



**STANBIC IBTC BANK PLC**  
**PILLAR III DISCLOSURES**  
**30 JUNE 2018**



## Table of contents

<b>1</b>	<b>Introduction</b>	<b>2</b>
1.1	Background	2
1.2	Basel II Framework	3
1.3	Scope of Application	3
1.4	Frequency	3
<b>2</b>	<b>Risk Management Review</b>	<b>4</b>
2.1	Overview	4
2.2	Risk Management Framework	4
2.3	Risk Categories	6
<b>3</b>	<b>Regulatory Capital Structure and Capital Adequacy</b>	<b>9</b>
3.1	Overview	9
3.2	Regulatory Capital	9
3.3	Methodology for Capital Adequacy	10
<b>4</b>	<b>Credit Risk</b>	<b>11</b>
4.1	Principal credit standard and policies	11
4.2	Framework and Governance	12
4.3	Credit risk measurement	14
4.4	Credit Risk Capital	28
<b>5</b>	<b>Market Risk</b>	<b>29</b>
5.1	Overview	29
5.2	Framework and governance	29
5.3	Market risk measurement	30
5.4	Market Risk Capital	37
<b>6</b>	<b>Operational Risk</b>	<b>38</b>
6.1	Overview	38
6.2	Operational Risk Capital	39
<b>7</b>	<b>List of figures and tables</b>	<b>40</b>



# 1 Introduction

## 1.1 Background

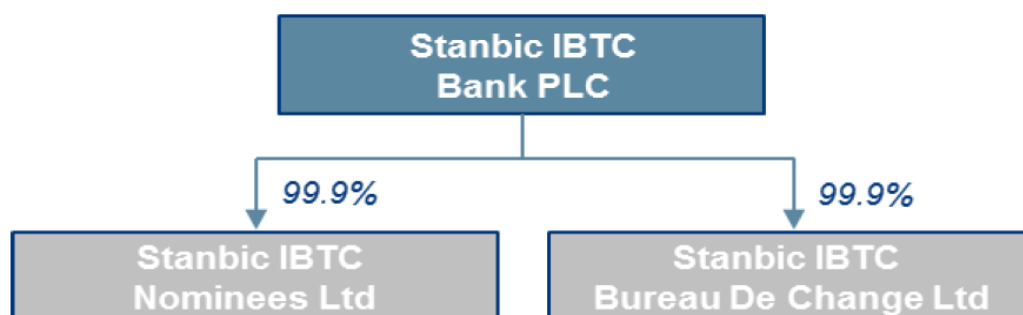
Stanbic IBTC Bank PLC (Stanbic IBTC bank or “the bank”) is a wholly owned subsidiary of Stanbic IBTC Holdings PLC, a member of Standard Bank Group Limited. The principal activity of the bank is the provision of banking and related financial services to corporate and individual customers. The bank offers its clients a wide range of commercial banking products through its branches spread across every state in Nigeria. The bank also offers self-service channels powered by sophisticated technology to bring convenient banking to customers.

The bank has two core business segments:

**Personal and Business Banking** : The Personal and Business Banking (PBB) division is the retail banking arm of Stanbic IBTC bank. The division provides services to individual customers, high net worth individuals and the commercial and small and medium scale enterprises (SME) business segments. PBB supports the everyday banking needs of individuals and businesses through its network of branches and self-service channels. PBB is split into two business lines for effective service delivery - Personal Banking and Business Banking.

**Corporate and Transactional Banking** : The Corporate and Transactional Banking(CTB) division is responsible for all aspects of corporate and transactional banking services to larger corporates, financial institutions and international counterparties. CTB comprises three business units; Global Markets, Transactional Products and Services and Client Coverage.

The bank has two wholly owned subsidiaries and eight affiliated companies. An illustrative diagram of Stanbic IBTC bank’s structure is shown below:



**Stanbic IBTC Nominees Nigeria Limited** - The company acts in a nominee capacity for clients’ transactions in securities and other investments.

**Stanbic IBTC Bureau De Change Limited** - The company was licensed to carry on the business of buying, selling, supply, exchange dealing in all foreign currencies and in travellers’



cheques where available and providing all services lawful for a bureau de change to provide in Nigeria.

## 1.2 Basel II Framework

The Basel II framework stipulates a minimum level of capital that banks must maintain to ensure that they can meet their obligations, cover unexpected losses; and can, very importantly, promote public confidence. It also specifies comprehensive disclosure requirements for banks operating under the framework.

The Basel II framework is based on three pillars:

- Pillar I - Minimum Capital Requirements. This details various approaches to measure and quantify capital required for the three major risk components that a bank faces: credit risk, market risk and operational risk. Stanbic IBTC bank has adopted the Standardized Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk.
- Pillar II - Supervisory Review. This is structured along two separate but complementary stages; the Internal Capital Adequacy Assessment Process (ICAAP) and the Supervisory Review and Evaluation process (SREP). The bank conducts a self-assessment of its internal capital requirements via the ICAAP whilst the Central Bank of Nigeria (CBN) conducts its assessment of the bank via the SREP.
- Pillar III – Market Discipline. This allows market participants access information on risk exposure and risk management policies and procedures through disclosures. The bank through this Pillar III Disclosures report provides an overview of its risk management practices in line with the CBN Guidance Notes on Pillar III Disclosures.

## 1.3 Scope of Application

Stanbic IBTC Bank PLC produces consolidated and separate financial statements for accounting purposes under International Financial Reporting Standards (IFRS) . These disclosures have been prepared at the individual parent entity level and are in accordance with the CBN guidance notes on Pillar 3, which covers the qualitative and quantitative disclosure requirements therein. The investment in subsidiaries, Stanbic IBTC Nominees Nigeria Limited and Stanbic IBTC Bureau De Change Limited have been deducted from regulatory capital for capital adequacy purposes.

## 1.4 Frequency

The Pillar III Disclosures Report will be published on bi-annual basis and will be made available through the bank's website at [www.stanbicibtcbank.com](http://www.stanbicibtcbank.com).



## **2 Risk Management Review**

### **2.1 Overview**

Stanbic IBTC Bank, a subsidiary of the Stanbic IBTC Group, is aligned with the Group's strategic focus of being the leading end-to-end financial solutions provider in Nigeria through innovation and customer focused people. To successfully achieve this, the Bank is aware of the need to maintain a critical balance between the pursuit of growth and the need to have a firm management of the risks facing its business.

Effective risk management is one of Stanbic IBTC's trademark and strategic value drivers; and as such it is a priority in its activities across its business value chain. This entails identifying the nature, amount and extent of all risks and structuring each risk in such a way that it conforms to the Bank's risk appetite and also, offers corresponding risk premium and return. We combine prudence in risk management with the use of well-tested risk management techniques that support the generation of robust earnings whilst preserving shareholder value.

The Board sets the tone for a responsive and accountable organisational risk culture, which permeates through the organisation to each business area and independent risk officer.

Risks are managed according to a set of governance standards, which are implemented across the Bank and are supported by appropriate risk policies, governance standards and procedures. The Bank has adopted the Enterprise Risk Management (ERM) framework with an independent control process that provides an objective view of risk taking activities across all business and risk types at both an individual and aggregated portfolio level.

The Bank seeks to achieve the right balance between risk and reward in its businesses, and limits adverse variations in earnings by appropriately managing its capital within specified risk appetite levels.

### **2.2 Risk Management Framework**

#### **Approach and Structure**

The Bank's approach to risk management is based on governance processes that rely on both individual responsibility and collective oversight that is supported by a tailored Management Information System (MIS). This approach balances corporate oversight at senior management level with independent risk management structures in the business. Business unit heads, as part of the first line of defence, are specifically responsible for the management of risk within their businesses using appropriate risk management frameworks that meet the required minimum standards.

An important element that underpins the Bank's approach to the management of all risk is independence and appropriate segregation of responsibilities between Business and Risk. All principal risks are supported by the Risk department through robust risk advisory and oversight responsibilities.

