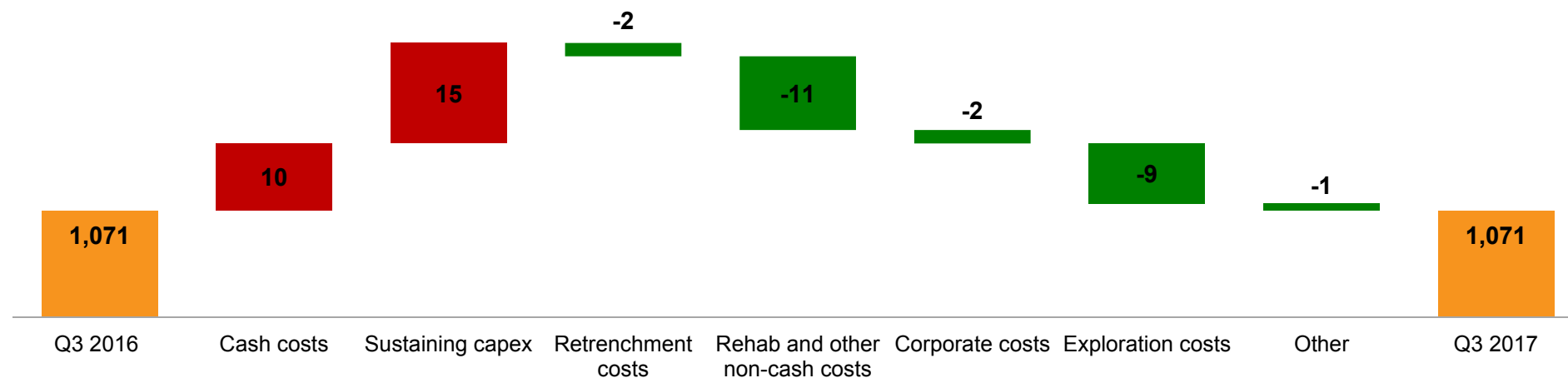
## Cash cost vs. prior year Q3

\$/oz



## All-in sustaining cost \$/oz sold vs. prior year Q3

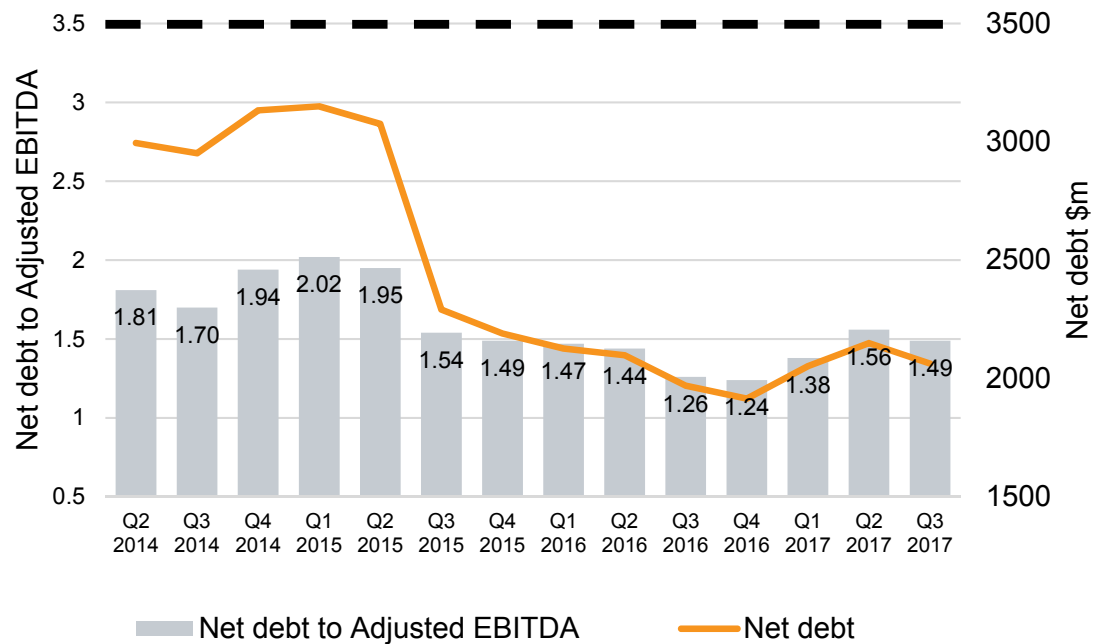
Excluding Stockpile NRV and other adjustments



