



Stanbic IBTC Holdings PLC  
**Annual Report**

For the year ended 31 December 2021

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# 01

## Overview

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# Notice of Annual General Meeting

**NOTICE IS HEREBY GIVEN** that the 10th Annual General Meeting of Stanbic IBTC Holdings PLC will be held at the Jasmine Hall, Eko Hotel & Suites Plot 1415 Adetokunbo Ademola Street, Victoria Island, Lagos on Thursday, 26 May 2022 at 10:00am to transact the following business:

## Ordinary Business:

1. To receive and consider the Report of the Directors and the Financial Statements for the year ended 31 December 2021 and the Auditors' Report thereon.
2. To declare a dividend.
3. To re-elect retiring Directors
4. To disclose the remuneration of the Managers of the Company
5. To authorise the Directors to fix the remuneration of the Auditors for the ensuing year; and
6. To elect members of the Audit Committee.

## Special Business:

7. To consider, and if thought fit, pass the following as an ordinary resolution:  
  
"That the directors' annual fees for the year ending 31 December 2022 be and is hereby fixed at ₦391,200,000.00"
8. To consider, and if thought fit, pass the following resolution as an ordinary resolution:

"That in compliance with the Rules of NGX Regulation Limited's governing transactions with Related Parties or Interested Persons, the Company and its related entities (the Group) be and are hereby granted a General Mandate in respect of all recurrent transactions entered into with a related party or interested person provided such transactions are of a revenue or trading nature or are necessary for the Company's day-to-day operations {as specified in the General Mandate Circular sent to Shareholders along with the Annual Report}. This mandate shall commence on the date on which this resolution is passed and shall continue to operate until the date on which the next Annual General Meeting of the Company is held in 2023".

9. To consider, and, if thought fit, pass the following resolution as an ordinary resolution:
  - 9.1 "Pursuant to Section 868 of the Companies and Allied Matters Act 2020, which defines 'share capital' to mean 'issued share capital of a company at any given time', that a total of 43,002,837 (forty three million, two thousand, eight hundred and thirty seven) Ordinary Shares of 50 Kobo each, being the outstanding Unissued Shares of the Company be cancelled."
  - 9.2 "That following cancellation of the 43,002,837 (forty three million, two thousand, eight hundred and thirty seven) outstanding Unissued Shares of the Company, the Share Capital of the Company (being its Issued Share Capital) shall be ₦6,478,498,581.50 (six billion, four hundred and seventy eight million, four hundred and ninety eight thousand, five hundred and eighty one Naira, fifty Kobo) divided into 12,956,997,163 ordinary shares of 50 Kobo each, all of which shares are fully paid-up."
  - 9.3 "That Clause 6 of the Company's Memorandum of Association be and is hereby altered accordingly by deleting the current Clause 6 and replacing same to read as follows:  
  
'The Share capital of the Company is ₦6,478,498,581.50 (six billion, four hundred and seventy eight million, four hundred and ninety eight thousand, five hundred and eighty one Naira, fifty Kobo) divided into 12,956,997,163 ordinary shares of 50 Kobo each, all of which shares are fully paid-up'
  - 9.4 "That to give effect to this Resolution, the Board be and is hereby authorised to do all such acts/ deeds, and give such directions as may be necessary or expedient and settle any concern that may arise in this regard as the Board in its absolute discretion may deem necessary or desirable (including filing all required returns at the Corporate Affairs Commission) and its decision shall be final and binding."

Dated this 28 day of April 2022  
BY ORDER OF THE BOARD

Chidi Okezie  
Company Secretary



## Notes:

### Proxies

Only members are entitled to be represented at the meeting. A member entitled to attend and vote may appoint one or more proxies to attend and vote instead of him/her. A proxy need not be a member of the Company. For a proxy to be valid, it must be appropriately stamped (at the rate of N500) at the stamp duties office and deposited at the registered office of the company or the office of the Registrars (First Registrars & Investors Services Limited, 2 Abebe Village Iganmu Lagos) at least 48 hours before the time fixed for the meeting. A blank proxy form is forwarded with the notice of meeting.

### Dividends

If the dividend recommended by the Directors is approved at the Meeting, the accounts of shareholders with the appropriate e-dividend mandate, will be credited on Friday, 27 May 2022 to shareholders whose names appear on the Register of shareholders at the close of business on Wednesday, 13 April 2022.

### Closure of Register

The Register of members was closed from Thursday, 14 April 2022 to Thursday, 20 April 2022.

### Unclaimed Dividends

Several dividends remain unclaimed or are yet to be presented for payment or returned to the Registrars for revalidation. A schedule of members who are yet to claim their dividends will be circulated to Shareholders along with the Annual Report and Financial Statements. Members affected are advised to write or call at the office of the Company's Registrars, First Registrars & Investors Services Limited, Plot 2, Abebe Village, Iganmu, Lagos during normal working hours.

### E-Dividend

Notice is hereby given to all shareholders to open bank accounts in order to take advantage of the E-dividend payment platform. A detachable application form for e-dividend and e-bonus is attached to the Annual Report to enable all shareholders furnish particulars of their accounts to the Registrars (First Registrars & Investors Services Limited) as soon as possible.

We request our shareholders to use the e-dividend payment portal that will serve as an on-line verification and communication medium for e-dividend mandate processing through the new E-Dividend Mandate Management System jointly introduced by the Central Bank of Nigeria, Securities and Exchange Commission, Nigeria Inter-Bank Settlement Systems PLC and the Institute of Capital Market Registrars.

### Rights of Shareholders to ask Questions

Shareholders have a right to ask questions not only at the Meeting, but also in writing before the Meeting, and such questions must be submitted to the Company Secretary at the registered office of the Company (I.B.T.C. Place Walter Carrington Crescent, Victoria Island, Lagos) or by email to [Chidi.Okezie@stanbicibtc.com](mailto:Chidi.Okezie@stanbicibtc.com) or [Idris.Toriola@stanbicibtc.com](mailto:Idris.Toriola@stanbicibtc.com), on or before Friday, 20 May 2022.

## Voting

Voting shall be by show of hands.

## Audit Committee

In accordance with Section 404(6) of the Companies and Allied Matters Act 2020, any shareholder may nominate another shareholder for appointment to the Audit Committee. Such nomination shall be in writing and must reach the Company Secretary not less than 21 days before the Annual General Meeting ('AGM'). The Central Bank of Nigeria's Code of Corporate Governance has indicated that some of the members of the audit committee should be knowledgeable in internal control processes. Also, the requirements of S.404(5) of the Companies and Allied Matters Act 2020 has indicated that members of the Audit Committee should have basic financial literacy and should be able to read financial statements.

Accordingly, we would therefore request that the nominations be accompanied by a copy of the nominee's curriculum vitae.

## Re-Election and Election of Directors

In accordance with the provisions of the Company's Articles of Association, the Directors to retire by rotation at the AGM are Mrs Ifeoma Esiri, Mr Barend Kruger and Mrs Nkemdilim Uwaje Begho. The retiring Directors, being eligible, offer themselves for re-election.

Also in accordance with Section 278 (1) of the Companies and Allied Matters Act, 2020, SPECIAL NOTICE IS HEREBY GIVEN that Mrs. Ifeoma Esiri, who attained the age of 70 years on 11 April 2022, will be proposed for re-election as a Director at the Meeting.

## EXPLANATORY NOTE TO MEMBERS OF STANBIC IBTC HOLDINGS PLC ON THE TREATMENT OF ITS UNISSUED SHARES

This Explanatory Note is being provided pursuant to Section 868 of the Companies and Allied Matters Act 2020, (CAMA 2020), which defines 'share capital' to mean 'issued share capital of a company at any given time'; as well as the Press Release from the Corporate Affairs Commission dated 16 April 2021, to the effect that any share capital of a company that remain unissued after 31 December 2022, shall not be recognised as forming part of the share capital of the company. As a result of the above, the concept of 'unissued share capital', which derived from the repealed CAMA 1990 and allowed a company to have issued share capital that is less than its authorised share capital has effectively been dispensed with under CAMA 2020.

In order to comply with the provisions of Regulation 13 of the Companies Regulation 2021, which gives effect to the provisions of sections 124 and 868 of CAMA 2020, the Board of Directors had passed a resolution for the Company's unissued shares to be cancelled, subject to a further resolution of the shareholders at the Annual General Meeting.



# Proxy Form for Stanbic IBTC Holdings PLC

10th Annual General Meeting to be held at Jasmine Hall, Eko Hotel & Suites Plot 1415 Adetokunbo Ademola Street, Victoria Island, Lagos on Thursday, 26 May 2022 at 10.00 am to transact the following business.

I, Mr/Mrs/Miss

Account No.:

Shareholder's Name:

No of Shares

being a member of Stanbic IBTC Holdings PLC hereby appoint

or failing him/her the Chairman of the Meeting as my Proxy to attend and vote for me and on my behalf at the Annual General Meeting of the Company to be held on Thursday, 26 May 2022 at 10.00 am and at any adjournment thereof.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2022

Signature(s) of Shareholder(s):

Name of Shareholder:

| Resolutions   | For | Against | Abstain |
|---|-----|---------|---------|
| To receive and consider the Report of the Directors and the Financial Statements for the year ended 31 December 2021 and the Auditors' Report thereon.  |     |         |         |
| To declare a dividend   |     |         |         |
| To re-elect the following retiring Directors:<br>Mrs Ifeoma Esiri;<br>Mr Barend Kruger;<br>Mrs Nkemdilim Begho.   |     |         |         |
| To authorise the Directors to fix the External Auditor's remuneration for the ensuing year.   |     |         |         |
| To elect members of the Audit Committee.  |     |         |         |
| To approve Directors' fees for the year ending 31 December 2022   |     |         |         |
| To grant the Company and its related entities ('the Group') a General Mandate in respect of all recurrent transactions entered into with a related party or interested person in respect of transactions of a revenue or trading nature |     |         |         |
| To cancel unissued Shares in line with CAMA 2020  |     |         |         |
| Please indicate with an 'X' in the appropriate box how you wish your votes to be cast on the resolutions set out in the Notice of Meeting. Unless otherwise instructed, the proxy will vote or abstain from voting at his discretion.   |     |         |         |



## ADMISSION CARD

Please admit the Shareholder or his /her/ its duly appointed Proxy to the 10th Annual General Meeting to be held at Jasmine Hall, Eko Hotel & Suites Plot 1415 Adetokunbo Ademola Street, Victoria Island, Lagos on Thursday, 26 May 2022 at 10.00 am.

Please tick 'I' in the appropriate box above before presenting this card for admission to the meeting

Shareholder

Proxy Shareholder

Name of shareholders (in BLOCK CAPTIALS)

Account number

Number of shares

Shareholders name

Number of shares

Signature of the person attending

\* BEFORE POSTING THE ABOVE FORM OF PROXY, PLEASE TEAR OFF THIS PART AND RETAIN IT.

### Notes:

Only members are entitled to be represented at the meeting. A member entitled to attend, and vote may appoint one or more proxies to attend and vote instead of him/her. As a responsible Corporate Citizen, Stanbic IBTC Holdings PLC, is aware of the unique challenges posed by the COVID-19 Pandemic and mindful of the need for all to take action to check the spread of the virus. To this end, the Group already has in place an internal COVID-19 Business Continuity Management Plan, in addition to implementing the safety measures recommended by Federal and State Governments; health authorities; and various Regulatory Agencies.

All instruments of proxy must be deposited at the Registered Office of the Company or the Office of the Registrars, First Registrars & Investor Services Limited, No 2, Abebe Village Road, Iganmu, Lagos not later than 48 hours before the time for holding the meeting.

## Vision and values

**To be the leading end-to-end financial solutions provider in Nigeria through innovative and customer-focused people.**



### Serving our customers

We do everything in our power to ensure that we provide our clients with the products, services and solutions to suit their needs, provided that everything we do for them is based on sound business principles.



### Growing our people

We encourage and help our people to develop to their full potential and measure our leaders on how well they grow and challenge the people they lead.



### Working in teams

We, and all aspects of our work, are interdependent. We appreciate that as teams we can achieve much greater things than as individuals. We value teams within and across business units, divisions and countries.



### Constantly raising the bar

We have confidence in our ability to achieve ambitious goals and we celebrate success, but we are careful never to allow ourselves to become complacent or arrogant.



### Delivering to our shareholders

We understand that we earn the right to exist by providing appropriate long-term returns to our shareholders. We try extremely hard to meet our various targets and deliver on our commitments.



### Respecting each other

We have the highest regard for the dignity of all people. We respect each other and what Stanbic IBTC stands for. We recognise that there are corresponding obligations associated with our individual rights.



### Being proactive

We strive to stay ahead by anticipating rather than reacting, but our actions are always carefully considered.



### Upholding the highest levels of integrity

Our entire business model is based on trust and integrity as perceived by our stakeholders, especially our clients.

## Results at a glance



Total assets  
**+10%**

● FY 2021: ₦2.74 trillion  
● FY 2020: ₦2.49 trillion



Customer deposits  
**+37%**

● FY 2021: ₦1.1 trillion  
● FY 2020: ₦819.9 billion



Net customer loans  
**+47%**

● FY 2021: ₦921.0 billion  
● FY 2020: ₦625.1 billion



Cost-to-income ratio

● FY 2021: 62.3%  
● FY 2020: 47.0%



CASA ratio

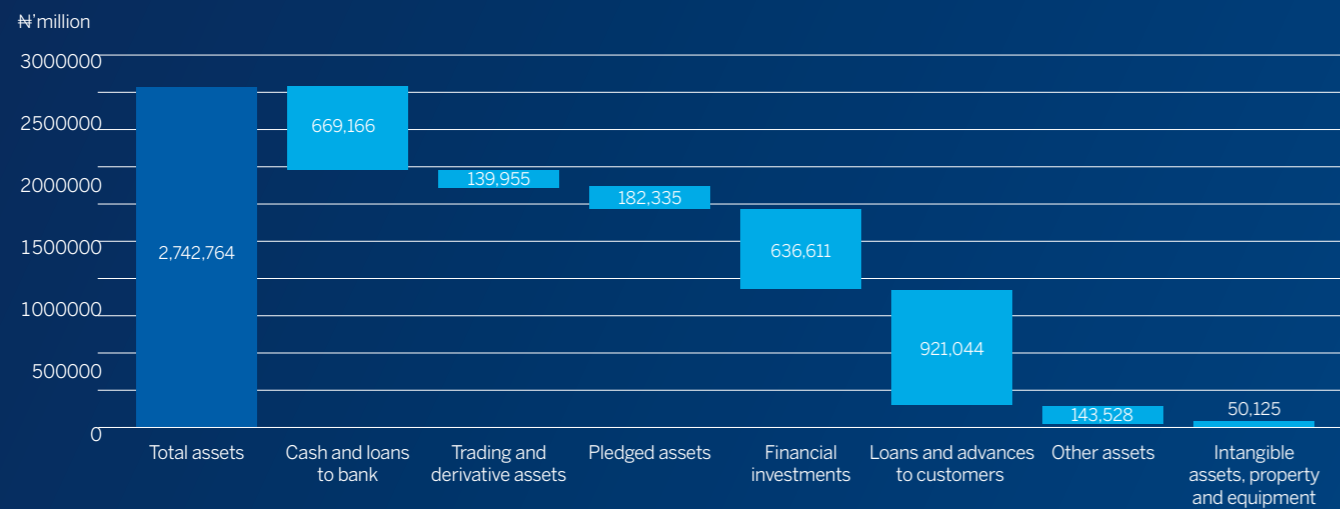
● FY 2021: 66.0%  
● FY 2020: 82.8%



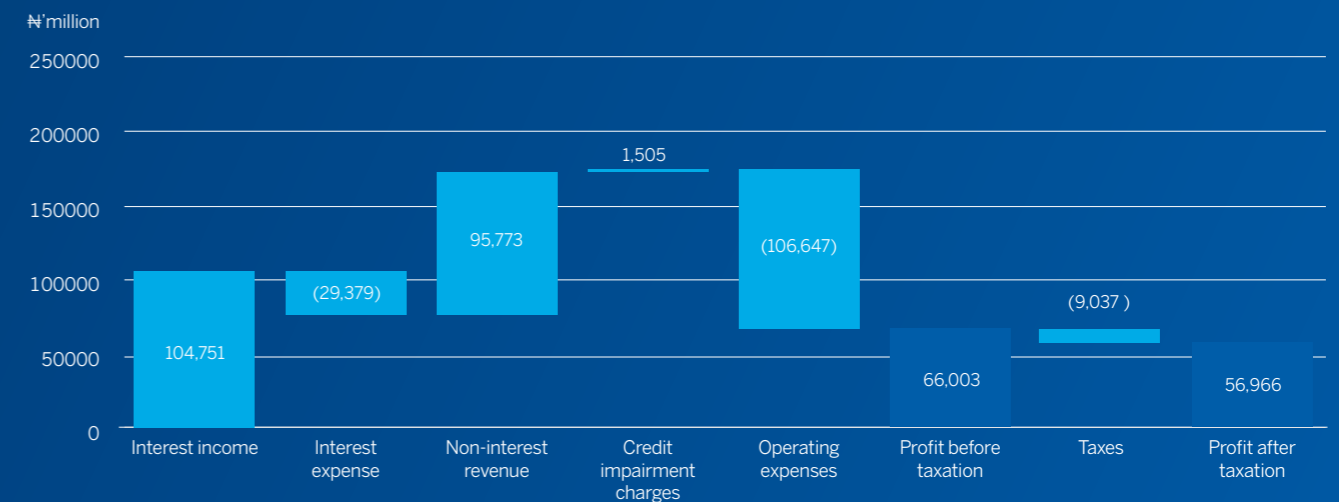
NPL ratio (IFRS)

● FY 2021: 2.1%  
● FY 2020: 4.0%

## Financial position



## Financial performance



## Board of Directors

**Basil Omiyi CON****Chairman**BSc; PGD  
Appointed: 2015**Directorships:**

David Michaels Nigeria Limited; SEPLAT Petroleum Development Company PLC; TAF Nigerian Homes Limited; RIVTAF Nigeria Limited

**Demola Sogunle****Chief Executive**BSc; MSc; MBA; PhD  
Appointed: 2020**Directorships:**

Stanbic IBTC Bank PLC; Stanbic IBTC Stockbrokers Limited; Stanbic IBTC Capital Limited; Stanbic IBTC Pension Managers Limited; Stanbic IBTC Asset Management Limited; Stanbic IBTC Ventures Limited; Stanbic IBTC Trustees Limited; Stanbic IBTC Insurance Brokers Limited; Nigeria-South Africa Chamber of Commerce

**Committee member:**

Board IT Committee; Board Risk Management Committee; Board Legal Committee

**Kunle Adedeji****Chief Financial Officer**BSc.; DBA; CFA  
Appointed: 2019**Directorships:**

Stanbic IBTC Stockbrokers Limited; Stanbic IBTC Ventures Limited

**Committee member:**

Board IT Committee; Board Risk Management Committee

**Prof. Fabian Ajogwu SAN****Non-Executive**LL.B; B.L; LL.M; MBA; Ph.D.  
Appointed: 2017**Directorships:**

Urshday Limited; Nep Mall Limited; Elysium Dem Nigeria Limited; Gray-Bar Alliance Limited; Kenna Partners; Guinness Nigeria PLC; Pension Fund Operators of Nigeria, Seplat Energy PLC

**Committee member:**

Board Remunerations Committee; Board Legal Committee; Board Risk Management Committee; Board Nominations Committee

**Sola David-Borha****Non-Executive**BSc; MBA  
Appointed: 2020**Directorships:**

Coca-Cola Hellenic Bottling Company; Stanbic Uganda Holdings; DOEB Emunah Trust; Stanbic IBTC Bank PLC; DOEB Trust; Stanbic Bank Uganda

**Committee member:**

Board Nominations Committee; Board Remuneration Committee

**Ngozi Edozien****Independent Non-Executive**BA; MBA  
Appointed: 2015**Directorships:**

Guinness Nigeria Plc; Imperial Brands PLC; Invivo Partners Limited, Nigeria; African Leadership Network; Physio Centers of Africa Limited; NGX Real Estate; Ajua Nigeria Limited

**Committee member:**

Statutory Audit Committee; Board IT Committee; Board Risk Management Committee; Board Nominations Committee; Board Audit Committee

**Lilian Ifeoma Esiri****Non-Executive**LLB; BL; LLM  
Appointed: 2012**Directorships:**

Stanbic IBTC Asset Management Limited; Podini International Limited; Ashbert Limited; Ashbert Beverages Limited; Ashbert Oil and Gas Limited; Childlifeline; Lilian Esiri &amp; Co.; Zaccheus Onumba Dibiaezue Memorial Libraries Limited; Zarc Corporate Services Limited

**Committee member:**

Board Risk Management Committee, Board Audit Committee, Board Legal Committee

**Barend Kruger****Non-Executive**BComm (Hons.)  
Appointed: 2019**Directorships:**

Johannesburg Stock Exchange Limited; Leadership for Convention in Africa; Aspen PharmaCare Holdings Limited; Ruby Rock Investments Property Limited; Bendes Trading Property Limited; Ruby Rock Giallo Ppty Limited; The University of Pretoria

**Committee member:**

Board IT Committee; Board Remuneration Committee; Board Nominations Committee



## Board of Directors (continued)



**Ballama Manu MFR**  
Non-Executive  
BSc; MSc  
Appointed: 2015

**Directorships:**  
Sicom Capital Services Limited; Alpine Investments Limited; Stanbic IBTC Insurance Limited; University of Maiduguri, Borno State; Yobe State Education Trust Fund (Limited by Guarantee); Renaissance Development Forum

**Committee member:**  
Statutory Audit Committee; Board Risk Management Committee; Board IT Committee; Board Audit Committee



**Salamatu H. Suleiman**  
Independent Non-Executive  
LLB, BL; LLM  
Appointed: 2016

**Directorships:**  
Flour Mills of Nigeria PLC; Primechoice Investments Limited; S&M Investments Limited; S&M Essential Units & Co.; Hussaini Suleiman & Co; Alkali Hussaini Foundation; West African Network for Peace Building' NGX Regulation Limited, Peerless Concepts Limited; Nigerian Human Rights Commission

**Committee member:**  
Board Remunerations Committee; Board Legal Committee



**Nkemdilim Uwaje Begho**  
Non-Executive  
BSc. (Hons.)  
Appointed: 2019

**Directorships:**  
Future Software Resources Limited; Anne Li Unique Ideas/Always Me International; Fucaire Lifestyle; E-Poultry Limited; Society for Corporate Governance Nigeria, Skillup Africa Ltd, The Afara Development Initiative, Novare Fund Manager Nigeria Limited (NPDN), Global Leaders Today, Texas, USA; BudgIT Foundation

**Committee member:**  
Board IT Committee



## Corporate profile

Stanbic IBTC Holdings PLC (“Stanbic IBTC”) was incorporated as a Public Limited Liability Company on 14 March 2012. Stanbic IBTC is the holding company for the entire Stanbic IBTC Group and its subsidiaries. The Company was listed on the Floor of The Nigerian Exchange Limited (NGX formerly The Nigerian Stock Exchange) on 23 November 2012, following the delisting of Stanbic IBTC’s erstwhile holding company, Stanbic IBTC Bank PLC (“the Bank”), pursuant to its compliance with the CBN Regulation on Banking and Ancillary Matters No. 3 of 2010.

The Bank on the other hand, was incorporated as Investment Banking and Trust Company Limited (“IBTC”), a private limited liability company, on 02 February 1989. IBTC was granted a merchant banking license in February 1989 and commenced operations on 01 March 1989. IBTC’s merchant banking license was converted to a universal banking license in January 2002, pursuant to the universal banking guidelines of the Central Bank of Nigeria (“CBN”). In 2005, IBTC became a public company, and its shares were listed on NGX.

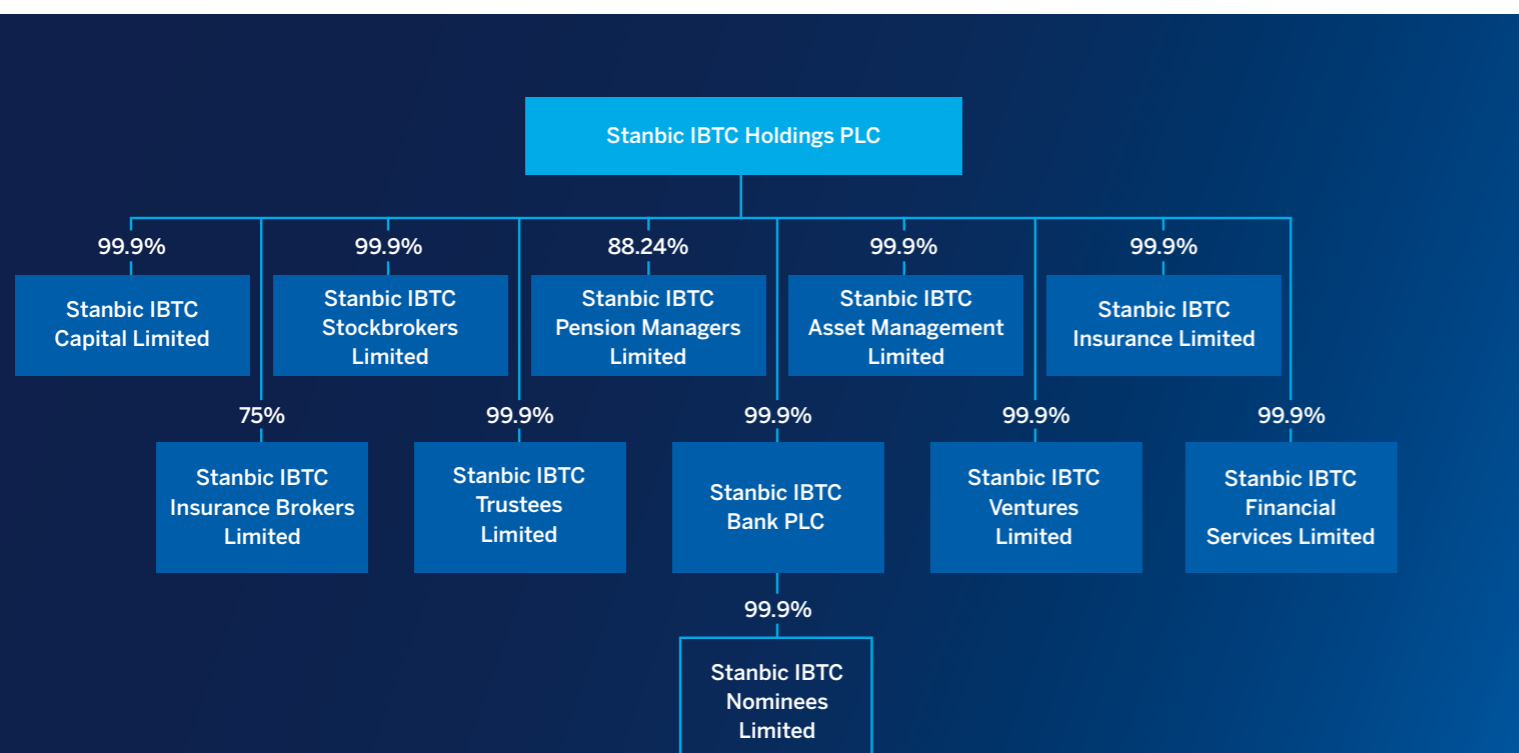
In December 2005, IBTC merged with Chartered Bank PLC and Regent Bank PLC and changed its name to IBTC Chartered Bank PLC (“IBTC Chartered”) on 25 January 2006. On 24 September 2007, IBTC Chartered merged with Stanbic Bank Nigeria Limited (“Stanbic Bank”), a wholly owned subsidiary of Stanbic Africa Holdings Limited (“SAHL”), which in turn is a wholly owned subsidiary of Standard Bank Group Limited of South Africa. As part of the transaction that resulted in the combination of IBTC Chartered and Stanbic Bank, SAHL acquired a majority equity stake (50.1%) in the enlarged bank, which was named Stanbic IBTC Bank PLC.

On 01 November 2012, the Stanbic IBTC Group officially adopted a Holding Company (“Holdco”) structure in compliance with CBN Regulation 3 of 2010, which requires banks to divest from non-core banking businesses or adopt a Holdco structure.

Under the structure, the subsidiaries are: Stanbic IBTC Bank PLC, Stanbic IBTC Pension Managers Limited, Stanbic IBTC Asset Management Limited, Stanbic IBTC Capital Limited,

Stanbic IBTC Insurance Limited, Stanbic IBTC Stockbrokers Limited, Stanbic IBTC Ventures Limited, Stanbic IBTC Insurance Brokers Limited, Stanbic IBTC Trustees Limited, Stanbic IBTC Financial Services Limited (formerly Stanbic IBTC Bureau De Change Limited) and one indirect subsidiary, namely: Stanbic IBTC Nominees Limited. Stanbic IBTC Financial Services Limited is yet to commence operations.

On 03 November 2021, Stanbic IBTC Bank PLC sold its entire equity stake in Stanbic IBTC Financial Services Limited to Stanbic IBTC Holdings PLC. The relinquishment of the investment in Stanbic IBTC Financial Services Limited ultimately resulted to Stanbic IBTC Holdings PLC assuming the role of the new Parent Company.



## Stanbic IBTC Group credit ratings

### FitchRatings

| Entity                    | National  |            |
|---------------------------|-----------|------------|
|                           | Long-Term | Short-Term |
| Stanbic IBTC Holdings PLC | AAA(nga)  | F1+(nga)   |
| Stanbic IBTC Bank PLC     | AAA(nga)  | F1+(nga)   |

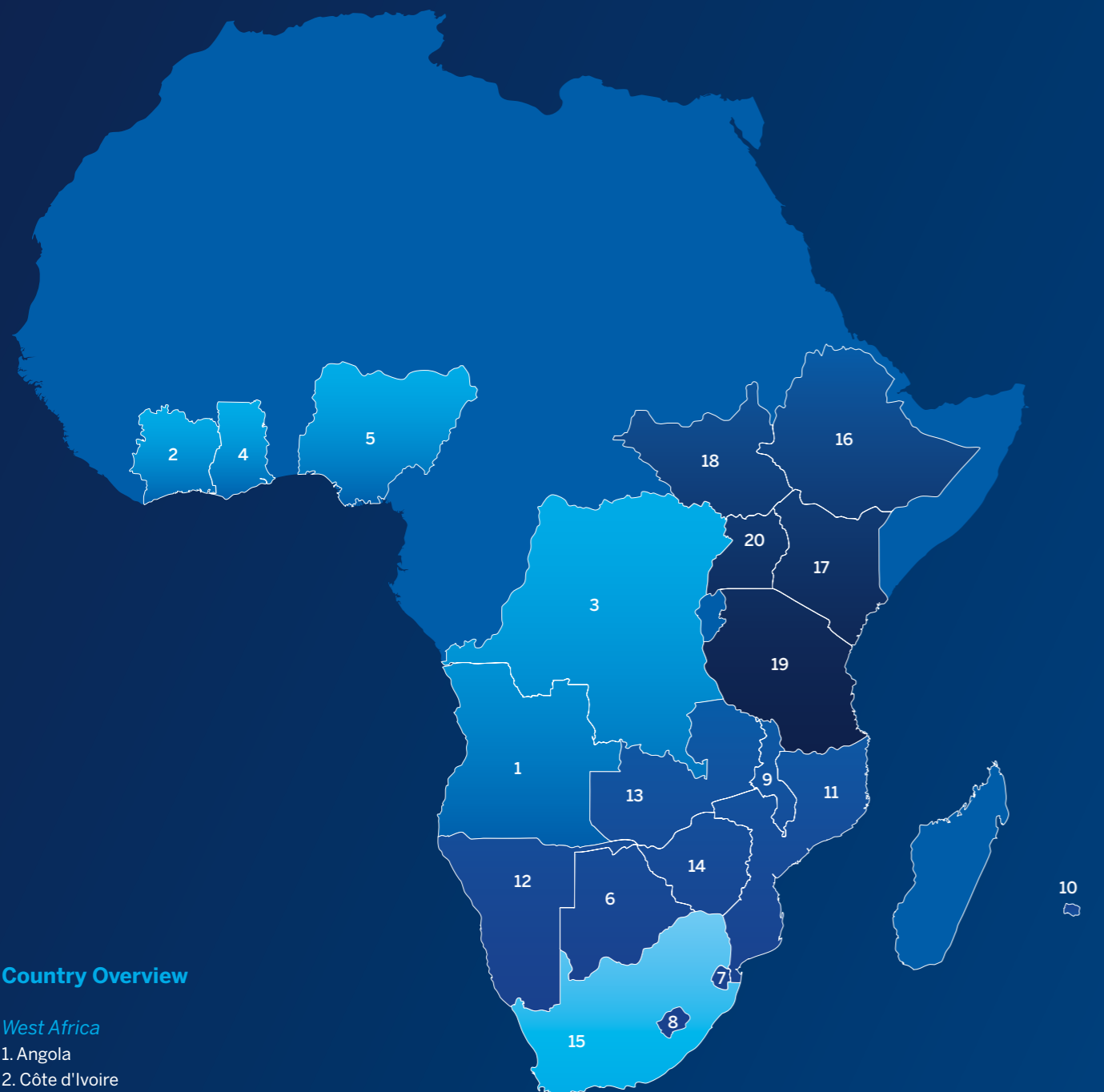
### S&P Global Ratings

| Entity                | National  |            | Issuer    |            |         |
|-----------------------|-----------|------------|-----------|------------|---------|
|                       | Long-Term | Short-Term | Long-Term | Short-Term | Outlook |
| Stanbic IBTC Bank PLC | ngBBB     | ngA-2      | B-        | B          | Stable  |

### GCR RATINGS

| Entity                | National  |            |         |
|-----------------------|-----------|------------|---------|
|                       | Long-Term | Short-Term | Outlook |
| Stanbic IBTC Bank PLC | AA+(NG)   | A1+(NG)    | Stable  |

# Standard Bank Group network



## Country Overview

### West Africa

- 1. Angola
- 2. Côte d'Ivoire
- 3. Democratic Republic of Congo (DRC)
- 4. Ghana
- 5. Nigeria

### South and Central Africa

- 6. Botswana
- 7. eSwatini
- 8. Lesotho
- 9. Malawi
- 10. Mauritius
- 11. Mozambique
- 12. Namibia
- 13. Zambia
- 14. Zimbabwe

### South Africa

- 15. South Africa

### East Africa

- 16. Ethiopia (representative office)
- 17. Kenya
- 18. South Sudan
- 19. Tanzania
- 20. Uganda

## Presence in international markets

- Beijing
- Dubai
- London
- New York
- Sao Paulo

## International financial services

- Isle of Man
- Jersey
- Mauritius

## Nigeria Overview



### Lagos Island

18 Branches  
110 ATMS  
4 BNAs



### Lagos Mainland

34 Branches  
186 ATMS  
10 BNAs



### North Central

27 Branches  
122 ATMS  
1 BNAs



## Group Overview

**Market Capitalisation**  
R228 billion  
(USD14 billion)

**Total assets**  
R2.7 trillion  
(USD172 billion)

**Presence**  
in 20 sub-Saharan  
African countries with  
operations in key financial  
centres outside Africa

**49,224 employees**  
(2,895 in Nigeria)

**1,143 branches**  
(147 in Nigeria)

**6,600 ATMs**  
(764 in Nigeria)



### North West

19 Branches  
75 ATMS  
3 BNAs



### South East

11 Branches  
80 ATMS  
- BNAs



### South South

12 Branches  
49 ATMS  
1 BNAs



### South West

26 Branches  
142 ATMS  
5 BNAs

# Recognitions



**EMEA Finance Awards: African Banking Awards 2021**  
[Stanbic IBTC Capital Limited](#)

- Best Investment Bank
- Best Debt House
- Best Loan House
- Best Merger and Acquisition

**Association of Issuing Houses of Nigeria (“AIHN”) 2021 Investment Banking Awards**

- [Stanbic IBTC Capital Limited](#)
- Best Investment Bank
  - Best M&A House
  - Best Bond House
  - Best Commercial Paper House
  - Best Corporate Bond deal (₦115 billion BUA Cement Plc Bond Issue)

**Euromoney Awards for Excellence 2021**

- [Stanbic IBTC Capital Limited](#)
- Best Investment Bank in Nigeria

**FMDQ Gold Awards 2021 (Primary Market Champion Award)**  
[Stanbic IBTC Capital Limited](#)

- FMDQ Capital Market securities origination

**FMDQ Gold Awards 2021**  
[Stanbic IBTC Capital Limited](#)

- FMDQ Registration Member (Listings)

**FMDQ Gold Awards 2021 (Secondary Market Champion award)**  
[Stanbic IBTC Bank PLC](#)

- FMDQ Dealing member of the year

**FMDQ Gold Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- FMDQ OTC FX Futures Bank

**FMDQ Gold Awards 2021 (Secondary Market Champion award)**  
[Stanbic IBTC Bank PLC](#)

- FMDQ FX Market Liquidity Provider

**International Business Magazine Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- Most Innovative Mobile Banking App Nigeria 2021

**Finance Derivative Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- Most Leading Commercial Bank in Nigeria
- Best Pension Fund Administrator Nigeria

**Performance Excellence Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- Excellence in Straight-Through Processing

**Brand Communication Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- Commercial bank brand of the year

**Global Finance Awards**  
[Stanbic IBTC Bank PLC](#)

- Best Islamic Financial Institution in Nigeria 2021

**Global Finance Magazine: 19th Annual Best Sub-Custodian Bank 2021 Awards**  
[Stanbic IBTC Bank PLC](#)

- Best Sub-Custodian Bank in Nigeria

**Marketing Edge Awards**  
[Stanbic IBTC Bank PLC](#)

- Outstanding Financial Brand of the Decade

**Human Development Initiatives Education Trust Fund Appreciation Award**  
[Stanbic IBTC Bank PLC](#)

**Industry Awards 2021**  
[Stanbic IBTC Bank PLC](#)

- Excellence in promoting gender-based empowerment

**GRC and Financial Crime Prevention Awards**  
[Stanbic IBTC Bank PLC](#)

- Employer of the year
- Anti-Bribery and Corruption Champion

**FMDQ Gold Awards 2021**  
[Stanbic IBTC Asset Management Limited](#)

- Most Active Buy-side Participant in the Fixed Income Market

**Finance Derivative Awards 2021**  
[Stanbic IBTC Pension Managers Limited](#)  
 Best Pension Fund Administrator Nigeria

**International Business Magazine Awards 2021**

[Stanbic IBTC Pension Managers Limited](#)

- Best Pension Fund Administrator in Nigeria 2021
- Best Pension Fund Administrator Nigeria

**Financial Crime Prevention Awards**  
[Stanbic IBTC Pension Managers](#)

- Employer of the Year
- Chief Risk Officer of the Year
- Chief Compliance Officer of the Year

**Governance, Risk and Compliance Awards**  
[Stanbic IBTC Pension Managers Limited](#)

- Employer of the year

**International Business Magazine Awards 2021**

[Stanbic IBTC Nominees Limited](#)

- Leading Custodial House in Nigeria 2021

**Marketing Edge**  
[Stanbic IBTC Holdings PLC](#)

- Customer Centric Financial Brand of the Decade

**Lagos PR Industry Gala Awards**  
[Stanbic IBTC Holdings PLC](#)

- Best in Corporate Sustainability

# 02

## Business Review

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# Chairman's statement

retained  
**AAA**  
 Fitch National  
 Rating



2021 was a year of considerable growth and progress in the global economy but was characterised by numerous upheavals.

Dear fellow shareholders, distinguished ladies, and gentlemen, on behalf of the Board of Stanbic IBTC Holdings PLC, I am very pleased to welcome you to our 10th Annual General Meeting since we became a holding company.

The outlook for the fiscal year 2021 was shrouded in a lot of uncertainty. The IMF projected the global economy was to gain momentum and expand, and many hoped for a return to normalcy. The year 2021 was a year of considerable growth and progress in the global economy but was characterised by numerous upheavals, as most economies still operated below pre-pandemic levels.

Prospects for sustainable economic recovery were hindered mainly by the emergence of new variants of the coronavirus and the disproportionate distribution of vaccines among nations. Under 10% of the African population were fully vaccinated, with less than 3% of the Nigerian population being fully vaccinated. Despite the over 8 billion shots of COVID-19 vaccines administered globally, the global market remained hypersensitive to the pandemic.

Headline inflation rose sharply in several advanced and developing market economies. This trend culminated from a combination of increased domestic spending and the pandemic-induced supply chain challenges resulting in commodity price hikes.

In response, policymakers considered the withdrawal of stimulus to curtail the high inflation, which added pressure to financial markets.

The three-year-long US-China trade war continued to negatively impact bilateral trade flows between both countries as the disputes remained unresolved. High tariffs imposed by the contending sides contributed to global supply chain disruptions absorbed mainly by businesses and passed on to consumers at higher prices. Expectations were that global economic output would expand 5% in 2021 but remain below pre-pandemic levels.

The global equities market largely yielded positive returns during the year. The performance resulted from improved corporate earnings and progress in vaccine administration. The MCSI World Index, S&P500, FTSE100, and MCSI Developed Markets posted positive returns of 16.9%, 29.0%, 13.1%, and 22.8% respectively, while MCSI Emerging Markets took an opposite trend losing 5.3%.

Crude oil prices were volatile with significant sensitivity to the coronavirus. The prices trended upwards during the year;

they soared on the back of artificial tightness in the energy markets and more robust demand as economies reopened. Brent crude traded at USD58 per barrel at the beginning of the year, peaked at USD86 per barrel during the year and closed the year at USD77 per barrel.

In the domestic market, the Central Bank maintained its focus to strengthen the continuous rebound in economic growth and combat the persistent inflationary pressure. To achieve that, the Central Bank sustained its quantitative easing measures, as it retained monetary policy parameters all through the year, keeping the policy rate at 11.5%. Despite the efforts of the Central Bank in enabling a conducive economic environment, devaluation of the naira, high unemployment rate, and high inflation affected households and businesses.

The Nigerian All-Share Index (NGX-ASI) posted a gain of 6.2% in 2021 compared to the over 50% gain posted in 2020. Similarly, the banking and insurance indices gained 3.3% and 4.5% respectively during the year. The equity market contended with capital market investors' flight to safety which boiled down from elevated inflation rates and improved money market interest rates.

Management cautiously grew total assets to ₦2.7 trillion. Risk assets growth was a significant contributor to the growth.

We were net-gainers at the pension transfer window, as management continued to intensify efforts to meet the needs of every customer and retain them.

The Group posted a profit before tax of ₦66.0 billion, a 30% decline from prior year. The underperformance stemmed from a reduction in revenue lines primarily due to foreign exchange supply constraints and the negative real interest rate regime during the year.

During the year, the Group implemented its future-ready transformation. It paved the way for our businesses to deepen the level of service to customers, deliver more value to our stakeholders, and set the stage to grow scale in the new year. Under the banner of the future-ready transformation, the Group built several strategic and remarkable financial solution partnerships aligned with our customer-focused aspirations. Also, over 90% of our employees had exposure to intense digital training to help the organisation fulfil its future objectives.

Once again, we proved our pedigree in establishing exceptional financial service solutions, as several entities across the Group bagged various awards during the year. To mention a few, Stanbic IBTC Bank PLC was awarded the most leading commercial bank in Nigeria at the Finance Derivative 2021 Awards, and the retail and SME arms of the bank both ranked first position in the 2021 KPMG customer service rating. Stanbic IBTC Pension Managers Limited was awarded the best pension fund administrator in Nigeria at the 2021 Finance Derivatives Awards, and Stanbic IBTC Capital Limited won several awards, including the best investment bank, best debt house, best M&A, and best loan house at the 2021 EMEA Finance Awards.

The holding company and the banking subsidiary, Stanbic IBTC Bank, retained the “AAA” fitch national ratings, while Stanbic IBTC Asset Management was rated “AA” by GCR.

Stanbic IBTC remained committed to complying with all extant rules and regulations of the Federal Republic of Nigeria and continued implementing measures to ensure compliance. The Group’s adherence to global best practices in corporate governance and risk management remained an enduring attribute and the backbone to its success in the business landscape. Group-wide, we demonstrated commitment to anti-money laundering and combating the financing of terrorism (AML/CFT), as the Group maintained an AML/CFT policy with defined requirements according to regulations guiding AML/CFT. Stanbic IBTC also maintained an anti-bribery and corruption policy designed to comply with applicable statutory and regulatory obligations and requirements intended to mitigate conduct risk across Stanbic IBTC.

We continued to take measures to drive financial inclusion in the Nigerian market. At the start of the year, we added life insurance products to our list of financial service offerings to improve the level of insurance penetration. Also, considering small and medium-sized enterprise lending needs, the Group deployed cutting-edge technology that facilitated efficient and timeous disbursement of loans.

As a Group, we pursued our vision and mission, and lived our shared purpose of driving growth in the Nigerian market. In a bid to address the myriad of infrastructure challenges that bedeviled the domestic economy for decades, we launched the Stanbic IBTC ₦100 billion Infrastructure Fund through our asset management subsidiary to help bridge the infrastructure gap. Also, a women-specific financial product – ‘blue blossom account’ was launched to promote gender inclusion.

At Stanbic IBTC, we are enthusiastic to see the people thrive in the communities around us.

We delivered on our flagship corporate social initiative, Together4ALimb, as we raised awareness of mobility-impaired children’s social struggles and empowered some of the affected children through medical and financial aids that we provided. Through the Stanbic IBTC Scholarship Scheme, we promoted academic excellence amongst Nigerian youths as we granted about 200 scholarships to undergraduates studying in government-owned schools in Nigeria. The Group and its employees went the extra mile in making donations towards numerous projects in suburban and rural communities, as they revamped medical and educational facilities and provided social amenities.

The pandemic costs have made the Environmental, Social and Governance (ESG) priorities much more apparent. ESG is a fundamental aspect of our success and are critical building blocks of our future at Stanbic IBTC. We drove sustainability awareness amongst our stakeholders during the year at a webinar tagged ‘understanding sustainability and what it means for your business’. In response to the urgency of climate change needs we made commitments towards net zero-emission. Our asset management subsidiary introduced ESG risk assessment criteria for investment placements. Furthermore, the bank screened 100% of commercial lending applications for environmental and social risk. We have disclosed further details on ESG in the Sustainability Report.

The Board of Directors appreciates our Chief Executive for keeping a steady hand on the tiller even through this difficult time and commends the Executive Management team for their remarkable leadership and for going beyond and above to meet our customers’ needs.



**Basil Omiyi, CON**  
Chairman  
03 February 2022



# Chief Executive's statement



We did not relent in supporting our customers with personalised financial solutions and digital tools to meet their individual and business objectives.

In 2021, our business made giant strides on several fronts, and the management and staff of Stanbic IBTC demonstrated resilience and commitment to serve customers, generate genuine value and keep our focus on the future. The COVID-19 pandemic that affected global economic activities for the second consecutive year did impact us but did not deter us from pursuing our goals.

During the year, we reinforced our capabilities to serve customers and grow scale, focusing on fourth industrial revolution technologies and adapting them to meet our customers' evolving needs. There is no denying that customer engagements have increasingly become influenced by technology. As a client-centric organisation, we impressed upon ourselves to be innovative, and we commenced our journey as a platform-based organisation. We made significant investments to gain new and valuable insights on customers and the solutions they need. We also redesigned our platform to afford our customers excellent user experiences, and we upskilled our people to provide state-of-the-art financial services.

With the pandemic situation in Nigeria seemingly under control, and as we emerged from one of the most challenging periods in our over 30-year history, Stanbic IBTC did not relent in supporting customers. We supported them with personalised financial solutions and digital tools to meet their individual and business objectives.

The financial industry confronted numerous regulatory headwinds. The Group was not exempt, as the low-interest rate regime had adverse impacts on the Group's financial performance. We, however, strove to dampen the negating implications, as the management of Stanbic IBTC took measures to responsibly grow the books and deployed digital products that drove customer utilisation of our solutions.

#### Performance

Notwithstanding the improved revenue performances in the Business and Commercial Clients segment and the Consumer and High Networth-Client segment, the Group's total revenue declined 14% to ₦171.1 billion. The decreased performance was primarily a result of reduced net interest income and non-interest revenue in our Wholesale Clients arm of the business.

In the year, we attained a record high of ₦946.3 billion on our gross loan book as we prudently grew loan volumes by 44%.

This further stabilised our earnings capabilities for the foreseeable future, and we continued to manage the risk asset quality of our books and implemented win-win strategies for all stakeholders.

In our continued effort to maintain disciplined and systematic fund management strategies, we grew assets under management by 10% to ₦5.1 trillion within the year. Stanbic IBTC Pension Managers delivered competitive returns across RSA funds I to V and led the RSA funds I and V performance league tables. Stanbic IBTC Asset Management launched two new funds within the year; Stanbic IBTC Enhanced Fixed Income fund and Stanbic IBTC Infrastructure fund. This gives our customers more options to meet their investment objectives and diversify their portfolios.

Last year, I announced that we obtained a regulatory license to establish our wholly owned Life Insurance subsidiary. I am pleased to announce again that we launched our life insurance services during the year, thereby adding to the bouquet of products and solutions offered by the Group. With all-hands-on-deck, management steered the new business to a breakeven position in the first year of operation.

The Group and its subsidiaries remained well-capitalised as at 31 December 2021, and we recorded improvement in the bank's non-performing loan metrics.



**Corporate social initiatives**

It has been seven years since we kicked off our flagship corporate social initiative, Together4ALimb. The initiative again gave us the privilege to attract the attention of the concerned public to the plights of many young limbless Nigerians as employees and friends of the organisation took the annual awareness walk. We know Nigerian children that have suffered limb losses are very likely to face stigmatisation, have their self-esteem impaired, and are obliged to endure minimal mobility aid. That is the reason we have remained desirous to help and create positive effects on the livelihood of affected children. We supported several identified children, providing them with prosthetic limbs and education trust until they turn 18 years old. In 2021, we identified 10 new children from different parts of the country to benefit from the initiative, bringing up the number to 50 current beneficiaries.

As an institution that values education, we took on the responsibility of providing scholarships to qualifying undergraduate students that have gained admission into Nigerian state or federal universities. In 2021, about 200 undergraduates benefitted from the scholarship scheme. The Group also partnered with the Nigerian Football Federation to advance the football game and promote the unity of the nation's youth.

Our colleagues across the Group showed their thoughtfulness towards the Nigerian society at large, as they contributed time, efforts, and funds to meet the vital needs of underserved communities. The donations were in line with the Group's identified impact area and included revamping educational and health facilities and providing eco-friendly socio-amenities and essential consumables. Please view the abridged sustainability section to gain more insight.

**Environmental and social responsibilities**

Stanbic IBTC continued to steer its business in line with the strategic value driver 'Social, Environmental and Economic' (SEE) impact. We demonstrated our commitments as an organisation to achieve net-zero emission by making a series of adjustments that had led to more conscientious and sustainable operating environments. The installation of solar energy solutions in 41 (22%) of our work locations, powering 97 (12%) automated teller machines by solar energy solutions, and recycling over 10 tonnes of waste papers during the year were some of the key achievements made. We also deployed more efficient waste sorting techniques across our head office locations.

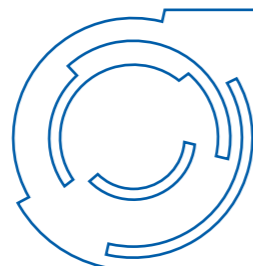
The Group obtained the ISO 45001 occupational health and safety certification in the year. Also, we ensured a safe workplace for our employees and other members of the public who visited our office locations and used our physical facilities.

**It Can Be**

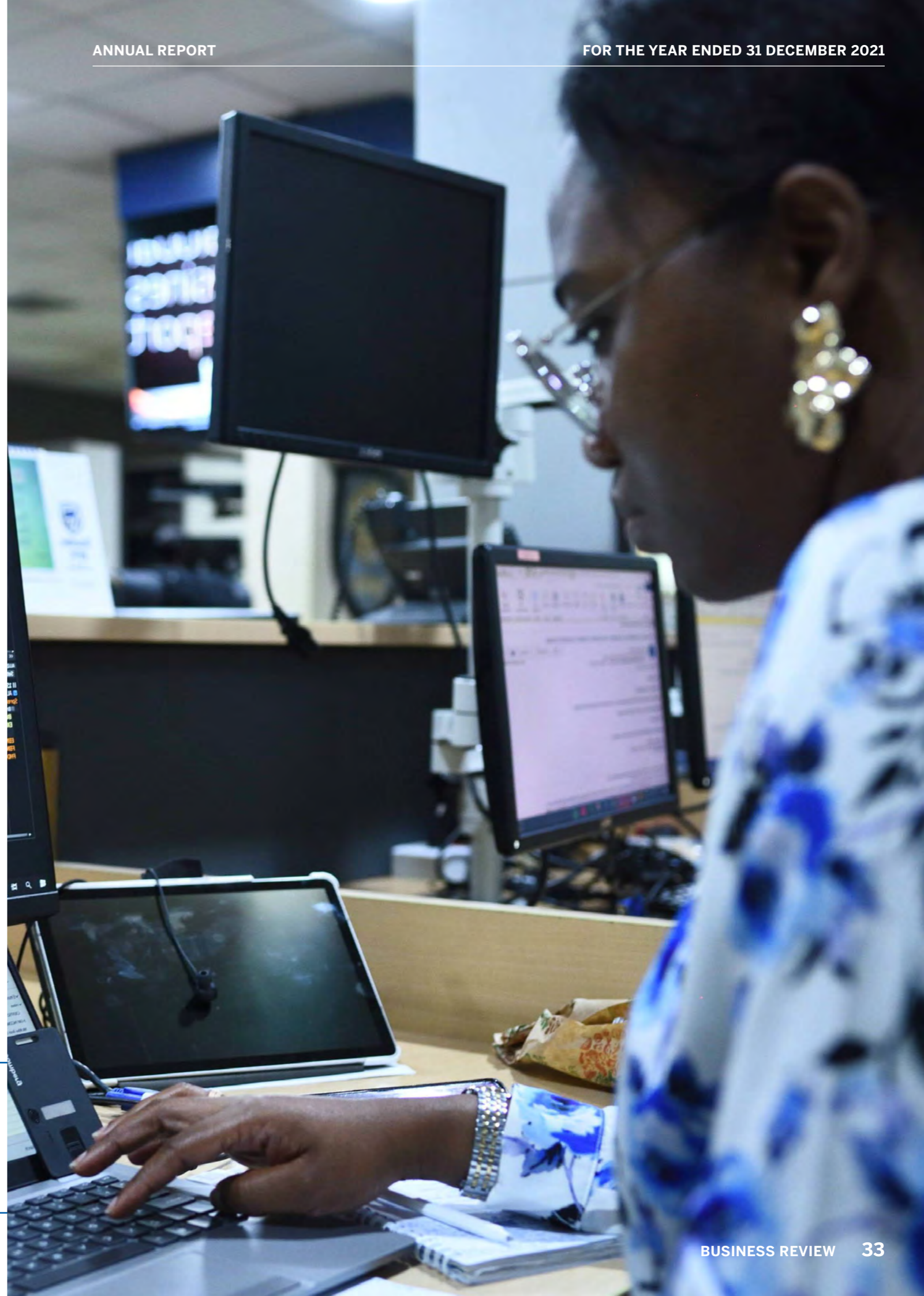
Going into 2022, we have ample opportunities to onboard new customers, offer new and exciting products and services, and have more profound and timely engagements with customers.

Our proven business model and our investments to transform the business into a platform-based one are reassuring. We have taken the position to drive scale and velocity while enhancing user experience.

We appreciate our valuable customers, employees, investors, regulators, and other stakeholders for being part of our success. I am excited at the capabilities we have built that will help us generate immense value in the new year and beyond.



Demola Sogunle  
Chief Executive  
03 February 2022



## Economic Review

### Global economic environment

Coming from a year of global contraction, 2021 launched a season to economic recovery, albeit at a gradual pace. Interestingly, the coronavirus concern continued to linger as new variants of the virus surfaced and impacted the economic recovery process. Nevertheless, many economies still showed resilience, with vaccination drive, relaxed restrictions, and the expansionary fiscal and monetary policy, paving way for an economic rebound.

While the speed of vaccination has been seen as a major catalyst for the global economic recovery, vaccination drive has remained uneven across regions, with developed economies taking the lead with almost 60% of their population vaccinated and some now receiving booster shots while developing economies are largely lagging; Africa still has less than 10% of the populace fully vaccinated.

The Pandemic had a significant impact on global supply linkages as we experienced input shortages with the greatest impact on manufacturing sector across many countries. The highlight of the year was the surging global inflation, which was hinged on (1) global energy crunch (2) strong fiscal stimulus impacting on demand (3) global supply shortages (4) relaxed restrictions. We saw inflation reach the height of 6.8% in November in the United States. Initially, the Fed's stance on inflation was more of a transitory view and thus expected that it was going to taper off when the economy rebounds better, and supply is restored. However, through the year, inflation did not appear to be transitory, rather continued to gain momentum.

Since the pandemic year, 2020, the US Federal Reserve Bank was injecting USD 120 billion into the economy monthly but started tapering in December 2021, with the aim to conclude the balance sheet addition sometime in March 2022.

This brings the interest rate hike conversation to the fore front much earlier than initially anticipated.

Through 2021, the eased monetary policy stance from many economies, especially the developed economy, helped to support the economic recovery and put the emerging market at an attractive position for capital inflows. In our expectation for rate hikes in 2022, we could see capital outflows from emerging economies and increased interest burdens.

Interestingly this year, the talks on the US-China trade war was not as pronounced but issues on Brexit remained at the fore front. The UK experienced labour supply shortages amid the pandemic and Brexit which impacted on wages and further boosted inflation. Immigration seemed to be an interesting topic on that front.

Asides from the pandemic, another global concern is the growing need to contain the health and economic effect of climate change. According to the IMF, a policy strategy that enforces an international carbon price floor with country based specific adjustment, a green public investment, amongst other things could be helpful in ensuring an equitable energy transition globally. Remarkably, advanced economies promised about USD100 billion for climate financing mobilisation to developing countries.

Indeed, it is quite clear that the pandemic is not over yet, and the mutating variants could forestall the recovery process in near term. It is necessary that increased efforts are seen to ensure that more developing countries get access to the vaccines and increased awareness is carried out to ensure reduction in vaccine hesitancy. As more efforts are made towards herd immunity, we should experience an uneven but steady recovery globally.

### Economic growth

Recovering from a recession in Q4 2020 with a growth of 0.11% year-on-year (YoY), the country has maintained a continued recovery process with significant growth recorded in Q3 2021 and Q4 2021 of 4.03% YoY and 3.98% YoY respectively, amplified by the low base of 2020. The significant growth recorded shows how the re-opening of the economy have steadily paved way for rebound in economic activities. Notably, the non-oil sector has been seen to drive growth during the period, it grew by 4.7% in Q4 2021, a trend that we expect to continue going into 2022. The sectors unpinning this growth are the Agricultural, ICT, Manufacturing, and Trade sectors, as they have been the main drivers of growth through the year. Trade sector surprisingly joined the growth drivers from Q2 2021, after eight consecutive quarters of contraction, as the laxed public health restrictions and opened borders paved way for growth in the sector.

The oil sector could remain a drag on economic growth, this sector has remained in contraction since Q2 2020. In the face of high oil price environment, the concern remains the prevalent operational challenges in terms of pipeline leakages, shut-ins of major oil wells, in all reflecting the muted investment in the sector.

The economy grew by 3.4% on the average in 2021 and is expected to rebound to 3.1% in 2022 under our base case scenario. We believe that the non-oil sector will continue to drive growth and also expect increased capital expenditure to spur growth further in 2022, given that is a pre-election year. The downside risks revolve around the lingering FX illiquidity, prevalent insecurity and high inflation challenges and the impact it could have on critical sectors and consequently growth.

The economy grew by 3.4% on the average in 2021 and is expected to rebound to 3.1% in 2022 under our base case scenario.

### Fiscal position

The government presented an expansionary budget size of ₦14.57 trillion (inclusive of Supplementary budget) for 2021, with a notable focus on capital expenditure. This appears to reflect the government's belief that increased capital spending on infrastructure will spur economic recovery. As of August 2021, we saw that of the initially planned ₦4.98 billion capital spending, the government had only executed 52.93% of the prorated value.

Revenue shortfall as in the previous years lingered, amid the low oil production level that capped the expected impact of the high oil price environment. Oil revenue underperformed the prorated budgeted value by 43.7% as at August 2021 while non-oil revenue over performed the prorated budgeted value by 15.7%. We have seen measures to spur non-oil revenue as the focus of the government in recent times. The passing of the finance bill ahead of the 2022 appropriation bill aims at spurring non-oil revenue by increasing the tax bracket and blocking fiscal drainers in the system.

That said, the government has proposed a rather ambitious revenue expectation for 2022, 24.76% higher than the proposed for 2021 and 146% higher than the actualised for 2019; a pre-pandemic year. While we believe that like other years the government would shortfall its revenue target, we expect to see increased expenditure, being that 2022 is a pre-election year.

The government plans to spend ₦17.12 trillion in 2022, this is 17.5% higher than the budget of 2021 (supplementary budget inclusive). While this move is much expected as we approach the elections, it also implies that we could see higher level of budget deficit amid the expected revenue shortfall.

Government debt levels have risen by 15.46% from December 2020 to September 2021, with the USD 4 billion Eurobond issuance accounting for a significant portion of the net change in debt stock. We recall that domestic borrowings still take a bigger portion of the government debt, same with concessionary financing. Nonetheless, debt service could be an increased challenge going into the next year, as the global interest rate environment gets set for a hawkish move, should revenue continue under performing.

### Exchange rate and interest rate dynamics

Early into the year, we saw increased pressure on the foreign exchange reserves as increased FX demand levels and payments for maturing FX obligations continued to impact on the currency. The CBN's demand management strategy of supporting the currency further intensified the FX liquidity concerns in the economy. The CBN resumed FX sales to Foreign Portfolio Investors (FPIs) in April 2021 and there has been a significant decline in the backlog on the FPIs front with bulk of outstanding FX demand tilting to the corporates.

We believe that the CBN will continue to favour a gradual depreciation of the naira.

Early into year, we experienced currency adjustment from NGN/USD 395 to NGN /USD 410 and we see it further adjust to NGN/USD 440 by 2022 FY.

We believe that the FX illiquidity concerns is what have kept foreign portfolio investors largely out of the market in 2021. From June 2021, we saw the FX reserves steadily rise from USD33 billion levels till it peaked at USD41 billion in November. The accretion in reserves is attributed essentially to USD3.35 billion IMF-SDR allocation, USD4 billion Eurobond issuance and to a lesser extent the high oil price environment. Following the reserves accretion, it enhanced the capacity of the CBN to improve the FX liquidity situation, hence, we saw the CBN resume FX sales to the long-neglected corporates at the Investors and Exporters window.

Given the downtrend in headline inflation since it peaked in March 2021 at 18.17%, there could be scope to retain the monetary policy rate at its current state in near term. We expect that the CBN would maintain its heterodox monetary policy management approach of easing on one hand through its loan-to-deposit ratio policy and increased interventions to critical sectors while also tightening through its excessive cash reserving methods.

Notably, the CBN still maintains the aim of spurring economic growth and hence, directed interventions for increased local production and backward integration will probably be pronounced in the coming years.

## Financial Review

### Operating environment

The Nigerian economy saw some broad level of recovery in 2021, recording four consecutive quarters of growth, after having exited recession in Q4 2020. Real Gross Domestic Product (GDP) grew by 3.40% year-on-year (YoY) in 2021, which is a recovery from the pandemic-induced contraction of 1.9% YoY in 2020. The 2021 recovery was supported by robust non-oil sector growth of 4.44% YoY, from a contraction of 1.25% YoY in 2020, led by services sector growth of 5.61% YoY. The public health restrictions were relaxed, thereby improving transportation and demand for goods and recreational services. However, the oil sector dragged down growth by remaining in contraction since the peak of the pandemic in 2020. It contracted by 8.3% YoY as oil production (including condensates) slid throughout 2021, with an average of 1.67mbpd in H1 2021, versus 1.54mbpd in H2 2021.

The Stanbic IBTC Bank Purchasing Managers Index (PMI) revealed a solid expansion in the private sector during the period, averaging 53.5 in 2021 as against 50.2 in 2020, as business activities improved considerably following the easing of public health restrictions.

Headline inflation continued its upward trend in Q1 2021, peaking at 18.17% YoY in March 2021. It however began to moderate from 18.12% YoY in April 2021 to 15.40% YoY in November 2021 due to the slowdown in food inflation while core inflation remained elevated. The trend however turned in December 2021, posting 15.63% YoY growth. Overall, inflation averaged 16.98% in 2021 (2020: 13.21%).

The CBN's Monetary Policy Committee (MPC) retained the Monetary Policy Rate (MPR) at 11.5% and held all other policy parameters constant throughout the year. The maintained MPR level during the period aligns with the MPC's view to continue spurring economic recovery.

The country's external reserves were on the upward trajectory in 2021, closing the year at \$40.5 billion (9-months of import cover). The accretion in reserves during 2021 was on account of the IMF's new SDR allocation, external debt issuance and, to a lesser extent, elevated global oil prices. Whilst the FX illiquidity concerns persisted, the CBN adjusted the official rate from ₦380.00/\$1 at the beginning of the year to ₦410.25/\$1 in May 2021. The closing official rate was ₦413.49/\$1 in December 2021. The IEFX USD/NGN rate depreciated by 10.4% in 2021 to ₦435/\$1 in December 2021.

Debt-to-GDP ratio rose to 30% in 2021 from c.21% levels at the end of 2020 while debt-to-service revenue ratio has remained elevated at over 70% indicating fiscal strain on the economy.

Yields rose sharply in 2021, by 400-610 bps at the longer end of the curve, after having fallen sharply in 2020 as institutional investors reinvested liquidity released from maturing OMOs.

The Nigerian stock market closed the year on a positive note. The Nigerian Exchange Limited (NGX) All Share Index (ASI) and Banking Index gained 6.1% and 3.3% YoY in 2021, respectively. The positive performance was driven by gains in highly capitalised stocks in the Equity market.

### Financial highlights for year

The improvement in business activities positively impacted our performance, resulting in growth in earning assets during the year as we optimised opportunities to cautiously support our customers through lending. Net customer loans grew strongly by 47% while customer deposits increased by 37%, thereby exceeding the ₦1 trillion mark at the end of the year.

The Group's earnings moderated year-on-year (YoY) due largely to the significant decline in trading revenue as well as higher operating expenses

resulting from increased regulatory costs, but this was compensated by the YoY improvement in net fee and commission revenue and strong after write-off recoveries.

During the year, the Group transitioned from a Product led organisation to a Client Segment led organisation effective August 2021. This translated into a new structure including Consumer and High Net worth Clients (formerly known as Personal Banking with the inclusion of Wealth and Investment Customers); Business and Commercial Clients (formerly known as Business Banking) and Wholesale Clients (formerly Corporate and Investment Banking). The Consumer and High Net worth Clients Segment is responsible for managing consumer, affluent client relationships and the service channels through which we reach these clients while the Business and Commercial Clients Segment is responsible for managing business-to-business relationships as well as service channels. The Wholesale Clients segment is responsible for managing large scale corporate relationships.

The client segments reported mixed performance over the year. The Consumer and High Net Worth Clients (CHNW) and Business and Commercial Clients (BCC) segments contributed positively to headline earnings while the Wholesale Clients (WC) segment was severely impacted by the muted trading activities.

CHNW achieved 16% growth in profits, attributable to higher average yield on investments and loan book coupled with increase in fees from AUM growth as well as new loan bookings. CHNW Non-Bank business retained its position as the leading wealth manager in Nigeria. Assets under Management exceeded the ₦5 trillion mark, increasing by 10% year-on-year to close the year at ₦5.08 trillion. The pension asset management businesses largely contributed to the growth.

## During the year, the Group transitioned from a Product led organisation to a Client Segment led organisation effective August 2021.

BCC reported significant growth in profit after tax of ₦6.9 billion from the loss in prior year. The business benefitted from increased income from loan growth, improved average yield on assets and increased transaction volumes. The credit provision writeback resulting from recoveries during 2021 also contributed to improved profits.

In WC, profits moderated due to the considerable decrease in non-interest revenue and increased operating expenses. The decline in non-interest revenue was largely driven by the contraction in trading income due to low trading activities, as market volumes and foreign portfolio inflows were largely muted. Although the business benefitted from impairment writeback, it's operating expenses were elevated as a result of client administrative charges and increased AMCON charges on the back of increase in the balance sheet position. That said, the business recorded strong growth in both deposits and loans. It accounted for 78% of the growth in the Group's deposits and 58% of the growth in loans.

The Group maintained robust capital and liquidity positions throughout the year. We also retained our AAA Fitch national rating during the period, hinged on our diversified income streams, strong capital buffers, and liquidity.

Other milestones achieved by the Group during the year include the launch of Stanbic IBTC Infrastructure Fund, a Close-Ended unit trust scheme designed for institutional investors such as Pension Fund Administrators, insurance companies, asset managers and high-net-worth individuals. Stanbic IBTC Bank, for the first time in fifteen consecutive years, was rated the number one bank in Nigeria on the KPMG Banking Industry Customer Satisfaction Survey in the Retail and SME (Enterprise) segments in recognition of our deliberate, continued efforts at being obsessed over our customers. Our Corporate Banking segment was rated sixth.

### Looking ahead

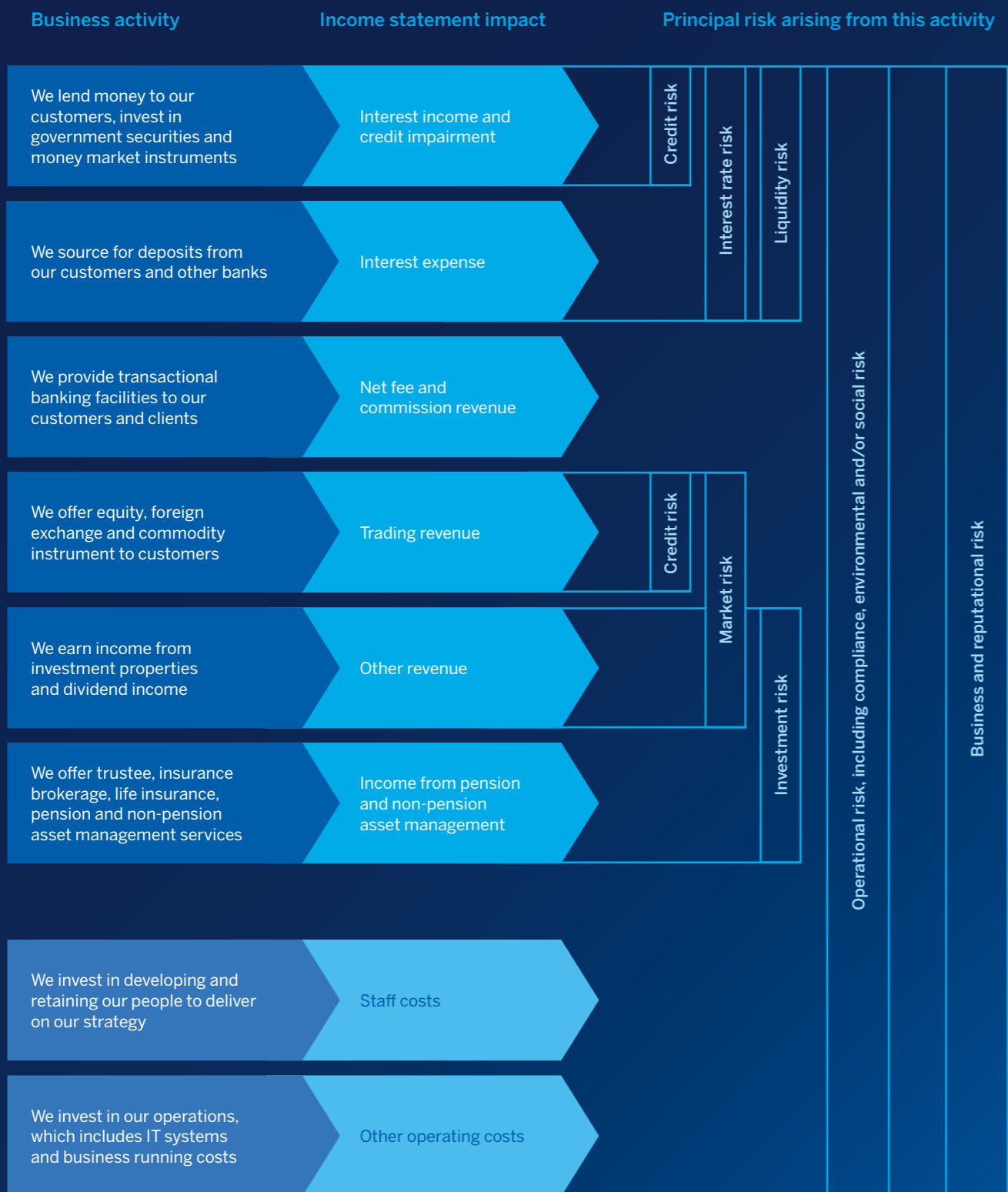
Our transformation from a Product led organisation to a Client Segment led organisation is a journey and therefore will be a key focus area for us in 2022 as the customer remains the core of why we exist. This will entail effective mining of the client ecosystem through a future-ready workforce.