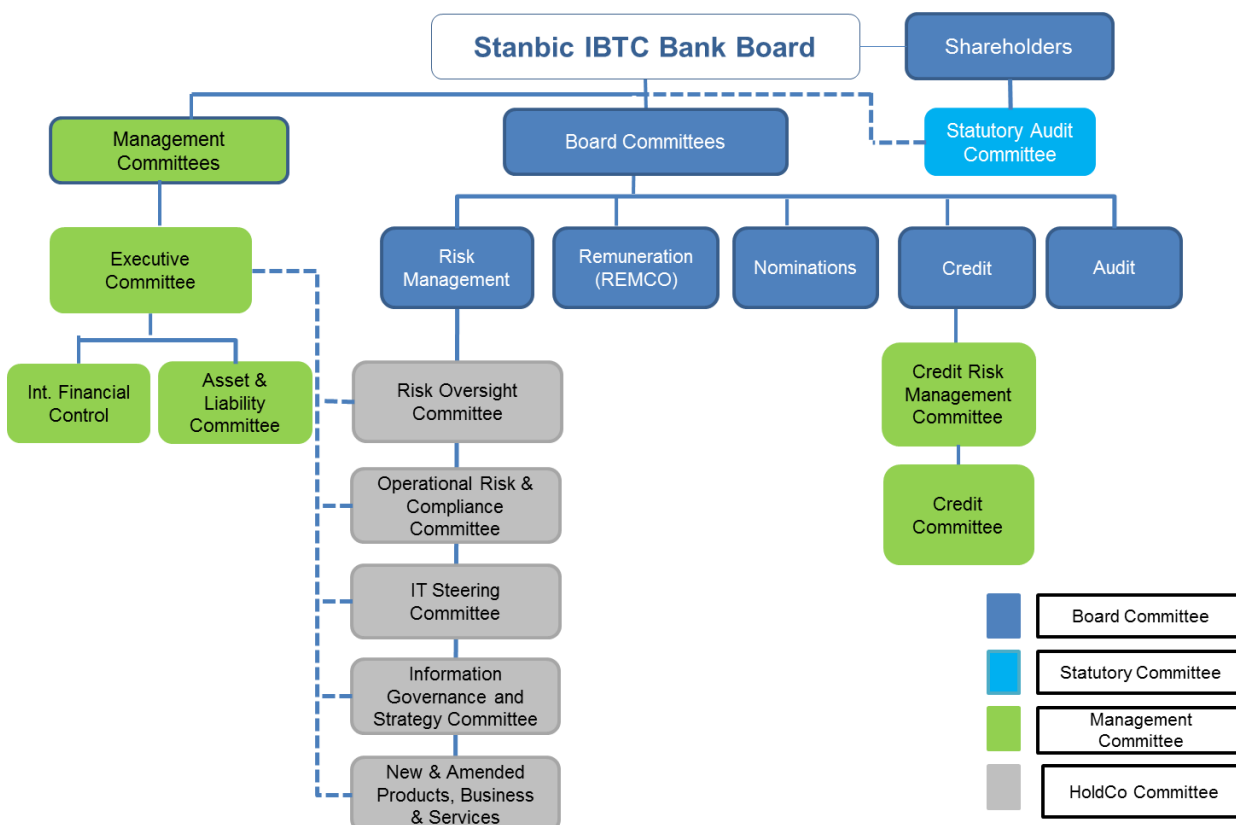


## Risk Governance Structure

The risk governance structure provides a platform for the board, executive and senior management through the various committees to evaluate and debate key existential and emerging risks which the Bank is exposed to, and assess the effectiveness of risk responses through the risk profiles of the underlying business units and functional areas (please refer to the pictorial representation of the Bank risk governance structure below).

The risk governance structure is designed such that there is a forum for managing issues related to each of the material risks to which Stanbic IBTC Bank is exposed to in addition to a forum for managing integrated risk issues. Risk management issues that arise are escalated through the Bank's governance structure to ensure that they are resolved by the appropriate functional group or attain sufficient visibility at the level of the Executive and Board committees.

Figure 1: Stanbic IBTC bank risk management and compliance structure



## Risk governance standards, policies and procedures

The Bank has developed a set of risk governance standards for each principal risk including (but not limited to) credit, market, operational, information technology (IT) and compliance risks. The standards define the acceptable conditions for the assumption of the major risks and ensure



alignment and consistency in the manner in which these risks are identified, measured, managed, controlled and reported, across the Bank.

All standards are supported by policies and procedural documents. They are applied consistently across the bank and are approved by the Board. It is the responsibility of the business unit executive management to ensure that the requirements of the risk governance standards, policies and procedures are implemented within the business units.

### **Risk Appetite**

Risk appetite is an expression of the amount, type and tenure of risk that the Bank is prepared to accept in order to deliver its business objectives. It is the balance of risk and return as the bank implements business plans, whilst recognising a range of possible outcomes.

The Board establishes the Bank's parameters for risk appetite by:

- providing strategic leadership and guidance;
- reviewing and approving annual budgets and forecasts; and
- regularly reviewing and monitoring the Bank's performance in relation to set risk appetite.

The risk appetite is defined by several metrics which are then converted into limits and triggers across the relevant risk types, at both entity and business line levels, through an analysis of the risks that impact them.

### **Stress Testing**

Stress testing serves as a diagnostic and forward looking tool to improve the Bank's understanding of its critical risks profile under event based scenarios. Management reviews the outcome of stress tests and selects appropriate mitigating actions to minimise and manage the impact of the risks to the bank. Residual risk is then evaluated against the risk appetite.

## **2.3 Risk Categories**

The Bank's enterprise risk management framework is designed to govern, identify, measure, manage, control and report on the principal risks to which the Bank is exposed. The principal risks are defined as follows:

### **2.3.1 Credit Risk**

Credit risk arises primarily in the Bank's operations where an obligor / counterparty fails to perform in accordance with agreed terms or where the counterparty's ability to meet such contractual obligation is impaired. Credit risk comprises counterparty risk, wrong-way risk, settlement risk, country risk and concentration risk.

**Counterparty risk:**

Counterparty risk is the risk of loss to the Bank as a result of failure by a counterparty to meet its financial and/or contractual obligations to the bank. It has three components:

- i. primary credit risk which is the Exposure At Default (EAD) arising from lending and related banking product activities, including their underwriting;
- ii. pre-settlement credit risk which is the EAD arising from unsettled forward and derivative transactions, arising from the default of the counterparty to the transaction and measured as the cost of replacing the transaction at current market rates; and
- iii. issuer risk which is the EAD arising from traded credit and equity products, and including their underwriting.

**Wrong-way risk:**

Wrong-way risk is the risk that arises when default risk and credit exposure increase together. There are two types of wrong-way risk as follows: specific wrong way risk (which arises through poorly structured transactions, for example, those collateralized by own or related party shares) and general wrong way risk (which arises where the credit quality of the counterparty may for non-specific reasons be held to be correlated with a macroeconomic factor which also affects the credit quality of the counterparty).

**Settlement risk:**

Settlement risk is the risk of loss to the Bank from a transaction settlement, where value is exchanged, failing such that the counter value is not received in whole or part.

**Country and cross border risk:**

Country and cross border risk is the risk of loss arising from political or economic conditions or events in a particular country which reduce the ability of counterparties in that particular country to fulfil their obligations to the Bank. Cross border risks is the risk of restriction on the transfer and convertibility of local currency funds, into foreign currency funds thereby limiting payment by offshore counterparties to the Bank.

**Concentration risk:**

Concentration risk refers to any single exposure or group of exposures large enough to cause credit losses which threaten the Bank's capital adequacy or ability to maintain its core operations. It is the risk that common factors within a risk type or across risk types cause credit losses or an event occurs within a risk type which results to credit losses.





### **2.3.2 Market Risk**

Market risk is defined as the risk of a change in the actual or effective market value or earnings of a portfolio of financial instruments caused by adverse moves in market variables such as equity, bond and commodity prices, foreign exchange rates, interest rates, credit spreads, recovery rates, correlations and implied volatilities in the market variables. Market risk covers both the impact of these risk factors on the market value of traded instruments as well as the impact on the bank's net interest margin as a consequence of interest rate risk on banking book assets and liabilities.

### **2.3.3 Liquidity Risk**

Liquidity risk is defined as the risk that the Bank, although balance-sheet solvent, cannot maintain or generate sufficient cash resources to meet its payment obligations in full as they fall due (as a result of funding liquidity risk), or can only do so at materially disadvantageous terms (as a result of market liquidity risk). Funding liquidity risk refers to the risk that the counterparties, who provide the Bank with funding, will withdraw or not roll-over that funding.

Market liquidity risk refers to the risk of a generalised disruption in asset markets that makes normal liquid assets illiquid and the potential loss through the forced-sale of assets resulting in proceeds being below their fair market value.

### **2.3.4 Operational Risk**

Operational risk is defined as the risk of loss resulting from inadequate or failed processes, people and systems (including information technology and infrastructure) or from external events. Strategic, reputational, and business risks are excluded from this definition. The definition of operational risk also includes information risk, cyber security risk, fraud risk, change risk, conduct risk, model risk, environmental risk, legal risk, taxation risk, compliance risk and digitization risk.

### **2.3.5 Business Risk**

Business risk is the risk of loss due to adverse local and global operating conditions such as decrease in demand, increased competition, increased cost, or by entity specific causes such as inefficient cost structures, poor choice of strategy, reputation damage or the decision to absorb costs or losses to preserve reputation.

Reputational risk is a risk of loss resulting from damages to a firm's reputation.



## 3 Regulatory Capital Structure and Capital Adequacy

### 3.1 Overview

The bank manages its capital base to achieve a prudent balance between maintaining capital ratios to support business growth and depositor confidence, and providing competitive returns to shareholders. The capital management process ensures that the bank maintains sufficient capital levels for legal and regulatory compliance purposes. The bank ensures that its actions do not compromise sound governance and appropriate business practices and it eliminates any negative effect on payment capacity, liquidity and profitability. The Central Bank of Nigeria (CBN) adopted the Basel II capital framework with effect from 1 October 2014 and revised the framework in June 2015. Stanbic IBTC Bank PLC has been compliant with the requirements of Basel II capital framework since it was adopted.

### 3.2 Regulatory Capital

The bank's regulatory capital is divided into two tiers:

- Tier 1 capital which comprises share capital, share premium, retained earnings and reserves created by appropriations of retained earnings. The closing balances on deferred tax asset and intangible asset are deducted in arriving at Tier 1 capital;
- Tier 2 capital which includes subordinated debts and other comprehensive income. Subordinated debt at the end of the period totalled N30bn and is broken down as follows:
  - Naira denominated subordinated debt totalling N15.6bn issued on 30 September 2014 at an interest rate of 13.25% per annum which has a tenor of 10 years;
  - N100 million Naira denominated subordinated debt issued on 30 September 2014. Interest is payable semi-annually at 6-month Nigerian Treasury Bills yield plus 1.20%. It has a tenor of 10 years and is callable after 5 years from the issue date. The debt is unsecured;
  - USD denominated term subordinated non-collateralised facility of USD40 million obtained from Standard Bank of South Africa effective 31 May 2013. The facility expires on 31 May 2025 and is repayable at maturity. Interest on the facility is payable semi-annually at LIBOR (London Interbank Offered Rate) plus 3.60%.

Total eligible Tier 1 Capital as at 30 June 2018 was N136bn (Dec 2017: N124bn) while Total eligible Tier 2 Capital as at 30 June 2018 was N32.7bn (Dec 2017: N32.8bn).

Investment in unconsolidated subsidiaries and associations are deducted from Tier 1 and 2 capital to arrive at total regulatory capital, with Tier 2 capped at 33.33% of Tier 1, resulting in a total qualifying capital of N168bn as at 30 June 2018.



### 3.3 Methodology for Capital Adequacy

Regulatory capital adequacy is measured based on Pillar 1 of the Basel II capital framework. Capital adequacy ratio is calculated by dividing the capital held by total risk-weighted assets. Risk weighted assets comprise computed risk weights from credit, operational and market risks associated with the business of the bank. Management monitors the capital adequacy ratio on a proactive basis.

