

AUDITED FINANCIAL RESULTS
FOR THE YEAR ENDED 30 SEPTEMBER **2014**



Transaction Capital

HIGHLIGHTS

- CONTINUING HEADLINE EARNINGS PER SHARE **UP 18%**
TO **57.3 CENTS**

- CONTINUING HEADLINE EARNINGS **UP 17%**
TO **R330 MILLION**

- CONTINUING EBITDA **UP 18%** TO **R159 MILLION**
(SERVICES DIVISION)

- CONTINUING GROSS LOANS & ADVANCES **UP 14%**
TO **R6 737 MILLION**

- NON-PERFORMING LOAN RATIO **IMPROVES BY**
11% TO 25.7%

- CREDIT LOSS RATIO **STABLE** AT **5.2%**

- AFTER THE CAPITAL DISTRIBUTION OF 210 CENTS PER SHARE
NET ASSET VALUE PER SHARE **DOWN 18%** TO **520.2 CENTS**

- CAPITAL ADEQUACY RATIO **UP 19%** TO **49.5%**

- TOTAL DIVIDEND FOR THE YEAR OF **16 CENTS** PER SHARE.
FINAL DIVIDEND OF **10 CENTS** PER SHARE

- REDUCED DIVIDEND COVER OF **3.6 TIMES** ON
CONTINUING HEADLINE EARNINGS PER SHARE

COMMENTARY

OVERVIEW

During the 2014 financial year Transaction Capital operated a portfolio of assets substantially different from those reported on at the end of the 2013 financial year. The change in portfolio, occasioned by the sale of our unsecured lending and payment services businesses, was a response to emergent opportunities to generate significant returns and realise value for shareholders while reducing the complexity and risk facing the group. Although announced at the 2013 year-end results presentation, the sale of Paycorp Holdings Proprietary Limited ("Paycorp") only became effective on 1 November 2013, and the sale of Bayport Financial Services 2010 Proprietary Limited ("Bayport") on 31 December 2013, with total proceeds of approximately R2.3 billion received during the first four months of 2014. On 17 March 2014 Transaction Capital distributed 210 cents per share or R1.2 billion to shareholders, resulting in an improved and more efficient capital structure but a reduced net asset value, with R1.2 billion of cash still available for acquisitive and organic growth.

Transaction Capital's continuing operations strengthened their leadership positions in their market segments through the delivery of unique value propositions to stakeholders, generating 17% growth in continuing headline earnings.

ENVIRONMENT

South African economic growth was constrained for the entire financial year as employment and real wage growth slowed, elevated inflation eroded disposable income and a series of crippling strikes in various sectors had a wide-spread negative impact. The Monetary Policy Committee increased the repo interest rate by 50 basis points on 30 January 2014 and again by 25 basis points on 18 July 2014. These conditions have placed pressure on the economy as a whole, with both the consumer and the small and medium sized enterprise ("SME") sectors of the economy remaining at risk.

Regulatory uncertainty continues, as evidenced by the process followed by regulators and government in approving the National Credit Amendment Act, which has now been signed by the President with the date of enforcement still to be announced. The lack of enforcement of existing law and regulation constitutes a threat to unsophisticated users and compliant operators within the financial services sector. Regulatory developments are closely monitored and Transaction Capital continues to engage frequently with its regulators, with a view to gaining an early understanding of proposed legislation and appropriately positioning Transaction Capital for change.

This depressed consumer economy does, however, provide Transaction Capital's credit services division with substantial opportunity as its client base displays increased demand for credit risk management and capital solutions. It is also important to note that following the sale of Bayport, Transaction Capital is less exposed to the consumer credit environment and the regulations pertaining thereto.

FINANCIAL PERFORMANCE

Transaction Capital's continuing operations delivered pleasing results in line with expectations, despite challenging market conditions.

Continuing headline earnings grew by 17% from R283 million to R330 million. Net interest income increased by 19% to R814 million, driven by a 14% growth in continuing gross loans and advances to R6 737 million and an increased net interest margin of 13.1%, effected in part by a lower average cost of borrowings of 10.4% from 10.8% the year before. Non-interest revenue increased by 11% to R1 133 million, whilst the cost-to-income ratio remained stable at 62.7% through the restructure of the group executive office and excellent cost containment and efficiencies in all businesses.