We will continue to grow the core areas of our business including loan portfolio and deposits as well as enlarge our digital footprints to support the financial inclusion agenda of the Government. Accordingly, we recently announced our intention to establish a wholly owned Financial Technology subsidiary which is expected to commence operations upon completion of the regulatory approval process.

# How we create value

Income after credit impairments

Expenses



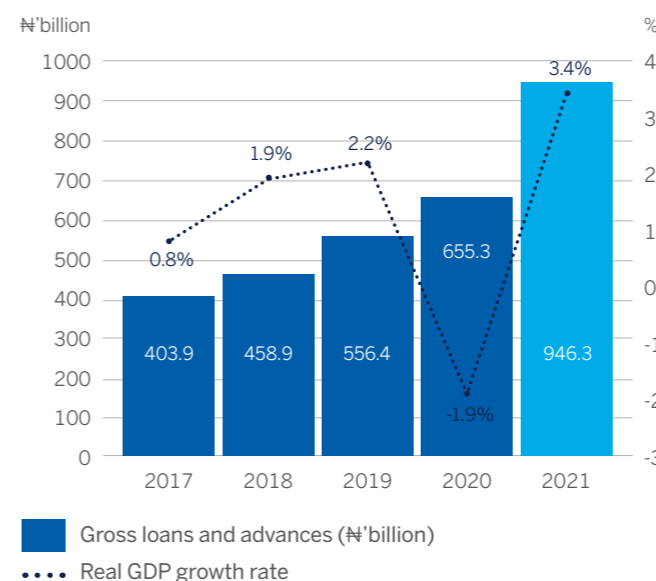
$$= \text{Net profit} - \frac{\text{Dividend to our shareholders}}{\text{Tax to governments}} = \text{Retained equity which is reinvested to sustain and grow our business}$$

## Financial Review (continued)

### Growth in loans and advances

Loans and advances remain the largest portion of total assets in the Group's statement of financial position. This asset class provides revenue to the Group in form of interest income, transaction fees charged as documentation and administration fees and opportunities for insurance related income. The Group is focused on growing this asset class within the accepted risk levels.

The graph on the right shows a trend of GDP growth and loan growth:



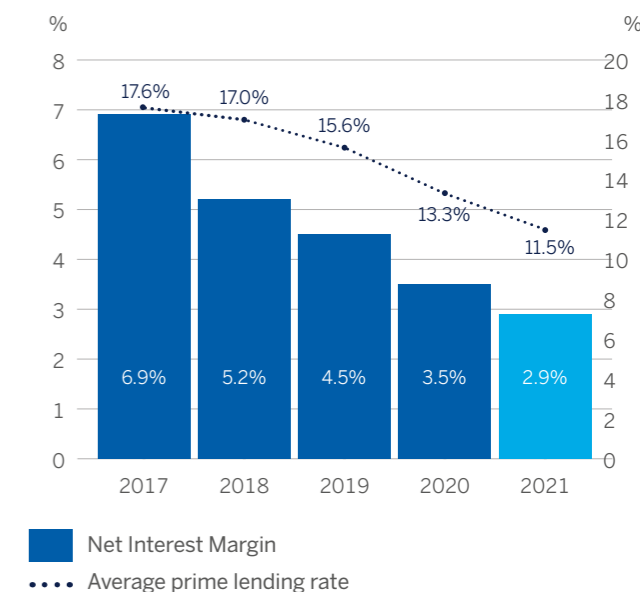
The Group recorded strong growth in loans during the year as we continued to cautiously support our clients' aspirations across various sectors such as manufacturing, oil and gas, general commerce and government, amongst others.

The Group will continue to monitor the economy in 2022 to harness emerging opportunities while tightening its risk management process to improve the quality of loans.

### Net interest margin

Net interest margin is net interest income expressed as a percentage of average total assets excluding derivative assets. Net interest income is income earned from interest on loans, advances and investments less interest paid on customer deposits and other funding sources. The movement in benchmark lending rates such as the prime lending rate in Nigeria impacts significantly on the net interest margin.

The graph below shows the average prime lending rate and the group's net interest margin.



The interest rate charged on loans and advances are mostly linked to the prime lending rate which serves as the benchmark rate for loans.

The CBN maintained the Monetary Policy Rate (MPR) at 11.5% throughout 2021. It also sustained the enforcement of the 65% (Loan-to-Deposit Ratio) LDR requirement during 2021, in a bid to support the country's economic recovery.

The CBN's LDR policy continued to impact lending rates as competition for loans among banks intensified, thereby forcing lending rates further down.

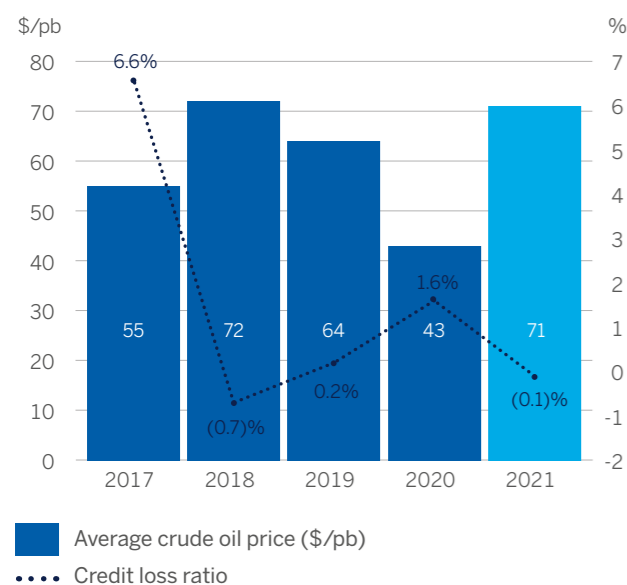
### Credit loss ratio

The credit loss ratio is the credit impairment charge per the income statement expressed as a percentage of the average gross loans and advances balance. Credit impairment is the expected credit loss on advances given to customers that is charged to income statement as provision for bad loans. This is the cost of risk incurred by the bank from the customers' inability to repay their loans.

Net impairment loss on financial assets was a writeback of ₦1.5 billion compared to the charge of ₦10.8 billion in 2020. The writeback resulted from recoveries on previously written off loans which moderated the impact of expected credit loss recognised on new loans booked during the period with a credit loss ratio of (0.1%) in 2021 as against a 1.6% in prior year.

## Financial Review (continued)

### Credit loss ratio and average crude oil prices



### Decline in non-interest revenue

The two major components of non-interest revenue are net fees and commission and trading revenue. The growth or decline in non-interest revenue is largely induced by changes in these two variables.

### Growth in net fees and commission revenue

This depends on growth in transaction volumes and activity across the service delivery channels, which are a function of economic activity. Fees and commission grew in 2021 driven by increased advisory fees from the Investment Banking space, fees from new loan bookings and commission on increased transaction volumes, reflecting the improvement in business transactional activities.

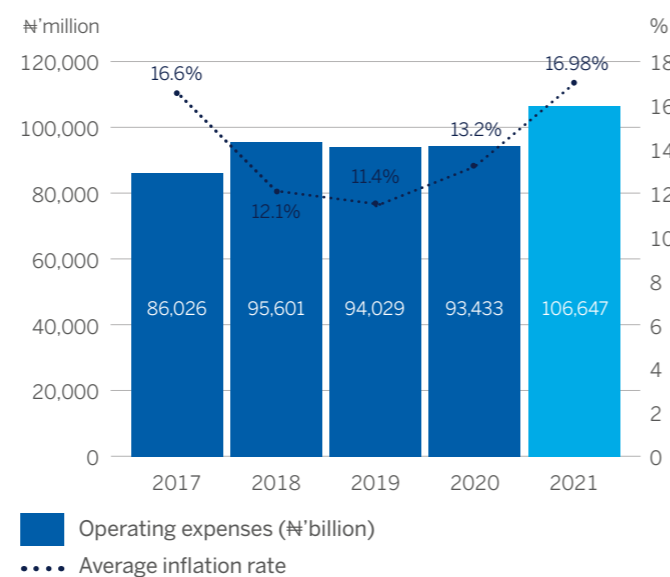
### Moderation in trading revenue

The trading revenue is basically income from trading in foreign currency, fixed income securities and equities. This revenue source is dependent on trading volumes and volatility in the market which impacts on the spread made by traders. Trading revenue decreased due to lower money market and fixed income trading activities, limited foreign exchange flows as well as lower derivative book.

### Growth in operating expenses

Inflation is a major economic factor that drives cost growth in the group. Headline inflation averaged 16.98% in 2021 versus 13.2% in prior year. Operating expenses increased due to growth in regulatory induced costs including AMCON and deposit insurance premium following growth in total assets and value of total qualifying deposits, respectively. That said, we achieved cost savings from energy efficiency initiatives and new ways of working.

### Operating expenses and average annual inflation rate



### Effective tax rate

Nigeria's corporate tax rate remained unchanged throughout 2021, although the government maintained an increased focus on tax collection. We expect intensified tax collections in 2022 given the strain on government revenue amid oil price volatility and muted oil demand. Our effective tax rate however increased to 13.7% in 2021 from 12.1% in prior year.

### Growth in revenue from pension and non-pension assets

The growth in revenue from managing pension and non-pension assets is dependent on equity market performance, money market interest rates and yields on government securities. Growth in equity market performance results in higher investment income on assets under management which in turn increases the net asset value of the funds. The revenue from the pension and non-pension asset management businesses is usually a percentage of the net asset value of the funds.

The level of unemployment also affects the revenue from pension business. A decline in unemployment levels means that more people are getting employed and pension contributions will increase resulting in increased assets under management, while an increase in unemployment levels will have an adverse effect on the revenue of the pension business.

Revenue from the pensions business improved driven by the growth in AUM and positive performance of the stock market in 2021.

### Analysis of the Group's financial performance

#### Income statement analysis

The statement of profit or loss reflects the revenue earned by the business and costs incurred in generating the revenue for the year ended 2021. The profit for the year moderated by 32% year-on-year.

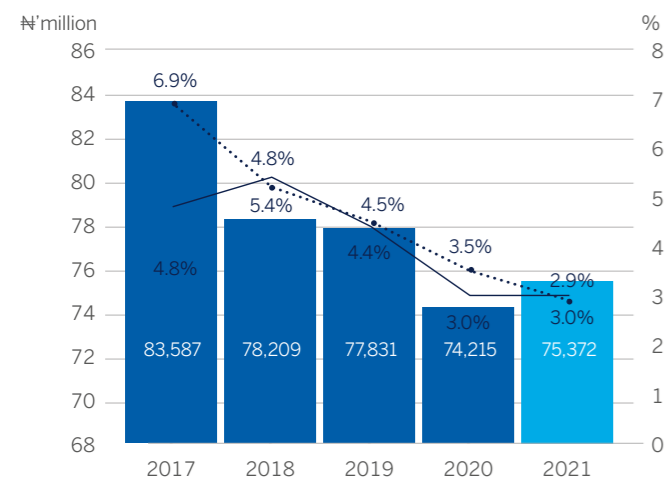
|   | Change % | 2021<br>₦'million | 2020<br>₦'million |
|---|----------|-------------------|-------------------|
| Gross earnings  | (12)     | 206,644           | 234,446           |
| <b>Net interest income</b>                            | 2        | 75,372            | 74,215            |
| Interest income                                       | (1)      | 104,751           | 105,776           |
| Interest expense                                      | (7)      | (29,379)          | (31,561)          |
| <b>Non-interest revenue</b>                           | (23)     | 95,773            | 124,709           |
| Net fees and commission revenue                       | 16       | 82,877            | 71,190            |
| Fees and commission revenue                           | 18       | 88,321            | 75,151            |
| Fees and commission expense                           | 37       | (5,444)           | (3,961)           |
| Income from life insurance activities                 |          | 176               | -                 |
| Insurance premium received                            |          | 852               | -                 |
| Insurance premium revenue ceded to reinsurers         |          | (354)             | -                 |
| Insurance benefits and claims paid                    |          | (322)             | -                 |
| Trading revenue                                       | (75)     | 13,286            | 52,110            |
| Other revenue   | (>100)   | (566)             | 1,409             |
| <b>Total income</b>                                   | (14)     | 171,145           | 198,924           |
| Net impairment writeback / (loss) on financial assets | (>100)   | 1,505             | (10,774)          |
| <b>Income after credit impairment charges</b>         | (8)      | 172,650           | 188,150           |
| <b>Operating expenses</b>                             | 14       | (106,647)         | (93,433)          |
| Staff costs   | (0)      | (42,041)          | (42,143)          |
| Other operating expenses                              | 26       | (64,606)          | (51,290)          |
| <b>Profit before tax</b>                              | (30)     | 66,003            | 94,717            |
| Direct tax  | (21)     | (9,037)           | (11,506)          |
| <b>Profit for the year</b>                            | (32)     | 56,966            | 83,211            |
| <b>Profit attributable to:</b>                        |          |                   |                   |
| Non-controlling interests                             | 14       | 2,588             | 2,272             |
| Equity holders of the parent                          | (33)     | 54,378            | 80,939            |
| <b>Profit for the year</b>                            | (32)     | 56,966            | 83,211            |

# Financial Review (continued)

## Net interest income

Net interest income (NII) increased by 2%, largely driven by the moderation in interest expense. Meanwhile, interest income growth was constrained by the reduction in interest income earned on treasury bills in 2020 as well as the continued pressure on loan yields despite increase in loan volume. The decrease was partly cushioned by the 7% decline in interest expense which moderated the impact of the decreased interest income.

In WC, net interest income decreased by 20% as the reduction in interest income earned offset the moderation in interest expense. The BCC's net interest income however, increased by 48% as a result of increased income from loan growth and improvement in average yield on assets. The CHNW's 15% growth in net interest income is attributable to higher average yield on investments coupled with growth in loan book.



■ Net interest income  
 ..... Net interest margin before impairment charges  
 — Net interest margin after impairment charges

## Non-interest revenue

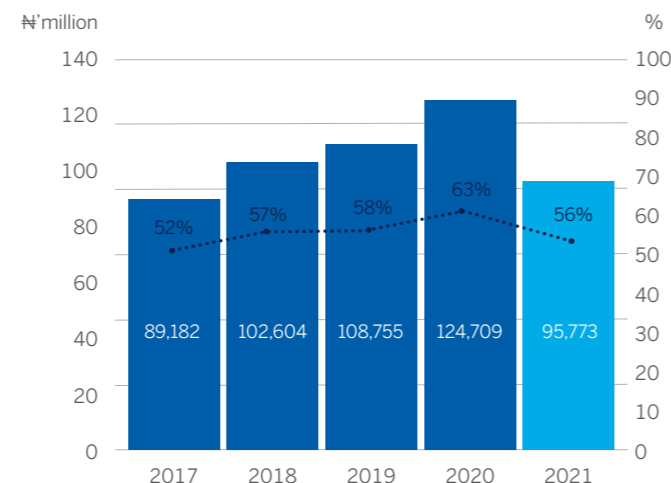
Non-interest revenue comprises mainly fee and commission and trading revenue. Fees and commission revenue are dependent on transactional banking volumes and asset under management, which are a function of economic activity and of the competitive environment for banking services.

Non-interest revenue decreased by 23% due to the considerable decline in trading revenue to ₦13.3 billion (2020: ₦52.1 billion) which was partly compensated by the 16% growth in net fees and commission income. The growth in net fees and commission arose from growth in assets under management (AUM), improved Investment Banking fees, new loan bookings and increased transaction volumes.

The BCC segment witnessed 20% growth in non-interest revenue driven by increase in fees from new loans booked and increased transaction volumes.

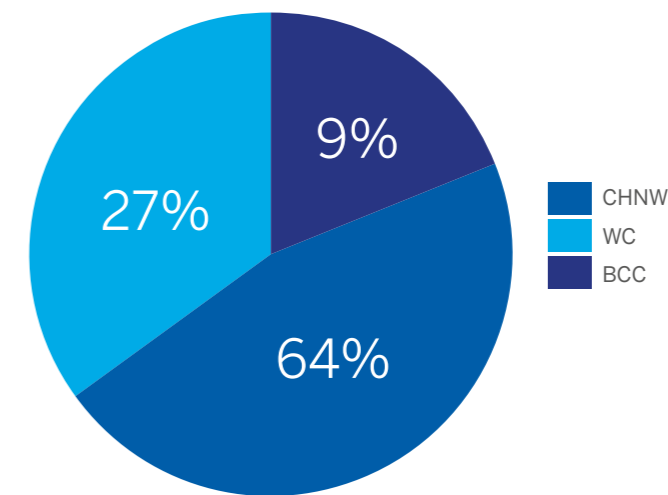
The WC segment reported a 61% decline in non-interest revenue largely driven by the contraction in trading income due to low trading activities, as market volumes and foreign portfolio inflows were largely muted.

The CHNW segment recorded 17% growth in non-interest revenue resulting from growth in AUM driven by higher net contribution and investment income as well as fees from new loan bookings.



■ Non-interest revenue  
 ..... % of total income

## Non-interest revenue by client segment



## Net impairment charges on financial assets

Net impairment charge on financial assets was a writeback of ₦1.5 billion compared to the charge of ₦10.8 billion in 2020. The writeback resulted from recoveries on previously written off loans. This moderated the impact of expected credit losses recognised on new loans booked during the year.

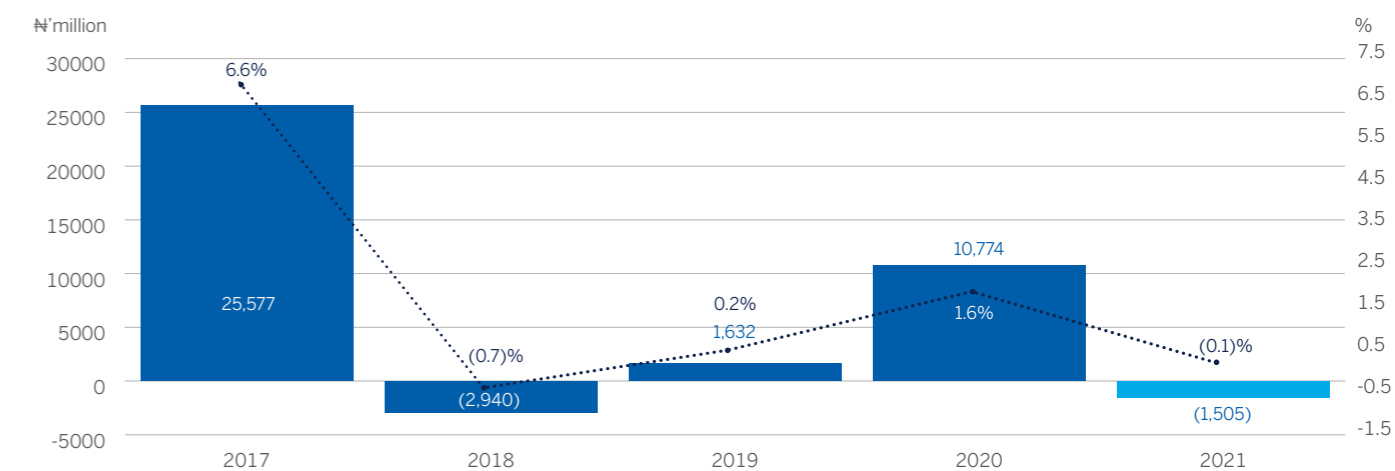
WC's net impairment was a writeback of ₦1.4 billion as against the charge of ₦7.8 billion in 2020, a significant moderation from prior year.

Therefore, WC's credit loss ratio for the year stood at (0.3%) in 2021.

BCC's credit impairment charge was also a writeback of ₦572 million during the year from the ₦2.4 billion charge in 2020 resulting from recoveries during 2021. This resulted in a credit loss ratio of (0.2%) as against a ratio of 1.5% in previous year.

However, CHNW's net impairment was a charge of ₦472 million, a 10% decrease from prior year.

## Impairment charges and credit loss ratio



■ Impairment charges on loans and advances  
 ..... Credit loss ratio

## Financial Review (continued)

### Operating expenses

Operating expenses increased by 14% to ₦106.6 billion in 2021. The increase in operating costs coupled with lower revenue resulted in the deterioration of the cost-to-income ratio to 62.3% from 47.0% in prior year.

Staff costs were relatively flat year-on-year as the upward adjustment to staff salary was partly offset by long-term incentive writebacks. Other operating expenses however, increased by 26% due to growth in regulatory induced costs including AMCON and deposit insurance premium following growth in total assets and value of total qualifying deposits, respectively. That said, we achieved cost savings from energy efficiency initiatives and new ways of working.

WC's operating expenses increased by 11% as a result of client administrative charges and increased AMCON charges on the back of increase in the balance sheet position.

Thus, cost-to-income ratio deteriorated to 58.0% in 2021 from 29.1% reported in prior year following the increased costs and contraction in income.

BCC's operating expenses increased by 16% following the increase in premises expenses on account of increased maintenance costs. That said, BCC's cost-to-income ratio improved to 83.5% in 2021 from 100.2% in 2020 due to the growth in total income.

CHNW's operating expenses also increased by 16% due to increases in pension administration expenses as well as marketing and premises expenses following the uptick in business activities. However, cost-to-income ratio moderated slightly year-on-year to 56.7% (2020: 56.9%) as revenue growth exceeded the increase in costs.

| Breakdown of operating expenses    | Change % | 2021<br>₦'million | 2020<br>₦'million |
|------------------------------------|----------|-------------------|-------------------|
| <b>Staff costs</b>                 | (0)      | 42,041            | 42,143            |
| <b>Other operating expenses:</b>   | 26       | 64,606            | 51,290            |
| Information technology             | 22       | 9,853             | 8,076             |
| Communication expenses             | (33)     | 1,273             | 1,888             |
| Premises and maintenance           | 10       | 3,603             | 3,285             |
| Depreciation expense               | (12)     | 6,595             | 7,517             |
| Amortisation of intangible assets  | 12       | 762               | 680               |
| Deposit insurance premium          | 64       | 5,223             | 3,188             |
| AMCON expenses                     | 31       | 12,920            | 9,828             |
| Other insurance premium            | 12       | 2,273             | 2,027             |
| Auditors remuneration              | 12       | 422               | 376               |
| Non-audit service fee              | (100)    | -                 | 26                |
| Professional fees                  | (15)     | 1,658             | 1,960             |
| Administration and membership fees | 34       | 2,287             | 1,713             |
| Training expenses                  | >100     | 408               | 58                |
| Security expenses                  | 12       | 1,860             | 1,656             |
| Travel and entertainment           | (27)     | 494               | 676               |
| Stationery and printing            | 29       | 933               | 724               |
| Marketing and advertising          | 12       | 3,289             | 2,929             |
| Commission paid                    |          | 185               | -                 |
| Pension administration expense     | 68       | 566               | 337               |
| Penalties and fines                | >100     | 481               | 53                |
| Donations                          | >100     | 1,386             | 663               |
| Operational losses/(Gain)          | 83       | 548               | 300               |
| Directors fees                     | 16       | 744               | 642               |
| Indirect tax (VAT)                 | 3        | 1,830             | 1,772             |
| Others*                            | >100     | 5,013             | 916               |
| <b>Total operating expenses</b>    | 14       | 106,647           | 93,433            |

\*Included in others are FMDQ OTC futures charges, Bank charges, motor vehicle maintenance expense amongst others and 2020 includes a recovery of ₦3.1 billion on a litigation

### Balance sheet analysis

The statement of financial position shows the position of the Group's assets, liabilities and equity as at 31 December 2021. The Group's assets increased by 10% to close at ₦2.74 trillion in 2021.

Significant movements over the year are discussed below.

|  | Change % | 2021<br>₦'million | 2020<br>₦'million |
|--|----------|-------------------|-------------------|
| <b>Assets</b>                                |          |                   |                   |
| Cash and cash equivalents                    | 4        | 653,070           | 627,111           |
| Pledged assets                               | 7        | 182,335           | 170,578           |
| Trading assets                               | (42)     | 98,743            | 169,655           |
| Derivative assets                            | (11)     | 41,212            | 46,233            |
| Financial investments                        | 4        | 636,611           | 612,276           |
| Loans and advances                           | 48       | 937,140           | 632,967           |
| Loans and advances to banks                  | >100     | 16,096            | 7,828             |
| Loans and advances to customers              | 47       | 921,044           | 625,139           |
| Other assets                                 | (26)     | 129,530           | 175,980           |
| Property and equipment                       | 39       | 42,720            | 30,728            |
| Intangible assets                            | (14)     | 4,011             | 4,640             |
| Right of use assets                          | 14       | 3,394             | 2,975             |
| Deferred tax assets                          | 6        | 13,998            | 13,163            |
| <b>Total assets</b>                          | 10       | 2,742,764         | 2,486,306         |
| <b>Equity and liabilities</b>                |          |                   |                   |
| <b>Equity</b>                                | (0)      | 376,866           | 378,601           |
| Equity attributable to ordinary shareholders | (1)      | 368,016           | 371,023           |
| Ordinary share capital                       | 17       | 6,479             | 5,553             |
| Ordinary share premium                       | -        | 102,780           | 102,780           |
| Reserves                                     | (1)      | 258,757           | 262,690           |
| Non-controlling interest                     | 17       | 8,850             | 7,578             |
| <b>Liabilities</b>                           | 12       | 2,365,898         | 2,107,705         |
| Trading liabilities                          | (41)     | 112,023           | 188,500           |
| Derivative liabilities                       | (32)     | 25,364            | 37,382            |
| Current tax liabilities                      | (19)     | 16,441            | 20,270            |
| Deposit and current accounts                 | 18       | 1,558,397         | 1,325,566         |
| Deposits from banks                          | (15)     | 431,862           | 505,622           |
| Deposits from customers                      | 37       | 1,126,535         | 819,944           |
| Other borrowings                             | 22       | 136,434           | 112,031           |
| Debts securities issued                      | (31)     | 47,419            | 68,269            |
| Provisions                                   | (1)      | 9,302             | 9,354             |
| Other liabilities                            | 33       | 460,518           | 346,333           |
| <b>Total equity and liabilities</b>          | 10       | 2,742,764         | 2,486,306         |

## Financial Review (continued)

### Trading assets

Trading assets decreased by ₦70.9 billion (42%) as a result of treasury bills maturities not rolled over for the period.

### Financial investments

Financial investments increased by 4% as a result of increase in the volume of treasury bills.

### Loans and advances

Total loans and advances to customers and banks increased by 48% to ₦937.1 billion (2020: ₦633.0 billion). Loans and advances to customers increased by 47% to ₦921.0 billion. Loans and advances to banks increased by over 100% to close at ₦16.1 billion.

Whilst maintaining a cautious approach to lending, the bank granted additional facilities to support our clients' aspirations across various sectors such as manufacturing, oil and gas, general commerce and government, amongst others.

CHNW's loans grew by 33% with growth recorded across the loan types.

In BCC, loan balances also increased by 56% following new disbursements of term loans, overdrafts and vehicle and asset finance.

In WC, loan balances grew by 41% resulting from increases in term loans and instalment sale and finance leases.

| Breakdown of customer loans and advances by client segment | Consumer and High Net Worth Clients CHNW<br>₦'million | Business and Commercial Clients BCC<br>₦'million | Wholesale Clients WC<br>₦'million | Total<br>₦'million |
|--|---|--|-----------------------------------|--------------------|
| Overdrafts   | 5,351   | 42,879   | 10,054                            | 58,283             |
| Term loans   | 67,260  | 206,609  | 570,064                           | 843,933            |
| Instalment sale and finance leases                         | 1,553   | 34,238   | 3,471                             | 39,262             |
| Mortgage loans   | 4,356   | 425  | -                                 | 4,781              |
| <b>Gross loans and advances</b>                            | <b>78,519</b>   | <b>284,151</b>                                   | <b>583,589</b>                    | <b>946,259</b>     |

### Deposit and current accounts

Deposit and current accounts increased by 18% to ₦1.56 trillion in 2021. Both customer deposits and deposits from banks increased.

Customer deposits crossed the ₦1 trillion mark, closing at ₦1.1 trillion in 2021, an increase of 37% from ₦819.9 billion recorded in 2020 with increases across the deposit types. The current-and-savings-accounts collectively grew by 10% while call and term deposits both increased by over 100%. The faster growth in call and term deposits resulted in the deterioration of the ratio of current and savings deposits to total deposits (CASA ratio) to 66.0% in 2021 from 82.8% in 2020. This resulted from the tightened monetary policy environment and increased regulatory headwinds as evident through the short market liquidity position and increased interbank borrowing rates. Customer deposits grew across our lines of businesses with the WC segment accounting for 78% of the deposit growth.





## Executive Committee



**Demola Sogunle**  
Chief Executive

Stanbic IBTC Holdings PLC



**Wole Adeniyi**  
Chief Executive

Stanbic IBTC Bank PLC



**Kunle Adedeji**  
Chief Financial Officer

Stanbic IBTC Holdings PLC



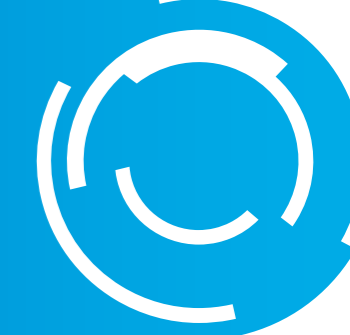
**Bunmi Dayo-Olagunju**  
Executive Director,  
Client Solutions

Stanbic IBTC Bank PLC



**Eric Fajemisin**  
Executive Director,  
Wholesale Clients

Stanbic IBTC Bank PLC



**Kola Lawal**  
Executive Director,  
Risk / Chief Risk Officer

Stanbic IBTC Bank PLC



**Remy Osuagwu**  
Executive Director,  
Business and  
Commercial Clients

Stanbic IBTC Bank PLC



**Adegbite Adekola**  
Acting Chief  
Compliance Officer

Stanbic IBTC Bank PLC



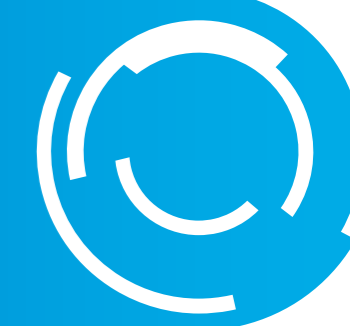
**Babatunde Akindele**  
Head, Coverage,  
Commercial Clients

Stanbic IBTC Bank PLC



**Olufunke Amobi**  
Head, People and Culture

Stanbic IBTC Holdings PLC



**Ezinne Anosike**  
Head, People and Culture

Stanbic IBTC Bank PLC



**Olu Delano**  
Head, Client Coverage

Stanbic IBTC Bank PLC



**Abiodun Gbadamosi**  
Head, Internal Audit

Stanbic IBTC Bank PLC



**Okechukwu Iroegbu**  
Head, Engineering

Stanbic IBTC Holdings PLC



**Iretiola Lawal**  
Head, Bank Solutions

Stanbic IBTC Bank PLC



## Executive Committee (continued)



**Anthony Mogekwu**  
*Head, Wholesale Clients Legal*  
Stanbic IBTC Bank PLC



**Sam Ocheho**  
*Head, Global Markets*  
Stanbic IBTC Bank PLC



**Adenike Odukomaia**  
*Head, Internal Controls*  
Stanbic IBTC Bank PLC



**Chidi Okezie**  
*Head, Country Legal Services and Company Secretary*  
Stanbic IBTC Holdings PLC



**Bayo Olujobi**  
*Chief Financial Officer*  
Stanbic IBTC Bank PLC



**Bridget Oyefeso-Odusami**  
*Head, Brand and Marketing*  
Stanbic IBTC Holdings PLC



**Olumide Oyetan**  
*Chief Executive*  
Stanbic IBTC Pension Managers Limited



**Oladele Sotubo**  
*Chief Executive*  
Stanbic IBTC Asset Management Limited



## Wholesale Clients (WC)

### Introduction

Wholesale Clients business continues to make great strides in Nigeria's challenging and complex economic, capital markets and regulatory environment coupled with the attendant effect of COVID-19 recoveries and its impact on clients' businesses on the economy. The business continues in the pursuit of its goal of being a clear leader by remaining steadfast in client engagements and providing clients with quality experience and assurances in the year 2021.

Wholesale Clients comprises four business units: **Client Coverage, Global Markets, Investment Banking and Transactional Products and Services**, with great focus on delivering a superior client experience through our Integrated Financial Services Organisation for a deeper products penetration across WC, BCC and CHNW into our clients' ecosystem.

### Client Coverage

Our Client Coverage team is the "heart and soul" of the business and is central to all we do with our clients. The team provides the main point of contact to clients and coordinates the client relationships across Stanbic IBTC Group. The team's coordination role is achieved through our Client Engagement Model. This approach avails us the opportunity to consistently provide a single, superior client experience in, for and across Africa.

With client centricity being one of our specific focus areas, it is only fit that an experienced team, made up of experts in various sectors, works closely with clients to identify and understand their needs, proffer solutions embedded across the various product houses, and give our clients the best banking experience and also to deliver and co-create with them on digital initiatives.

### Stanbic IBTC Capital Limited ("SICL")

Stanbic IBTC Capital is the investment banking subsidiary of Stanbic IBTC Holdings and the leading investment banking franchise in Nigeria, a status that has been maintained consistently over the past two decades. Stanbic IBTC Capital provides advisory, capital markets and debt solutions services to a diversified client base that includes domestic corporates, multinationals, and government entities. It helps clients raise equity and / or debt funding to strengthen and grow their businesses and provides strategic advisory services. Stanbic IBTC Capital is registered with the Securities and Exchange Commission as an Issuing House and Underwriter.

Stanbic IBTC Capital's advisory and capital markets offering includes private and public equity capital raises (initial public offerings, follow-on public offerings and rights issues), mergers and acquisitions, divestitures, corporate restructurings, bonds and commercial papers ("CP") issuances, and ratings advisory.

The debt solutions offering includes debt arranging and advisory, and optimal capital structure advisory across the energy and infrastructure, real estate, telecommunications, media and technology, consumer, financial institutions, and industrials sectors.

### Global Markets ("GM")

The Global Markets business is equipped with seasoned and knowledgeable professionals who are solution oriented and client centric. Global Markets business collaborates with other teams within the group in ensuring the needs of the various stakeholders are met.

We are pacesetters in the Nigerian Financial Markets having created many innovative treasury related products and been in the forefront in providing guidance to clients and other financial markets participants.

The business is well positioned to take advantage of various trade opportunities based on our market leadership as the most resilient and largest foreign exchange ("FX") liquidity provider in the industry and the ability to leverage on our strengths as part of a broader franchise within Stanbic IBTC and Standard Bank group. Despite the challenging business environment and amidst the COVID-19 pandemic, we were able to achieve decent numbers in profitability and volumes.

Global Markets continues to receive market-wide acknowledgement of its leading position and robust expertise in meeting our clients' needs, as exemplified by the awards we have consistently received.

### GM and Research 2021 Awards FMDQ Gold Awards

1. Dealing Member of the Year Award
2. FX Market Liquidity Provider Award
3. OTC FX Futures Bank Award

### Financial Mail Top Analyst Awards

4. Best Research House
5. Best Research Analyst and 2nd Best Firm for Africa Non-Equities Research
6. 2nd Best Research Analyst and Firm for Africa Equities Research

### Stanbic IBTC Stockbrokers Limited

Stanbic IBTC Stockbrokers Limited, provides stockbroking services to local and foreign investors in the Nigerian Capital Market.

### Notable transactions for the year

During the year, Stanbic IBTC Stockbrokers played a critical role in the successful execution of leading equity capital markets deals. Most notable of these are:

- Sole Stockbroker to the cross of 19.76 million SEPLAT shares valued at ₦21.37 billion both sides.
- Joint Stockbroker to the purchase of 1,903,609,538 CHAMPION valued at ₦4.95 billion.
- Sole Stockbroker to the cross of 249 million BOCGAS valued at ₦2.75 billion on both sides.
- Sole Stockbroker to the cross of 9.68 billion FOOD CONCEPTS valued at ₦23.34 billion both sides.
- Sole Stockbroker to the purchase of over ₦17.5 billion worth of Nestle Nigeria shares for Nestle SA.
- Joint Stockbroker to the unbundling of 649.39 million ordinary shares of UPDCREIT to UACN shareholders.
- Joint Stockbroker to the Listing of ₦115 billion 7-year 7.5% Senior Unsecured Fixed Rate Series I Bonds due 2027 by BUA Cement.

### Transactional Products and Services ("TPS")

The Transactional Products and Services business of Stanbic IBTC provides exceptional services that facilitate effective trade, treasury, and cash management for our Wholesale clients. Our suite of solutions includes robust payment and collection solutions, customisable liquidity management solutions, and a wide range of working capital and trade solutions. These capabilities enable us deliver world-class and cost-effective transactional banking solutions customised to meet our client needs. The team's diverse expertise and experience ensures we partner our clients' unique requirements and respond to changing business realities.

2021 was a particularly challenging year for the business due to the lag effects of the COVID19 pandemic characterised by sustained supply chain disruptions, lingering foreign exchange liquidity issues and slow economic recovery. Despite the odds, we ruthlessly pursued and executed specific client-centric initiatives that ensured we continued to partner clients and manage risks to the business through a difficult operating environment. The business recorded double digit growth in risk assets driven by working capital and trade facilities for both new and existing clients.

Digitisation remained a key focus for the business during the year with majority of our clients leveraging our integrated electronic banking platform that encapsulates our Trade, Cash Management, and Investor Services capabilities. We continued to progress our digital bank journey with the improvements in channel performance and recorded significant growth in our channel throughput. Our capabilities range from proprietary solutions to industry solutions that empower our clients to achieve growth, manage risk and improve operational efficiency.

### Notable transactions for the year

- Receiving bank mandate for the MTN rights issue
- Sub merchant onboarding and settlement bank solution for Flutterwave and FSDH Merchant bank
- Digital collection solutions for Rainoil Limited, Custodian and Allied Insurance and Chi Limited
- Letters of Credit under the USDA GSM102 Program for Flour Mills of Nigeria

### Stanbic IBTC Nominees Limited

Stanbic IBTC Nominees Limited continued to trail blaze in the asset custody market. It continued to maintain its market leadership by initiating, driving, advocating, and leading in industry forums. The underlying drivers of the business remained strong and resilient. The business grew its assets under custody by 10% and has grown local client assets by 53% as part of its diversification plan despite the tough market environment.

The business was awarded with the best sub-custodian in Nigeria by Global Finance and the International Finance Magazine in 2021. Stanbic IBTC Nominees' custody business remains a key reference point for foreign and local investors driven by its highly skilled people, state-of-the-art technology, and its thought leadership initiatives.

## Case Study 01 LFZC Funding SPV PLC

### Historical Infrastructure Bond

LFZC Funding SPV PLC issued the first of its kind ₦10.50 billion series 1 bond sponsored by Lagos Free Zone Company (LFZC).

The transaction marks the debut issuance for the Sponsor and represents the longest tenor corporate bond issuance in the history of the Nigerian debt capital markets. With the full unconditional guarantee of scheduled principal and coupon payments by Infrastructure Credit Guarantee Company Limited, the bond was rated "AAA" by both Agusto & Co and GCR Ratings and was met with strong participation from institutional investors, particularly Pension Fund Administrators evidencing the pension fund industry's growing demand for quality long-dated assets.

The initial offer size was over-subscribed, which led to the Sponsor upsizing the offer from ₦10 billion to ₦10.50 billion at a price of 13.25%.

The proceeds will be utilised to refinance shareholders' advances which were invested in the acquisition and development of parcels of lands, including investment in infrastructure development for the Free Zone and the ensuing ecosystem.

Stanbic IBTC Capital and Stanbic IBTC Bank PLC acted in the capacity of Lead Issuing House and Account/Payment Bank, respectively.

Lekki Free Zone Company is the licensee and operator of the Lagos Free Zone. The Lagos Free Zone is being developed as the largest integrated port based economic zone in Nigeria and shall serve as the beacon of industrial development across Nigeria and West Africa.



## Case Study 02 North South Power Company

Stanbic IBTC Holdings PLC through one of its subsidiaries, Stanbic IBTC Capital Limited acted as the Lead Issuing House in conjunction with other Joint Issuing Houses to arrange the issuance of a ₦6.325 billion Series 2 Green Bond on behalf of North South Power Company Limited (NSP or the Company) in April 2021. The proceeds of the Green Bonds are expected to be utilised to finance the Company's investments in 15MW pre-phase 1 Solar Project in Shiroro and other eligible investments in solar power projects. The Green Bond was oversubscribed by over 50%, which was a testament of the confidence of the investment community in the management of the company and the social impact of the projects on our environment and the community.

NSP's strategic objective amongst others is to be the leading power generation company in sub-Saharan Africa by providing reliable and sustainable electricity power generating capacity. As part of the measures to achieve these strategic objectives, the Company executed a 25-year concession agreement for the 30 MW Gurara Hydroelectric Plant (GHP) in 2019 to add to their investments in the existing 30-year concession on the 600 megawatts (MW) Shiroro Hydroelectric plant. NSP's investment in solar energy is driven by their commitment to eliminating seasonality and achieve stability in their electricity generating capacity. Currently, the Company generates about 8% of the total electricity consumption in the country and plans to ramp up their share to 10% in the medium to long term.

NSP's activities and investments supports Nigeria's international commitments to the United Nations Framework Convention on Climate Change (UNFCCC) through Intended Nationally Determined Contributions (INDCs) as well as Global Goals for Sustainable Development (SDGs).

The Company also recognises the aims and importance of sustainable development goals of transition to a low carbon economy to protect our planet and end poverty to ensure prosperity for all. NSP's contribution to SDG are listed below:

- Affordable and clean energy – NSP's electricity generating investments are largely in the hydropower space. The hydropower is considered to be the second among renewables offering the lowest carbon emission per kilowatt hour as shown by International Energy Agency (IEA).
- Decent work and economic growth – NSP has a workforce of over 300 and offers conducive working environment aimed at improving resource efficiency and economic growth.
- Industry, Innovation and Infrastructure – NSP's mission statement centers around consistently generating reliable power in line with international best practices driven by improved innovations and excellence.
- Responsible consumption and production – NSP's investments in renewable energies ensures they contribute positively to reducing greenhouse gas emissions.

Climate actions – NSP's electricity generating capacity are largely hydro powered, which ensures construction and maintenance of dams that act as flood control mechanism thereby providing potential adaptive capacity to downstream communities and ensuring they are protected from potential floods due to extreme rainfalls.



## Case Study 03 Hypo Homecare Products Limited

The facility was structured to help the client access the CBN's Differentiated Cash Reserve Requirement ("DCRR") concessionary funding

Hypo Homecare Products Limited ("HHPL") and Colgate Tolaram LFTZ (Nigeria) Limited ("the Company") are wholly owned subsidiaries of Colgate Tolaram PTE Limited (a joint venture between Tolaram Group Pte and Colgate Palmolive Company, U.S.A). HHPL was incorporated on 7 November 2018 following the restructuring of Tolaram Africa Enterprises Limited business (a wholly owned subsidiary of Tolaram Group). HHPL is engaged in the manufacture of sodium hypochlorite generally known in Nigerian households as "bleach" and toilet cleaners under the brand name of "Hypo".

As part of its growth plans in Nigeria, Colgate Palmolive Ltd with Tolaram Group have embarked on setting up a manufacturing plant in Nigeria via Colgate Tolaram LFTZ Company Ltd for the local production of toothpaste and manual toothbrush. This is in line with Colgate's key focus areas of expanding its markets and penetrating the Nigerian market by leveraging on the established products and the strong distribution capacity of Multipro Consumers Products Ltd (part of the Tolaram Group) for its product offerings.

Stanbic IBTC Capital acted as Arranger to raise the required debt funding, via a commercial facility and concessionary facility, including making the application to the Central Bank of Nigeria ("CBN") for the concessionary facility. Stanbic IBTC Bank PLC acted as Lender to the transaction, providing a total of ₦14 billion to the client.

The facility was structured to help the client access the CBN's Differentiated Cash Reserve Requirement ("DCRR") concessionary funding as well as a commercial tranche to reduce the overall cost of debt for the Project.

Stanbic IBTC Capital Limited leveraged the expertise and experience of other teams within the Stanbic IBTC Group to ensure swift execution of the transaction. The transaction further highlights Stanbic IBTC's status as the 'go-to' financial institution for regulatory driven financial solutions which are delivered by the highly experienced deal teams.

## Business and Commercial Clients (BCC)

### Overview

Stanbic IBTC seamlessly transitioned from a product led organisation to a client segment led organisation in August 2021, in line with our client centricity focus.

The Future Ready Transformation journey resulted in the birth of the Business and Commercial Client (BCC) segment, where we serve our Commercial (that is, national corporates) and Enterprise (that is, small and medium scale enterprises) clients. The BCC construct is enabling us get closer to these clients, understand their needs better, provide appropriate solutions to the identified needs, and partner with our clients towards achieving their business plans and growth aspirations.

Our sector expertise cuts across trade (international, local and domestic); Agribusiness (across the entire value chain); healthcare; oil and gas (downstream); healthcare; education; manufacturing; Information, Communication and Technology (ICT); and so on.

Our approach to relationship management is partnering our clients through their business growth journey.

### What we offer

#### Transactional solutions

We provide a comprehensive suite of transactional, saving, investment, trade, foreign exchange, collections, payment and liquidity management solutions, which are made easily accessible through a range of electronic, digital as well as physical channels. These are usually tailored to suit our clients depending on their needs.

#### Lending solutions

Our business lending offerings constitutes a phenomenal range of lending product offerings and structured working capital finance solutions. These include overdrafts, advances, short and medium term loans, asset financing, and so on.

#### Invoice discounting

Our invoice discount facility enables clients to unlock their working capital by providing short term loans against their business receivables which are secured primarily by domiciliation.

#### Contract and local purchase order financing

We provide quick and easy access to funding for contractors or vendors in order to ensure their fulfilment of verifiable contracts or purchase orders.

### Import and export finance facility

As a major player in the foreign exchange (FX) market, our import finance provides clients with timely access to structured loans targeted at settling their FX bills via Letters of Credit and Bills for Collection. Our export capabilities also cater for their Nigerian Export Proceeds ("NXP") transactions.

Furthermore, the Enterprise Banking subsegment successfully launched "Ima Mmadu", our SME online loans platform. This platform provides quick, convenient lending solutions to small and medium scale enterprises.

Stanbic IBTC Bank PLC was awarded the "Leading Commercial Bank Nigeria 2021" by Finance Derivative and "Commercial Bank Brand of the Year" at the Brand and Communication Awards. These prestigious awards in the banking sector demonstrate our commitment to providing excellent banking services

[Click here](#) for more details

For more information, please send an email to [enterprisedirect@stanbicibtc.com](mailto:enterprisedirect@stanbicibtc.com) or call 0700 333 3333 .

**Stanbic IBTC IT CAN BE..**  
A member of Standard Bank Group



## Case Study 04 Sea Transport Services Nigeria Limited (STS)

### The Business

Sea Transport Services Nigeria Limited (STS) was incorporated as an indigenous shipping company in 2006. It commenced operations in 2008 and has since grown to become the leading commercial vessel fleet management company in Nigeria. The company is one of the key transporters of Clean Petroleum Products (CPP) in West Africa and a maritime player that operates OCIMF-SIRE approved vessels with Nigerian Flag.

STS operates with 11 state of the art vessels that align with market demand in terms of size, with capacity ranging from 38,000 deadweight tonnage (DWT) to 47,000 DWT. The company's vessels are efficient and cost-effective considering fuel consumption and maintenance cost.

Its core services are provision of quality, cost efficient and globally competitive oil and gas transportation, vessels chartering and integrated management services to cargo owners, traders, and financiers.

Other services offered by Sea Transport Services includes technical ship management, crew management and husbandry services.

### Relationship with Stanbic IBTC

Stanbic IBTC Bank commenced relationship with Sea Transport Services Nigeria Limited in 2014. The relationship has been cordial and symbiotic since inception. In November 2020, Stanbic IBTC consolidated its relationship with the company by taking over their facilities with other lenders on more favourable terms. The Bank provided further support to the company by financing their fleet enhancement project in September 2021.

### Ecosystem

Stanbic IBTC Bank's partnership with Sea Transport Services extends to the company's ecosystem, including counterparties such as Vitol, AYM Shafa, Rainoil, Pinnacle, Sahara, AA Rano, Ardova and Prudent Energy Services Limited. The Bank serves other elements of the company's ecosystem such as their directors, executive management, employees, suppliers, and subsidiaries (Aspire Energy, International Shipping and Sea Navigation Ltd).

STS has appointed Stanbic IBTC Insurance Brokers as its insurance broker and has also supported in migrating most of its employees from previous pension managers to Stanbic IBTC Pension Managers Limited.

The company plans to extend its activities in the transportation of oil and gas products beyond Nigeria to West Africa and Sub Sahara Africa with the acquisition of bigger vessels that can operate in that space in addition to the plan to renew its fleet with modern/ more efficient vessels that will improve efficiency/ productivity and reduce maintenance cost. There are also medium-term plans to expand involvement to floating production storage and offloading (FPSO) vessels.

Stanbic IBTC is committed and willing to partner with STS in its business expansion plans and fleet renewal drive, through our trans-regional footprint and variety of financial services offerings.



## Case Study 05 Sayed Farms Limited

### The Business

Sayed Farms specialises in poultry operations covering breeder operations, commercial broiler farm operation and processing and distribution of frozen chicken. The company commenced operations in 2004. Over the years, the company has expanded its business to include distribution of frozen vegetables, seafoods, dairies and so on.

The breeder farm has over 120,000 breeders producing approximately 10 million day-old chicks annually while the broiler farm has over 350,000 broilers. The slaughterhouse has capacity to process over 17,000 birds daily.

The company also engages in Animal Food production and trading through its sister company, Breedwell Feeds Limited.

Sayed Farms supply chain continues to expand as the company leverages on its contract farmer initiative to develop a confirmed and steady supply, as well as creating job opportunities.

The company covers a wide range of market by offering its products to wholesalers, restaurants, hotels, farmers, and traders.

### Relationship with Stanbic IBTC

Sayed Farms commenced relationship with the Bank in February 2009 while Breedwell Feeds Limited, the subsidiary, commenced relationship with us in February 2017.

Stanbic IBTC Bank had supported the two firms with several financial products / services such as transactional accounts, digital collection and payment platforms, trade products and wide range of lending products from working capital to term facilities.

### Ecosystem

The company has vast ecosystem opportunities embedded in the value chain which comprises of subsidiaries, suppliers, clients/buyers, directors/stakeholders, and employees.

Stanbic IBTC Bank maintains cordial relationship with the company's subsidiaries, directors /stakeholders, expatriates, and suppliers. Engagement is ongoing to extend this excellent relationship and our offerings to other suppliers and indigenous employees.

The Bank's solutions to the ecosystem include debit card, mobile banking, and other digital payment and collection products. They also enjoy solutions across our other lines of business such as pension.

### Business location and outlets

The company's head office is located in Ibadan, Oyo State with branches in Abuja, Port-Harcourt and Lagos. The company's warehouses are situated in Ibadan and Lagos (Ikeja and Lekki).

### Business development and future prospects

To enable the company, meet the ever-growing demand for the consumption of poultry products in view of the increasing populace of Nigeria, Sayed Farms had embarked on the expansion of its slaughterhouse to increase daily capacity from 17,000 to 30,000 birds. Stanbic IBTC recently supported this project through a term facility under the Real Sector Support Facility - Differentiated Cash Reserve Requirement (RSSF-DCRR) program.

Upon completion, the company expects to increase in its contribution to the market by 13,000 birds per day, and create 300 new jobs by outsourcing production to 28 smallholder poultry farmers.

Sayed's success story is attributable to the marketing/distribution strategies and its maintenance of quality products which has given it an edge over competition.

## Consumer and High Net Worth Clients (CHNW)

### Who we are and what we offer our clients

The Consumer and High Net Worth Clients (CHNW) business segment is one of the three main business segments within the Stanbic IBTC Group, serving the Group's retail and high net worth clients by providing banking, pension fund administration, asset management, trust and fiduciary, life insurance and insurance brokerage services.

In line with our future ready transformation, the legacy Wealth businesses morphed into the non-bank CHNW Segment. It is noteworthy that the number of licensed legal entities within the non-bank CHNW increased from four to five as we received a licence to commence life insurance business in January 2021. These businesses are unique in the solutions they provide but taken together offer personalised wealth solutions that help clients through their journey of wealth creation, preservation, protection and transfer to the next generation to preserve legacy. Similarly, the bank aspect of CHNW Segment caters to all Stanbic IBTC Group's retail clients and is the largest client's segment across the group.

Hence, our CHNW segment is a critical part of Stanbic IBTC's promise of being a universal financial services organisation as well as an emerging platform business.

### Overview

The CHNW Segment is divided into two distinct customer focus areas: The Bank and Non-Bank clients. Also, within the CHNW there is Coverage (distribution channels) through which we service our customers.

The functional areas that make up CHNW Bank are;

- Main Clients Segment services most of our retail transactional and banking customers providing lifestyle solutions for our clients;
- Affluent Clients is a segment for high income individuals providing credit and other beyond banking services;
- High Net Worth Client segment caters to high net worth clients for both Banking and Non-bank entities.

Likewise, the legal entities in the Non-Bank CHNW segment are listed below and these entities mostly generate annuity type income streams and are capital light in nature, with the exception of Stanbic IBTC Insurance Limited, due to regulatory capital required. The entities are:

- Stanbic IBTC Pension Managers Limited for the administration and management of pension assets;
- Stanbic IBTC Asset Management Limited for the management of non-pension assets. Our Wealth and Investment team; experts who serve as advisors to high networth individuals are situated within this subsidiary;

- Stanbic IBTC Trustees Limited for trusteeship, estate management and Institutional trust functions;
- Stanbic IBTC Insurance Brokers Limited for insurance risks brokerage and advisory services and;
- Stanbic IBTC Insurance Limited for life insurance solutions.

As at 31 December 2021, Stanbic IBTC Pension Managers and Stanbic IBTC Asset Management maintained their leadership positions of being the largest Pension Fund Administrator (PFA) and non-pension assets manager both in terms of assets under management (AUM), number of Retirement Savings Accounts (RSAs), mutual funds customers and mutual funds offerings.

Stanbic IBTC Trustees and Stanbic IBTC Insurance Brokers, continued their strong growth trajectory in trusteeship and insurance brokerage respectively.

The CHNW Banking arm supported our retail clients through several digital initiatives focused on improving client experience and providing an added and much needed financial cushion for individual clients. During the year, we re-engineered our lending solutions using behavioural science and transactional patterns to position our digital lending propositions to qualifying customers to provide instant loans to support client's financial aspirations whilst limiting credit losses. We recorded a 33% growth in loans and advances which demonstrated our commitment to providing support for our clients.

### 2021 highlights

These have been classified based on our strategic value drivers:

#### Financial outcome

- Non-bank arm of CHNW segment maintained its leading position as the largest institutional investment management business and number one wealth manager in Nigeria with assets under management of ₦5.1 trillion.

- Achieved 16% year-on-year growth in net profit.
- Recorded cost-to-income ratio of 56.7%.
- Stanbic IBTC Trustees Limited continued to gain market share in the Escrow Account and Wills market segments. Furthermore, Assets under administration (AUA) grew by 6% to ₦63 billion in 2021.
- Stanbic IBTC Insurance Limited which received license to operate in January 2021 recorded Gross Written Premium (GWP) of ₦6 billion as at December 2021.
- Despite the global economic crisis occasioned by the unprecedented pandemic, nine out of the 13 active mutual funds under management outperformed their benchmarks as at 31 December 2021.
- Stanbic IBTC Money Market, ('SIMM') fund AUM performance closed at ₦220 billion as at 31 December 2021.
- We also launched the Stanbic IBTC Enhanced short term fixed income fund with a minimum opening balance of ₦5,000. The objective of this fund is to provide investors with stable, low risk and more competitive returns as well as drive financial inclusion.

- The clientele of the Micro Pension Plan grew by 31% year-on-year to 73,994 members. Based on the monthly reports published by the National Pension Commission (PenCom) which places industry AUM at ₦224 million as at 31 December 2021, Stanbic IBTC Pension Managers Limited achieved an AUM market share of over 43% in the Micro Pension Plan.

#### Customer Focus

- To build a savings culture amongst our customers we kicked off the Reward4Savings Promo rewarding new and existing customers for saving for a minimum period of 30 days. 20,000 new customers won ₦500 worth of airtime, 60 winners were selected at the monthly draws winning ₦100,000 and 12 winners were selected at the grand finale to win ₦1,000,000 each.
- Similarly, in the Non-Bank arm, our pension business launched its Loyalty Program to appreciate customers for their patronage over the years.
- The Stanbic IBTC Super App was further enhanced with additional features to improve customer experience.
- The core applications used in the pension and non-pension businesses were upgraded in the course of the year. This has improved our capacity from a system interface and integration perspective and enabled us to further digitise our transaction processing as well as render timely services and reports to our clients and regulators.
- Stanbic IBTC Pension Managers Limited launched a new chatbot (SAMI) which provides 24/7 real-time support to customers.
- Our pension business also automated its Benefit Application, Contribution & Collection processes which will enable it more than double the current daily PIN processing capacity.
- The pension business successfully rolled out a women led initiative - Ladies at the Table Empowerment Series - which had over 1,500 clients in attendance, mostly female, to support their personal and financial aspirations.
- Our asset management business received SEC approval for the Stanbic IBTC Infrastructure Fund, a ₦100 billion Shelf Offer Close-Ended unit trust scheme with the first tranche launched in July 2021 to qualified institutional investors. In October 2021, the Stanbic IBTC Infrastructure Fund partly financed the construction of the largest Liquefied Petroleum Gas ("LPG") storage facility in the country under ₦12 billion senior debt facility agreement.
- Furthermore, our asset management business extended its offering to clients by becoming the manager to a Real Estate Investment Trust Scheme (after winning the mandate during a competitive process) to provide exposures to non-traditional asset class, diversify into real estate investment to provide rental income/yield and long-term capital appreciation.
- Our Life insurance subsidiary launched three solutions (Annuity, Credit Life and Group Life) in 2021.

## Consumer and High Net Worth Clients (CHNW) (continued)

### Employee Engagement

- We believe that our people are the key to CHNW's success. Their performance, well-being and product knowledge have a significant impact on client satisfaction and ultimately, our financial performance.
- Driving employee engagement and productivity is therefore key to successfully execute our strategy and engaging with our employees in a year such as 2021 was crucial. We did so in a variety of ways, through wellness programs, virtual People Tour sessions and employee events and by building future fit capabilities.
- The 2021 edition of the People Tour was tagged "show up and make a difference". The People Tour remains one of our biggest employee engagement platforms where we receive feedback, concerns and suggestions from employees who are the heart of our organisation.
- Our flagship employee engagement metric, employee Net Promoter Score (eNPS) measured through our annual 'Are You A Fan?' survey was +51.

We focus our efforts on the following fundamentals: career growth, learning and development, values and culture amongst other themes.

- Successful implementation of People in Operations Mentorship Program (POMP) – A Leadership and Culture initiative.

### Risk and conduct

- Stanbic IBTC Asset Management was rated AA by Agosto & Co Rating Agency despite the competitive and challenging operating environment in 2021.
- Stanbic IBTC Pension Managers Limited, Stanbic IBTC Asset Management Limited and Stanbic IBTC Trustees Limited were all re-certified with the prestigious ISO 9001:2015 certification, which again is an attestation of our customer service quality and standard.
- Our pension business has obtained the ISO 27001: 2013 certification which will support our digital aspirations and entrench best practices in our information systems.
- Furthermore, we obtained the ISO 45001: 2018 (Occupational Health and Safety) certification. This demonstrates our commitment to ensuring a safe working and business environment for our staff and customers by reducing the risk of occupational injuries and disease, including promoting and protecting physical and mental health.
- We launched an Enterprise Risk Management portal and deployed a fully functional Governance, Risk and Control (GRC) solution for enhanced risk reporting and predictive analytics.

## Abridged sustainability report Our approach to sustainability

At Stanbic IBTC, we understand that the success of our organisation is inextricably linked to the prosperity and wellbeing of the societies and environments in which we operate. We are thus deliberate in ensuring that our core business activities and operations support the creation of shared values for our society and the environment.

This approach to Sustainability has been articulated into one of our

six strategic value drivers - Social, Environmental and Economic (SEE) Impact. The value drivers are our critical measures of success and they encourage not only financial outcomes, but also positive SEE outcomes.

Our SEE framework serves as the core of Sustainability in Stanbic IBTC. For us, SEE is about identifying and exploiting opportunities to grow our business by providing financial products and

services that help our customers and clients address social, economic, and environmental challenges. SEE also allows us to think differently about the broad impact of our business decisions, including our indirect impact (our most significant impact arising from clients we finance and invest in).

### Our sustainability pillars

Our sustainability ambition is to become the leading financial institution driving sustainable finance solutions in Nigeria. To achieve this, we have thus defined four sustainability pillars in line with our SEE framework:

#### Expanding Business Model and Innovation



This pillar defines Stanbic IBTC's continuous focus on:

- Employees' engagement and wellbeing.
- Sustainable partnerships and collaboration with relevant stakeholders to improve sustainable finance solutions and investment outcomes.
- Empowering communities through sustainable finance and investment solutions and community programs.

#### Strengthening Leadership for Sustainability Governance



This pillar defines Stanbic IBTC's continuous focus on:

- Development and implementation of appropriate sustainability / Environmental Social and Governance (ESG) data management.
- Embedding sustainability considerations in applicable processes and policies.
- Proactive compliance approaches to applicable frameworks and regulations.
- Reporting of sustainability activities, adopting an international sustainability reporting framework.

#### Enhancing Social Relationships



This pillar defines Stanbic IBTC's continuous focus on driving sustainable socio-economic growth through innovative solutions and offerings including:

- Financial inclusion solutions and offerings across Stanbic IBTC Group.
- Social finance and investments in education, health, sustainable agriculture, and others.
- Finance and investment in clean energy technology like solar energy, green buildings and others, to enhance climate change mitigation and adaptation.
- Environmental and social risk management in lending.
- Sustainability driven supply chain - engagement with suppliers and vendors on sustainability solutions.

#### Building Environmental Resilience



This pillar serves as the anchor for Stanbic IBTC environment footprint management with focus on:






- Reduction of carbon emission.
- Efficient waste management.
- Efficient management of water resources.

# Abridged sustainability report

## Our approach to sustainability (continued)

### Our SEE impact areas

We have identified seven impact areas where we believe we can best achieve our purpose (to drive Nigeria's growth), while positively impacting society, the economy, and the environment. The seven SEE impact areas are consistent with the nature of our business and are aligned to the United Nations Sustainable Development Goals (UN SDGS) and the African Union Agenda 2063.

|  |  |   |   |   |
|--|--|---|---|---|
|  <b>Financial inclusion</b>                      | Accessible and affordable digital financial solutions for under-banked and unbanked individuals, entrepreneurs and small businesses.   |  8 DECENT WORK AND ECONOMIC GROWTH   |  10 REDUCED INEQUALITIES                     |   |
|  <b>Job creation and enterprise growth</b>       | Improving access to a wide range of financial services for small enterprises and supporting small enterprises to access value chains and markets.  |  8 DECENT WORK AND ECONOMIC GROWTH   |  9 INDUSTRY, INNOVATION AND INFRASTRUCTURE   |   |
|  <b>Health</b>                                   | Invest in our employee's health, safety and wellbeing, finance healthcare providers and develop health-related infrastructure in Africa.   |  3 GOOD HEALTH AND WELL-BEING        |   |   |
|  <b>Education</b>                              | Support access to quality education and training to enable Nigeria's people to thrive in a digitised world through innovative financial solutions.   |  4 QUALITY EDUCATION               |   |   |
|  <b>Sustainable finance and climate change</b> | Support Nigeria's transition to a lower carbon economy, partner with clients to enable mitigation of climate change impacts and improve access to reliable and sustainable energy sources. |  6 CLEAN WATER AND SANITATION       |  7 AFFORDABLE AND CLEAN ENERGY             |  13 CLIMATE ACTION |
|  <b>Infrastructure</b>                         | Invest in energy, water, transport and telecommunications infrastructure to facilitate economic growth and create opportunities for job creation and human development.                    |  7 AFFORDABLE AND CLEAN ENERGY     |  9 INDUSTRY, INNOVATION AND INFRASTRUCTURE |   |
|  <b>Africa trade and investment</b>            | Provide clients with trade solutions to enable optimal international trade and minimise logistical challenges, and facilitate relationships importers and exporters.                       |  8 DECENT WORK AND ECONOMIC GROWTH |   |   |

# Abridged sustainability report

## How we do business

### Ethics and code of conduct

Stanbic IBTC is committed to doing the right business the right way. Our culture is built on sound business behaviour, as clearly defined in the Group's values, code of conduct and ethics. Our code of conduct and ethics holds management and employees of Stanbic IBTC to the highest standards of professional, business, and behavioural conduct. Our code of conduct and ethics are also supported by internal policies and programs such as:

- Anti Money Laundering (AML) and Combating the Financing of Terrorism (CFT) policy:** which defines its requirements according to regulations guiding AML/CFT
- Anti-Bribery and Corruption (ABC) policy:** designed to comply with applicable statutory and regulatory obligations, as well as requirements designed to mitigate conduct risk across Stanbic IBTC.
- Conflicts of interest policy:** designed to ensure that all reasonable steps are taken to prevent or fairly manage potential conflicts of interest. Our Watch list and restricted list policy is also aimed at managing conflicts of interest and preventing the misuse of material non-public information (MNPI) or inside information.
- Use of information policy:** designed to manage the inappropriate flow of information and ensure that need-to-know information is handled appropriately.
- Information risk policy:** the overarching policy providing the necessary principles and minimum requirements to manage the risk to all types of information assets.
- Competition policy:** which establishes a framework to manage the risks associated with applicable competition rules.
- Compliance training:** Compliance training plays a crucial role in promoting a compliance culture and mitigating compliance risks. Training materials are designed to be all-encompassing in providing content on a wide range of compliance

themes and risks such as business conduct, client conduct, personal conduct, AML/CFT, ABC, conflict of interest, consumer protection, amongst others.

Compliance training within the group consists of e-learning (computer-based) programs, facilitator-led programs, presentations, self-study, awareness and communications through various media, resource documents hosted on the group intranet and induction programmes. The training applies to all staff (both full-time and non-full-time employees) and are evaluated through course assessments, while completion rate is tracked periodically.

# 99%

As at end of December 2021, completion level for e-learning compliance training across the Group was 99%.

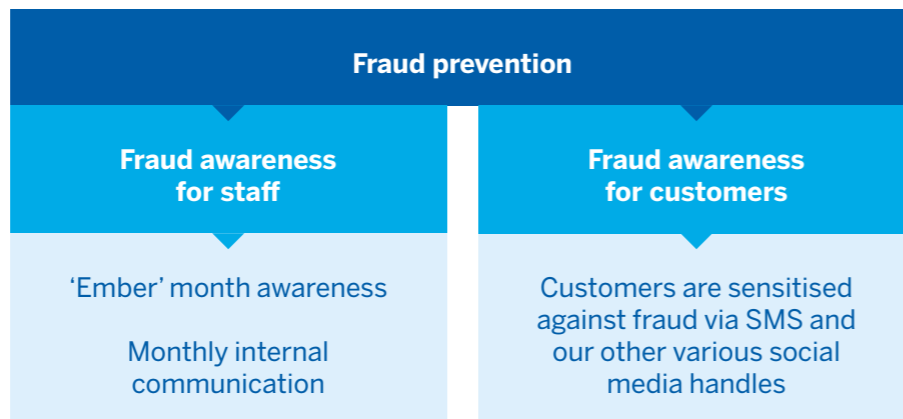


# Abridged sustainability report

## How we do business (continued)

### Fraud prevention

At Stanbic IBTC, we have implemented policies and procedures to prevent fraud and manage fraud-related exposures. Our fraud prevention framework comprises several fraud detection monitoring and systems, and various awareness initiatives targeted at staff members and customers.



### Whistleblowing

Whistleblowing provides for the protected disclosure of any attempted, suspected or actual and /or unlawful, irregular, or unethical behavior that the whistleblower comes across in relation to Stanbic IBTC business activities. Our whistleblowing framework is in line with the Whistleblowing Guidelines for Banks and Other Financial Institutions in Nigeria.

- the whistleblower makes the report in good faith
- it is reasonable for the whistleblower to make the report
- the report is made based on a reasonable belief that it is true
- the report is not made for personal gain, except if any reward is payable in terms of any law

Also, Stanbic IBTC ensures the protection of internal whistleblowers from victimisation of prejudice in the workplace if the identity of the Whistle-blower is made available.

Stanbic IBTC has instituted secured and independent whistleblowing channels that can be accessed via the organisation's website or dedicated hotlines:



**Email:**  
[whistleblowingline@tip-offs.com](mailto:whistleblowingline@tip-offs.com)



**Telephone:**  
[+234 1 422 7777](tel:+23414227777)

Whistleblowers may report behavior that is not in line with the Company's values, code of ethics, policies and procedures, as they may be published and communicated from time to time. Stanbic IBTC ensures the protection of whistleblowers who makes a whistleblowing report, from being victimised or suffering prejudice for making the report, provided that:

### Data privacy and cyber security

As we get more acquainted with the "new normal" post the COVID-19 pandemic crisis, our increased leverage on digital technology has brought about new business dimensions and far reaching ways of delivering financial services to and interacting with customers. The business adoption of new and remote ways of working has also ensured that people work in unconventional ways and are more efficient, thereby improving the "work-life balance" culture, lowering operational costs and delivering additional value to the organisation.

This transitioned behavior, however, comes with associated cyber and data risks. Hence maintaining a balance between innovation, security and service remains key. Stanbic IBTC continues to remain abreast of new trends and adopt proactive steps to

protect our client data, cyber and information assets. Measures are also taken to continually educate our clients and employees on ways to protect sensitive information, adapt cloud to scale up control systems and implement best in breed technologies that apply machine learning and artificial intelligence capabilities to combat next generation cyber attacks.

Our cyber resilience and data privacy mitigation approach remains risk-based, taking into cognisance current and future trends. We place emphasis on increasing self-service protection options for our clients, increased integration with multiple threat intelligence sources and amplified automation, leveraging robotics to enhance surveillance, response and recovery capabilities.

Also, regular penetration testing exercises, 24/7 security operations monitoring center, patching of business applications and systems, encryption of clients and sensitive data, compliance with global and industry best practice standards such as ISO 27001, ISO 27017, NDPR, PCIDSS; all compliment the maturity of Stanbic IBTC's cybersecurity and data privacy risk posture.

Stanbic IBTC remains committed to complying with local laws and regulations, thereby protecting not just our organisational assets but also informational assets attributed to our clients. A robust third party risk management framework has been established and implemented to guide how we interact, process and share data with the explicit consent from our clients.

### Stakeholder engagement

Stanbic IBTC recognises that effective stakeholder engagement is essential to our vision. Our stakeholders are those individuals, groups, and organisations that materially affect, or could be materially affected by our business activities, products and services and associated performance.