Throughout the period under review, Stanbic IBTC Bank PLC operated above its targeted capitalization range and well over the minimum regulatory capital adequacy ratio of 10% as mandated by CBN.

Table 1: Stanbic IBTC Bank PLC capital adequacy computation as at 30 June 2018

	30 June 2018 N'million	31 Dec 2017 N'million
<b>Tier 1</b>	144,694	133,317
Paid-up share capital	1,875	1,875
Share premium	42,469	42,469
General reserve (Retained Profit)	66,496	65,767
SMEEIS reserve	1,039	1,039
AGSMEEIS reserve	2,156	749
Statutory reserve	30,624	21,405
Other reserves	35	13
Less: regulatory deduction	9,160	8,976
Deferred tax assets	8,321	8,321
Other intangible assets	789	605
Investment in the capital of financial subsidiaries	50	50
Eligible Tier I capital	135,534	124,341
<b>Tier II</b>	32,699	32,787
Subordinated term debt	30,266	29,046
Other comprehensive income (OCI)	2,433	3,741
Less: regulatory deduction	50	50
Investment in the capital of financial subsidiaries	50	50
Eligible Tier II capital	32,649	32,737
<b>Total regulatory capital</b>	<b>168,183</b>	<b>157,078</b>
<b>Risk weighted assets:</b>		
Credit risk	535,907	574,948
Operational risk	179,605	179,605
Market risk	16,513	13,270
<b>Total risk weight</b>	<b>732,025</b>	<b>767,823</b>
Total capital adequacy ratio	23.0%	20.5%
Tier I capital adequacy ratio	18.5%	16.2%



## 4 Credit Risk

### 4.1 Principal credit standard and policies

The Risk Governance Standard, as reviewed regularly, sets out the broad overall principles to be applied in credit risk decisions and sets out the overall framework for the consistent and unified governance, identification, measurement, management and reporting of credit risk.

The Corporate and Transactional Banking (CTB) and the Personal and Business Banking (PBB) Global Credit Policies have been designed to expand the Credit Risk Governance Standard requirements by embodying the core principles for identifying, measuring, approving, and managing credit risk. These policies provide a comprehensive framework within which all credit risk emanating from the operations of the bank are legally executed, properly monitored and controlled in order to minimize the risk of financial loss; and assure consistency of approach in the treatment of regulatory compliance requirements.

In addition to the Credit Risk Governance Standard, CTB and PBB Global Credit Policies, a number of related credit policies and documents have been developed, with contents that are relevant to the full implementation and understanding of the credit policies.

#### Methodology for risk rating

Internal counterparty ratings and default estimates that are updated and enhanced from time-to-time play an essential role in the credit risk management and decision-making process, credit approvals, internal capital allocation, and corporate governance functions. Ratings are used for the following purposes:

- Credit assessment and evaluation
- Credit risk monitoring
- Credit approval and delegated authority
- Economic capital calculation, portfolio and management reporting
- Regulatory capital calculation
- RARORC (Risk-Adjusted Return on Regulatory Capital) calculation
- Pricing: PDs, EADs, and LGDs may be used to assess and compare relative pricing of assets/facilities, in conjunction with strategic, relationship, market practice and competitive factors.

The starting point of all credit risk assessment and evaluation lies in the counterparty risk grading, which is quantified and calculated in compliance with the bank's credit rating policy and using such Basel-2 compliant models as are in current use and which are updated or enhanced from time to time.

Credit risk quantification for any exposure or portfolio is summarised by the calculation of the expected loss (EL), which is arrived at in the following way:



- Based on the risk grading foundation which yields the counterparty's probability of default (PD), the nature and quantum of the credit facilities are considered;
- A forward-looking quantification of the exposure at default (EAD) is determined in accordance with bank standard guidelines.
- Risk mitigants such as security and asset recovery propensities are then quantified to moderate exposure at default to yield the loss given default (LGD).
- Finally, the EL is a function of the PD, the LGD and the EAD.

These parameters are in turn used in quantifying the required regulatory capital reserve, using the Regulatory Capital Calculator developed, maintained and updated in terms of Basel 2, and the economic capital implications through the use of Credit Portfolio Management's (CPM's) Economic Capital tools. Furthermore, bearing in mind the quantum of the facility and the risk/reward thereof, an appropriate consideration of Basel 2 capital requirements (where applicable) and the revenue and return implications of the credit proposal.

## **4.2 Framework and Governance**

Credit risk remains a key component of financial risks faced by any bank given the very nature of its business. The importance of credit risk management cannot be over emphasized as consequences can be severe when neglected. The bank has established sound governance principles to ensure that credit risk is managed effectively within a comprehensive risk management and control framework.

In reaching credit decisions and taking credit risk, both the credit and business functions must consistently and responsibly balance risk and return, as return is not the sole prerogative of business neither is credit risk the sole prerogative of credit. Credit (and the other risk functions, as applicable) and business must work in partnership to understand the risk and apply appropriate risk pricing, with the overall aim of optimising the bank's risk adjusted performance. The reporting lines, responsibilities and authority for managing credit risk in the bank are very clear and independent. However, ultimate responsibility for credit risk rests with the board and which has delegated this to the following organs:

### **Board credit committee**

The purpose of the board credit committee is to ensure that effective credit governance is in place in order to provide for the adequate management, measurement, monitoring and control of credit risk including country risk. In addition to its pre-existing role, the committee has also been vested with the following responsibilities as may be set by the board:



- setting overall risk appetite;
- reviewing and approving credit facilities that are within monetary limits as approved by the board;
- ensuring committees within the structure operate according to defined mandates and delegated authorities;
- maintaining overall accountability and authority for the adequacy and appropriateness of all aspects of the bank credit risk management process;
- utilising appropriate tools to measure, monitor and control credit risk in line with the bank's policies;
- recommending the bank's credit policies and guidelines for board approval; and
- any other matters relating to credit as may be delegated to the committee by the board.

### **Credit Committee**

The credit committee (CC) is the senior management credit decision-making function of the bank with a defined delegated authority (DA) as determined by the board through the board credit committee from time to time. The credit committee exercises responsibility for the independent assessment, approval, review and monitoring of all credit risk assets relating to the bank's business, while ensuring that the origination and management of the assets comply with the principles documented in the credit risk governance standard.

In addition to the above, the CC ensures that the credit portfolio is maintained within the risk appetite set by the board credit committee.

### **Credit risk management committee**

The credit risk management committee (CRMC) is the senior management credit oversight function with a defined oversight role as determined by the board through the board credit committee from time to time. The CRMC effectively enhances credit discipline within the bank and is responsible for controlling, inter alia, delegated authorities, concentration risk, and regulatory issues pertaining to credit, credit audits, policy and governance. In addition to the above, the CRMC provides oversight of governance; recommends to the board credit committee the level of the bank's risk appetite; monitors model performance, development and validation; determine counterparty and portfolio risk limits and approval, country, industry, market, product, customer segment and maturity concentration risk; risk mitigation; impairments and risk usage.

### **Heads of CTB and PBB Credit**

The heads of CTB credit and PBB credit ensure granularity and function-specific details at the business unit levels. They have functional responsibility for credit risk management across the



bank and are positioned at sufficiently senior levels in order to ensure the necessary experience and independence of judgment.

They are responsible for providing an independent and objective check on credit risk taking activities to safeguard the integrity of the entire credit risk process.

### **Credit risk mitigation**

Credit risk mitigation is defined as all methods of reducing credit expected loss whether by means of reduction of EAD (e.g. netting), risk transfer (e.g. guarantees) or risk transformation.

Guarantees, collateral and the transaction structures are used by the bank to mitigate credit risks both identified and inherent, though the amount and type of credit risk is determined on a case by case basis. The bank's credit policy and guidelines are used in a consistent manner while security is valued appropriately and reviewed regularly for enforceability and to meet changing business needs.

Processes and procedures for accepting, verifying, maintaining, and releasing collateral are well documented in order to ensure appropriate application of the collateral management techniques.

### **Credit delegated authority**

In terms of specific delegated authority (DA) levels approved (and updated from time to time) by the board upon advise, authority for approval of any credit facilities accorded to counterparties is vested in individuals, and/or groups of individuals acting in concert, and/or credit committees.

Such DA levels are quantified according to counterparty risk grade. Individuals may be accorded DA levels on the authority of the parties specifically mandated to do so in terms of the credit governance framework.

The global credit committee approves based on the mandate given to them by the board credit committee. All approvals are sanctioned by the board credit committee. The board credit committee approves all insider-related credit irrespective of the amount.

## **4.3 Credit risk measurement**

A key element in the measurement of credit risk is the assignment of credit ratings, which are used to determine expected defaults across asset portfolios and risk bands. The risk ratings attributed to counterparties are based on a combination of factors which cover business and financial risks:

The bank uses the PD Master Scale rating concept with a single scale to measure the credit riskiness of all counterparty types. The grading system is a 25-point scale, with three additional default grades.



Group's rating	Grade description	Standard & Poor's	Fitch
<b>SB01 - SB12/SB13</b>	Investment grades	AAA to BBB-	AAA to BBB-
<b>SB14 - SB21</b>	Sub Investment grades	BB+ to CCC+	BB+ to CCC+
<b>SB22 – SB25</b>	Cautionary grade	CCC to C	CCC to C

Stanbic IBTC Bank PLC's own rating (Fitch)		
	2018	2017
<b>National</b>		
Long- Term IDR	AAA(nga)	AAA(nga)
Short- Term IDR	F1+(nga)	F1+(nga)
<b>Sovereign risk</b>		
Foreign-Currency Long-Term IDR	B+	B+
Local-Currency Long-Term IDR	B+	B+
Country Ceiling	B+	B+

### Maximum exposure to credit risk

The credit quality of loans and advances are measured in terms of IFRS 9 which came into effect from 1 January 2018. A summary of the primary changes for the Group are provided below.