In line with the strategy to grow gross loans and advances in the mid-teens while focusing on credit quality, the group achieved gross loans and advances growth of 14%, while keeping the Rand value of non-performing loans ("NPLs") stable, thus improving the credit quality of the book. Consequently, the group NPL ratio showed significant improvement from 29.0% to 25.7% as a result of effective collection strategies, stricter credit origination criteria and a decrease in repossessed stock held via the accelerated write-off of entry-level stock. Provision coverage over the NPL balance was strengthened from 19.2% to 22.1%. Despite this, the credit loss ratio remained almost flat at 5.2%.

The current and comparative NPL ratio is calculated consistently according to a revised definition, considered to be more appropriate for SA Taxi and adopted during the first half of the 2014 financial year (refer below for detail in this regard).

Following the disposal of Paycorp and Bayport, as well as the capital distribution, Transaction Capital's equity and debt capital position remains strong. The capital adequacy level of 49.5% is particularly robust and Transaction Capital retains sufficient access to the debt capital markets. On 5 June 2014 SA Taxi's Transsec securitisation funding programme was launched on the JSE Limited, with an inaugural issue of R665 million at a cost of funding approximately 200 basis points lower than historic rates. 11 investors participated in the programme including five first time funders to SA Taxi.

OPERATIONAL HIGHLIGHTS

ASSET-BACKED LENDING – SA TAXI AND RAND TRUST

The division increased headline earnings by 15% to R188 million, driven mostly by a 14% increase in gross loans and advances.

SA Taxi is an innovative asset-backed lender, focusing predominantly on the financing of independent SMEs mainly in the minibus taxi industry.

The estimated national fleet of 200 000 privately owned minibus taxis remains the primary means of transport for most South African commuters. The replacement of ageing vehicles continues to create robust demand for the services provided by SA Taxi.

SA Taxi's 13% growth in gross loans and advances has contracted slightly as new vehicle origination is now entirely comprised of premium vehicles and credit-lending criteria have been tightened further. The number of entry-level vehicles on book continues to decrease resulting in better credit quality, although the accelerated write-off of these vehicles has resulted in a slight increase in the credit loss ratio from 5.4% to 5.5%, still well within SA Taxi's 6% upper tolerance level. Recovery rates remain stable at approximately 70%, owing

to the nature of the loan which is secured by an asset of value which can be enhanced through the Taximart refurbishment operation, further differentiating SA Taxi from its competitors.

Recent strong collection trends and the tightening of credit-lending criteria have yielded desirable results. This, together with the accelerated write-off of entry-level repossessed stock, has resulted in an improved NPL ratio of 27.7% from 31.0% the year before.

The NPL definition was amended¹ in the first half of the 2014 financial year to take into account the irregularity and cash deposit nature of payments made by taxi owners, thereby better aligning the classification of NPLs with customers that exhibit real risk of impairment. The original and revised definitions have proven to be highly correlated and from the next reporting period only the revised ratio will be reported.

SA Taxi's cost-to-income ratio remains lean at 44.1% resulting from continued operational efficiencies, specifically within the procurement, repair and resale operations of Taximart, one of the largest Toyota repair centres in southern Africa.

The net interest margin of SA Taxi has decreased slightly from 11.8%, but remains at a healthy level of 11.6%, as the construct of the portfolio is weighted more towards lower risk premium vehicles which are accordingly priced at a lower interest rate than the higher risk entry-level vehicles.

Rand Trust is a provider of working capital and commercial debtor management solutions to SMEs.

As reported above, the SME sector of the South African economy remains depressed, providing Rand Trust with opportunity to apply its existing credit and collections expertise, operational capacity, experience and capital to the SME market, who in turn are displaying an increased demand for working capital and commercial debtor management solutions, in order to improve cash flow, better manage credit risk, optimise collections efficiency and ultimately increase profitability.

Although a small part of Transaction Capital's earnings and assets, Rand Trust experienced growth of 33% in gross loans and advances, yielding improved earnings and allowing the business to achieve greater economies of scale. As the business targets larger clients in an expanded geographic region with new tailor-made product offerings, management is applying the necessary caution to mitigate any resultant credit and operational risk.

Net interest margin has, however, decreased from 21.5% to 19.1% as new lower yielding products have been introduced, aimed at improving the value proposition to clients thereby deepening penetration and extending the client's life cycle with Rand Trust.