We have thus instituted a stakeholder engagement policy that clarifies the principles underpinning all stakeholder engagements by Stanbic IBTC. In line with the policy requirement, there is periodic reporting to management on the Group's material stakeholder engagement activities and how the organisation is addressing outcomes from the various stakeholder engagements.

Below are key stakeholder groups engaged in 2021:



## Abridged sustainability report How we do business (continued)

### Climate-related risks and opportunities

At Stanbic IBTC, we understand that our business operations and activities give rise to, and are impacted by, climate-related risks and opportunities. We recognise the threat posed by climate change to human health, food security and economic growth across Nigeria and Africa. Climate-related risk has been identified as a top enterprise risk and material issue across Stanbic IBTC.

We are thus working towards aligning our operations, lending and investment portfolios with Nigeria's updated climate change commitments and Africa's climate transition. Stanbic IBTC supports a just transition that seeks to achieve the imperative for environmental sustainability in a manner that creates work opportunities and social inclusion while addressing Nigeria's energy deficiencies. We have adopted a phased and progressive approach to understanding our climate-related risk exposures.

In 2021, we conducted a climate stress test simulation exercise on our commercial lending portfolio. This was in a bid to measure various sectors' propensity to physical climate change risks; to understand the attendant impact on the Bank's credit portfolio, and to enhance the Bank's strategy for managing associated climate-related financial risks. The Climate Stress Test Simulation report was presented to the Board Risk Management Committee (BRMC).

We are working on setting appropriate targets to reduce exposure to climate-related risks and maximise opportunities for climate-related financing.



### Human rights

In keeping with our obligations as a responsible financial services organisation, Stanbic IBTC is committed to respecting the human rights of people involved in and impacted by our business activities. Our commitment to respecting human rights is embedded in one of our values - respecting each other. As a member of the Standard Bank Group ("SBG"), Stanbic IBTC also subscribes to the SBG Human Rights.

At Stanbic IBTC, we take any adverse human rights impacts seriously. We have thus embedded applicable human rights screening processes into our lending and vendor onboarding processes in order to avoid infringements or be complicit in human rights infringements of third-party service providers and clients.

Our employees also have the right to enjoy fair and just working conditions. Our commitment to this right is reflected in our people and culture policies, some of which include the diversity and inclusion policy, anti-harassment policy, remuneration policy, whistleblowing policy, and the employee grievance mechanism.

## Abridged sustainability report Building environmental resilience

In line with our commitment to reducing GHG emissions associated with our business operations, we continue to

implement energy efficiency measures across our office locations. Some of these include:

- **Operation Switch Off and Unplug ("SOUP") initiative** – this encourages staff members to switch off and unplug electronic devices at the close of business.
- **Power-down initiative** – this supports the conservation of energy consumption by elevators and central air conditioners in our head office campuses. Also, across our branch locations, 6pm has been established as the time power-down daily. In addition to mitigating environmental impact, this initiative also encourages work-life balance among our employees.
- **Installation of energy-saving LED bulbs** – this continues to be implemented across our office locations to reduce overall energy consumption.

### Let us join hands together and Accelerate Growth through Switch Off and UnPlug (SOUP)

**SOUP to save our planet!**  
When you consume less power, you reduce the amount of toxic emissions released and conserve the earth's natural resources.

Switching off all non-essential electrical items would conserve energy, prevent fire outbreak and save cost.



In 2021, we continued to increase the adoption of renewable energy solutions and cleaner energy sources across our office locations.

- **We switched from diesel-powered energy supply to natural gas** (a cleaner energy source compared to diesel) at our Walter Carrington and Idejo head office campuses. Partnership with Fate Foundation to train 2,000 SME clients.
- We commenced the replacement of obsolete power generators with renewable energy solutions.

This has led to about a 30% reduction in carbon emissions from power generation and the cost of energy at both locations.

**30%**

**23%**

We have installed solar energy solutions in 42 (23%) of our office locations (32 Stanbic IBTC Bank locations and 10 Stanbic IBTC Pension Managers Limited locations).

**16%**

Also, about 127 ATMs (16% of total active ATMs) are onboarded on solar energy solutions.

[compared to December 2020 figures: 17 office locations and 89 ATMs]

## Abridged sustainability report

### Building environmental resilience (continued)

#### Paper reduction initiatives

In 2021 we continued to drive paper reduction initiatives across the organisation. Some of these paper reduction initiatives include:



Installation of "follow me" printing on printers



Digitisation of paper-based processes



Double-sided printing (which is the default setting on printers)



Adoption of digital folders (Sharepoint) for file storage



#### Waste recycling

At Stanbic IBTC, we continue to explore viable waste recycling options for applicable waste generated in our office locations. To promote our waste recycling program, in 2021 we deployed waste segregation bins across all our head office locations.

We also commenced waste segregation and recycling of wastes from our head office campuses (Walter Carrington Crescent, Idejo, Ilupeju and the Wealth House). This initiative, which supports the reduction of waste sent to landfills and incinerators from our office locations, will be expanded to other office locations in the coming years.

We also continued the wastepaper recycling program across our head office campuses. This initiative serves as one of the ways we contribute to the reduction in tree-felling for paper production.



**9.1 tonnes**

In 2021, we recycled 9.1 tonnes of waste papers in return for tissue paper.



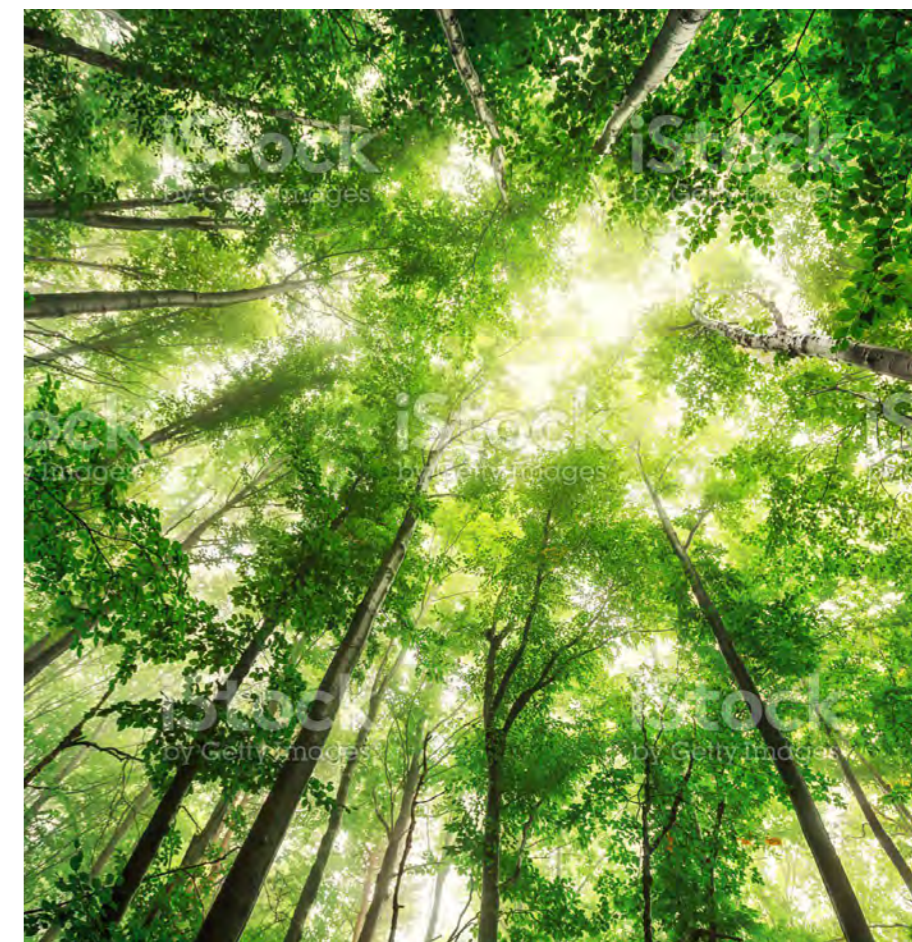
#### Water efficiency

In 2021, we continued to maintain water-efficient fittings across our office buildings, while failed water fittings were replaced with more efficient fittings. Also, we completed the installation of float switches for all applicable branch water tanks. We also embarked on a water recycling program to reduce our wastewater. These initiatives will further aid water management and drive other benefits such as cost reduction and reduction in energy consumption.



#### Green building 4-star rating

In 2021, the Green Building Council of South Africa (GBCSA), confirmed that our ongoing head office project had achieved the Green Building 4-star rating. This implies that the project is the first new building project in Nigeria to be registered and certified by GBCSA.



# Abridged sustainability report

## Enhancing social relationships

### Our people

Stanbic IBTC values her employees and recognises the importance of having happy, healthy and engaged employees in the workforce. Employee engagement is one of our critical measures of success, and our employee value proposition ensures that we implement programs and initiatives dedicated to driving employee engagement and satisfaction.

- Step-back Wednesdays** – Based on insights from the ‘Tell Us How You Are’ survey conducted in 2021, feedback from employees was that their diaries were filled with back-to-back meetings. Step-Back Wednesday was thus introduced by the Group Leadership Council to provide employees with the ‘gift of time’ by making Wednesdays meeting-free days to get important work done. The Step-back Wednesday presents staff with time to reflect on our challenges and opportunities, to brainstorm, to generate creative ideas and solutions, to innovate, to learn something new, and to connect more informally with each other.
- Staff surveys** – In 2021, we conducted several staff surveys aimed at promoting employee engagement. To drive participation in the staff surveys, business leaders were requested to take responsibility and drive participation in their respective business areas through a leader-led approach with the People and Culture business partners also playing a crucial role in driving completion rate. The Chief Executive also engaged all staff through a corporate communication email to actively partake in the survey. Key surveys carried out in the year include:

- Are You A Fan Employee Engagement Survey*
- The Employee Net Promoter Score (eNPS)*
- Emotional Promoter Scores (EPS)*
- Health and wellness** – The 2021 Stanbic IBTC Health Week themed “Total Wellbeing - It Can Be” was held in August 2021. The health week held virtually due to the COVID-19 restrictions and in keeping with the future of work realities. During the week, 16 health talk sessions were facilitated by the Medical and Wellness team in conjunction with our HMO partners (Liberty Health and AXA Mansard). Participation in the sessions was generally good and positive feedback were received from staff members.
- Training and development programmes** – At Stanbic IBTC our philosophy is about creating an organisation where learning is ubiquitous with a productive learning culture. A huge investment of c.1% of profit after tax is made annually to design a learning strategy that provides a blended learning approach which involves both classroom and digital learning, coaching, mentoring, job shadowing,

job rotation and international assignment. All employees attended at least one training this year.

We are also committed to strategic and innovative initiatives that will create the next tech experts who will change the technology narrative in Nigeria and also create new ways to improve employability eligibility and national development.

In 2021, Stanbic IBTC commenced its Digital Skills Empowerment Programme (DiSEP), an initiative introduced to bridge the growing tech gap in the ecosystem and avail participants of a competitive advantage in the global workforce. The programme includes a comprehensive induction and five global in-depth courses leading top professional certifications in emerging technology.

These certifications include:

- MS Certified Azure Database Administrator
- IBM Applied AI Professional Certificate
- IBM Cybersecurity Analyst Professional Certificate
- Google Certified Associate Android Developer
- AWS Certified Associate Developer

- Bursary** – Stanbic IBTC is committed to providing and supporting its employees with various learning opportunities to promote productivity on the job and enhance their personal development. Through our bursary program, we grant financial assistance to employees who wish to acquire necessary qualifications relevant to specific job responsibilities or other related tasks.
- Women Empowerment Programmes** – At Stanbic IBTC, we support and promote women economic empowerment. The Blue Women Network (BWN) is a platform specifically created for female employees in Stanbic IBTC to connect, inform and develop the Stanbic IBTC Woman. Some programs and initiatives deployed by the BWN in 2021 include:
  - BWN working mum’s roundtable
  - BWN frank talk (Self care: caring for your whole self, Journey to the Top)
  - BWN wellness challenge
  - BWN giving back initiative
  - BWN annual conference
  - Life and career nuggets with Sola David-Borha
- Grievance mechanism** – We strive to ensure that all employees, customers, and other stakeholders have a dignified experience in their interactions with Stanbic IBTC. We are therefore committed to creating a work environment that is free of harassment and intimidation in line with our code of conduct and ethics. Stanbic IBTC has instituted a robust grievance mechanism that provides employees with a platform for reporting grievances and ensuring that grievances are appropriately resolved.

**56**  
beneficiaries

In 2021, 56 beneficiaries accessed the bursary scheme with ₦59,990,417.53 bursary allocation dispensed in the year.


Beyond the BWN programs, Stanbic IBTC also sponsored and facilitated the participation of female employees in other women specific programs such as:

- Women in Management, Business and Public Service (WIMBIZ) Annual Conference
- Women in Successful Careers (WISCAR) Annual Conference
- Meet-A-WISCAR monthly series
- FAB Women Future Accelerated Development program launch

**35**  
staff members

In 2021, 35 staff members utilised the grievance mechanism.

 **99%** 2021 Staff Training Statistics Percentage of staff trained 99%

 **80%** Percentage of staff on digital learning 80%

 **85%** Training Plan Completion 85%



## Abridged sustainability report

### Enhancing social relationships (continued)

- Graduate trainee program** – The Stanbic IBTC Graduate Trainee program has been designed to build capacity and create a sustainable talent pipeline within the Group. The graduate trainee program is intensive and focused on developing fresh graduates by providing a blended learning experience of the industry and future-fit competencies. The program offers a unique opportunity for young graduates passionate about building a fast-tracked career and living the Stanbic IBTC values.



**569**  
graduate  
trainees

569 graduate trainees (45% female and 55% male) have been onboarded since inception in 2011, with 63% remaining as active employees.



**63**  
candidates

In 2021, 63 candidates graduated from two graduate trainee streams.

#### Occupational health and safety

##### ISO 45001 OHS certification

In 2021, Stanbic IBTC successfully attained the ISO 45001:2018 Occupational Health and Safety (OHS) Certification. The ISO 45001 enables an organisation to improve its performance in preventing injury and ill-health as well as eliminate OHS related risks, through the implementation of a robust OHS management system.

The ISO 45001 certification is a testament to our commitment to providing a healthy and safe work environment for workers and the general public.

##### Our COVID-19 initiatives for staff

In 2021, we monitored developments around the COVID-19 pandemic while the organisation's leadership provided necessary direction to ensure effective delivery of COVID related case management. We also collaboratively managed COVID-19 vaccination access for our employees across the country.

A simulation workshop to upskill case management team response to the COVID-19 landscape was designed and implemented during the year. Also, we implemented the group protocols for COVID-19 case reporting in alignment to the Standard Bank Group protocols. In 2021, we also organised several wellbeing webinars related to health effects from the COVID-19 pandemic for staff members.



#### Incidents recorded within the year

In 2021, 64 minor incidents, affecting about 100 employees were reported. However, no sever injury was recorded.

| Date      | Incident Time | Incident Type             | Incident Place   | Damage (₦) |
|-----------|---------------|---------------------------|--|------------|
| 04-Jan-21 | 17:56         | Fire Alarm Trigger        | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 0          |
| 02-Feb-21 | 06:15         | Vehicular Accident        | Ilupeju Campus   | 0          |
| 03-Feb-21 | 19:03         | Fire                      | Idejo Campus   | 0          |
| 17-Feb-21 | 06:30         | Vehicular Accident        | Ilupeju Campus   | 0          |
| 22-Feb-21 | 08:43         | Vehicular Accident        | Ibeju Lekki Express way  | 0          |
| 12-Mar-21 | 22:50         | Vehicular Accident        | Idejo Campus   | 0          |
| 16-Mar-21 | 09:24         | Robbery                   | Abeokuta Expressway  | 0          |
| 23-Mar-21 | 15:32         | Fire                      | Jalingo Branch   | 0          |
| 13-Apr-21 | 18:09         | First Aid Case            | Kachia Branch  | 0          |
| 15-Apr-21 | 16:40         | Fallen Communication Mast | Ilorin Branch  | 0          |
| 20-Apr-21 | 20:50         | P.O.P Ceiling broke off   | Idejo Campus   | 0          |
| 21-Apr-21 | 13:33         | Vehicular Accident        | Idejo Campus   | 0          |
| 7-May-21  | Not available | Vehicular accident        | Alausa Branch  | 0          |
| 13-May-21 | Not available | Fire                      | Ojuwoye Branch   | 0          |
| 19-May-21 | 09:20         | Fire                      | Warri Branch   | 0          |
| 19-May-21 | 13:46         | Vehicle Accident          | Walter Carrington Campus                                       | 0          |
| 19-May-21 | 15:00         | Fire                      | Trade Fair Branch  | 0          |
| 3-Jun-21  | 13:46         | Diesel Spillage           | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 0          |
| 3-Jun-21  | 06:30         | Fire                      | Surulere Branch  | 0          |
| 4-Jun-21  | 13:57         | Indoor glass accident     | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 0          |
| 9-Jun-21  | 09:45         | Fire Alarm Trigger        | Walter Carrington Campus                                       | 0          |
| 17-Jun-21 | 15:25         | Behavioural Misconduct    | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 0          |
| 17-Jun-21 | 10:55         | Fire Alarm Trigger        | Walter Carrington Campus                                       | 0          |
| 21-Jun-21 | 15:05         | Behavioural Misconduct    | Stanbic IBTC Pension Managers Limited, Port Harcourt Branch    | 0          |
| 22-Jun-21 | 09:08         | Medical emergency         | Ojodu Branch   | 0          |
| 22-Jun-21 | 09:39         | Fire                      | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 15,000     |
| 25-Jun-21 | 11:50         | Fire                      | Port Harcourt  | 0          |
| 29-Jun-21 | 11:02         | CCTV Malfunction          | Stanbic IBTC Pension Managers Limited, Yola Office             | 0          |
| 1-Jul-21  | 10:00         | Fire Alarm Trigger        | Kaduna Main branch   | 0          |

| Date      | Incident Time | Incident Type              | Incident Place   | Damage (₦) |
|-----------|---------------|----------------------------|--|------------|
| 6-Jul-21  | 11:51         | Unauthorised access to PPA | Stanbic IBTC Pension Managers Limited, The Wealth House Branch | 0          |
| 15-Jul-21 | 12:12         | Death of Security staff    | Stanbic IBTC Pension Managers Limited, Awka Office             | 0          |
| 22-Jul-21 | 16:27         | Fire Alarm Trigger         | Idejo Campus   | 0          |
| 23-Jul-21 | 22:00         | Vehicular accident         | Eko Atlantic   | 0          |
| 29-Jul-21 | 7:30          | Medical case               | Oko oba branch   | 0          |
| 4-Aug-21  | 8:18          | Fire Alarm Trigger         | Idejo Campus   | 0          |
| 7-Aug-21  | 22:48         | Fire Alarm Trigger         | Walter Carrington Campus                                       | 0          |
| 12-Aug-21 | 10:00         | Fire Alarm Trigger         | Idejo Campus   | 0          |
| 13-Aug-21 | 04:00         | Fire Alarm Trigger         | Stanbic IBTC Pension Managers Limited, Abuja                   | 0          |
| 18-Aug-21 | 09:52         | Vehicular Accident         | Ilupeju Campus   | 0          |
| 23-Aug-21 | 17:54         | Vehicle accident           | Ojodu Beger  | 0          |
| 26-Aug-21 | 21:51         | Unconscious staff          | Stanbic IBTC Pensions Managers Limited, Yaba Office            | 0          |
| 29-Aug-21 | 16:00         | Fire Alarm Trigger         | Stanbic IBTC Pensions Managers Limited, Yaba Office            | 0          |
| 3-Sep-21  | 17:00         | Minor fire                 | UNIBEN (Offsite ATM)   | 0          |
| 8-Sep-21  | 7:00          | Minor fire                 | Kubwa branch, Abuja  | 0          |
| 21-Sep-21 | 14:35         | Fire Alarm Trigger         | Walter Carrington Campus                                       | 0          |
| 24-Sep-21 | 16:00         | First aid case             | Stanbic IBTC Pensions Managers Limited, Yaba Office            | 0          |
| 24-Sep-21 | 08:00         | Medical case               | Idejo Campus   | 0          |
| 25-Sep-21 | 14:35         | Fire Alarm Trigger         | Walter Carrington Campus                                       | 0          |
| 26-Sep-21 | 07:00         | Medical case               | Mushin   | 0          |
| 10-Oct-21 | 14:04         | Vehicular accident         | Idejo Campus   | 0          |
| 10-Oct-21 | 18:45         | Fire Alarm Trigger         | Idejo Campus   | 0          |
| 12-Oct-21 | 11:10         | Medical case               | Ilupeju Campus   | 0          |
| 18-Oct-21 | 10:50         | Vehicular accident         | Ladipo branch  | 0          |
| 22-Oct-21 | 14:45         | Vehicular accident         | Tejuosho branch  | 0          |
| 1-Nov-21  | 23:45         | Fire Alarm Trigger         | Tejuosho branch  | 0          |
| 3-Nov-21  | 11:50         | Vehicular accident         | Third mainland bridge  | 0          |
| 4-Nov-21  | 12:00         | Medical case               | Ojodu branch   | 0          |
| 12-Nov-21 | 12:27         | Robbery                    | Ogodu/Alapere Bridge   | 103,000    |
| 15-Nov-21 | 09:30         | Electrical Incident        | Kubwa branch ATM   | 0          |
| 17-Nov-21 | 12:55         | Medical case               | Ilupeju Campus   | 0          |
| 2-Dec-21  | 15:45         | Vehicle accident           | Idejo Campus   | 0          |
| 6-Dec-21  | 08:09         | Water leakage              | Stanbic IBTC Pension Managers Limited, The Wealth House        | 0          |
| 7-Dec-21  | 17:15         | Vehicle accident           | Sango Otta   | 0          |
| 23-Dec-21 | 13:00         | First aid case             | Kaduna central branch  | 0          |

## Abridged sustainability report

### Enhancing social relationships (continued)

#### Our Corporate Social Investments (CSIs)

##### Staff volunteerism

The Stanbic IBTC Employee Corporate Social Initiative (E-CSI) practice is driven by our commitment to deliver sustainable value to the communities we serve, by contributing to their Social, Economic, and Environmental wellbeing while recognising the interests of relevant stakeholders. The Group has two main forms of E-CSI:

- Departmental CSI projects, where staff members in various departments across the organisation pool funds together and the organisation provides funding matching the total staff contribution, for onward donation to worthy causes.
- I-Support Fund; driven mainly by voluntary contribution from Stanbic IBTC employees.



# ₦119.93 million

In 2021, 34 departments raised a total of c.₦119.93 million for various CSI projects.



# ₦20 million

In 2021, about ₦20million was donated under the I-Support Fund.



# 701,778 people

These CSI projects have the capacity to impact over 701,778 people across various states in Nigeria.

| S/N | Team  | Project Description   | Location      | Value*         | CSI Pillar           |
|-----|---|---|---------------|----------------|----------------------|
| 1   | Stanbic IBTC Pension Managers Limited - Business Directorate team | Drilling of a borehole for the people of Berisibe community in Delta state.   | Delta State   | ₦10,715,541.80 | Economic empowerment |
| 2   | Stanbic IBTC Pension Managers Limited - Compliance team           | Upgrade and Renovation of Toilets and Library in Niyes Community Secondary School, Plateau.   | Plateau State | ₦1,022,670.45  | Education            |
| 3   | Stanbic IBTC Pension Managers Limited - Admin team                | Provisions of health care materials for the Primary health centre community at Chanchaga, Niger state.  | Niger State   | ₦767,197.21    | Health               |
| 4   | Stanbic IBTC Pension Managers Limited - IMD and Research teams    | Rehabilitation of 10 classrooms and provision of furniture in the school at Daudu IDP Camp, Daudu, Benue State.                               | Benue State   | ₦3,467,850.00  | Education            |
| 5   | Credit team   | Provision of health care equipment for Lagos University Teaching Hospital (LUTH) Emergency section.   | Lagos State   | ₦2,375,750.00  | Health               |
| 6   | Business Support and Resolution (BS and R) team                   | Donation of foodstuffs and provisions to the children in Edo Orphanage Home.  | Edo State     | ₦500,000.00    | Economic empowerment |
| 7   | Risk Management team  | Renovation and construction of classrooms for Government primary school Fungwuya Mangu local government, Kerang district, Jos, Plateau state. | Plateau State | ₦2,400,000.00  | Education            |

\*Including matching funds

## Abridged sustainability report Enhancing social relationships (continued)

### Together for a limb

Together4ALimb, our signature CSI program, has been committed to bringing hope to limbless children over the years. This flagship initiative focuses on transforming the lives of children living with limb loss from congenital

issues or disabilities, accidents, or mismanaged injuries, by giving such children prosthetic limbs.

Due to the social distancing measures, participants registered for the 2021 edition of the Together4ALimb virtual

walk via the web application launched in 2020. The #Together4ALimb web application engendered participation from the public while reaching a wider audience.

Since its inception, we have provided prosthetics and Education Trust worth ₦250million for 50 children. Each beneficiary is entitled to an annual prosthetics replacement till he or she turns 18 years old.

### Meet our 2021 children

Kabiru is excited to be on his feet again since the accident. With his prosthesis, he's looking forward to going back to school.



#Together4ALimb

Stanbic IBTC **IT CAN BE.**  
A member of Standard Bank Group



**₦1.5 million**

For the 2021 edition, we fitted prosthetic limbs for ten children and awarded educational trusts worth ₦1.5million to each beneficiary to enable them to pursue their dreams of acquiring quality education.

### Stanbic IBTC 2021 scholarship programme

As an organisation that recognises the importance and impact of education in the life of every Nigerian youth, we launched the Stanbic IBTC scholarship programme in 2019. The scholarship scheme is aimed at encouraging hard work and academic excellence amongst Nigerian undergraduates.

89 students participated in the Stanbic IBTC 2021 Scholarship Programme. The total scholarship value of ₦1 million would be spread across four years and disburse in tranches of ₦100,000 per academic year to each benefi

**89 students**

89 students participated in the Stanbic IBTC 2021 Scholarship Programme.



### Remodelling of office locations for easy access to the physically challenged



**63%**

As at end of December 2021 we have modified over 116 (63%) of our office locations and 78 offsite ATM locations for accessibility to the physically challenged

### Capacity building and empowerment

#### Standard Bank and Stanbic IBTC UN Women Initiative

We continued our partnership with the United Nations to provide seed funding for women across the six geopolitical zones of Nigeria and the Federal Capital Territory. The UN initiative tagged 'The UN Women Project', was borne out of the need to provide economic empowerment for women and close the gender gap in agricultural productivity and incomes, while increasing their access to resources and markets.

With a total budget of \$40million for five years from 2019 to 2023, the initiative targets six states namely Ogun, Ebonyi, Cross River, Niger, Bauchi and Sokoto, as well as the FCT. Currently, the selected value chains are rice and shea butter with focus States being Ebonyi (rice) and Niger (shea butter), as women dominate these value chains in the states in focus.

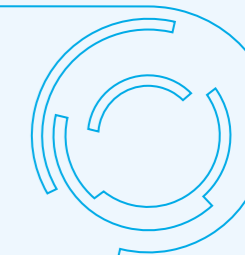
#### Project reach in Ebonyi State since inception

Registered women Cooperatives - 91  
Members of registered cooperatives - 2,305  
Non-registered Cooperative - 74  
Members of unregistered cooperatives - 2,041  
Un-grouped members - 561



#### Project reach in Niger State since inception

Women cooperatives in shea butter - 7  
Women trained (TOT) on soap making, cosmetics and shea oil - 190  
Stepdown training for other members of the cooperatives - 1,345



## Abridged sustainability report Enhancing social relationships (continued)

### Capacity building for SMEs

During the year, we continued to drive several capacity building programs targeted at SMEs. This is in line with one of our SEE impact focus areas where we seek to promote enterprise growth.

- **Enterprise Banking Webinar themed –** How to Thrive in Business Despite the Challenges

Some of the capacity building programs organised for SMEs in 2021 include:

- Partnership with Fate Foundation to train 2,000 SME clients.

**450 Participants**

How to Thrive in Business Despite the Challenges Posed by COVID-19 with about 450 participants.

### Youth Leadership Series (YLS)

The 2021 youth leadership series held on 8 April 2021, with the theme "Winning". The YLS seeks to educate young adults on the opportunities within different industries. The 2021 edition focused on three industries:

### Financial planning sessions

Stanbic IBTC Asset Management Limited organised 73 financial planning sessions for existing and potential customers in 2021. The sessions seek to improve the knowledge of participants on how to grow their Wealth sustainably. About 1,415 attendees participated in the various financial planning sessions.

Also, Stanbic IBTC Pensions Managers Limited conducted 20 financial fitness sessions with over 4,000 participants from different sectors of the economy.

**831 children**

About 831 children participated in the program.

### New School Money

Stanbic IBTC runs an annual interactive financial literacy programme called New

**73** 73 Financial Planning Sessions

**1,415 attendees** About 1,415 attendees participated in the various financial planning sessions.

**4,000 participants** 20 financial fitness sessions with over 4,000 participants from different sectors of the economy.

School Money, targeted at pre-teens and teenagers. The New School Money Initiative is anchored on Education, one of the Bank's Corporate Social Investment pillars, and is targeted at improving and deepening financial knowledge amongst preteens and teenagers.

**37% Female**

Out of the 1,212 participants enrolled in 2021, 37% are female entrepreneurs. Also, the 3rd Cohort of 788 participants are all female entrepreneurs.

Entrepreneurship, Investment, and Social Media. The event was held virtually with about 1,780 participants. Carefully selected pioneers across relevant fields were engaged as speakers to educate and inspire participants.

The 2021 edition, themed "Making Money Moves", was facilitated by experts in the financial services industry, who educated the young ones on the importance of acquiring adequate financial knowledge to achieve financial freedom.

## Abridged sustainability report Expanding business model and innovation

### Sustainable financing and impact investments

At Stanbic IBTC, we are committed to providing lending and investment solutions and services aimed at driving sustainable economic development in the society. In 2021, some of our key financing activities and investment activities with positive Social, Environmental and Economic (SEE) impact include:

#### Wholesale debt finance

Stanbic IBTC provides on-lending financing for Other Financial Institutions ("OFI") such as Micro Finance banks, Mortgage banks and Fintechs, using their performing loan book as collateral. This is a deviation from the usual practice of using legal mortgage as securities for facilities availed to such financial institutions. This facilitates the availability of lending products/services to the under-banked segment of the society.

#### Sustainable bonds issuance

Stanbic IBTC Capital Limited acted as the lead Issuing House in conjunction with other Joint Issuing Houses to arrange the issuance of a ₦6.32 billion Series 2 Green Bond on behalf of North-South Power Company Limited ("NSP").

Proceeds of the Green Bond are being utilised to finance the company's investments in a 15MW pre-phase 1 solar project in Shiroro and other eligible investments in solar power projects.

#### Financing sustainable projects

Stanbic IBTC Bank provided medium-term financing to support the ANOH gas project, conceived as a 300MMscf per day gas processing plant. Also, Stanbic IBTC Capital acted as financial advisers to the project sponsors.

In 2021 we approved over ₦13.26 billion credit facilities for environmentally beneficial purposes (particularly for clients engaged in solar energy solutions and plastics recycling).

#### Investments with SEE impact

In 2021, Stanbic IBTC Asset Management Limited and Stanbic IBTC Pensions Limited allocated ₦27.12 billion to sustainable investments. Major investments in these areas were:

- ₦5.97 billion worth of Sukuk linked notes

- ₦6 billion invested in Emzor Pharmaceutical Industries Series 1 Bond

- ₦729 million in the North-South Power Special Purpose Vehicle (NSP-SPV) Powercorp Series II Bond

- ₦13.85 billion invested in Sukuk Bonds.

#### Stanbic IBTC Infrastructure Fund

In 2021, We received approval from the Securities and Exchange Commission (SEC) for the Stanbic IBTC Infrastructure Fund, a ₦100 billion Close-Ended unit trust scheme issued in tranches.

In October 2021, the Stanbic IBTC Infrastructure Fund partly financed the construction of the largest Liquefied Petroleum Gas ("LPG") storage facility in Nigeria under a ₦12 billion senior debt facility agreement.

This project, when completed, will deliver additional storage required to drive the provision of cleaner energy for domestic use (cooking gas).

**₦567 million**

531 clients accessed SME EZ Cash loans for 2021 and total loan disbursed was about ₦567 million.

**₦17.30 billion**

1,957 SME clients have accessed the SME Lite facility with about ₦17.30 billion disbursed.



### SME lending products

#### SME EZ Cash

The SME EZ Cash product is a digital short-term lending product specifically designed for SMEs. SME clients are prequalified based on their account performance and the loan is advanced for a maximum tenor of 12 months.

#### SME Lite

The SME lite product was launched in May 2021 with two variants - Temporary Overdraft and Short-Term Loans with tenors of 30days and 90days respectively. This facility type seeks to help small businesses meet up with their short-term needs and augment working capital.

# Abridged sustainability report

## Expanding business model and innovation (continued)

### Environmental and social risk management in lending

At Stanbic IBTC, we understand that to support sustainable development in the society, we must be deliberate in ensuring that environmental and social risks associated with our business and financing activities are understood and managed accordingly.

Our lending activities account for a significant portion of our impact (although, these are indirect impact) on the environment and society. Therefore, we continue to maintain a robust Environmental and Social Management System ("ESMS") which enables us to proactively identify, assess, manage, and monitor applicable Environmental and Social (E and S) risks associated with our commercial lending transactions.

The Environmental and Social Risk team is responsible for coordinating and ensuring the

appropriate implementation of the ESMS. In 2021, we updated our ESMS to ensure consistency with current business realities.

Our E and S risk management procedures are based on international best practice standards such as the IFC Performance Standards and the Equator Principles, and are aligned with the Nigeria Sustainable Banking Principles ("NSBPs"). The E and S risk management procedures are consistent with the Bank's credit process and have

been proactively embedded throughout the credit transaction life cycle - from pre-credit to post-financial close. This enhances E and S consideration and accountability in the lending decision-making and monitoring process. It also assists clients in managing their material E and S risks and impact.

Our E and S risk assessment procedures have been fully embedded in the Wholesale Clients ("WC") and Business and Commercial Clients ("BCC") credit portfolios.

**4,702 applications** In 2021, 4,702 credit applications were screened for E and S risks, representing 100% of credit applications approved within WC and BCC

### Application of the Equator Principles framework

The Equator Principles ("EP") is a global risk management framework for determining, assessing, and managing environmental and social risk in project-related transactions. As a member of the Standard Bank Group ("SBG"), Stanbic IBTC is a signatory to the EPs. We thus apply the EP framework to project-related transactions which fall within the EP scope.

Also, associated IFC Performance Standards on Environmental and Social Sustainability (Performance Standards) and the World Bank Group Environmental, Health and Safety Guidelines ("EHS" Guidelines) are applied to all relevant project-related financing.

### Internal E and S risk trainings and awareness for employees

As part of measures deployed to promote awareness on, and proper implementation of the E and S risk management procedures, regular E and S risk training are conducted for staff members. The various E and S training programs delivered via an e-learning platform or through bespoke in-person training sessions focuses on general environmental and social risk awareness, Stanbic IBTC's environmental and social risk management process, and relevant environmental guidelines, standards, and requirements.

In addition to the training sessions, targeted E and S awareness communications and mailers were circulated to relevant teams during the year, providing information and refreshers on key E and S risk procedures and important focus areas.

In 2021, 3 Equator Principles transactions reached financial close  
Cat A - 2  
Cat B - 1

**3 equator principles**

**402 participants**

In 2021, there were over 402 participants across the various bespoke in-person training sessions.

### ESG assessment procedures for investments

In the last quarter of 2021, we updated our investment assessment process for stocks and corporate bonds, incorporating a more robust Environmental Social and Governance (ESG) assessment framework.

The ESG assessment will help ensure a consistent approach for understanding our investee companies' ESG posture and inform better investment decision making.

### Sustainable supply chain

At Stanbic IBTC, we believe that for our operations to be sustainable, we must also drive a sustainable supply chain. We have thus embedded sustainability practices into our procurement procedures. Applicable environmental and social assessments are included as part of the vendor onboarding process. We also ensure that materials and services are sourced locally as much as possible to promote the development of local expertise and the creation of more value in our local communities. We are transparent in selecting, evaluating, and monitoring our suppliers' performance. This ensures that quality sustainable

goods and services are delivered by vendors and encourages healthy competition and creativity among vendors.

In 2021, a sustainable supply programme was put together to create awareness amongst our vendors on sustainability practices. The target audience was the bottom 80% of active vendors which made 20% of our local spend. The programme included a webinar tagged "Understanding Sustainability and What it Means for Your Business". As a build-up to the webinar, series of educational mailers on various sustainability topics were shared with the vendors weekly to stir up their interest.

### Financial inclusion

Stanbic IBTC is committed to promoting financial inclusion. We have thus developed and deployed several products and services in this regard. Some of these include:

- **Stanbic IBTC @Ease** – @Ease wallet is an electronic wallet designed to meet the lifestyle needs of the unbanked and underbanked, using a unique combination of technology and agent network. About 137,789 @ease accounts were opened in 2021, with a year-on-year growth of 124% and 168% recorded on @Ease transaction volumes and values, respectively.
- **Agency Banking** – As at December 2021, we acquired 5,151 agents, thereby supporting job creation and economic empowerment for members of the society.
- **Micro-pension scheme** - Our Micro-pension product is aimed at providing the informal sector with a practical means for saving and securing income at retirement. The Micro-pension scheme allows more flexibility in contributions with respect to the frequency of savings and amount saved. In 2021, membership of the Micro-pension

**137,789 @ease accounts**

About 137,789 @ease accounts were opened in 2021, with a year-on-year growth of 124% and 168% recorded on @Ease transaction volumes and values, respectively.

**5,151 agents**

5,151 agents acquired as at December 2021, thereby supporting job creation and economic empowerment for members of the society.

**29%**

In 2021, membership of the Micro-pension scheme grew by 29% year-on-year

scheme grew by 29% year-on-year from about 8,685 members in 2020 to about 11,264 members in 2021.

## Abridged sustainability report Strengthening leadership for sustainability governance

### 2021 Sustainability Week

The 2021 Stanbic IBTC Sustainability Week themed “Working towards Net Zero Emissions” was held on 20-24 September 2021. During the week-long program, awareness contents were deployed to staff and to external stakeholders. Also, a webinar was organised to educate our stakeholders and the public on how to reduce their carbon footprints.

The webinar was held as a panel session with panelists Ms. Teme Jack, Group Head Sales – Banks, Gas stations and SME’s; Professor Kenneth Amaeshi, Chair in Sustainable Finance and Governance, School of Transnational Governance; and Mr. Olusegun Olajuwon, Group Chief Executive Officer, THLD Group. About 300 participants attended the webinar.

### Sustainability days

The United Nations observes notable dates to increase public awareness on specific sustainability-related issues for governments, civil societies, public and private sector organisations, schools, and citizens. In commemoration of the international days set aside for the celebration of sustainability-related themes, corporate

communications were sent internally and externally through the Bank’s social media handles. Some of the days commemorated in 2021 include: International Day of Education, International Literacy Day, Zero Emissions Day, Earth Day, World Water Day, International Day of the Girl Child, International Youth Day, amongst others.

### Sustainability Saturday With Stanbic IBTC (SSWS)

In a bid to create awareness towards the Sustainable Development Goals (SDGs) and how Stanbic IBTC is contributing towards achieving the SDGs, we continued the awareness series tagged “Sustainability Saturday With Stanbic IBTC”.

Several awareness communications on the SDGs and tidbits from the Stanbic IBTC Working towards Net Zero Emissions webinar were deployed externally across the Bank’s social media platforms on LinkedIn, Instagram, and Facebook.

### Staff sustainability training

In 2021, about 316 new employees participated in various sustainability training sessions facilitated for new hires. These sessions seek to grow our people and build the culture of sustainability at Stanbic IBTC.

**316**  
new hires  
trained

In 2021, about 316 new employees participated in various sustainability training sessions facilitated for new hires.

## Abridged sustainability report Strengthening leadership for sustainability governance (continued)

### Partnerships, Memberships, and Sustainability Principles

- **Nigeria2Equal**

In 2021, Stanbic IBTC entered a partnership with the International Finance Corporation (IFC) and the Nigerian Stock Exchange (NSE) to promote gender balance in the workplace and marketplace through the Nigeria2Equal initiative. The Nigeria2Equal initiative aims to reduce gender gaps across employment and entrepreneurship in the private sector.

Nigeria2Equal supports companies to implement gender-smart business strategies that promote gender equality and help improve business performance.

- **Nigerian Conservation Foundation (NCF)**

Through its annual membership renewal in 2021, Stanbic IBTC retained membership with the Nigerian Conservation Fund (“NCF”), a non-governmental organisation dedicated to sustainable development and nature conservation in Nigeria.

- Stanbic IBTC, as a member of the Standard Bank Group, is a signatory to the United Nations Environment Programme Finance Initiative (UNEPFI) Principles for Responsible Banking. We also continued to maintain compliance with, and

alignment to the Nigeria Sustainable Banking Principles (NSBP), the NSE Sustainability Disclosure Guidelines and the SEC Nigeria Sustainable Finance Principles for Capital Market Operators.

### Embedding sustainability in our processes

In line with our sustainability strategy, we continuously explore opportunities for process improvements which factors sustainability design thinking.

Some of the process improvement initiatives deployed in the year include:

- **Relationship manager (“RM”) companion**

The RM companion is a mobile application that facilitates remote onboarding of customers and KYC updates on-the-go, reducing the need for paper-based account opening packages. RMs will also be able to retrieve product information on the mobile application.

Term deposit booking, loan liquidation, phone number and email updates can now be processed straight-through on the QSP if a customer uses the debit card authentication option. Also, seven additional request types have been added to the QSP to enable customers transact with the Bank remotely. These requests include:

- Data update
- TIN upload
- KYC document upload

- Business loan initiation
- Part and full loan repayment
- Business account opening
- Account upgrade request

- **Straight-through processing (STP) on the Quick Services Portal**

Some requests on the Quick Services Portal (“QSP”) hoisted on the bank’s website were enhanced to eradicate the need for paper and printing.

- **Robotics Process Automation (“RPA”)**

We successfully deployed 14 RPA bots to automate 32 high-volume settlement, reconciliation, and dispute management processes within the Bank. These will help optimise operational efficiency.

# Enterprise risk review

## Overview

Risk Management's objective continues to align with the Group's strategic focus "to be the leading end-to-end financial solutions provider in Nigeria through innovative and customer-focused people". Effective risk management is fundamental and essential to the achievement of the Group's strategic objectives. It is also one of the pillars of the institution's strategic value drivers which entails supporting our clients by doing the right business the right way and maintaining the highest possible standards of responsible business practice using frameworks that align with regulatory expectations and standard business practices as well as procedures.

The Risk function continues its oversight and advisory responsibilities by deploying a consistent, comprehensive and strategic approach to the identification, measurement, management and reporting of enterprise-wide risks across the Group. This is executed through proactive risk management practices which ensure that the business maintains the right balance in terms of the risk-return trade off whilst limiting the negative variations that could impact the Group's capital, earnings, risk assets and appetite levels in a constantly changing and dynamic operating environment. Furthermore, Risk continues to shape, drive and monitor activities relating to risk and conduct in the institution through various measures including strengthening the risk and control environment, monitoring risk appetite and governance standards across the institution and elevating risk awareness by deploying requisite compliance training programmes for all Stanbic IBTC employees with a standard process of monitoring and escalating deficiencies in meeting the required standards. This is also in line with the established code of conduct and ethics that all members of staff must adhere and attest to on an annual basis.

The Board sets the tone and risk appetite for the organisation including the tolerance levels for key risks and ensure the right risk culture is established across the institution. These risks are however managed in accordance with a set of governance standards, frameworks and policies which align with the global and industry best practices.

The Group's integrated risk management architecture, as outlined in the Enterprise Risk Management (ERM) framework, supports the evaluation and prioritisation of the risk exposures and mitigation activities in line with the Group's approved risk appetite, through prudent management of risk exposures in a way that balances the risk premium and return on equity.

The overarching approach to managing enterprise-wide risk is based on the "Three Lines of Defense" principle which requires the first line (Business risk owners) to appropriately demonstrate ownership and accountability for risks and manage same closest to the point of incidence; second line (including Risk, Compliance, and Internal Control) to review and challenge as well as provide oversight and advisory functions; and the third line (Internal Audit) to conduct assurance that control processes are fit for purpose, are implemented in accordance with standard operating procedures, and operating effectively or as intended.

### Risk management framework Approach and structure

The Group's approach to risk management is based on governance processes that rely on both individual responsibility and collective oversight that is supported by a tailored Management Information System (MIS). This approach balances corporate oversight at senior management level with independent risk management structures in the business where the business unit

heads, as part of the first line of defense, are specifically responsible for the management of risk within their businesses using appropriate risk management frameworks that meet required Group minimum standards.

An important element that underpins the Group's approach to the management of all risks is independence and appropriate segregation of responsibilities between Business and Risk. Risk officers report separately to the Head of Group Risk who reports to the Chief Executive Officer of Stanbic IBTC Holdings and also through a matrix reporting line to the Standard Bank Group (SBG).

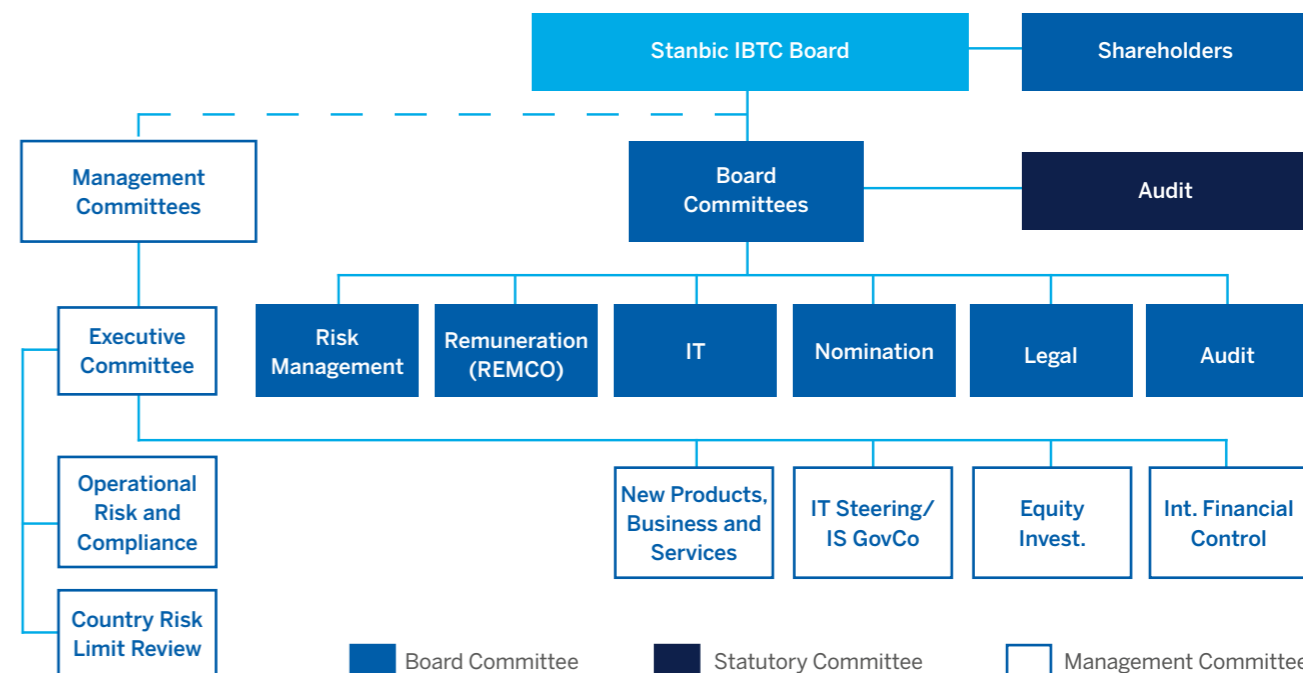
All principal risks are supported by the Risk department.

### Governance structure

The risk governance structure provides a platform for the board, executive and senior management through the various committees to evaluate and debate material existential and emerging risks which the Group is exposed to, and assess the effectiveness of risk responses through the risk profiles of the underlying business units and functional areas (please refer to the pictorial representation of the Group risk governance structure on the next page).

The risk-focused board committees include the statutory audit committee, board credit committee, board IT committee, board legal committee, and board risk management committee, while executive management oversight at the subsidiary and Group levels is achieved through management committees that focus on specific risks. Each of the board and management committees is governed by mandates that set out the expected committee's terms of reference.

## Governance structure\*



\*This is continuously evolving to meet changing needs.

### Risk governance standards, policies and procedures

The Group has developed a set of risk governance standards for each principal risk including credit, market, operational, IT, liquidity and compliance risks. The standards define the acceptable conditions for the assumption of the major risks and ensure alignment and consistency in the manner in which these risks are identified, measured, managed, controlled and reported, across the Group.

All standards are supported by policies and procedural documents. They are applied consistently across the bank and are approved by the Board. It is the responsibility of the business unit executive management to ensure that the requirements of the risk governance standards, policies and procedures are implemented within the business units.

### Risk appetite

Risk appetite is an expression of the amount, type and tenure of risk that the Group is prepared to accept in order to deliver its business objectives. It is the balance of risk and return as the Group implements business plans, whilst recognising a range of possible outcomes.

The Board establishes the Group's parameters for risk appetite by:

- providing strategic leadership and guidance;
- reviewing and approving annual budgets and forecasts for the Group and each subsidiary; and
- regularly reviewing and monitoring the Group's performance in relation to set risk appetite.

The risk appetite is defined by several metrics which are then converted into limits and triggers across the relevant risk types, at both entity and business line levels, through an analysis of the risks that impact them.

### Stress testing

Stress testing serves as a diagnostic and forward looking tool to improve the Group's understanding of its credit, market, liquidity and operational risks profile under event based scenarios.

Management reviews the outcome of stress tests and selects appropriate mitigating actions to minimise and manage the impact of the risks to the Group.

Residual risk is then evaluated against the risk appetite.

# Enterprise risk review (continued)

## For the year ended 31 December 2021

The Group's enterprise risk management framework is designed to govern, identify, measure, manage, control and report on the principal risks to which the Group is exposed. The principal financial risks are defined as follows:

### Credit risk

Credit risk arises primarily in the Group operations where an obligor or counterparty fails to perform in accordance with agreed terms or where the counterparty's ability to meet such contractual obligation is impaired.

Credit risk comprises counterparty risk, wrong-way risk, settlement risk, country risk and concentration risk.

### Counterparty risk

Counterparty risk is the risk of loss to the Group as a result of failure by a counterparty to meet its financial and/or contractual obligations to the Group. It has three components:

- primary credit risk which is the exposure at default (EAD) arising from lending and related banking product activities, including their underwriting;
- pre-settlement credit risk which is the EAD arising from unsettled forward and derivative transactions, arising from the default of the counterparty to the transaction and measured as the cost of replacing the transaction at current market rates; and
- issuer risk which is the EAD arising from traded credit and equity products, and including their underwriting.

### Wrong-way risk

Wrong-way risk is the risk that arises when default risk and credit exposure increase together. There are two types of wrong-way risk as follows: specific wrong way risk (which arises through poorly structured transactions, for example, those collateralised by own

or related party shares) and general wrong way risk (which arises where the credit quality of the counterparty may for non-specific reasons be held to be correlated with a macroeconomic factor which also affects the credit quality of the counterparty).

### Settlement risk

Settlement risk is the risk of loss to the Group from a transaction settlement, where value is exchanged, failing such that the counter value is not received in whole or part.

### Country and cross border risk

Country and cross border risk is the risk of loss arising from political or economic conditions or events in a particular country which reduce the ability of counterparties in that particular country to fulfill their obligations to the Group.

Cross border risk is the risk of restriction on the transfer and convertibility of local currency funds, into foreign currency funds thereby limiting payment by offshore counterparties to the Group.

### Concentration risk

Concentration risk refers to any single exposure or group of exposures large enough to cause credit losses which threaten the Group's capital adequacy or ability to maintain its core operations. It is the risk that common factors within a risk type or across risk types cause credit losses or an event occurs within a risk type which results to credit losses.

### Market risk

Market risk is defined as the risk of a change in the actual or effective market value or earnings of a portfolio of financial instruments caused by adverse movements in market variables such as equity, bond and commodity prices, foreign exchange rates, interest rates, credit spreads, recovery rates, correlations and implied volatilities in the market variables. Market risk covers both the impact of these risk factors on the market value of traded

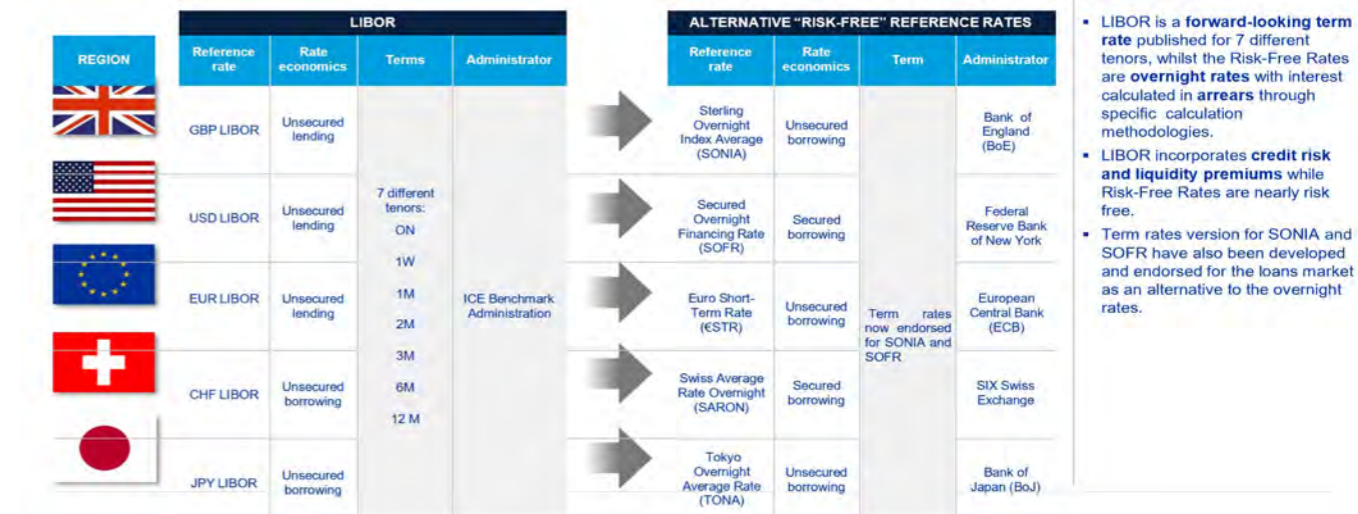
instruments as well as the impact on the Group's net interest margin as a consequence of interest rate risk on banking book assets and liabilities.

### Managing interest rate benchmark reform and associated risks

The Group adopted the interest rate benchmarks including the replacement of some interbank offered rates (IBORs) with alternative "risk-free" reference rates as part of its IBOR reform program. The Group's main IBOR exposures as at 31 December 2021 were indexed to the Euro, GBP and USD LIBOR.

The alternative reference rates for Euro LIBOR adopted by the Group is the EURIBOR while the GBP and USD LIBOR alternative reference rates are the Sterling Overnight Index Average (SONIA) the Secured Overnight Financing Rate (SOFR) respectively.

Amendments to financial instruments with contractual terms indexed to the EUR and GBP LIBORs were transitioned such that they incorporate the new benchmark rates and the transitioning were completed by 31 December 2021. The transition of USD LIBOR exposures to the SOFR benchmark rate has been extended to 30 June 2023 by the Alternative Reference Rate Committee (ARRC). This only applies to certain USD LIBOR tenures such as (o/n, 1-month, 3-month, 6-month, 12-month). However, the Group is working to an internal timeline of 30 June 2022 for the transition of all legacy USD-LIBOR linked exposures.



- LIBOR is a forward-looking term rate published for 7 different tenors, whilst the Risk-Free Rates are overnight rates with interest calculated in arrears through specific calculation methodologies.
- LIBOR incorporates credit risk and liquidity premiums while Risk-Free Rates are nearly risk free.
- Term rates version for SONIA and SOFR have also been developed and endorsed for the loans market as an alternative to the overnight rates.

In accordance with the transition provisions, the amendments have been adopted retrospectively to financial instruments only as the Group has no hedging transactions referencing these IBORs. Comparative amounts have not been restated, and there was no impact on the current period opening reserves amounts on adoption.

During the year, management established a steering committee, consisting of key finance, risk, IT, treasury, legal, marketing, credit, compliance and business segment personnel, to oversee the Group's LIBOR transition plan. This steering committee put in place a transition project for those contracts which

reference LIBOR to transition them to the alternative reference rates, with the aim of minimising the potential disruption to business and mitigating operational and conduct risks and possible financial losses. This transition project considered changes to systems, processes, risk management and valuation models, as well as managing related tax and accounting implications.



# Enterprise risk review (continued)

## For the year ended 31 December 2021

As at 31 December 2021, changes required to systems, processes and models have been identified and have been largely implemented. There have been general communications with counterparties on the IBOR reform and specific changes to contracts as required by the IBOR transition plan have also been agreed with and executed by clients.

### Financial instruments measured using amortised cost measurement

'Phase 2' of the amendments requires that, for financial instruments measured using amortised cost measurement (that is, financial instruments classified as amortised cost and debt financial assets classified as FVOCI), changes to the basis for determining the contractual cash flows required by interest rate benchmark reform are reflected by adjusting their effective interest rate. No immediate gain or loss is recognised. These expedients are only applicable to changes that are required by interest rate benchmark reform, which is the case if, and only if, the change is necessary as a direct consequence of interest rate benchmark reform and the new basis for determining the contractual cash flows is economically equivalent to the previous basis (that is, the basis immediately preceding the change).

Where some or all of the changes in the basis for determining the contractual cash flows of a financial asset and liability does not meet the above criteria, the above practical expedient

is first applied to the changes required by interest rate benchmark reform, including updating the instrument's effective interest rate. Any additional changes are accounted for in the normal way (that is, assessed for modification or derecognition, with the resulting modification gain / loss recognised immediately in profit or loss where the instrument is not derecognised).

### Effect of IBOR reform

The Group's exposure to the effects of IBOR reform on its financial assets and liabilities are as set out in the table below:

### Liquidity risk

Liquidity risk is defined as the risk that the Group, although balance-sheet solvent, cannot maintain or generate sufficient cash resources to meet its payment obligations in full as they fall due (as a result of funding liquidity risk), or can only do so at materially disadvantageous terms (as a result of market liquidity risk).

Funding liquidity risk refers to the risk that the counterparties, who provide the Group with funding, will withdraw or not roll-over that funding.

Market liquidity risk refers to the risk of a generalised disruption in asset markets that makes normal liquid assets illiquid and the potential loss through the forced-sale of assets resulting in proceeds being below their fair market value.

| Statement of financial position category | Value of assets and liabilities subject to IBOR reform, yet to transition at reporting date (₹'million) |           |           |
|--|---|-----------|-----------|
|  | GBP LIBOR   | USD LIBOR | EUR LIBOR |
| Cash and balances with central banks     | -   | 74        | -         |
| Derivative assets                        | -   | 21        | -         |
| Loans and advances                       | 2,627   | 398,962   | 67,159    |
| Deposits and debt funding                | -   | (97,192)  | -         |
| Subordinated debt                        | -   | (17,312)  | -         |

### Credit risk Principal credit standard and policies

The Group's Governance Standard, as reviewed regularly, sets out the broad overall principles to be applied in credit risk decisions and sets out the overall framework for the consistent and unified governance, identification, measurement, management and reporting of credit risk in the Group.

The Wholesale Clients (WC), Business and Commercial Clients (BCC) and Consumer and High Net Worth (CHNW) Clients Global Credit Policies have been designed to expand the Group Credit Risk Governance Standard requirements by embodying the core principles for identifying, measuring, approving, and managing credit risk. These policies provide a comprehensive framework within which all credit risk emanating from the operations of the bank are legally executed, properly monitored and controlled in order to minimise the risk of financial loss; and assure consistency of approach in the treatment of regulatory compliance requirements.

In addition to the Credit Risk Governance Standard, WC, BCC and CHNW Global Credit Policies, a number of related credit policies and documents have been developed, with contents that are relevant to the full implementation and understanding of the credit policies.

### Methodology for risk rating

Internal counterparty ratings and default estimates that are updated and enhanced from time-to-time play an essential role in the credit risk management and decision-making process, credit approvals, internal capital allocation, and corporate governance functions. Ratings are used for the following purposes:

- Credit assessment and evaluation
- Credit monitoring

- Credit approval and delegated authority
- Economic capital calculation, portfolio and management reporting
- Regulatory capital calculation
- RARORC (Risk-Adjusted Return on Regulatory Capital) calculation
- Pricing: PDs, EADs, and LGDs may be used to assess and compare relative pricing of assets and facilities, in conjunction with strategic, relationship, market practice and competitive factors.

The starting point of all credit risk assessment and evaluation lies in the counterparty risk grading, which is quantified and calculated in compliance with the Group's credit rating policy and using such Basel-2 compliant models as are in current use and which are updated or enhanced from time to time.

Credit risk quantification for any exposure or portfolio is summarised by the calculation of the expected loss (EL), which is arrived at in the following way:

- Based on the risk grading foundation which yields the counterparty's probability of default (PD), the nature and quantum of the credit facilities are considered;
- A forward-looking quantification of the exposure at default (EAD) is determined in accordance with Group standard guidelines.
- Risk mitigants such as security and asset recovery propensities are then quantified to moderate exposure at default to yield the loss given default (LGD).
- Finally, the EL is a function of the PD, the LGD and the EAD.

These parameters are in turn used in quantifying the required regulatory capital reserving, using the Regulatory Capital Calculator developed, maintained and updated in terms of Basel 3, and the economic capital implications through the use of Credit Portfolio Management's (CPM's) Economic Capital tools. Furthermore, bearing in mind the quantum of the facility and the risk or reward thereof, an appropriate consideration of Basel 3 capital requirements (where applicable) and the revenue and return implications of the credit proposal.

### Framework and governance

Credit risk remains a key component of financial risks faced by any bank given the very nature of its business. The importance of credit risk management cannot be over emphasised as consequences can be severe when neglected. The Group has established governance principles to ensure that credit risk is managed effectively within a comprehensive risk management and control framework.

In reaching credit decisions and taking credit risk, both the credit and business functions must consistently and responsibly balance risk and return, as return is not the sole prerogative of business neither is credit risk the sole prerogative of credit. Credit (and the other risk functions, as applicable) and business must work in partnership to understand the risk and apply appropriate risk pricing, with the overall aim of optimising the bank's risk adjusted performance.

| Group's rating   | Grade description     | Standard & Poor's | Fitch       |
|------------------|-----------------------|-------------------|-------------|
| SB01 - SB12/SB13 | Investment grades     | AAA to BBB-       | AAA to BBB- |
| SB14 - SB21      | Sub Investment grades | BB+ to CCC+       | BB+ to CCC+ |
| SB22 – SB25      | Cautionary grade      | CCC to C          | CCC to C    |

The reporting lines, responsibilities and authority for managing credit risk in the Group are clear and independent. However, ultimate responsibility for credit risk rests with the board.

### Credit risk mitigation

Credit risk mitigation is defined as all methods of reducing credit expected loss whether by means of reduction of EAD (for example netting), risk transfer (for example guarantees) or risk transformation.

Guarantees, collateral and the transaction structures are used by the Group to mitigate credit risks both identified and inherent though the amount and type of credit risk is determined on a case by case basis. The Group's credit policy and guidelines are used in a consistent manner while security is valued appropriately and reviewed regularly for enforceability and to meet changing business needs.

The credit policy establishes and defines the principles of risk transfer, transformation and reduction. The processes and procedures for accepting, verifying, maintaining, and releasing collateral are well documented in order to ensure appropriate application of the collateral management techniques.

### Credit risk measurement

A key element in the measurement of credit risk is the assignment of credit ratings, which are used to determine expected defaults across asset portfolios and risk bands.

# Enterprise risk review (continued)

## For the year ended 31 December 2021

The risk ratings attributed to counterparties are based on a combination of factors which cover business and financial risks.

The Group uses the PD Master Scale rating concept with a single scale to measure the credit riskiness of all counterparty types. The grading system is a 25-point scale, with three additional default grades.

### IFRS 7

The tables that follow analyse the credit quality of loans and advances measured in terms of IFRS 9.

### Impairment model

IFRS 9 requires the recognition of expected credit losses (ECL) rather than incurred losses under the previous IAS 39.

This applies to all financial debt instruments held at amortised cost, fair value through other comprehensive income (FVOCI), undrawn loan commitments and financial guarantees.

### Staging of financial instruments

Financial instruments that are not already credit-impaired are originated into stage 1 and a 12-month expected credit loss allowance is recognised.

Instruments will remain in stage 1 until they are repaid, unless they experience significant credit deterioration (stage 2) or they become credit-impaired (stage 3).

Instruments will transfer to stage 2 and a lifetime expected credit loss allowance recognised when there has been a significant change in the credit risk compared with what was expected at origination.

Instruments are classified as stage 3 when they become credit-impaired.

The framework used to determine a significant increase in credit risk is set out below.

The accounting policies under IFRS 9 are set out in Note 4.3 Financial instruments. The main methodology principles and approach adopted by the Group are set out below;

### Approach to determining expected credit losses

The accounting policies under IFRS 9 are set out in Note 4.3 Credit impairment and Note 3.2 Financial instruments. The main methodology principles and approach adopted by the bank are set out in the following table with cross references to other sections.

For portfolios that follow a standardised regulatory approach, the Group has developed new models where these portfolios are material.

### Incorporation of forward looking information

The determination of expected credit loss includes various assumptions and judgements in respect of forward looking macroeconomic information.

### Significant increase in credit risk

Expected credit loss for financial assets will transfer from a 12 month basis to a lifetime basis when there is a significant increase in credit risk (SICR) relative to that which was expected at the time of origination, or when the asset becomes credit impaired. On transfer to a lifetime basis, the expected credit loss for those assets will reflect the impact of a default event expected to occur over the remaining lifetime of the instrument rather than just over the 12 months from the reporting date.

SICR is assessed by comparing the risk of default of an exposure at the reporting date with the risk of default at origination (after considering the passage of time). 'Significant' does not mean statistically significant nor is it reflective of the extent of the impact on the Group's financial statements. Whether a change in the risk of default is significant or not is assessed using quantitative and qualitative criteria,

the weight of which will depend on the type of product and counterparty.

The Group uses a mix of quantitative and qualitative criteria to assess SICR.

### Assessment of credit-impaired financial assets

Credit-impaired financial assets comprise those assets that have experienced an observed credit event and are in default. Default represents those assets that are at least 90 days past due in respect of principal and interest payments and/or where the assets are otherwise considered unlikely to pay.

Unlikely to pay factors include objective conditions such as bankruptcy, debt restructuring, fraud or death. It also includes credit-related modifications of contractual cash flows due to significant financial difficulty (forbearance) where the bank has granted concessions that it would not ordinarily consider.

### Modified financial assets

Where the contractual terms of a financial instrument have been modified, and this does not result in the instrument being derecognised, a modification gain or loss is recognised in the income statement representing the difference between the original cash flows and the modified cash flows, discounted at the original effective interest rate. The modification gain or loss is directly applied to the gross carrying amount of the instrument.

If the modification is credit related, such as forbearance or where the Group has granted concessions that it would not ordinarily consider, then it will be considered credit-impaired. Modifications that are not credit related will be subject to an assessment of whether the asset's credit risk has increased significantly since origination by comparing the remaining lifetime probability of default (PD) based on the modified terms with the remaining lifetime PD based on the original contractual terms.

### Transfers between stages

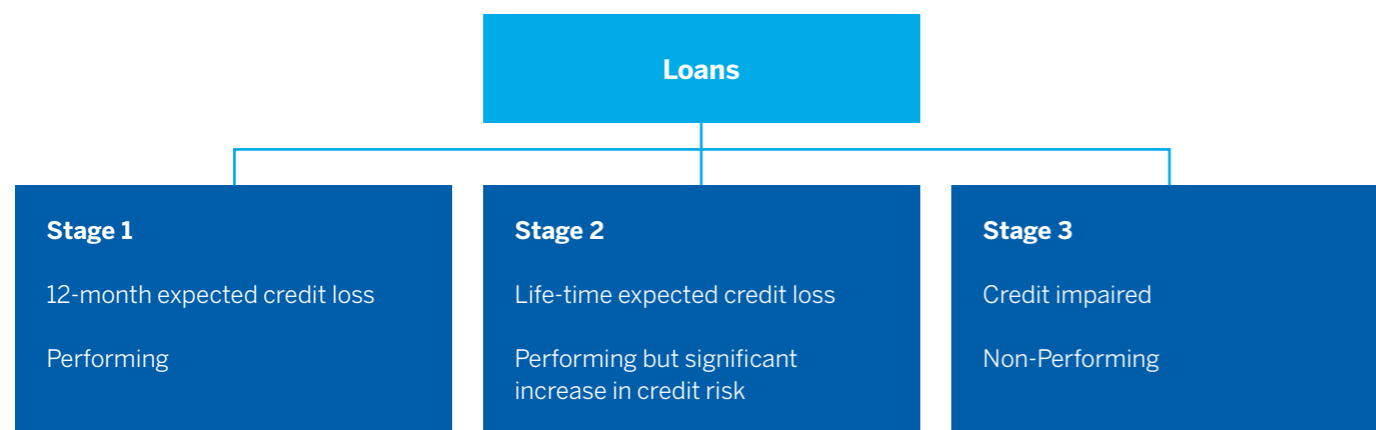
Assets will transfer from stage 3 to stage 2 when they are no longer considered to be credit-impaired. Assets will not be considered credit-impaired only if the customer makes payments such that they are paid to current in line with the original contractual terms. In addition:

- Loans that were subject to forbearance measures must remain current for 12 months before they can be transferred to stage 2;
- Retail loans that were not subject to forbearance measures must remain current for 180 days before they can be transferred to stage 2 or stage 1.

Assets may be transferred to stage 1 if they are no longer considered to have experienced a significant increase in credit risk. This will occur when the original PD based transfer criteria are no longer met (and as long as none of the other transfer criteria apply). Where assets were transferred using other measures, the assets will only transfer back to stage 1 when the condition that caused the significant increase in credit risk no longer applies (and as long as none of the other transfer criteria apply).

### Governance and application of expert credit judgement in respect of expected credit losses

The determination of expected credit losses requires a significant degree of management judgement which is being assessed by the Credit Risk Management Committee (CRMC).



