

### Consolidated and separate income statement

	Group 31 Mar 14 Nmillion	Group 31 Mar 13 Nmillion	Company 31 Mar 14 Nmillion	Company 31 Mar 13 Nmillion
<b>Gross earnings</b>	30,221	26,586	189	163
Net interest income	11,726	8,255	-	-
Interest income	17,019	14,666	-	-
Interest expense	(5,293)	(6,411)	-	-
Non-interest revenue	13,085	11,872	189	163
Net fee and commission revenue	8,936	6,968	185	163
Fee and commission revenue	9,053	7,016	185	163
Fee and commission expense	(117)	(48)	-	-
Trading revenue	4,101	4,887	-	-
Other revenue	48	17	4	-
<b>Total income</b>	24,811	20,127	189	163
Credit impairment charges	(1,195)	(1,885)	-	-
<b>Income after credit impairment charges</b>	23,616	18,242	189	163
Operating expenses	(14,647)	(13,503)	(345)	(178)
Staff costs	(6,418)	(5,910)	(104)	(85)
Other operating expenses	(8,229)	(7,593)	(241)	(93)
<b>Profit before tax</b>	8,969	4,739	(156)	(15)
Income tax	(2,072)	(1,166)	40	4
<b>Profit for the period</b>	6,897	3,573	(116)	(11)
Profit attributable to:				
Non-controlling interests	651	391	-	-
Equity holders of the parent	6,246	3,182	(116)	(11)
<b>Profit for the period</b>	6,897	3,573	(116)	(11)

### Consolidated and separate statement of other comprehensive income

	Group 31 Mar 14 Nmillion	Group 31 Mar 13 Nmillion	Company 31 Mar 14 Nmillion	Company 31 Mar 13 Nmillion
<b>Profit for the period</b>	6,897	3,573	(116)	(11)
<b>Other comprehensive income</b>				
Items that will never be reclassified to profit or loss	-	-	-	-
Items that are or may be reclassified subsequently to profit or loss:				
Net change in fair value of available-for-sale financial assets	(245)	1,073	-	-
Realised fair value adjustments on available-for-sale financial assets reclassified to income statement	-	(467)	-	-
Income tax on other comprehensive income	-	-	-	-
Other comprehensive income for the period, net of tax	(245)	606	-	-
<b>Total comprehensive income for the period</b>	6,652	4,179	(116)	(11)
Total comprehensive income attributable to:				
Non-controlling interests	653	366	-	-
Equity holders of the parent	5,999	3,813	(116)	(11)
	6,652	4,179	(116)	(11)

### Consolidated and separate statement of financial position

	Group 31 Mar 14 Nmillion	Group 31 Dec 13 Nmillion	Company 31 Mar 14 Nmillion	Company 31 Dec 13 Nmillion
<b>Assets</b>				
Cash and cash equivalents	160,946	120,312	2,104	2,722
Trading assets	60,418	40,711	-	-
Pledged assets	24,484	24,733	-	-
Derivative assets	2,831	1,526	-	-
Financial investments	131,455	139,304	-	-
Loans and advances	374,813	383,927	-	-
Loans and advances to banks	68,158	94,180	-	-
Loans and advances to customers	306,655	289,747	-	-
Equity Investment in group companies	-	-	68,951	68,951
Other assets	23,350	19,829	1,856	1,038
Current and deferred tax assets	7,420	7,716	158	118
Property and equipment	24,154	24,988	2,554	2,572
<b>Total assets</b>	809,871	763,046	75,623	75,401
<b>Equity and liabilities</b>				
<b>Equity</b>	104,298	97,634	71,731	71,846
Equity attributable to ordinary shareholders	100,324	94,313	71,731	71,846
Ordinary share capital	5,000	5,000	5,000	5,000
Ordinary share premium	65,450	65,450	65,450	65,450
Reserves	29,874	23,863	1,281	1,396
Non-controlling interest	3,974	3,321	-	-
<b>Liabilities</b>	705,573	665,412	3,892	3,555
Trading liabilities	62,880	66,960	-	-
Derivative liabilities	1,011	1,085	-	-
Deposit and current accounts	510,906	468,038	-	-
Deposits from banks	58,544	51,686	-	-
Deposits from customers	452,362	416,352	-	-
Other borrowings	65,027	48,764	-	-
Current and deferred tax liabilities	8,968	7,788	2	2
Subordinated debt	6,624	6,399	-	-
Other liabilities	50,157	66,378	3,890	3,553
<b>Total equity and liabilities</b>	809,871	763,046	75,623	75,401

The full financial statements were approved by the Board of Directors on 16 April 2014 and signed on its behalf by:



Ateko N.A. Peterside CON  
Chairman  
FRC/2013/CIBN/00000001069



Sola David-Borha  
Chief Executive Officer  
FRC/2013/CIBN/00000001070



Arthur Oginga  
Chief Financial Officer  
FRC/2013/IODN/00000003181

#### Board of directors

Ateko N.A. Peterside CON (Chairman), Sola David-Borha (Chief Executive), Dominic Bruynseels\*, Moses Adedoyin, Sam Cookey, Ifeoma Esiri, Arnold Gain\*\*, Ratan Mahtani\*\*\*, Chris Newson\*\*, Sim Tshabalala\*\*\*, Maryam Uwais MFR

\*British \*\* South African/British  
\*\*\*South African \*\*\*\*Singaporean

#### Key performance indicator

	1Q 2014
Gross income growth	13.7%
Total income growth	23.3%
Profit before tax growth	89.3%
Profit after tax growth	93.0%
Gross loans and advances growth (3 month period)	6.0%
Deposit growth (3 month period)	8.6%
Net interest margin	5.8%
Return on average equity	26.0%
Cost-to-income ratio	59.0%
Capital adequacy	
- Group	22.4%
- Bank	16.6%
Fitch rating	AAA (nga)

#### Overview of financial results

The quarter was marked by sustained high interest rate regime, relative volatility in the foreign exchange market, competition for quality credit and a bearish trend in the capital market. The group's financial results for the quarter reflect sound growth momentum in its underlying businesses. Significant growth in profitability and business operations were recorded in the quarter, which were driven by increased client transaction volumes and activities, improved cost of funding and operational efficiency, a well-positioned trading book and steady growth in loan and deposit books.

Net interest income increased by 42%, benefiting from growth in loans to customers and banks, increasing yields on investment securities and improved funding cost. Interest income grew by 16%, while interest expense declined by 17%. The reduction in interest expense is supported by the improvement in our deposit mix, as the ratio of low cost deposits to total deposits improved to 55% from 46% achieved in 1Q 2013 and 52% recorded at the end of 2013.

Non-interest revenue grew by 10% to N13.1 billion (1Q 2013: N11.9 billion) driven by increased transactional volumes and activities aided by growth in number of customers, increased card related fees, a function of the high ATM uptime, steady growth within our wealth business and good advisory mandates in investment banking.

Operating expenses grew by 9% to N14.6 billion keeping with inflation. Consequently, the cost-to-income ratio improved to 59.0% from 67.1% recorded in 1Q 2013. We are committed to ensuring that revenues continue to grow at a faster rate than cost growth.

Overall, the group recorded an 89% growth in profit before tax to N9.0 billion, while profit after tax increased by 93% to N6.9 billion.