CREDIT SERVICES – MBD CS AND PRINCIPA DECISIONS

The division increased headline earnings by 9% to R104 million.

MBD CS provides a comprehensive range of structured credit risk management, collection and capital solutions to South Africa's largest credit providers.

Despite the high volume of work available, collections revenue remains subdued in the current consumer credit environment. It is encouraging that better growth was achieved in the second half of the financial year as MBD CS continued to make progress within the municipal sector, achieving strong initial yields, investing capital and gaining further traction within new municipalities.

Credit providers displayed an elevated propensity to realise capital and value through the sale of late stage debtors' books, with high activity levels in the purchase of distressed debt being a feature of the 2014 financial year. MBD CS was an active bidder on most books that came to market albeit at lower prices than in the past, with purchased book debts to the value of R214 million acquired during this financial year. The lead time to see the benefits of acquisitions is not immediate as newly acquired portfolios take time to season depending on the nature of the book and the collections environment. MBD CS currently owns 147 diversified principal book portfolios.

MBD CS has continued to focus on effective cost management resulting in a marginal improvement in the cost-to-income ratio from 84.5% to 84.2%.

Legislation around the changes in the application of the principle of prescription has not yet been enacted. In anticipation thereof the business has aligned all of its operational procedures to be fully compliant, and the pricing of new purchased book debts reflects the impact of the forthcoming changes. The business continues to evaluate the impact of the changes on the valuation of its existing purchased book debt portfolio but does not expect there to be any material change in this regard.

Principa Decisions is a provider of customer engagement solutions, focusing predominantly on the consumer credit life cycle.

Revenue and earnings remain subdued but not deteriorating in the current consumer credit environment. It is encouraging that the Middle East joint venture, Qarar, and the expansion of its proprietary Smart software product suite continued to contribute to earnings.

GROUP EXECUTIVE OFFICE

The group executive office structure has been simplified, with most group office functions being devolved into subsidiaries or reduced, enabling various cost savings. Total costs in the second half of the financial year have reduced when compared to the first half, and this trend will continue into the 2015 financial year.

¹ Old NPL definition: NPLs are those customers that had more than three outstanding contractual instalments and who had not made three consecutive qualifying payments in each of the past three months.

New definition: Identifies those customers that have more than three outstanding contractual instalments and have made less than a total of three cumulative qualifying payments during the past three months.

COMMENTARY *continued*

STRATEGY

Transaction Capital's business units operate in market segments of the financial services sector perceived to be of higher risk that require distinctive or specialised competencies, and have thus historically been under-served. Transaction Capital then enhances the competitive positioning of its business units within their chosen market segments, thereby generating societal and stakeholder value by:

- formulating value accretive and defensible competitive strategies;
- defining, and developing the specialised credit, collection, risk and capital management competencies required for the execution of viable business models, effectively differentiating between actual and perceived risk;
- allocating and investing appropriate equity capital;
- raising high quality, competitive and diversified debt funding;
- deepening penetration within a market segment utilising its distinctive competencies to achieve deep vertical integration of business units across the value chain;
- identifying opportunities in adjacent market segments where distinctive competencies could be leveraged;
- providing oversight through well-defined governance structures, and establishing a strong culture of accountability, ethics and transparency;
- scaling business units to achieve an acceptable risk-adjusted return; and
- designing organisational structures that devolve responsibility to executive leaders with deep experience (beyond the size of assets currently managed) and ability to design and implement strategies effectively and innovatively.

Transaction Capital's strategy is to strengthen its positioning within its chosen market segments, as well as to leverage its competencies to create new positions within identified adjacent market segments.

GROUP RESTRUCTURE

The group was restructured following the disposal of Paycorp and Bayport. On 4 March 2014, the board and its sub-committees were reconstituted to support the strategic objectives and accommodate the requirements of the smaller group. Concurrently the group executive office structure was simplified as most group office functions were decentralised to business units or reduced. This enabled the devolution of responsibility and authority to the operating businesses and achieved cost savings.

During the 2015 financial year, the two existing divisions, being asset-backed lending and credit services, will be reconstituted with the purpose of maximising current market positioning.

• **Asset-backed lending (comprising SA Taxi):**

The asset-backed lending division, led by Terry Kier, operates as an innovative asset-backed lender, currently focusing predominantly on the financing of independent SMEs mainly in the minibus taxi industry, but with the intention to expand into adjacent markets or asset classes.