## Maximum exposure to credit risk by credit quality

|  | Notes   | Total Loans and advances to customers N'million | Balance sheet impairments for performing loans N'million | Stage 1 and stage 2                        |              |                            |                           |                         |                        | Stage 3                     |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
|--|---------|---|--|--|--------------|----------------------------|---------------------------|-------------------------|------------------------|-----------------------------|----------------|------------------------|--------------------|----------------|----------|---|--------------|---------------|-----------------|---|---|--------------------------------------|------------------------|
|  |         |   |  | Neither past due nor specifically impaired |              |                            | Not specifically impaired |                         |                        | Specifically impaired loans |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
|  |         |   |  | Performing                                 |              |                            |                           |                         |                        | Non-performing loans        |                |                        |                    |                |          | Non-performing loans                    |              |               |                 |   |   | Total non-performing loans N'million | Non-performing loans % |
|  |         |   |  | Normal monitoring N'million                |              | Close monitoring N'million |                           | Early Arrears N'million |                        | Stage 3                     |                |                        | Stage 3            |                |          | Purchased/Originated as credit impaired |              |               | Total N'million | Securities and expected recoveries on specifically impaired loans N'million | Net after securities and expected recoveries on specifically impaired loans N'million |                                      |                        |
| Stage 1  | Stage 2 | Stage 1   | Stage 2  | Stage 1                                    | Stage 2      | Sub-standard N'million     | Doubtful N'million        | Loss N'million          | Sub-standard N'million | Doubtful N'million          | Loss N'million | Sub-standard N'million | Doubtful N'million | Loss N'million |          |   |              |               |                 |   |   |                                      |                        |
| <b>December 2021</b>   |         |   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <b>Consumer and High Net Worth Clients (CHNW)</b>                                |         | 78,519  | 1,095  | 65,920                                     | 966          | -                          | 31                        | 6,272                   | 1,974                  | 963                         | 547            | 1,846                  | -                  | -              | -        | 3,356                                   | 1,118        | 2,238         | 2,238           | 67  | 3,356   | 4.3                                  |                        |
| Mortgage loans   |         | 4,356   | 20   | 3,867                                      | 93           | -                          | -                         | 118                     | 135                    | 83                          | 2              | 57                     | -                  | -              | -        | 143                                     | 51           | 92            | 92              | 65  | 143   | 3.27                                 |                        |
| Instalment sale and finance leases   |         | 1,553   | 13   | 1,452                                      | -            | -                          | -                         | 14                      | 47                     | 11                          | 20             | 9                      | -                  | -              | -        | 40                                      | 21           | 19            | 19              | 47  | 40  | 2.59                                 |                        |
| Card debtors   |         | 1,265   | 35   | 746  | 36           | -                          | -                         | 171                     | 128                    | 49                          | 27             | 108                    | -                  | -              | -        | 185                                     | 49           | 136           | 136             | 74  | 185   | 14.59                                |                        |
| Other loans and advances   |         | 71,345  | 1,027  | 59,855                                     | 837          | -                          | 31                        | 5,970                   | 1,664                  | 820                         | 497            | 1,672                  | -                  | -              | -        | 2,989                                   | 998          | 1,991         | 1,991           | 67  | 2,989   | 4.19                                 |                        |
| <b>Business and Commercial Clients (BCC)</b>                                     |         | 284,151   | 4,501  | 257,978                                    | 505          | -                          | 2,855                     | 12,547                  | 2,145                  | 3,177                       | 1,222          | 3,722                  | -                  | -              | -        | 8,121                                   | 887          | 7,234         | 7,234           | 89  | 8,121   | 2.9                                  |                        |
| Mortgage loans   |         | 425   | 13   | 425  | -            | -                          | -                         | -                       | -                      | -                           | -              | -                      | -                  | -              | -        | -                                       | -            | -             | -               | -   | -   | -                                    |                        |
| Instalment sale and finance leases   |         | 34,238  | 706  | 32,286                                     | -            | -                          | 1,323                     | 172                     | 224                    | 104                         | 92             | 38                     | -                  | -              | -        | 233                                     | 142          | 91            | 91              | 39  | 233   | 0.68                                 |                        |
| Card debtors   |         | 4   | 1  | 4  | -            | -                          | -                         | -                       | -                      | -                           | -              | -                      | -                  | -              | -        | -                                       | -            | -             | -               | -   | -   | -                                    |                        |
| Other loans and advances   |         | 249,483   | 3,781  | 225,263                                    | 505          | -                          | 1,532                     | 12,374                  | 1,920                  | 3,073                       | 1,130          | 3,685                  | -                  | -              | -        | 7,888                                   | 745          | 7,143         | 7,143           | 91  | 7,888   | 3.16                                 |                        |
| <b>Wholesale Clients (WC)</b>  |         | 583,589   | 3,712  | 572,071                                    | 1,477        | -                          | -                         | 1,180                   | -                      | -                           | -              | 8,861                  | -                  | -              | -        | 8,861                                   | 2,426        | 6,435         | 6,435           | 73  | 8,861   | 1.52                                 |                        |
| Corporate loans  |         | 583,589   | 3,712  | 572,071                                    | 1,477        | -                          | -                         | 1,180                   | -                      | -                           | -              | 8,861                  | -                  | -              | -        | 8,861                                   | 2,426        | 6,435         | 6,435           | 73  | 8,861   | 1.52                                 |                        |
| <b>Gross loans and advances</b>  |         | <b>946,259</b>                                  | <b>9,308</b>   | <b>895,970</b>                             | <b>2,948</b> | <b>-</b>                   | <b>2,886</b>              | <b>19,999</b>           | <b>4,118</b>           | <b>4,140</b>                | <b>1,769</b>   | <b>14,428</b>          | <b>-</b>           | <b>-</b>       | <b>-</b> | <b>20,338</b>                           | <b>4,431</b> | <b>15,907</b> | <b>15,907</b>   | <b>78</b>   | <b>20,338</b>   | <b>2.15</b>                          |                        |
| <i>Less: Total expected credit loss for loans and advances at amortised cost</i> |         |   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| 12-month ECL   |         | (8,025)   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Lifetime ECL not credit-impaired   |         | (1,283)   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Lifetime ECL credit-impaired   |         | (15,907)  |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Purchased/originated credit impaired   |         | -   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <b>Net loans and advances</b>  | 12      | <b>921,044</b>                                  |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Add the following other banking activities exposures:                            |         |   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Cash and cash equivalents  | 7       | 653,070   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Derivatives  | 10.6    | 41,212  |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Financial investments (excluding equity)   | 11      | 632,985   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Loans and advances to banks  | 12      | 16,096  |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Trading assets   | 9.1     | -   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Pledged assets   | 8       | 182,335   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Other financial assets <sup>1</sup>  |         | 120,385   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <b>Total on-balance sheet exposure</b>   |         | <b>2,567,127</b>                                |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <i>Off-balance sheet exposure:</i>   |         |   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Letters of credit  |         | 185,714   | 132  | 184,401                                    | 1,181        | -                          | -                         | -                       | -                      | -                           | -              | -                      | -                  | -              | -        | -                                       | -            | -             | -               | -   | -   | -                                    |                        |
| Guarantees   |         | 104,418   | 644  | 103,963                                    | 455          | -                          | -                         | -                       | -                      | -                           | -              | -                      | -                  | -              | -        | -                                       | -            | -             | -               | -   | -   | -                                    |                        |
| Loan commitments   |         | 114,374   | 206  | 114,374                                    | -            | -                          | -                         | -                       | -                      | -                           | -              | -                      | -                  | -              | -        | -                                       | -            | -             | -               | -   | -   | -                                    |                        |
| <b>Total exposure to credit risk</b>   |         | <b>2,971,634</b>                                |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <i>Expected credit loss for off balance sheet exposures</i>                      |         |   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| 12-month ECL   |         | (784)   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Lifetime ECL not credit impaired   |         | -   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| Lifetime ECL credit impaired   |         | -   |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |
| <b>Total exposure to credit risk on loans and advances at amortised cost</b>     |         | <b>2,970,850</b>                                |  |  |              |                            |                           |                         |                        |                             |                |                        |                    |                |          |   |              |               |                 |   |   |                                      |                        |

<sup>1</sup>Other assets presented in the table above comprise financial assets only. The following items have been excluded: prepayment, indirect / withholding tax receivable, and accrued income.

Maximum exposure to credit risk by credit quality

| December 2020  | Note | Total Loans and advances to customers N'million | Balance sheet impairments for performing loans N'million | Stage 1 and stage 2                        |                            |                             |                            |                           |                         | Stage 3                |                    |                |                        |   |                |        |       |                 |   |   | Total non-performing loans N'million | Non-performing loans % |  |                                      |
|--|------|---|--|--|----------------------------|-----------------------------|----------------------------|---------------------------|-------------------------|------------------------|--------------------|----------------|------------------------|---|----------------|--------|-------|-----------------|---|---|--------------------------------------|------------------------|--|--------------------------------------|
|  |      |   |  | Neither past due nor specifically impaired |                            | Performing                  |                            | Not specifically impaired |                         | Non-performing loans   |                    |                | Non-performing loans   |   |                |        |       | Total N'million | Securities and expected recoveries on specifically impaired loans N'million | Net after securities and expected recoveries on specifically impaired loans N'million |                                      |                        | Balance sheet impairments for non-performing specifically impaired loans N'million | Gross specific impairment coverage % |
|  |      |   |  | Stage 1                                    |                            | Stage 2                     |                            | Stage 1                   |                         | Stage 2                |                    | Stage 3        |                        | Purchased/Originated as credit impaired |                |        |       |                 |   |   |                                      |                        |  |                                      |
|  |      |   |  | Normal monitoring N'million                | Close monitoring N'million | Normal monitoring N'million | Close monitoring N'million | Early Arrears N'million   | Early Arrears N'million | Sub-standard N'million | Doubtful N'million | Loss N'million | Sub-standard N'million | Doubtful N'million                      | Loss N'million |        |       |                 |   |   |                                      |                        |  |                                      |
| Consumer and High Net Worth Clients (CHNW)                                       |      | 58,924  | 814  | 50,756                                     | 1,254                      | -                           | -                          | 2,954                     | 1,562                   | 657                    | 828                | 913            | -                      | -                                       | -              | 2,399  | 1,024 | 1,375           | 1,375   | 57  | 2,399                                | 4.1                    |  |                                      |
| Mortgage loans   |      | 3,517   | 67   | 2,864                                      | 325                        | -                           | -                          | -                         | 232                     | 2                      | 36                 | 57             | -                      | -                                       | -              | 95     | 46    | 49              | 49  | 52  | 95                                   | 2.71                   |  |                                      |
| Instalment sale and finance leases   |      | 1,506   | 5  | 1,441                                      | -                          | -                           | -                          | -                         | 36                      | 26                     | 1                  | 2              | -                      | -                                       | -              | 30     | 18    | 12              | 12  | 39  | 30                                   | 1.97                   |  |                                      |
| Card debtors   |      | 1,196   | 73   | 738  | 64                         | -                           | -                          | 112                       | 114                     | 29                     | 32                 | 109            | -                      | -                                       | -              | 170    | 56    | 114             | 114   | 67  | 170                                  | 14.20                  |  |                                      |
| Other loans and advances   |      | 52,704  | 669  | 45,713                                     | 865                        | -                           | -                          | 2,842                     | 1,180                   | 601                    | 758                | 744            | -                      | -                                       | -              | 2,103  | 904   | 1,199           | 1,199   | 57  | 2,103                                | 3.99                   |  |                                      |
| Business and Commercial Clients (BCC)  |      | 182,084   | 3,807  | 161,916                                    | 316                        | -                           | 7,241                      | 2,654                     | 422                     | 1,177                  | 1,930              | 6,428          | -                      | -                                       | -              | 9,535  | 1,749 | 7,786           | 7,786   | 82  | 9,535                                | 5.2                    |  |                                      |
| Mortgage loans   |      | 719   | 23   | 653  | -                          | -                           | 66                         | -                         | -                       | -                      | -                  | -              | -                      | -                                       | -              | -      | -     | -               | -   | -   | -                                    | -                      |  |                                      |
| Instalment sale and finance leases   |      | 8,360   | 282  | 5,978                                      | 11                         | -                           | 1,581                      | 491                       | 225                     | 5                      | 25                 | 45             | -                      | -                                       | -              | 74     | 34    | 40              | 40  | 54  | 74                                   | 0.89                   |  |                                      |
| Card debtors   |      | 6   | 1  | 4  | -                          | -                           | -                          | -                         | 2                       | -                      | -                  | 1              | -                      | -                                       | -              | 1      | -     | -               | -   | 68  | 1                                    | 8.53                   |  |                                      |
| Other loans and advances   |      | 172,999   | 3,501  | 155,282                                    | 306                        | -                           | 5,593                      | 2,163                     | 195                     | 1,173                  | 1,905              | 6,383          | -                      | -                                       | -              | 9,460  | 1,715 | 7,745           | 7,745   | 82  | 9,460                                | 5.47                   |  |                                      |
| Wholesale Clients (WC)   |      | 414,284   | 3,569  | 391,889                                    | 5,193                      | -                           | -                          | 2,644                     | -                       | -                      | 8,885              | 5,674          | -                      | -                                       | -              | 14,559 | 2,495 | 12,064          | 12,064  | 83  | 14,559                               | 3.51                   |  |                                      |
| Corporate loans  |      | 414,284   | 3,569  | 391,889                                    | 5,193                      | -                           | -                          | 2,644                     | -                       | -                      | 8,885              | 5,674          | -                      | -                                       | -              | 14,559 | 2,495 | 12,064          | 12,064  | 83  | 14,559                               | 3.51                   |  |                                      |
| Gross loans and advances   |      | 655,292   | 8,189  | 604,561                                    | 6,763                      | -                           | 7,241                      | 8,251                     | 1,984                   | 1,835                  | 11,642             | 13,016         | -                      | -                                       | -              | 26,492 | 5,268 | 21,224          | 21,224  | 222   | 26,492                               | 4.04                   |  |                                      |
| <i>Less: Total expected credit loss for loans and advances at amortised cost</i> |      |   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| 12-month ECL   |      | (6,680)   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Lifetime ECL not credit-impaired   |      | (1,509)   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Lifetime ECL credit-impaired   |      | (21,964)  |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Purchased/originated credit impaired   |      |   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Net loans and advances   | 12   | 625,139   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Add the following other banking activities exposures:                            |      |   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Cash and cash equivalents  | 7    | 627,111   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Derivatives  | 10.6 | 46,233  |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Financial investments (excluding equity)   | 11   | 608,772   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Loans and advances to banks  | 12   | 7,828   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Trading assets   | 9.1  | 169,655   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Pledged assets   | 8    | 170,578   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Other financial assets <sup>1</sup>  |      | 167,038   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Total on-balance sheet exposure  |      | 2,422,354                                       |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| <i>Off-balance sheet exposure:</i>   |      |   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Letters of credit  |      | 119,841   | 145  | 118,696                                    | 1,145                      | -                           | -                          | -                         | -                       | -                      | -                  | -              | -                      | -                                       | -              | -      | -     | -               | -   | -   | -                                    | -                      |  |                                      |
| Guarantees   |      | 113,312   | 1,072  | 113,007                                    | 304                        | -                           | -                          | -                         | -                       | -                      | -                  | -              | -                      | -                                       | -              | -      | -     | -               | -   | -   | -                                    | -                      |  |                                      |
| Loan commitments   |      | 49,240  | 126  | 48,721                                     | 519                        | -                           | -                          | -                         | -                       | -                      | -                  | -              | -                      | -                                       | -              | -      | -     | -               | -   | -   | -                                    | -                      |  |                                      |
| Total exposure to credit risk  |      | 2,704,747                                       |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| <i>Expected credit loss for off balance sheet exposures</i>                      |      |   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| 12-month ECL   |      | (1,226)   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Lifetime ECL not credit impaired   |      | -   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Lifetime ECL credit impaired   |      | -   |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |
| Total exposure to credit risk on loans and advances at amortised cost            |      | 2,703,521                                       |  |  |                            |                             |                            |                           |                         |                        |                    |                |                        |   |                |        |       |                 |   |   |                                      |                        |  |                                      |

<sup>1</sup>Other assets presented in the table above comprise financial assets only. The following items have been excluded: prepayment, indirect / withholding tax receivable, and accrued income.

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Ageing of loans and advances past due but not specifically impaired

| December 2021                                     | Less than 31 days<br>₦'million | 31-60 days<br>₦'million | 61-89 days<br>₦'million | 90-180 days<br>₦'million | More than 180 days<br>₦'million | Total<br>₦'million |
|---|--------------------------------|-------------------------|-------------------------|--------------------------|---------------------------------|--------------------|
| <b>Consumer and High Net Worth Clients (CHNW)</b> | 7,173                          | 741                     | 333                     | -                        | -                               | 8,245              |
| Mortgage loans                                    | 180                            | 62                      | 12                      | -                        | -                               | 253                |
| Instalment sales and finance lease                | 16                             | 40                      | 5                       | -                        | -                               | 60                 |
| Card debtors                                      | 222                            | 60                      | 17                      | -                        | -                               | 299                |
| Other loans and advances                          | 6,756                          | 579                     | 299                     | -                        | -                               | 7,633              |
| <b>Business and Commercial Clients (BCC)</b>      | 14,102                         | 377                     | 212                     | -                        | -                               | 14,691             |
| Mortgage loans                                    | -                              | -                       | -                       | -                        | -                               | -                  |
| Instalment sales and finance lease                | 324                            | 44                      | 28                      | -                        | -                               | 397                |
| Card debtors                                      | -                              | -                       | -                       | -                        | -                               | -                  |
| Other loans and advances                          | 13,778                         | 332                     | 184                     | -                        | -                               | 14,294             |
| <b>Wholesale Clients (WC)</b>                     | 1,043                          | 137                     | -                       | -                        | -                               | 1,180              |
| Corporate loans                                   | 1,043                          | 137                     | -                       | -                        | -                               | 1,180              |
| <b>Total</b>                                      | <b>22,318</b>                  | <b>1,255</b>            | <b>545</b>              | <b>-</b>                 | <b>-</b>                        | <b>24,116</b>      |

| December 2020                                     | Less than 31 days<br>₦'million | 31-60 days<br>₦'million | 61-89 days<br>₦'million | 90-180 days<br>₦'million | More than 180 days<br>₦'million | Total<br>₦'million |
|---|--------------------------------|-------------------------|-------------------------|--------------------------|---------------------------------|--------------------|
| <b>Consumer and High Net Worth Clients (CHNW)</b> | 5,370                          | 1,567                   | 357                     | -                        | -                               | 7,295              |
| Mortgage loans                                    | 334                            | 521                     | 29                      | -                        | -                               | 885                |
| Instalment sales and finance lease                | 907                            | 641                     | 64                      | -                        | -                               | 1,612              |
| Card debtors                                      | 553                            | 162                     | 60                      | -                        | -                               | 775                |
| Other loans and advances                          | 3,575                          | 243                     | 204                     | -                        | -                               | 4,023              |
| <b>Business and Commercial Clients (BCC)</b>      | 11,764                         | 4,105                   | 2,692                   | -                        | -                               | 18,561             |
| Mortgage loans                                    | -                              | -                       | -                       | -                        | -                               | -                  |
| Instalment sales and finance lease                | 1,958                          | 68                      | 64                      | -                        | -                               | 2,090              |
| Card debtors                                      | -                              | -                       | -                       | -                        | -                               | -                  |
| Other loans and advances                          | 9,806                          | 4,037                   | 2,628                   | -                        | -                               | 16,471             |
| <b>Wholesale Clients (WC)</b>                     | 19,817                         | 3,670                   | 21,918                  | -                        | -                               | 45,406             |
| Corporate loans                                   | 19,817                         | 3,670                   | 21,918                  | -                        | -                               | 45,406             |
| <b>Total</b>                                      | <b>36,951</b>                  | <b>9,343</b>            | <b>24,967</b>           | <b>-</b>                 | <b>-</b>                        | <b>71,262</b>      |

\*This section relates to loans and advances in stage 1 and 2 with overdue balances

#### Renegotiated loans and advances

Renegotiated loans and advances are exposures which have been refinanced, rescheduled, rolled over or otherwise modified due to weaknesses in the counterparty's financial position, and where it has been judged that normal repayment will likely continue after the restructure. Renegotiated loans that would otherwise be past due or impaired amounted to ₦10.0 billion as at 31 December 2021 (December 2020: ₦11.7billion).

#### Collateral

The table on the next page shows the financial effect that collateral has on the Group's maximum exposure to credit risk. The table is presented according to Basel II asset categories and includes collateral that may not be eligible for recognition under Basel II but that management takes into consideration in the management of the Group's exposures to credit risk. All on- and off-balance sheet exposures which are exposed to credit risk, including non-performing assets, have been included.

Collateral includes:

- financial securities that have a tradable market, such as shares and other securities;
- physical items, such as property, plant and equipment and
- financial guarantees, suretyships and intangible assets.

All exposures are presented before the effect of any impairment provisions.

In the retail portfolio, 31% (December 2020: 54%) is collateralised. Of the Group's total exposure, 89% (December 2020: 83%) is unsecured and mainly reflects exposures to well-rated corporate counterparties, bank counterparties and sovereign entities.

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Collateral

| December 2021   | Note | Total exposure<br>N'million | Unsecured<br>N'million | Secured<br>N'million | Netting<br>agreements<br>N'million | Secured<br>exposure<br>after netting<br>N'million | Total collateral coverage |                           |                                   |
|---|------|-----------------------------|------------------------|----------------------|------------------------------------|---|---------------------------|---------------------------|-----------------------------------|
|   |      |                             |                        |                      |                                    |   | 1%-50%<br>N'million       | 50%-<br>100%<br>N'million | Greater than<br>100%<br>N'million |
| Corporate   |      | 877,271                     | 729,067                | 148,204              | -                                  | -   | 18,362                    | 10,973                    | 118,869                           |
| Sovereign   |      | 1,316,789                   | 1,316,789              | -                    | -                                  | -   | -                         | -                         | -                                 |
| Bank  |      | 207,558                     | 207,558                | -                    | -                                  | -   | -                         | -                         | -                                 |
| Retail  |      | 551,030                     | 382,576                | 168,454              | -                                  | -   | 18,238                    | 15,557                    | 2,977,303                         |
| Retail mortgage   |      | 4,781                       | -                      | 4,781                | -                                  | -   | -                         | 1,936                     | 2,845,490                         |
| Other retail  |      | 546,249                     | 382,576                | 163,673              | -                                  | -   | 18,238                    | 13,621                    | 131,814                           |
| <b>Total</b>  |      | <b>2,952,648</b>            | <b>2,635,990</b>       | <b>316,658</b>       | <b>-</b>                           | <b>-</b>  | <b>36,600</b>             | <b>26,530</b>             | <b>3,096,172</b>                  |
| Add: Financial assets not exposed to credit risk          |      | 19,056                      |                        |                      |                                    |   |                           |                           |                                   |
| Less: Impairments for loans and advances and IIS          |      | (25,215)                    |                        |                      |                                    |   |                           |                           |                                   |
| Less: Unrecognised off balance sheet items                |      | (280,014)                   |                        |                      |                                    |   |                           |                           |                                   |
| <b>Total exposure</b>                                     |      | <b>2,666,475</b>            |                        |                      |                                    |   |                           |                           |                                   |
| <i>Reconciliation to statement of financial position:</i> |      |                             |                        |                      |                                    |   |                           |                           |                                   |
| Cash and bank balances                                    | 7    | 653,070                     |                        |                      |                                    |   |                           |                           |                                   |
| Derivatives   | 10.6 | 41,212                      |                        |                      |                                    |   |                           |                           |                                   |
| Financial investments (excluding equity)                  | 11   | 633,590                     |                        |                      |                                    |   |                           |                           |                                   |
| Loans and advances  | 12   | 937,140                     |                        |                      |                                    |   |                           |                           |                                   |
| Trading assets  | 9.1  | 98,743                      |                        |                      |                                    |   |                           |                           |                                   |
| Pledged assets  | 8    | 182,335                     |                        |                      |                                    |   |                           |                           |                                   |
| Other financial assets                                    |      | 120,385                     |                        |                      |                                    |   |                           |                           |                                   |
| <b>Total</b>  |      | <b>2,666,475</b>            |                        |                      |                                    |   |                           |                           |                                   |

#### Collateral

| December 2020   | Note | Total exposure<br>N'million | Unsecured<br>N'million | Secured<br>N'million | Netting<br>agreements<br>N'million | Secured<br>exposure<br>after netting<br>N'million | Total collateral coverage |                           |                                   |
|---|------|-----------------------------|------------------------|----------------------|------------------------------------|---|---------------------------|---------------------------|-----------------------------------|
|   |      |                             |                        |                      |                                    |   | 1%-50%<br>N'million       | 50%-<br>100%<br>N'million | Greater than<br>100%<br>N'million |
| Corporate   |      | 742,392                     | 500,770                | 241,622              | -                                  | -   | 34,016                    | 122,850                   | 84,756                            |
| Sovereign   |      | 1,352,430                   | 1,352,430              | -                    | -                                  | -   | -                         | -                         | -                                 |
| Bank  |      | 158,164                     | 158,164                | -                    | -                                  | -   | -                         | -                         | -                                 |
| Retail  |      | 386,548                     | 177,642                | 208,906              | -                                  | -   | 1,019                     | 96,745                    | 3,624,625                         |
| Retail mortgage   |      | 3,517                       | -                      | 3,517                | -                                  | -   | -                         | -                         | 3,517,000                         |
| Other retail  |      | 383,031                     | 177,642                | 205,389              | -                                  | -   | 1,019                     | 96,745                    | 107,625                           |
| <b>Total</b>  |      | <b>2,639,534</b>            | <b>2,189,006</b>       | <b>450,528</b>       | <b>-</b>                           | <b>-</b>  | <b>35,035</b>             | <b>219,595</b>            | <b>3,709,381</b>                  |
| Add: Financial assets not exposed to credit risk          |      | 46,238                      |                        |                      |                                    |   |                           |                           |                                   |
| Less: Impairments for loans and advances and IIS          |      | (30,153)                    |                        |                      |                                    |   |                           |                           |                                   |
| Less: Unrecognised off balance sheet items                |      | (232,809)                   |                        |                      |                                    |   |                           |                           |                                   |
| <b>Total exposure</b>                                     |      | <b>2,422,810</b>            |                        |                      |                                    |   |                           |                           |                                   |
| <i>Reconciliation to statement of financial position:</i> |      |                             |                        |                      |                                    |   |                           |                           |                                   |
| Cash and bank balances                                    | 7    | 627,111                     |                        |                      |                                    |   |                           |                           |                                   |
| Derivatives   | 10.6 | 46,233                      |                        |                      |                                    |   |                           |                           |                                   |
| Financial investments (excluding equity)                  | 11   | 609,228                     |                        |                      |                                    |   |                           |                           |                                   |
| Loans and advances  | 12   | 632,967                     |                        |                      |                                    |   |                           |                           |                                   |
| Trading assets  | 9.1  | 169,655                     |                        |                      |                                    |   |                           |                           |                                   |
| Pledged assets  | 8.1  | 170,578                     |                        |                      |                                    |   |                           |                           |                                   |
| Other financial assets                                    |      | 167,038                     |                        |                      |                                    |   |                           |                           |                                   |
| <b>Total</b>  |      | <b>2,422,810</b>            |                        |                      |                                    |   |                           |                           |                                   |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Concentration of risks of financial assets with credit risk exposure

##### a) Geographical sectors

The following table breaks down the Group's main credit exposure at their carrying amounts, as categorised by geographical region as of 31 Dec 2021. For this table, the Group has allocated exposures to regions based on the region of domicile of our counterparties.

| At December 2021       | Trading assets<br>N'million | Derivative assets<br>N'million | Pledged assets<br>N'million | Financial investments<br>(excluding equity)<br>N'million | Loans and advances to customers<br>N'million | Loans and advances to banks<br>N'million | Total<br>N'million |
|------------------------|-----------------------------|--------------------------------|-----------------------------|--|--|--|--------------------|
| South South            | -                           | 6,102                          | -                           | -  | 36,917                                       | -  | 43,019             |
| South West             | 449                         | 2,818                          | -                           | 55,060   | 809,446                                      | 7,221                                    | 874,994            |
| South East             | -                           | 1                              | -                           | -  | 20,888                                       | -  | 20,889             |
| North West             | -                           | -                              | -                           | -  | 39,671                                       | -  | 39,671             |
| North Central          | 98,294                      | 25,743                         | 182,335                     | 578,552  | 34,495                                       | -  | 919,419            |
| North East             | -                           | -                              | -                           | -  | 4,842  | -  | 4,842              |
| Outside Nigeria        | -                           | 6,548                          | -                           | -  | -  | 8,881                                    | 15,429             |
| <b>Carrying amount</b> | <b>98,743</b>               | <b>41,212</b>                  | <b>182,335</b>              | <b>633,612</b>   | <b>946,259</b>                               | <b>16,102</b>                            | <b>1,918,263</b>   |

| At December 2020       | Trading assets<br>N'million | Derivative assets<br>N'million | Pledged assets<br>N'million | Financial investments<br>(excluding equity)<br>N'million | Loans and advances to customers<br>N'million | Loans and advances to banks<br>N'million | Total<br>N'million |
|------------------------|-----------------------------|--------------------------------|-----------------------------|--|--|--|--------------------|
| South South            | -                           | 79                             | -                           | -  | 29,737                                       | -  | 29,816             |
| South West             | -                           | 3,907                          | -                           | 75,983   | 563,390                                      | 1,504                                    | 644,784            |
| South East             | -                           | 9                              | -                           | -  | 11,520                                       | -  | 11,529             |
| North West             | -                           | -                              | -                           | -  | 24,776                                       | -  | 24,776             |
| North Central          | 169,655                     | 37,124                         | 85,947                      | 533,330  | 24,721                                       | 2,000                                    | 852,777            |
| North East             | -                           | -                              | -                           | -  | 1,148  | -  | 1,148              |
| Outside Nigeria        | -                           | 5,114                          | 84,631                      | -  | -  | 4,329                                    | 94,074             |
| <b>Carrying amount</b> | <b>169,655</b>              | <b>32,871</b>                  | <b>170,578</b>              | <b>609,313</b>   | <b>655,292</b>                               | <b>7,833</b>                             | <b>1,658,904</b>   |

#### Concentration of risks of financial assets with credit risk exposure

##### b) Industry sectors

| At December 2021                        | Trading assets<br>N'million | Derivative assets<br>N'million | Pledged assets<br>N'million | Financial investments<br>(excluding equity)<br>N'million | Loans and advances to customers<br>N'million | Loans and advances to banks<br>N'million | Total<br>N'million |
|---|-----------------------------|--------------------------------|-----------------------------|--|--|--|--------------------|
| Agriculture                             | -                           | 48                             | -                           | -  | 37,157                                       | -  | 37,205             |
| Business services                       | -                           | 1,637                          | -                           | 6,701  | 31,746                                       | -  | 40,084             |
| Communication                           | -                           | -                              | -                           | -  | 49,272                                       | -  | 49,272             |
| Community, social and personal services | -                           | -                              | -                           | -  | -  | -  | -                  |
| Construction and real estate            | -                           | -                              | -                           | -  | 58,744                                       | -  | 58,744             |
| Electricity                             | -                           | -                              | -                           | -  | 9,302  | -  | 9,302              |
| Financial intermediaries and insurance  | -                           | 6,578                          | -                           | 50,753   | 24,728                                       | 16,102                                   | 98,161             |
| Government (including Central Bank)     | 98,743                      | 25,741                         | 182,335                     | 575,531  | 74,788                                       | -  | 957,138            |
| Hotels, restaurants and tourism         | -                           | -                              | -                           | -  | 207  | -  | 207                |
| Manufacturing                           | -                           | 6,812                          | -                           | -  | 304,862                                      | -  | 311,674            |
| Mining                                  | -                           | 386                            | -                           | 627  | 214,640                                      | -  | 215,653            |
| Private households                      | -                           | 10                             | -                           | -  | 78,022                                       | -  | 78,032             |
| Transport, storage and distribution     | -                           | -                              | -                           | -  | 9,603  | -  | 9,603              |
| Wholesale and retail trade              | -                           | -                              | -                           | -  | 53,188                                       | -  | 53,188             |
| <b>Carrying amount</b>                  | <b>98,743</b>               | <b>41,212</b>                  | <b>182,335</b>              | <b>633,612</b>   | <b>946,259</b>                               | <b>16,102</b>                            | <b>1,918,263</b>   |

| At December 2020                        | Trading assets<br>N'million | Derivative assets<br>N'million | Pledged assets<br>N'million | Financial investments<br>(excluding equity)<br>N'million | Loans and advances to customers<br>N'million | Loans and advances to banks<br>N'million | Total<br>N'million |
|---|-----------------------------|--------------------------------|-----------------------------|--|--|--|--------------------|
| Agriculture                             | -                           | 731                            | -                           | -  | 34,977                                       | -  | 35,708             |
| Business services                       | -                           | 750                            | -                           | 11,891   | 8,348  | -  | 20,989             |
| Communication                           | -                           | -                              | -                           | 541  | 25,350                                       | -  | 25,891             |
| Community, social and personal services | -                           | -                              | -                           | -  | -  | -  | -                  |
| Construction and real estate            | -                           | 1                              | -                           | -  | 57,702                                       | -  | 57,703             |
| Electricity                             | -                           | 6                              | -                           | -  | 1,476  | -  | 1,482              |
| Financial intermediaries and insurance  | -                           | 6,423                          | 84,631                      | 62,024   | 32,130                                       | 7,833                                    | 193,041            |
| Government (including Central Bank)     | 169,655                     | 37,102                         | 85,947                      | 528,651  | 35,593                                       | -  | 856,948            |
| Hotels, restaurants and tourism         | -                           | -                              | -                           | -  | 104  | -  | 104                |
| Manufacturing                           | -                           | 1,140                          | -                           | -  | 170,482                                      | -  | 171,622            |
| Mining                                  | -                           | 80                             | -                           | 6,206  | 168,697                                      | -  | 174,983            |
| Private households                      | -                           | -                              | -                           | -  | 59,013                                       | -  | 59,013             |
| Transport, storage and distribution     | -                           | -                              | -                           | -  | 1,879  | -  | 1,879              |
| Wholesale and retail trade              | -                           | -                              | -                           | -  | 59,541                                       | -  | 59,541             |
| <b>Carrying amount</b>                  | <b>169,655</b>              | <b>46,233</b>                  | <b>170,578</b>              | <b>609,313</b>   | <b>655,292</b>                               | <b>7,833</b>                             | <b>1,658,904</b>   |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Concentration of risks of financial assets with credit risk exposure

c) Analysis of financial assets disclosed above by portfolio distribution and risk rating

|                     | AAA to A-<br>₦'million | BBB+ to BBB-<br>₦'million | Below BBB-<br>₦'million | Unrated<br>₦'million | Total<br>₦'million |
|---------------------|------------------------|---------------------------|-------------------------|----------------------|--------------------|
| As at December 2021 | 2,262                  | 921,076                   | 865,713                 | 129,212              | 1,918,263          |
| As at December 2020 | 6,054                  | 1,362,502                 | 194,756                 | 95,592               | 1,658,904          |

#### Concentration of risks of off-balance sheet engagements

a) Geographical sectors

| At December 2021 | Loan commitment<br>₦'million | Bonds and guarantees<br>₦'million | Letters of credit*<br>₦'million | Total<br>₦'million |
|------------------|------------------------------|-----------------------------------|---------------------------------|--------------------|
| South South      | 475                          | 21,209                            | 2,241                           | 23,925             |
| South West       | 111,301                      | 42,922                            | 174,563                         | 328,786            |
| South East       | 764                          | 153                               | 83                              | 1,000              |
| North West       | 1,399                        | 11,023                            | 345                             | 12,767             |
| North Central    | 416                          | 3,438                             | -                               | 3,854              |
| North East       | 19                           | 11,023                            | -                               | 11,042             |
| Outside Nigeria  | -                            | 14,650                            | 8,482                           | 23,132             |
| <b>Total</b>     | <b>114,374</b>               | <b>104,418</b>                    | <b>185,714</b>                  | <b>404,506</b>     |

| At December 2020 | Loan commitment<br>₦'million | Bonds and guarantees<br>₦'million | Letters of credit*<br>₦'million | Total<br>₦'million |
|------------------|------------------------------|-----------------------------------|---------------------------------|--------------------|
| South South      | 20,642                       | -                                 | 758                             | 21,400             |
| South West       | 86,589                       | 119,841                           | 43,446                          | 249,876            |
| South East       | 161                          | -                                 | 902                             | 1,063              |
| North West       | 5,412                        | -                                 | 1,803                           | 7,215              |
| North Central    | 507                          | -                                 | 2,332                           | 2,839              |
| North East       | -                            | -                                 | -                               | -                  |
| Outside Nigeria  | -                            | -                                 | -                               | -                  |
| <b>Total</b>     | <b>113,311</b>               | <b>119,841</b>                    | <b>49,241</b>                   | <b>282,393</b>     |

\*Amount excludes letters of credit for which cash collateral has been received.

#### Concentration of risks of off-balance sheet engagements

b) Industry sectors

|  | 31 December 2021                  |                                |                              |                         | 31 December 2020                  |                                |                              |                         |
|--|-----------------------------------|--------------------------------|------------------------------|-------------------------|-----------------------------------|--------------------------------|------------------------------|-------------------------|
|  | Bonds and guarantees<br>₦'million | Letters of credit<br>₦'million | Loan commitment<br>₦'million | 2021 Total<br>₦'million | Bonds and guarantees<br>₦'million | Letters of credit<br>₦'million | Loan commitment<br>₦'million | 2020 Total<br>₦'million |
| Agriculture                            | 1,588                             | 2,869                          | -                            | 4,457                   | 2,552                             | 3,484                          | 2,930                        | 6,602                   |
| Business services                      | 28,844                            | 16,560                         | -                            | 45,404                  | 93                                | 468                            | 8,548                        | 1,862                   |
| Communication                          | -                                 | 5,209                          | -                            | 5,209                   | 870                               | 8,016                          | 153                          | 15,928                  |
| Construction and real estate           | 7,808                             | 7,004                          | 400                          | 14,812                  | 11,470                            | 194                            | 5                            | 11,664                  |
| Electricity                            | -                                 | 267                            | -                            | 267                     | 2,094                             | 197                            | -                            | 2,745                   |
| Financial intermediaries and insurance | 14,332                            | -                              | -                            | 14,332                  | 37,620                            | -                              | -                            | 37,620                  |
| Hotels, Restaurants and Tourism        | -                                 | -                              | -                            | -                       | 1,186                             | -                              | 354                          | 1,186                   |
| Manufacturing                          | 24,550                            | 104,174                        | 100,700                      | 128,724                 | 14,223                            | 74,725                         | 15,364                       | 173,637                 |
| Mining/oil and gas                     | 25,086                            | 7,636                          | 4,678                        | 32,722                  | 33,262                            | 17,851                         | 9,449                        | 61,004                  |
| Private households                     | -                                 | -                              | 2,412                        | -                       | -                                 | -                              | 5,309                        | -                       |
| Transport, storage and distribution    | -                                 | 16,184                         | -                            | 16,184                  | 10                                | -                              | 9                            | 10                      |
| Wholesale and retail trade             | 2,210                             | 25,811                         | 6,184                        | 28,021                  | 9,932                             | 14,906                         | 7,119                        | 36,575                  |
| <b>Carrying amount</b>                 | <b>104,418</b>                    | <b>185,714</b>                 | <b>114,374</b>               | <b>290,132</b>          | <b>113,312</b>                    | <b>119,841</b>                 | <b>49,240</b>                | <b>349,112</b>          |

#### Credit provisioning based on prudential guidelines

In accordance with the Prudential Guidelines issued by the Central Bank of Nigeria, provision against credit risk is as follows.

#### Non-performing accounts

| Interest and/or principal outstanding for over: | Classification | Minimum provision |
|---|----------------|-------------------|
| Pass due date but less than 90 days             | Watchlist      | 0%                |
| 90 days but less than 180 days                  | Substandard    | 10%               |
| 180 days but less than 360 days                 | Doubtful       | 50%               |
| Over 360 days                                   | Lost           | 100%              |

When a loan is deemed uncollectible, it is written off against the related provision for impairments. Subsequent recoveries are credited to the provision for loan losses in the profit and loss account. If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited as a reduction of the provision for impairment in the statement of profit or loss.

#### Performing accounts

A minimum of 2% general provision on performing loans is made in accordance with the Prudential Guidelines.



## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Prudential Guidelines disclosures

Had the Prudential Guidelines been employed in the preparation of these financial statements, the impairments for loans and advances to customers as well as related disclosures, would have been made as follows:

|   | Group                    |                          |
|---|--------------------------|--------------------------|
|   | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million |
| <b>Prudential disclosure of loan and advances to customers</b>            |                          |                          |
| Gross customer exposure for loans and advances                            | 946,259                  | 655,292                  |
| Mortgage loans  | 4,781                    | 4,237                    |
| Instalment sale and finance leases  | 35,791                   | 10,962                   |
| Card debtors  | 1,270                    | 1,202                    |
| Overdrafts and other demand loans   | 320,828                  | 224,607                  |
| Other term loans  | 583,589                  | 414,284                  |
| Interest in suspense  | (2,738)                  | (739)                    |
| Credit impairments for loans and advances                                 | (30,654)                 | (31,613)                 |
| Specific provision  | (12,141)                 | (19,020)                 |
| General provision   | (18,513)                 | (12,593)                 |
| <b>Net loans and advances to customers</b>                                | <b>912,867</b>           | <b>622,940</b>           |
| <b>Prudential disclosure of loan classification</b>                       |                          |                          |
| Performing  | 925,921                  | 628,800                  |
| Non performing loans  | 20,338                   | 26,492                   |
| Substandard   | 4,140                    | 1,835                    |
| Doubtful  | 10,630                   | 11,642                   |
| Loss  | 5,568                    | 13,015                   |
| Total performing and non performing loans                                 | 946,259                  | 655,292                  |
| Adjustment for Interest in suspense and below-market interest staff loans | (2,738)                  | (739)                    |
| Customer exposure for loans and advances                                  | 943,521                  | 654,553                  |
| Non-performing loans ratio (Regulatory)                                   | 2.15%                    | 4.04%                    |

#### Liquidity risk

##### Framework and governance

The nature of banking and trading activities results in a continuous exposure to liquidity risk. Liquidity problems can have an adverse impact on a Group's earnings and capital and, in extreme circumstances, may even lead to the collapse of a Group which is otherwise solvent.

The Group's liquidity risk management framework is designed to measure and manage the liquidity position at various levels of consolidation such that payment obligations can be met at all times, under both normal and considerably stressed conditions. Under the delegated authority of the board of Directors, the Asset and Liability

Committee (ALCO) sets liquidity risk policies in accordance with regulatory requirements, international best practice and SBG stated risk appetite.

Tolerance limits, appetite thresholds and monitoring items are prudently set and reflect the Group's conservative appetite for liquidity risk. ALCO is charged with ensuring ongoing compliance with liquidity risk standards and policies. The Group must, at all times, comply with the more stringent of Standard Bank imposed tolerance limits or regulatory limits.

##### Liquidity and funding management

A sound and robust liquidity process is required to measure, monitor and manage liquidity exposures.

The Group has incorporated the following liquidity principles as part of a cohesive liquidity management process:

- structural liquidity mismatch management;
- long-term funding ratio;
- maintaining minimum levels of liquid and marketable assets;
- depositor restrictions;
- local currency loan to deposit ratio;
- foreign currency loan to deposit ratio;

- interbank reliance limit;
- intra-day liquidity management;
- collateral management;
- daily cash flow management;
- liquidity stress and scenario testing;

- funding plans; and
- liquidity contingency planning.

The cumulative impact of these principles is monitored, at least monthly by ALCO through a process which is underpinned by a system of extensive controls. The latter includes the application of purpose-built technology, documented processes and procedures,

independent oversight and regular independent reviews and evaluations of the effectiveness of the system.

The Group ensures that the banking entity (Stanbic IBTC Bank PLC) is within the regulatory liquidity ratio of 30% on a daily basis.

| Liquidity ratio | December 2021 | December 2020 |
|-----------------|---------------|---------------|
| Minimum         | 99.07%        | 104.95%       |
| Average         | 114.73%       | 131.28%       |
| Maximum         | 126.45%       | 177.34%       |
| As at year end  | 105.35%       | 148.93%       |

The minimum, average and maximum liquidity ratios presented in the table above are derived from daily liquidity ratio computations.

#### Structural liquidity mismatch management

The mismatch principle measures the Group's liquidity by assessing the mismatch between its inflow and outflow of funds within different time bands on a maturity ladder. The structural liquidity mismatch is based on behaviourally-adjusted cash flows which factors a probability of maturity into the various time bands. As expected cash flows vary significantly from the contractual position, behavioural profiling is applied to assets, liabilities and off-balance sheet items with an indeterminable maturity or drawdown year.

A net mismatch figure is obtained by subtracting liabilities and netting off-balance sheet positions from assets in each time band. The Group's liquidity position is assessed by means of the net cumulative mismatch position, while its liquidity mismatch performance is an aggregation of the net liquidity position in each successive time band expressed as a percentage of total funding related to deposits.

#### Maintaining minimum levels of liquid and marketable assets

Minimum levels of prudential liquid assets are held in accordance with all prudential requirements as specified by the regulatory authorities. The Group needs to hold additional unencumbered marketable assets, in excess of any minimum prudential liquid asset requirement, to cater for volatile depositor withdrawals, drawdowns under committed facilities, collateral calls, and so on.

The following criteria apply to readily marketable securities:

- prices must be quoted by a range of counterparties;
- the asset class must be regularly traded;
- the asset may be sold or repurchased in a liquid market, for payment in cash; and
- settlement must be according to a prescribed, rather than a negotiated, timetable.

#### Depositor concentration

To ensure that the Group does not place undue reliance on any single entity as a funding source, restrictions are imposed on the short dated (0 – 3 months term) deposits accepted from any entity. These include:

- the sum of 0 – 3 month deposits and standby facilities provided by any single deposit counterparty must not, at any time, exceed 10% of total funding related liabilities to the public; and
- the aggregate of 0 – 3 month deposits and standby facilities from the 10 largest single deposit counterparties must not, at any time, exceed 20% of total funding related liabilities to the public.

Concentration risk limits are used to ensure that funding diversification is maintained across products, sectors, and counterparties. Primary sources of funding are in the form of deposits across a spectrum of retail and wholesale clients. As mitigants, the Group maintains marketable securities in excess of regulatory requirements in order to create a buffer for occasional breaches of concentration limits.

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Loan to deposit limit

A limit is put in place, restricting the local currency loan to deposit ratio to a maximum specified level, which is reviewed annually. Similarly, in order to restrict the extent of foreign currency lending from the foreign currency deposit base, a foreign currency loan to deposit limit, which is also referred to as own resource lending, is observed. As mitigants, the Group maintains high levels of unencumbered marketable and liquid assets in excess of regulatory benchmark. The CBN requires all Bank to maintain a minimum loan to deposit ratio of 65% by December 2021. This ratio is subject to review quarterly. The Bank subsidiary LDR as at 31 December 2021 was 72.08% (December 2020: 68.57%).

#### Intra-day liquidity management

The Group manages its exposures in respect of payment and settlement systems. Counterparties may view the failure to settle payments when expected as a sign of financial weakness and in turn delay payments to the Group. This can also disrupt the functioning of payment and settlement systems. At a minimum, the following operational elements are included in the Group's intra-day liquidity management:

- capacity to measure expected daily gross liquidity inflows and outflows, including anticipated timing where possible;
- capacity to monitor its intra-day liquidity positions, including available credit and collateral;
- sufficient intra-day funding to meet its objectives;
- ability to manage and mobilise collateral as required;
- robust capacity to manage the timing of its intra-day outflows; and

- readiness to deal with unexpected disruptions to its intra-day liquidity flows.

#### Daily cash flow management

The Group generates a daily report to monitor significant cash flows. Maturities and withdrawals are forecast at least three months in advance and management is alerted to large outflows. The report, which is made available to the funding team, ALM and market risk also summarises material daily new deposits as well as the interbank and top depositor reliance (by value and product).

The daily cash flow management report forms an integral part of the ongoing liquidity management process and is a crucial tool to proactively anticipate and plan for large cash outflows.

#### Interbank reliance

Interbank funding traditionally is seen as the most volatile and least stable source of funding, easily influenced by market sentiment and prone to flight under stress situations. Consequently, to ensure prudent liquidity management is enforced, the Group restricts the local currency interbank funding as a proportion of the local currency funding base to a maximum of 15% of the total currency funding base.

#### Liquidity stress testing and scenario testing

Anticipated on- and off-balance sheet cash flows are subjected to a variety of the Group specific and systemic stress scenarios in order to evaluate the impact of unlikely but plausible events on liquidity positions. Scenarios are based on both historical events, such as past emerging markets crises, past local financial markets crisis and hypothetical events, such as an entity specific crisis. The results obtained from stress testing provide meaningful input when defining target liquidity risk positions.

#### Maturity analysis of financial liabilities by contractual maturity

The tables below analyse cash flows on a contractual, undiscounted basis based on the earliest date on which the Group can be required to pay (except for trading liabilities and trading derivatives) and may therefore not agree directly to the balances disclosed in the consolidated statement of financial position.

Derivative liabilities are included in the maturity analysis on a contractual, undiscounted basis when contractual maturities are essential for an understanding of the derivatives' future cash flows. All other derivative liabilities are treated as trading instruments and are included at fair value in the redeemable on demand stage since these positions are typically held for short periods of time.

#### Maturity analysis of financial liabilities by contractual maturity

The following tables also include contractual cash flows with respect to off-balance sheet items which have not yet been recorded on-balance sheet. Where cash flows are exchanged simultaneously, the net amounts have been reflected.

|   | Redeemable on demand<br>₦'million | Maturing within 1 month<br>₦'million | Maturing between 1-6 months<br>₦'million | Maturing between 6-12 months<br>₦'million | Maturing after 12 months<br>₦'million | Total gross undiscounted cashflow<br>₦'million |
|---|-----------------------------------|--------------------------------------|--|---|---------------------------------------|--|
| <b>December 2021</b>                      |                                   |                                      |  |   |                                       |  |
| <b>Financial liabilities</b>              |                                   |                                      |  |   |                                       |  |
| Derivative financial instruments          | -                                 | -                                    | -  | 12,396                                    | 12,968                                | 25,364   |
| Trading liabilities                       | -                                 | 71,192                               | 29,833                                   | 10,880                                    | 118                                   | 112,023  |
| Deposits and current accounts             | 870,681                           | 92,888                               | 138,573                                  | 42,020                                    | 432,388                               | 1,576,550                                      |
| Debt securities issued                    | -                                 | -                                    | -  | -   | 47,393                                | 47,393   |
| Other borrowings                          | 47,664                            | 12                                   | 34,211                                   | 2,634                                     | 72,873                                | 157,393  |
| Other financial liabilities               | 443,038                           | -                                    | -  | -   | -                                     | 443,038  |
| <b>Total</b>                              | <b>1,361,383</b>                  | <b>164,092</b>                       | <b>202,617</b>                           | <b>67,930</b>                             | <b>565,740</b>                        | <b>1,918,723</b>                               |
| <b>Unrecognised financial instruments</b> |                                   |                                      |  |   |                                       |  |
| Letters of credit                         | -                                 | 31,082                               | 120,139                                  | 34,375                                    | 118                                   | 185,714  |
| Guarantees                                | -                                 | 36,300                               | 17,185                                   | 20,034                                    | 30,899                                | 104,418  |
| Loan commitments                          | -                                 | 8,431                                | 101,035                                  | 4,014                                     | 895                                   | 114,374  |
| <b>Total</b>                              | <b>-</b>                          | <b>75,813</b>                        | <b>238,359</b>                           | <b>58,423</b>                             | <b>31,912</b>                         | <b>404,506</b>                                 |

|   | Redeemable on demand<br>₦'million | Maturing within 1 month<br>₦'million | Maturing between 1-6 months<br>₦'million | Maturing between 6-12 months<br>₦'million | Maturing after 12 months<br>₦'million | Total gross undiscounted cashflow<br>₦'million |
|---|-----------------------------------|--------------------------------------|--|---|---------------------------------------|--|
| <b>December 2020</b>                      |                                   |                                      |  |   |                                       |  |
| <b>Financial liabilities</b>              |                                   |                                      |  |   |                                       |  |
| Derivative financial instruments          | -                                 | 3,113                                | 27,056                                   | 1,294                                     | 5,919                                 | 37,382   |
| Trading liabilities                       | -                                 | 389                                  | 9,990                                    | 124,804                                   | 53,317                                | 188,500  |
| Deposits and current accounts             | 756,064                           | 24,065                               | 37,072                                   | 2,726                                     | 505,639                               | 1,325,566                                      |
| Debt securities issued                    | -                                 | -                                    | -  | -   | 68,269                                | 68,269   |
| Other borrowings                          | 545                               | 12,422                               | 3,308                                    | 4,229                                     | 91,527                                | 112,031  |
| Other financial liabilities               | 344,984                           | -                                    | -  | -   | -                                     | 344,984  |
| <b>Total</b>                              | <b>1,101,593</b>                  | <b>39,989</b>                        | <b>77,426</b>                            | <b>133,053</b>                            | <b>724,671</b>                        | <b>1,731,748</b>                               |
| <b>Unrecognised financial instruments</b> |                                   |                                      |  |   |                                       |  |
| Letters of credit                         | -                                 | 8,051                                | 78,326                                   | 16,048                                    | -                                     | 102,425  |
| Guarantees                                | -                                 | 5,176                                | 35,484                                   | 10,384                                    | 33,318                                | 84,362   |
| Loan commitments                          | -                                 | 34,278                               | 49,512                                   | 15,217                                    | 1,852                                 | 100,859  |
| <b>Total</b>                              | <b>-</b>                          | <b>47,505</b>                        | <b>163,322</b>                           | <b>41,649</b>                             | <b>35,170</b>                         | <b>287,646</b>                                 |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Liquidity contingency plans

The Group recognises that it is not possible to hold sufficiently large enough quantity of readily available liquidity to cover the least likely liquidity events. However, as such events can have devastating consequences, it is imperative to bridge the gap between the liquidity the Group chooses to hold and the maximum liquidity the Group might need.

The Group's liquidity contingency plan is designed to, as far as possible, protect stakeholder interests and maintain market confidence in order to ensure a positive outcome in the event of a liquidity crisis. The plan incorporates an extensive early warning indicator methodology supported by a clear and decisive crisis response strategy. Early warning indicators span Group specific crises, systemic crises, contingency planning, and liquidity risk management governance and are monitored based on assigned frequencies and tolerance levels. The crisis response strategy is formulated around the relevant crisis management structures and addresses internal and external communications, liquidity generation, operations, as well as heightened and supplementary information requirements.

#### Foreign currency liquidity management

A number of indicators are observed to monitor changes in either market liquidity or exchange rates. Foreign currency loans and advances are restricted to the availability of foreign currency deposits.

#### Funding strategy

Funding markets are evaluated on an ongoing basis to ensure appropriate Group funding strategies are executed depending on the market, competitive and regulatory environment. The Group employs a diversified funding strategy, sourcing liquidity in both domestic and offshore markets, and incorporates a coordinated approach to accessing capital and loan markets across the Group.

Concentration risk limits are used within the Group to ensure that funding diversification is maintained across products, sectors, geographic regions and counterparties.

Primary funding sources are in the form of deposits across a spectrum of retail and wholesale clients, as well as long-term capital and loan markets. The Group remains committed to increasing its core deposits and accessing domestic and foreign capital markets when appropriate to meet its anticipated funding requirements.

|                   | Dec 2021<br>% | Dec 2020<br>% |
|-------------------|---------------|---------------|
| Single depositor  | 2             | 5             |
| Top 10 depositors | 11            | 15            |

#### Market risk

The identification, management, control, measurement and reporting of market risk is categorised as follows:

##### Trading market risk

These risks arise in trading activities where the bank acts as a principal with clients in the market. The Group's policy is that all trading activities are contained within the bank's Wholesale Clients (WC) trading operations.

##### Banking book interest rate risk

These risks arise from the structural interest rate risk caused by the differing re-pricing characteristics of banking assets and liabilities.

##### Foreign currency risk

These risks arise as a result of changes in the fair value or future cash flows of financial exposures due to changes in foreign exchange rates.

##### Equity investment risk

These risks arise from equity price changes in unlisted investments, and managed through the equity investment committee, which is a sub-committee of the executive committee.

The primary objective of the Group's investment in equity securities is to hold the investments for the long term for strategic purposes. Management is assisted by external advisers in this regard. All of the Group's investments are designated as at FVOCI, as they are not held for making short term profit.

#### Framework and governance

The board approves the market risk appetite and standards for all types of market risk. The board grants general authority to take on market risk exposure to the asset and liability committee (ALCO). ALCO sets market risk policies to ensure that the measurement, reporting, monitoring and management of market risk associated with operations of the bank follow a common governance framework. The bank's ALCO reports to EXCO and also to the board risk management committee.

The in-country risk management is subject to SBG oversight for compliance with Group standards and minimum requirements.

The market risk management unit which is independent of trading operations and accountable to ALCO, monitors market risk exposures due to trading and banking activities. This unit monitors exposures and respective excesses daily, report monthly to ALCO and quarterly to the board risk management committee.

#### Market risk measurement

The techniques used to measure and control market risk include:

- daily foreign currency trading position
- daily VaR;
- back-testing;
- PV01; and
- annual net interest income at risk.

#### Daily foreign currency trading position

The board on the input of ALCO, sets limits on the level of exposure by currency and in aggregate for overnight positions. The latter is also aligned to the foreign currency trading position limit as specified by the regulators, which is usually a proportion of the Groups' capital.

#### Daily value-at-risk (VaR)

VaR is a technique that estimates the potential losses that may occur as a result of market movements over a specified time period at a predetermined probability.

VaR limits and exposure measurements are in place for all market risks the trading desk is exposed to. The bank generally uses the historical VaR approach to derive quantitative measures, specifically for market risk under normal market conditions. Normal VaR is based on a holding period of one day and a confidence level of 95%. Daily losses exceeding the VaR are likely to occur, on average, 13 times in every 250 days.

The use of historic VaR has limitations as it is based on historical correlations and volatilities in market prices and assumes that future prices will follow the observed historical distribution. Hence, there is a need to back-test the VaR model regularly.

#### VaR back-testing

The Group and the banking business back-test its foreign currency, interest rate and credit trading exposure VaR model to verify the predictive ability of the VaR calculations thereby ensuring the appropriateness of the model. Back-testing exercise is an ex-post comparison of the daily hypothetical profit and loss under the one-day buy and hold assumption to the prior day VaR. Profit or loss for back-testing is based on the theoretical profits or losses derived purely from market moves both interest rate and foreign currency spot moves and it is calculated over 250 cumulative trading-days at 95% confidence level.

#### Stress tests

Stress testing provides an indication of the potential losses that could occur in extreme market conditions.

The stress tests carried out include individual market risk factor testing and combinations of market factors on individual asset classes and across different asset classes. Stress tests include a combination of historical and hypothetical simulations.

#### PV01

PV01 is a risk measure used to assess the effect of a change of rate of one basis point on the price of an asset. This limit is set for the fixed income, money market trading, credit trading, derivatives and foreign exchange trading portfolios.

#### Other market risk measures

Other market risk measures specific to individual business units include permissible instruments, concentration of exposures, gap limits, maximum tenor and stop loss triggers. In addition, only approved products that can be independently priced and properly processed are permitted to be traded.

Pricing models and risk metrics used in production systems, whether these systems are off-the-shelf or in-house developed, are independently validated by the market risk unit before their use and periodically thereafter to

confirm the continued applicability of the models. In addition, the market risk unit assesses the daily liquid closing price inputs used to value instruments and performs a review of less liquid prices from a reasonableness perspective at least fortnightly. Where differences are significant, mark-to-market adjustments are made.

#### Annual net interest income at risk

A dynamic forward-looking annual net interest income forecast is used to quantify the banks' anticipated interest rate exposure. This approach involves the forecasting of both changing balance sheet structures and interest rate scenarios, to determine the effect these changes may have on future earnings. The analysis is completed under both normal market conditions as well as stressed market conditions.

#### Analysis of Value-at-Risk (VaR) and actual income

The table below highlights the historical diversified normal VaR across the various trading desks. The minimum and maximum trading diversified normal VaR stood at ₦93 million and ₦803 million respectively with an annual average of ₦374 million which translates to a conservative VaR limit utilisation of 14.9% on average.

Diversified Normal Var Exposures (₦ million)

| Desk                        | Average |         |         | 31-Dec-21 | 31-Dec-20 | Limit |
|-----------------------------|---------|---------|---------|-----------|-----------|-------|
|                             | Maximum | Minimum | Average |           |           |       |
| Bankwide                    | 803     | 93      | 374     | 498       | 290       | 2,503 |
| FX Trading                  | 393     | 1       | 106     | 46        | 73        | 548   |
| Money markets trading       | 425     | 22      | 128     | 202       | 224       | 712   |
| Fixed income trading        | 270     | 6       | 72      | 8         | 30        | 582   |
| Credit valuation adjustment | 410     | 23      | 261     | 291       | -         | 270   |
| Credit trading              | -       | -       | -       | -         | -         | 234   |
| Derivatives                 | -       | -       | -       | -         | -         | 52    |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Analysis of PV01

The table below shows the PV01 of the money markets banking and the individual trading books as at period end. The money markets trading book PV01 exposure increased to ₦2.3 million from that of the previous

year mainly due to increased T-bills position as well as an increase in the duration of the book, the money markets banking book PV01 exposure stood at ₦6.5 million lower than that of the previous year as a result of the sale of T-bills, while the fixed income

trading book PV01 exposure decreased to ₦237,000 from that of previous year largely on the back of the sale of bonds. Overall trading PV01 exposure was ₦2.5 million against a limit of ₦16.6 million thus reflecting a very conservative exposure utilisation.

| PV01 (₦'000)              | 31-Dec-21 | 31-Dec-20 | Limit  |
|---------------------------|-----------|-----------|--------|
| Money market trading book | 2,301     | 1,447     | 8,000  |
| Fixed income trading book | 237       | 1,907     | 6,000  |
| Credit trading book       | -         | -         | 2,050  |
| Derivatives trading book  | -         | -         | 539    |
| Total trading book        | 2,537     | 3,354     | 16,589 |
| Money market banking book | 6,477     | 14,163    | 27,588 |

#### Interest rate risk in the banking book

Interest rate risk in the banking book (IRRBB) can be defined as the reduction in banking book net interest income due to changes in interest rates arising from the different re-pricing characteristics of banking book assets and liabilities. IRRBB is further divided into the following sub-risk types:

- Repricing risk referring to the timing differences in the maturity (fixed rate) and repricing (floating rate) of assets and liabilities.

- Yield curve risk arising when unanticipated shifts in the yield curve have adverse effects on the Group's income.
- Basis risk arising from the imperfect correlation in the adjustment of the rates earned and paid on different instruments with otherwise similar repricing characteristics.

- Optionality risk arising from the options embedded in bank asset and liability portfolios, providing the holder with the right, but not the

obligation, to buy, sell, or in some manner alter the cash flow of an instrument or financial contract.

- Endowment risk referring to the interest rate risk exposure arising from the net differential between interest rate insensitive assets such as non-earning assets and interest rate insensitive liabilities such as non-paying liabilities and equity.

#### Approach to managing interest rate risk on positions in the banking book

Banking-related market risk exposure principally involves the management of the potential adverse effect of interest movements on banking book earnings (net interest income and banking book mark-to-market profit or loss).

The Group's approach to managing IRRBB is governed by prudence and is in accordance with the applicable laws and regulations, best international practice and the competitive situation within which it operates in financial markets. Interest rate risk is transferred to and managed within the bank's treasury operations under supervision of ALCO.

The table below summarises the Group's interest rate gap position:

| At December 2021                        | Note | Carrying amount | Rate Sensitive | Non-rate sensitive |
|---|------|-----------------|----------------|--------------------|
| <b>Assets ₦'million</b>                 |      |                 |                |                    |
| Cash and balances with central banks    | 7    | 653,070         | -              | 653,070            |
| Pledged assets                          | 8    | 182,335         | -              | 182,335            |
| Derivative assets                       | 10.6 | 41,212          | -              | 41,212             |
| Financial investment                    | 11   | 636,634         | -              | 636,634            |
| Loans and advances to banks             | 12   | 16,102          | -              | 16,102             |
| Loans and advances to customers (Gross) | 12   | 946,259         | 901,609        | 44,650             |
| Other financial assets                  |      | 120,385         | -              | 120,385            |
|   |      | 2,595,997       | 901,609        | 1,694,388          |
| <b>Liabilities</b>                      |      |                 |                |                    |
| Derivative liabilities                  | 10.6 | 25,364          | -              | 25,364             |
| Trading liabilities                     | 9.2  | 112,023         | -              | 112,023            |
| Deposits from banks                     | 22   | 431,862         | -              | 431,862            |
| Deposits from customers                 | 22   | 1,126,535       | -              | 1,126,535          |
| Debt securities issued                  | 24   | 47,419          | 17,312         | 30,107             |
| Other borrowings                        | 23   | 136,434         | 112,064        | 24,370             |
| Other liabilities (see (b) below)       |      | 443,038         | -              | 443,038            |
|   |      | 2,322,675       | 129,376        | 2,193,299          |
| <b>Total interest repricing gap</b>     |      | <b>273,322</b>  | <b>772,233</b> | <b>(498,911)</b>   |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Measurement of IRRBB

The analytical technique used to quantify IRRBB is an earnings based approach. A dynamic, forward-looking net interest income forecast is used to quantify the bank's anticipated interest rate exposure. Desired changes to a particular interest rate risk profile are achieved through the restructuring of on-balance sheet repricing or maturity profiles. All assets and liabilities are allocated to gap intervals based on either their repricing or maturity characteristics. However, assets and liabilities for which no identifiable contractual repricing or maturity dates exist are allocated to gap intervals based on behavioural profiling.

The impact on net interest income due to interest rate changes cover 12 months of forecasting and allows for the dynamic interaction of payments, new business and interest rates. The analyses are done under stressed market conditions in which the banking book is subjected to an upward 300 basis points and downward 300 basis points (2020: 300 basis points) parallel rate shocks for local currency and 100 basis points upward and downward parallel rate shocks for foreign currency positions. The table below shows the sensitivity of the bank's net interest income in response to standardised parallel rate shocks.

| 31 December 2021                          |           | NGN      | USD   | Other | Total    |
|---|-----------|----------|-------|-------|----------|
| <b>Increase in basis points</b>           |           | 300      | 100   | 100   |          |
| Sensitivity of annual net interest income | ₦'million | 14,220   | 1,332 | 196   | 15,747   |
| <b>Decrease in basis points</b>           |           | 300      | 100   | 100   |          |
| Sensitivity of annual net interest income | ₦'million | (16,007) | (629) | 5     | (16,631) |

| 31 December 2020                          |           | NGN     | USD   | Other | Total    |
|---|-----------|---------|-------|-------|----------|
| <b>Increase in basis points</b>           |           | 300     | 100   | 100   |          |
| Sensitivity of annual net interest income | ₦'million | 17,372  | 685   | 196   | 18,253   |
| <b>Decrease in basis points</b>           |           | 300     | 100   | 100   |          |
| Sensitivity of annual net interest income | ₦'million | (9,873) | (314) | 5     | (10,182) |

#### Hedging of endowment risk

IRRBB is predominantly the consequence of endowment exposures, being the net exposure of non-rate sensitive liabilities and equity less non-rate sensitive assets. The endowment risk is hedged using marketable liquid instruments in the same currency as the exposure as and when it is considered opportune. Hedge decisions are made by ALCO following careful consideration of the interest rate views to be hedged

against, including magnitude, direction, timing and probability, and the exposure to be hedged.

#### Market risk on equity investment

The Group's equity and investment risk committee (SEIRC) has governance and oversight of all investment decisions. The committee is tasked with the formulation of risk appetite and oversight of investment performance. In this regard, a loss trigger is in place for the non-strategic portion.

#### Exposure to currency risks

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The board sets limits on the level of exposure by currency and in aggregate for both overnight and intra day positions, which are monitored daily. The table below summarises the Group's exposure to foreign currency exchange risk as at 31 December 2021.

#### Concentrations of currency risk – on- and off-balance sheet financial instruments

| At December 2021                               | Naira<br>₦'million | US Dollar<br>₦'million | GBP<br>₦'million | Euro<br>₦'million | Others<br>₦'million | Total<br>₦'million |
|--|--------------------|------------------------|------------------|-------------------|---------------------|--------------------|
| <b>Financial assets</b>                        |                    |                        |                  |                   |                     |                    |
| Cash and bank balances                         | 534,991            | 96,032                 | 7,106            | 11,300            | 3,641               | 653,070            |
| Trading assets                                 | 98,743             | -                      | -                | -                 | -                   | 98,743             |
| Pledged assets                                 | 182,335            | -                      | -                | -                 | -                   | 182,335            |
| Derivative assets                              | 41,212             | -                      | -                | -                 | -                   | 41,212             |
| Financial investments                          | 636,475            | 136                    | -                | -                 | -                   | 636,611            |
| Loans and advances to banks                    | 15,090             | 1,006                  | -                | -                 | -                   | 16,096             |
| Loans and advances to customers                | 511,356            | 355,455                | 997              | 50,390            | 2,846               | 921,044            |
| Other financial assets                         | 25,518             | 141,090                | (3,778)          | (41,665)          | (780)               | 120,385            |
|  | 2,045,720          | 593,719                | 4,325            | 20,025            | 5,707               | 2,669,496          |
| <b>Financial liabilities</b>                   |                    |                        |                  |                   |                     |                    |
| Trading liabilities                            | 112,023            | -                      | -                | -                 | -                   | 112,023            |
| Derivative liabilities                         | 25,364             | -                      | -                | -                 | -                   | 25,364             |
| Deposits and current accounts from banks       | 390,793            | 34,127                 | 287              | 3,944             | 2,711               | 431,862            |
| Deposits and current accounts from customers   | 820,300            | 291,486                | 3,796            | 10,335            | 618                 | 1,126,535          |
| Other borrowings                               | 63,932             | 72,502                 | -                | -                 | -                   | 136,434            |
| Debt securities issued                         | 27,563             | 19,856                 | -                | -                 | -                   | 47,419             |
| Other financial liabilities                    | 407,651            | (219,690)              | 255              | 5,728             | 249,094             | 443,038            |
|  | 1,847,626          | 198,281                | 4,338            | 20,007            | 252,423             | 2,322,675          |
| <b>Net on-balance sheet financial position</b> | 198,094            | 395,438                | (13)             | 18                | (246,716)           | 346,821            |
| <b>Off balance sheet</b>                       | 96,647             | 178,639                | 420              | 41,583            | 87,217              | 404,506            |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Concentrations of currency risk – on- and off-balance sheet financial instruments

| December 2020                                  | Naira<br>₦'million | US Dollar<br>₦'million | GBP<br>₦'million | Euro<br>₦'million | Others<br>₦'million | Total<br>₦'million |
|--|--------------------|------------------------|------------------|-------------------|---------------------|--------------------|
| <b>Financial assets</b>                        |                    |                        |                  |                   |                     |                    |
| Cash and bank balances                         | 464,459            | 131,035                | 8,122            | 20,621            | 2,874               | 627,111            |
| Trading assets                                 | 169,655            | -                      | -                | -                 | -                   | 169,655            |
| Pledged assets                                 | 170,578            | -                      | -                | -                 | -                   | 170,578            |
| Derivative assets                              | 46,208             | 25                     | -                | -                 | -                   | 46,233             |
| Financial investments                          | 605,954            | 6,322                  | -                | -                 | -                   | 612,276            |
| Loans and advances to banks                    | 3,500              | 4,328                  | -                | -                 | -                   | 7,828              |
| Loans and advances to customers                | 310,249            | 268,722                | 803              | 43,831            | 1,534               | 625,139            |
| Other financial assets                         | (49,686)           | 252,498                | (3,667)          | (31,521)          | (586)               | 167,038            |
|  | 1,720,917          | 662,930                | 5,258            | 32,931            | 3,822               | 2,425,858          |
| <b>Financial liabilities</b>                   |                    |                        |                  |                   |                     |                    |
| Trading liabilities                            | 63,696             | 124,804                | -                | -                 | -                   | 188,500            |
| Derivative liabilities                         | 37,357             | 25                     | -                | -                 | -                   | 37,382             |
| Deposits and current accounts from banks       | 348,690            | 145,047                | 422              | 10,113            | 1,350               | 505,622            |
| Deposits and current accounts from customers   | 570,803            | 234,504                | 4,506            | 9,567             | 564                 | 819,944            |
| Debt securities issued                         | 27,356             | 84,675                 | -                | -                 | -                   | 112,031            |
| Other financial liabilities                    | 52,202             | 16,067                 | -                | -                 | -                   | 68,269             |
| Other borrowings                               | 270,117            | 59,366                 | 356              | 13,230            | 1,915               | 344,984            |
|  | 1,370,221          | 664,488                | 5,284            | 32,910            | 3,829               | 2,076,732          |
| <b>Net on-balance sheet financial position</b> | 350,696            | (1,558)                | (26)             | 21                | (7)                 | 349,126            |
| <b>Off balance sheet</b>                       | 48,169             | 145,691                | 132              | 18,231            | 1,399               | 213,622            |

#### Exchange rates applied

| Year-end spot rate* | December 2021 | December 2020 |
|---------------------|---------------|---------------|
| US Dollar           | 424.11        | 400.33        |
| GBP                 | 573.10        | 546.85        |
| Euro                | 481.20        | 491.02        |

#### Sensitivity analysis

A reasonably possible strengthening (weakening) of the US dollar, GBP or Euro against Naira at 31 December would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

| Effect in ₦'million        | Profit or loss |           | Equity, net of tax |           |
|----------------------------|----------------|-----------|--------------------|-----------|
|                            | Strengthening  | Weakening | Strengthening      | Weakening |
| <b>At 31 December 2021</b> |                |           |                    |           |
| USD (20% movement)         | 79,088         | (79,088)  | 55,361             | (55,361)  |
| GBP (10% movement)         | (1)            | 1         | (1)                | 1         |
| EUR (5% movement)          | 1              | (1)       | 1                  | (1)       |
| <b>At 31 December 2020</b> |                |           |                    |           |
| USD (20% movement)         | (312)          | 312       | (218)              | 218       |
| GBP (10% movement)         | (3)            | 3         | (2)                | 2         |
| EUR (5% movement)          | 1              | (1)       | 1                  | (1)       |

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Basel II framework

The Basel II framework stipulates a minimum level of capital that banks must maintain to ensure that they can meet their obligations, cover unexpected losses; and can, very importantly, promote public confidence. It also specifies comprehensive disclosure requirements for banks operating under the framework.