# BALANCE SHEET FLEXIBILITY

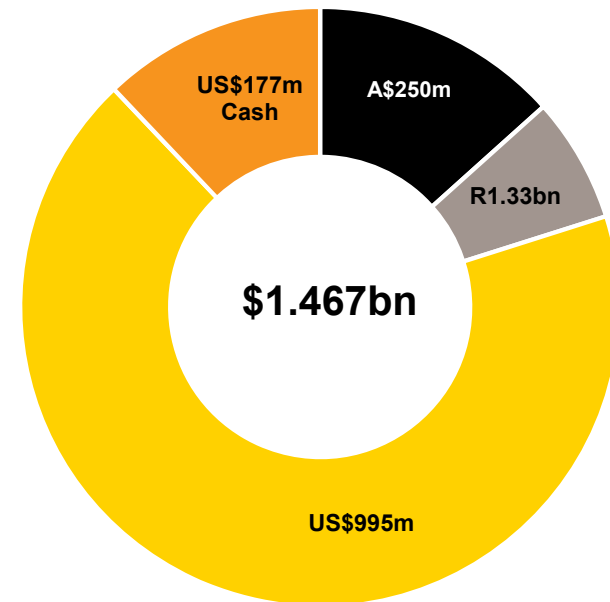
Strong liquidity, no near-dated maturities, ample covenant headroom

### Net debt and Net debt to Adjusted EBITDA



Last-12-months adjusted EBITDA ratio based on restated results

### Undrawn facilities\* at 30 September 2017



\*Total calculated with ZAR facility at R13.5461/\$ (excluding DMTNP), AUD facility at 0.7833\$/A\$

# GUIDANCE FOR 2017 YEAR

		Guidance	Notes
<b>Production (000oz)</b>		3,600 – 3,750	<ul style="list-style-type: none"> <li>• Obuasi in limited operations phase with no production anticipated in 2017. No provision for any unforeseen operational disruptions, power related stoppages, or changes to asset portfolio and/or operating mines</li> <li>• Note that there is, as always, a strong negative impact expected in the first half of the year given the slow start-up in SA following the holiday break, and interruptions around the Easter break</li> </ul>
<b>Costs</b>	All-in sustaining costs (\$/oz)	1,050 – 1,100	Assumptions: ZAR13.20/\$, \$/A\$0.77, BRL3.20/\$, AP16.75/\$; Brent \$48/bl
	Total cash costs (\$/oz)	750 – 800	
<b>Overheads</b>	Corporate costs (\$m)	75 – 85	Inflation and retention of critical skills and skills development
	Expensed exploration and study costs (\$m)	150 – 170	Including equity accounted joint ventures
<b>Capex</b>	Total (\$m)	950 – 1,050	
	Sustaining Capex (\$m)	830 – 900	Stay-in-business, ore-reserve development and asset integrity. Increase in sustaining capex at Geita, AGA Mineração and Sunrise Dam
	Non-sustaining Capex (\$m)	120 – 150	Includes project capital for projects at Siguirí, Kibali, Sadiola and Mponeng
<b>Depreciation &amp; Amortisation (\$m)</b>		820	
<b>Depreciation &amp; Amortisation included in equity accounted earnings (\$m)</b>		135	Earnings of associates and joint ventures
<b>Interest and finance costs (\$m) - income statement</b>		140	
<b>Interest and finance costs (\$m) – cash flow</b>		135	Affected by timing of coupon payments
<b>Other operating expenses (\$m)</b>		85	Primarily includes the costs of care and maintenance relating to Obuasi
<b>SENSITIVITIES (based on \$1,200/oz gold price and the same assumptions used for guidance)</b>			
		<b>AISC (\$/oz)</b>	<b>Cash flow before taxes for the remaining 3 months (\$m)</b>
10% change in the oil price		~4	~4
10% change in local currency		~68	~43
10% change in the gold price		~4	~108
50koz change in production		~14	~55

Both production, overhead and cost estimates assume no labour or other interruptions or changes to asset portfolio and/or operating mines and have not been reviewed by our external auditors. Other unknown or unpredictable factors could also have material adverse effects on our future results and no assurance can be given that any expectations expressed by AngloGold Ashanti will prove to have been correct. Please refer to the Risk Factors section in AngloGold Ashanti's annual report on Form 20-F for the year ended 31 December 2016, filed with the SEC.



# CONCLUSION

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## Another consistent performance

### Focus areas for remainder of 2017:

- Continue focus on safety
- Complete SA restructuring process
- Advance high-return brownfield projects
- Conclude Obuasi agreements
- Improve free cash flow