### Impairment model

The impairment model requires the recognition of expected credit losses (ECL) rather than incurred losses under IAS 39. This applies to all financial debt instruments held at amortised cost, fair value through other comprehensive income (FVOCI), undrawn loan commitments and financial guarantees.

### Staging of financial instruments

Financial instruments that are not already credit-impaired are originated into stage 1 and a 12-month expected credit loss provision is recognised. Instruments will remain in stage 1 until they are repaid, unless they experience significant credit deterioration (stage 2) or they become credit impaired (stage 3).

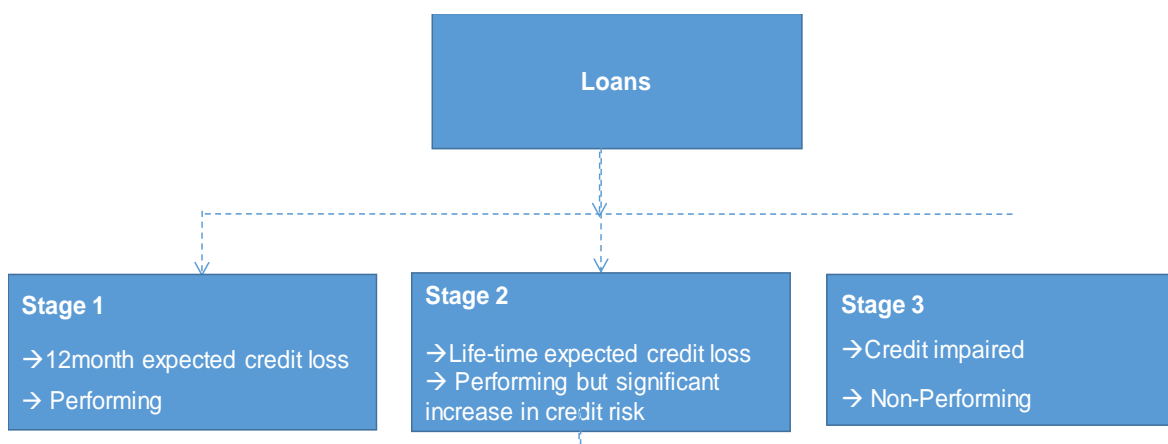
Instruments will transfer to stage 2 and a lifetime expected credit loss provision recognised when there has been a significant change in the credit risk compared with what was expected at origination. Instruments are classified as stage 3 when they become credit-impaired.

The framework used to determine a significant increase in credit risk is set out below.





Figure 2: Loan Classification



### Approach to determining expected credit losses

The main methodology principles and approach adopted by the bank are set out in the tables below.

For portfolios that follow a standardised regulatory approach, the Bank has developed new models where these portfolios are material.

### Incorporation of forward looking information

The determination of expected credit loss includes various assumptions and judgements in respect of forward looking macroeconomic information.

### Significant increase in credit risk ('SICR')

Expected credit loss for financial assets will transfer from a 12 month basis to a lifetime basis when there is a significant increase in credit risk (SICR) relative to that which was expected at the time of origination, or when the asset becomes credit impaired. On transfer to a lifetime basis, the expected credit loss for those assets will reflect the impact of a default event expected to occur over the remaining lifetime of the instrument rather than just over the 12 months from the reporting date.

SICR is assessed by comparing the risk of default of an exposure at the reporting date with the risk of default at origination (after considering the passage of time). 'Significant' does not mean statistically significant nor is it reflective of the extent of the impact on the Bank's financial statements. Whether a change in the risk of default is significant or not is assessed using quantitative and qualitative criteria, the weight of which will depend on the type of product and counterparty.

The Bank uses a mix of quantitative and qualitative criteria to assess SICR.



### **Assessment of credit-impaired financial assets**

Credit-impaired financial assets comprise those assets that have experienced an observed credit event and are in default. Default represents those assets that are at least 90 days past due in respect of principal and interest payments and/or where the assets are otherwise considered unlikely to pay.

Unlikely to pay factors include objective conditions such as bankruptcy, debt restructuring, fraud or death. It also includes credit related modifications of contractual cash flows due to significant financial difficulty (forbearance) where the bank has granted concessions that it would not ordinarily consider.

### **Modified financial assets**

Where the contractual terms of a financial instrument have been modified, and this does not result in the instrument being derecognised, a modification gain or loss is recognised in the income statement representing the difference between the original cash flows and the modified cash flows, discounted at the effective interest rate. The modification gain/loss is directly applied to the gross carrying amount of the instrument.

If the modification is credit related, such as forbearance or where the Bank has granted concessions that it would not ordinarily consider, then it will be considered credit-impaired. Modifications that are not credit related will be subject to an assessment of whether the asset's credit risk has increased significantly since origination by comparing the remaining lifetime probability of default (PD) based on the modified terms with the remaining lifetime PD based on the original contractual terms.

### **Transfers between stages**

Assets will transfer from stage 3 to stage 2 when they are no longer considered to be credit-impaired. Assets will not be considered credit-impaired only if the customer makes payments such that they are paid to current in line with the original contractual terms. In addition:

- Loans that were subject to forbearance measures must remain current for 12 months before they can be transferred to stage 2;
- Retail loans that were not subject to forbearance measures must remain current for 180 days before they can be transferred to stage 2 or stage 1.

Assets may transfer to stage 1 if they are no longer considered to have experienced a significant increase in credit risk. This will be immediate when the original PD based transfer criteria are no longer met (and as long as none of the other transfer criteria apply). Where assets were



transferred using other measures, the assets will only transfer back to stage 1 when the condition that caused the significant increase in credit risk no longer applies (and as long as none of the other transfer criteria apply).

#### **Governance and application of expert credit judgement in respect of expected credit losses**

The determination of expected credit losses requires a significant degree of management judgement which is being assessed by the Credit Risk Management Committee (CRMC).



Table 2: Maximum Exposure to credit risk by credit quality- June 2018

June 2018	Total Loans and Advances to Customers N'million	Balance sheet impairments for performing loans N'million	Performing loans						Non-performing loans											Total non-performing loans N'million	Non-performing loans %		
			Neither past due nor specifically impaired			Not specifically impaired			Specifically impaired loans														
			Non-performing loans														Total N'million	Securities and expected recoveries on specifically impaired loans N'million	Net after securities and expected recoveries on specifically impaired loans N'million			Balance sheet impairments for non-performing specifically impaired loans N'million	Gross specific impairment coverage %
			Normal monitoring N'million		Close monitoring N'million		Early arrears N'million		Stage 3			Purchased/Originated as credit impaired											
			Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Sub-standard N'million	Doubtful N'million	Loss N'million	Sub-standard N'million	Doubtful N'million	Loss N'million									
<b>Personal &amp; Business Banking</b>	167,725	8,215	127,558	9,325	432	3,175	6,361	4,405	3,791	5,190	11,097	-	-	-	20,078	7,721	12,357	12,357	62	20,078	12.0		
Mortgage loans	6,473	232	3,989	96	-	-	211	422	330	1,226	200	-	-	-	1,756	883	873	873	50	1,756	27.1		
Instalment sale and finance leases	11,565	551	4,010	565	109	3	1,154	72	1,711	86	3,966	-	-	-	5,763	2,137	3,626	3,626	63	5,763	49.8		
Card debtors	1,458	153	856	42	-	-	101	92	25	33	310	-	-	-	368	21	347	347	94	368	25.2		
Other loans and advances	148,229	7,279	118,703	8,622	323	3,172	4,895	3,819	1,725	3,845	6,621	-	-	-	12,191	4,680	7,511	7,511	62	12,191	8.2		
<b>Corporate &amp; Investment Banking</b>	272,187	5,588	212,043	21,158	-	6,457	5,333	16,025	2,079	6,383	9,165	-	-	-	17,628	7,192	10,435	10,435	59	17,628	6.5		
Corporate loans	272,187	5,588	212,043	21,158	-	6,457	5,333	16,025	2,079	6,383	9,165	-	-	-	17,628	7,192	10,435	10,435	59	17,628	6.5		
<b>Gross loans and advances</b>	<b>439,912</b>	<b>13,803</b>	<b>339,601</b>	<b>30,483</b>	<b>432</b>	<b>9,632</b>	<b>11,694</b>	<b>20,430</b>	<b>5,870</b>	<b>11,573</b>	<b>20,262</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>37,706</b>	<b>14,914</b>	<b>22,792</b>	<b>22,792</b>	<b>60</b>	<b>37,706</b>	<b>8.6</b>		
<i>Less: Total expected credit loss for loans and advances at amortised cost</i>																							
12-month ECL	(6,658)																						
Lifetime ECL not credit-impaired	(7,145)																						
Lifetime ECL credit-impaired	(22,792)																						
Purchased/originated credit impaired																							
Interest In Suspense (IIS)																							
<b>Net loans and advances</b>	<b>403,317</b>																						
Add the following other banking activities exposures:																							
Cash and cash equivalents	343,970																						
Derivatives	20,804																						
Financial investments (excluding equity)	269,124																						
Loans and advances to banks	8,811																						
Trading assets	156,675																						
Pledged assets	49,193																						
Other financial assets	33,922																						
<b>Total on-balance sheet exposure</b>	<b>1,285,816</b>																						
<i>Unrecognised financial assets:</i>																							
Letters of credit	113,913	156	41,195	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Guarantees	49,652	563	29,067	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Loan commitments	27,935	274	27,935	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>Total exposure to credit risk</b>	<b>1,477,316</b>																						
<i>Expected credit loss for off balance Sheet exposures</i>																							
12-month ECL	-800																						
Lifetime ECL not credit-impaired																							
Lifetime ECL credit-impaired																							
<b>Total exposure to credit risk on Loans and advances at amortised</b>	<b>1,476,516</b>																						