The Basel II framework is based on three pillars:

- Pillar I - Minimum Capital Requirements. This details various approaches to measure and quantify capital required for the three major risk components that a bank faces: credit risk, market risk and operational risk.

Stanbic IBTC has adopted the Standardised Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk.

- Pillar II - Supervisory Review. This is structured along two separate but complementary stages; the Internal Capital Adequacy Assessment Process (ICAAP) and the Supervisory Review and Evaluation process (SREP). The bank conducts a self-assessment of its internal capital requirements via the ICAAP whilst the Central Bank of Nigeria (CBN) conducts its assessment of the bank via the SREP.

- Pillar III – Market Discipline allows market participants access information on risk exposure and risk management policies and procedures through disclosures. The bank through this Pillar III Disclosures report provides an overview of its risk management practices in line with the CBN Guidance Notes on Pillar III Disclosures.

The Pillar III Disclosures Report is published and made available through the bank's website at [www.stanbicibtcbank.com](http://www.stanbicibtcbank.com).

#### Capital management

##### Capital adequacy

The Stanbic IBTC Group manages its capital base to achieve a prudent balance between maintaining capital ratios to support business growth and depositor confidence and providing competitive returns to shareholders. The capital management function is designed to ensure that Stanbic IBTC Group and its principal subsidiaries are capitalised in line with the Group's risk appetite and target ratios, both of which are approved by the board for legal and regulatory compliance purposes. The Group ensures that its actions do not compromise sound governance and appropriate business practices and it eliminates any negative effect on payment capacity, liquidity and profitability.

#### The regulatory capital requirement for entities within the Group are as follows:

| SN  | Name of Entity                          | Primary Regulator                  | Minimum Capital Requirement |
|-----|---|------------------------------------|-----------------------------|
| 1   | Stanbic IBTC Holdings                   | Central Bank of Nigeria            | ₦38.57 billion*             |
| 2   | Stanbic IBTC Bank                       | Central Bank of Nigeria            | ₦25 billion                 |
| 2.1 | Stanbic IBTC Nominees Limited           | Central Bank of Nigeria            | Nil                         |
| 3   | Stanbic IBTC Pension Managers Limited   | National Pension Commission        | ₦5 billion                  |
| 4   | Stanbic IBTC Asset Management Limited   | Securities and Exchange Commission | ₦155 million                |
| 5   | Stanbic IBTC Capital Limited            | Securities and Exchange Commission | ₦400 million                |
| 6   | Stanbic IBTC Trustees Limited           | Securities and Exchange Commission | ₦300 million                |
| 7   | Stanbic IBTC Stockbrokers Limited       | Nigerian Stock Exchange            | ₦300 million                |
| 8   | Stanbic IBTC Insurance Brokers Limited  | National Insurance Commission      | ₦5 million                  |
| 9   | Stanbic IBTC Insurance Limited          | National Insurance Commission      | ₦8 billion                  |
| 10  | Stanbic IBTC Ventures Limited           | -                                  | Nil                         |
| 11  | Stanbic IBTC Financial Services Limited | -                                  | ₦100 million                |

\*Sum of the stakes of Stanbic IBTC Holdings PLC in the minimum paid up capital of all the subsidiaries

The Central Bank of Nigeria (CBN) on 29 August 2014 issued Guidelines for Licensing and Regulation of Financial Holding Companies in Nigeria ("Guidelines"). According to the Guidelines, a financial holding company shall have a minimum paid up capital which shall exceed the sum of the minimum paid up capital of all its subsidiaries, as may be prescribed from time to time by the sector regulators. A review of the capital level as at the end of the period shows that Stanbic IBTC Holdings is in compliance with the regulation of having minimum paid up capital which exceeds the aggregate of the minimum paid up capital of all its subsidiaries;

| Figures in ₦'million                        | Minimum Share Capital | % Holding | Holdco Share |
|---|-----------------------|-----------|--------------|
| Bank  | 25,000                | 100%      | 25,000       |
| Pension                                     | 5,000                 | 88.24%    | 4,412        |
| Asset Management                            | 155                   | 100%      | 155          |
| Capital                                     | 400                   | 100%      | 400          |
| Trustees                                    | 300                   | 100%      | 300          |
| Stockbroking                                | 300                   | 100%      | 300          |
| Insurance Brokers*                          | 5                     | 75%       | 4            |
| Insurance                                   | 8,000                 | 100%      | 8,000        |
| Ventures                                    | -                     | 100%      | -            |
| Financial Services                          | 100                   | 100%      | 100          |
|   | 39,260                |           | 38,671       |
| Holdco Company (Share Capital and Reserves) |                       |           | 117,620      |
| Surplus/(Deficit)                           |                       |           | 78,949       |

\*Stanbic IBTC Holdings has 75% direct and 25% indirect shareholdings in Stanbic IBTC Insurance Brokers Limited.

The Group's capital management aims to facilitate the allocation and use of capital, such that it generates a return that appropriately compensates shareholders for the risks incurred. Capital is actively managed and forms a key component of the Group's budget and forecasting process. The capital plan is also tested under a range of stress scenarios as part of the Group's recovery plan and the Internal Capital Adequacy Assessment Process (ICAAP) for the bank. The ICAAP is an extensive internal assessment of the quality and robustness of the bank's governance, risk management, capital management and financial planning frameworks, and an assessment of the resilience of the bank's business model under stress. Monitoring and reporting of risks also occurs at the Group level to ensure compliance with Group standards.

The Group's capital management function is governed primarily by the Asset and Liability Committee (ALCO),

a management level sub-committee that oversees the risks associated with capital management. It is also governed at the board level through the Board Risk Management Committee (BRMC). The principal governance document is the capital management framework.

The Group manages its capital levels to support business growth, maintain depositor and creditor confidence, create value for shareholders and ensure regulatory compliance.

#### Regulatory Capital

The Central Bank of Nigeria (CBN) adopted the Basel III capital framework with effect from 01 November 2021. The Group and its banking subsidiary have established processes and necessary measures to ensure full compliance with the requirements of the Basel III capital framework since it was adopted.

Regulatory capital is divided into two tiers:

- Tier 1 capital which comprises Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) capital. CET1 includes share capital, share premium, retained earnings and reserves created by appropriations of retained earnings. Deferred tax asset, intangible assets and total investment in subsidiaries are deductible in arriving at CET1 capital. AT1 capital is made up of perpetual non-cumulative preference shares, perpetual non-callable bonds and related instruments.

- Tier 2 capital which includes subordinated debts and other comprehensive income. 50% of total investment in subsidiaries is deductible in arriving at Tier 2 capital. Subordinated debt at the end of the period is described as follows:

## Enterprise risk review (continued)

### For the year ended 31 December 2021

- USD denominated term subordinated non-collateralised facility of USD40 million obtained from Standard Bank of South Africa effective 05 February 2021. The facility expires on 05 February 2031 and is repayable at maturity. Interest on the facility is payable semi-annually at LIBOR (London Interbank Offered Rate) plus 4.82%.

Total eligible Tier 2 Capital as at 31 December 2021 was ₦21.69 billion (December 2020: ₦21.51 billion).

#### Capital Adequacy

The Group's capital adequacy is measured by both regulatory capital and economic capital. Economic capital measures and reports all quantifiable risks on a consistent risk-adjusted basis.

Regulatory capital adequacy is measured based on Pillar 1 of the Basel II capital framework. Capital adequacy ratio is calculated by dividing the capital held by total risk-weighted assets. Risk weighted assets comprise computed risk weights

from credit, operational and market risks associated with the business of the Group. Notional risk weighted asset for market risk is calculated using the standardised approach while operational risk is determined using the basic indicator approach. Management monitors the capital adequacy ratio on a proactive basis.

Throughout the year under review, the banking subsidiary operated above its capital adequacy ratio risk appetite limit and well over the minimum regulatory capital adequacy ratio of 10% as mandated by CBN.

#### Leverage Ratio

This is non-risk based capital measure introduced in the CBN Basel III guidelines to act as a supplementary measure to the risk-based capital requirements. The leverage ratio is calculated as capital measure divided by exposure measure and is expressed as a percentage. The capital measure

is the Tier I capital of banks while the exposure measure comprises on-balance sheet exposures, derivatives, securities financing transactions and off-balance sheet exposures. Banks are required to maintain a minimum leverage ratio of 4% at all times.

#### Regulatory Recommended transition adjustments of IFRS 9

The Central Bank of Nigeria issued a letter to all banks and discount houses on 18 October 2018 recommending transitional arrangements to cushion the impact of IFRS 9 expected credit loss on transition date on capital adequacy ratio.

Banks are required to hold static the adjusted Day One impact and amortise on a straight-line basis over the four-year transition period. The impact of the transitional adjustments has been incorporated into the Group's (and bank's) capital plan, which covers a three-year horizon and shows adequate capitalisation during these periods.

#### Capital management - BASEL II regulatory capital

|  | Basel II                 | *Basel III - Adjusted for impact of IFRS 9 transitional adjustment | Basel II                 | **Basel II - Adjusted for impact of IFRS 9 transitional adjustment |
|--|--------------------------|--|--------------------------|--|
|  | Group                    |  | Group                    |  |
|  | 31 Dec 2021<br>₦'million | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2020<br>₦'million   |
| <b>Stanbic IBTC Group</b>  |                          |  |                          |  |
| <b>Tier I</b>  | <b>339,925</b>           | <b>331,623</b>   | <b>329,963</b>           | <b>331,999</b>   |
| Paid-up share capital  | 6,478                    | 6,478  | 5,553                    | 5,553  |
| Share premium  | 102,780                  | 102,780  | 102,780                  | 102,780  |
| General reserve (retained profit)                                      | 156,008                  | 156,008  | 168,521                  | 168,521  |
| SMEEIS reserve   | 1,039                    | 1,039  | 1,039                    | 1,039  |
| AGSMEIS reserve  | 10,241                   | 10,241   | 7,626                    | 7,626  |
| Statutory reserve  | 54,453                   | 54,453   | 36,790                   | 36,790   |
| Other reserves   | 76                       | 76   | 76                       | 76   |
| IFRS 9 Transitional Adjustment Relief                                  | -                        | -  | -                        | 2,036  |
| Non controlling interests  | 8,850                    | 548  | 7,578                    | 7,578  |
| Less: regulatory deduction   | 18,008                   | 18,008   | 17,803                   | 17,803   |
| Goodwill   | -                        | -  | -                        | -  |
| Deferred tax assets  | 13,997                   | 13,997   | 13,163                   | 13,163   |
| Other intangible assets  | 4,011                    | 4,011  | 4,640                    | 4,640  |
| Current year losses  | -                        | -  | -                        | -  |
| Under impairment   | -                        | -  | -                        | -  |
| Reciprocal cross-holdings in ordinary shares of financial institutions | -                        | -  | -                        | -  |
| Investment in the capital of banking and financial institutions        | -                        | -  | -                        | -  |
| Investment in the capital of financial subsidiaries                    | -                        | -  | -                        | -  |
| Excess exposure(s) over single obligor without CBN approval            | -                        | -  | -                        | -  |
| Exposures to own financial holding company                             | -                        | -  | -                        | -  |
| Unsecured lending to subsidiaries within the same group                | -                        | -  | -                        | -  |
| <b>Eligible Common Equity Tier I capital</b>                           | <b>321,917</b>           | <b>313,615</b>   | <b>312,160</b>           | <b>314,196</b>   |

\*Capital adequacy ratio decreases by 50bps under the Basel III guidelines compared to Basel II largely as a result of decrease in the amount of non-controlling interest that can be recognised due to the new recognition methodology. The Basel III guidelines were released on 02 September 2021 by the CBN to further strengthen the resilience of Nigerian banks by increasing the minimum requirement for high quality capital which can absorb losses on a going concern basis, and by requiring banks to build up additional capital buffers to cushion against future unexpected losses. The implementation of the Basel III guidelines commenced with a parallel run with the Basel II guidelines effective from November 2021 for an initial period of six months which may be extended by another three months subject to the milestones achieved by banks based on CBN supervisory expectations.

\*\*Capital adequacy ratio will decrease by 15bps from 24.8% to 24.7% without the transitional adjustment relief given by the CBN to Banks. The transitional adjustment relief is in adherence to the CBN circular on "Transitional Arrangements - Treatment of IFRS 9 Expected Credit Loss for Regulatory Purposes by Banks in Nigeria", dated 18 October 2018. The transitional adjustment is a 20% discount on excess IFRS 9 day one impact over regulatory risk reserve (RRR) on 01 January 2018 which is further discounted over a four year period at annual discount rate of 20%. IFRS 9 day one impact amounted to ₦10.18bn as at 01 January 2018.



# Enterprise risk review (continued)

## For the year ended 31 December 2021

### Capital management - BASEL II regulatory capital (Group continued)

|   | Basel II                 | *Basel III -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment | Basel II                 | **Basel II -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment |
|---|--------------------------|--|--------------------------|--|
|   | Group                    |  | Group                    |  |
|   | 31 Dec 2021<br>₦'million | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2020<br>₦'million   |
| <b>Stanbic IBTC Group</b>   |                          |  |                          |  |
| <b>Additional Tier I capital</b>  |                          |  |                          |  |
| Instruments issued by consolidated subsidiaries and held by third parties | -                        | 34   |                          |  |
| <b>Eligible Tier I capital</b>  | 321,917                  | 313,649  | 312,160                  | 314,196  |
|   | 21,522                   | 21,522   | 21,509                   | 21,509   |
| Hybrid (debt/equity) capital instruments                                  | -                        | -  | -                        | -  |
| Subordinated term debt  | 17,312                   | 17,312   | 12,853                   | 12,853   |
| Other comprehensive income (OCI)  | 4,210                    | 4,210  | 8,656                    | 8,656  |
| Less: regulatory deduction  | -                        | -  | -                        | -  |
| Reciprocal cross-holdings in ordinary shares of financial institutions    | -                        | -  | -                        | -  |
| Investment in the capital of banking and financial institutions           | -                        | -  | -                        | -  |
| Investment in the capital of financial subsidiaries                       | -                        | -  | -                        | -  |
| Exposures to own financial holding company                                | -                        | -  | -                        | -  |
| Unsecured lending to subsidiaries within the same Group                   | -                        | -  | -                        | -  |
| <b>Eligible Tier II capital</b>   | 21,522                   | 21,522   | 21,509                   | 21,509   |
| <b>Total regulatory capital</b>   | 343,439                  | 335,137  | 333,669                  | 335,705  |
| <b>Risk weighted assets:</b>  |                          |  |                          |  |
| Credit risk   | 1,224,036                | 1,224,036  | 978,727                  | 978,727  |
| Operational risk  | 348,878                  | 348,878  | 353,926                  | 353,926  |
| Market risk   | 52,924                   | 52,924   | 18,665                   | 18,665   |
| <b>Total risk weighted assets</b>   | 1,625,838                | 1,625,838  | 1,351,318                | 1,351,318  |
| <b>Total capital adequacy ratio</b>                                       | 21.1%                    | 20.6%  | 24.7%                    | 24.8%  |
| <b>Tier I capital adequacy ratio</b>                                      | 19.8%                    | 19.3%  | 23.1%                    | 23.3%  |
| <b>Common Equity Tier I capital adequacy ratio</b>                        | 19.8%                    | 19.3%  | 23.1%                    | 23.3%  |
| <b>Leverage:</b>  |                          |  |                          |  |
| Total exposure measure  | N/A                      | 313,649  | N/A                      | N/A  |
| Capital measure   | N/A                      | 2,966,724  | N/A                      | N/A  |
| Leverage ratio  | N/A                      | 10.6%  | N/A                      | N/A  |

\*Capital adequacy ratio decreases by 50bps under the Basel III guidelines compared to Basel II largely as a result of decrease in the amount of non-controlling interest that can be recognised due to the new recognition methodology. The Basel III guidelines were released on 02 September 2021 by the CBN to further strengthen the resilience of Nigerian banks by increasing the minimum requirement for high quality capital which can absorb losses on a going concern basis, and by requiring banks to build up additional capital buffers to cushion against future unexpected losses. The implementation of the Basel III guidelines commenced with a parallel run with the Basel II guidelines effective from November 2021 for an initial period of six months which may be extended by another three months subject to the milestones achieved by banks based on CBN supervisory expectations.

\*\*Capital adequacy ratio will decrease by 15bps from 24.8% to 24.7% without the transitional adjustment relief given by the CBN to Banks. The transitional adjustment relief is in adherence to the CBN circular on "Transitional Arrangements - Treatment of IFRS 9 Expected Credit Loss for Regulatory Purposes by Banks in Nigeria", dated 18 October 2018. The transitional adjustment is a 20% discount on excess IFRS 9 day one impact over regulatory risk reserve (RRR) on 01 January 2018 which is further discounted over a four year period at annual discount rate of 20%. IFRS 9 day one impact amounted to ₦10.18bn as at 01 January 2018.

### Capital management - BASEL II regulatory capital

|   | Basel II                 | *Basel III -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment | Basel II                 | **Basel II -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment |
|---|--------------------------|--|--------------------------|--|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2020<br>₦'million   |
| <b>Stanbic IBTC Bank PLC</b>                                |                          |  |                          |  |
| <b>Tier I</b>   | 224,903                  | 224,903  | 219,884                  | 221,943  |
| Paid-up share capital                                       | 1,875                    | 1,875  | 1,875                    | 1,875  |
| Share premium   | 42,469                   | 42,469   | 42,469                   | 42,469   |
| General reserve (Retained Profit)                           | 114,178                  | 114,178  | 114,750                  | 114,750  |
| SMEEIS reserve  | 1,039                    | 1,039  | 1,039                    | 1,039  |
| AGSMEEIS reserve  | 10,241                   | 10,241   | 7,626                    | 7,626  |
| Statutory reserve   | 55,065                   | 55,065   | 52,089                   | 52,089   |
| Other reserves  | 36                       | 36   | 36                       | 36   |
| IFRS 9 Transitional Adjustment Relief                       | -                        | -  | -                        | 2,059  |
| Non controlling interests                                   | -                        | -  | -                        | -  |
| Less: regulatory deduction                                  | 17,598                   | 17,598   | 17,102                   | 17,102   |
| Goodwill  | -                        | -  | -                        | -  |
| Deferred tax assets   | 13,626                   | 13,626   | 12,411                   | 12,411   |
| Other intangible assets                                     | 3,972                    | 3,972  | 4,641                    | 4,641  |
| Investment in the capital of financial subsidiaries         | -                        | -  | 50                       | 50   |
| Excess exposure(s) over single obligor without CBN approval | -                        | -  | -                        | -  |
| Exposures to own financial holding company                  | -                        | -  | -                        | -  |
| Unsecured lending to subsidiaries within the same Group     | -                        | -  | -                        | -  |
| Unsecured lending to subsidiaries within the same Group     | -                        | -  | -                        | -  |
| <b>Eligible Tier I capital</b>                              | 207,305                  | 207,305  | 202,782                  | 204,841  |

\*Capital adequacy ratio decreases by 50bps under the Basel III guidelines compared to Basel II largely as a result of decrease in the amount of non-controlling interest that can be recognised due to the new recognition methodology. The Basel III guidelines were released on 02 September 2021 by the CBN to further strengthen the resilience of Nigerian banks by increasing the minimum requirement for high quality capital which can absorb losses on a going concern basis, and by requiring banks to build up additional capital buffers to cushion against future unexpected losses. The implementation of the Basel III guidelines commenced with a parallel run with the Basel II guidelines effective from November 2021 for an initial period of six months which may be extended by another three months subject to the milestones achieved by banks based on CBN supervisory expectations.

\*\*Capital adequacy ratio will decrease by 18bps from 19.6% to 19.4% without the transitional adjustment relief given by the CBN to Banks. The transitional adjustment relief is in adherence to the CBN circular on "Transitional Arrangements - Treatment of IFRS 9 Expected Credit Loss for Regulatory Purposes by Banks in Nigeria", dated 18 October 2018. The transitional adjustment is a 20% discount on excess IFRS 9 day one impact over regulatory risk reserve (RRR) on 01 January 2018 which is further discounted over a four year period at annual discount rate of 20%. IFRS 9 day one impact amounted to ₦10.30 billion as at 01 January 2018.

## Enterprise risk review (continued)

### For the year ended 31 December 2021

#### Capital management - BASEL II regulatory capital (Bank continued)

|  | Basel II                 | *Basel III -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment | Basel II                 | **Basel II -<br>Adjusted for<br>impact of IFRS 9<br>transitional<br>adjustment |
|--|--------------------------|--|--------------------------|--|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2020<br>₦'million   |
| <b>Stanbic IBTC Bank PLC</b>   |                          |  |                          |  |
| <b>Tier II</b>   | <b>19,633</b>            | <b>19,633</b>  | <b>18,649</b>            | <b>18,649</b>  |
| Hybrid (debt/equity) capital instruments                               | -                        | -  | -                        | -  |
| Subordinated term debt   | 19,633                   | 19,633   | 12,853                   | 12,853   |
| Other comprehensive income (OCI)                                       | -                        | -  | 5,796                    | 5,796  |
|  | -                        | -  | 50                       | 50   |
| Reciprocal cross-holdings in ordinary shares of financial institutions | -                        | -  | -                        | -  |
| Investment in the capital of banking and financial institutions        | -                        | -  | -                        | -  |
| Investment in the capital of financial subsidiaries                    | -                        | -  | 50                       | 50   |
| Exposures to own financial holding company                             | -                        | -  | -                        | -  |
| Unsecured lending to subsidiaries within the same group                | -                        | -  | -                        | -  |
| Eligible Tier II capital   | 19,633                   | 19,633   | 18,599                   | 18,599   |
| <b>Total regulatory capital</b>  | <b>226,938</b>           | <b>226,938</b>   | <b>221,381</b>           | <b>223,440</b>   |
| <b>Risk weighted assets:</b>   |                          |  |                          |  |
| Credit risk  | 1,122,528                | 1,122,528  | 871,744                  | 871,744  |
| Operational risk   | 237,015                  | 237,015  | 249,987                  | 249,987  |
| Market risk  | 46,398                   | 46,398   | 18,665                   | 18,665   |
| <b>Total risk weighted assets</b>                                      | <b>1,405,941</b>         | <b>1,405,941</b>   | <b>1,140,396</b>         | <b>1,140,396</b>   |
| <b>Total capital adequacy ratio</b>                                    | <b>16.1%</b>             | <b>16.1%</b>   | <b>19.4%</b>             | <b>19.6%</b>   |
| <b>Tier I capital adequacy ratio</b>                                   | <b>14.7%</b>             | <b>14.7%</b>   | <b>17.8%</b>             | <b>18.0%</b>   |
| <b>Common Equity Tier I capital adequacy ratio</b>                     | <b>14.7%</b>             | <b>14.7%</b>   | <b>17.8%</b>             | <b>18.0%</b>   |
| <b>Leverage:</b>   |                          |  |                          |  |
| Capital measure  | N/A                      | 207,304  | N/A                      | N/A  |
| Total exposure measure   | N/A                      | 2,835,427  | N/A                      | N/A  |
| Leverage ratio   | N/A                      | 7.3%   | N/A                      | N/A  |

\*Capital adequacy ratio decreases by 50bps under the Basel III guidelines compared to Basel II largely as a result of decrease in the amount of non-controlling interest that can be recognised due to the new recognition methodology. The Basel III guidelines were released on 02 September 2021 by the CBN to further strengthen the resilience of Nigerian banks by increasing the minimum requirement for high quality capital which can absorb losses on a going concern basis, and by requiring banks to build up additional capital buffers to cushion against future unexpected losses. The implementation of the Basel III guidelines commenced with a parallel run with the Basel II guidelines effective from November 2021 for an initial period of six months which may be extended by another three months subject to the milestones achieved by banks based on CBN supervisory expectations.

\*\*Capital adequacy ratio will decrease by 18bps from 19.6% to 19.4% without the transitional adjustment relief given by the CBN to Banks. The transitional adjustment relief is in adherence to the CBN circular on "Transitional Arrangements - Treatment of IFRS 9 Expected Credit Loss for Regulatory Purposes by Banks in Nigeria", dated 18 October 2018. The transitional adjustment is a 20% discount on excess IFRS 9 day one impact over regulatory risk reserve (RRR) on 01 January 2018 which is further discounted over a four year period at annual discount rate of 20%. IFRS 9 day one impact amounted to ₦10.30 billion as at 01 January 2018.



## 03

## Annual financial statements

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## Directors' report

### For the year ended 31 December 2021

The Directors present their annual report on the affairs of Stanbic IBTC Holdings PLC ("the Company") and its subsidiaries (together "the Group"), together with the consolidated and separate annual financial statements and auditor's report for the year ended 31 December 2021.

#### a. Legal form

The company was incorporated in Nigeria under the Companies and Allied Matters Act (CAMA) as a public limited liability company on 14 March 2012. The Company's shares were listed on 23 November 2012 on the floor of the Nigerian Exchange Limited (NGX).

#### b. Principal activity and business review

The principal activity of the Company is to carry on business as a financial holding company, to invest and hold controlling shares, in as well as manage equity in its subsidiary companies.

The Company has ten direct subsidiaries, namely: Stanbic IBTC Bank PLC, Stanbic IBTC Pension Managers Limited, Stanbic IBTC Asset Management Limited, Stanbic IBTC Capital Limited, Stanbic IBTC Insurance Limited, Stanbic IBTC Stockbrokers Limited, Stanbic IBTC Ventures Limited, Stanbic IBTC Insurance Brokers Limited, Stanbic IBTC Trustees Limited, Stanbic IBTC Financial Services Limited (formerly Stanbic IBTC Bureau De Change Limited) and one indirect subsidiary, namely: Stanbic IBTC Nominees Limited. Stanbic IBTC Financial Services Limited is yet to commence operations.

On 30 November 2021, Stanbic IBTC Bank PLC disposed Stanbic IBTC Financial Services Limited in its entirety to Stanbic IBTC Holdings PLC. The relinquishment of the investment in Stanbic IBTC Financial Services Limited ultimately resulted in Stanbic IBTC Holdings PLC assuming the role of the new Parent Company with an additional capital injection of ₦368 million.

The Company prepares consolidated financial statements, which includes separate financial statements of the Company.

#### c. Operating results and dividends

The Group's gross earnings decreased by 11.86%, profit before tax decreased by 30.32% and profit after tax decreased by 31.54% for the year ended 31 December 2021. The Directors' recommended the approval of a final dividend of 200 kobo per share (31 December 2020: 360 kobo per share) for the year ended 31 December 2021.

Highlights of the Group's and Company's operating results for the year under review are as follows:

|  | 31 Dec 2021<br>Group<br>₦'million | 31 Dec 2020<br>Group<br>₦'million | 31 Dec 2021<br>Company<br>₦'million | 31 Dec 2020<br>Company<br>₦'million |
|--|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Gross earnings   | 206,644                           | 234,446                           | 37,025                              | 30,775                              |
| Profit before tax  | 66,003                            | 94,717                            | 32,366                              | 26,373                              |
| Income tax   | (9,037)                           | (11,506)                          | (8)                                 | (4)                                 |
| Profit after tax   | 56,966                            | 83,211                            | 32,358                              | 26,369                              |
| Non controlling interest                                   | (2,588)                           | (2,272)                           | -                                   | -                                   |
| <b>Profit attributable to equity holders of the parent</b> | <b>54,378</b>                     | <b>80,939</b>                     | <b>32,358</b>                       | <b>26,369</b>                       |
| Dividend proposed (final)                                  | 25,914                            | 39,982                            | 25,914                              | 39,982                              |
| Dividend proposed/ paid (Interim)                          | 12,957                            | 4,442                             | 12,957                              | 4,442                               |

#### d. Directors interest in contracts

The Company currently has some Technical and Management Service Agreements with its subsidiaries, which covers the provision of shared services to the subsidiaries in line with CBN Regulation for Holding Companies. These services are provided at arm's length and appropriate fees charged in line with best practice.

#### e. Property and equipment

Information relating to changes in property and equipment is given in Note 17 to the financial statements. In the Directors' opinion the disclosures regarding the Group's properties are in line with the related statement of accounting policy of the Group.

#### f. Shareholding analysis

The shareholding pattern of the company as at 31 December 2021 is as stated below:

| Share range                  | No. of shareholders | Percentage of shareholders | No. of holding        | Percentage holdings |
|------------------------------|---------------------|----------------------------|-----------------------|---------------------|
| 1 - 1,000                    | 38,706              | 41.48                      | 22,988,245            | 0.18                |
| 1,001 - 5,000                | 35,568              | 38.12                      | 82,123,274            | 0.63                |
| 5,001 - 10,000               | 9,093               | 9.74                       | 63,176,660            | 0.49                |
| 10,001 - 50,000              | 7,663               | 8.21                       | 159,173,524           | 1.23                |
| 50,001 - 100,000             | 1,101               | 1.18                       | 76,281,442            | 0.59                |
| 100,001 - 500,000            | 880                 | 0.94                       | 176,244,306           | 1.36                |
| 500,001 - 1,000,000          | 124                 | 0.13                       | 85,029,604            | 0.66                |
| 1,000,001 - 5,000,000        | 109                 | 0.12                       | 224,297,175           | 1.73                |
| 5,000,001 - 10,000,000       | 11                  | 0.01                       | 74,177,965            | 0.57                |
| 10,000,001 - 50,000,000      | 39                  | 0.04                       | 809,072,386           | 6.24                |
| 50,000,001 - 100,000,000     | 13                  | 0.01                       | 966,316,541           | 7.46                |
| 100,000,001 - 12,956,997,163 | 8                   | 0.01                       | 10,218,116,041        | 78.86               |
| <b>Grand Total</b>           | <b>93,315</b>       | <b>100</b>                 | <b>12,956,997,163</b> | <b>100</b>          |
| Foreign shareholders         | 194                 |                            | 8,896,948,287         | 68.67%              |

#### g. Substantial interest in shares

According to the register of members as at 31 December 2021, no shareholder held more than 5% of the issued share capital of the company except the following:

#### Free Float Analysis

Share price as at end of reporting period: ₦36.00 (Dec 2020: ₦44.05)

|                      | Dec-21         |  | Dec-20         |  |
|----------------------|----------------|--|----------------|--|
|                      | Units          | Percentage (In relation to Issued share capital) | Units          | Percentage (In relation to Issued share capital) |
| Issued share capital | 12,956,997,163 | 100.00%  | 11,105,997,568 | 100.00%  |

#### Details of Substantial Shareholdings (5% and above)

| Shareholder                            | Dec-21               |                         | Dec-20               |                         |
|--|----------------------|-------------------------|----------------------|-------------------------|
|  | No of shares held    | Percentage shareholding | No of shares held    | Percentage shareholding |
| Stanbic Africa Holdings Limited (SAHL) | 8,747,863,865        | 67.51%                  | 7,443,450,299        | 67.02%                  |
| <b>Total Substantial Shareholdings</b> | <b>8,747,863,865</b> | <b>67.51%</b>           | <b>7,443,450,299</b> | <b>67.02%</b>           |

## Directors' report (continued)

### For the year ended 31 December 2021

#### g. Substantial interest in shares (continued)

Details of Directors shareholdings (Direct and Indirect), excluding directors holding substantial interests

| Directors                             | December 2021                               |                         | December 2020                               |                         |
|---------------------------------------|---|-------------------------|---|-------------------------|
|                                       | No of shares held                           | Percentage shareholding | No of shares held                           | Percentage shareholding |
| Mrs. Ifeoma Esiri                     | 40,385,894 (Direct)<br>3,111,115 (Indirect) | 0.31% + 0.02%           | 34,616,481 (Direct)<br>2,666,670 (Indirect) | 0.31% + 0.02%           |
| Ms. Ngozi Edozien                     | 21,656                                      | 0.00%                   | 18,563                                      | 0.00%                   |
| Mr. Ballama Manu MFR                  | 189,977                                     | 0.00%                   | 162,838                                     | 0.00%                   |
| Dr. Demola Sogunle                    | 2,417,940 (Indirect)                        | 0.02%                   | 2,072,520 (Indirect)                        | 0.02%                   |
| Mr. Kunle Adedeji                     | 116,666                                     | 0.00%                   | 100,000                                     | 0.00%                   |
| Mrs. Sola David-Borha                 | 615,812                                     | 0.00%                   | 527,839                                     | 0.00%                   |
| <b>Total Directors' Shareholdings</b> | <b>46,859,060</b>                           | <b>0.36%</b>            | <b>40,184,911</b>                           | <b>0.36%</b>            |

Details of other influential shareholdings, if any (for example Government, Promoters)

| Directors                                | December 2021       |                         | December 2020       |                         |
|--|---------------------|-------------------------|---------------------|-------------------------|
|  | No of shares held   | Percentage shareholding | No of shares held   | Percentage shareholding |
| SITL The First ANAP Domestic Trust       | 150,000,000         | 1.16%                   | 125,000,000         | 1.19%                   |
| Total of other influential shareholdings | 150,000,000         | 1.16%                   | 125,000,000         | 1.19%                   |
| Free float in unit and percentage        | 4,012,274,238       | 30.97%                  | 3,492,376,892       | 32.47%                  |
| Free Float in Value                      | ₦144,441,872,568.00 |                         | ₦153,839,202,092.60 |                         |

Stanbic IBTC Holdings PLC with a free float percentage of 30.97% as at 31 December 2021 (December 2020: 31.45%), is compliant with The Exchange's free float requirements for companies listed on the Main Board.

Stanbic IBTC Holdings PLC with a free float value of ₦144,441,872,568 as at 31 December 2021 (December 2020: ₦153,839,202,092.60) is compliant with The Exchange's free float requirements for companies listed on the Main Board.

#### h. Share capital history

| Year | Authorised (No of shares) ('000) |            | Issued and fully paid up (₦'000) |            | Number of shares (Issued and fully paid up) '000 |            |
|------|----------------------------------|------------|----------------------------------|------------|--|------------|
|      | Increase                         | Cumulative | Increase                         | Cumulative | Increase   | Cumulative |
| 2012 | 10,000,000                       | 10,000,000 | 5,000,000                        | 5,000,000  | 10,000,000                                       | 10,000,000 |
| 2015 | 3,000,000                        | 13,000,000 | -                                | 5,000,000  | -  | 10,000,000 |
| 2017 |                                  |            | 24,733                           | 5,024,733  | 49,466   | 10,049,466 |
| 2018 |                                  |            | 32,104                           | 5,056,837  | 64,208   | 10,113,674 |
| 2018 |                                  |            | 63,439                           | 5,120,276  | 126,878  | 10,240,552 |
| 2019 |                                  |            | 116,450                          | 5,236,726  | 232,900  | 10,473,452 |
| 2019 |                                  |            | 15,758                           | 5,252,484  | 31,516   | 10,504,968 |
| 2020 |                                  |            | 300,515                          | 5,552,999  | 601,030  | 11,105,998 |
| 2021 |                                  |            | 925,500                          | 6,478,499  | 1,851,000  | 12,956,998 |

During the year under review, the Company also issued an additional 1,850,999,595 ordinary shares of 50k each, being bonus shares allotted to shareholders on the basis of one for six ordinary shares held. This increased the total issued and fully paid-up capital to ₦6,478,498,582 (amounting to 12,956,997,163 ordinary shares).

## Directors' report (continued)

### For the year ended 31 December 2021

#### i. Dividend history and unclaimed dividend as at 31 December 2021

| Period end   | Dividend type | Total dividend amount declared* | Dividend per share | Net dividend amount unclaimed as at 31 December 2021 | Percentage unclaimed |
|--------------|---------------|---------------------------------|--------------------|--|----------------------|
|              |               | ₦                               |                    | ₦  | %                    |
| 2005         | Final         | 2,170,298,271                   | 20 kobo            | 3,693,332  | 0.17                 |
| 2006         | Final         | 2,170,297,800                   | 20 kobo            | 48,152,001   | 2.22                 |
| 2007         | Interim       | 3,375,000,000                   | 30 kobo            | 612,284  | 0.02                 |
| 2007         | Final         | 4,218,750,000                   | 25 kobo            | 3,150,000  | 0.07                 |
| 2008         | Final         | 6,750,000,000                   | 40 kobo            | 236,320,519  | 3.50                 |
| 2009         | Final         | 5,062,500,000                   | 30 kobo            | 247,711,548  | 4.89                 |
| 2010         | Final         | 3,240,215,108                   | 39 kobo            | 176,530,928  | 5.45                 |
| 2011         | Interim       | 1,687,500,000                   | 10 kobo            | 21,456,051   | 1.27                 |
| 2012         | Final         | 900,570,889                     | 10 kobo            | 16,066,180   | 1.78                 |
| 2013         | Interim       | 6,304,041,033                   | 70 kobo            | 132,441,057  | 2.10                 |
| 2013         | Final         | 901,992,337                     | 10 kobo            | 19,913,327   | 2.21                 |
| 2014         | Interim       | 9,920,077,516                   | 110 kobo           | 216,324,602  | 2.18                 |
| 2014         | Final         | 1,352,701,559                   | 15 kobo            | 30,731,064   | 2.27                 |
| 2015         | Interim       | 8,235,882,607                   | 90 kobo            | 198,170,408  | 2.41                 |
| 2015         | Final         | 210,646,919                     | 5 kobo             | 12,898,842   | 6.12                 |
| 2016         | Final         | 210,646,919                     | 6 kobo             | 13,033,059   | 6.19                 |
| 2017         | Interim       | 1,494,304,738                   | 60 kobo            | 149,000,041  | 9.97                 |
| 2017         | Final         | 1,712,614,735                   | 50 kobo            | 164,097,015  | 9.58                 |
| 2018         | Interim       | 2,767,915,163                   | 100 kobo           | 323,492,499  | 11.69                |
| 2018         | Final         | 3,827,994,326                   | 150 kobo           | 496,385,276  | 12.97                |
| 2019         | Interim       | 2,197,589,117                   | 100 kobo           | 328,048,268  | 14.93                |
| 2019         | Final         | 4,355,729,540                   | 200 kobo           | 627,724,782  | 14.41                |
| 2020         | Interim       | 1,318,592,879                   | 40 kobo            | 115,779,404  | 8.78                 |
| 2020         | Final**       | 11,866,653,152                  | 360 kobo           | -  | -                    |
| <b>Total</b> |               |                                 |                    | <b>3,581,732,489</b>                                 |                      |

\* Amounts represent cash dividend paid less of withholding tax

\*\* These amounts have not been returned to the Company as unclaimed as at end of the year.

#### j. Dividend history and unclaimed dividend as at 31 December 2021 (continued)

The total unclaimed dividend fund as at 31 December 2021 amounted to ₦3,536 million (Dec. 2020: ₦3,183 million). A sum of ₦1,118 million of the fund balance is held in an investment account (money market mutual fund) managed by Stanbic IBTC Asset Management Limited (Dec. 2020: ₦1,394 million), while the balance is held in demand deposits maintained with Stanbic IBTC Bank PLC. Total income earned on the investment account and recognised by the Company for the year ended 31 December 2021 was ₦75.45 million (Dec. 2020: ₦54.5 million).

#### k. Donations and charitable gifts

The Group and Company made contributions to charitable and non – political organisations amounting to ₦1,386.2 million and ₦121.9 million respectively (Dec 2020: Group - ₦663.4 million; Company - ₦326.9 million) during the year.

|  | Group<br>₦    | Company<br>₦ |
|--|---------------|--------------|
| Prostheses and clinical treatment for Together4ALimb beneficiaries   | 70,297,363    | 70,297,363   |
| Stanbic IBTC University Scholarship  | 24,482,500    | 24,482,500   |
| Together4ALimb.  | 13,500,000    | 13,500,000   |
| Ogun State Security Trust Fund   | 10,000,000    | 10,000,000   |
| Donation to Lagos MSME Recovery Fund   | 2,000,000     | 2,000,000    |
| Borehole drilling at Oluwo Egbeda community in Akinbode Village, Ibadan  | 953,000       | 953,000      |
| Donations to SOS Social Centre, Ejigbo   | 509,318       | 509,318      |
| Donations to Abuja Disabled People Home  | 250,000       | 250,000      |
| Police Trust Fund  | 1,000,000,000 | -            |
| Renovation of Damaged Police Stations  | 124,177,500   | -            |
| Bankers Committee Charitable Endowment Fund  | 25,000,000    | -            |
| Contribution towards FITC Budget 2021  | 15,000,000    | -            |
| Construction of a borehole at Berisibe community in Delta state  | 10,715,542    | -            |
| Contribution for financial literacy and public enlightenment awareness campaign for Bankers committee  | 7,676,254     | -            |
| Renovation of two State owned Schools in Port Harcourt namely Community Primary School 2 Ahiamakara and Oromenike Girls Secondary School   | 7,588,699     | -            |
| At Risk Children's Project Gombe State   | 6,000,000     | -            |
| Construction of a solar powered bore hole for the students of L.E.A. primary school and furnishing staff rooms for the staff of comprehensive secondary school Mgbuoshimini Port Harcourt Rivers State | 5,343,723     | -            |
| Build new classrooms and furnish the Igwe Ito Okwutungbe Council Ward Junior School, Obi LG Benue State  | 5,031,876     | -            |
| Cardiac intervention for 15 children at UCH Ibadan in collaboration with Healing Little Hearts UK  | 5,000,000     | -            |
| Renovation and upgrade of the current library to an E-library in Old Kuntunku LEA primary school Gwagalada Abuja.  | 3,885,819     | -            |
| Contribution towards 2021 annual Bankers committee dinner  | 3,500,000     | -            |
| Rehabilitation of 10 classrooms and provision of furniture in the school at Daudu IDP Camp, Daudu, Benue State   | 3,467,850     | -            |
| Renovation of Ante Natal care unit Mushin General Hospital   | 2,750,000     | -            |
| Donation of Ultrasound machine to Maternal and Child Health Centre Middle Road Sabon Gari Fagae Kano   | 1,979,880     | -            |
| Stanbic IBTC Blue Women Network CSI project  | 1,889,710     | -            |

## Directors' report (continued)

### For the year ended 31 December 2021

|  | Group<br>₦           | Company<br>₦       |
|--|----------------------|--------------------|
| Grant towards rebuilding Vision Aids Eye Clinic impacted by the ENDSARS Unrest   | 1,500,000            | -                  |
| Grant towards rebuilding 2106 Energy Limited impacted by the ENDSARS Unrest  | 1,500,000            | -                  |
| Grant towards rebuilding MandK Activity Center Ltd impacted by the ENDSARS Unrest  | 1,500,000            | -                  |
| Grant towards rebuilding FFDI Meat and Food Venture impacted by the ENDSARS Unrest   | 1,500,000            | -                  |
| Grant towards rebuilding Bukky rehoboth global impacted by the ENDSARS Unrest  | 1,500,000            | -                  |
| Grant towards rebuilding ARIKE Signature impacted by the ENDSARS Unrest  | 1,500,000            | -                  |
| Grant towards rebuilding Arbitrage And Mercantile Republic impacted by the ENDSARS Unrest                                      | 1,500,000            | -                  |
| Grant towards rebuilding A4 wears impacted by the ENDSARS Unrest   | 1,500,000            | -                  |
| Grant towards rebuilding E.O.Eze 'n' Sons merchandise impacted by the ENDSARS Unrest   | 1,500,000            | -                  |
| Grant towards rebuilding Bakers and Parties Choice impacted by the ENDSARS Unrest  | 1,500,000            | -                  |
| Grant towards rebuilding Datapoint Microsystems LTD impacted by the ENDSARS Unrest   | 1,500,000            | -                  |
| Construction of a borehole for Darangi Chugwi community, Plateau State   | 1,496,659            | -                  |
| Purchase of 250 school kits for school children in Oyo state with the help of Destiny's Trust N.G.O                            | 1,487,446            | -                  |
| Construction of borehole with submersible solar powered pump and donation of stationery to the Community school at Isin, Kwara | 1,405,000            | -                  |
| Donation of school items, provisions and food items to residents of Ijamido Children's Home Ota, Ogun State                    | 1,302,000            | -                  |
| Donation of Medical and Physiotherapy items for the children of Ketu Special Children's Centre, Lagos                          | 1,202,834            | -                  |
| Flooring of the classrooms and renovation of government primary school Fungwuya Mangu, Kerang district, Jos, Plateau State     | 1,200,000            | -                  |
| Donation of emergency room equipment to Lagos University Teaching Hospital   | 1,187,875            | -                  |
| Upgrade and renovation of toilets and library in Niyes Community Secondary School, Plateau                                     | 1,022,670            | -                  |
| Cerebral Palsy Foundation  | 1,000,000            | -                  |
| Batagarawa, Katsina State assistance with pressing needs and modern equipment to deliver better health services                | 1,000,000            | -                  |
| Provision of health supplies to the Ebonyi State Health Care Centre  | 899,572              | -                  |
| Donation of health care facilities at Niger State  | 767,197              | -                  |
| Renovation of a secondary school library in Port Harcourt  | 669,250              | -                  |
| Beneficiaries/Stanbic IBTC Scholarship Trust Fund  | 625,000              | -                  |
| Renovation of the library and toilet of LEA Primary School PAIKO Gwagwalada FCT  | 535,000              | -                  |
| Donation of support items to Abeni orphanage Home, Benin   | 509,500              | -                  |
| Payment of school fees for four students at KNOSK NI100 A-DAY Charity school, Kuje, Abuja to school for an academic session    | 507,000              | -                  |
| Verraki Partners-Project mgt and consult-shared IT infrastructure  | 501,726              | -                  |
| Donation to Angel4Life support for children with childhood cancer  | 500,000              | -                  |
| 150 trees planted in collaboration with the Nigerian Conservation Foundation at Federal Government Girls College, Calabar      | 457,300              | -                  |
| Donation of food items to the residents at Edo Orphanage Home  | 250,000              | -                  |
| Donation of food stuff, provisions and toiletries to Hope Motherless Babies home   | 232,500              | -                  |
| <b>Total</b>   | <b>1,386,257,563</b> | <b>121,992,181</b> |

#### **i. Events after the reporting date**

There were no events after the reporting date which could have a material effect on the financial position of the Group as at 31 December 2021 which have not been recognised or disclosed.

#### **m. Human resources**

##### *Employment of physically challenged*

The Company continues to maintain a policy of giving fair consideration to applications for employment made by physically challenged persons with due regard to their abilities and aptitude. The Company's policy prohibits discrimination against physically challenged persons or persons with HIV in the recruitment, training and career development of its employees. In the event of members of staff becoming physically challenged, efforts will be made to ensure that, as far as possible, their employment with the Company continues and appropriate training is arranged to ensure that they fit into the Company's working environment.

##### *Health safety and welfare at work*

The Company enforces strict health and safety rules and practices at the work environment which are reviewed and tested regularly. The Company's staff are covered under a comprehensive health insurance scheme pursuant to which the medical expenses of staff and their immediate family are covered up to a defined limit. Fire prevention and firefighting equipment are installed in strategic locations within the Company's premises.

The Company has both Group Personal Accident and Workmen's Compensation Insurance cover for the benefit of its employees. It also operates a contributory pension plan in line with the Pension Reform Act 2014.

#### **n. Employee involvement and training**

The Company ensures, through various fora, that employees are kept informed on matters concerning them. Formal and informal channels are employed for communication with employees with an appropriate two – way feedback mechanism. In accordance with the company's policy of continuous staff development, training facilities are provided in the Group's well equipped Training School (the Blue Academy). Employees of the Company attend training programmes organised by the Standard Bank Group (SBG) in South Africa and elsewhere and participate in programmes at the Standard Bank Global Leadership centre in South Africa. The Company also provides its employees with on the job training in the Company and at various Standard Bank locations.

## Directors' report (continued)

### For the year ended 31 December 2021

#### o. Credit ratings

The revised Prudential Guidelines, as released by the CBN, requires that banks should have themselves credit rated by a credit rating agency on a regular basis. It is also required that the credit rating be updated on a continuous basis from year to year.

Below are the credit ratings that Stanbic IBTC Group has been assigned by the various credit rating agencies, in no particular order:

| Rating agency        | Rated Entity          | Report Date  | National  |            | Issuer    |            | Outlook |
|----------------------|-----------------------|--------------|-----------|------------|-----------|------------|---------|
|                      |                       |              | Long term | Short term | Long term | Short term |         |
| Fitch                | Stanbic IBTC Bank     | October 2021 | AAA(nga)  | F1+(nga)   | -         | -          | -       |
|                      | Stanbic IBTC Holdings |              | AAA(nga)  | F1+(nga)   | -         | -          | -       |
| Standard & Poor's    | Stanbic IBTC Bank     | August 2021  | ngBBB     | ngA-2      | B-        | B          | Stable  |
| Global Credit Rating | Stanbic IBTC Bank     | June 2021    | AA+(NG)   | A1+(NG)    | -         | -          | Stable  |

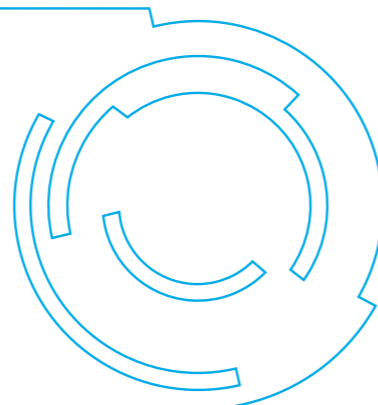
#### p. Auditor

The auditors, Messrs.PricewaterhouseCoopers Nigeria, being eligible will be re-appointed as External Auditors for 2022 subject to Shareholders' approval at the next AGM.

By order of the Board



**Chidi Okezie**  
Company Secretary  
FRC/2013/NBA/00000001082  
3 February 2022



## Statement of Directors' responsibilities in relation to the financial statements

### For the year ended 31 December 2021

The Directors accept responsibility for the preparation of consolidated and separate annual financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act 2020, the Financial Reporting Council of Nigeria Act, 2011 and the Banks and Other Financial Institutions Act, 2020 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars.

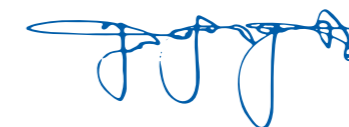
The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act of Nigeria and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe the Company will not remain a going concern in the year ahead.

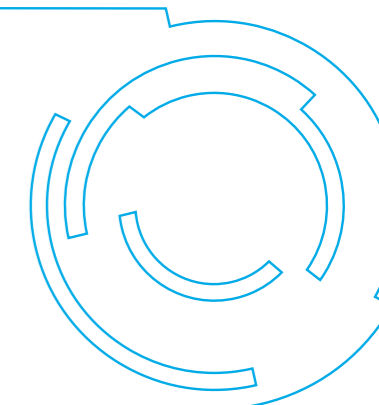
Signed on behalf of the Directors by:



**Basil Omiyi**  
Chairman  
FRC/2016/IODN/00000014093  
3 February 2022



**Demola Sogunle**  
Chief Executive  
FRC/2013/CIBN/00000001034  
3 February 2022





# Corporate governance report

## For the year ended 31 December 2021

### Introduction

The Company is a member of the Standard Bank Group, which holds a 67.51% equity holding (through Stanbic Africa Holdings Limited) in the Company.

Standard Bank Group (“SBG”) is committed to implementing initiatives that improve corporate governance for the benefit of all stakeholders. SBG’s board of Directors remains steadfast in implementing governance practices that comply with international best practice, where substance prevails over form.

Subsidiary entities within SBG are guided by these principles in establishing their respective governance frameworks, which are aligned to SBG’s standards in addition to meeting the relevant jurisdictional requirements in their areas of operation.

Stanbic IBTC Holdings PLC (“the Company”), and its subsidiaries (“the Group”), as a member of SBG, operate under a governance framework which enables the board to balance its role of providing oversight and strategic counsel with its responsibility to ensure conformance with regulatory requirements, Group standards and acceptable risk tolerance parameters.

The direct subsidiaries of the Company are: Stanbic IBTC Bank PLC, Stanbic IBTC Asset Management Limited, Stanbic IBTC Pension Managers Limited, Stanbic IBTC Insurance Brokers Limited, Stanbic IBTC Trustees Limited, Stanbic IBTC Stockbrokers Limited, Stanbic IBTC Ventures Limited, Stanbic IBTC Insurance Limited, Stanbic IBTC Financial Services Limited and Stanbic IBTC Capital Limited and these subsidiaries have their own distinct boards and take account of the particular statutory and regulatory requirements of the businesses they operate. These subsidiaries operate under a governance framework that enables their boards to balance their roles in providing oversight

and strategic counsel with their responsibility for ensuring compliance with the regulatory requirements that apply in their areas of operation and the standards and acceptable risk tolerance parameters adopted by the Company. In this regard they have aligned their respective governance frameworks to that of the Company. As Stanbic IBTC Holdings PLC is the holding company for the subsidiaries in the Group, the Company’s board also acts as the Group board, with oversight of the full activities of the Group.

A number of committees have been established by the Company’s board that assist the board in fulfilling its stated objectives. The committees’ roles and responsibilities are set out in their mandates, which are reviewed periodically to ensure they remain relevant. The mandates set out their roles, responsibilities, scope of authority, composition and procedures for reporting to the board.

### Codes and regulations

The Company operates in highly regulated markets and compliance with applicable legislation, regulations, standards and codes, including transparency and accountability, remain an essential characteristic of its culture. The board monitors compliance with these by means of management reports, which include information on the outcome of any significant interaction with key stakeholders such as regulators.

The Group complies with all applicable legislation, regulations, standards and codes.

### Shareholders’ responsibilities

The shareholders’ role is to approve appointments to the board of Directors and the external auditors as well as to grant approval for certain corporate actions that are by legislation or the company’s articles of association specifically reserved for shareholders. Their role is extended to holding the board accountable and responsible for efficient and effective corporate governance.

### Developments during the year ended 31 December 2021

During the year under review, the following developments in the Company’s corporate governance practices occurred:

- The Company held its 9th Annual General Meeting (virtually) on Thursday, 27 May 2021 at which shareholders approved the 2020 Audited Financial Statements as well as other resolutions tabled before the meeting.
- At the same meeting, shareholders approved a final dividend of ₦3.60 per ordinary share of ₦0.50kobo each payable to shareholders whose names were in the Register of Members as at 07 April 2021. In addition, shareholders approved the declaration of a bonus shares and authorised that the sum of ₦925,499,797.50 be set aside out of the Company’s General Reserve, capitalised and that same be applied in paying in full for 1,850,999,595 Ordinary Shares of 50 kobo each in the capital of the Company and such Ordinary Shares be allotted and credited as fully paid-up and issued to Shareholders, who are on the Register of Members as at close of business on Thursday, 10 June 2021 in the proportion of One new Ordinary Share for every Six existing Ordinary Shares held by them in the Capital of the Company as at close of business on Thursday, 10 June 2021. The Shares so distributed shall rank pari-passu

with the existing Ordinary Shares in all respects, subject to receipt of all required regulatory approvals.

- The Company filed its first report based to the Financial Reporting Council (FRC) in compliance with the Nigerian Code of Corporate Governance 2018.
  - In response to the outbreak of the Corona Virus pandemic which continued for a second year in 2021, the Board of the Company adopted the use of technology and collaborative tools that enabled the Board to continue to operate virtually, as all Board meetings and other board activities were held remotely or by virtual means enabled by technology. The Annual General Meeting of the Company was held in a hybrid manner (physical and virtual) and broadcast on public platforms with few participants attending physically within social distancing requirements.
  - The Company made significant progress in the execution of its Sustainability Strategy.
  - The Company’s Board Strategy Session was held in July 2021 in accordance with regulatory and corporate Governance Best Practice Requirements.
- Internal Control over Financial Reporting (ICFR) Regulation Implementation**
- The Securities and Exchange Commission issued the ‘Guidance on the Implementation of Sections 60-63 of The Investments And Securities Act 2007’ in March 2021.
  - The objective of the SEC guidance issued in March 2021 is to assist management to certify the accuracy of the financial statements prepared as stated in section 60 (2) by submitting on an annual basis, a report of management’s assessment of the company’s internal control over financial reporting.
  - The Group engaged Deloitte & Touche for the project implementation and worked with the Consultant to complete the assessments and put in remedial controls 90 days before the end of the reporting period as required by the regulations.
  - However, in November 2021, SEC extended the deadline by two years with year-end compliance date moved from 31 December 2021 to 31 December 2023.
  - Management continues to review on an ongoing basis, the effectiveness of the internal controls system and processes supporting financial reports prepared.

### The Group intends during 2022 to:

- continue the focus on Directors’ training via formal training sessions and information bulletins on relevant issues that they should have to adequately supervise Management;
- focus on broadening the composition of the board by appointing an additional independent non- executive director, to ensure diversity of experience and gender on the Board in line with the CBN Code of Corporate Governance and the Companies and Allied Matters Act 2020.
- continue to enhance the level of information provided to and interaction with shareholders, investors and stakeholders generally.

## Corporate governance report (continued) For the year ended 31 December 2021

### Board and Directors

#### Board structure and composition

Ultimate responsibility for governance rests with the board of Directors of the Company, who ensure that appropriate controls, systems and practices are in place. The Company has a unitary board structure and the roles of chairman

and chief executive are separate and distinct. The Company's chairman is a non-executive director. The number and stature of non-executive Directors ensure that sufficient consideration and debate are brought to bear on decision thereby contributing to the efficient running of the board.

One of the features of the manner in which the board operates is the role played by board committees, which facilitate the discharge of board responsibilities. The committees each have a board approved mandate that is regularly reviewed. The list of Board members as at 31 December 2021 are as follows:

| Name of Director           | Designation                        | CBN Approval | Cumulative years of service as at 31 December 2021 |
|----------------------------|------------------------------------|--------------|--|
| Mr. Basil Omiyi CON        | Chairman                           | 25-Mar-15    | 6 years, 9 months                                  |
| Dr. Demola Sogunle         | Chief Executive                    | 01-Jul-20    | 1 year, 6 months                                   |
| Mr. Kunle Adedeji          | Executive Director                 | 22-Feb-19    | 2 years, 10 months                                 |
| Mr. Ballama Manu MFR       | Non-Executive Director             | 25-Mar-15    | 6 years, 9 months                                  |
| Dr. Salamatu Suleiman      | Independent Non-Executive Director | 13-Jul-16    | 5 years, 5 months                                  |
| Ms. Ngozi Edozien          | Independent Non-Executive Director | 25-Mar-15    | 6 years, 9 months                                  |
| Mr. Barend Kruger          | Non-Executive Director             | 27-Nov-18    | 3 years, 1 month                                   |
| Mrs. Ifeoma Esiri          | Non-Executive Director             | 01-Nov-12    | 9 years, 1 month                                   |
| Prof. Fabian Ajogwu SAN    | Non-Executive Director             | 21-Jun-17    | 4 years, 6 months                                  |
| Mrs. Nkemdilim Uwaje Begho | Non-Executive Director             | 18-Nov-19    | 2 years, 1 month                                   |
| Mrs. Sola David-Borha      | Non-Executive Director             | 11-Aug-20    | 1 year, 5 months                                   |

### Strategy

The board considers and approves the Company's strategy. Once the financial and governance objectives for the following year have been agreed, the board monitors performance against financial objectives and detailed budgets on an on-going basis, through quarterly reporting.

Regular interaction between the board and the executive is encouraged. Management is invited, as required, to make presentations to the board on material issues under consideration.

Directors are provided with unrestricted access to the Company's management and Company information, as well as the resources required to carry out their responsibilities, including external legal advice, at the Company's expense.

It is the board's responsibility to ensure that effective management is in place to implement the agreed strategy, and to consider issues relating to succession planning. The board is satisfied that the current pool of talent available within the Company, and the ongoing work to deepen the talent pool, provides adequate succession depth in both the short and long term.

#### Skills, knowledge, experience and attributes of Directors

The board ensures that Directors possess the skills, knowledge and experience necessary to fulfill their obligations. The Directors bring a balanced mix of attributes to the board, including:

- international and domestic experience;
- operational experience;
- knowledge and understanding of both the macroeconomic and the microeconomic factors affecting the Group;
- local knowledge and networks; and
- financial, legal, entrepreneurial and banking skills.

The credentials and demographic profile of the board are regularly reviewed, to ensure the board's composition remains both operationally and strategically appropriate.

### Appointment philosophy

The appointment philosophy ensures alignment with all necessary legislation and regulations which include, but are not limited to the requirements of the Central Bank of Nigeria; SEC Code of Corporate Governance; the Companies and Allied Matters Act as well as the legislations of Standard Bank Group's home country.

Consideration for the appointment of Directors and key executives take into account compliance with legal and regulatory requirements and appointments to external boards to monitor potential for conflicts of interest and ensure Directors can dedicate sufficient focus to the Company's business. The board takes cognisance of the skills, knowledge and experience of the candidate, as well as other attributes considered necessary to the prospective role.

In terms of Section 285 (1) of the Company and Allied Matters Act 2020, Mrs. Ifeoma Esiri, Mr. Barend Kruger and Mrs. Nkemdilim Uwaje Begho shall be retiring at the next AGM and being eligible, shall offer themselves for re-election.

The board's size as at 31 December 2021 was eleven (11), comprising two (2) executive directors and nine (9) non-executive directors. It is important to note that of the nine (9) non-executive directors, two (2) namely; Dr Salamatu Hussaini Suleiman and Ms. Ngozi Edozien are Independent Non-Executive Directors in compliance with the CBN Code. The Board is also seeking to appoint an additional Independent Non-Executive Director in compliance with S. 275 of the Companies and Allied Matters Act 2020. The board has the right mix of competencies and experience.

### Board responsibilities

The key terms of reference in the board's mandate, which forms the basis for its responsibilities, are to:

- agree the Group's objectives, strategies and plans for achieving those objectives;
- annually review the corporate governance process and assess achievement against objectives;
- review its mandate at least annually and approve recommended changes;
- delegate to the chief executive or any director holding any executive office or any senior executive any of the powers, authorities and discretions vested in the board's Directors, including the power of sub-delegation; and to delegate similarly such powers, authorities and discretions to any committee and subsidiary company board as may exist or be created from time to time;
- determine the terms of reference and procedures of all board committees and review their reports and minutes;
- consider and evaluate reports submitted by members of the executive;
- ensure that an effective risk management process exists and is maintained throughout the bank and its subsidiaries to ensure financial integrity and safeguarding of the Group's assets;
- review and monitor the performance of the chief executive and the executive team;
- ensure consideration is given to succession planning for the chief executive and executive management;
- establish and review annually, and approve major changes to, relevant Group policies;
- approve the remuneration of non-executive Directors on the board and board committees, based on recommendations made by the remuneration committee, and recommend to shareholders for approval;
- approve capital funding for the Group, and the terms and conditions of rights or other issues and any prospectus in connection therewith;
- ensure that an adequate budget and planning process exists, performance is measured against budgets and plans, and approve annual budgets for the Group;
- approve significant acquisitions, mergers, take-overs, divestments of operating companies, equity investments and new strategic alliances by the Group;
- consider and approve capital expenditure recommended by the executive committee;
- consider and approve any significant changes proposed in accounting policy or practice, and consider the recommendations of the statutory audit committee;
- consider and approve the annual financial statements, quarterly results and dividend announcements and notices to shareholders, and consider the basis for determining that the Group will be a going concern as per the recommendation of the audit committee;
- assume ultimate responsibility for financial, operational and internal systems of control, and ensure adequate reporting on these by committees to which they are delegated;

## Corporate governance report (continued) For the year ended 31 December 2021

- take ultimate responsibility for regulatory compliance and ensure that management reporting to the board is comprehensive;
- ensure a balanced and understandable assessment of the Group's position in reporting to stakeholders;
- review non financial matters that have not been specifically delegated to a management committee; and
- specifically agree, from time to time, matters that are reserved for its decision, retaining the right to delegate any of these matters to any committee from time to time in accordance with the articles of association.

### Delegation of authority

The ultimate responsibility for the company and its operations rests with the board. The board retains effective control through a well-developed governance structure of board committees. These committees provide in-depth focus on specific areas of board responsibility.

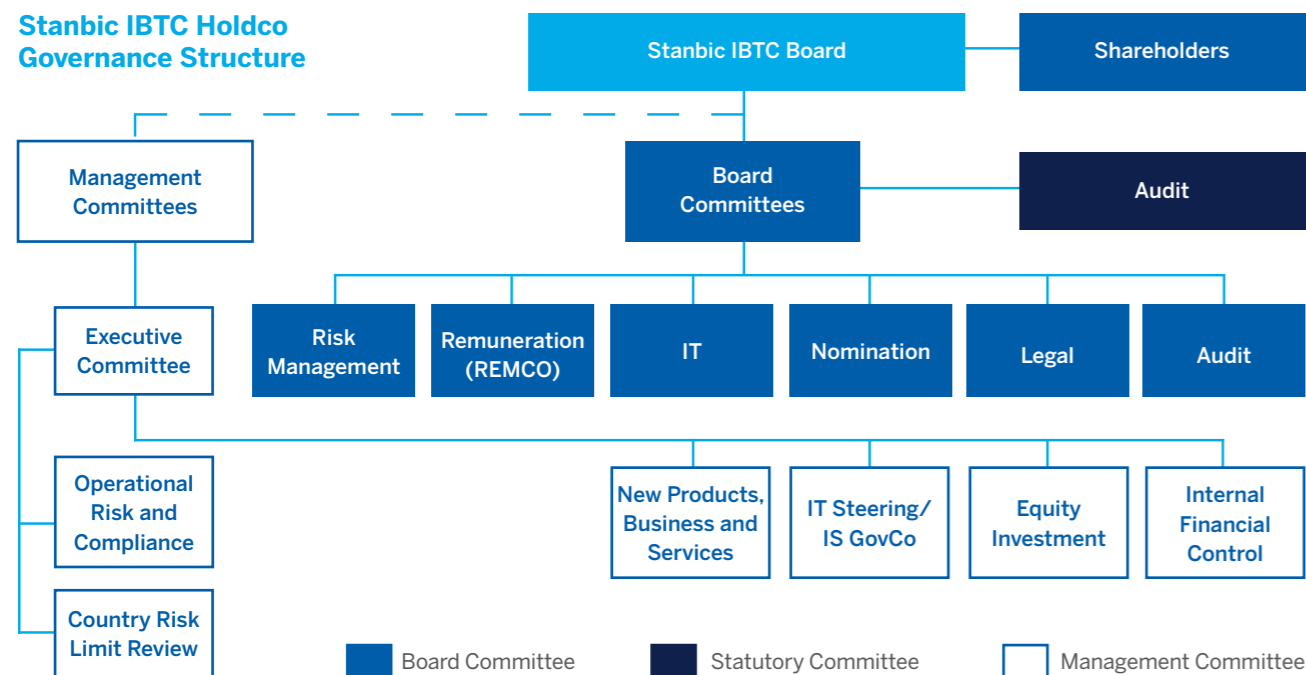
The board delegates authority to the Chief Executive to manage the business and affairs of the Company. The executive committee assists the chief executive when the board is not in session, subject to specified parameters and any limits on the board's delegation of authority to the chief executive.

Membership of the executive committee is set out on page 150.

In addition, a governance framework for executive management assists the Chief Executive in his task. Board-delegated authorities are regularly monitored by the company secretary's office.

The corporate governance framework was adopted by the board on 28 November 2012 and formalised with mandate approvals which were reviewed in July 2021. The corporate governance framework is set out below:

### Stanbic IBTC Holdco Governance Structure



### Board effectiveness and evaluation

The board is focused on continued improvements in its corporate governance performance and effectiveness.

The Directors will undergo an evaluation by independent consultants as required by Section 2.8.1 of the Central Bank

of Nigeria (CBN) Code of Corporate Governance for Banks in Nigeria ("the Code"). The report of the consultants will also assess the performance of the individual Directors on the Board for the year under review as perceived by the other Directors based on their individual competence, level of attendance to Board and Board Committee meetings,

contribution and participation at these meetings and relationship with other Board members. Individual Director's Assessment reports will be prepared and made available to each director while a consolidated report of the performance of all Directors will also be submitted to the Chairman of the Board.

## Report of the external consultants on Board effectiveness and evaluation



Ernst & Young  
UBA House, 10th Floor  
57 Marina, Lagos

Tel: (234 -1) 4630479, 4630480  
Fax: (234 -1) 4630481  
E-mail: services@ng.ey.com

### Report of External Consultants on the Board Performance Evaluation of Stanbic IBTC Holdings PLC

We have performed the evaluation of the Board of Stanbic IBTC Holdings PLC for the year ended 31st December 2021 in accordance with the guidelines of Section 15.1 of the Nigerian Code of Corporate Governance (NCCG) 2018.

The Nigerian Code of Corporate Governance (NCCG) 2018 mandates registered Companies to undergo an annual evaluation of their corporate governance practices to ensure their governance standards, practices, and processes are adequate and effective. Subsection 15.1 of the Code requires that the evaluation should be facilitated by an independent external consultant at least once in three (3) years, while subsection 15.2 states that the summary of the report of this evaluation should be included in the Company's annual report and on the investors' portal of the Company.

Our approach included the review of Stanbic IBTC Holdings PLC's Corporate Governance framework, and all relevant policies and procedures. We obtained written representation through online questionnaires administered to the Board members and conducted one-on-one interviews with the Directors and key personnel of the organisation.

The evaluation is limited in nature, and as such may not necessarily disclose all significant matters about the organisation or reveal irregularities, if any, in the underlying information.

On the basis of our work, the Board of Stanbic IBTC Holdings PLC has largely complied with the requirements of the Nigerian Code of Corporate Governance (NCCG) 2018 during the year ended 31st December 2021.

The outcome of the review and our recommendations have been articulated and included in our detailed report to the Board. This report should be read in conjunction with the Corporate Governance section of Stanbic IBTC Holdings PLC's 2021 Annual Report.

For: Ernst & Young

**Benson Uwheru**  
Partner, Risk Consulting Services  
FRC/2013/CIBN/00000001554

## Corporate governance report (continued)

### For the year ended 31 December 2021

#### Induction and training

An induction programme designed to meet the needs of each new director is being implemented. One-on-one meetings are scheduled with management to introduce new Directors to the Company and its operations. The Company secretary manages the induction programme. The CBN Code of Conduct as well as the Securities and Exchange Commission's code of corporate governance is provided to new Directors on their appointment.

Directors are kept abreast of all relevant legislation and regulations as well as sector developments leading to changing risks to the organisation on an on-going basis. This is achieved by way of management reporting and quarterly board meetings, which are structured to form part of ongoing training.

Directors attended various trainings at different periods during the year that included trainings on Risk Management; enhancing Board performance, Change Management, and Financial Reporting. These trainings were aimed at enhancing the understanding of key issues, and skills of Directors.