The division will continue to entrench its dominant market position encompassing the entire value chain within the minibus taxi industry. This is achieved by augmenting its distinctive competencies well beyond credit assessment, collections and capital mobilisation and management to now include vehicle and spare part procurement, direct vehicle sales, vehicle refurbishment, short-term comprehensive insurance and telematics. These additional competencies are intended to enhance its value proposition to clients thus expanding its competitive presence. During the year the value proposition to clients was enhanced through new product offerings such as SA Taxi Media (advertising in taxis), a stand-alone insurance offering branded Khusela Taxi Insurance, and a successful direct sales programme of new and refurbished vehicles which facilitates product margin and superior credit performance.

In addition, SA Taxi continues to leverage its distinctive competencies to create defensible positions within identified adjacent market segments, financing asset classes such as "bakkies" with 246 deals on book at 30 September 2014.

• **Risk services (comprising MBD CS, Principa Decisions and Rand Trust):**

The challenging consumer environment provides substantial opportunity for the newly defined risk services division to entrench its market position by augmenting and combining its distinctive competencies across the companies in the division. Many of its clients, being some of South Africa's largest credit providers, are demanding structured and complex credit risk management and capital solutions to better manage credit and operational risks, reduce costs, simplify processes, raise capital and improve working capital cash flow.

In bringing together the distinctive competencies of these businesses under one go-to-market strategy, the intention is to enhance and broaden the division's value proposition thereby deepening its client offering and expanding its competitive presence. In addition, the division will leverage its core skill set to access adjacent market segments, such as the public and commercial sectors.

David McAlpin, previously the CEO of Principa, was appointed with effect from 1 October 2014 to the newly created role of CEO of the risk services division, with Charl van der Walt taking employment at the group executive office.

PROSPECTS

Transaction Capital expects sustainable headline earnings growth from continuing operations in the medium to long term. This organic growth may be enhanced by acquisitive activity which the group actively continues to seek. These opportunities are expected to ensue within the existing divisions, where our distinctive competencies can be leveraged. Following the reorganisation of the group, Transaction Capital's solid platform together with significant cash on hand and access to funding, positions it well to pursue organic and acquisitive growth opportunities with a view to render sustainable risk adjusted returns to shareholders.

APPOINTMENT OF COMPANY SECRETARY

After more than eight years of service Peter Katzenellenbogen has retired as company secretary. During this time Peter has fulfilled the role of both group chief financial officer and thereafter company secretary, and has contributed immensely to building Transaction Capital. The board wishes to acknowledge the vast contribution that Peter has made to the company, and thank him for his years of committed service.

The board is pleased to announce that Ronen Goldstein has been appointed company secretary with effect from 1 December 2014.

DIVIDEND POLICY

The dividend policy has been amended to a reduced cover ratio of 3 to 4 times (previously 4 to 5 times). This change has been implemented as the group is now more evenly balanced between services and lending businesses, resulting in more moderate capital requirements and allowing for a higher sustainable dividend.

DIVIDEND DECLARATION

Following the interim dividend of 6 (2013: 9) cents per share, the board has declared a final gross cash dividend of 10 (2013: 12) cents per share for the six months ended 30 September 2014, to those members recorded in the register of members on the record date appearing below. The dividend is declared out of income reserves. A dividend withholding tax of 15% will be applicable to the dividend to all shareholders that are not exempt from the dividend withholding tax, resulting in a net dividend of 8.50 cents per share. The company has no remaining STC credits available. The salient features applicable to the final dividend are as follows:

| | |
|--|---------------------------|
| Issued shares as at declaration date (including 2 642 883 treasury shares) | 572 272 130 |
| Declaration date | Tuesday 25 November 2014 |
| Last day to trade cum dividend | Thursday 11 December 2014 |
| First day to trade ex dividend | Friday 12 December 2014 |
| Record date | Friday 19 December 2014 |
| Payment date | Monday 22 December 2014 |

Share certificates may not be dematerialised or rematerialised between Friday, 12 December 2014 and Friday, 19 December 2014, both dates inclusive.