Table 3: Maximum Exposure to credit risk by credit quality- December 2017

December 2017	Total Loans and Advances to Customers N'million	Balance sheet impairments for performing loans N'million	Performing loans					Non-performing loans								Total non-performing loans N'million	Non-performing loans %
			Neither past due nor specifically impaired		Not specifically impaired	Specifically impaired loans											
			Normal monitoring N'million	Close monitoring N'million	Early arrears N'million	Sub-standard N'million	Doubtful N'million	Loss N'million	Total N'million	Securities and expected recoveries on specifically impaired loans N'million	Net after securities and expected recoveries on specifically impaired loans N'million	Balance sheet impairments for non-performing specifically impaired loans	Gross specific impairment coverage %				
<b>Personal &amp; Business Banking</b>	149,324	2,775	106,656	12,186	13,526	4,426	6,301	6,228	16,955	6,142	10,813	10,813	64	16,955	11.4		
Mortgage loans	7,426	76	4,365	724	889	1,113	156	179	1,448	793	655	655	45	1,448	19.5		
Instalment sale and finance leases	12,167	162	4,555	2,596	772	65	3,663	516	4,244	1,694	2,550	2,550	60	4,244	34.9		
Card debtors	1,451	20	923	6	210	28	68	216	312	24	288	288	92	312	21.5		
Other loans and advances	128,280	2,517	96,813	8,860	11,655	3,220	2,414	5,317	10,951	3,631	7,320	7,320	67	10,951	8.5		
<b>Corporate &amp; Transactional Banking</b>	254,528	8,072	219,326	8,366	12,079	13,027	1,730	-	14,757	4,654	10,103	10,103	68	14,757	5.8		
Corporate loans	254,528	8,072	219,326	8,366	12,079	13,027	1,730	-	14,757	4,654	10,103	10,103	68	14,757	5.8		
<b>Gross loans and advances</b>	<b>403,852</b>	<b>10,847</b>	<b>325,982</b>	<b>20,552</b>	<b>25,605</b>	<b>17,453</b>	<b>8,031</b>	<b>6,228</b>	<b>31,712</b>	<b>10,796</b>	<b>20,916</b>	<b>20,916</b>	<b>66</b>	<b>31,712</b>	<b>7.9</b>		
<b>Less:</b>																	
Impairment for loans and advances	(31,763)																
<b>Net loans and advances</b>	<b>372,089</b>																
Add the following other banking																	
Cash and balances with central bank	400,838																
Derivatives	11,052																
Available for sale	275,477																
Financial investments	-																
Loans and advances to banks	9,234																
Trading assets	151,479																
Pledged assets	43,240																
Other financial assets	35,908																
<b>Total on-balance sheet exposure</b>	<b>1,299,317</b>																
<i>Unrecognised financial assets:</i>																	
Letters of credit	118,054																
Guarantees	35,323																
Loan commitments	56,108																
<b>Total exposure to credit risk</b>	<b>1,508,802</b>																



Table 4: Ageing of loans and advances with lifetime ECL but no credit impaired

	Less than 31 days N'million	31-60 days N'million	61-89 days N'million	90-180 days N'million	More than 180 days N'million	Total N'million
<b>June 2018</b>						
<b>Personal and Business Banking</b>	<b>8,275</b>	<b>2,016</b>	<b>473</b>	<b>-</b>	<b>-</b>	<b>10,764</b>
Mortgage loans	475	137	21	-	-	633
Instalment sales and finance lease	1,190	33	3	-	-	1,226
Card debtors	136	36	20	-	-	192
Other loans and advances	6,474	1,810	429	-	-	8,713
<b>Corporate and Transactional Banking</b>	<b>17,729</b>	<b>-</b>	<b>3,629</b>	<b>-</b>	<b>-</b>	<b>21,358</b>
Corporate loans	17,729	-	3,629	-	-	21,358
<b>Total</b>	<b>26,004</b>	<b>2,016</b>	<b>4,102</b>	<b>-</b>	<b>-</b>	<b>32,122</b>
<b>December 2017</b>						
<b>Personal and Business Banking</b>	<b>10,172</b>	<b>1,923</b>	<b>1,431</b>	<b>-</b>	<b>-</b>	<b>13,526</b>
Mortgage loans	501	272	116	-	-	889
Instalment sales and finance lease	490	272	11	-	-	772
Card debtors	144	48	17	-	-	210
Other loans and advances	9,038	1,331	1,287	-	-	11,655
<b>Corporate and Transactional Banking</b>	<b>3,261</b>	<b>582</b>	<b>8,236</b>	<b>-</b>	<b>-</b>	<b>12,079</b>
Corporate loans	3,261	582	8,236	-	-	12,079
<b>Total</b>	<b>13,432</b>	<b>2,506</b>	<b>9,667</b>	<b>-</b>	<b>-</b>	<b>25,605</b>

Table 5: Past dues exposures and impairment by geography

	Gross Exposure	Past Due Exposure	Specific Impairment
	N million	N million	N million
<b>As at 30 June 2018</b>			
South South	17,808	1,834	1,204
South West	374,816	30,314	18,022
South East	9,682	3,221	1,933
North West	22,682	1,020	727
North Central	13,490	1,195	827
North East	1,434	121	79
Outside Nigeria	8,813	-	-
<b>Total</b>	<b>448,725</b>	<b>37,705</b>	<b>22,792</b>
<b>As at 31 Dec. 2017</b>			
	Gross Exposure	Past Due Exposure	Specific Impairment
	N million	N million	N million
South South	16,673	1,917	1,488
South West	346,409	26,377	16,918
South East	8,289	1,365	872
North West	17,762	1,009	793
North Central	13,629	965	780
North East	1,090	80	65
Outside Nigeria	9,234	-	-
<b>Total</b>	<b>413,086</b>	<b>31,713</b>	<b>20,916</b>



Table 6: Past dues exposures and impairment by industry

**As at 30 June 2018**

	Gross Exposure N million	Past Due Exposure N million	Specific Impairment N million
Agriculture	35,745	2,067	1,239
Business services	7,323	424	249
Communication	20,461	9,318	7,429
Community, social & personal services	-	-	-
Construction & real estate	48,784	8,037	2,307
Electricity, gas & water supply		-	-
Financial intermediaries & insurance	10,313	-	
Government	31,980	195	184
Hotels, restaurants and tourism	23	18	9
Manufacturing	127,498	135	86
Oil and Gas	69,048	3,002	1,985
Private households	48,575	6,713	4,022
Transport, storage & distribution	8,523	5,707	3,668
Wholesale & retail Trade	40,452	2,089	1,614
<b>Total</b>	<b>448,725</b>	<b>37,705</b>	<b>22,792</b>

**As at 31 Dec. 2017**

	Gross Exposure N million	Past Due Exposure N million	Specific Impairment N million
Agriculture	24,760	1,492	886
Business services	4,213	225	121
Communication	20,494	8,537	6,784
Community, social & personal services	-	-	-
Construction & real estate	42,737	1,780	792
Electricity, gas & water supply		-	
Financial intermediaries & insurance	9,846	-	
Government	22,285	165	132
Hotels, restaurants and tourism	36	23	14
Manufacturing	125,979	125	79
Oil and Gas	71,226	7,379	3,938
Private households	50,607	6,551	4,754
Transport, storage & distribution	8,601	4,027	2,414
Wholesale & retail Trade	32,302	1,409	1,002
<b>Total</b>	<b>413,086</b>	<b>31,713</b>	<b>20,916</b>

**Renegotiated loans and advances**

Renegotiated loans and advances are exposures which have been refinanced, rescheduled, rolled over or otherwise modified due to weaknesses in the counterparty's financial position, and where it has been judged that normal repayment will likely continue after the restructure. Renegotiated loans that would otherwise be past due or impaired amounted to N2.7 billion as at 30 June 2018 (Dec 2017: N13.5 billion).



## Collateral

The table that follows shows the financial effect that collateral has on the bank's maximum exposure to credit risk. The table is presented according to Basel II asset categories and includes collateral that may not be eligible for recognition under Basel II but that management takes into consideration in the management of the bank's exposures to credit risk. All on- and off-balance sheet exposures which are exposed to credit risk, including non-performing assets, have been included.

Collateral includes:

- financial securities that have a tradable market, such as shares and other securities;
- physical items, such as property, plant and equipment; and
- financial guarantees, suretyships and intangible assets.

All exposures are presented before the effect of any impairment provisions.

In the retail portfolio, 64% (Dec 2017: 67%) is collateralised. Of the group's total exposure, 77% (Dec 2017: 43%) is unsecured and mainly reflects exposures to well-rated corporate counterparties, bank counterparties and sovereign entities.

Table 7: June 2018 Breakdown by Collateral

	Total exposure N'million	Unsecured N'million	Secured N'million	Netting agreements N'million	Secured exposure after netting N'million	Total collateral coverage		
						1%-50% N'million	50%-100% N'million	Greater than 100% N'million
<b>June 2018</b>								
Corporate	428,508	229,281	199,227	-	-	62,166	95,317	41,744
Sovereign	718,985	718,985	-	-	-	-	-	-
Bank	63,006	63,006	-	-	-	-	-	-
Retail	186,420	67,980	118,431	-	-	41,040	21,124	56,276
Retail Mortgage	6,473	-	6,473	-	-	1,436	888	4,149
Other retail	179,947	67,980	111,967	-	-	39,605	20,235	52,127
<b>Total</b>	<b>1,396,920</b>	<b>1,079,253</b>	<b>317,658</b>	<b>-</b>	<b>-</b>	<b>103,206</b>	<b>116,441</b>	<b>98,020</b>
Add: Financial assets not exposed to credit risk	89,056							
Less: Impairments for loans and advances	(36,597)							
Less: Unrecognised off balance sheet items	(163,565)							
<b>Total exposure</b>	<b>1,285,814</b>							
<b>Reconciliation to statement of financial position:</b>								
Cash and balances with central bank	343,970							
Derivatives	20,804							
Financial investments	269,124							
Loans and advances	412,128							
Trading assets	156,675							
Pledged assets	49,193							
Other financial assets	33,922							
<b>Total</b>	<b>1,285,816</b>							