#### Executive committee members

As at 31 December 2021, the Group Executive committee comprised 25 members drawn from key functions within the Company as well as its subsidiaries.

| S/N   | Name                    | Responsibility  |
|-------|-------------------------|---|
| i     | Demola Sogunle          | Chief Executive, Stanbic IBTC Holdings PLC                                    |
| ii    | Wole Adeniyi            | Chief Executive, Stanbic IBTC Bank PLC  |
| iii   | Bunmi Dayo-Olagunju     | Executive Director, Client Solutions, Stanbic IBTC Bank PLC                   |
| iv    | Remy Osuagwu            | Executive Director, Business and Commercial Clients, Stanbic IBTC Bank PLC    |
| v     | Kunle Adedeji           | Chief Financial Officer, Stanbic IBTC Holdings PLC                            |
| vi    | Kola Lawal              | Executive Director Risk/ Chief Risk Officer, Stanbic IBTC Bank PLC            |
| vii   | Eric Fajemisin          | Executive Director, Wholesale Clients, Stanbic IBTC Bank PLC                  |
| viii  | Chidi Okezie            | Head, Country Legal Services and Company Secretary, Stanbic IBTC Holdings PLC |
| ix    | Olufunke Amobi          | Head, People and Culture, Stanbic IBTC Holdings PLC                           |
| x     | Adenike Odukamaiya      | Head, Internal Controls, Stanbic IBTC Bank PLC                                |
| xi    | Iretiola Lawal          | Head, Bank Solutions, Stanbic IBTC Bank PLC                                   |
| xii   | Okechukwu Iroegbu       | Head, Engineering, Stanbic IBTC Holdings PLC                                  |
| xiii  | Adegbite Adekola        | Acting Chief Compliance Officer, Stanbic IBTC Bank PLC                        |
| xiv   | Olumide Oyetan          | Chief Executive, Stanbic IBTC Pension Managers Limited                        |
| xv    | Bayo Olujobi            | Chief Financial Officer, Stanbic IBTC Bank PLC                                |
| xvi   | Sam Ocheho              | Head, Global Markets, Stanbic IBTC Bank PLC                                   |
| xvii  | Abiodun Gbadamosi       | Head, Internal Audit, Stanbic IBTC Bank PLC                                   |
| xviii | Oladele Sotubo          | Chief Executive, Stanbic IBTC Asset Management Limited                        |
| xix   | Omolola Fashesin        | Head, Risk and Capital Management, Stanbic IBTC Holdings PLC                  |
| xx    | Anthony Mogeoku         | Head, Wholesale Clients Legal, Stanbic IBTC Bank PLC                          |
| xxi   | Bridget Oyefeso-Odusami | Head, Brand and Marketing   |
| xxii  | Olu Delano              | Head, Client Coverage, Stanbic IBTC Bank PLC                                  |
| xxiii | Ezinne Anosike          | Head, People and Culture, Stanbic IBTC Bank PLC                               |
| xxiv  | Ladi Oyefuga            | Head, Risk, Stanbic IBTC Bank PLC   |
| xxv   | Babatunde Akindele      | Head, Coverage, Commercial Clients  |

#### Board meetings

The board meets, at a minimum, once every quarter with ad-hoc meetings being held whenever it was deemed necessary. The board held a strategy session on 29 July 2021.

Directors, in accordance with the articles of association of the company, attend meetings either in person or via tele / video conferencing.

Directors are provided with comprehensive board documentation at least seven days prior to each of the scheduled meetings. Directors' attendance at Board meetings for the year 01 January 2021 to 31 December 2021 is provided below:

| Name                       | February | April | July | October |
|----------------------------|----------|-------|------|---------|
| Mr. Basil Omiyi CON        | ✓        | ✓     | ✓    | ✓       |
| Mr. Kunle Adedeji          | ✓        | ✓     | ✓    | ✓       |
| Prof. Fabian Ajogwu SAN    | ✓        | ✓     | ✓    | ✓       |
| Mrs. Ifeoma Esiri          | ✓        | ✓     | ✓    | ✓       |
| Mr. Ballama Manu MFR       | ✓        | ✓     | ✓    | ✓       |
| Mr. Barend Kruger          | ✓        | ✓     | ✓    | ✓       |
| Mrs. Nkemdilim Uwaje Begho | ✓        | ✓     | ✓    | ✓       |
| Ms. Ngozi Edozien*         | ✓        | ✓     | ✓    | ✓       |
| Dr. Salamatu Suleiman*     | ✓        | ✓     | ✓    | ✓       |
| Dr. Demola Sogunle         | ✓        | ✓     | ✓    | ✓       |
| Mrs. Sola David-Borha      | ✓        | ✓     | ✓    | ✓       |

✓ Attendance

\* Independent Director

#### Board committees

Some of the functions of the board have been delegated to board committees, consisting of board members appointed by the board, which operates under mandates approved by the board.

#### Risk management committee

The board is ultimately responsible for risk management. The main purpose of the risk management committee, as specified in its mandate is the provision of independent and objective oversight of risk management within the company. The committee is assisted in fulfilling its mandate by a number of management committees.

To achieve effective oversight, the committee reviews and assesses the integrity of risk control systems and ensures that risk policies and strategies are effectively managed and contribute to a culture of discipline and control that reduces the opportunity for fraud.

The risk management committee during the year under review was vested, among others, with the following responsibilities:

- to oversee management's activities in managing credit, market, liquidity, operational, legal and other risks of the Group;

- to periodically review the Group's risk management systems and report thereon to the board;

- to ensure that the Group's material business risks are being effectively identified, quantified, monitored and controlled and that the systems in place to achieve this are operating effectively at all times; and

- such other matters relating to the Group's risk assets as may be specifically delegated to the committee by the board.

## Corporate governance report (continued)

### For the year ended 31 December 2021

The committee's mandate is in line with SBG's standards, while taking account of local circumstances.

As at 31 December 2021, the committee consisted of six Directors, four of whom, including the chairman are non – executive directors.

A more in-depth risk management section which provides details of the overall framework for risk management in the Group commences on page 92 of the annual report.

Members' attendance at risk management committee meetings for the year ended 31 December 2021 is stated below:

| Name                    | February | April | Out of Cycle (May) | Out of Cycle (June) | July | Out of Cycle (August) | Out of Cycle (September) | October | Out of Cycle (November) |
|-------------------------|----------|-------|--------------------|---------------------|------|-----------------------|--------------------------|---------|-------------------------|
| Mrs. Ifeoma Esiri       | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |
| Dr. Demola Sogunle      | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |
| Prof. Fabian Ajogwu SAN | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |
| Mr. Kunle Adedeji       | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |
| Mr. Ballama Manu MFR    | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |
| Ms. Ngozi Edozien       | ✓        | ✓     | ✓                  | ✓                   | ✓    | ✓                     | ✓                        | ✓       | ✓                       |

✓ Attendance

#### Remuneration committee

The remuneration committee (REMCO) was vested with responsibilities during the year under review that included:

- reviewing the remuneration philosophy and policy;
- considering the guaranteed remuneration, annual performance bonus and pension incentives of the Group's executive Directors and managers;
- reviewing the performance measures and criteria to be used for annual incentive payments for all employees;
- determining the remuneration of the chairman and non-executive Directors, which are subject to board and shareholder approval;
- considering the average percentage increases of the guaranteed remuneration of executive management across the Group, as well as long-term and short-term incentives; and

- agreeing incentive schemes across the Group.

The chief executive attends meetings by invitation. Other members of executive management are invited to attend when appropriate. No individual, irrespective of position, is expected to be present when his or her remuneration is discussed.

#### Remuneration committee (continued)

When determining the remuneration of executive and non-executive Directors as well as senior executives, REMCO is expected to review market and competitive data, taking into account the Company's performance using indicators such as earnings.

REMCO utilises the services of a number of suppliers and advisors to assist it in tracking market trends relating to all levels of staff, including fees for non-executive Directors.

The board reviews REMCO's proposals and, where relevant, will submit them to shareholders for approval at the Annual General Meeting (AGM). The board remains ultimately responsible for the remuneration policy.

As at 31 December 2021, the committee consisted of four Directors, all of whom are non-executives, with the Chairman being an Independent Director.

Members' attendance at REMCO meetings during the year ended 31 December 2021 is stated below:

| Name                    | February | April | July | October |
|-------------------------|----------|-------|------|---------|
| Dr. Salamatu Suleiman   | ✓        | ✓     | ✓    | ✓       |
| Prof. Fabian Ajogwu SAN | ✓        | ✓     | ✓    | ✓       |
| Mr. Barend Kruger       | ✓        | ✓     | ✓    | ✓       |
| Mrs. Sola David-Borha   | ✓        | ✓     | ✓    | ✓       |

✓ Attendance

#### Remuneration Introduction

The purpose of this section is to provide stakeholders with an understanding of the remuneration philosophy and policy applied across the Group for executive management, employees, and Directors (executive and non-executive).

#### Remuneration philosophy

The Group's board and remuneration committee set a remuneration philosophy which is guided by SBG's philosophy and policy as well as the specific social, regulatory, legal and economic context of Nigeria.

In this regard, the Group employs a cost to company structure, where all benefits are included in the listed salary and appropriately taxed.

The following key factors have informed the implementation of reward policies and procedures that support the achievement of business goals:

- the provision of rewards that enable the attraction, retention and motivation of employees and the development of a high performance culture;
- maintaining competitive remuneration in line with the market, trends and required statutory obligations;
- rewarding people according to their contribution;
- allowing a reasonable degree of flexibility in remuneration processes and choice of benefits by employees;
- utilising a cost-to-company remuneration structure; and
- educating employees on the full employee value proposition.

The Group's remuneration philosophy aligns with its core values, including growing our people, appropriately remunerating high performers and delivering value to our shareholders. The philosophy emphasises the fundamental value of our people and their role in ensuring sustainable growth. This approach is crucial in an environment where skills remain scarce.

The board sets the principles for the Group's remuneration philosophy in line with the approved business strategy and objectives. The philosophy aims to maintain an appropriate balance between employee and shareholder interests. The deliberations of REMCO inform the philosophy, taking into account reviews of performance at a number of absolute and relative levels – from a business, an individual and a competitive point of view.

A key success factor for the Group is its ability to attract, retain and motivate the talent it requires to achieve its strategic and operational objectives.

## Corporate governance report (continued)

### For the year ended 31 December 2021

The Group's remuneration philosophy includes short-term and long-term incentives to support this ability.

Short-term incentives, which are delivery specific, are viewed as strong drivers of competitiveness and performance. A significant portion of top management's reward is therefore variable, being determined by financial performance and personal contribution against specific criteria set in advance. This incites the commitment and focus required to achieve targets.

Long-term incentives seek to ensure that the objectives of management and shareholders are broadly aligned over longer time periods.

#### Remuneration policy

The Group has always had a clear policy on the remuneration of staff, executive and non-executive Directors which set such remuneration at levels that are fair and reasonable in a competitive market for the skills, knowledge, experience required and which complies with all relevant tax laws.

REMCO assists the Group's board in monitoring the implementation of the Group remuneration policy, which ensures that:

- salary structures and policies, as well as cash and long term incentives, motivate sustained high performance and are linked to corporate performance objectives;
- stakeholders are able to make a reasonable assessment of reward practices and the governance process; and
- the Group complies with all applicable laws and codes.

#### Remuneration structure Non-executive Directors Terms of service

Directors are appointed by the shareholders at the AGM, although board appointments may be made between AGMs. These appointments are made in terms of the Company's policy. Shareholder approvals for such annual appointments are however sought at the annual general meeting that holds immediately after such appointments are made.

Non-executive Directors are required to retire after three years and may offer themselves for re-election. If recommended by the board, their re-election is proposed to shareholders at the AGM.

In terms of CAMA, if a director over the age of 70 is seeking re-election to the board his age must be disclosed to shareholders at the meeting at which such re-election is to occur.

#### Fees

Non-executive Directors receive fixed annual fees and sitting allowances for service on the board and board committees. There are no contractual arrangements for compensation for loss of office. Non-executive Directors do not receive short-term incentives, nor do they participate in any long-term incentive schemes.

REMCO reviews the non-executive Directors' fees annually and makes recommendations on same to the board for consideration. Based on these recommendations, the board in turn recommends a gross fee to shareholders for approval at the AGM.

Fees that are payable for the reporting year 1 January to 31 December of each year.

| Category                                  | 2021(i)    | 2020       |
|---|------------|------------|
|   | ₦          | ₦          |
| Chairman                                  | 49,420,000 | 43,512,000 |
| Non-Executive Directors                   | 33,200,000 | 29,250,000 |
| Sitting Allowances for Board Meetings(ii) |            |            |
| Chairman                                  | 650,000    | 572,000    |
| Non-Executive Directors                   | 570,000    | 500,000    |

(i) Approved by Shareholders at the 9th AGM of the Company held on 27 May 2021.

(ii) Fees quoted as sitting allowance represent per meeting sitting allowance paid for board, board and audit committees, and ad hoc meetings. No annual fees are payable to committee members with respect to their roles on such committees.

#### Retirement benefits

Non-executive Directors do not participate in the pension scheme.

#### Executive Directors

The Company had only two Executive Directors as at 31 December 2021.

Executive Directors receive a remuneration package and qualify for long-term incentives on the same basis as other employees.

Executive Directors' bonus and incentives are subject to an assessment by REMCO of performance against various criteria. The criteria include the financial performance of the Company, based on key financial measures and qualitative aspects of performance, such as effective implementation of Group strategy and human resource leadership. In addition, the Group's remuneration philosophy is designed in such a way as to prevent excessive risk taking by Management.

#### Management and general staff

Total remuneration packages for employees comprises the following:

- guaranteed remuneration – based on market value and the role played;
- annual bonus – used to stimulate the achievement of Group objectives;
- long term incentives – rewards the sustainable creation of shareholder value and aligns behaviour to this goal;

- pension – provides a competitive post-retirement benefit in line with other employees.

- where applicable, expatriate benefits in line with other expatriates in Nigeria.

#### Terms of service

The minimum terms and conditions for managers are governed by relevant legislation and the notice period is between one to three months.

#### Fixed remuneration

Managerial remuneration is based on a total cost-to-company structure. Cost-to-company comprises a fixed cash portion, compulsory benefits (medical aid and retirement fund membership) and optional benefits. Market data is used to benchmark salary levels and benefits. Salaries are normally reviewed annually in March.

For all employees, performance-related payments have formed an increasing proportion of total remuneration over time to achieve business objectives and reward individual contribution.

All employees (executives, managers and general staff) are rated on the basis of performance and potential and this is used to influence performance-related remuneration rating and the consequent pay decision is done on an individual basis.

There is therefore a link between rating, measuring individual performance and reward.

However, as noted earlier, the Group's remuneration philosophy is designed in such a way as to prevent excessive risk taking by Management.

#### Short-term incentives

All staff participate in a performance bonus scheme. Individual awards are based on a combination of business unit performance, job level and individual performance. In keeping with the remuneration philosophy, the bonus scheme seeks to attract and retain high-performing managers.

As well as taking performance factors into account, the size of the award is assessed in terms of market-related issues and pay levels for each skill set, which may for instance be influenced by the scarcity of skills in that area.

The Company has implemented a deferred bonus scheme (DBS) to compulsorily defer a portion of incentives over a minimum threshold for some senior managers and executives. This improves alignment of shareholder and management interests and enables claw back under certain conditions, which supports risk management.

#### Long-term incentives

It is essential for the Group to retain key skills over the longer term. The Group has put in place a deferred bonus scheme for top talents. The scheme is designed to reward and retain top talents.

#### Post-retirement benefits

#### Pension

Retirement benefits are typically provided on the same basis for employees of all levels and are in line and comply with the Pension Reform Act 2014.

## Corporate governance report (continued)

### For the year ended 31 December 2021

#### Clawback

Clawback provisions will apply to identified Material Risk Takers with effect from 01 March 2020.

The Clawback Policy and principles are set out as follows:

#### Principles for identifying Material Risk Takers:

Total remuneration packages for employees comprises the following:

- The Chief Executives and Executive Directors of Stanbic IBTC Holdings and all its subsidiaries.

#### Clawback provisions for Material Risk Takers are listed below:

1. Clawback provisions apply to the variable remuneration awarded to identified Material Risk Takers. These include cash awards, deferred awards, share incentive awards and long-term incentives and related notional dividend and interest payments.
2. Where there is reasonable evidence that a trigger event occurred prior to the payment/vesting date, but was only discovered within a period of three years after the payment/vesting date (the clawback period), the REMCO may exercise its discretion to require a participant to repay the clawback amount (or a portion thereof).

3. The clawback amount is (generally speaking) (i) an amount equal to the cash delivered at the point of payment or vesting; or in the case of an award delivered in shares or other instruments, the amount used to acquire the Standard Bank Group shares or other instrument (or the cash equivalent) at the point of vesting and (ii) the value of any notional dividend and/or notional interest payments, less any employees' tax deducted by the Company.

The trigger events are as follows:

- The discovery of a negative misstatement resulting in an adjustment to the audited accounts of any Group Company in respect of a period for which the performance conditions applicable to an award were assessed; and/or
- The discovery of the events that occurred prior to award or vesting that have led to the censure of a Group Company by a regulatory authority or have had a significant detrimental impact on the reputation of any Group Company; and/or
- The discovery of action or conduct of an employee which amounts to gross misconduct that occurred prior to award or vesting; and/or

- The discovery that any information or the assessment of any performance condition(s) used to determine an award was based on a material error, or inaccurate or misleading information.

4. The REMCO may extend the clawback period if, upon the expiry of the clawback period, there is an ongoing investigation or other procedure being carried on to determine whether the clawback provisions apply in respect of a participant, or the REMCO decides that further investigation is warranted. In such event, the clawback period shall be extended until the investigation or procedure has been completed and the REMCO has made a final determination.

5. Clawback provisions will only apply to awards granted on or after 1 March 2020. It does not apply to any award with an award date preceding 1 March 2020 (even if the vesting date takes place after 1 March 2020). Clawback provisions will apply only to awards made to individuals classified as Material Risk Takers at the time of award. The clawback provisions will continue to apply to such awards even if the individual is at a future date no longer classified as a Material Risk Taker.

#### The following principles should be considered when recommending a case for clawback:

- Stanbic IBTC Holdings would like to deal with cases of clawback in a fair and consistent manner across all its operations.
- Before clawback is triggered, a reduction in the current year's incentive awards and/or forfeiture will be taken into account. A reduction in the current year's incentive awards and/or forfeiture should be applied first before clawback is considered. It is therefore important that the matter and the proposed course of action should be considered holistically and dealt with as one incident as far as possible. This may not be possible if additional facts or information arise at a later stage.
- Stanbic IBTC Holdings would like to give certainty to the individuals concerned as soon as reasonably possible without compromising the process of a fair investigation and REMCO consideration.
- When determining whether (i) clawback should apply and (ii) the clawback amount, the extent to which the employee had some level of accountability / responsibility for the trigger event as well as the materiality of the trigger event will be taken into account.
- When determining the clawback amount, REMCO will consider the extent to which the trigger event resulted in the erroneous calculation of the incentive award.
- Consideration of the matrix and all role players and their accountabilities will be assessed.
- An independent investigation should take place when clawback is being considered. In the course of the investigation the employee will be given an opportunity to make representations. Recommendations of investigation should be put forward to REMCO.
- In the event that the Company's audited accounts require a material restatement – REMCO will refer the matter to the Board. The independent investigation will be conducted by an auditing firm independent of the external auditors who signed off on the relevant accounts in question. REMCO may refer any serious matter to the Board dependent on materiality and/or seniority of the people concerned.
- Clawback will only be made when all the facts are known, and the independent investigation is concluded.
- Should the clawback investigation not be concluded, the three-year clawback period may be extended until the investigation is complete. Communication to the individual(s) experiencing a delay should indicate that this does not indicate a pre-determined outcome but allows for a fair investigation to be concluded.

- All information relating to the investigation and the outcome with regard to clawback should be documented by the relevant Head of People and Culture.

The clawback provisions in this section are in alignment with clauses 16.9 and 16.10 of the Nigerian Code of Corporate governance.

## Corporate governance report (continued)

### For the year ended 31 December 2021

#### Remuneration as at 31 December 2021

The amounts specified below represent the total remuneration paid to executive and non-executive Directors for the year under review:

|                            | December 2021 | December 2020 |
|----------------------------|---------------|---------------|
|                            | ₦'million     | ₦'million     |
| Fees and sitting allowance | 744           | 642           |
| Executive compensation     | 928           | 752           |
| <b>Total</b>               | <b>1,672</b>  | <b>1,394</b>  |

The Group will continue to ensure its remuneration policies and practices remain competitive, drive performance and are aligned across the Group and with its values.

#### The board nomination committee

The board nomination committee is a sub-committee of the Board of Directors ("the board") of the Company and has the responsibility to:

- provide oversight on the selection, nomination and re-election process for Directors;
- provide oversight on the performance of Directors on the various committees established by the board; and
- provide oversight in relation to the board evaluation and governance process and the reports that are to be made to the Securities and Exchange Commission, Central Bank of Nigeria and shareholders with respect to same.

The goal of the committee is to review nomination, election and re-election for Directors in such a way as to attract and retain the highest quality Directors whose attributes will ensure that their membership of the board will be of benefit and add value to the bank.

The committee consists of such number of Directors as may be approved by the board, but shall not be less than three and shall include the Chief Executive.

In addition, any member of senior management may be invited to attend meetings of the committee.

#### Composition

The committee is made up of three non-executive Directors appointed by the Board. The board nomination committee met twice in 2021 and all members of the Committee were in attendance.

| Name                    | April | October |
|-------------------------|-------|---------|
| Mr. Barend Kruger       | ✓     | ✓       |
| Ms. Ngozi Edozien       | ✓     | ✓       |
| Prof. Fabian Ajogwu SAN | ✓     | ✓       |
| Mrs. Sola David-Borha   | ✓     | ✓       |

✓ Attendance

#### The audit committee

The role of the audit committee is defined by the Companies and Allied Matters Act and includes making recommendations to the board on financial matters. These matters include assessing the integrity and effectiveness of accounting, financial, compliance and other control systems. The committee also ensures effective communication between internal auditors, external auditors, the board and management.

The committee's key terms of reference comprise various categories of responsibilities and include the following:

- review the audit plan with the external auditors with specific reference to the proposed audit scope, and approach to risk activities and the audit fee;
- meet with external auditors to discuss the audit findings and consider detailed internal audit reports with the internal auditors;
- annually evaluate the role, independence and effectiveness of the internal audit function in the overall context of the risk management systems;
- review the accounting policies adopted by the Group and all proposed changes in accounting policies and practices;
- consider the adequacy of disclosures;
- review the significant differences of opinion between management and internal audit;
- review the independence and objectivity of the auditors; and
- all such other matters as are reserved to the audit committee by the Companies and Allied Matters Act and the Company's Articles of Association.

As required by law, the audit committee members have recent and relevant financial experience.

#### Composition

As at 31 December 2021, the committee was made up of five members, two of whom are non-executive Directors while the remaining three members are shareholders elected at the Annual General Meeting (AGM). The committee, whose membership is stated below, is chaired by a shareholder representative.

As at 31 December 2021, the committee consists of the following persons:

|                        |          |
|------------------------|----------|
| Mr. Samuel Ayininuola* | Chairman |
| Mr. Ibhade George*     | Member   |
| Mr. Olatunji Bamidele* | Member   |
| Ms. Ngozi Edozien**    | Member   |
| Mr. Ballama Manu MFR** | Member   |

\* Shareholders representative

\*\* Non-Executive Director



## Corporate governance report (continued)

### For the year ended 31 December 2021

Members' attendance at audit committee meetings for the period 01 January to 31 December 2021 is stated below:

| Name                  | February | April | July | October |
|-----------------------|----------|-------|------|---------|
| Mr. Samuel Ayinoluola | ✓        | ✓     | ✓    | ✓       |
| Mr. Olatunji Bamidele | ✓        | ✓     | ✓    | ✓       |
| Mr. Ibhadre George    | ✓        | ✓     | ✓    | ✓       |
| Ms. Ngozi Edozien     | ✓        | ✓     | ✓    | ✓       |
| Mr. Ballama Manu MFR  | ✓        | ✓     | ✓    | ✓       |

✓ Attendance

#### The board audit committee

The Board also established a board audit committee in line with regulatory requirements separate from the Statutory Audit Committee.

#### Composition

As at 31 December 2021, the committee was made up of three members, two of whom are non-executive Directors while the Chairman of the committee is an independent non executive director.

The committee's key terms of reference comprise various categories of responsibilities and include the following:

- review the audit plan with the external auditors with specific reference to the proposed audit scope, and approach to risk activities and the audit fee;
- annually evaluate the role, independence and effectiveness of the internal audit function in the overall context of the risk management systems;
- review the accounting policies adopted by the Group and all proposed changes in accounting policies and practices;
- consider the adequacy of disclosures;
- review the significant differences of opinion between management and internal audit;
- review the independence and objectivity of the auditors; and
- all such other matters as are reserved to the audit committee by the Code of Corporate Governance for Banks and Discount Houses issued by the Central Bank of Nigeria

Members' attendance at board audit committee meetings for the period 01 January to 31 December 2021 is stated below:

| Name                 | February | April | July | October |
|----------------------|----------|-------|------|---------|
| Mr. Ballama Manu MFR | ✓        | ✓     | ✓    | ✓       |
| Ms. Ngozi Edozien    | ✓        | ✓     | ✓    | ✓       |
| Mrs. Ifeoma Esiri    | ✓        | ✓     | ✓    | ✓       |

✓ Attendance

#### The board IT committee

The board IT committee is one of the committees established by the Board in 2015. The committee has the following responsibilities:

- provide guidance on how IT decisions are made, enforced and evaluated within Stanbic IBTC in accordance with Central Bank of Nigeria (CBN) IT standards blue print;
- assist the Board to fulfil its oversight responsibilities for Stanbic IBTC's investments, operations and strategy in relation to IT;
- review Stanbic IBTC's assessment of risks associated with IT including disaster recovery, business continuity and IT security.

The committee consists of a minimum of two Non-Executive Directors and shall also include the Chief Executive. In addition, any member of senior management may be invited to attend meetings of the committee.

Members' attendance at the Board IT Committee meetings for the period 01 January to 31 December 2021 is stated below:

| Name                         | February | April | July | October |
|------------------------------|----------|-------|------|---------|
| Mr. Barend Kruger (Chairman) | ✓        | ✓     | ✓    | ✓       |
| Mr. Ballama Manu MFR         | ✓        | ✓     | ✓    | ✓       |
| Ms. Ngozi Edozien            | ✓        | ✓     | ✓    | ✓       |
| Mr. Kunle Adediji            | ✓        | ✓     | ✓    | ✓       |
| Mrs. Nkemdilim Uwaje Begho   | ✓        | ✓     | ✓    | ✓       |
| Dr. Demola Sogunle           | ✓        | ✓     | ✓    | ✓       |

✓ Attendance

#### The board legal committee

The committee's key terms of reference comprise various categories of responsibilities and include the following:

- reviewing the legal risks and other legal issues facing Stanbic IBTC and its subsidiaries and for discussing appropriate strategies to address the risk arising from the litigation portfolios of Stanbic IBTC and its subsidiaries (the Litigation Portfolio).
- review and assess the likely success of the individual matters included in the Litigation Portfolio and of any threatened litigation and where necessary shall recommend that Management seek appropriate out-of-court settlement of specific matters.

## Corporate governance report (continued)

### For the year ended 31 December 2021

#### Composition

The committee is made up of at least two non-executive Directors and one executive director appointed by the Board.

Members' attendance at the board legal committee meetings for the period 01 January to 31 December 2021 is stated below:

| Name                    | February | April | May (OfC) | July | October |
|-------------------------|----------|-------|-----------|------|---------|
| Mrs. Ifeoma Esiri       | ✓        | ✓     | ✓         | ✓    | ✓       |
| Dr. Demola Sogunle      | ✓        | ✓     | ✓         | ✓    | ✓       |
| Prof. Fabian Ajogwu SAN | ✓        | ✓     | ✓         | ✓    | ✓       |
| Dr. Salamatu Suleiman   | ✓        | ✓     | ✓         | ✓    | ✓       |

✓ Attendance

The Board has also established a number of Ad-Hoc Committees with specific responsibilities. As those Committees are not Standing Committees of the Board, those Ad-Hoc Committees would be dissolved as soon as they have concluded their responsibilities as delegated by the Board.

#### Company secretary

It is the role of the company secretary to ensure that the board remains cognisant of its duties and responsibilities. In addition to providing the board with guidance on its responsibilities, the company secretary keeps the board abreast of relevant changes in legislation and governance best practices. The company secretary oversees the induction of new Directors, including subsidiary Directors, as well as the ongoing training of Directors. All Directors have access to the services of the company secretary.

#### Going concern

On the recommendation of the audit committee, the board annually considers and assesses the going concern basis for the preparation of the financial statements at the year end.

The board continues to view the company as a going concern for the foreseeable future.

#### Management committees

The Group has the following management committees:

- Executive committee (Exco)
- Equity investment committee
- Information strategy and data governance committee
- Operational risk and compliance committee
- New and amended products committee
- Risk oversight committee
- Internal financial control committee

#### Relationship with shareholders

As an indication of its fundamental responsibility to create shareholder value, effective and ongoing communication with shareholders is seen as essential. In addition to the ongoing engagement facilitated by the company secretary and the head of investor relations, the Company encourages shareholders to attend the annual general meeting and other shareholder meetings where interaction is welcomed.

The chairman of the Company's audit committee is available at the meeting to respond to questions from shareholders.

Voting at general meetings is conducted either through a show of hands or a poll depending on the subject matter of the resolution on which a vote is being cast and separate resolutions are proposed on each significant issue.

#### Dealing in securities

In line with its commitment to conduct business professionally and ethically, the Company has introduced policies to restrict the dealing in securities by Directors, shareholder representatives on the audit committee and embargoed employees. A personal account trading policy is in place to prohibit employees and Directors from trading in securities during close periods. Compliance with this policy is monitored on an ongoing basis.

#### Sustainability

The Company as a member of the Standard Bank Group (SBG) is committed to conducting business professionally, ethically, with integrity and in accordance with international best practice. To this end, the Company subscribes to and adopts risk management standards, policies and procedures that have been adopted by the SBG. The Company is also bound by the Nigerian Exchange Limited Sustainability Disclosure Guidelines and the Nigerian Sustainable Banking Principles and the provisions of these frameworks are incorporated into policies approved by the Board.

SBG's risk management standards, policies and procedures have been amended to be more reflective of the Nigerian business and regulatory environment. All such amendments to the risk management standards, policies and procedures have been agreed to by Standard Bank Africa (SBAF) Risk Management.

The Group is committed to contributing to sustainable development through ethical, responsible financing and business practices which unlocks value for our stakeholders. We manage the environmental and social aspects that impact our activities, products and services whilst ensuring sustainable value creation for our customers. We are passionately committed to encouraging financial inclusion through the provision of banking and other financial services to all cadres of the society and a promoter of gender equality.

#### Social responsibility

As an African business, the Group understands the challenges and benefits of doing business in Africa, and owes its existence to the people and societies within which it operates.

The Group is therefore committed not only to the promotion of economic development but also to the strengthening of civil society and human wellbeing.

The Group is concentrating its social investment expenditure in defined focus area which currently include education in order to make the greatest impact. These areas of focus will be subject to annual revision as the country's socio-economic needs change.

#### Ethics and organisational integrity

The board aims to provide effective and ethical leadership and ensures that its conduct and that of management is aligned to the organisation's values and code of ethics. The board subscribes to the SBG Group's values and enables decision making at all levels of the business according to defined ethical principles and values.

#### Compliance with the Nigerian Exchange Limited's listing rule

Stanbic IBTC Holdings PLC ("Stanbic IBTC") has adopted a Personal Account Trading Policy ("PATP") for both employees and Directors which incorporates a code of conduct regarding securities transactions by Directors and employees. The PATP was circulated to all employees who, in the course of the year, had any insider or material information about Stanbic IBTC; it is also published in the Company's internal communication on a regular basis and also hoisted on the Company's website.

For the year ended 31 December 2021, the Company confirms that all Directors, complied with the PATP regarding their Stanbic IBTC securities transacted on their account during the year.

#### Compliance with the Financial Reporting Council (FRC) Code of corporate Governance, as well as Securities and Exchange Commission's Rules made pursuant to the Code

As a public company, Stanbic IBTC Holdings PLC confirms that as at 31 December 2021 the Company has complied with the principles set out in the FRC code of corporate governance.

The Company applies the code's principles of transparency, integrity and accountability through its own behaviour, corporate governance best practice and by adopting, as appropriate and proportionate for a company of its size and nature. The policies and procedures adopted by the Board and applicable to the Company's businesses are documented in mandates, which also set out the roles and delegated authorities applying to the Board, Board Committees, and the Executive Committee.

#### Compliance with the Central Bank of Nigeria code of corporate governance

As a financial holding company, Stanbic IBTC Holdings PLC is primarily regulated by the Central Bank of Nigeria ("CBN"). In this regard, compliance with the CBN Code of Corporate Governance, as well as all regulations issued by the CBN for Financial Holding Companies remain an essential characteristic of its culture. We confirm that as at the year ended 31 December 2021 the company has complied in all material respects with the principles set out in the CBN's code of corporate governance.

#### Compliance with the Central Bank of Nigeria Whistleblowing Guidelines

In accordance with clause 4.11 of the CBN Guidelines for Whistleblowing, Stanbic IBTC Holdings PLC and its subsidiaries have complied in all material respects with the principles set out in the Whistleblowing Guidelines, as at year end.

## Corporate governance report (continued) For the year ended 31 December 2021

### Complaints Management Policy

Stanbic IBTC Holdings PLC has a Complaints Management Policy in place in compliance with the Securities and Exchange Commission rule which became effective in February 2015. Shareholders may have access to this policy via any of the following options:

- By accessing same through our website  
<http://www.stanbicibtc.com/nigeriaGroup/AboutUs/Code-of-Ethics>

- By requesting for a copy through the office of the Company Secretary

### Disclosure on diversity in employment

The Group is an equal opportunity employer that is committed to maintaining a positive work environment that facilitates high level of professional efficiency at all times. The Group's policy prohibits discrimination of gender, disabled persons or persons with HIV in the recruitment, training and career development of its employees.

- Persons with disability:  
The Group continues to maintain a policy of giving fair consideration to applications for employment made by disabled persons with due regard to their abilities and aptitude.
- Gender diversity within the Group

|   | 31 Dec. 2021 |                         | 31 Dec. 2020 |                         |
|---|--------------|-------------------------|--------------|-------------------------|
|   | Workforce    | % of gender composition | Workforce    | % of gender composition |
| <b>Total workforce:</b>   |              |                         |              |                         |
| Women   | 1,275        | 44%                     | 1,281        | 43%                     |
| Men   | 1,620        | 56%                     | 1,691        | 57%                     |
|   | <b>2,895</b> | <b>100%</b>             | <b>2,972</b> | <b>100%</b>             |
| <b>Recruitments made during the year:</b>   |              |                         |              |                         |
| Women   | 145          | 46%                     | 109          | 39%                     |
| Men   | 167          | 54%                     | 167          | 61%                     |
|   | <b>312</b>   | <b>100%</b>             | <b>276</b>   | <b>100%</b>             |
| <b>Diversity of members of board of Directors - Number of Board members</b>                         |              |                         |              |                         |
| Women   | 5            | 45%                     | 5            | 45%                     |
| Men   | 6            | 55%                     | 6            | 55%                     |
|   | <b>11</b>    | <b>100%</b>             | <b>11</b>    | <b>100%</b>             |
| <b>Diversity of board executives - Number of Executive Directors to Chief Executive</b>             |              |                         |              |                         |
| Women   | -            | 0%                      | -            | 0%                      |
| Men   | 2            | 100%                    | 2            | 100%                    |
|   | <b>2</b>     | <b>100%</b>             | <b>2</b>     | <b>100%</b>             |
| <b>Diversity of senior management team - Number of Assistant General Manager to General Manager</b> |              |                         |              |                         |
| Women   | 35           | 33%                     | 33           | 33%                     |
| Men   | 71           | 67%                     | 66           | 67%                     |
|   | <b>106</b>   | <b>100%</b>             | <b>99</b>    | <b>100%</b>             |



## Certification by Chief Executive and Chief Financial Officer For the year ended 31 December 2021

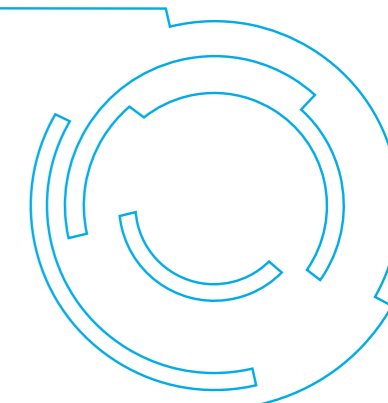
### Certification Under Section 405 (1) of the Companies and Allied Matters Act 2020

We the undersigned hereby certify the following with regards to our audited annual financial statements (AFS) for the year ended 31 December 2021 that:

- We have reviewed the AFS and to the best of our knowledge:
  - the AFS do not contain any untrue statement of material facts or omit to state a material fact, which would make the statements misleading, in the light of the circumstances under which such statement was made, and
  - the AFS and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the company as of and for, the periods covered by the AFS;
- We are responsible for establishing and maintaining internal controls and has designed such internal controls to ensure that material information relating to the Company and its subsidiaries is made known to the officer by other officers of the companies, particularly during the period in which the audited financial statement report is being prepared;
- We have evaluated the effectiveness of the Company's internal controls within 90 days before the date of AFS, and certify that the Company's internal controls are effective as of that date;
- We have disclosed to the Company's auditors and audit committee –
  - all significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarise and report financial data, and has identified for the Company's auditors any material weaknesses in internal controls, and
  - any fraud whether or not, material that involves management or other employees who have a significant role in the Company's internal control.
- There were no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

**Demola Sogunle**  
Chief Executive  
FRC/2013/CIBN/00000001034  
3 February 2022

**Kunle Adedeji**  
Chief Financial Officer  
FRC/2013/ICAN/00000001137  
3 February 2022



## Report of the Audit Committee For the year ended 31 December 2021

### To the members of Stanbic IBTC Holdings PLC

In compliance with the provisions of Section 404 of the Companies and Allied Matters Act 2020, the Audit Committee considered the audited consolidated and separate annual financial statements for the year ended 31 December 2021 together with the management controls report from the auditors and the Company's response to this report at its meeting held on 31 January 2022.

In our opinion, the scope and planning of the audit for the year ended 31 December 2021 were adequate.

We have exercised our statutory functions under Section 404 (7) of the Companies and Allied Matters Act of Nigeria and acknowledge the co-operation of management and staff in the conduct of these responsibilities.

We are of the opinion that the accounting and reporting policies of the company and the Group are in accordance with legal requirements and agreed ethical practices, and that the scope and planning of both the external and internal audits for the year ended 31 December 2021 were satisfactory and reinforce the Group's internal control systems.

After due consideration, the Audit Committee accepted the report of the Auditors that the financial statements were in accordance with ethical practice and International Financial Reporting Standards.

The Committee reviewed Management's response to the auditors findings in respect of management matters and we are satisfied with management's response thereto.

We are satisfied that the Company has complied with the provisions of Central Bank of Nigeria circular BSD/1/2004 dated 18 February 2004 on "Disclosure of insider related credits in the financial statements of banks", and hereby confirm that an aggregate amount of ₦29,637,684,713 (31 December 2020: ₦54,320,123,792) was outstanding as at 31 December 2021. The performance status of insider related credits is as disclosed in Note 38.

The Committee also approved the provision made in the consolidated and separate annual financial statements in relation to the remuneration of the auditors.

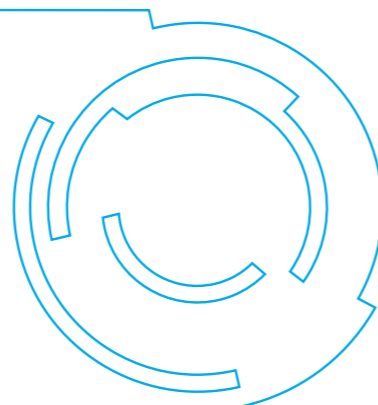


**Mr. Samuel Ayininuola**  
Chairman, Audit Committee  
FRC/2016/ICAN/00000015248  
31 January 2022

Members of the audit committee are:

1. Mr. Samuel Ayininuola\*
2. Mr. Ibhade George\*
3. Mr. Olatunji Bamidele\*
4. Ms Ngozi Edozien\*\*
5. Mr. Ballama Manu MFR\*\*

\* Shareholders' representative  
\*\* Non-Executive Directors



## Audit Committee



**Samuel Ayininuola**  
Chairman / Shareholders'  
representative

**Ibhade George**  
Shareholders'  
representative

**Olatunji Bamidele**  
Shareholders'  
representative



**Ngozi Edozien**  
Independent  
Non-Executive Director

**Ballama Manu MFR**  
Non-Executive Director

## Independent auditor's report



### Independent auditor's report

To the Members of Stanbic IBTC Holdings PLC

#### Report on the audit of the consolidated and separate financial statements

##### Our opinion

In our opinion, the consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of Stanbic IBTC Holdings PLC ("the company") and its subsidiaries (together "the group") as at 31 December 2021, and of their consolidated and separate financial performance and their consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act and the Financial Reporting Council of Nigeria Act.

##### What we have audited

Stanbic IBTC Holdings PLC's consolidated and separate financial statements comprise:

- the consolidated and separate statements of financial position as at 31 December 2021;
- the consolidated and separate statements of profit or loss for the year then ended;
- the consolidated and separate statements of other comprehensive income for the year then ended;
- the consolidated and separate statements of changes in equity for the year then ended;
- the consolidated and separate statements of cash flows for the year then ended; and
- the notes to the consolidated and separate financial statements, which include a summary of significant accounting policies.

##### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated and separate financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards), i.e. the IESBA Code issued by the International Ethics Standards Board for Accountants. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

PricewaterhouseCoopers Chartered Accountants, Landmark Towers, 5B Water Corporation Road, Victoria Island, Lagos, Nigeria



##### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter   | How our audit addressed the key audit matter   |
|--|--|
| <p><b>Impairment allowance of loans and advances to customers - N25 billion (refer to notes 4.3, 6.2 and 12.1b)</b></p> <p>This is considered a key audit matter because of the size of the loans and advances to customers balance net of impairment (N921 billion) and the significant use of management judgement in determining the timing and recognition of impairment.</p> <p>The measurement of impairment allowance involves the exercise of significant judgements and the use of complex models and assumptions. The key areas of significant judgement in the calculation of Expected Credit Loss (ECL) include:</p> <ul style="list-style-type: none"> <li>• Definition of default applied by the bank;</li> <li>• Assessment of exposures which experienced significant increase in credit risk (SICR);</li> <li>• Estimation of point-in-time probability of default (PD) used in the ECL models;</li> <li>• Estimation of the Loss Given Default (LGD);</li> <li>• estimation of the Exposure at default (EAD) used in computing expected credit losses over the life of risk assets as well as credit conversion factor (CCF) used for off balance sheet exposures; and</li> <li>• Incorporation of forward-looking information (FLI) in the PD parameter within the ECL model.</li> </ul> <p>This is considered a key audit matter in the consolidated financial statements.</p> | <p>We adopted a combination of controls and substantive approach in assessing the allowance for impairment made by the management.</p> <p>We evaluated and tested the design and operating effectiveness of controls around the system's computation of days past due and we tested controls over inputs into the credit rating system.</p> <p>We evaluated management's default definition against the 90 days past due rebuttable presumption and performed a detailed review of selected customer files and account statements to assess the appropriateness of the days past due on sampled loan accounts.</p> <p>We assessed the classification of loan accounts into the various stages by reviewing the identified indicators of SICR for selected exposures.</p> <p>With the assistance of our credit - modelling experts, we:</p> <ul style="list-style-type: none"> <li>• evaluated the appropriateness of the IFRS 9 impairment methodology;</li> <li>• assessed the modelling principles implemented in the ECL framework which includes definition of default, historical behavioural performance and forward-looking macroeconomic information in the estimation of risk parameters used in the ECL calculation;</li> <li>• assessed the reasonableness of the <b>PD</b> by performing a recalculation of the probability of default estimate;</li> <li>• checked the accuracy of the computed LGD. For stage 3 loans, we assessed the reasonableness of collateral information as well as the validity of recoveries applied;</li> <li>• checked the appropriateness of the EAD estimation for on balance sheet exposures and CCF estimation used for loan commitments and off-balance sheet exposures by reviewing the methodology and logic applied;</li> </ul> |

## Independent auditor's report (continued)



- checked the methodology for incorporating FLI into the ECL model and assessed the FLI for reasonableness given current economic factors;
- assessed the methodology applied in the IFRS 9 impairment calculation engine used to combine PD, LGD and EAD term structures to arrive at an expected credit loss.

We checked the IFRS 9 disclosures for reasonableness.

### *Valuation of Derivative financial instruments- Derivative Assets - N41.2 billion and Derivative liabilities - N25.4bn (refer to notes 4.3, 4.4, 10, 29.3 and 29.4)*

This is considered a key audit matter due to the complexity of the instruments and the significant assumptions and judgments made in estimating the fair value of these instruments.

The Group's derivative financial instruments comprise foreign currency swaps and foreign exchange forward contracts used to manage foreign exchange risk. In estimating the fair value of the derivative financial instruments, the Group uses complex valuation methodologies involving multiple inputs which include discount rates, exchange rates, earnings yield among others.

The fair valuation of the swap transaction that gave rise to Day one gain was calculated using Interest rate parity method as the fair value exceeded the transaction price.

In determining the fair value of derivative instruments, some of the valuation inputs were not directly observable from publicly available market transactions in the same instrument. Unobservable inputs into the model included Own credit risk, Counterparty credit risk and Cross-correlation risk. As a result of these unobservable inputs, the Day one gain was deferred on initial recognition.

This is considered a key audit matter in the consolidated financial statements.

We adopted a substantive approach in assessing the fair valuation of Derivative financial instruments.

We compared sample derivative contract documents against the terms of the respective transactions.

For the swap transaction that gave rise to a Day one gain;

- We understood the method for calculating Day one gain and checked the calculation performed on the transaction date.
- With the assistance of our Accounting Consulting experts, we assessed the appropriateness of the treatment of the instrument as a derivative transaction and the recognition of Day one gain in line with IFRS 9.

With the assistance of our Valuation experts, we:

- assessed the appropriateness of the methodology and assumptions to determine whether the valuation model was in line with acceptable market practice; and
- checked the fair value of derivative assets and liabilities by comparing the rates used in the valuation model to publicly available information.

We checked the appropriateness of disclosures made on derivative financial instruments.



### *Other information*

The directors are responsible for the other information. The other information comprises Directors' report, Statement of Directors' responsibilities, Corporate governance report, Report of the external consultants on Board effectiveness and evaluation, Certification by Chief Executive Officer and Chief Financial Officer, Report of the audit committee, Value added statement Five-Year financial summary, COVID-19 impact on the Group and Details of professionals who provided services to the financial statements (but does not include the consolidated and separate financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and the other sections of the Stanbic IBTC Holdings PLC 2021 Annual Report, which are expected to be made available to us after that date.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other sections of the Stanbic IBTC Holdings PLC 2021 Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

### *Responsibilities of the directors and those charged with governance for the consolidated and separate financial statements*

The directors are responsible for the preparation of the consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Financial Reporting Council of Nigeria Act, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### *Auditor's responsibilities for the audit of the consolidated and separate financial statements*

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

## Independent auditor's report (continued)



- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



### Report on other legal and regulatory requirements

The Companies and Allied Matters Act requires that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- the company has kept proper books of account, so far as appears from our examination of those books and returns adequate for our audit have been received from branches not visited by us;
- the company's statement of financial position, statement of profit or loss and statement of other comprehensive income are in agreement with the books of account and returns.

For: **PricewaterhouseCoopers**  
Chartered Accountants  
Lagos, Nigeria

Engagement Partner: Samuel Abu  
FRC/2013/ICAN/00000001495

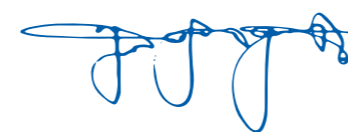


21 February 2022

## Consolidated and separate statement of financial position as at 31 December 2021

|                                 | Note | Group                     |                           | Company                   |                           |
|---------------------------------|------|---------------------------|---------------------------|---------------------------|---------------------------|
|                                 |      | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million |
| <b>Assets</b>                   |      |                           |                           |                           |                           |
| Cash and bank balances          | 7    | 653,070                   | 627,111                   | 53,236                    | 42,145                    |
| Trading assets                  | 9.1  | 98,743                    | 169,655                   | -                         | -                         |
| Pledged assets                  | 8.1  | 182,335                   | 170,578                   | -                         | -                         |
| Derivative assets               | 10.6 | 41,212                    | 46,233                    | -                         | -                         |
| Financial investments           | 11   | 636,611                   | 612,276                   | 2,076                     | 2,227                     |
| Loans and advances              | 12   | 937,140                   | 632,967                   | -                         | -                         |
| Loans and advances to banks     | 12   | 16,096                    | 7,828                     | -                         | -                         |
| Loans and advances to customers | 12   | 921,044                   | 625,139                   | -                         | -                         |
| Other assets                    | 15   | 129,530                   | 175,980                   | 6,258                     | 9,155                     |
| Investment in subsidiaries      | 13   | -                         | -                         | 94,751                    | 93,519                    |
| Property and equipment          | 17   | 42,720                    | 30,728                    | 148                       | 137                       |
| Intangible assets               | 18   | 4,011                     | 4,640                     | -                         | -                         |
| Right of use assets             | 19   | 3,394                     | 2,975                     | 33                        | 60                        |
| Deferred tax assets             | 16   | 13,998                    | 13,163                    | -                         | -                         |
| <b>Total assets</b>             |      | <b>2,742,764</b>          | <b>2,486,306</b>          | <b>156,502</b>            | <b>147,243</b>            |

|  | Note | Group                     |                           | Company                   |                           |
|--|------|---------------------------|---------------------------|---------------------------|---------------------------|
|  |      | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million |
| <b>Equity and liabilities</b>                |      |                           |                           |                           |                           |
| <b>Equity</b>                                |      | <b>376,866</b>            | <b>378,601</b>            | <b>117,620</b>            | <b>138,201</b>            |
| Equity attributable to ordinary shareholders |      | 368,016                   | 371,023                   | 117,620                   | 138,201                   |
| Ordinary share capital                       | 20.2 | 6,479                     | 5,553                     | 6,479                     | 5,553                     |
| Share premium                                | 20.2 | 102,780                   | 102,780                   | 102,780                   | 102,780                   |
| Reserves                                     |      | 258,757                   | 262,690                   | 8,361                     | 29,868                    |
| Non-controlling interest                     | 13.3 | 8,850                     | 7,578                     | -                         | -                         |
| <b>Liabilities</b>                           |      | <b>2,365,898</b>          | <b>2,107,705</b>          | <b>38,882</b>             | <b>9,042</b>              |
| Trading liabilities                          | 9.2  | 112,023                   | 188,500                   | -                         | -                         |
| Derivative liabilities                       | 10.6 | 25,364                    | 37,382                    | -                         | -                         |
| Current tax liabilities                      | 25   | 16,441                    | 20,270                    | 50                        | 173                       |
| Deposit and current accounts                 | 22   | 1,558,397                 | 1,325,566                 | -                         | -                         |
| Deposits from banks                          | 22   | 431,862                   | 505,622                   | -                         | -                         |
| Deposits from customers                      | 22   | 1,126,535                 | 819,944                   | -                         | -                         |
| Other borrowings                             | 23   | 136,434                   | 112,031                   | -                         | -                         |
| Debt securities issued                       | 24   | 47,419                    | 68,269                    | -                         | -                         |
| Provisions                                   | 26   | 9,302                     | 9,354                     | -                         | -                         |
| Other liabilities                            | 27   | 460,518                   | 346,333                   | 38,832                    | 8,869                     |
| Deferred tax liabilities                     | 16.1 | -                         | -                         | -                         | -                         |
| <b>Total equity and liabilities</b>          |      | <b>2,742,764</b>          | <b>2,486,306</b>          | <b>156,502</b>            | <b>147,243</b>            |



**Demola Sogunle**  
Chief Executive  
FRC/2013/CIBN/00000001034  
3 February 2022



**Basil Omiyi CON**  
Chairman  
FRC/2016/IODN/00000014093  
3 February 2022



**Kunle Adedeji**  
Chief Financial Officer  
FRC/2013/ICAN/00000001137  
3 February 2022



## Consolidated and separate statement of profit and loss For the year ended 31 December 2021

|  | Note | Group                     |                           | Company                   |                           |
|--|------|---------------------------|---------------------------|---------------------------|---------------------------|
|  |      | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million |
| <b>Gross earnings</b>                                    |      | 206,644                   | 234,446                   | 37,025                    | 30,775                    |
| <b>Net interest income</b>                               |      | 75,372                    | 74,215                    | 90                        | 140                       |
| Interest income  | 32.1 | 104,751                   | 105,776                   | 90                        | 140                       |
| Interest expense   | 32.2 | (29,379)                  | (31,561)                  | -                         | -                         |
| <b>Non-interest revenue</b>                              |      | 95,773                    | 124,709                   | 36,935                    | 30,635                    |
| Net fee and commission revenue                           | 32.3 | 82,877                    | 71,190                    | 1,517                     | 1,327                     |
| Fee and commission revenue                               | 32.3 | 88,321                    | 75,151                    | 1,517                     | 1,327                     |
| Fee and commission expense                               | 32.3 | (5,444)                   | (3,961)                   | -                         | -                         |
| Income from life insurance activities                    |      | 176                       | -                         | -                         | -                         |
| Insurance premium received                               | 32.4 | 852                       | -                         | -                         | -                         |
| Insurance premium revenue ceded to reinsurers            | 32.4 | (354)                     | -                         | -                         | -                         |
| Insurance benefits and claims paid                       | 32.4 | (322)                     | -                         | -                         | -                         |
| Trading revenue  | 32.5 | 13,286                    | 52,110                    | -                         | -                         |
| Other income/(loss)                                      | 32.6 | (566)                     | 1,409                     | 35,418                    | 29,308                    |
| <b>Income before credit impairment charges</b>           |      | 171,145                   | 198,924                   | 37,025                    | 30,775                    |
| Net impairment writeback/(loss) on financial instruments | 32.7 | 1,505                     | (10,774)                  | -                         | -                         |
| <b>Income after credit impairment charges</b>            |      | 172,650                   | 188,150                   | 37,025                    | 30,775                    |
| <b>Operating expenses</b>                                |      | (106,647)                 | (93,433)                  | (4,659)                   | (4,402)                   |
| Staff costs  | 32.8 | (42,041)                  | (42,143)                  | (2,458)                   | (2,044)                   |
| Other operating expenses                                 | 32.9 | (64,606)                  | (51,290)                  | (2,201)                   | (2,358)                   |
| <b>Profit before tax</b>                                 |      | 66,003                    | 94,717                    | 32,366                    | 26,373                    |
| Income tax charge  | 34.1 | (9,037)                   | (11,506)                  | (8)                       | (4)                       |
| <b>Profit for the year</b>                               |      | 56,966                    | 83,211                    | 32,358                    | 26,369                    |
| <b>Profit attributable to:</b>                           |      |                           |                           |                           |                           |
| Non-controlling interests                                | 13.3 | 2,588                     | 2,272                     | -                         | -                         |
| Equity holders of the parent                             |      | 54,378                    | 80,939                    | 32,358                    | 26,369                    |
| <b>Profit for the year</b>                               |      | 56,966                    | 83,211                    | 32,358                    | 26,369                    |
| <b>Earnings per share</b>                                |      |                           |                           |                           |                           |
| Basic earnings per ordinary share (kobo)                 | 35   | 420                       | 625                       | 250                       | 204                       |
| Diluted earnings per ordinary share (kobo)               | 35   | 420                       | 625                       | 250                       | 204                       |

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Consolidated and separate statement of other comprehensive income For the year ended 31 December 2021

|   | Note | Group                     |                           | Company                   |                           |
|---|------|---------------------------|---------------------------|---------------------------|---------------------------|
|   |      | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million |
| <b>Profit for the year</b>  |      | 56,966                    | 83,211                    | 32,358                    | 26,369                    |
| <b>Other comprehensive (loss)/income</b>  |      |                           |                           |                           |                           |
| <i>Items that will never be reclassified to profit or loss</i>  |      |                           |                           |                           |                           |
| <b>Movement in equity instruments measured at fair value through other comprehensive income (OCI)</b> |      | 999                       | 140                       | -                         | -                         |
| Net change in fair value  | 34.3 | 999                       | 140                       | -                         | -                         |
| Related income tax  | 34.3 | -                         | -                         | -                         | -                         |
| <i>Items that are or may be reclassified subsequently to profit or loss:</i>                          |      |                           |                           |                           |                           |
| <b>Movement in debt instruments measured at fair value through other comprehensive income (OCI)</b>   |      | (5,666)                   | 4,297                     | -                         | -                         |
| Total expected credit loss  |      | 37                        | (82)                      | -                         | -                         |
| Net change in fair value  | 34.3 | (7,285)                   | 5,062                     | -                         | -                         |
| Realised fair value adjustments transferred to profit or loss   | 34.3 | 1,582                     | (683)                     | -                         | -                         |
| Related income tax  |      | -                         | -                         | -                         | -                         |
| <b>Other comprehensive (loss)/income for the year net of tax</b>                                      |      | (4,667)                   | 4,437                     | -                         | -                         |
| <b>Total comprehensive income for the year</b>  |      | 52,299                    | 87,648                    | 32,358                    | 26,369                    |
| <b>Total comprehensive income attributable to:</b>  |      |                           |                           |                           |                           |
| Non-controlling interests   |      | 2,367                     | 2,374                     | -                         | -                         |
| Equity holders of the parent  |      | 49,932                    | 85,274                    | 32,358                    | 26,369                    |
|   |      | 52,299                    | 87,648                    | 32,358                    | 26,369                    |

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Consolidated statements of changes in equity

### For the year ended 31 December 2021

| Group   | Note | Ordinary share capital<br>N'million | Share premium<br>N'million | Merger reserve<br>N'million | Statutory credit risk reserve<br>N'million | Fair value through OCI reserve<br>N'million | Share-based payment reserve<br>N'million | AGSMEIS reserve<br>N'million | Other regulatory reserves<br>N'million | Retained earnings<br>N'million | Ordinary shareholders' equity<br>N'million | Non-controlling interest<br>N'million | Total equity<br>N'million |
|---|------|-------------------------------------|----------------------------|-----------------------------|--|---|--|------------------------------|--|--------------------------------|--|---------------------------------------|---------------------------|
| <b>Balance as at 1 January 2021</b>                                 |      | 5,553                               | 102,780                    | (19,123)                    | 1,460                                      | 8,656                                       | 76                                       | 7,626                        | 55,492                                 | 208,503                        | 371,023                                    | 7,578                                 | 378,601                   |
| Reclassification of merger reserve                                  |      | -                                   | -                          | 19,123                      | -  | -   | -  | -                            | -                                      | (19,123)                       | -  | -                                     | -                         |
| <b>Restated balance at 1 January 2021</b>                           |      | 5,553                               | 102,780                    | -                           | 1,460                                      | 8,656                                       | 76                                       | 7,626                        | 55,492                                 | 189,380                        | 371,023                                    | 7,578                                 | 378,601                   |
| <b>Total comprehensive (loss)/income for the year</b>               |      | -                                   | -                          | -                           | -  | (4,446)                                     | -  | -                            | -                                      | 54,378                         | 49,932                                     | 2,367                                 | 52,299                    |
| Profit for the year   |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | 54,378                         | 54,378                                     | 2,588                                 | 56,966                    |
| Other comprehensive (loss) after tax for the year                   |      | -                                   | -                          | -                           | -  | (4,446)                                     | -  | -                            | -                                      | -                              | (4,446)                                    | (221)                                 | (4,667)                   |
| Net change in fair value on debt financial assets at FVOCI          |      | -                                   | -                          | -                           | -  | (7,064)                                     | -  | -                            | -                                      | -                              | (7,064)                                    | (221)                                 | (7,285)                   |
| Net change in fair value on equity financial assets at FVOCI        |      | -                                   | -                          | -                           | -  | 999   | -  | -                            | -                                      | -                              | 999  | -                                     | 999                       |
| Realised fair value adjustments on financial assets at FVOCI (debt) |      | -                                   | -                          | -                           | -  | 1,582                                       | -  | -                            | -                                      | -                              | 1,582                                      | -                                     | 1,582                     |
| Expected credit loss on debt financial assets at FVOCI              |      | -                                   | -                          | -                           | -  | 37  | -  | -                            | -                                      | -                              | 37   | -                                     | 37                        |
| Income tax on other comprehensive income                            |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| Statutory credit risk reserve                                       |      | -                                   | -                          | -                           | 3,979                                      | -   | -  | -                            | -                                      | (3,979)                        | -  | -                                     | -                         |
| Transfer to AGSMEIS reserves  |      | -                                   | -                          | -                           | -  | -   | -  | 2,614                        | -                                      | (2,614)                        | -  | -                                     | -                         |
| Transfer to statutory reserves                                      |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| <b>Transactions with shareholders, recorded directly in equity</b>  |      | 926                                 | -                          | -                           | -  | -   | -  | -                            | -                                      | (53,865)                       | (52,939)                                   | (1,095)                               | (54,034)                  |
| Equity-settled share-based payment transactions                     |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| Increase in paid-up capital (bonus issue)                           | 20.2 | 926                                 | -                          | -                           | -  | -   | -  | -                            | -                                      | (926)                          | -  | -                                     | -                         |
| Dividends paid to equity holders                                    |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | (52,939)                       | (52,939)                                   | (1,095)                               | (54,034)                  |
| <b>Balance at 31 December 2021</b>                                  |      | 6,479                               | 102,780                    | -                           | 5,439                                      | 4,210                                       | 76                                       | 10,240                       | 55,492                                 | 183,300                        | 368,016                                    | 8,850                                 | 376,866                   |
| <b>Balance at 1 January 2020</b>                                    |      | 5,252                               | 88,181                     | (19,123)                    | -  | 4,321                                       | 76                                       | 4,652                        | 55,492                                 | 157,451                        | 296,302                                    | 5,927                                 | 302,229                   |
| <b>Total comprehensive income for the year</b>                      |      | -                                   | -                          | -                           | -  | 4,335                                       | -  | -                            | -                                      | 80,939                         | 85,274                                     | 2,374                                 | 87,648                    |
| Profit for the year   |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | 80,939                         | 80,939                                     | 2,272                                 | 83,211                    |
| Other comprehensive income after tax for the year                   |      | -                                   | -                          | -                           | -  | 4,335                                       | -  | -                            | -                                      | -                              | 4,335                                      | 102                                   | 4,437                     |
| Net change in fair value on debt financial assets at FVOCI          |      | -                                   | -                          | -                           | -  | 4,960                                       | -  | -                            | -                                      | -                              | 4,960                                      | 102                                   | 5,062                     |
| Net change in fair value on equity financial assets at FVOCI        |      | -                                   | -                          | -                           | -  | 140   | -  | -                            | -                                      | -                              | 140  | -                                     | 140                       |
| Realised fair value adjustments on financial assets at FVOCI (debt) |      | -                                   | -                          | -                           | -  | (683)                                       | -  | -                            | -                                      | -                              | (683)                                      | -                                     | (683)                     |
| Expected credit loss on debt financial assets at FVOCI              |      | -                                   | -                          | -                           | -  | (82)  | -  | -                            | -                                      | -                              | (82)                                       | -                                     | (82)                      |
| <b>Income tax on other comprehensive income</b>                     |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| Statutory credit risk reserve                                       |      | -                                   | -                          | -                           | 1,460                                      | -   | -  | -                            | -                                      | (1,460)                        | -  | -                                     | -                         |
| Transfer to statutory reserves                                      |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| Transfer to AGSMEIS reserves  |      | -                                   | -                          | -                           | -  | -   | -  | 2,974                        | -                                      | (2,974)                        | -  | -                                     | -                         |
| <b>Transactions with shareholders, recorded directly in equity</b>  |      | 301                                 | 14,599                     | -                           | -  | -   | -  | -                            | -                                      | (25,453)                       | (10,553)                                   | (723)                                 | (11,276)                  |
| Equity-settled share-based payment transactions                     |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | -                              | -  | -                                     | -                         |
| Increase in paid-up capital (scrip issue)                           | 20.2 | 301                                 | 14,599                     | -                           | -  | -   | -  | -                            | -                                      | -                              | 14,900                                     | -                                     | 14,900                    |
| Dividends paid to equity holders                                    |      | -                                   | -                          | -                           | -  | -   | -  | -                            | -                                      | (25,453)                       | (25,453)                                   | (723)                                 | (26,176)                  |
| <b>Balance as at 31 December 2020</b>                               |      | 5,553                               | 102,780                    | (19,123)                    | 1,460                                      | 8,656                                       | 76                                       | 7,626                        | 55,492                                 | 208,503                        | 371,023                                    | 7,578                                 | 378,601                   |

Refer to note 20.4 for an assumption of the components of reserve

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Separate statements of changes in equity For the year ended 31 December 2021

| Company  | Ordinary share capital<br>N'million | Share premium<br>N'million | Share-based payment reserve<br>N'million | Retained earnings<br>N'million | Ordinary shareholders' equity<br>N'million |
|--|-------------------------------------|----------------------------|--|--------------------------------|--|
| <b>Balance at 1 January 2021</b>                                   | 5,553                               | 102,780                    | 19                                       | 29,849                         | 138,201                                    |
| <b>Total comprehensive income for the year</b>                     | -                                   | -                          | -  | 32,358                         | 32,358                                     |
| <b>Profit for the year</b>   | -                                   | -                          | -  | 32,358                         | 32,358                                     |
| <b>Transactions with shareholders, recorded directly in equity</b> | 926                                 | -                          | -  | (53,865)                       | (52,939)                                   |
| Increase in paid-up capital (bonus issue)                          | 926                                 | -                          | -  | (926)                          | -  |
| Dividends paid to equity holders                                   | -                                   | -                          | -  | (52,939)                       | (52,939)                                   |
| <b>Balance at 31 December 2021</b>                                 | 6,479                               | 102,780                    | 19                                       | 8,342                          | 117,620                                    |
| <b>Balance at 1 January 2020</b>                                   | 5,252                               | 88,181                     | 19                                       | 28,933                         | 122,385                                    |
| <b>Total comprehensive income for the year</b>                     | -                                   | -                          | -  | 26,369                         | 26,369                                     |
| <b>Profit for the year</b>   | -                                   | -                          | -  | 26,369                         | 26,369                                     |
| <b>Transactions with shareholders, recorded directly in equity</b> | 301                                 | 14,599                     | -  | (25,453)                       | (10,553)                                   |
| Increase in paid-up capital (scrip issue)                          | 301                                 | 14,599                     | -  | -                              | 14,900                                     |
| Dividends paid to equity holders                                   | -                                   | -                          | -  | (25,453)                       | (25,453)                                   |
| <b>Balance at 31 December 2020</b>                                 | 5,553                               | 102,780                    | 19                                       | 29,849                         | 138,201                                    |

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Consolidated and separate statement of cash flows For the year ended 31 December 2021

| Note  | Group                     |                           | Company                   |                           |
|---|---------------------------|---------------------------|---------------------------|---------------------------|
|   | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million | 31 Dec. 2021<br>N'million | 31 Dec. 2020<br>N'million |
| <b>Net cash flows from operating activities</b>                 | <b>83,601</b>             | <b>496,438</b>            | <b>64,699</b>             | <b>23,935</b>             |
| <b>Cash flows used in operations</b>                            | <b>35,926</b>             | <b>442,737</b>            | <b>29,336</b>             | <b>(5,055)</b>            |
| <b>Profit before tax</b>  | <b>66,003</b>             | <b>94,717</b>             | <b>32,366</b>             | <b>26,373</b>             |
| <b>Adjusted for:</b>  | <b>(76,262)</b>           | <b>(69,135)</b>           | <b>(35,397)</b>           | <b>(28,902)</b>           |
| Credit impairment reversal on financial instruments             | 32.7                      | (1,505)                   | 10,774                    | -                         |
| Depreciation of property and equipment                          | 17                        | 5,446                     | 5,857                     | 84                        |
| Amortisation of intangible asset                                | 18                        | 762                       | 681                       | -                         |
| Depreciation of right of use assets                             | 19                        | 1,584                     | 1,686                     | 27                        |
| Dividend income   | 32.6                      | (636)                     | (230)                     | (35,404)                  |
| Net loss on sale of investment securities measured at FVOCI     | 36.7                      | (4,667)                   | -                         | -                         |
| Equity-settled share-based payments                             | 36.2                      | (238)                     | -                         | -                         |
| Fair value adjustment for derivatives assets                    | 36.5                      | 5,021                     | (13,362)                  | -                         |
| Fair value adjustment for derivatives liabilities               | 36.5                      | (12,018)                  | 33,039                    | -                         |
| Accrued interest and exchange rate movement in other borrowings | 23                        | 4,751                     | 5,094                     | -                         |
| Accrued interest and exchange rate movement in debt issued      | 24                        | 978                       | (38,389)                  | -                         |
| Interest expense  | 32.2                      | 29,379                    | 31,561                    | -                         |
| Interest income   | 32.1                      | (104,751)                 | (105,776)                 | (90)                      |
| Gain on sale of property and equipment                          | 32.6                      | (368)                     | (70)                      | (14)                      |
| (Increase)/decrease in assets                                   | 36.1                      | (216,278)                 | (93,534)                  | 2,897                     |
| Increase in deposits and other liabilities                      | 36.2                      | 262,463                   | 510,689                   | 29,470                    |
| Dividends received  |                           | 572                       | 207                       | 35,404                    |
| Interest received   |                           | 87,340                    | 104,332                   | 90                        |
| Interest paid   |                           | (26,729)                  | (38,689)                  | -                         |
| Direct taxation paid  | 25.1                      | (13,508)                  | (12,149)                  | (131)                     |

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Consolidated and separate statement of cash flows (continued) For the year ended 31 December 2021

|   | Note | Group                     |                           | Company                   |                           |
|---|------|---------------------------|---------------------------|---------------------------|---------------------------|
|   |      | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million | 31 Dec. 2021<br>₦'million | 31 Dec. 2020<br>₦'million |
| <b>Net cash flows from/ (used in) investing activities</b>          |      | (2,829)                   | 47,924                    | (1,162)                   | (8,318)                   |
| <b>Capital expenditure on</b>                                       |      |                           |                           |                           |                           |
| – property  | 17   | (342)                     | (1,559)                   | -                         | -                         |
| – equipment, furniture and vehicles                                 | 17   | (17,461)                  | (7,325)                   | (98)                      | (75)                      |
| – intangible assets   | 18   | (133)                     | (89)                      | -                         | -                         |
| – right of use assets   | 19   | (1,625)                   | (1,444)                   | -                         | (18)                      |
| Proceeds from sale of property, equipment, furniture and vehicles   |      | 672                       | 146                       | 17                        | 1                         |
| Additional investment in subsidiary                                 |      | -                         | -                         | (1,232)                   | (7,980)                   |
| Purchase of financial investments                                   | 36.7 | (625,705)                 | -                         | -                         | -                         |
| Sale of financial investments                                       | 36.7 | 641,765                   | 58,195                    | 151                       | (246)                     |
| <b>Net cash flows (used in)/ from financing activities</b>          |      | (55,717)                  | 4,337                     | (52,446)                  | (9,712)                   |
| Proceeds from addition to other borrowings                          | 23   | 54,389                    | 32,277                    | -                         | -                         |
| Repayment of other borrowings                                       | 23   | (34,737)                  | (17,505)                  | -                         | -                         |
| Proceed from debt securities issued                                 | 24   | 3,296                     | -                         | -                         | -                         |
| Repayment of debt securities issued                                 | 24   | (25,124)                  | -                         | -                         | -                         |
| Unclaimed dividend received   | 36.8 | 744                       | 876                       | 744                       | 876                       |
| Unclaimed dividend paid   | 36.8 | (251)                     | (35)                      | (251)                     | (35)                      |
| Cash dividends paid   | 20.3 | (54,034)                  | (11,276)                  | (52,939)                  | (10,553)                  |
| <b>Net increase in cash and cash equivalents</b>                    |      | 25,055                    | 548,699                   | 11,091                    | 5,905                     |
| <b>Effect of exchange rate changes on cash and cash equivalents</b> | 36.4 | 4,393                     | 7,272                     | -                         | -                         |
| <b>Cash and cash equivalents at beginning of the year</b>           |      | 753,979                   | 198,008                   | 42,145                    | 36,240                    |
| <b>Cash and cash equivalents at end of the year</b>                 | 36.3 | 783,427                   | 753,979                   | 53,236                    | 42,145                    |

The accompanying notes from page 183 to 313 form an integral part of these financial statements

## Notes to the consolidated and separate financial statements For the year ended 31 December 2021

### 1. Reporting entity

Stanbic IBTC Holdings PLC (the 'Company') is a company domiciled in Nigeria. The company's registered office is at I.B.T.C. Place Walter Carrington Crescent Victoria Island, Lagos, Nigeria. These consolidated annual financial statements comprise the company and its subsidiaries (together referred to as the 'Group'). The separate financial statement relates to Stanbic IBTC Holdings PLC. The Group is primarily involved in the provision of banking and other financial services to corporate and individual customers.