On Monday, 22 December 2014 the cash dividend will be electronically transferred to the bank accounts of all certificated shareholders where this facility is available. Where electronic fund transfer is not available or desired, cheques dated 22 December 2014 will be posted on that date. Shareholders who have dematerialised their share certificates will have their accounts at their CSDP or broker credited on Monday, 22 December 2014.

BASIS FOR PREPARATION

These summarised financial statements were prepared under the supervision of MD Herskovits CA(SA). They represent a summary of the audited consolidated financial statements of Transaction Capital Limited approved on 25 November 2014. The complete set of consolidated and separate financial statements are available at our registered office for inspection.

The summarised consolidated financial statements are prepared in accordance with the requirements of the JSE Limited Listings Requirements for provisional reports, and the requirements of the Companies Act applicable to summary financial statements. The Listings Requirements require provisional reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS") and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council.

The accounting policies and their application are in terms of IFRS and are consistent, in all material respects, with those detailed in Transaction Capital's prior year annual financial statements.

SUBSEQUENT EVENTS

No events which would have a material impact on either the financial position or operating results of the group have taken place between 30 September 2014 and the date of the release of this report.

APPROVAL BY THE BOARD OF DIRECTORS

Signed on behalf of the board of directors:

D M Hurwitz
Chief executive officer

M D Herskovits
Chief financial officer

25 November 2014



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TO THE SHAREHOLDERS OF TRANSACTION CAPITAL LIMITED

The summarised consolidated financial statements of Transaction Capital Limited, contained in the accompanying summarised report, which comprise the summarised consolidated statement of financial position as at 30 September 2014, the summarised consolidated income statement, the summarised consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and related notes, are derived from the audited annual consolidated financial statements of Transaction Capital Limited for the year ended 30 September 2014. We expressed an unmodified audit opinion on those annual consolidated financial statements in our report dated 25 November 2014. Our auditor's report on the audited annual consolidated financial statements contained an Other Matter paragraph "Other reports required by the Companies Act" (included below).

The summarised consolidated financial statements do not contain all the disclosures required by the International Financial Reporting Standards and the requirements of the Companies Act of South Africa as applicable to annual financial statements. Reading the summarised consolidated financial statements, therefore, is not a substitute for reading the audited annual consolidated financial statements of Transaction Capital Limited.

Directors' Responsibility for the Summarised consolidated Financial Statements

The directors are responsible for the preparation of the summarised consolidated financial statements in accordance with the requirements of the JSE Limited Listings Requirements for summarised reports, set out in the basis for preparation note to the summarised consolidated financial statements, and the requirements of the Companies Act of South Africa as applicable to summarised financial statements, and for such internal control as the directors determine is necessary to enable the preparation of the summarised consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The Listings Requirements require summarised reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council also, and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting.

Auditor's Responsibility

Our responsibility is to express an opinion on the summarised consolidated financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810, *Engagements to Report on Summarised Financial Statements*.

Opinion

In our opinion, the summarised consolidated financial statements derived from the audited annual consolidated financial statements of Transaction Capital Limited for the year ended 30 September 2014 are consistent, in all material respects, with those annual consolidated financial statements, in accordance with the requirements of the JSE Limited Listings Requirements for summarised reports, set out in basis for preparation note to the summarised consolidated financial statements, and the requirements of the Companies Act of South Africa as applicable to summarised financial statements.

Other reports required by the Companies Act

The "other reports required by the Companies Act" paragraph in our audit report dated 25 November 2014 states that as part of our audit of the consolidated financial statements for the year ended 30 September 2014, we have read the Directors' Report, the Audit Committee's Report and the Company Secretary's Certificate for the purpose of identifying whether there are material inconsistencies between these reports and the audited annual consolidated financial statements. These reports are the responsibility of the respective preparers. The paragraph also states that, based on reading these reports, we have not identified material inconsistencies between these reports and the audited annual consolidated financial statements. The paragraph furthermore states that we have not audited these reports and accordingly do not express an opinion on these reports. The paragraph does not have an effect on the summarised consolidated financial statements or our opinion thereon.

Other Matter

We have not audited future financial performance and expectations by management included in the accompanying summarised consolidated financial statements and accordingly do not express any opinion thereon.