Table 8: December 2017 Breakdown by Collateral

	Total exposure N'million	Unsecured N'million	Secured agreements N'million	Netting N'million	Secured exposure after netting N'million	Total collateral coverage		
						1%-50% N'million	50%-100% N'million	Greater than 100% N'million
<b>December 2017</b>								
Corporate	386,390	264,111	122,279	-	-	41,061	81,218	-
Sovereign	647,989	647,989	-	-	-	-	-	-
Bank	222,701	222,701	-	-	-	-	-	-
Retail	190,524	88,609	101,915	-	-	26,014	68,220	7,681
Retail Mortgage	7,426	-	7,426	-	-	-	-	7,426
Other retail	183,098	88,609	94,489	-	-	26,014	68,220	255
<b>Total</b>	<b>1,447,604</b>	<b>1,223,410</b>	<b>224,194</b>	<b>-</b>	<b>-</b>	<b>67,075</b>	<b>149,438</b>	<b>7,681</b>
Add: Financial assets not exposed to credit risk	36,853							
Less: Impairments for loans and advances	(31,763)							
Less: Unrecognised off balance sheet items	(153,377)							
<b>Total exposure</b>	<b>1,299,317</b>							
<b>Reconciliation to statement of financial position:</b>								
Cash and balances with central bank	400,838							
Derivatives	11,052							
Financial investments	275,477							
Loans and advances	381,323							
Trading assets	151,479							
Pledged assets	43,240							
Other financial assets	35,908							
<b>Total</b>	<b>1,299,317</b>							



## Concentration of risks of financial assets with credit risk exposure

### a) Geographical sectors

Table 9: Breakdown by Geography

At 30 June 2018	Trading assets N'million	Derivative assets N'million	Pledged assets N'million	Financial investments (excluding equity) N'million	Loans and advances to customers N'million	Loans and advances to banks N'million	Total N'million
South South	-	1	-	-	17,808	-	17,809
South West	10,449	777	-	10,950	374,816	-	396,992
South East	-	-	-	-	9,682	-	9,682
North West	-	-	-	-	22,682	-	22,682
North Central	146,226	19,016	49,193	259,585	13,489	8,811	496,320
North East	-	-	-	-	1,434	-	1,434
Outside Nigeria	-	1,010	-	-	-	-	1,010
<b>Carrying amount</b>	<b>156,675</b>	<b>20,804</b>	<b>49,193</b>	<b>270,535</b>	<b>439,911</b>	<b>8,811</b>	<b>945,929</b>

At 31 December 2017	Trading assets N'million	Derivative assets N'million	Pledged assets N'million	Financial investments (excluding equity) N'million	Loans and advances to customers N'million	Loans and advances to banks N'million	Total N'million
South South	-	-	-	-	14,896	-	14,896
South West	8,284	800	-	1,457	319,840	-	330,381
South East	-	-	-	-	7,273	-	7,273
North West	-	-	-	-	16,623	-	16,623
North Central	143,195	8,521	43,240	273,915	12,466	-	481,337
North East	-	-	-	-	991	-	991
Outside Nigeria	-	1,731	-	-	-	9,234	10,965
<b>Carrying amount</b>	<b>151,479</b>	<b>11,052</b>	<b>43,240</b>	<b>275,372</b>	<b>372,089</b>	<b>9,234</b>	<b>862,466</b>



## b) Industry Sector

Table 10: Breakdown by Industry Sector

At 30 June 2018	Trading	Derivative	Pledged	Financial	Loans and	Loans and	Total
	assets	assets	assets	investments	advances to	advances to	
	N'million	N'million	N'million	N'million	customers	banks	N'million
Agriculture	-	60	-	-	35,745	-	35,805
Business services	-	401	-	-	7,323	-	7,724
Communication	-	-	-	-	20,461	-	20,461
Community, social & personal services	-	-	-	-	-	-	-
Construction and real estate	-	-	-	-	48,784	-	48,784
Electricity	-	-	-	-	-	-	-
Financial intermediaries & insurance	5,000	1,016	-	258,495	1,500	8,811	274,822
Government (including Central Bank)	146,226	19,014	49,193	4,844	31,980	-	251,257
Hotels, restaurants and tourism	-	-	-	-	23	-	23
Manufacturing	-	116	-	-	127,498	-	127,614
Mining	-	73	-	-	69,047	-	69,120
Private households	-	9	-	-	48,575	-	48,584
Transport, storage and distribution	-	96	-	-	8,523	-	8,619
Wholesale & retail trade	5,449	19	-	7,196	40,452	-	53,116
<b>Carrying amount</b>	<b>156,675</b>	<b>20,804</b>	<b>49,193</b>	<b>270,535</b>	<b>439,911</b>	<b>8,811</b>	<b>945,929</b>
At 31 December 2017	Trading	Derivative	Pledged	Financial	Loans and	Loans and	Total
	assets	assets	assets	investments	advances to	advances to	
	N' million	N' million	N'million	N' million	customers	banks	N' million
					N' million	N' million	
Agriculture	-	621	-	-	23,208	-	23,829
Business services	-	22	-	-	3,967	-	3,989
Communication	-	1	-	-	13,673	-	13,674
Community, social & personal services	-	-	-	-	-	-	-
Construction and real estate	-	3	-	-	41,526	-	41,529
Electricity	-	-	-	-	-	-	-
Financial intermediaries & insurance	8,284	1,752	-	379	600	9,234	20,249
Government (including Central Bank)	143,195	8,521	43,240	273,915	21,930	-	490,801
Hotels, restaurants and tourism	-	-	-	-	22	-	22
Manufacturing	-	26	-	-	124,539	-	124,565
Mining	-	1	-	-	61,285	-	61,286
Private households	-	1	-	1,078	45,364	-	46,443
Transport, storage and distribution	-	-	-	-	6,038	-	6,038
Wholesale & retail trade	-	104	-	-	29,937	-	30,041
<b>Carrying amount</b>	<b>151,479</b>	<b>11,052</b>	<b>43,240</b>	<b>275,372</b>	<b>372,089</b>	<b>9,234</b>	<b>862,466</b>



c) Analysis of financial assets disclosed above by risk rating

Table 11: Breakdown by risk rating

	AAA to A- N'million	BBB+ to BBB- N'million	Below BBB- N'million	Unrated N'million	Total N'million
At 30 June 2018	4,128	697,655	242,649	91	944,523
At 31 December 2017	5	647,818	213,889	754	862,466

Concentration of risks of off balance-sheet engagements

a) Geographical sectors

Table 12: Breakdown by Geography

	30 June 2018			31 December 2017		
	Bonds and Letters of guarantees credit		June 2018 Total	Bonds and Letters of guarantees credit		December 2017 Total
	N' million	N' million	N'million	N' million	N' million	N'million
South South	1,148	-	1,148	379	-	379
South West	44,499	113,913	158,412	34,044	118,054	152,098
South East	28	-	28	30	-	30
North West	1,242	-	1,242	120	-	120
North Central	2,734	-	2,734	750	-	750
North East	-	-	-	-	-	-
Outside Nigeria	-	-	-	-	-	-
Carrying amount	49,652	113,913	163,565	35,323	118,054	153,377

b) Industry sectors

Table 13: Breakdown by Industry Sector

	30 June 2018			31 December 2017		
	Bonds and Letters of guarantees credit		June 2018 Total	Bonds and Letters of guarantees credit		December 2017 Total
	N' million	N' million	N'million	N' million	N' million	N'million
Agriculture	89	-	89	247	-	247
Business services	10,206	8,631	18,837	4,033	6,626	10,659
Communication	-	-	-	-	-	-
Construction and real estate	-	-	-	49	-	49
Electricity	-	-	-	-	-	-
Telecommunications	-	-	-	-	-	-
Financial intermediaries & insurance	11,211	-	11,211	17,912	-	17,912
Food and Beverages	-	53,243	53,243	-	45,159	45,159
Hotels, restaurants and tourism	-	-	-	-	-	-
Manufacturing	6,790	46,219	53,009	3,981	37,690	41,671
Mining/Oil and Gas	11,903	4,283	16,186	2,393	26,851	29,244
Private households	-	-	-	-	-	-
Transport, storage and distribution	168	1,536	1,704	168	1,728	1,896
Wholesale & retail trade	9,285	-	9,285	6,540	-	6,540
Carrying amount	49,652	113,912	163,564	35,323	118,054	153,377



## 4.4 Credit Risk Capital

The bank currently allocates capital for credit risk using the Standardised approach. Risk Weights (RW) have been assigned as per CBN Guidelines for Credit Risk Capital Requirement. The table below shows the credit exposure and risk weighted asset as at 30 June 2018.

Table 14: Credit Exposure and Risk Weighted Asset as at 30 June 2018

<b>Asset Class</b>	<b>Exposure Amount N'million</b>	<b>RWA N'million</b>
Sovereigns and Central Banks	657,129	-
State Govt and Local Authorities	-	-
Public Sector Entities (PSEs)	31,556	30,185
Multilateral Development Banks (MDB)	-	-
Supervised Institutions	61,865	47,247
Corporate and Other Persons	298,985	255,628
Regulatory Retail Portfolio	26,088	18,369
Secured by Mortgages on Residential Properties	3,051	2,734
Exposures Secured by Mortgages on Commercial Real Estates	39,228	36,379
Past Due Exposures	14,913	15,284
Other Balance Sheet Exposures	134,729	39,164
Off Balance Sheet Exposures	115,915	93,425
Regulatory Risk Reserve	-	(2,508)
<b>Total</b>	<b>1,383,461</b>	<b>535,907</b>



## 5 Market Risk

### 5.1 Overview

The identification, management, control, measurement and reporting of market risk is categorised as follows:

#### **Trading market risk**

These risks arise in trading activities where the bank acts as a principal with clients in the market. The bank policy is that all trading activities are contained within the bank's Corporate and Investment Banking (CTB) trading operations.

#### **Banking book interest rate risk**

These risks arise from the structural interest rate risk caused by the differing re-pricing characteristics of banking assets and liabilities.

#### **Foreign currency risk**

These risks arise as a result of changes in the fair value or future cash flows of financial exposures due to changes in foreign exchange rates.

#### **Equity investment risk**

These risks arise from equity price changes in listed and unlisted investments, and managed through the equity investment committee, which is a sub-committee of the executive committee.