### 2. Basis of preparation

#### a. Statement of compliance

The consolidated and separate annual financial statements for the year ended 31 December 2021 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The financial statements comply with the Companies and Allied Matters Act of Nigeria, Bank and Other Financial Institution Act, Financial Reporting Council of Nigeria Act, and relevant Central Bank of Nigeria circulars.

The consolidated and separate annual financial statements for the year ended 31 December 2021 was approved by the Board of Directors on 3 February 2022.

#### b. Basis of measurement

These consolidated and separate annual financial statements have been prepared on the historical cost basis except for the following material items in the statement of financial position:

- derivative financial instruments are measured at fair value

- financial instruments at fair value through profit or loss are measured at fair value
- certain financial assets are measured at fair value through other comprehensive income
- liabilities for cash-settled share-based payment arrangements are measured at fair value
- trading assets and liabilities are measured at fair value

The Group applies accrual accounting for recognition of its income and expenses.

#### c. Going concern assumption

These consolidated and separate annual financial statements have been prepared on the basis that the Group and company will continue to operate as a going concern.

#### d. Functional and presentation currency

These consolidated and separate annual financial statements are presented in Nigerian Naira, which is the company and its subsidiaries functional and presentation currency. All financial information presented in Naira has been rounded to the nearest million, except when otherwise stated.

#### e. Use of estimates and judgement

The preparation of the consolidated and separate annual financial statements in conformity with IFRS, requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

### Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the consolidated annual financial statements is included in the note below;

- Note 6.9 Depreciation and useful life of property and equipment
- Impairment of financial instruments: assessment of whether credit risk on the financial asset has increased significantly since initial recognition (see note 26).
- Classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding.
- Determination of whether the Group controls investment funds where it acts as fund manager (see note 6.8).
- Provision for contingent items such as legal claims, fines, penalties and other tax penalties. (see note 6.7).
- Determination of the fair value of financial instruments with significant unobservable inputs (see note 6.3).
- Recognition and measurement of provisions and contingencies: key assumptions about the likelihood and magnitude of an outflow of resources (see notes 26 and 31).

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 31 December 2021 is included in the following notes.

- Determination of the fair value of financial instruments with significant unobservable inputs (see note 6.3).
- Determination of the fair value of share-based payments (see note 6.4).
- Impairment of financial instruments: incorporation of forward-looking information in the measurement of ECL.
- Recognition of deferred tax assets: availability of future taxable profit against which carry-forward tax losses can be used (see note 16) as well as the likelihood and uncertainties of the extension of the tax exempt status of income on Government securities which we have assumed to be highly likely. Included in the recoverability review of deferred tax assets are assumptions about interest rates, exchange rates, inflation rate as well as the likelihood of the extension of the tax-exempt status of income on Government securities which the Group assumes is more than likely (see note 16).

### 3. Changes in accounting policies

Except as described below, the Group has consistently applied the accounting policies as set out in Note 4 to all periods presented in these annual financial statements.

### Adoption of amended standards effective for the current financial year

#### IFRS 4 Insurance Contracts (IFRS 4), IFRS 7 Financial Instruments: Disclosures (IFRS 7), IFRS 9 Financial Instruments (IFRS 9), IFRS 16 Leases (IFRS 16), IAS 39 Financial Instruments: Recognition and Measurement (IAS 39) (amendments):

The second phase of Interest Rate Benchmark Reform (IBOR) resulted in amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 requirements to enable companies to deal with its effect on financial instruments and to continue providing useful information to investors. The amendments require entities to update the effective interest rate to reflect the change to the alternative risk-free rates (ARRs), instead of derecognising or adjusting the carrying amount of financial instruments, for changes required by the reform if the transition from the IBOR rate to the ARR is as a direct consequence of the reform and on an economically equivalent basis. The amendment also provides specific hedge accounting relief, including that an entity will not have to discontinue hedge accounting solely because it makes changes required by the reform to hedge designations and hedge documentation, if the hedge meets the other hedge accounting criteria. The amendments also require companies to provide additional information about new risks arising from the reform and how it manages the transition to ARR. The group will transition to ARR as each interest rate benchmark is replaced.

The practical expedient to update the effective interest rate to reflect the change to the ARR was applied to loans and advances. Any other changes to the conceptual cash flows that are as a result of the interest rate benchmark reform are accounted for in terms of the group's modifications policy.

### IFRS 16 Leases (amendment):

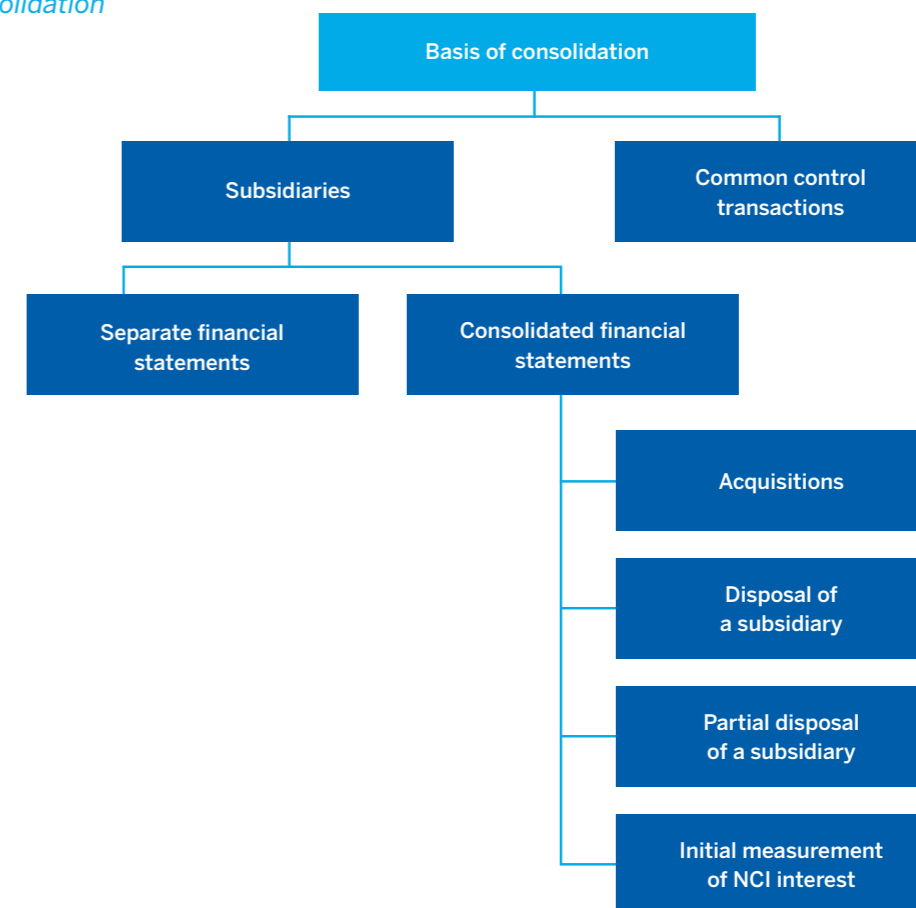
In light of the recent Covid-19 pandemic and resultant rent concessions to be granted by lessors, the amendment permits lessees, as a practical expedient, not to assess whether particular Covid-19 related rent concessions are lease modifications and instead account for those rent concessions as if they were not lease modifications. The amendment permits lessees to apply the practical expedient as an accounting policy choice to rent concessions for which any reduction in lease payments affects payments originally due on or before 30 June 2021. The group elected not to apply this practical expedient.

The above mentioned amendments and interpretation to the IFRS standards, adopted on 1 January 2021, did not affect the Group's previously reported financial results, disclosures or accounting policies and did not impact the Group's results materially upon transition.

## 4. Statement of significant accounting policies

Except for the changes explained in note 3, the Group has consistently applied the following accounting policies to all periods presented in these consolidated and separate annual financial statements.

### 4.1. Basis of consolidation



Subsidiaries (including mutual funds, in which the Group has both an irrevocable asset management agreement and a significant investment)

#### Separate financial statements

Investments in subsidiaries are accounted for at cost less accumulated impairment losses (where applicable) in the separate financial statements. The carrying amounts of these investments are reviewed annually for impairment indicators and, where an indicator of impairment exists, are impaired to the higher of the investment's fair value less costs to sell or value in use.

#### Consolidated financial statements

The accounting policies of subsidiaries that are consolidated by the Group conform to the Group's accounting policies. IntraGroup transactions, balances and unrealised gains/(losses) are eliminated on consolidation. Unrealised losses are eliminated in the same manner as unrealised gains, but only to the extent that there is no evidence of impairment.

The proportion of comprehensive income and changes in equity allocated to the Group and non-controlling interest are determined on the basis of the Group's present ownership interest in the subsidiary.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### Acquisitions

Subsidiaries are entities controlled by the Group and are consolidated from the date on which the Group acquires control up to the date that control is lost. The Group controls an entity if it is exposed to, or has the rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Control is assessed on a continuous basis. For mutual funds, the Group further assesses its control by considering the existence of either voting rights or significant economic power.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The consideration transferred is measured as the sum of the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the acquisition date. The consideration includes any asset, liability or equity resulting from a contingent consideration arrangement. The obligation to pay contingent consideration is classified as either a liability or equity based on the terms of the arrangement. The right to a return of previously transferred consideration is classified as an asset. Transaction costs are recognised within profit or loss as and when they are incurred. Where the initial accounting is incomplete by the end of the reporting period in which the business combination occurs (but no later than 12 months since the acquisition date), the Group reports provisional amounts.

Where applicable, the Group adjusts retrospectively the provisional amounts to reflect new information obtained about facts and circumstances that existed at the acquisition date and affected the measurement of the provisional amounts. Identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any NCI. The excess (shortage) of the sum of the consideration transferred (including contingent consideration), the value of NCI recognised and the acquisition date fair value of any previously held equity interest in the subsidiary over the fair value of identifiable net assets acquired is recorded as goodwill in the statement of financial position (gain on bargain purchase, which is recognised directly in profit or loss). When a business combination occurs in stages, the previously held equity interest is remeasured to fair value at the acquisition date and any resulting gain or loss is recognised in profit or loss.

Increases in the Group's interest in a subsidiary, when the Group already has control, are accounted for as transactions with equity holders of the Group. The difference between the purchase consideration and the Group's proportionate share of the subsidiary's additional net asset value acquired is accounted for directly in equity.

### Loss of control in a subsidiary

When the Group loses control of a subsidiary, the Group derecognises the assets and liabilities of the subsidiary, any related non controlling interest and the other components of equity relating to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in the profit or loss statement. If the loss of control is due to a disposal, the profit or loss on disposal is calculated as the difference between the fair value of the consideration received (including the fair value of any retained interest in the underlying investee) and the carrying amount of the assets and liabilities and any non-controlling interest. Any gains or losses in OCI that relate to the subsidiary are reclassified to profit or loss at the time of the disposal.

### Loss of control in a subsidiary (continued)

On disposal of a subsidiary that includes a foreign operation, the relevant amount in the FCTR is reclassified to profit or loss at the time at which the profit or loss on disposal of the foreign operation is recognised.

Upon loss of control, the Group recognises any investment retained in the former subsidiary and subsequently accounts for it and for any amounts owed by or to the former subsidiary in accordance with relevant IFRSs.

### Partial disposal of a subsidiary

A partial disposal arises as a result of a reduction in the Group's ownership interest in an investee that is not a disposal (that is, a reduction in the Group's interest in a subsidiary whilst retaining control). Decreases in the Group's interest in a subsidiary, where the Group retains control, are accounted for as transactions with equity holders of the Group. Gains or losses on the partial disposal of the Group's interest in a subsidiary are computed as the difference between the sales consideration and the Group's proportionate share of the investee's net asset value disposed of, and are accounted for directly in equity.

### Initial measurement of NCI

The Group elects on each acquisition to initially measure NCI on the acquisition date at either fair value or at the NCI's proportionate share of the investees' identifiable net assets.

### Common control transactions

Common control transactions, in which the company is the ultimate parent entity both before and after the transaction, are accounted for at book value.

### Foreign currency translations

Foreign currency transactions are translated into the respective Group entities' functional currencies at exchange rates prevailing at the date of the transactions.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at period-end exchange rates, are recognised in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies that are measured at historical cost are translated using the exchange

rate at the transaction date, and those measured at fair value are translated at the exchange rate at the date that the fair value was determined. Foreign exchange rate differences on non-monetary items are accounted for based on the classification of the underlying items.

In the case of foreign currency gains and losses on debt instruments classified as FVOCI, a distinction is made between foreign currency differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Foreign currency differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount, except impairment, are recognised in equity. For FVOCI equity investments, foreign currency differences are recognised in OCI and cannot be reclassified to profit/loss.

Foreign currency gains and losses on intraGroup loans are recognised in profit or loss except where the settlement of the loan is neither planned nor likely to occur in the foreseeable future.

### 4.2. Cash and cash equivalents

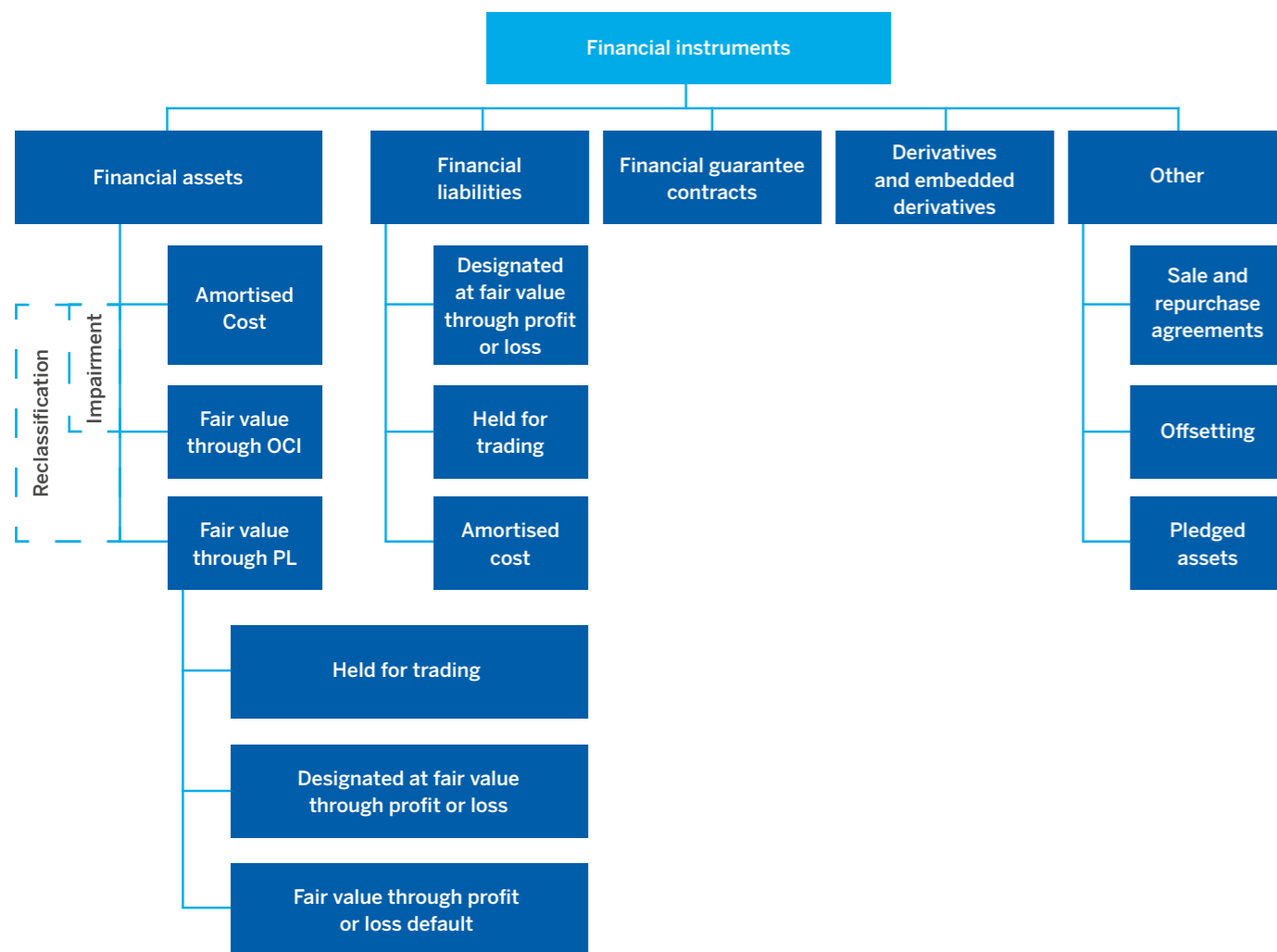
Cash and cash equivalents presented in the statement of cash flows consist of cash and balances with central banks (excluding cash reserve), and balances with other banks with original maturities of 3 months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair values and are used by management to fulfill short term commitments. Cash and balances with central banks comprise coins and bank notes, balances with central banks and other short term investments.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 4.3. Financial instruments

The relevant financial instruments are financial assets classified at amortised cost, fair value through OCI, fair value through P/L and financial liabilities.



### Recognition and initial measurement – financial instruments

All financial instruments are measured initially at fair value plus directly attributable transaction costs and fees, except for those financial instruments that are subsequently measured at fair value through profit or loss where such transaction costs and fees are immediately recognised in profit or loss. Financial instruments are recognised (derecognised) on the date the Group commits to purchase (sell) the instruments (trade date accounting).

### Financial assets

#### Amortised cost

A debt instrument that meets both of the following conditions (other than those designated at fair value through profit or loss):

- held within a business model whose objective is to hold the debt instrument (financial asset) in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

This assessment includes determining the objective of holding the asset and whether the contractual cash flows are consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are not considered de minimis and are inconsistent with a basic lending arrangement, the financial asset is classified as fair value through profit or loss – default.

Includes:

- A debt instrument that meets both of the following conditions (other than those designated at fair value through profit or loss):
  - held within a business model in which the debt instrument (financial asset) is managed to both collect contractual cash flows and sell financial assets; and
  - the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. This assessment includes determining the objective of holding the asset and whether the contractual cash flows are consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are not considered de minimis and are inconsistent with a basic lending arrangement, the financial asset is classified as fair value through profit or loss – default.
- Equity financial assets which are not held for trading and are irrevocably elected (on an instrument-by-instrument basis) to be presented at fair value through OCI.

#### Fair value through OCI

#### Held for trading

Those financial assets acquired principally for the purpose of selling in the near term, those that form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### Designated at fair value through profit or loss

Financial assets are designated to be measured at fair value in the following instances:

- to eliminate or significantly reduce an accounting mismatch that would otherwise arise
- where the financial assets are managed and their performance evaluated and reported on a fair value basis
- where the financial asset contains one or more embedded derivatives that significantly modify the financial asset's cash flows.

#### Fair value through profit or loss default

Financial assets that are not classified into one of the above-mentioned financial asset categories.

#### Subsequent measurement

Subsequent to initial measurement, financial assets are classified in their respective categories and measured at either amortised cost or fair value as follows:

##### Amortised cost

Amortised cost using the effective interest method with interest recognised in interest income, less any impairment losses which are recognised as part of credit impairment charges. Directly attributable transaction costs and fees received are capitalised and amortised through interest income as part of the effective interest rate.

##### Fair value through OCI

Debt instrument: Fair value, with gains and losses recognised directly in the fair value through OCI reserve. When a debt financial asset is disposed of, the cumulative fair value adjustments, previously recognised in OCI, are reclassified to the other gains and losses on financial instruments within non-interest revenue. Interest income on debt financial asset is recognised in interest income in terms of the effective interest rate method. Dividends received are recognised in interest income within profit or loss.

Equity instrument: Fair value, with gains and losses recognised directly in the fair value through OCI reserve. When equity financial assets are disposed of, the cumulative fair value adjustments in OCI are reclassified within reserves to retained income. Dividends received on equity instruments are recognised in other revenue within non-interest income.

##### Held for trading

Fair value, with gains and losses arising from changes in fair value (including interest and dividends) recognised in trading revenue.

#### Designated at fair value through profit or loss

Fair value gains and losses (including interest and dividends) on the financial asset are recognised in the income statement as part of other gains and losses on financial instruments within non-interest revenue.

#### Fair value through profit or loss – default

Fair value gains and losses (including interest and dividends) on the financial asset are recognised in the income statement as part of other gains and losses on financial instruments within non-interest revenue.

#### Impairment

Expected credit losses (ECL) are recognised on debt financial assets classified as at either amortised cost or fair value through OCI, financial guarantee contracts that are not designated at fair value through profit or loss as well as loan commitments that are neither measured at fair value through profit or loss nor are used to provide a loan at a below market interest rate

The measurement basis of the ECL of a financial asset includes assessing whether there has been a significant increase in credit risk (SICR) at the reporting date which includes forward-looking information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions. The measurement basis of the ECL, which is set out in the table that follows, is measured as the unbiased and probability weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and forward looking information.

##### Stage 1

A 12-month ECL is calculated for financial assets which are neither credit-impaired on origination nor for which there has been a SICR.

##### Stage 2

A lifetime ECL allowance is calculated for financial assets that are assessed to have displayed a SICR since origination and are not considered low credit risk.

##### Stage 3

A lifetime ECL is calculated for financial assets that are assessed to be credit impaired. The following criteria are used in determining whether the financial asset is impaired:

- default
- significant financial difficulty of borrower and/or modification
- probability of bankruptcy or financial reorganisation
- disappearance of an active market due to financial difficulties.

#### Significant increase in credit risk (SICR)

At each reporting date the Group assesses whether the credit risk of its exposures has increased significantly since initial recognition by considering the change in the risk of default occurring over the expected life of the financial asset. Credit risk of exposures which are overdue for more than 30 days are also considered to have increased significantly.

#### Low credit risk

Exposures are generally considered to have a low credit risk where there is a low risk of default, the exposure has a strong capacity to meet its contractual cash flow obligations and adverse changes in economic and business conditions may not necessarily reduce the exposure's ability to fulfil its contractual obligations.



## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### Default

The Group's definition of default has been aligned to its internal credit risk management definitions and approaches. A financial asset is considered to be in default when there is objective evidence of impairment. The following criteria are used in determining whether there is objective evidence of impairment for financial assets or Groups of financial assets:

- significant financial difficulty of borrower and/or modification (that is, known cash flow difficulties experienced by the borrower)
- a breach of contract, such as default or delinquency in interest and/or principal payments
- disappearance of active market due to financial difficulties
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation
- where the Group, for economic or legal reasons relating to the borrower's financial difficulty, grants the borrower a concession that the Group would not otherwise consider.

Exposures which are overdue for more than 90 days are also considered to be in default.

#### Forward-looking information

Forward looking information is incorporated into the Group's impairment methodology calculations and in the Group's assessment of SICR. The Group includes all forward looking information which is reasonable and available without undue cost or effort. The information will typically include expected macro-economic conditions and factors that are expected to impact portfolios or individual counterparty exposures.

#### Write-off

Financial assets are written off when there is no reasonable expectation of recovery. Financial assets which are written off may still be subject to enforcement activities.

ECLs are recognised within the statement of financial position as follows:

#### Financial assets measured at amortised cost (including loan commitments)

Recognised as a deduction from the gross carrying amount of the asset (Group of assets). Where the impairment allowance exceeds the gross carrying amount of the asset (Group of assets), the excess is recognised as a provision within other liabilities.

#### Off-balance sheet exposures (excluding loan commitments)

Recognised as a provision within provisions.

#### Financial assets measured at fair value through OCI

Recognised in the fair value reserve within equity. The carrying value of the financial asset is recognised in the statement of financial position at fair value.

#### Reclassification

Reclassifications of financial assets are permitted only in the following instances:

Reclassifications of debt financial assets are permitted when, and only when, the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified. Reclassifications are accounted for prospectively from the date of reclassification as follows:

- Financial assets that are reclassified from amortised cost to fair value are measured at fair value at the date of reclassification with any difference in measurement basis being recognised in other gains and losses on financial instruments.

- The fair value of a financial asset that is reclassified from fair value to amortised cost becomes the financial asset's new carrying value.

- Financial assets that are reclassified from amortised cost to fair value through OCI are measured at fair value at the date of reclassification with any difference in measurement basis being recognised in OCI.

- The fair value of a financial asset that is reclassified from fair value through OCI to amortised cost becomes the financial asset's new carrying value with the cumulative fair value adjustment recognised in OCI being recognised against the new carrying value.

- The carrying value of financial assets that are reclassified from fair value through profit or loss to fair value through OCI remains at fair value.

- The carrying value of financial assets that are reclassified from fair value through OCI to fair value through profit or loss remains at fair value, with the cumulative fair value adjustment in OCI being recognised in the income statement at the date of reclassification.

#### Financial liabilities

##### Nature

##### Held for trading

Those financial liabilities incurred principally for the purpose of re-purchasing in the near term, those that form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking.

##### Designated at fair value through profit or loss

Financial liabilities are designated to be measured at fair value in the following instances:

- to eliminate or significantly reduce an accounting mismatch that would otherwise arise where the financial liabilities are managed and their performance evaluated and reported on a fair value basis.
- where the financial liability contains one or more embedded derivatives that significantly modify the financial asset's cash flows.

##### At amortised cost

All other financial liabilities not included the above categories.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### Subsequent measurement

Subsequent to initial measurement, financial liabilities are classified in their respective categories and measured at either amortised cost or fair value as follows:

#### Held for trading

Fair value, with gains and losses arising from changes in fair value) (including interest and dividends) recognised in trading revenue.

#### Designated at fair value through profit or loss

Fair value, with gains and losses arising from changes in fair value (including interest and dividends but excluding fair value gains and losses attributable to own credit risk) are recognised in other gains and losses on financial instruments as part of non-interest revenue. Fair value gains and losses attributable to changes in own credit risk are recognised within OCI, unless this would create or enlarge an accounting mismatch in which case the own credit risk changes are recognised within trading revenue.

#### At amortised cost

Amortised cost using the effective interest method with interest recognised in interest expense.

### Derecognition of financial assets and liabilities

Financial assets and liabilities are derecognised in the following instances:

#### Financial assets

Financial assets are derecognised when the contractual rights to receive cash flows from the financial assets have expired, or where the Group has transferred its contractual rights to receive cash flows on the financial asset such that it has transferred substantially all the risks and rewards of ownership of the financial asset. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or a portion of the risks or rewards of the transferred assets. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with the retention of all or substantially all risks and rewards include securities lending and repurchase agreements.

In transfers where control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset. Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated at FVOCI is not recognised in profit or loss on derecognition of such securities.

#### Financial liabilities

Financial liabilities are derecognised when the obligation of the financial liabilities are extinguished, that is, when the obligation is discharged, cancelled or expires.

### Modification of financial assets and liabilities

Where an existing financial asset or liability is replaced by another with the same counterparty on substantially different terms, or the terms of an existing financial asset or liability are substantially modified, such an exchange or modification is treated as a derecognition of the original asset or liability and the recognition of a new asset or liability at fair value and recalculates a new effective interest rate, with the difference in the respective carrying amounts being recognised in other gains and losses on financial instruments within non-interest revenue. The date of recognition of a new asset is consequently considered to be the date of initial recognition for impairment calculation purposes.

If the terms are not substantially different for financial assets or financial liabilities, the Group recalculates the new gross carrying amount by discounting the modified cash flows of the financial asset or financial liability using the original effective interest rate. The difference between the new carrying gross carrying amount and the original gross carrying amount is recognised as a modification gain or loss within credit impairments (for distressed financial asset modifications) or gains and losses on financial instruments within non-interest revenue (for all other modifications).

### Financial guarantee contracts

A financial guarantee contract is a contract that requires the Group (issuer) to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantee contracts and loan commitments at a below market interest rate are initially recognised when the Group become party to the irrevocable commitment at fair value, which is generally equal to the premium received, and then amortised over the life of the financial guarantee. Financial guarantee contracts (that are not designated at fair value through profit or loss) and loan commitments at a below market interest rate, are subsequently measured at the higher of the:

- the ECL calculated for the financial guarantee; and
- unamortised premium.

### Derivatives and embedded derivatives

A derivative is a financial instrument whose fair value changes in response to an underlying variable, requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors and is settled at a future date. Derivatives are initially recognised at fair value on the date on which the derivatives are entered into and subsequently remeasured at fair value.

All derivative instruments are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative, subject to offsetting principles as described under the heading "Offsetting" below.

All gains and losses from changes in the fair values of derivatives are recognised immediately in profit or loss as trading revenue.

### Other Pledged assets

Financial assets transferred to external parties that do not qualify for de-

recognition are reclassified in the statement of financial position from financial investments or trading assets to pledged assets, if the transferee has received the right to sell or re-pledge them in the event of default from agreed terms. Initial recognition of pledged assets is at fair value, whilst subsequently measured at amortised cost or fair value as appropriate. These transactions are performed in accordance with the usual terms of securities lending and borrowing.

### Sale and repurchase agreements

Securities sold subject to linked repurchase agreements (repurchase agreements) are reclassified in the statement of financial position as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral. The liability to the counterparty is included under deposit and current accounts or trading liabilities, as appropriate.

Securities purchased under agreements to resell (reverse repurchase agreements), at either a fixed price or the purchase price plus a lender's rate of return, are recorded as loans and included under trading assets or loans and advances, as appropriate. For repurchase and reverse repurchase agreements measured at amortised cost, the difference between the purchase and sales price is treated as interest and amortised over the expected life using the effective interest rate method.

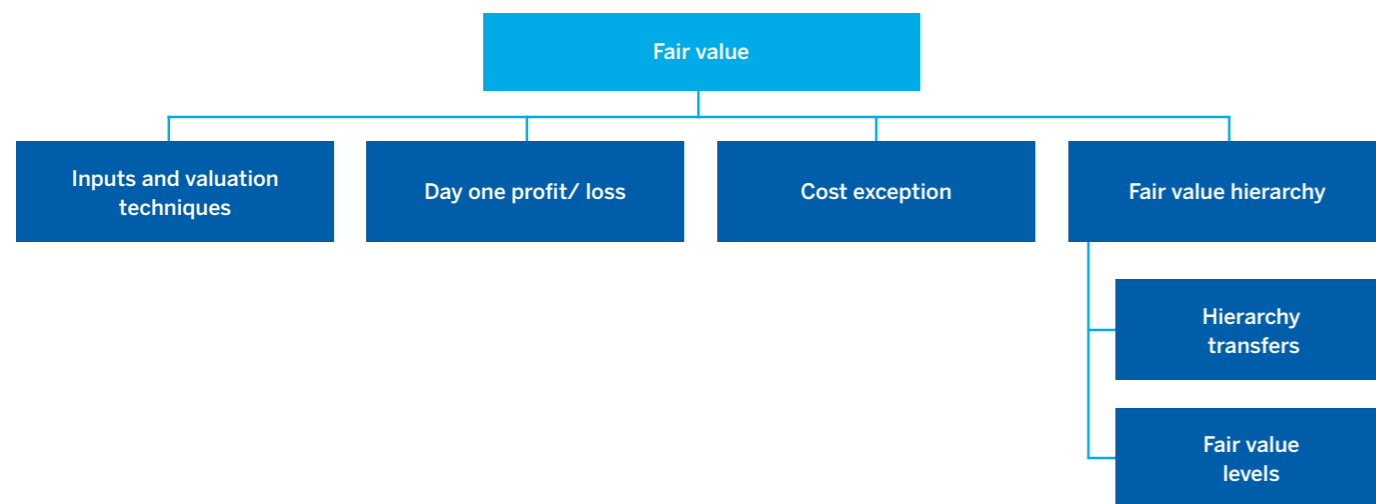
### Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle the asset and the liability on a net basis, or to realise the asset and settle the liability simultaneously.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 4.4. Fair value



In terms of IFRS, the Group is either required to or elects to measure a number of its financial assets and financial liabilities at fair value. Regardless of the measurement basis, the fair value is required to be disclosed, with some exceptions, for all financial assets and financial liabilities.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market between market participants at the measurement date under current market conditions. Fair value is a market based measurement and uses the assumptions that market participants would use when pricing an asset or liability under current market conditions. When determining fair value it is presumed that the entity is a going concern devoid of any circumstance that indicates a forced transaction, involuntary liquidation or a distressed sale. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability that market participants would take into account when pricing the asset or liability at the measurement date.

#### Inputs and valuation techniques

Fair value is measured based on quoted market prices or dealer price quotations for identical assets and liabilities that are traded in active markets, which can be accessed at the measurement date, and where those quoted prices represent fair value. If the market for an asset or liability is not active or the instrument is not quoted in an active market, the fair value is determined using other applicable valuation techniques that maximise the use of relevant observable inputs and minimises the use of unobservable inputs. These include the use of recent arm's length transactions, discounted cash flow analyses, pricing models and other valuation techniques commonly used by market participants.

Fair value measurements are categorised into level 1, 2 or 3 within the fair value hierarchy based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement. Where discounted cash flow analyses are used, estimated future cash flows are based on management's best estimates and a market related discount rate at the reporting date for an asset or liability with similar terms and conditions.

If an asset or a liability measured at fair value has both a bid and an ask price, the price within the bid-ask spread that is most representative of fair value is used to measure fair value.

The Group's valuation control framework governs internal control standards, methodologies, and procedures over its valuation processes, which include the following valuation techniques and main inputs and assumptions per type of instrument:

| Item  | Description  | Valuation technique  | Main inputs and assumptions (Level 2 and 3 fair value hierarchy items)  |
|---|--|--|---|
| <b>Derivative financial instruments</b>       | Derivative financial instruments comprise foreign exchange, interest rate, credit and equity derivatives that are held-for trading.  | Standard derivative contracts are valued using market accepted models and quoted parameter inputs. More complex derivative contracts are modelled using more sophisticated modelling techniques applicable to the instrument.<br><br>Techniques include:<br>• Discounted cash flow model<br>• Black-Scholes model<br>• Combination technique models.   | <ul style="list-style-type: none"> <li>• Discount rate*</li> <li>• Spot prices of the underlying assets</li> <li>• Correlation factors</li> <li>• Volatilities</li> <li>• Dividend yields</li> <li>• Earnings yield</li> <li>• Valuation multiples</li> </ul> |
| <b>Trading assets and Trading liabilities</b> | Trading assets and liabilities comprise instruments which are part of the Group's underlying trading activities. These instruments primarily include sovereign and corporate debt, and collateral.   | Where there are no recent market transactions in the specific instrument, fair value is derived from the last available market price adjusted for changes in risks and information since that date.  |   |
| <b>Pledged assets</b>                         | Pledged assets comprise instruments that may be sold or repledged by the Group's counterparty in the absence of default by the Group. Pledged assets include sovereign debt (government treasury bills and bonds) pledged in terms of repurchase agreements. | Where a proxy instrument is quoted in an active market, the fair value is determined by adjusting the proxy fair value for differences between the proxy instrument and the financial investment being fair valued. Where proxies are not available, the fair value is estimated using more complex modelling techniques. These techniques include discounted cash flow and Black-Scholes models using current market rates for credit, interest, liquidity, volatility and other risks. Combination techniques are used to value unlisted equity securities and include inputs such as earnings and dividend yields of the underlying entity. | <ul style="list-style-type: none"> <li>• Discount rate*</li> <li>• Spot prices of the underlying</li> <li>• Correlation factors</li> <li>• Volatilities</li> <li>• Dividend yields</li> <li>• Earnings yield</li> <li>• Valuation multiples</li> </ul>        |
| <b>Financial investments</b>                  | Financial investments are non-trading financial assets and primarily comprise of sovereign and corporate debt, unlisted equity instruments, investments in mutual fund investments and unit-linked investments.  |  |   |

\* Discount rates, where applicable, include the risk-free rate, risk premiums, liquidity spreads, credit risk (own and counterparty as appropriate), timing of settlement, storage/service costs, prepayment and surrender risk assumptions and recovery rates/loss given default.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

| Item   | Description  | Valuation technique   | Main inputs and assumptions (Level 2 and 3 fair value hierarchy items)   |
|--|--|---|--|
| <b>Loans and advances to banks and customers</b>                 | Loans and advances comprise: <ul style="list-style-type: none"> <li>Loans and advances to banks: call loans, loans granted under resale agreements and balances held with other banks.</li> <li>Loans and advances to customers: mortgage loans (home loans and commercial mortgages), other asset-based loans, including collateralised debt obligations (instalment sale and finance leases), and other secured and unsecured loans (card debtors, overdrafts, other demand lending, term lending and loans granted under resale agreements).</li> </ul> | For certain loans, fair value may be determined from the market price of a recently occurring transaction adjusted for changes in risks and information between the transaction and valuation dates. Loans and advances are reviewed for observed and verified changes in credit risk and the credit spread is adjusted at subsequent dates if there has been an observable change in credit risk relating to a particular loan or advance. In the absence of an observable market for these instruments, discounted cash flow models are used to determine fair value. Discounted cash flow models incorporate parameter inputs for interest rate risk, foreign exchange risk, liquidity and credit risk, as appropriate. For credit risk, probability of default and loss given default parameters are determined using the relevant terms of the loan and loan counterparty such as the industry classification and subordination of the loan. | <ul style="list-style-type: none"> <li>Discount rate.</li> <li>Probability of default.</li> <li>Loss given default.</li> </ul> |
| <b>Deposits (including banks and customers) and debt funding</b> | Deposits from banks and customers comprise amounts owed to banks and customers, deposits under repurchase agreements, negotiable certificates of deposit, credit-linked deposits and other deposits.   | For certain deposits, fair value may be determined from the market price on a recently occurring transaction adjusted for all changes in risks and information between the transaction and valuation dates. In the absence of an observable market for these instruments discounted cash flow models are used to determine fair value based on the contractual cash flows related to the instrument. The fair value measurement incorporates all market risk factors including a measure of the Group's credit risk relevant for that financial liability. The market risk parameters are valued consistently to similar instruments held as assets stated in the section above. For collateralised deposits that are designated to be measured at fair value through profit or loss, such as securities repurchase agreements, the credit enhancement is incorporated into the fair valuation of the liability.                                  | <ul style="list-style-type: none"> <li>Discount rate.</li> </ul>   |

#### Day one profit or loss

For financial instruments, where the fair value of the financial instrument differs from the transaction price, the difference is commonly referred to as day one profit or loss. Day one profit or loss is recognised in profit or loss immediately where the fair value of the financial instrument is either evidenced by comparison with other observable current market transactions in the same instrument, or is determined using valuation models with only observable market data as inputs.

Day one profit or loss is deferred where the fair value of the financial instrument is not able to be evidenced by comparison with other observable

current market transactions in the same instrument, or determined using valuation models that utilise non-observable market data as inputs.

The timing of the recognition of deferred day one profit or loss is determined individually depending on the nature of the instrument and availability of market observable inputs. It is either amortised over the life of the transaction, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement.

Any difference between the fair value at initial recognition and the amount that would be determined at that date using

a valuation technique in a situation in which the valuation is dependent on unobservable parameters is not recognised in profit or loss immediately but is recognised over the life of the instrument on an appropriate basis or when the instrument is redeemed.

#### Fair value hierarchy

The Group's financial instruments that are both carried at fair value and for which fair value is disclosed are categorised by the level of fair value hierarchy. The different levels are based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement.

#### Hierarchy levels

The levels have been defined as follows:

|                |   |
|----------------|---|
| <b>Level 1</b> | Fair value is based on quoted market prices (unadjusted) in active markets for an identical financial asset or liability. An active market is a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.   |
| <b>Level 2</b> | Fair value is determined through valuation techniques based on observable inputs, either directly, such as quoted prices, or indirectly, such as those derived from quoted prices. This category includes instruments valued using quoted market prices in active markets for similar instruments, quoted prices for identical or similar instruments in markets that are considered less than active or other valuation techniques where all significant inputs are directly or indirectly observable from market data.  |
| <b>Level 3</b> | Fair value is determined through valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instrument being valued and the similar instrument. |

#### Hierarchy transfer policy

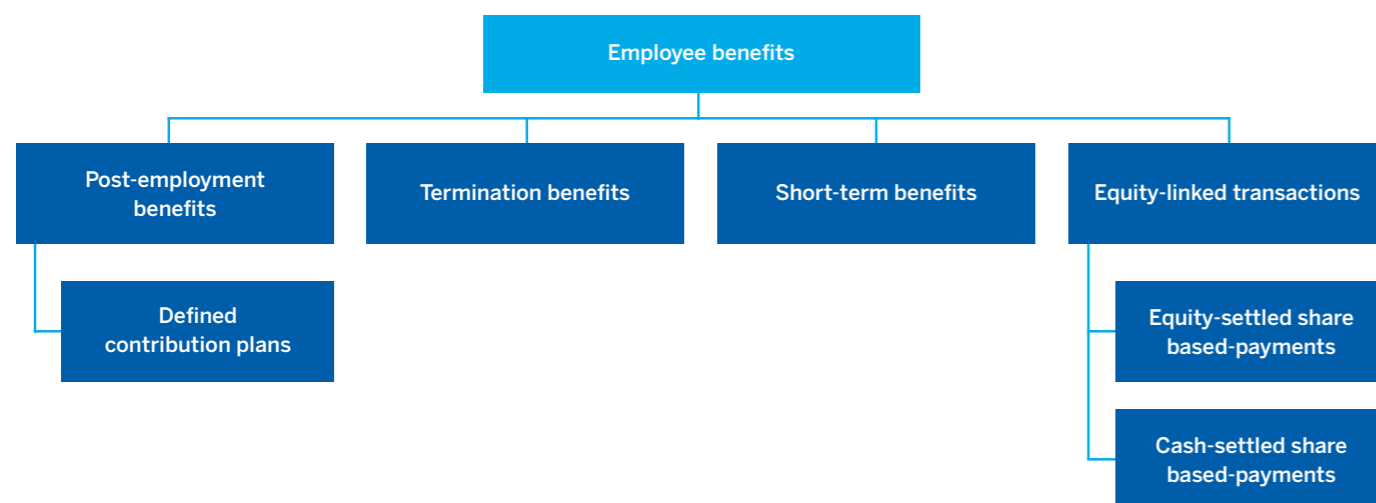
Transfers of financial assets and financial liabilities between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period during which change occurred.

\* Discount rates, where applicable, include the risk-free rate, risk premiums, liquidity spreads, credit risk (own and counterparty as appropriate), timing of settlement, storage/service costs, prepayment and surrender risk assumptions and recovery rates/loss given default.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 4.5. Employee benefits

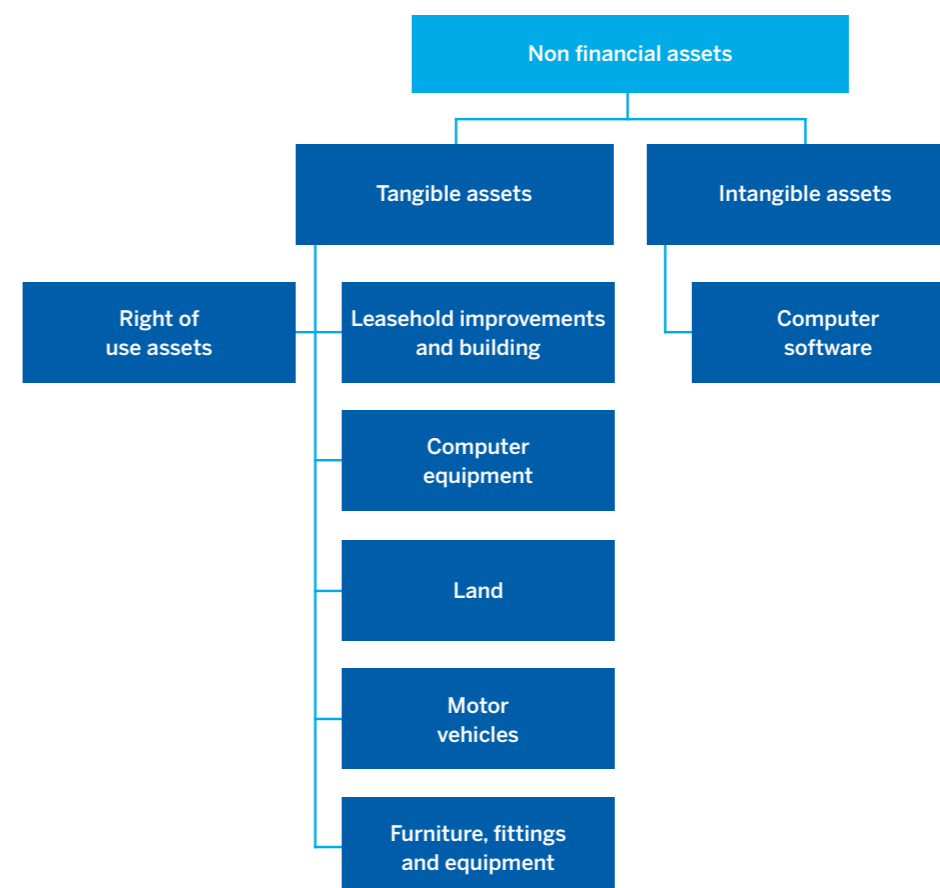


| Type                              | Description  | Statement of financial position   | Statement of other comprehensive income | Income statement  |
|-----------------------------------|--|---|---|---|
| <b>Defined contribution plans</b> | The Group operates a contributory pension plan in line with the Pension Reform Act 2014. Employees and the Bank contribute 8% and 10% respectively of each of the qualifying staff salary in line with the provisions of the Pension Reforms Act 2014.   | Liability is recognised for unpaid contributions.   | No impact.                              | Contributions are recognised as an expense in profit or loss in the periods during which services are rendered by employees.  |
| <b>Termination benefits</b>       | Termination benefits are recognised when the Group is committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy when it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. | A liability is recognised for the termination benefit representing the best estimate of the amount payable.   | No impact.                              | Termination benefits are recognised as an expense if the Group has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. |
| <b>Short-term benefits</b>        | Short-term benefits consist of salaries, accumulated leave payments, profit share, bonuses and any non-monetary benefits such as medical aid contributions.  | A liability is recognised for the amount expected to be paid under short-term cash bonus plans or accumulated leave if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably. | No direct impact.                       | Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.  |

### Equity-linked transactions

|  |  |
|--|--|
| <b>Equity-settled share based payments</b> | The fair value of the equity-settled share based payments are determined on grant date and accounted for within operating expenses - staff costs over the vesting period with a corresponding increase in the Group's share-based payment reserve. Non-market vesting conditions, such as the resignation of employees and retrenchment of staff, are not considered in the valuation but are included in the estimate of the number of options expected to vest. At each reporting date, the estimate of the number of options expected to vest is reassessed and adjusted against profit or loss and equity over the remaining vesting period.<br><br>On vesting of the equity-settled share based payments, amounts previously credited to the share-based payment reserve are transferred to retained earnings through an equity transfer. |
| <b>Cash-settled share based payments</b>   | Cash-settled share based payments are accounted for as liabilities at fair value until the date of settlement. The liability is recognised over the vesting period and is revalued at every reporting date up to and including the date of settlement. All changes in the fair value of the liability are recognised in operating expenses – staff costs.  |

### 4.6. Non-financial assets (Intangible assets, Property and equipment, Right of use assets)



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

| Type   | Initial and subsequent measurement   | Useful lives, depreciation/ amortisation method or fair value basis  | Impairment | Derecognition |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
|--|--|--|------------|---------------|-----------|----------|--------------------|-----------|----------------|---------|------------------|---------|-----------|---------|--|---|--|---|
| <b>Tangible assets</b>                           | <p>Property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Land is measured at cost less accumulative impairment loss. Land is not depreciated.</p> <p>Costs that are subsequently incurred are included in the asset's related carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits will flow to the Group and the cost of the item can be measured reliably. Expenditure, which does not meet these criteria, is recognised in profit or loss as incurred.</p> <p>Where significant parts of an item of property or equipment have different useful lives, they are accounted for as separate major components of property and equipment.</p> | <p>Property and equipment are depreciated on the straight-line basis over estimated useful lives (see below) of the assets to their residual values. Land and Work-in progress are not depreciated.</p> <table border="1"> <tr> <td>Land</td> <td>N/A</td> </tr> <tr> <td>Buildings</td> <td>25 years</td> </tr> <tr> <td>Computer equipment</td> <td>3-5 years</td> </tr> <tr> <td>Motor vehicles</td> <td>4 years</td> </tr> <tr> <td>Office equipment</td> <td>6 years</td> </tr> <tr> <td>Furniture</td> <td>4 years</td> </tr> <tr> <td>Capitalised leased assets/ branch refurbishments</td> <td>greater of 6 years or useful life of underlying asset</td> </tr> </table> <p>The residual values, useful lives and the depreciation method applied are reviewed, and adjusted if appropriate, at each financial year end.</p> | Land       | N/A           | Buildings | 25 years | Computer equipment | 3-5 years | Motor vehicles | 4 years | Office equipment | 6 years | Furniture | 4 years | Capitalised leased assets/ branch refurbishments | greater of 6 years or useful life of underlying asset | <p>Intangible assets that have an indefinite useful life are tested annually for impairment and additionally when an indicator of impairment exists.</p> <p>Other non-financial assets are reviewed for impairment at each reporting date and tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.</p> <p>An impairment loss is recognised in profit or loss for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is determined as the higher of an asset's fair value less costs to sell and value in use.</p> <p>Fair value less costs to sell is determined by ascertaining the current market value of an asset and deducting any costs related to the realisation of the asset.</p> <p>In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.</p> | <p>The non-financial assets are derecognised on disposal or when no future economic benefits are expected from their use or disposal. The gain or loss on derecognition is recognised in profit or loss and is determined as the difference between the net disposal proceeds and the carrying amount of the non-financial asset.</p> |
| Land   | N/A  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Buildings  | 25 years   |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Computer equipment                               | 3-5 years  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Motor vehicles                                   | 4 years  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Office equipment                                 | 6 years  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Furniture  | 4 years  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| Capitalised leased assets/ branch refurbishments | greater of 6 years or useful life of underlying asset  |  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |
| <b>Intangible assets/ Computer software</b>      | <p>Costs associated with developing or maintaining computer software programmes and the acquisition of software licences are generally recognised as an expense as incurred.</p> <p>However, direct computer software development costs that are clearly associated with an identifiable and unique system, which will be controlled by the Group and have a probable future economic benefit beyond one year as well as acquired software, are recognised as intangible assets.</p> <p>Intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses from the date that the assets are available for use.</p> <p>Expenditure subsequently incurred on computer software is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.</p>                            | <p>Amortisation is recognised in profit or loss on a straight-line basis at rates appropriate to the expected lives of the assets (2 to 15 years) from the date that the asset is available for use.</p> <p>Amortisation methods, useful lives and residual values are reviewed at each financial yearend and adjusted, if necessary.</p>  |            |               |           |          |                    |           |                |         |                  |         |           |         |  |   |  |   |

### 4.7. Leases

| Type                                  | Description   | Statement of financial position   | Income statement  |
|---------------------------------------|---|---|---|
| <b>Lessee accounting</b>              |   |   |   |
| <b>Single lessee accounting model</b> | <p>All leases are accounted for by recognising a right-of-use asset and a lease liability except for:</p> <ul style="list-style-type: none"> <li>leases of low value assets; and</li> <li>leases with a duration of twelve months or less.</li> </ul> <p>All leases that meet the criteria as either a lease of a low value asset or a short term lease are accounted for on a straight-line basis over the lease term.</p> | <p>Lease liabilities:</p> <p>Initially measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate implicit in the lease unless (as is typically the case for the Group) this is not readily determinable, in which case the Group's incremental borrowing rate on commencement of the lease is used. The Group's standardised funding transfer pricing rate is the base on which the incremental borrowing rate is calculated. Variable lease payments are only included in the measurement of the lease liability if they depend on an index or rate. In such cases, the initial measurement of the lease liability assumes the variable element will remain unchanged throughout the lease term. Other variable lease payments are expensed in the year to which they relate. On initial recognition, the carrying value of the lease liability also includes:</p> <ul style="list-style-type: none"> <li>Amounts expected to be payable under any residual value guarantee;</li> <li>The exercise price of any purchase option granted in favour of the Group, should it be reasonably certain that this option will be exercised;</li> <li>Any penalties payable for terminating the lease, should the term of the lease be estimated on the basis of this termination option being exercised.</li> </ul> <p>Subsequent to initial measurement, lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made.</p> <p>Right-of-use assets:</p> <p>Initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:</p> <ul style="list-style-type: none"> <li>lease payments made at or before commencement of the lease;</li> <li>initial direct costs incurred; and</li> <li>the amount of any provision recognised where the Group is contractually required to dismantle, remove or restore the leased asset.</li> </ul> <p>The Group applies the cost model subsequent to the initial measurement of the right-of-use assets. The Group measures the right-of-use assets at cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any remeasurement of the lease liability.</p> <p>Termination of leases:</p> <p>When the Group or lessor terminates or cancels a lease, the right-of-use asset and lease liability are derecognised.</p> <p>Accruals for unpaid lease charges, together with a straight-line lease asset or liability, being the difference between actual payments and the straight-line lease expense are recognised.</p> | <p>Interest expense on lease liabilities:</p> <p>A lease finance cost, determined with reference to the interest rate implicit in the lease or the Group's incremental borrowing rate, is recognised within interest expense over the lease year.</p> <p>Depreciation on right-of-use assets:</p> <p>Subsequent to initial measurement, the right-of-use assets are depreciated on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset should this term be shorter than the lease term unless ownership of the underlying asset transfers to the Group at the end of the lease term, whereby the right-of-use assets are depreciated on a straight-line basis over the remaining economic life of the asset. This depreciation is recognised as part of operating expenses.</p> <p>Termination of leases:</p> <p>On derecognition of the right-of-use asset and lease liability, any difference is recognised as a derecognition gain or loss together with termination or cancellation costs in profit or loss.</p> <p>Payments made under these leases, net of any incentives received from the lessor, are recognised in operating expenses on a straight-line basis over the term of the lease. When these leases are terminated before the lease year has expired, any payment required to be made to the lessor by way of a penalty is recognised as operating expenses in the year in which termination takes place.</p> |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

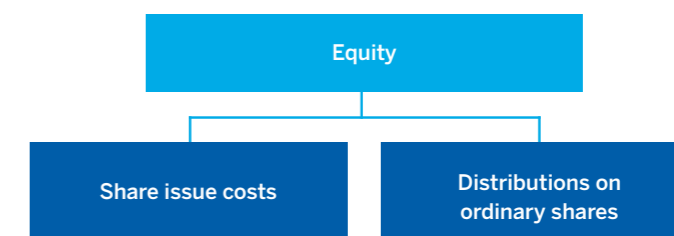
| Type   | Description  | Statement of financial position | Income statement |
|--|--|---------------------------------|------------------|
| <b>Lessor accounting</b>                       |  |                                 |                  |
| <b>Reassessment and modification of leases</b> | Reassessment of lease terms and lease modifications that are not accounted for as a separate lease: When the Group reassesses the terms of any lease (that is, it re-assesses the probability of exercising an extension or termination option) or modifies the terms of a lease without increasing the scope of the lease or where the increased scope is not commensurate with the stand-alone price, it adjusts the carrying amount of the lease liability to reflect the payments to be made over the revised term, which are discounted at the applicable rate at the date of reassessment or modification. The carrying amount of lease liability is similarly revised when the variable element of future lease payments dependent on a rate or index is revised. |                                 |                  |
|  | For reassessments to the lease terms, an equivalent adjustment is made to the carrying amount of the right-of-use asset, with the revised carrying amount being depreciated over the revised lease term. However, if the carrying amount of the right-of-use asset is reduced to zero any further reduction in the measurement of the lease liability, is recognised in profit or loss.  |                                 |                  |
|  | For lease modifications that are not accounted for as a separate lease, an equivalent adjustment is made to the carrying amount of the right-of-use asset, with the revised carrying amount being depreciated over the revised lease term. However, for lease modifications that decrease the scope of the lease the carrying amount of the right-of-use asset is decreased to reflect the partial or full termination of the lease, with any resulting difference being recognised in profit or loss as a gain or loss relating to the partial or full termination of the lease.  |                                 |                  |
|  | Lease modifications that are accounted for as a separate lease: When the Group modifies the terms of a lease resulting in an increase in scope and the consideration for the lease increases by an amount commensurate with a stand-alone price for the increase in scope, the Group accounts for these modification as a separate new lease. This accounting treatment equally applies to leases which the Group elected the short-term lease exemption and the lease term is subsequently modified.  |                                 |                  |

|                          |  |   |   |
|--------------------------|--|---|---|
| <b>Lessor accounting</b> |  |   |   |
| <b>Finance leases</b>    | Leases, where the Group transfers substantially all the risks and rewards incidental to ownership, are classified as finance leases. | Finance lease receivable, including initial direct costs and fees, are primarily accounted for as financing transactions in banking activities, with rentals and instalments receivable, less unearned finance charges, being included in loans and advances.   | Finance charges earned within interest income are computed using the effective interest method, which reflects a constant yearic rate of return on the investment in the finance lease. The tax benefits arising from investment allowances on assets leased to clients are accounted for within direct taxation.   |
| <b>Operating leases</b>  | All leases that do not meet the criteria of a finance lease are classified as operating leases.                                      | The asset underlying the lease continues to be recognised and accounted for in terms of the relevant Group accounting policies. Accruals for outstanding lease charges, together with a straight-line lease asset or liability, being the difference between actual payments and the straight-line lease income are recognised. | Operating lease income net of any incentives given to lessees, is recognised on the straight-line basis, or a more representative basis where applicable, over the lease term and is recognised in operating income.<br><br>When an operating lease is terminated before the lease year has expired, any payment received/(paid) by the Group by way of a penalty is recognised as income/(expense) in the year in which termination takes place. |

|   |   |  |  |
|---|---|--|--|
| <b>IFRS 16 - Lessor lease modifications</b> |   |  |  |
| <b>Finance leases</b>                       | When the Group modifies the terms of a lease resulting in an increase in scope and the consideration for the lease increases by an amount commensurate with a stand-alone price for the increase in scope, the Group accounts for these modifications as a separate new lease. These lease modifications are accounted for as a separate new lease from the effective date of the modification and the net investment in the lease becomes the carrying amount of the underlying asset. |  |  |
|   | All other lease modifications that are not accounted for as a separate lease are accounted for in terms of IFRS 9, unless the classification of the lease would have been accounted for as an operating lease had the modification been in effect at inception of the lease.  |  |  |

|                         |   |
|-------------------------|---|
| <b>Operating leases</b> | Modifications are accounted for as a new lease from the effective date of the modification. |
|-------------------------|---|

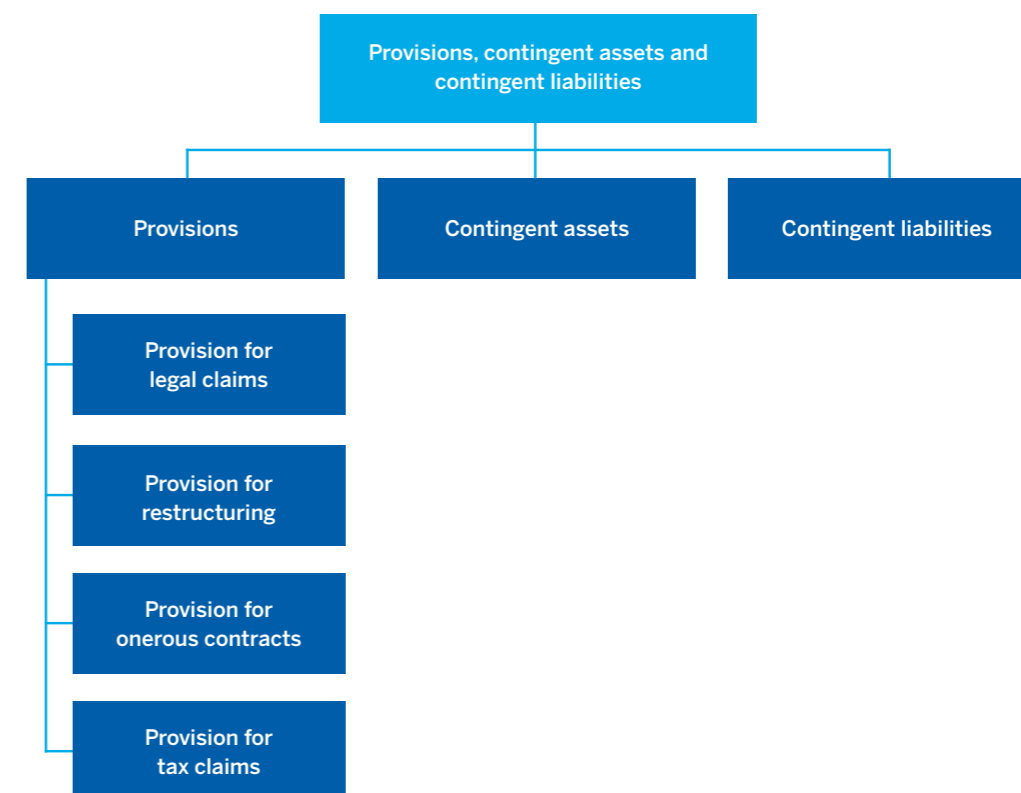
### 4.8. Equity



**Share issue costs** Incremental external costs directly attributable to a transaction that increases or decreases equity are deducted from equity, net of related tax. All other share issue costs are expensed.

**Distributions to owners** Distributions are recognised in equity in the year in which they are declared. Distributions declared after the reporting date are disclosed in the distributions note to the financial statements.

### 4.9. Provisions, contingent assets and contingent liabilities

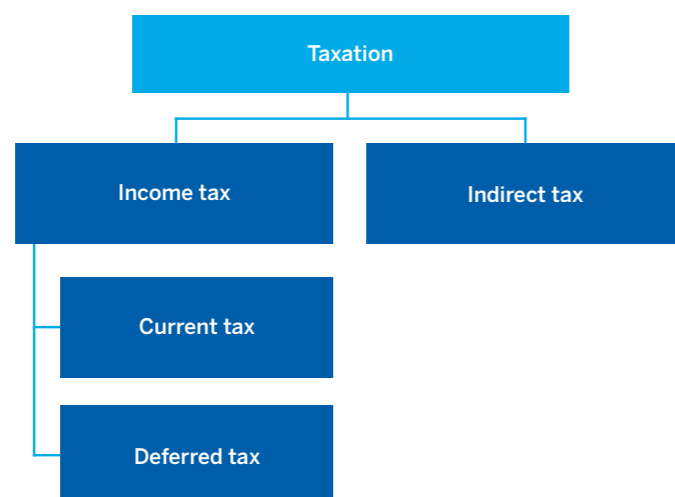


## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

|                               |  |
|-------------------------------|--|
| <b>Provisions</b>             | <p>Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are determined by discounting the expected future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the liability. The Group's provisions typically (when applicable) include the following:</p> <p><b>Provisions for legal claims</b><br/>Provisions for legal claims are recognised on a prudent basis for the estimated cost for all legal claims that have not been settled or reached conclusion at the reporting date. In determining the provision, management considers the probability and likely settlement (if any). Reimbursements of expenditure to settle the provision are recognised when and only when it is virtually certain that the reimbursement will be received.</p> <p><b>Provision for restructuring</b><br/>A provision for restructuring is recognised when the Group has approved a detailed formal plan, and the restructuring either has commenced or has been announced publicly. Future operating costs or losses are not provided for.</p> <p><b>Provision for onerous contracts</b><br/>A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.</p> <p><b>Provision for tax claims</b><br/>Provisions for taxes claims relates to additional assessment on taxes, including withholding tax, value added tax, PAYE tax.</p> |
| <b>Contingent assets</b>      | Contingent assets are not recognised in the financial statements but are disclosed when, as a result of past events, it is probable that economic benefits will flow to the Group, but this will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events which are not wholly within the Group's control.   |
| <b>Contingent liabilities</b> | Contingent liabilities include certain guarantees (other than financial guarantees) and letters of credit and are not recognised in the financial statements but are disclosed in the notes to the financial statements.   |

#### 4.10. Taxation



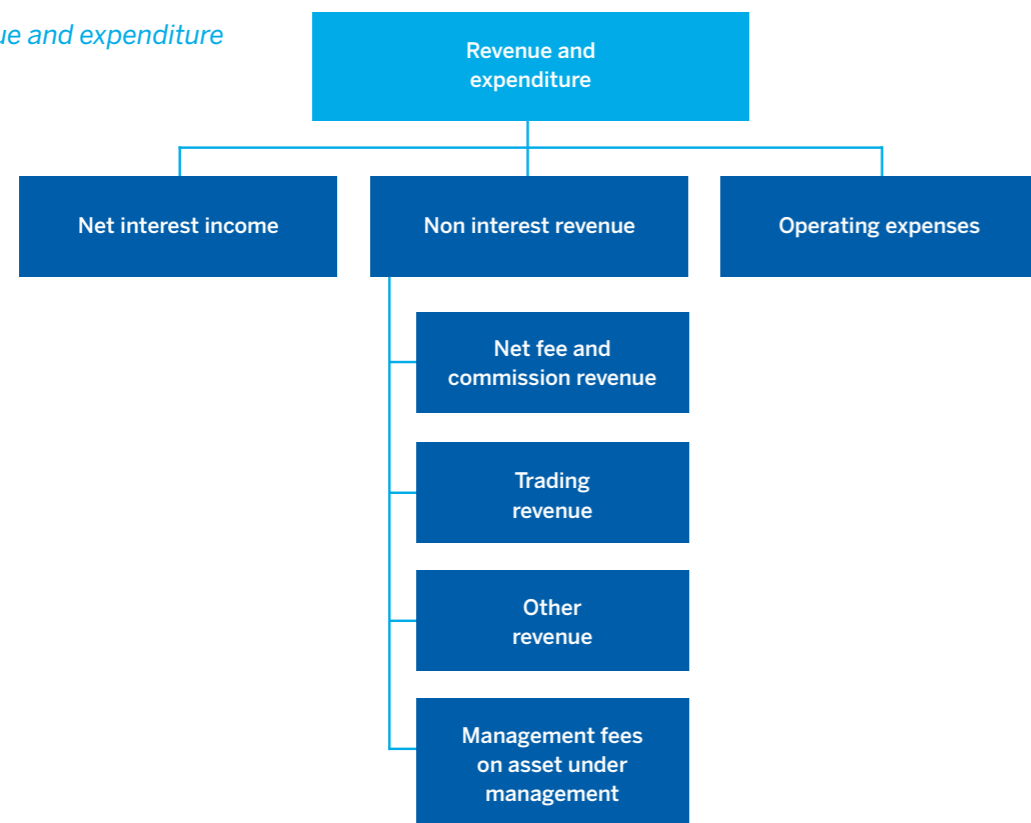
| Type   | Description, recognition and measurement   | Offsetting   |
|--|--|--|
| <b>Current tax-determined for current year transactions and events</b> | <p>Current tax comprises the expected tax payable on the taxable income or loss for the year and any adjustment to the tax payable in respect of previous years. The amount of current tax payable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividend.</p> <p>Current tax is recognised as an expense for the year and adjustments to past years except to the extent that current tax related to items that are charged or credited in OCI or directly to equity.</p> <p>Nigerian tax laws mandates a minimum tax assessment for companies having no taxable profits for the year or where the tax on profits is below the minimum tax. Minimum tax is computed at flat rate of 0.25% of turnover less franked investment. Further, the Nigerian tax laws mandates that where a dividend is paid out of profit on which no tax is payable due to either: (a) no total profit; or (b) the total profit is less than the amount of dividend paid, the company paying the dividend will be subjected to tax at 30% of the dividends paid, as if the dividend is the total profits of the company for the year of assessment to which the accounts, out of which the dividends paid relates.</p> <p>When applicable, minimum tax is recorded under current income tax in profit or loss.</p>   |  |
| <b>Deferred tax-determined for future tax consequences</b>             | <p>Deferred tax is recognised in profit or loss except to the extent that it relates to a business combination (relating to a measurement year adjustment where the carrying amount of the goodwill is greater than zero), or items recognised directly as part of OCI.</p> <p>Deferred tax is recognised using the liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date and reflects uncertainty related to income taxes, if there is any. Deferred tax is not recognised for the following temporary differences:</p> <ul style="list-style-type: none"> <li>the initial recognition of goodwill;</li> <li>the initial recognition of assets and liabilities in a transaction that is not a business combination, which affects neither accounting nor taxable profits or losses; and</li> <li>investments in subsidiaries, associates and jointly controlled arrangements (excluding mutual funds) where the Group controls the timing of the reversal of temporary differences and it is probable that these differences will not reverse in the foreseeable future.</li> </ul> <p>The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of the asset or liability and is not discounted.</p> <p>Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the unused tax losses can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.</p> | Current tax assets and liabilities, deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously. |
| <b>Indirect taxation</b>   | Indirect taxes are recognised in profit or loss, as part of other operating expenses.  | N/A  |
| <b>Dividend tax</b>  | Taxes on dividends declared by the Group are recognised as part of the dividends paid within equity as dividend tax represents a tax on the shareholder and not the Group.   | N/A  |



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 4.11. Revenue and expenditure



| Description                | Recognition and measurement  |
|----------------------------|--|
| <b>Net interest income</b> | <p>Interest income and expense (with the exception of borrowing costs that are capitalised on qualifying assets, that is assets that necessarily take a substantial year of time to get ready for their intended use or sale and which are not measured at fair value) are recognised in profit or loss using the effective interest method for all interest-bearing financial instruments.</p> <p>In terms of the effective interest method, interest is recognised at a rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, where appropriate, a shorter year, to the net carrying amount of the financial asset or financial liability. Direct incremental transaction costs incurred and origination fees received, including loan commitment fees, as a result of bringing margin-yielding assets or liabilities into the statement of financial position, are capitalised to the carrying amount of financial instruments that are not at fair value through profit or loss and amortised as interest income or expense over the life of the asset or liability as part of the effective interest rate.</p> <p>Where the estimates of payments or receipts on financial assets or financial liabilities are subsequently revised, the carrying amount of the financial asset or financial liability is adjusted to reflect actual and revised estimated cash flows.</p> <p>The carrying amount is calculated by computing the present value of the adjusted cash flows at the financial asset or financial liability's original effective interest rate. Any adjustment to the carrying value is recognised in net interest income. When a financial asset is classified as Stage 3 impaired, interest income is calculated on the impaired value (gross carrying value less specific impairment) based on the original effective interest rate.</p> <p>Interest expense on lease liabilities:<br/>A lease finance cost, determined with reference to the interest rate implicit in the lease or the Group's incremental borrowing rate, is recognised within interest expense over the lease year.</p> <p>Dividends received on preference share investments classified as debt form part of the Group's lending activities and are included in interest income.</p> |

| Description                                       | Recognition and measurement   |
|---|---|
| <b>Net fee and commission revenue</b>             | <p>Fee and commission revenue, including transactional fees, account servicing fees, investment management fees, sales commissions and placement fees are recognised as the related services are performed, that is, at a point in time. Loan commitment fees for loans that are not expected to be drawn down are recognised on a straight-line basis over the commitment year.</p> <p>Loan syndication fees, where the Group does not participate in the syndication or participates at the same effective interest rate for comparable risk as other participants, are recognised as revenue when the syndication has been completed. Syndication fees that do not meet these criteria are capitalised as origination fees and amortised as interest income. The fair value of issued financial guarantee contracts on initial recognition is amortised as income over the term of the contract.</p> <p>Fee and commission expenses, included in net fee and commission revenue, are mainly transaction and service fees relating to financial instruments, which are expensed as the services are received. Expenditure is recognised as fee and commission expenses where the expenditure is linked to the production of fee and commission revenue.</p> |
| <b>Trading revenue</b>                            | Trading revenue comprises all gains and losses from changes in the fair value of trading assets and liabilities, together with related interest income, expense and dividends.  |
| <b>Other revenue</b>                              | <p>Other revenue includes dividends on equity financial assets and re-measurement gains and losses from contingent consideration on disposals and purchases.</p> <p>Gains and losses on equity instruments designated at fair value through profit or loss are recognised within other revenue. This is however different from the trading revenue described above. Gains and losses on equity instruments classified as fair value through other comprehensive income (FVOCI) financial assets are reclassified from OCI to other revenue on derecognition or impairment.</p>  |
| <b>Dividend income</b>                            | Dividends are recognised in profit or loss when the right to receipt is established. Scrip dividends are recognised as dividends received where the dividend declaration allows for a cash alternative.   |
| <b>Management fees on assets under management</b> | Fee income includes management fees on assets under management and administration fees. Management fees on assets under management are recognised over the year for which the services are rendered, in accordance with the substance of the relevant agreements.   |
| <b>Operating expenses</b>                         | <p>Expenses are recognised on an accrual bases regardless of the time of cash outflows. Expenses are recognised in the income statement when a decrease in future economic benefit related to a decrease in an assets or an increase of a liability has arisen that can be measured reliably.</p> <p>Expenses are recognised in the same reporting year when they are incurred in cases when it is not probable to directly relate them to particular income earned during the current reporting year and when they are not expected to generate any income during the coming years. Expenses that are not related to the income earned during the reporting year, but expected to generate future economic benefits, are recorded in the financial statements as assets.</p>   |

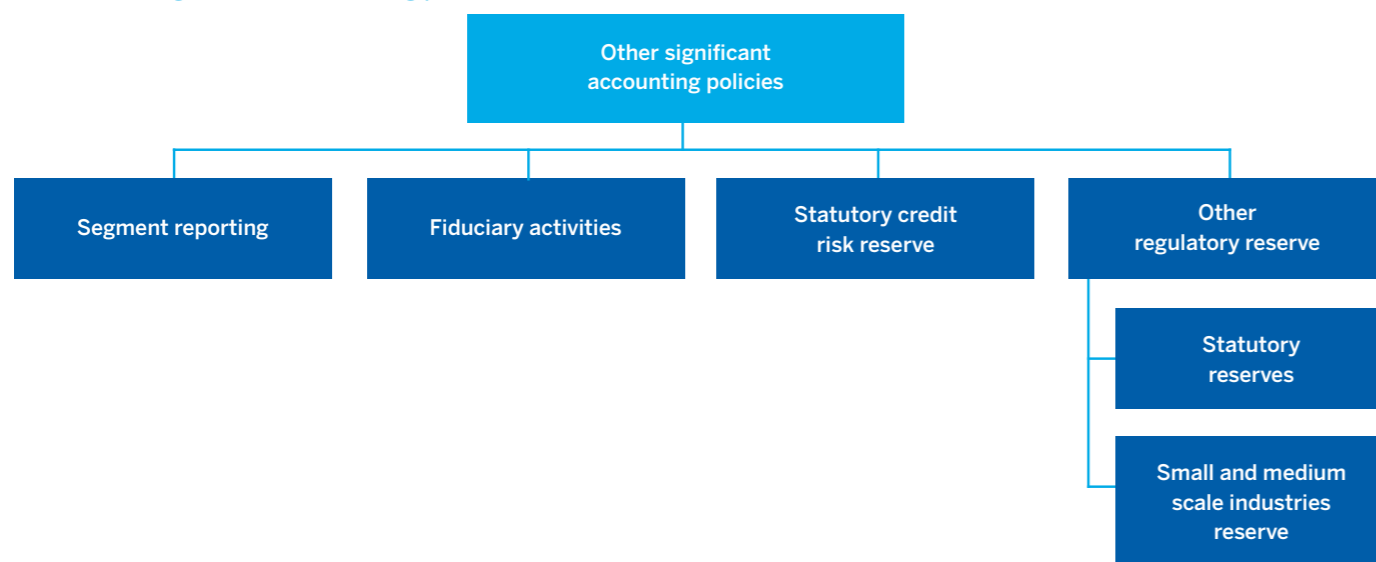
Interest in suspense (IIS) (refers to contractual interest which accrues on financial assets which are in default classified as non-performing) is presented as follows:

|                                    |   |
|------------------------------------|---|
| <b>IFRS 9 accounting treatment</b> | IFRS 9 requires that interest for financial assets classified as stage 3 (that is, in default) only be calculated on the gross carrying amount less impairments (that is, amortised cost less impairment balance). The Group has applied this requirement by suspending all contractual interest on such financial assets and recognising interest on the amortised cost balance utilising the financial assets' effective interest rate. IFRS 9 requires that the suspended contractual interest be recognised as part of the financial assets' gross carrying amount and be deducted as part of the reconciliation to the net carrying amount which is reported in the balance sheet. Whilst the IIS is recognised in the gross carrying amount it does not impact the net carrying amount of the financial asset as presented on the face of the statement of financial position. Given the IFRS 9 requirement that the gross carrying amount would include the contractual suspended interest on financial assets classified as stage 3, the Group reports the balance sheet interest in suspense account as part of stage 3 impairment when calculating the financial assets' net carrying amount. The Group has elected to continue to present upon the curing of the non-performing financial asset, this suspended contractual interest (previously unrecognised interest) within credit impairment line in the income statement. |
|------------------------------------|---|

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 4.12. Other significant accounting policies



**Segment reporting** An operating segment is a component of the Group engaged in business activities, whose operating results are reviewed regularly by management in order to make decisions about resources to be allocated to segments and assessing segment performance. The Group's identification of segments and the measurement of segment results is based on the Group's internal reporting to management.