Deloitte & Touche

Per: Lito Nunes

Partner

25 November 2014

National Executive: LL Bam Chief Executive AE Swiegers Chief Operating Officer GM Pinnock Audit
DL Kennedy Risk Advisory NB Kader Tax TP Pillay Consulting K Black Clients & Industries
JK Mazzocco Talent & Transformation MJ Jarvis Finance M Jordan Strategy S Gwala Managed Services
TJ Brown Chairman of the Board MJ Comber Deputy Chairman of the Board

A full list of partners is available on request

B-BBEE rating: Level 2 contributor in terms of the Chartered Accountancy Profession Sector Code

Member of Deloitte Touche Tohmatsu Limited

SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

at 30 September 2014

| | 2014 Audited Rm | 2013 Audited Rm | Change % |
|---|-----------------------|-----------------------|-------------|
| Assets | | | |
| Cash and cash equivalents | 1 345 | 673 | 100 |
| Tax receivables | 17 | 64 | (73) |
| Trade and other receivables | 493 | 505 | (2) |
| Inventories | 4 | 85 | (95) |
| Loans and advances | 6 386 | 10 232 | (38) |
| Purchased book debts | 552 | 420 | 31 |
| Other loans receivable | 293 | 280 | 5 |
| Equity accounted investments | 7 | 4 | 75 |
| Other investments | 238 | 481 | (51) |
| Intangible assets | 19 | 21 | (10) |
| Property and equipment | 51 | 96 | (47) |
| Goodwill | 192 | 594 | (68) |
| Deferred tax assets | 93 | 107 | (13) |
| Non-current assets classified as held for sale | - | 769 | (100) |
| Total assets | 9 690 | 14 331 | (32) |
| Liabilities | | | |
| Bank overdrafts | 101 | 71 | 42 |
| Tax payables | 2 | 2 | - |
| Trade and other payables | 242 | 361 | (33) |
| Provisions | 18 | 27 | (33) |
| Interest-bearing liabilities | 6 178 | 9 601 | (36) |
| Senior debt | 4 911 | 7 470 | (34) |
| Subordinated debt | 1 267 | 2 131 | (41) |
| Deferred tax liabilities | 186 | 194 | (4) |
| Liabilities directly associated with non-current assets classified as held for sale | - | 180 | (100) |
| Total liabilities | 6 727 | 10 436 | (36) |
| Equity | | | |
| Ordinary share capital and premium | 483 | 1 779 | (73) |
| Reserves | 96 | 385 | (75) |
| Retained earnings | 2 384 | 1 551 | 54 |
| Equity attributable to ordinary equity holders of the parent | 2 963 | 3 715 | (20) |
| Non-controlling interests | - | 180 | (100) |
| Total equity | 2 963 | 3 895 | (24) |
| Total equity and liabilities | 9 690 | 14 331 | (32) |

SUMMARISED CONSOLIDATED INCOME STATEMENT

for the year ended 30 September 2014

| | 2014 Audited Rm | 2013 Audited Rm | Change % |
|---|-----------------------|-----------------------|-------------|
| Interest and other similar income | 1 413 | 1 225 | 15 |
| Interest and other similar expense | (599) | (539) | 11 |
| Net interest income | 814 | 686 | 19 |
| Impairment of loans and advances | (322) | (283) | 14 |
| Risk adjusted net interest income | 492 | 403 | 22 |
| Non-interest revenue | 1 133 | 1 023 | 11 |
| Operating costs | (1 220) | (1 071) | 14 |
| Non-operating profit | 1 | - | 100 |
| Equity accounted earnings | 3 | 4 | (25) |
| Profit before tax | 409 | 359 | 14 |
| Income tax expense | (79) | (76) | 4 |
| Profit from continuing operations | 330 | 283 | 17 |
| Profit from discontinued operations | 607 | 303 | 100 |
| Profit for the year | 937 | 586 | 60 |
| Attributable to non-controlling equity holders | - | 42 | (100) |
| Attributable to ordinary equity holders of the parent | 937 | 544 | 72 |
| Basic earnings per share | 162.7 | 93.2 | 75 |
| Diluted basic earnings per share | 162.3 | 93.2 | 74 |
| Headline earnings per share | 61.0 | 93.4 | (35) |
| Headline earnings per share – continuing operations | 57.3 | 48.5 | 18 |
| Headline earnings per share – discontinued operations | 3.7 | 44.9 | (92) |