### 5.2 Framework and governance

The board approves the market risk appetite and standards for all types of market risk. The board grants general authority to take on market risk exposure to the ALCO. ALCO sets market risk policies to ensure that the measurement, reporting, monitoring and management of market risk associated with operations of the bank follow a common governance framework. The bank's ALCO reports to EXCO and also to the BRMC. The in-country risk management is subject to SBG oversight for compliance with group standards and minimum requirements.

The market risk management unit which is independent of trading operations and accountable to ALCO, monitors market risk exposures due to trading and banking activities. This unit monitors exposures and respective excesses daily, report monthly to ALCO and quarterly to the BRMC.



### 5.3 Market risk measurement

The techniques used to measure and control market risk include daily net open position, daily VaR, back-testing, Stress testing, PV01, other market risk measures, annual net interest income at risk and daily foreign currency trading position.

#### Daily foreign currency trading position

The board on the input of ALCO sets limits on the level of exposure by currency and in aggregate for overnight positions. The latter is also aligned to the daily foreign currency trading position limit as specified by the regulators, which is usually a proportion of the banks' capital.

#### Daily value-at-risk (VaR)

VaR is a technique that estimates the potential losses that may occur as a result of market movements over a specified time period at a predetermined probability.

VaR limits and exposure measurements are in place for all market risks the trading desk is exposed to. The bank generally uses the historical VaR approach to derive quantitative measures, specifically for market risk under normal market conditions. Normal VaR is based on a holding period of one day and a confidence level of 95%. Daily losses exceeding the VaR are likely to occur, on average, 13 times in every 250 days.

The use of historic VaR has limitations as it is based on historical correlations and volatilities in market prices and assumes that future prices will follow the observed historical distribution. Hence, there is a need to back-test the VaR model regularly.

#### VaR back-testing

The bank back-tests its foreign currency, interest rate and credit trading exposure VaR model to verify the predictive ability of the VaR calculations thereby ensuring the appropriateness of the model. Back-testing exercise is an ex-post comparison of the daily hypothetical profit and loss under the one-day buy and hold assumption to the prior day VaR. Profit or loss for back-testing is based on the theoretical profits or losses derived purely from market moves, both interest rate and foreign currency spot moves, and it is calculated over 250 cumulative trading-days at 95% confidence level.

#### Stress tests

Stress testing provides an indication of the potential losses that could occur in extreme market conditions.



The stress tests carried out include individual market risk factor testing and combinations of market factors on individual asset classes and across different asset classes. Stress tests include a combination of historical and hypothetical simulations.

### **PV01**

PV01 is a risk measure used to assess the effect of a change of rate of one basis point on the price of an asset. This limit is set for the fixed income, money market trading, credit trading, derivatives and foreign exchange trading portfolios.

### **Other market risk measures**

Other market risk measures specific to individual business units include permissible instruments, concentration of exposures, gap limits, maximum tenor and stop loss triggers. In addition, only approved products that can be independently priced and properly processed are permitted to be traded.

Pricing models and risk metrics used in production systems, whether these systems are off-the-shelf or in-house developed, are independently validated by the market risk unit before their use and periodically thereafter to confirm the continued applicability of the models. In addition, the market risk unit assesses the daily liquid closing price inputs used to value instruments and performs a review of less liquid prices from a reasonableness perspective at least fortnightly. Where differences are significant, mark-to-market adjustments are made.

### **Annual net interest income at risk**

A dynamic forward-looking annual net interest income forecast is used to quantify the banks' anticipated interest rate exposure. This approach involves the forecasting of both changing balance sheet structures and interest rate scenarios, to determine the effect these changes may have on future earnings. The analysis is completed under both normal market conditions as well as stressed market conditions.

### **Analysis of Value-at-Risk (VaR) and actual income**

The table below highlights the historical diversified normal VaR across the various trading desks. The minimum and maximum trading diversified normal VaR stood at N116m and N482m respectively with an annual average of N196m which translates to a conservative VaR base limit utilisation of 14.5% on average.





Table 15: Diversified Normal VaR Exposures

Diversified Normal Var Exposures (N'million)						
Desk	Maximum	Minimum	Average	30-Jun-18	31-Dec-17	Limit
Bankwide	482	116	196	160	135	1,358
FX Trading	278	1	41	2	75	315
Money markets trading	388	93	186	159	124	379
Fixed income trading	77	2	10	5	10	303
Credit trading	-	-	-	-	-	118
Derivatives	-	-	-	-	-	40

### Analysis of PV01

The table below shows the PV01 of the money markets banking and the individual trading books. The money markets trading book PV01 exposure decreased to N940k from that of the previous period due to reduced funding of the T-bills of N48bn in the book, the money markets banking book PV01 exposure stood at N6m; lower than that of the previous period as a result of sale and maturity of N57bn T-bills, while the fixed income trading book PV01 exposure was N187,000. Overall trading PV01 exposure was N1.1m against a limit of N9.4m thus reflecting a very conservative exposure utilisation.

Table 16: Analysis of PV01

PV01 (NGN'000)	30-Jun-18	31-Dec-17	Limit
Money market trading book	940	1,213	5,000
Fixed income trading book	187	939	2,963
Credit trading book	-	-	1,032
Derivatives trading book	-	-	405
Total trading book	1,127	2,151	9,400
Money market banking book	6,017	10,057	11,800

### Interest rate risk in the banking book

Interest rate risk in the banking book (IRRBB) can be defined as the reduction in banking book net interest income due to changes in interest rates arising from the different re-pricing characteristics of banking book assets and liabilities. IRRBB is further divided into the following sub-risk types:

- **Repricing risk** referring to the timing differences in the maturity (fixed rate) and repricing (floating rate) of assets and liabilities.
- **Yield curve risk** arising when unanticipated shifts in the yield curve have adverse effects on the bank's income.
- **Basis risk** arising from the imperfect correlation in the adjustment of the rates earned and paid on different instruments with otherwise similar repricing characteristics.



- **Optionality risk** arising from the options embedded in bank asset and liability portfolios, providing the holder with the right, but not the obligation, to buy, sell, or in some manner alter the cash flow of an instrument or financial contract.
- **Endowment risk** referring to the interest rate risk exposure arising from the net differential between interest rate insensitive assets such as non-earning assets and interest rate insensitive liabilities such as non-paying liabilities and equity.

### Approach to managing interest rate risk on positions in the banking book

Banking-related market risk exposure principally involves the management of the potential adverse effect of interest movements on banking book earnings (net interest income and banking book mark-to-market profit or loss).

The bank's approach to managing IRRBB is governed by prudence and is in accordance with the applicable laws and regulations, best international practice and the competitive situation within which it operates in financial markets. Interest rate risk is transferred to and managed within the bank's treasury operations under supervision of ALCO.

### Measurement of IRRBB

The analytical technique used to quantify IRRBB is an earnings based approach. A dynamic, forward-looking net interest income forecast is used to quantify the bank's anticipated interest rate exposure. Desired changes to a particular interest rate risk profile are achieved through the restructuring of on-balance sheet repricing or maturity profiles. All assets and liabilities are allocated to gap intervals based on either their repricing or maturity characteristics. However, assets and liabilities for which no identifiable contractual repricing or maturity dates exist are allocated to gap intervals based on behavioural profiling.

The impact on net interest income due to interest rate changes cover 12 months of forecasting and allows for the dynamic interaction of payments, new business and interest rates. The analyses are done under stressed market conditions in which the banking book is subjected to an upward 300 basis points and downward 300 basis points (2017: 350 basis points) parallel rate shocks for local currency and 100 basis points upward and downward parallel rate shocks for foreign currency positions. The table below shows the sensitivity of the bank's net interest income in response to standardised parallel rate shocks.



Table 17: Parallel Rate Shock Result

30 June 2018		NGN	USD	Other	Total
<b>Increase in basis points</b>		300	100	100	
Sensitivity of annual net interest income	NGNm	5,549	1,053	0	6,602
<b>Decrease in basis points</b>		300	100	100	
Sensitivity of annual net interest income	NGNm	(5,827)	(1,127)	0	(6,954)
<b>30 June 2017</b>					
30 June 2017		NGN	USD	Other	Total
<b>Increase in basis points</b>		300	100	100	
Sensitivity of annual net interest income	NGNm	7,391	630	(41)	7,980
<b>Decrease in basis points</b>		350	100	100	
Sensitivity of annual net interest income	NGNm	(8,528)	(482)	41	(8,969)

### Hedging of endowment risk

IRRBB is predominantly the consequence of endowment exposures, being the net exposure of non-rate sensitive liabilities and equity less non-rate sensitive assets. The endowment risk is hedged using marketable liquid instruments in the same currency as the exposure as and when it is considered opportune. Hedge decisions are made by ALCO following careful consideration of the interest rate views to be hedged against, including magnitude, direction, timing and probability, and the exposure to be hedged.

### Market risk on equity investment

The equity committee (EC) has governance and oversight of all investment decisions. The committee is tasked with the formulation of risk appetite and oversight of investment performance. In this regard, a loss trigger is in place for the non-strategic portion.

### Currency risk

The bank's foreign exchange positions arise mainly from foreign exchange trading activities, which are governed by position limits approved by the risk management committee in accordance with bank's market risk policy. These position limits are subject to review at least annually and foreign exchange exposures are monitored daily by the market risk function and reviewed monthly to ensure they remain within the approved risk appetite. The bank's policy is not to hold open exposures in respect of the banking book of any significance. The table below summarises foreign currency exposures of the bank as at period end and the net open position thereof.