SUMMARISED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended 30 September 2014

| | 2014 Audited Rm | 2013 Audited Rm | Change % |
|---|-----------------------|-----------------------|-------------|
| Profit for the year | 937 | 586 | 60 |
| Other comprehensive income | (48) | 122 | |
| Fair value gains arising on the cash flow hedge during the year | <1 | 10 | (100) |
| Deferred tax | <1 | (3) | (100) |
| Fair value (losses)/gains arising on valuation of available-for-sale investment | (48) | 70 | (169) |
| Other comprehensive income from discontinued operations | - | 45 | (100) |
| Total comprehensive income for the year | 889 | 708 | 26 |
| Attributable to non-controlling equity holders | - | 49 | (100) |
| Attributable to ordinary equity holders of the parent | 889 | 659 | 35 |

AUDITED RESULTS

SUMMARISED HEADLINE EARNINGS RECONCILIATION

for the year ended 30 September 2014

| | 2014 Audited Rm | 2013 Audited Rm | Change % |
|---|-----------------------|-----------------------|-------------|
| Profit attributable to ordinary equity holders of the parent | 937 | 544 | 72 |
| Headline earnings adjustable items added | | | |
| Profit on sale of subsidiary companies net of de-grouping tax payable | (586) | - | (100) |
| Impairment of goodwill | - | 1 | (100) |
| Tax on headline earnings adjustments | - | - | - |
| Headline earnings | 351 | 545 | (36) |
| Less: Headline earnings from discontinued operations | (21) | (262) | (92) |
| Headline earnings from continuing operations | 330 | 283 | 17 |

SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the year ended 30 September 2014

| | Share capital and premium | Other reserves | Retained earnings | Ordinary shareholders equity | Non- controlling interests | Total equity |
|--|---------------------------------|-------------------|----------------------|------------------------------------|----------------------------------|-----------------|
| Balance at 30 September 2012 | 1 792 | 268 | 1 112 | 3 172 | 132 | 3 304 |
| Total comprehensive income | - | 115 | 544 | 659 | 49 | 708 |
| Profit for the year | - | - | 544 | 544 | 42 | 586 |
| Other comprehensive income for the year | - | 115 | - | 115 | 7 | 122 |
| Dividends paid | - | - | (105) | (105) | - | (105) |
| Transactions with non-controlling equity holders | - | - | - | - | (1) | (1) |
| Issue of share appreciation rights | - | 2 | - | 2 | - | 2 |
| Repurchase of shares | (13) | - | - | (13) | - | (13) |
| Balance at 30 September 2013 | 1 779 | 385 | 1 551 | 3 715 | 180 | 3 895 |
| Total comprehensive income | - | (48) | 937 | 889 | - | 889 |
| Profit for the year | - | - | 937 | 937 | - | 937 |
| Other comprehensive income for the year | - | (48) | - | (48) | - | (48) |
| Dividends paid | - | - | (104) | (104) | - | (104) |
| Grant of share appreciation rights | - | 12 | - | 12 | - | 12 |
| Repurchase of treasury shares | (15) | - | - | (15) | - | (15) |
| Repurchase of shares | (72) | - | - | (72) | - | (72) |
| Capital distribution | (1 209) | - | - | (1 209) | - | (1 209) |
| Disposal of subsidiary companies | - | (253) | - | (253) | (180) | (433) |
| Balance at 30 September 2014 | 483 | 96 | 2 384 | 2 963 | - | 2 963 |

SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 30 September 2014

| | 2014 Audited Rm | 2013 Audited Rm | Change % |
|--|-----------------------|-----------------------|-------------|
| Net cash utilised by operating activities | (68) | (172) | 60 |
| Net cash generated/(utilised) by investing activities | 2 385 | (133) | >100 |
| Net cash utilised by financing activities | (1 296) | (13) | >(100) |
| Net increase/(decrease) in cash and cash equivalents | 1 021 | (318) | >100 |
| Cash and cash equivalents at the beginning of the year | 671 | 943 | (29) |
| Less: Cash and cash equivalents at the beginning of the year relating to discontinued operations | (448) | (402) | 11 |
| Cash and cash equivalents at the beginning of the year from continuing operations | 223 | 541 | (59) |
| Cash and cash equivalents at the end of the year relating to continuing operations | 1 244 | 223 | 458 |