Table 18: Currency Risk Concentration as at 30 June 2018

<b>Concentrations of currency risk – on- and off-balance sheet financial assets and liabilities</b>							
<b>At 30 June 2018</b>	<b>Naira</b>		<b>US Dollar</b>	<b>GBP</b>	<b>Euro</b>	<b>Others</b>	<b>Total</b>
	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>
<b>Financial assets</b>							
Cash and cash equivalents	224,165	102,417	4,992	10,474	1,922		343,970
Trading assets	156,675	-	-	-	-	-	156,675
Pledged assets	49,193	-	-	-	-	-	49,193
Derivative assets	20,796	8	-	-	-	-	20,804
Financial investments	264,762	5,662	-	-	-	-	270,424
Loans and advances to banks	-	1,688	-	-	-	7,123	8,811
Loans and advances to customers	216,337	181,602	115	5,263	-	-	403,317
Other financial assets	34,381	627	6	5,878	-	-	40,892
	<b>966,309</b>	<b>292,004</b>	<b>5,113</b>	<b>21,615</b>	<b>9,045</b>		<b>1,294,086</b>
<b>Financial liabilities</b>							
Trading liabilities	16,601	-	-	-	-	-	16,601
Derivative liabilities	3,540	8	-	-	-	-	3,548
Deposits and current accounts from banks	60,194	57,652	139	2,617	107	-	120,709
Deposits and current accounts from customers	511,561	279,269	3,825	8,389	188	-	803,232
Other borrowings	50,964	16,061	-	-	-	-	67,025
Subordinated debt	14,457	15,809	-	-	-	-	30,266
Other financial liabilities	101,234	12,432	1,140	3,396	1,469	-	119,671
	<b>758,551</b>	<b>381,231</b>	<b>5,104</b>	<b>14,402</b>	<b>1,764</b>		<b>1,161,052</b>
Net on-balance sheet position	207,758	(89,227)	9	7,213	7,281	-	133,034
Off balance sheet	30,130	104,607	1,630	25,859	1,339	-	163,565
*Others include ZAR, JPY, CHF, CAD, GHS.							
<b>Period-end spot rate*</b>					<b>2018</b>	<b>2017</b>	
<b>US Dollar</b>					361.08	331.16	
<b>GBP</b>					476.59	447.7	
<b>Euro</b>					421.45	397.26	



Table 19: Currency Risk Concentration as at 31 December 2017

<b>Concentrations of currency risk – on- and off-balance sheet financial instruments</b>						
<b>At 31 December 2017</b>	<b>Naira</b>	<b>US Dollar</b>	<b>GBP</b>	<b>Euro</b>	<b>Others*</b>	<b>Total</b>
<b>Financial assets</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>	<b>N million</b>
Cash and cash equivalents	195,921	187,599	4,424	11,741	1,153	400,838
Trading assets	143,195	8,284	-	-	-	151,479
Pledged assets	43,240	-	-	-	-	43,240
Derivative assets	11,044	8	-	-	-	11,052
Financial investments	276,425	-	-	-	-	276,425
Loans and advances to banks	7,077	2,157	-	-	-	9,234
Loans and advances to customers	194,715	168,990	198	8,173	13	372,089
Other financial assets	34,071	1,510	10	14	-	35,605
	<b>905,688</b>	<b>368,548</b>	<b>4,632</b>	<b>19,928</b>	<b>1,166</b>	<b>1,299,962</b>
<b>Financial liabilities</b>						
Trading liabilities	62,449	-	-	-	-	62,449
Derivative liabilities	2,584	8	-	-	-	2,592
Deposits and current accounts from banks	23,556	33,223	2	4,860	80	61,721
Deposits and current accounts from customers	460,785	301,476	4,029	9,489	111	775,890
Other borrowings	15,581	59,311	-	-	-	74,892
Subordinated debt	15,784	13,262	-	-	-	29,046
Other financial liabilities	115,099	50,584	539	5,408	741	172,371
	<b>695,838</b>	<b>457,864</b>	<b>4,570</b>	<b>19,757</b>	<b>932</b>	<b>1,178,961</b>
Net on-balance sheet position	209,850	(89,316)	62	171	234	121,001
Off balance sheet	13,904	108,762	1,170	29,542	-	153,378



## Sensitivity analysis

A reasonably possible strengthening (weakening) of the US dollar, GBP or Euro against Naira at period end would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

Table 20: Sensitivity Analysis

Effect in N million	Profit or loss		Equity, net of tax	
	Strengthening	Weakening	Strengthening	Weakening
<b>At 30 June 2018</b>				
USD (20% movement)	(17,845)	17,845	(12,492)	12,492
GBP (10% movement)	1	(1)	1	(1)
EUR (5% movement)	361	(361)	252	(252)
<b>At 31 December 2017</b>				
USD (20% movement)	(17,863)	17,863	(12,504)	12,504
GBP (10% movement)	6	(6)	4	(4)
EUR (5% movement)	9	(9)	6	(6)

## 5.4 Market Risk Capital

The bank currently allocates capital for market risk using the Standardised approach. The table below shows the capital charge and risk weighted asset for Interest rate and Foreign Exchange risk types.

Table 21: Market Risk Capital Charge and Risk Weighted Asset

Risk Type (Numbers are in N'million)	Capital Charge	RWA (12.5 X Capital Charge)
Interest Rate (FGN Bonds & T-Bills)	1,309	16,357
Foreign Exchange Risk (Net Open Position)	12	156
<b>Total</b>	<b>1,321</b>	<b>16,513</b>



## 6 Operational Risk

### 6.1 Overview

Operational risk is defined as the risk of loss resulting from inadequate or failed processes, people and systems (including information technology and infrastructure) or from external events. Strategic, reputational, and business risks are excluded from this definition. The definition of operational risk also includes the following sub-types:

Table 22: Operational risk sub-types

Operational risk sub -types	Definitions
Information risk	This is the risk of unauthorised use, modification or disclosure of information resources.
Legal risk	The risk that legal action will be taken against Stanbic IBTC because of its actions, inactions, products, services or other events.
Compliance risk	This is the risk of regulatory sanctions, material financial loss, or loss to reputation the bank may suffer as a result of its failure to comply with laws, regulations, rules, and codes of conduct applying to its business activities.
Financial crime risk	This is the risk of economic loss, reputational risk and regulatory sanctions arising from any type of financial crime against the Group. Financial crime includes fraud, money laundering, violent crime, and misconduct by staff, customers, suppliers, business partners, stakeholders and third parties.
Digitization risk	This relates to risk emanating from the rapid rollout of disruptive innovation and/or new technologies within the financial services industry that may outpace Stanbic IBTC ability to compete and/manage the risk appropriately without making significant changes to our business operating model. It further includes concerns around the security and privacy capabilities emanating from the continued advances of technology in the form of digital operations to harvest new sources of value through business model innovation.
Model risk	This arises from potential weaknesses in a model that is used in the measurement, pricing and management of risk. These weaknesses include incorrect assumptions, incomplete information, inaccurate implementation, limited model understanding, inappropriate use, or inappropriate methodologies leading to incorrect conclusions by the user.
Cyber security risk	This is the risk of financial loss, disruption or damage to the reputation of Stanbic IBTC from the failure of its information technology systems due to cyber-attacks or security breaches. This remains a top risk for Stanbic IBTC as it also continues its digital transformation journey. Emerging cyber-related risks include information risk, technology risk and consumer information protection challenges
Change risk	The risks that exist in any change initiatives for business adaptation which involve understanding and controlling the exposure to negative consequences of such initiatives if not properly handed in an efficient and effective manner. Change risk involves different areas such as the risk of unauthorized access to the change process; the risk on unplanned outages; the risk of a low change success rate; the risk of high numbers of emergency changes, the implication of these change initiatives in terms of organizational readiness; and the risk of significant project delays
Environmental risk	The risk is described as a measure of the potential threats to the environment that Group activities may have. It combines the probability that events will cause or lead to the degradation of the environment and the magnitude of the degradation.
Conduct risk	The risk that actions will be taken against Stanbic IBTC by our customers, third parties and other entities for issues relating to poor service delivery, lapses in transaction execution and other issues bordering on how Stanbic IBTC conducts its business and manages its operations.



## 6.2 Operational Risk Capital

The bank currently allocates capital for operational risk using the Basic Indicator Approach (BIA), as prescribed by the Basel Committee and the Central Bank of Nigeria (CBN). According to this approach, the bank's gross income is treated as a proxy for the institution's overall operational risk exposure and operational risk capital requirement is computed as 15% of the average gross income from the preceding three years.

The computation of operational risk capital requirement as at 30 June 2018 is based on the last three (3) years (2015, 2016, and 2017) gross income data as defined by the guideline.

Table 23: Operational Risk Capital Charge and Risk Weighted Asset

Item	2015	2016	2017
Gross Income N'million	68,901	90,939	127,528
Aggregate gross income N'million	287,368		
Beta Factor	15%		
Gross Income X Beta Factor	43,105		
Number of years with positive annual gross income	3		
Operational Risk Capital Charge	14,368		
Operational Risk Weighted Asset	179,605		





## 7 List of figures and tables

### Figures

Figure 1: Stanbic IBTC bank risk management and compliance structure

Figure 2: Loan Classification

### Tables

Table 1: Stanbic IBTC Bank PLC capital adequacy computation as at 30 June 2018

Table 2: Maximum Exposure to credit risk by credit quality- June 2018

Table 3: Maximum Exposure to credit risk by credit quality- December 2017

Table 4: Ageing of loans and advances with lifetime ECL but no credit impaired

Table 5: Past dues exposures and impairment by geography

Table 6: Past dues exposures and impairment by industry

Table 7: June 2018 Breakdown by Collateral

Table 8: December 2017 Breakdown by Collateral

Table 9: Breakdown by Geography

Table 10: Breakdown by Industry Sector

Table 11: Breakdown by risk rating

Table 12: Breakdown by Geography

Table 13: Breakdown by Industry Sector

Table 14: Credit Exposure and Risk Weighted Asset as at 30 June 2018

Table 15: Diversified Normal VaR Exposures

Table 16: Analysis of PV01

Table 17: Parallel Rate Shock Result

Table 18: Currency Risk Concentration as at 30 June 2018

Table 19: Currency Risk Concentration as at 31 December 2017

Table 20: Sensitivity Analysis

Table 21: Market Risk Capital Charge and Risk Weighted Asset

Table 22: Operational risk sub-types

Table 23: Operational Risk Capital Charge and Risk Weighted Asset