SUMMARISED SEGMENT REPORT

| | Asset-backed lending | | Credit services | | Group executive office | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|
| | 2014 Audited Rm | 2013 Audited Rm | 2014 Audited Rm | 2013 Audited Rm | 2014 Audited Rm | 2013 Audited Rm |
| Condensed income statement for the year ended 30 September 2014 | | | | | | |
| Net interest income | 741 | 667 | (10) | (1) | 83 | 20 |
| Impairment of loans and advances | (320) | (281) | (2) | (2) | - | - |
| Non-interest revenue | 250 | 218 | 861 | 790 | 22 | 15 |
| Total operating costs | (455) | (403) | (713) | (666) | (52) | (2) |
| Non-operating profit | - | - | 1 | - | - | - |
| Equity accounted earnings | - | - | 3 | 4 | - | - |
| Profit before tax | 216 | 201 | 140 | 125 | 53 | 33 |
| Impact of classification to held for sale | - | - | - | - | - | - |
| Headline earnings from discontinued operations attributable to equity holders of the parent | - | - | - | - | - | - |
| Headline earnings – continuing operations | 188 | 163 | 104 | 95 | 38 | 25 |
| Total headline earnings | 188 | 163 | 104 | 95 | 38 | 25 |
| Condensed statement of financial position at 30 September 2014 | | | | | | |
| Assets | | | | | | |
| Cash and cash equivalents | 254 | 226 | 39 | 32 | 1 052 | 36 |
| Loans and advances | 6 351 | 5 577 | 35 | 47 | - | - |
| Purchased book debts | - | - | 552 | 420 | - | - |
| Other investments | 238 | 175 | - | - | - | - |
| Non-current assets classified as held for sale | - | - | - | - | - | 769 |
| Other assets and receivables | 551 | 453 | 259 | 234 | 359 | 300 |
| Total assets | 7 394 | 6 431 | 885 | 733 | 1 411 | 1 105 |
| Liabilities | | | | | | |
| Bank overdrafts | 100 | 71 | 1 | - | - | - |
| Interest-bearing liabilities | 5 115 | 4 398 | 177 | 151 | 886 | 922 |
| Group | 915 | 1 078 | 45 | - | (960) | (1 295) |
| Liabilities directly associated with non-current assets classified as held for sale | - | - | - | - | - | 180 |
| Other liabilities and payables | 201 | 185 | 217 | 204 | 30 | 71 |
| Total liabilities | 6 331 | 5 732 | 440 | 355 | (44) | (122) |
| Total equity | 1 063 | 699 | 445 | 378 | 1 455 | 1 227 |

| Group – continuing | | Discontinued operations | | Group | |
|-----------------------|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|
| 2014 Audited Rm | 2013 Audited Rm | 2014 Audited Rm | 2013 Audited Rm | 2014 Audited Rm | 2013 Audited Rm |
| 814 | 686 | - | - | 814 | 686 |
| (322) | (283) | - | - | (322) | (283) |
| 1 133 | 1 023 | - | - | 1 133 | 1 023 |
| (1 220) | (1 071) | - | - | (1 220) | (1 071) |
| 1 | - | - | - | 1 | - |
| 3 | 4 | - | - | 3 | 4 |
| 409 | 359 | - | - | 409 | 359 |
| - | - | 11 | 15 | 11 | 15 |
| - | - | 10 | 247 | 10 | 247 |
| 330 | 283 | - | - | 330 | 283 |
| 330 | 283 | 21 | 262 | 351 | 545 |
| 1 345 | 294 | - | 379 | 1 345 | 673 |
| 6 386 | 5 624 | - | 4 608 | 6 386 | 10 232 |
| 552 | 420 | - | - | 552 | 420 |
| 238 | 175 | - | 306 | 238 | 481 |
| - | 769 | - | - | - | 769 |
| 1 169 | 987 | - | 769 | 1 169 | 1 756 |
| 9 690 | 8 269 | - | 6 062 | 9 690 | 14 331 |
| 101 | 71 | - | - | 101 | 71 |
| 6 178 | 5 471 | - | 4 130 | 6 178 | 9 601 |
| - | (217) | - | 217 | - | - |
| - | 180 | - | - | - | 180 |
| 448 | 460 | - | 124 | 448 | 584 |
| 6 727 | 5 965 | - | 4 471 | 6 727 | 10 436 |
| 2 963 | 2 304 | - | 1 591 | 2 963 | 3 895 |