Transactions between segments are priced at market-related rates.

**Fiduciary activities** The Group commonly engages in trust or other fiduciary activities that result in the holding or placing of assets on behalf of individuals, trusts, post-employment benefit plans and other institutions. These assets and the income arising directly thereon are excluded from these financial statements as they are not assets of the Group. However, fee income earned and fee expenses incurred by the Group relating to the Group's responsibilities from fiduciary activities are recognised in profit or loss.

**Statutory credit risk reserve** The statutory credit risk reserve represents a reserve component created when credit impairment on loans and advances as accounted for under IFRS using the expected loss model differs from the Prudential Guidelines set by the Central Bank of Nigeria.

**Statutory reserve** Nigerian banking and pension industry regulations require the banking and pension subsidiaries to make an annual appropriation to a statutory reserve. For the banking subsidiary, an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid up share capital.

The pension subsidiary is required to transfer 12.5% of its profit after tax to a statutory reserve. Statutory reserve is not available for distribution to shareholders.

See note 20.4 (b)(i).

### 4.13. Non-current assets held for sale and disposal Groups

| Type  | Description   | Statement of financial position  | Income statement   |
|---|---|--|--|
| <b>Non-current assets/ disposal Groups that are held for sale</b> | Comprising assets and liabilities that are expected to be recovered primarily through sale rather than continuing use (including regular purchases and sales in the ordinary course of business). | Immediately before classification, the assets (or components of a disposal Group) are remeasured in accordance with the Group's accounting policies and tested for impairment. Thereafter, the assets are measured at the lower of their carrying amount and fair value less costs to sell.<br><br>Assets and liabilities (or components of a disposal Group) are presented separately in the statement of financial position. | Impairment losses on initial classification as well as subsequent gains and losses on remeasurement of these assets or disposal Groups are recognised in profit or loss.<br><br>Property and equipment and intangible assets are not depreciated or amortised. |

### 4.14. New standards and interpretations not yet effective

#### Pronouncement

**Title** **IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (amendments)**  
The amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The amendments will be applied prospectively and are not expected to have a material impact on the Group's financial statements.

**Effective date** Effective date of this standard deferred indefinitely.

**Title** **IFRS 17 Insurance Contracts**  
This standard replaces IFRS 4 Insurance Contracts which provided entities with dispensation to account for insurance contracts (particularly measurement) using local actuarial practice, resulting in a multitude of different approaches. The overall objective of IFRS 17 is to provide a more useful and consistent accounting model for insurance contracts among entities issuing insurance contracts globally. The standard requires an entity to measure insurance contracts using updated estimates and assumptions that reflect the timing of cash flows and any uncertainty relating to insurance contracts. A general measurement model (GMM) will be applied to long-term insurance contracts and is based on a fulfilment objective (risk-adjusted present value of best estimate future cash flows) and uses current estimates, informed by actual trends and investment markets. IFRS 17 establishes what is called a contractual service margin (CSM) in the initial measurement of the liability which represents the unearned profit on the contract and results in no gain on initial recognition. The CSM is released over the life of the contract, but interest on the CSM is locked in at inception rates. The CSM will be utilised as a "shock absorber" in the event of changes to best estimate cash flows. On loss making (onerous) contracts, no CSM is set up and the full loss is recognised at the point of contract inception. The GMM is modified for contracts which have participation features. An optional simplified premium allocation approach (PAA) is available for all contracts that are less than 12 months at inception. The PAA is similar to the current unearned premium reserve profile over time. The requirement to eliminate all treasury shares has been amended such that treasury shares held for a Group of direct participating contracts or investment funds are not required to be eliminated and can be accounted for as financial assets. These requirements will provide transparent reporting about an entities' financial position and risk and will provide metrics that can be used to evaluate the performance of insurers and how that performance changes over time. An entity may re-assess its classification and designation of financial instruments under IFRS 9, on adoption of IFRS 17. The amendment will be applied retrospectively and is not expected to have a material impact on the Group.

**Effective date** 1 January 2023.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

|                       |  |
|-----------------------|--|
| <b>Title</b>          | <b>IAS 1 Presentation of Financial Statements (amendments)</b><br>The amendment clarifies how to classify debt and other liabilities as current or non-current. The objective of the amendment is aimed to promote consistency in applying the requirements by helping entities determine whether, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current. The amendment also includes clarifying the classification requirements for debt an entity might settle by converting it into equity. These are clarifications, not changes, to the existing requirements, and so are not expected to affect entities' financial statements significantly. However, these clarifications could result in reclassification of some liabilities from current to non-current, and vice versa. The amendment will be applied retrospectively. The impact on the annual financial statements has not yet been fully determined. |
| <b>Effective date</b> | 1 January 2023.  |
| <b>Title</b>          | <b>Onerous contracts – Cost of Fulfilling a Contract (Amendments to IAS 37)</b><br>The amendments specify which costs an entity includes in determining the cost of fulfilling a contract for the purpose of assessing whether the contract is onerous. The amendments apply for annual reporting periods beginning on or after 1 January 2022 to contracts existing at the date when the amendments are first applied. At the date of initial application, the cumulative effect of applying the amendments is recognised as an opening balance adjustment to retained earnings or other components of equity, as appropriate. The comparatives are not restated. The Group has determined that all contracts existing at 31 December 2021 will be completed before the amendments become effective.  |
| <b>Effective date</b> | 1 January 2022.  |
| <b>Title</b>          | <b>Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)</b><br>The amendments narrow the scope of the initial recognition exemption to exclude transactions that give rise to equal and offsetting temporary differences – for example, leases and decommissioning liabilities. The amendments apply for annual reporting periods beginning on or after 1 January 2023. For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. For all other transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.   |
| <b>Effective date</b> | 1 January 2023.  |
| <b>Title</b>          | <b>Annual improvements 2018-2020 cycle</b><br>The IASB has issued various amendments and clarifications to existing IFRS, none of which is expected to have a significant impact on the Group's annual financial statements.   |
| <b>Effective date</b> | 1 January 2022.  |

### 5. Segment reporting

The Group has shifted the business to be future-ready and client centric. The reporting has changed to align to this principle. The client segments will be responsible for designing and executing the client value proposition strategy. Client segments will own the client relationship and create multi-product customer experiences to address life events distributed through our client engagement platforms. The principal reporting segments in the Group are as follows:

| Business unit                              |   |
|--|---|
| <b>Business and Commercial Clients</b>     | The Business and Commercial Client (BCC) segment provides broad based client solutions for a wide spectrum of small- and medium-sized businesses as well as large commercial enterprises. Our client coverage support extends across a wide range of industries, sectors and solutions that deliver the necessary advisory, networking and sustainability support required by our clients to enable their growth.<br><br>Home services - Residential accommodation financing solutions, including related value added services.<br><br>Vehicle and asset finance - Comprehensive finance solutions in instalment credit, fleet management and related services across our retail and business markets.  |
| <b>Wholesale Clients</b>                   | The Wholesale Clients (WC) segment serves large companies (multinational, regional and domestic), governments, parastatals and institutional clients across Africa and internationally. Our clients leverage our in-depth sector and regional expertise, our specialist capabilities and our access to global capital markets for advisory, transactional, trading and funding support.<br><br>Global markets – Trading and risk management solutions across financial markets, including foreign exchange, money markets, interest rates, equities, credit and commodities.<br><br>Transactional and lending products – Comprehensive suite of cash management, international trade finance, working capital and investor services solutions.<br><br>Investment banking – Full suite of advisory and financing solutions, from term lending to structured and specialised products across equity and debt capital markets. |
| <b>Consumer and High Net Worth Clients</b> | The Consumer and High Net Worth (CHNW) client segment is responsible for the end-to-end lifecycle of clients. CHNW services individual clients across Nigeria. We enable our clients' daily lives by providing relevant solutions throughout their life journeys.<br><br>Card and payments - Credit card facilities to individuals and businesses; Merchant acquiring services; Enablement of digital payment capabilities through various products and platforms; Mobile money and cross-border businesses.<br><br>Retail lending - Comprehensive suite of lending products provided to individuals and small and medium-sized businesses.<br><br>Retail transactional - Comprehensive suite of transactional, savings, payment and liquidity management solutions.  |

An operating segment is a component of the Group engaged in business activities from which it can earn revenues, whose operating results are regularly reviewed by the Group's executive management in order to make decisions about resources to be allocated to segments and assessing segment performance. The Group's identification of segments and the measurement of segment results is based on the Group's internal reporting to management. Segment results include customer-facing activities and support functions.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

| Operating segments                                 | Business and Commercial Clients |                          | Wholesale Clients        |                          | Consumer and High Net Worth Clients |                          | Eliminations             |                          | Group                    |                          |
|--|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>N'million        | 31 Dec 2020<br>N'million | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million | 31 Dec 2021<br>N'million            | 31 Dec 2020<br>N'million | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million |
| Net interest income                                | 23,978                          | 16,204                   | 34,723                   | 43,531                   | 16,671                              | 14,480                   | -                        | -                        | 75,372                   | 74,215                   |
| Interest income - external source                  | 29,335                          | 18,004                   | 57,723                   | 72,650                   | 17,693                              | 15,122                   | -                        | -                        | 104,751                  | 105,776                  |
| Interest expense - external source                 | (5,357)                         | (1,800)                  | (23,000)                 | (29,119)                 | (1,022)                             | (642)                    | -                        | -                        | (29,379)                 | (31,561)                 |
| Non-interest revenue                               | 8,982                           | 7,504                    | 28,476                   | 68,185                   | 61,447                              | 52,672                   | (3,132)                  | (3,652)                  | 95,773                   | 124,709                  |
| Net fee and commission revenue                     | 8,724                           | 7,006                    | 16,504                   | 15,678                   | 60,781                              | 52,158                   | (3,132)                  | (3,652)                  | 82,877                   | 71,190                   |
| Income from life insurance activities              | -                               | -                        | -                        | -                        | 176                                 | -                        | -                        | -                        | 176                      | -                        |
| Trading revenue                                    | 739                             | 342                      | 11,990                   | 51,510                   | 557                                 | 258                      | -                        | -                        | 13,286                   | 52,110                   |
| Other revenue                                      | (481)                           | 156                      | (18)                     | 997                      | (67)                                | 256                      | -                        | -                        | (566)                    | 1,409                    |
| Revenue  | 32,960                          | 23,708                   | 63,199                   | 111,716                  | 78,118                              | 67,152                   | (3,132)                  | (3,652)                  | 171,145                  | 198,924                  |
| Net impairment credit/(charge) on financial assets | 572                             | (2,444)                  | 1,405                    | (7,808)                  | (472)                               | (522)                    | -                        | -                        | 1,505                    | (10,774)                 |
| Income after credit impairment charges             | 33,532                          | 21,264                   | 64,604                   | 103,908                  | 77,646                              | 66,630                   | -                        | -                        | 172,650                  | 188,150                  |
| Operating expenses                                 | (27,533)                        | (23,754)                 | (37,956)                 | (35,119)                 | (44,290)                            | (38,212)                 | 3,132                    | 3,652                    | (106,647)                | (93,433)                 |
| Profit before direct taxation                      | 5,999                           | (2,490)                  | 26,648                   | 68,789                   | 33,356                              | 28,418                   | -                        | -                        | 66,003                   | 94,717                   |
| Direct taxation                                    | 925                             | 146                      | 3,328                    | (473)                    | (13,290)                            | (11,179)                 | -                        | -                        | (9,037)                  | (11,506)                 |
| (Loss)/Profit for the year                         | 6,924                           | (2,344)                  | 29,976                   | 68,316                   | 20,066                              | 17,239                   | -                        | -                        | 56,966                   | 83,211                   |
| Total assets                                       | 267,239                         | 304,882                  | 1,582,485                | 2,225,883                | 970,081                             | 102,714                  | (77,041)                 | (147,173)                | 2,742,764                | 2,486,306                |
| Total liabilities                                  | 222,276                         | 258,319                  | 1,435,691                | 1,944,778                | 784,746                             | 21,627                   | (76,815)                 | (117,019)                | 2,365,898                | 2,107,705                |
| Depreciation and amortisation                      | 2,312                           | 3,658                    | 1,544                    | 1,176                    | 3,936                               | 3,390                    | -                        | -                        | 7,792                    | 8,224                    |
| Number of employees                                | 1,943                           | 1,977                    | 458                      | 435                      | 573                                 | 560                      | -                        | -                        | 2,974                    | 2,972                    |

## 6. Key management assumptions Use of assumptions

### 6.1. Credit impairment losses on loans and advances Determination of statutory credit risk reserves

Provisions under the prudential guidelines are determined using the time based provisioning regime prescribed by the Revised Central Bank of Nigeria (CBN) Prudential Guidelines. This is at variance with the expected loss model required by IFRS under IFRS 9. As a result of the differences in the methodology/provision regime, there will be variances in the impairment allowances required under the two methodologies.

Paragraph 12.4 of the revised Prudential Guidelines for Deposit Money Banks in Nigeria stipulates that Banks would be required to make provisions for loans as prescribed in the relevant IFRS Standards when IFRS is adopted. However, Banks would be required to comply with the following:

Impairment allowance for loans recognised in the profit and loss account should be determined based on the requirements of IFRS. However, the IFRS impairment allowance should be compared with provisions determined under Prudential Guidelines and the expected impact/changes in general reserves should be treated as follows:

- Prudential Provisions is greater than IFRS impairment allowance; the excess provision resulting should be transferred from the general reserve account to a "regulatory risk reserve".

- Prudential Provisions is less than IFRS impairment allowance; IFRS determined provision is charged to the statement of comprehensive income. The cumulative balance in the regulatory risk reserve is thereafter reversed to the general reserve account.

The company's subsidiary Stanbic IBTC Bank, has complied with the requirements of the guidelines as follows:

| Statement of prudential adjustments                                 | Note | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million |
|---|------|--------------------------|--------------------------|
| <b>Prudential Provision</b>   |      |                          |                          |
| Specific provision on loans and advances                            |      | 12,141                   | 19,020                   |
| General provision on loans and advances                             |      | 18,513                   | 12,593                   |
| Provision for other credit losses                                   |      | 11,413                   | 11,745                   |
|   |      | 42,067                   | 43,358                   |
| <b>IFRS Impairment allowance</b>                                    |      |                          |                          |
| 12-month ECL  | 12.1 | 8,025                    | 6,680                    |
| Lifetime ECL not credit-impaired                                    | 12.1 | 1,283                    | 1,509                    |
| Lifetime ECL credit-impaired  | 12.1 | 15,907                   | 21,964                   |
| Impairment on other financial assets and provision for other losses |      | 11,413                   | 11,745                   |
| Provision for other asset   | 15   | 2,111                    | 2,391                    |
| Provision for contingent litigations                                | 26   | 9,302                    | 9,354                    |
|   |      | 36,628                   | 41,898                   |
| Closing regulatory reserve  |      | 5,439                    | 1,460                    |
| Opening regulatory reserve  |      | 1,460                    | -                        |
| Appropriation: Transfer (to)/from retained earnings                 |      | 3,979                    | 1,460                    |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 6.2. Expected credit loss on On-balance Sheet and Off-balance sheet exposures

##### Significant increase in credit risk

The following are considered by the Group in determining whether there has been a significant increase in credit risk on a financial instrument since initial recognition:

- Change in the probability of default from initial recognition to the reporting date.
- A 30-day past due rebuttal, requiring exposures to be classified in stage 2. It is however not considered sufficient to only look at arrears data such as days past due in considering whether there is a significant increase in credit risk and the Group would need to assess for significant increase in credit risk through other means. Arrears data are used after exhausting all other methods of determining whether there has been a significant increase in credit risk.
- Other means of considering whether there is a significant increase in credit risk includes the evaluation of internal and external credit ratings as well as information from external credit bureaus. Information about the economic sector and geographical region of the borrower are also be taken into account.
- Where a single customer has more than one loan with the Group (for example, a home loan, revolving facility, vehicle and asset finance, and so on), a one customer view is taken when considering whether there has been a significant increase in credit risk. In this instance, a significant increase in the customer's credit risk on one loan account is taken into account when assessing the customer's other loan accounts.

If it is assessed that there is a significant increase in credit risk in one exposure, then there is a presumption that the customer's other loans also have a significant increase in credit risk.

- In terms of IFRS 9, the Group is required to incorporate both historical experience as well as forward looking information when assessing whether an instrument's credit risk has increased significantly since initial recognition. A useful reference tool that is used in the assessment of significant increase in credit risk is the exposure's credit rating.
- In the context of COVID-19 health crisis, the granting of moratoria and reduction in interest rate for all CBN intervention facilities as contained in the CBN guidelines published on 16 March 2020, with subsequent update on 27 May 2020, has not been considered, in isolation, as an indicator of a significant increase in credit risk leading to an automatic transfer to stage 2. Other moratoria that meet equivalent criteria to those defined in the CBN guidelines has followed the same treatment. Moratoria do not trigger the counting of past-due days as long as the new schedule of payment is respected.

##### Low credit risk financial instruments

Management assesses whether an instrument would be considered as having a low credit risk. In this regard:

- If internal risk gradings are based on external credit risk ratings, all instruments within the 'investment grade' category would be considered as having a low credit risk.

- If internal risk gradings are not based on external credit risk ratings, internal ratings is utilised in order to determine a low credit risk threshold. The threshold reflects a low credit risk assumption from a market participant's perspective taking into account the exposure's terms and conditions.

##### Default

The Group has Wholesale Clients (WC) as well as Business and Commercial Clients and Consumer and High Net Worth exposures. Due to the different nature of financial instruments that the Group holds, the Group uses a single definition of default which applies to all financial assets, with implementation guidance for specific circumstances which would meet default in terms of this definition. Default is defined as follows:

- Based on objective evidence the counterparty is unlikely to pay amounts payable to the Group on due date or shortly thereafter without recourse to actions such as realisation of security; or
  - the counterparty is past due (or, in the case of revolving facilities such as overdrafts, is in excess of the current limit) for more than 90 days (for the avoidance of doubt, the overdue period may be measured using either a 'days past due' or a 'number of missed payments or part thereof' approach.), on any material credit obligation to the Group, whichever occurs first.
- Write-off**  
An impaired loan is written off once all reasonable attempts at collection have been made and there is no economic benefit expected from attempting to recover the balance outstanding.

##### Modified financial assets

A modification is a change to the contractual cash flows of a financial asset. It involves the renegotiation of the terms of the financial asset such that the contractual cash flows (amount, timing, basis, and so on) are changed or the contractual terms materially change the probability that the cash flows will be received (for example, change in counterparty).

In calculating impairment losses, the Group assesses whether there has been a significant increase in the credit risk of modified financial assets that do not qualify for derecognition at the reporting date by comparing:

- the credit risk of the modified instrument at the reporting date based on the modified contractual terms; and
- the credit risk at initial recognition based on the original unmodified contractual terms.

##### Incorporation of forward-looking information

**Forward-looking information**  
The process to include forward looking information into the expected credit loss impairment model when assessing whether a customer's credit risk has increased significantly, involves the following:

**Building a forward looking information IFRS model:** In this stage, a calculation model or expert driven approach is used to adjust the impairment requirement based on the forward looking macro-economic outlook.

##### Macro-economic forecast:

In this stage, an alignment in the base / expected macro-economic outlook is created between the Group's stress testing, budgeting and forward looking information for the

IFRS expected credit loss impairment model. The same economic base case outlook is used for all these processes and across the Group.

**Review of the outcome:** In this stage the outcome of the model is reviewed by Credit risk management committee (CRMC).

In certain instances, the assessment of significant increase in credit risk using forward looking information is done on a collective basis (that is, portfolio of customers) and not on an individual basis. When demonstrated that a sufficient linkage between forward looking factors and a portfolio exist, a given factor is implemented at the appropriate level of aggregation.

##### Forward-looking economic expectations applied in the determination of the ECL at the reporting date

- Nigeria expected inflation rate
- Expected GDP growth rate
- Nigeria expected employment rate
- Prime lending rate

#### 6.3. Fair value of financial instruments

The fair value of financial instruments, such as unlisted equity investments and certain derivatives, that are not quoted in active markets is determined using valuation techniques. Wherever possible, models use only observable market data. Where required, these models incorporate assumptions that are not supported by prices from observable current market transactions in the same instrument and are not based on available observable market data. Such assumptions include risk premiums, liquidity discount rates, credit risk, volatilities and correlations.

Changes in these assumptions could affect the reported fair values of financial instruments.

Additional disclosures on fair value measurements of financial instruments are set out in notes 29.

#### 6.4. Share-based payments

The Group has both cash and equity-settled share incentive schemes which are issued to qualifying employees based on the rules of the respective schemes. The Group uses the Black-Scholes option pricing model to determine the fair value of awards on grant date for its equity-settled share incentive schemes. The valuation of the Group's obligations with respect to its cash-settled share incentive scheme obligations is determined with reference to the parent and ultimate parent's share price, which is an observable market input. In determining the expense to be recognised for both the cash and equity-settled share schemes, the Group estimates the expected future vesting of the awards by considering staff attrition levels. The Group also makes estimates of the future vesting of awards that are subject to non-market vesting conditions by taking into account the probability of such conditions being met.

Refer to note 32.10 for further details regarding the carrying amount of the liabilities arising from the Group's cash-settled share incentive schemes and the expenses recognised in the income statement.

#### 6.5. Intangible assets

Direct computer software development costs that are clearly associated with an identifiable and unique system, which will be controlled by the Group and have a probable future economic benefit beyond one year, are capitalised and disclosed as computer software intangible assets.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

Computer software intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses. The assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The determination of the recoverable amount of each asset requires judgement. The recoverable amount is based on the value in use and calculated by estimating future cash benefits that will result from each asset and discounting these cash benefits at an appropriate pre-tax discount rate (see note 4.6).

#### 6.6. Recognition of deferred tax assets:

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related future tax benefit will be realised. The most significant management assumption is the forecasts used to support the probability assessment that sufficient taxable profits will be generated by the entities in the Group in the future in order to utilise the deferred tax assets. The forecasts of taxable profits are determined based on approved budgets for future years and adjusted for any adjustments that management deems necessary and are supportable at the time of reporting.

The tax exempt status of income realised on Nigerian government securities is one of the major drivers for the negative taxable profit within Stanbic IBTC Bank PLC, which is the largest contributor to the deferred tax asset, through tax losses, in the Group. The uncertainty surrounding the extension or termination of the tax exempt status at the end of 2021 has made management conclude that not all tax losses carried forward should be recorded as deferred tax assets.

The assessment of availability of future taxable profit against which carry forward tax losses can be utilised is disclosed under Note 16.

#### 6.7. Provisions

The Group make provisions for contingent items such as legal claims, fines, penalties and other tax penalties. The amount provided is based on the management best estimate of the amounts that will be required to settle the obligation in the event that it crystallises. Provisions are determined by discounting the expected future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the liability. Any material difference in management best estimates will have an impact on the carrying amount of the provisions. Refer to note 26 for further details.

#### Use of Judgements

##### 6.8. Investment funds

The Group acts as fund manager to a number of investment funds. Determination of whether the Group controls such an investment fund usually focuses on the assessment of the aggregate economic interest of the Group in the fund and the investors' rights to remove the fund manager. For all the investment funds managed by the Group, the trust deed empowers the investors to vote for the removal of the fund manager without cause, but subject to approval of a vast majority of all unitholders, and the Group's aggregate economic interest in each case is less than 25%. As a result, the Group has concluded that it acts as agent for the investors in all cases, and therefore has not consolidated these funds.

Further disclosure in respect of investment funds in which the Group has an interest is contained in note 14.

##### 6.9. Depreciation and useful life of property and equipment

The estimation of the useful lives of assets is based on management's judgement. Any material adjustment to the estimated useful lives of items of property and equipment will have an impact on the carrying value of these items.

### 7. Cash and bank balances

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Coins and bank notes                        | 19,056                   | 46,238                   | -                        | -                        |
| Balances with central bank                  | 466,696                  | 434,706                  | -                        | -                        |
| Current balances with banks within Nigeria  | 10,055                   | 13,223                   | 53,236                   | 42,145                   |
| Current balances with banks outside Nigeria | 157,263                  | 132,944                  | -                        | -                        |
|   | 653,070                  | 627,111                  | 53,236                   | 42,145                   |

Balances with central bank include cash reserve of ₦423,178 million (Dec. 2020: ₦348,170 million) and special intervention fund of ₦20,817 million (Dec. 2020: ₦20,817 million) that are not available for use by the Group on a day to day basis. These restricted cash balances are held with Central Bank of Nigeria (CBN).

Included in current balances with banks outside Nigeria is ₦25,897 million (Dec. 2020: ₦26,100 million) which represents Naira value of foreign currency bank balances held on behalf of customers in respect of letters of credit transactions. The corresponding liability is included in other liabilities (See note 27.1).

Included in current balances with banks outside Nigeria is ₦9,005 million (Dec. 2020: ₦63,285 million) held with Standard Bank Group. See note 37.3 for details.

### 8. Pledged assets

| 8.1. Pledged assets  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Financial assets that may be repledged or resold by counterparties</b>                  |                          |                          |                          |                          |
| Treasury bills – Trading   | 95,187                   | 3,499                    | -                        | -                        |
| Treasury bills - FVOCI   | 87,148                   | 167,079                  | -                        | -                        |
|  | 182,335                  | 170,578                  | -                        | -                        |
| <b>Maturity analysis</b>   |                          |                          |                          |                          |
| The maturities represent periods to contractual redemption of the pledged assets recorded. |                          |                          |                          |                          |
| Maturing within 1 month  | -                        | 107,102                  | -                        | -                        |
| Maturing after 1 month but within 6 months   | -                        | 38,256                   | -                        | -                        |
| Maturing after 6 months but within 12 months   | -                        | 25,220                   | -                        | -                        |
|  | -                        | 170,578                  | -                        | -                        |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 8.2. Pledged assets

The assets pledged by the Group are strictly for the purpose of providing collateral to counterparties for various transactions. These transactions include assets pledged in connection with clearing and settlement activities of the Group.

To the extent that the counterparty is permitted to sell and/or repledge the assets in the absence of default, the assets are classified in the statement of financial position as pledged assets.

#### Financial assets pledged as collateral for liabilities

The carrying amount of total financial assets that have been pledged as collateral for liabilities (included in amounts reflected in 8.1 above) at 31 December 2021 was ₦182,333 million (Dec. 2020: ₦122,844 million). The transactions in respect of which the collaterals were pledged are as follows:

i. ₦14,688 million (Dec 2020: ₦13,314 million) was pledged with the Central Bank of Nigeria with respect of real sector funding.

ii. ₦125,723 million (Dec 2020: ₦84,630 million) was pledged in respect of repurchase lending agreements. These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

iii. ₦41,922 million (Dec. 2020: ₦24,900 million) pledged with FMDQ in respect of OTC futures.

#### 9. Trading assets and trading liabilities

Trading assets and trading liabilities mainly relate to client-facilitating activities carried out by the Global Markets business. These instruments are managed on a combined basis and are therefore be assessed on a total portfolio basis and not as stand-alone assets and liability classes.

| 9.1. Trading assets           | Group                    |                          | Company                  |                          |
|-------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                               | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Classification</b>         |                          |                          |                          |                          |
| Listed                        | 88,300                   | 169,655                  | -                        | -                        |
| Unlisted                      | 10,443                   | -                        | -                        | -                        |
|                               | 98,743                   | 169,655                  | -                        | -                        |
| <b>Comprising:</b>            |                          |                          |                          |                          |
| Government bonds              | 571                      | 56,311                   | -                        | -                        |
| Treasury bills                | 87,725                   | 113,344                  | -                        | -                        |
| Listed equities               | 4                        | -                        | -                        | -                        |
| Reverse repurchase agreements | 9,998                    | -                        | -                        | -                        |
| Placements                    | 445                      | -                        | -                        | -                        |
|                               | 98,743                   | 169,655                  | -                        | -                        |

#### Maturity analysis

The maturities represent periods to contractual redemption of the trading assets recorded.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Redeemable on demand                         | -                        | -                        | -                        | -                        |
| Maturing within 1 month                      | 13,298                   | 1,191                    | -                        | -                        |
| Maturing after 1 month but within 6 months   | 55,439                   | 47,255                   | -                        | -                        |
| Maturing after 6 months but within 12 months | 29,508                   | 64,942                   | -                        | -                        |
| Maturing after 12 months                     | 498                      | 56,267                   | -                        | -                        |
|  | 98,743                   | 169,655                  | -                        | -                        |
| Current                                      | 98,245                   | 113,388                  | -                        | -                        |
| Non-current                                  | 498                      | 56,267                   | -                        | -                        |
|  | 98,743                   | 169,655                  | -                        | -                        |

#### 9.2. Trading liabilities

|                                    | Group                    |                          | Company                  |                          |
|------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                    | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Classification</b>              |                          |                          |                          |                          |
| Listed                             | 117                      | 53,488                   | -                        | -                        |
| Unlisted                           | 111,906                  | 135,012                  | -                        | -                        |
|                                    | 112,023                  | 188,500                  | -                        | -                        |
| <b>Comprising:</b>                 |                          |                          |                          |                          |
| Government bonds (short positions) | 117                      | 53,317                   | -                        | -                        |
| Repurchase agreements              | 67,621                   | 124,804                  | -                        | -                        |
| Deposits                           | 44,285                   | 10,208                   | -                        | -                        |
| Treasury bills (short positions)   | -                        | 171                      | -                        | -                        |
|                                    | 112,023                  | 188,500                  | -                        | -                        |
| Dated liabilities                  | 67,738                   | 178,292                  | -                        | -                        |
| Undated liabilities                | 44,285                   | 10,208                   | -                        | -                        |
|                                    | 112,023                  | 188,500                  | -                        | -                        |

#### Maturity analysis

The maturity analysis is based on the remaining years to contractual maturity from year end.

|  |         |         |   |   |
|--|---------|---------|---|---|
| Maturing within 1 month                      | 71,192  | 389     | - | - |
| Maturing after 1 month but within 6 months   | 29,834  | 9,990   | - | - |
| Maturing after 6 months but within 12 months | 10,880  | 124,804 | - | - |
| Maturing after 12 months                     | 117     | 53,317  | - | - |
|  | 112,023 | 188,500 | - | - |
| Current                                      | 111,906 | 135,183 | - | - |
| Non-current                                  | 117     | 53,317  | - | - |
|  | 112,023 | 188,500 | - | - |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 10. Derivative instruments

All derivatives are classified as derivatives held for trading and measured at fair value through profit or loss.

##### 10.1. Use and measurement of derivative instruments

In the normal course of business, the Group enters into a variety of derivative transactions for both trading and risk management purposes. Derivative financial instruments are entered into for trading purposes and for hedging foreign exchange and interest rate exposures. Derivative instruments used by the Group in both trading and hedging activities include swaps, forwards and other similar types of instruments based on foreign exchange rates and interest rates.

The risks associated with derivative instruments are monitored in the same manner as for the underlying instruments. Risks are also measured across the product range in order to take into account possible correlations.

The fair value of all derivatives is recognised on the statement of financial position and is only netted to the extent that there is both a legal right of set-off and an intention to settle on a net basis.

Swaps are transactions in which two parties exchange cash flows on a specified notional amount for a predetermined year.

The major types of swap transactions undertaken by the Group are as follows:

- i. Foreign exchange swaps are contractual obligations between two parties to swap a pair of currencies. Foreign exchange swaps are tailor-made agreements that are transacted between counterparties in the Over-the-counter (OTC) market.

- ii. Forwards are contractual obligations to buy or sell financial instruments or commodities on a future date at a specified price. Forward contracts are tailor-made agreements that are transacted between counterparties in the OTC market.

##### 10.2. Derivatives held-for-trading

The Group trades derivative instruments on behalf of customers and for its own positions. The Group transacts derivative contracts to address customer demand by structuring tailored derivatives for customers. The Group also takes proprietary positions for its own account. Trading derivative products include the following derivative instruments:

###### 10.2.1. Foreign exchange derivatives

Foreign exchange derivatives are primarily used to hedge foreign currency risks on behalf of customers and for the Group's own positions. Foreign exchange derivatives primarily consist of foreign exchange forwards.

###### 10.2.2. Non-deliverable foreign exchange derivatives contract

Non-deliverable foreign exchange derivative contracts (NDFs) is a variation of foreign exchange derivatives described above. NDFs are cash settled and do not require physical delivery of foreign currency. The counterparties settle the difference between the contracted NDF price or rate and the prevailing spot price or rate on an agreed notional amount.

###### 10.2.3. Interest rate derivatives

Interest rate derivatives are primarily used to modify the volatility and interest rate characteristics of interest-earning assets and interest-bearing liabilities on behalf of customers and for the Group's own positions. Interest rate derivatives primarily consist of swaps.

#### 10.3. Unobservable valuation differences on initial recognition

Any difference between the fair value of the derivative financial instrument at initial recognition and the amount that would be determined at that date using a valuation technique in a situation in which the valuation is dependent on unobservable parameters is not recognised in profit or loss immediately but is recognised over the life of the instrument on an appropriate basis or when the instrument is redeemed. Unobservable valuation difference is disclosed under note 10.7.

#### 10.4. Fair values

The fair value of a derivative financial instrument represents for quoted instruments the quoted market price and for unquoted instruments the present value of the positive or negative cash flows, which would have occurred if the rights and obligations arising from that instrument were closed out in an orderly market place transaction at year end.

#### 10.5. Notional amount

The gross notional amount is the sum of the absolute value of all bought and sold contracts. The notional amounts have been translated at the closing rate at the reporting date where cash flows are receivable in foreign currency. The amount cannot be used to assess the market risk associated with the positions held but should be used only as a means of assessing the Group's participation in derivative contracts.

#### 10.6. Derivative assets and liabilities

|  | Maturity analysis of net fair value |  |                            | Net fair value<br>₦'million | Fair value of assets<br>₦'million | Fair value of liabilities<br>₦'million | Contract/<br>notional amount<br>₦'million |
|--|-------------------------------------|--|----------------------------|-----------------------------|-----------------------------------|--|---|
|  | Within 1 year<br>₦'million          | After 1 year but within 5 years<br>₦'million | After 5 years<br>₦'million |                             |                                   |  |   |
| <b>31 December 2021</b>                      |                                     |  |                            |                             |                                   |  |   |
| <b>Derivatives held-for-trading</b>          |                                     |  |                            |                             |                                   |  |   |
| Forwards                                     | -                                   | 4,205  | -                          | 4,205                       | 27,353                            | (23,148)                               | 1,220,286                                 |
| Swaps  | 5,802                               | 5,841  | -                          | 11,643                      | 13,859                            | (2,216)                                | 260,612                                   |
| <b>Total derivative assets/(liabilities)</b> | <b>5,802</b>                        | <b>10,046</b>                                | <b>-</b>                   | <b>15,848</b>               | <b>41,212</b>                     | <b>(25,364)</b>                        | <b>1,480,898</b>                          |
| <b>31 December 2020</b>                      |                                     |  |                            |                             |                                   |  |   |
| <b>Derivatives held-for-trading</b>          |                                     |  |                            |                             |                                   |  |   |
| Forwards                                     | 7,118                               | -  | -                          | 7,117                       | 43,256                            | (36,139)                               | 888,393                                   |
| Swaps  | 1,733                               | -  | -                          | 1,734                       | 2,977                             | (1,243)                                | 142,646                                   |
| <b>Total derivative assets/(liabilities)</b> | <b>8,851</b>                        | <b>-</b>                                     | <b>-</b>                   | <b>8,851</b>                | <b>46,233</b>                     | <b>(37,382)</b>                        | <b>1,031,039</b>                          |

Included in derivative assets is ₦399 million (Dec. 2020: ₦2,398 million) due from related parties. See note 37.3 for details. Included in derivative liabilities is ₦673 million (Dec. 2020: ₦8,380 million) due to related parties. See note 37.3 for details.

#### 10.7. Unobservable valuation differences on initial recognition

The table below sets out the aggregate difference yet to be recognised in profit or loss at the beginning and end of the year with a reconciliation of the changes of the balance during the year for derivative assets and liabilities.

|   | Note | Group                    |                          |
|---|------|--------------------------|--------------------------|
|   |      | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Unrecognised profit at beginning of the year  |      | 994                      | 6,201                    |
| Additional profit on new transactions         |      | 17,749                   | 9,744                    |
| Recognised in profit or loss during the year  |      | (8,344)                  | (14,951)                 |
| <b>Unrecognised profit at end of the year</b> |      | <b>10,399</b>            | <b>994</b>               |



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 11. Financial investments

Financial investments comprise assets held for liquidity requirement purposes.

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Short - term negotiable securities</b>                 | 568,738                  | 523,484                  | -                        | -                        |
| Listed  | 568,738                  | 523,484                  | -                        | -                        |
| Unlisted  | -                        | -                        | -                        | -                        |
| <b>Other financial investments</b>                        | 67,896                   | 88,877                   | 2,076                    | 2,227                    |
| Listed  | 17,143                   | 27,376                   | 2,076                    | 2,227                    |
| Unlisted  | 50,753                   | 61,501                   | -                        | -                        |
| <b>Gross financial investments</b>                        | 636,634                  | 612,361                  | 2,076                    | 2,227                    |
| <b>Expected credit loss on financial investment</b>       |                          |                          |                          |                          |
| 12-month ECL  | (23)                     | (85)                     | -                        | -                        |
| <b>Total expected credit loss on financial investment</b> | (23)                     | (85)                     | -                        | -                        |
| <b>Net financial investments</b>                          | 636,611                  | 612,276                  | 2,076                    | 2,227                    |

There were no ECL transfers between stages for financial investments during the year.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>11.1. Comprising:</b>                               |                          |                          |                          |                          |
| Government bonds                                       | 9,814                    | 8,737                    | -                        | -                        |
| Treasury bills   | 568,738                  | 521,673                  | -                        | -                        |
| Corporate bonds  | 6,701                    | 18,097                   | -                        | -                        |
| Unlisted equities (see note 11.2 below)                | 3,021                    | 3,048                    | -                        | -                        |
| Mutual funds and unit-linked investments (see note 14) | 47,732                   | 58,452                   | 2,076                    | 2,227                    |
| Listed equities  | 628                      | 542                      | -                        | -                        |
| Promissory Notes                                       | -                        | 1,811                    | -                        | -                        |
| Deposits   | -                        | 1                        | -                        | -                        |
|  | 636,634                  | 612,361                  | 2,076                    | 2,227                    |

Mutual funds and unit-linked investments include ₦1,117 million (Dec 2020: ₦1,390 million) held against unclaimed dividend liability as disclosed in note 27.

### Maturity analysis

The maturities represent periods to contractual redemption of the financial investments recorded.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Redeemable on demand                         | -                        | 2,199                    | -                        | -                        |
| Maturing within 1 month                      | 46,497                   | 2,554                    | -                        | -                        |
| Maturing after 1 month but within 6 months   | 521,978                  | 525,948                  | -                        | -                        |
| Maturing after 6 months but within 12 months | 6,582                    | 4,867                    | -                        | -                        |
| Maturing after 12 months but within 5 years  | 825                      | 8,200                    | -                        | -                        |
| Maturing after 5 years                       | 13,885                   | 6,551                    | -                        | -                        |
| Undated investments <sup>1</sup>             | 51,381                   | 62,042                   | 2,076                    | 2,227                    |
|  | 641,148                  | 612,361                  | 2,076                    | 2,227                    |

<sup>1</sup> Undated investments include equities, deposits and mutual funds and linked investments.

### 11.2. Analysis of unlisted equity investments

The Group designated certain investments shown in the following table as equity securities at FVOCI.

The FVOCI designation was made because the investments are expected to be held for the long term for strategic purposes.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Unified Payment Services Ltd (formerly Smart Card Nigeria Plc) | 395                      | 388                      | -                        | -                        |
| FSDH Merchant Bank Limited                                     | -                        | 663                      | -                        | -                        |
| FMDQ OTC Plc   | 483                      | 373                      | -                        | -                        |
| Nigeria Mortgage Refinance Company Ltd                         | 146                      | 146                      | -                        | -                        |
| Central Securities Clearing System Plc                         | 46                       | 38                       | -                        | -                        |
| Nigerian Interbank Settlement System Plc                       | 1,831                    | 1,440                    | -                        | -                        |
| NGX (Nigerian Exchange Ltd) shares                             | 120                      | -                        | -                        | -                        |
| <b>Total investment in unlisted equity investment</b>          | 3,021                    | 3,048                    | -                        | -                        |

The movement in unquoted equities relates to fair value gains and losses as there were no additions but FSDH Merchant Bank Limited investment was disposed during the year.

|             |         |         |       |   |
|-------------|---------|---------|-------|---|
| Current     | 621,924 | 597,610 | 2,076 | - |
| Non-current | 14,710  | 14,751  | -     | - |
|             | 636,634 | 612,361 | 2,076 | - |

| Analysis of movement in financial investment expected credit loss |                 |                |                    |               |       |
|---|-----------------|----------------|--------------------|---------------|-------|
| As at 31 December 2021  | Opening balance | Originated ECL | Subsequent changes | Derecognition | Total |
| 12 Month- ECL   | 85              | 18             | (98)               | 18            | 23    |
| Life-time ECL not credit impaired                                 | -               | -              | -                  | -             | -     |
| Life-time ECL credit impaired                                     | -               | -              | -                  | -             | -     |
|   | 85              | 18             | (98)               | 18            | 23    |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 12. Loans and advances

#### 12.1. Loans and advances net of impairments

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Loans and advances to banks</b>                           | 16,096                   | 7,828                    | -                        | -                        |
| Placements with banks  | 16,102                   | 7,833                    | -                        | -                        |
| 12-month ECL   | (6)                      | (5)                      | -                        | -                        |
| <b>Loans and advances to customers</b>                       | 921,044                  | 625,139                  | -                        | -                        |
| <b>Gross loans and advances to customers</b>                 | 946,259                  | 655,292                  | -                        | -                        |
| <b>Consumer and High Net Worth Clients (CHNW)</b>            | 78,519                   | 58,924                   | -                        | -                        |
| Mortgage loans   | 4,356                    | 3,517                    | -                        | -                        |
| Instalment sale and finance leases                           | 1,553                    | 1,507                    | -                        | -                        |
| Card debtors   | 1,265                    | 883                      | -                        | -                        |
| Other loans and advances                                     | 71,345                   | 53,017                   | -                        | -                        |
| <b>Business and Commercial Clients (BCC)</b>                 | 284,151                  | 182,084                  | -                        | -                        |
| Mortgage loans   | 425                      | 719                      | -                        | -                        |
| Instalment sale and finance leases                           | 34,238                   | 8,360                    | -                        | -                        |
| Card debtors   | 5                        | 7                        | -                        | -                        |
| Other loans and advances                                     | 249,483                  | 172,998                  | -                        | -                        |
| <b>Wholesale Clients (WC)</b>                                | 583,589                  | 414,284                  | -                        | -                        |
| Corporate loans  | 583,589                  | 414,284                  | -                        | -                        |
| <b>Credit impairments for loans and advances (note 12.3)</b> | (25,215)                 | (30,153)                 | -                        | -                        |
| 12-month ECL   | (8,025)                  | (6,680)                  | -                        | -                        |
| Lifetime ECL not credit-impaired                             | (1,283)                  | (1,509)                  | -                        | -                        |
| Lifetime ECL credit-impaired                                 | (15,907)                 | (21,964)                 | -                        | -                        |
| <b>Net loans and advances</b>                                | 937,140                  | 632,967                  | -                        | -                        |
| <b>Comprising:</b>   |                          |                          |                          |                          |
| Gross loans and advances                                     | 962,361                  | 663,125                  | -                        | -                        |
| Less: Credit impairments allowance                           | (25,221)                 | (30,158)                 | -                        | -                        |
| <b>Net loans and advances</b>                                | 937,140                  | 632,967                  | -                        | -                        |

Regulatory prudential disclosures on loans and advances have been disclosed under note 6 and credit risk management – prudential guidelines disclosures.

Included in gross loans and advances to customers is an amount of ₦39,262 million (2020: ₦11,041 million) relating to CHNW, BCC and WC instalment sale and finance leases. See note 12.2 for analysis of finance lease receivable.

The banking subsidiary has a standby contingency funding agreement with a Tier 1 bank under which the Tier 1 bank commits to provide up to ₦10 billion liquidity cover to the bank. The agreement took effect from 09 February 2017 and renewable annually. There was no draw down on the commitment during the year. See page 116 under "Liquidity Contingency" for further details.

#### Analysis of gross loans and advances by product

|  | Gross carrying value | Total expected credit loss |                                  |                              | Net carrying value |
|--|----------------------|----------------------------|----------------------------------|------------------------------|--------------------|
|  |                      | 12-month ECL               | Lifetime ECL not credit-impaired | Lifetime ECL credit-impaired |                    |
| <b>As at 31 December 2021</b>                    |                      |                            |                                  |                              |                    |
| <b>Gross loans and advances to customers</b>     | 946,259              | (8,025)                    | (1,283)                          | (15,907)                     | (25,215)           |
| <b>Consumer and High Networth Clients (CHNW)</b> | 78,519               | (694)                      | (400)                            | (2,238)                      | (3,332)            |
| Mortgage loans                                   | 4,356                | (16)                       | (3)                              | (92)                         | (111)              |
| Instalment sale and finance leases               | 1,553                | (11)                       | (3)                              | (19)                         | (33)               |
| Card debtors                                     | 1,265                | (7)                        | (28)                             | (136)                        | (171)              |
| Other loans and advances                         | 71,345               | (660)                      | (366)                            | (1,991)                      | (3,017)            |
| <b>Business and Commercial Clients (BCC)</b>     | 284,151              | (3,707)                    | (803)                            | (7,234)                      | (11,745)           |
| Mortgage loans                                   | 425                  | (13)                       | -                                | -                            | (13)               |
| Instalment sale and finance leases               | 34,238               | (533)                      | (173)                            | (91)                         | (797)              |
| Card debtors                                     | 5                    | (1)                        | -                                | -                            | (1)                |
| Other loans and advances                         | 249,483              | (3,160)                    | (630)                            | (7,143)                      | (10,933)           |
| <b>Wholesale Clients (WC)</b>                    | 583,589              | (3,624)                    | (80)                             | (6,435)                      | (10,139)           |
| Corporate loans                                  | 583,589              | (3,624)                    | (80)                             | (6,435)                      | (10,139)           |
| <b>Loans and advances to banks</b>               | 16,102               | (6)                        | -                                | -                            | (6)                |
| <b>Total</b>                                     | 962,361              | (8,031)                    | (1,283)                          | (15,907)                     | (25,221)           |

#### Analysis of gross loans and advances by product

|  | Gross carrying value | Total expected credit loss |                                  |                              | Net carrying value |
|--|----------------------|----------------------------|----------------------------------|------------------------------|--------------------|
|  |                      | 12-month ECL               | Lifetime ECL not credit-impaired | Lifetime ECL credit-impaired |                    |
| <b>As at 31 December 2020</b>                    |                      |                            |                                  |                              |                    |
| <b>Gross loans and advances to customers</b>     | 655,292              | (6,688)                    | (1,509)                          | (23,758)                     | (31,955)           |
| <b>Consumer and High Networth Clients (CHNW)</b> | 58,924               | (578)                      | (237)                            | (1,718)                      | (2,533)            |
| Mortgage loans                                   | 3,517                | (45)                       | (22)                             | (68)                         | (135)              |
| Instalment sale and finance leases               | 1,507                | (2)                        | (3)                              | (14)                         | (19)               |
| Card debtors                                     | 883                  | (38)                       | (35)                             | (114)                        | (187)              |
| Other loans and advances                         | 53,017               | (493)                      | (177)                            | (1,522)                      | (2,192)            |
| <b>Business and Commercial Clients (BCC)</b>     | 182,084              | (3,004)                    | (810)                            | (9,245)                      | (13,060)           |
| Mortgage loans                                   | 719                  | (22)                       | (1)                              | -                            | (23)               |
| Instalment sale and finance leases               | 8,360                | (66)                       | (216)                            | (54)                         | (336)              |
| Card debtors                                     | 7                    | (1)                        | -                                | -                            | (1)                |
| Other loans and advances                         | 172,998              | (2,915)                    | (593)                            | (9,191)                      | (12,699)           |
| <b>Wholesale Clients (WC)</b>                    | 414,284              | (3,106)                    | (462)                            | (12,795)                     | (16,363)           |
| Corporate loans                                  | 414,284              | (3,106)                    | (462)                            | (12,795)                     | (16,363)           |
| <b>Loans and advances to banks</b>               | 7,833                | (5)                        | -                                | -                            | (5)                |
| <b>Total</b>                                     | 663,125              | (6,693)                    | (1,509)                          | (23,758)                     | (31,960)           |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### Maturity analysis

The maturity analysis is based on the remaining years to contractual maturity from the year end.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Redeemable on demand                         | 19,584                   | 17,523                   | -                        | -                        |
| Maturing within 1 month                      | 98,644                   | 80,113                   | -                        | -                        |
| Maturing after 1 month but within 6 months   | 355,990                  | 189,463                  | -                        | -                        |
| Maturing after 6 months but within 12 months | 52,567                   | 23,711                   | -                        | -                        |
| Maturing after 12 months                     | 435,576                  | 352,315                  | -                        | -                        |
| <b>Gross loans and advances</b>              | <b>962,361</b>           | <b>663,125</b>           | <b>-</b>                 | <b>-</b>                 |

### Segmental analysis - industry

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Agriculture                            | 37,157                   | 34,977                   | -                        | -                        |
| Business services                      | 31,746                   | 8,348                    | -                        | -                        |
| Communication                          | 49,272                   | 25,350                   | -                        | -                        |
| Construction and real estate           | 58,744                   | 57,702                   | -                        | -                        |
| Electricity, gas and water supply      | 9,302                    | 1,477                    | -                        | -                        |
| Financial intermediaries and insurance | 40,830                   | 37,967                   | -                        | -                        |
| Government                             | 74,788                   | 37,588                   | -                        | -                        |
| Hotels, restaurants and tourism        | 207                      | 104                      | -                        | -                        |
| Manufacturing                          | 304,862                  | 170,482                  | -                        | -                        |
| Oil and gas                            | 214,640                  | 168,697                  | -                        | -                        |
| Private households                     | 78,022                   | 59,013                   | -                        | -                        |
| Transport, storage and distribution    | 9,603                    | 1,879                    | -                        | -                        |
| Wholesale and retail trade             | 53,188                   | 59,541                   | -                        | -                        |
| <b>Gross loans and advances</b>        | <b>962,361</b>           | <b>663,125</b>           | <b>-</b>                 | <b>-</b>                 |

### Segmental analysis - geographic area

The following table sets out the distribution of the Group's loans and advances by geographic area where the loans are recorded.

|                                 | Group                    |                          | Company                  |                          |
|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                 | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| South South                     | 36,917                   | 29,737                   | -                        | -                        |
| South West                      | 809,446                  | 564,895                  | -                        | -                        |
| South East                      | 20,888                   | 11,520                   | -                        | -                        |
| North West                      | 39,671                   | 24,776                   | -                        | -                        |
| North Central                   | 34,495                   | 26,716                   | -                        | -                        |
| North East                      | 4,842                    | 1,148                    | -                        | -                        |
| Outside Nigeria                 | 16,102                   | 4,333                    | -                        | -                        |
| <b>Gross loans and advances</b> | <b>962,361</b>           | <b>663,125</b>           | <b>-</b>                 | <b>-</b>                 |

### 12.2. Instalment sale and finance leases

Included in gross loans and advances to customers are finance leases as analysed below

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Gross investment in instalment sale and finance leases</b> | <b>39,262</b>            | <b>11,041</b>            | <b>-</b>                 | <b>-</b>                 |
| Receivable within 1 year                                      | 2,635                    | 3,614                    | -                        | -                        |
| Receivable after 1 year but within 5 years                    | 36,627                   | 7,427                    | -                        | -                        |
| Unearned finance charges deducted                             | -                        | -                        | -                        | -                        |
| <b>Net investment in instalment sale and finance leases</b>   | <b>39,262</b>            | <b>11,041</b>            | <b>-</b>                 | <b>-</b>                 |
| Receivable within 1 year                                      | 2,635                    | 3,614                    | -                        | -                        |
| Receivable after 1 year but within 5 years                    | 36,627                   | 7,427                    | -                        | -                        |

₦3,471 million (Dec 2020: ₦1,175 million) of instalment sales and finance is included in corporate loans and advances and all loans and advances to customers are held at amortised cost.

|             |                |                |          |          |
|-------------|----------------|----------------|----------|----------|
| Current     | 526,785        | 310,810        | -        | -        |
| Non-current | 435,576        | 352,315        | -        | -        |
|             | <b>962,361</b> | <b>663,125</b> | <b>-</b> | <b>-</b> |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 12.3. Credit impairments allowance for loans and advances

A reconciliation of the allowance for impairment losses for loans and advances, by class:

| As at 31 December 2021                  | Opening ECL<br>1 January 2021 | Transfers between stages            |  |  |              | Income statement movement                    |  |                                 |   |              | Impaired accounts<br>written off | Unwind<br>discount | Currency<br>translation<br>and other<br>movements | Closing<br>balance | Post<br>write-off<br>recoveries<br>recognised<br>in P/L |  |
|---|-------------------------------|-------------------------------------|--|--|--------------|--|--|---------------------------------|---|--------------|----------------------------------|--------------------|---|--------------------|---|--|
|   |                               | Transfer 12<br>month ECL<br>to/from | Transfer Lifetime<br>ECL not credit-<br>impaired to/from | Transfer Lifetime<br>ECL credit-<br>impaired to/from | Total        | Originated<br>"New"<br>impairments<br>raised | Changes<br>in ECL -<br>due to<br>modifications | Subsequent<br>changes in<br>ECL | Derecognised<br>including<br>write offs | Total        |                                  |                    |   |                    |   |  |
| <b>12 month ECL</b>                     |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| <b>CHNW</b>                             |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 45                            |                                     | 8  | (8)  | -            | 4  | -  | (30)                            | (3)                                     | (29)         | -                                | -                  | -   | 16                 | -   |  |
| Instalment sales and finance lease      | 2                             |                                     | -  | (3)  | (3)          | 5  | -  | 7                               | -                                       | 12           | -                                | -                  | -   | 11                 | -   |  |
| Card debtors                            | 38                            |                                     | 2  | (20)   | (18)         | 2  | -  | (7)                             | (8)                                     | (13)         | -                                | -                  | -   | 7                  | -   |  |
| Other loans and advances                | 493                           |                                     | (84)   | (183)  | (267)        | 343  | -  | 207                             | (116)                                   | 434          | -                                | -                  | -   | 660                | -   |  |
| <b>BCC</b>                              |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 22                            |                                     | -  | -  | -            | -  | -  | (9)                             | -                                       | (9)          | -                                | -                  | -   | 13                 | -   |  |
| Instalment sales and finance lease      | 66                            |                                     | (16)   | 2  | (14)         | 495  | -  | 12                              | (26)                                    | 481          | -                                | -                  | -   | 533                | -   |  |
| Card debtors                            | 1                             |                                     | -  | -  | -            | 1  | -  | -                               | (1)                                     | -            | -                                | -                  | -   | 1                  | -   |  |
| Other loans and advances                | 2,915                         |                                     | (37)   | (632)  | (669)        | 1,580  | -  | 273                             | (939)                                   | 914          | -                                | -                  | -   | 3,160              | -   |  |
| <b>WC</b>                               |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Corporate loans                         | 3,106                         |                                     | 147  | -  | 147          | 2,034  | -  | (843)                           | (812)                                   | 379          | -                                | -                  | (2)   | 3,630              | -   |  |
| <b>Total</b>                            | <b>6,688</b>                  | <b>-</b>                            | <b>20</b>  | <b>(844)</b>   | <b>(824)</b> | <b>4,464</b>                                 | <b>-</b>                                       | <b>(390)</b>                    | <b>(1,905)</b>                          | <b>2,169</b> | <b>-</b>                         | <b>-</b>           | <b>(2)</b>  | <b>8,031</b>       | <b>-</b>  |  |
| <b>Lifetime ECL not credit-impaired</b> |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| <b>CHNW</b>                             |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 22                            | (8)                                 |  | (31)   | (39)         | -  | -  | 20                              | -                                       | 20           | -                                | -                  | -   | 3                  | -   |  |
| Instalment sales and finance lease      | 3                             | -                                   |  | 2  | 2            | 1  | -  | (3)                             | -                                       | (2)          | -                                | -                  | -   | 3                  | -   |  |
| Card debtors                            | 35                            | (2)                                 |  | (12)   | (14)         | 7  | -  | 7                               | (7)                                     | 7            | -                                | -                  | -   | 28                 | -   |  |
| Other loans and advances                | 177                           | 84                                  |  | (63)   | 21           | 178  | -  | 35                              | (45)                                    | 168          | -                                | -                  | -   | 366                | -   |  |
| <b>BCC</b>                              |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 1                             | -                                   |  | -  | -            | -  | -  | -                               | (1)                                     | (1)          | -                                | -                  | -   | -                  | -   |  |
| Instalment sales and finance lease      | 216                           | 16                                  |  | (16)   | -            | 16   | -  | (47)                            | (12)                                    | (43)         | -                                | -                  | -   | 173                | -   |  |
| Card debtors                            | -                             | -                                   |  | -  | -            | -  | -  | -                               | -                                       | -            | -                                | -                  | -   | -                  | -   |  |
| Other loans and advances                | 593                           | 37                                  |  | (464)  | (427)        | 302  | -  | 351                             | (189)                                   | 464          | -                                | -                  | -   | 630                | -   |  |
| <b>WC</b>                               |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Corporate loans                         | 462                           | (147)                               |  | -  | (147)        | -  | -  | (196)                           | (39)                                    | (235)        | -                                | -                  | -   | 80                 | -   |  |
| <b>Total</b>                            | <b>1,509</b>                  | <b>(20)</b>                         | <b>-</b>   | <b>(584)</b>   | <b>(604)</b> | <b>504</b>                                   | <b>-</b>                                       | <b>167</b>                      | <b>(293)</b>                            | <b>378</b>   | <b>-</b>                         | <b>-</b>           | <b>-</b>  | <b>1,283</b>       | <b>-</b>  |  |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 12.3. Credit impairments allowance for loans and advances (continued)

A reconciliation of the allowance for impairment losses for loans and advances, by class:

| As at 31 December 2021                                  | Opening ECL<br>1 January 2021 | Transfers between stages            |  |  |              | Income statement movement                    |  |                                 |   |              | Impaired<br>accounts<br>written off | Unwind<br>discount | Currency<br>translation<br>and other<br>movements | Closing<br>balance | Post<br>write-off<br>recoveries<br>recognised<br>in P/L |  |
|---|-------------------------------|-------------------------------------|--|--|--------------|--|--|---------------------------------|---|--------------|-------------------------------------|--------------------|---|--------------------|---|--|
|   |                               | Transfer 12<br>month ECL<br>to/from | Transfer Lifetime<br>ECL not credit-<br>impaired to/from | Transfer Lifetime<br>ECL credit-<br>impaired to/from | Total        | Originated<br>"New"<br>impairments<br>raised | Changes<br>in ECL -<br>due to<br>modifications | Subsequent<br>changes in<br>ECL | Derecognised<br>including<br>write offs | Total        |                                     |                    |   |                    |   |  |
| <b>Lifetime ECL credit-impaired<br/>(including IIS)</b> |                               |                                     |  |  |              |  |  |                                 |   |              |                                     |                    |   |                    |   |  |
| <b>CHNW</b>   |                               |                                     |  |  |              |  |  |                                 |   |              |                                     |                    |   |                    |   |  |
| Mortgage loans  | 68                            | 8                                   | 31   |  | 39           | -  | -  | 6                               | 23                                      | 29           | (46)                                | -                  | 2   | 92                 | (382)   |  |
| Instalment sales and finance lease                      | 14                            | 3                                   | (2)  |  | 1            | 1  | -  | -                               | -                                       | 1            | -                                   | -                  | 3   | 19                 | (7)   |  |
| Card debtors  | 114                           | 20                                  | 12   |  | 32           | 7  | -  | 40                              | (2)                                     | 45           | (55)                                | -                  | -   | 136                | (19)  |  |
| Other loans and advances                                | 1,522                         | 183                                 | 63   |  | 246          | 178  | -  | 20                              | 109                                     | 307          | (397)                               | -                  | 313   | 1,991              | (428)   |  |
| <b>BCC</b>  |                               |                                     |  |  |              |  |  |                                 |   |              |                                     |                    |   |                    |   |  |
| Mortgage loans  | -                             | -                                   | -  |  | -            | -  | -  | -                               | -                                       | -            | -                                   | -                  | -   | -                  | -   |  |
| Instalment sales and finance lease                      | 54                            | (2)                                 | 16   |  | 14           | 17   | -  | 18                              | 16                                      | 51           | (35)                                | -                  | 7   | 91                 | (61)  |  |
| Card debtors  | -                             | -                                   | -  |  | -            | -  | -  | -                               | -                                       | -            | -                                   | -                  | -   | -                  | (2)   |  |
| Other loans and advances                                | 9,191                         | 632                                 | 464  |  | 1,096        | 314  | -  | (731)                           | 1,880                                   | 1,463        | (4,883)                             | -                  | 276   | 7,143              | (3,415)   |  |
| <b>WC</b>   |                               |                                     |  |  |              |  |  |                                 |   |              |                                     |                    |   |                    |   |  |
| Corporate loans   | 12,795                        | -                                   | -  |  | -            | -  | -  | (487)                           | 225                                     | (262)        | (6,389)                             | -                  | 291   | 6,435              | (608)   |  |
| <b>Total</b>  | <b>23,758</b>                 | <b>844</b>                          | <b>584</b>   | <b>-</b>   | <b>1,428</b> | <b>517</b>                                   | <b>-</b>                                       | <b>(1,134)</b>                  | <b>2,251</b>                            | <b>1,634</b> | <b>(11,805)</b>                     | <b>-</b>           | <b>892</b>  | <b>15,907</b>      | <b>(4,922)</b>  |  |
| <b>Purchased/originated<br/>credit impaired</b>         | <b>-</b>                      | <b>-</b>                            | <b>-</b>   | <b>-</b>   | <b>-</b>     | <b>-</b>                                     | <b>-</b>                                       | <b>-</b>                        | <b>-</b>                                | <b>-</b>     | <b>-</b>                            | <b>-</b>           | <b>-</b>  | <b>-</b>           | <b>-</b>  |  |
| <b>Total</b>  | <b>-</b>                      | <b>-</b>                            | <b>-</b>   | <b>-</b>   | <b>-</b>     | <b>-</b>                                     | <b>-</b>                                       | <b>-</b>                        | <b>-</b>                                | <b>-</b>     | <b>-</b>                            | <b>-</b>           | <b>-</b>  | <b>-</b>           | <b>-</b>  |  |
| <b>Total ECL</b>  | <b>31,955</b>                 | <b>824</b>                          | <b>604</b>   | <b>(1,428)</b>                                       | <b>-</b>     | <b>5,485</b>                                 | <b>-</b>                                       | <b>(1,357)</b>                  | <b>53</b>                               | <b>4,181</b> | <b>(11,805)</b>                     | <b>-</b>           | <b>890</b>  | <b>25,221</b>      | <b>(4,922)</b>  |  |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 12.3. Credit impairments allowance for loans and advances (continued)

A reconciliation of the allowance for impairment losses for loans and advances, by class:

|   | Opening ECL<br>1 January 2020 | Transfers between stages            |  |  |              | Income statement movement                    |  |                                 |   |              | Impaired accounts<br>written off | Unwind<br>discount | Currency<br>translation<br>and other<br>movements | Closing<br>balance | Post<br>write-off<br>recoveries<br>recognised<br>in P/L |  |
|---|-------------------------------|-------------------------------------|--|--|--------------|--|--|---------------------------------|---|--------------|----------------------------------|--------------------|---|--------------------|---|--|
|   |                               | Transfer 12<br>month ECL<br>to/from | Transfer Lifetime<br>ECL not credit-<br>impaired to/from | Transfer Lifetime<br>ECL credit-<br>impaired to/from | Total        | Originated<br>"New"<br>impairments<br>raised | Changes<br>in ECL -<br>due to<br>modifications | Subsequent<br>changes in<br>ECL | Derecognised<br>including<br>write offs | Total        |                                  |                    |   |                    |   |  |
| <b>As at 31 December 2020</b>           |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| <b>12 month ECL</b>                     |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| <b>CHNW</b>                             |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 45                            |                                     | 18   | -  | 18           | 5  | -  | (23)                            | -                                       | (18)         | -                                | -                  | -   | 45                 | -   |  |
| Instalment sales and finance lease      | 84                            |                                     | 58   | -  | 58           | 17   | -  | (158)                           | -                                       | (141)        | -                                | -                  | 1   | 2                  | -   |  |
| Card debtors                            | 19                            |                                     | 3  | -  | 3            | 11   | -  | 5                               | -                                       | 16           | -                                | -                  | -   | 38                 | -   |  |
| Other loans and advances                | 942                           |                                     | 45   | -  | 45           | 103  | -  | (719)                           | -                                       | (616)        | -                                | -                  | 122   | 493                | -   |  |
| <b>BCC</b>                              |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 20                            |                                     | 8  | -  | 8            | -  | -  | (6)                             | -                                       | (6)          | -                                | -                  | -   | 22                 | -   |  |
| Instalment sales and finance lease      | 154                           |                                     | 71   | -  | 71           | -  | -  | (159)                           | -                                       | (159)        | -                                | -                  | -   | 66                 | -   |  |
| Card debtors                            | 6                             |                                     | 8  | -  | 8            | 3  | -  | (13)                            | -                                       | (10)         | -                                | -                  | (3)   | 1                  | -   |  |
| Other loans and advances                | 1,123                         |                                     | 51   | 14   | 65           | (676)  | -  | 2,087                           | -                                       | 1,411        | -                                | -                  | 316   | 2,915              | -   |  |
| <b>WC</b>                               |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Corporate loans                         | 2,556                         |                                     | -  | -  | -            | 3,125  | -  | (2,575)                         | -                                       | 550          | -                                | -                  | -   | 3,106              | -   |  |
| <b>Total</b>                            | <b>4,949</b>                  |                                     | <b>262</b>   | <b>14</b>  | <b>276</b>   | <b>2,588</b>                                 | <b>-</b>                                       | <b>(1,561)</b>                  | <b>-</b>                                | <b>1,027</b> | <b>-</b>                         | <b>-</b>           | <b>436</b>  | <b>6,688</b>       | <b>-</b>  |  |
| <b>Lifetime ECL not credit-impaired</b> |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| <b>CHNW</b>                             |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 408                           | (18)                                | -  | -  | (18)         | -  | -  | (369)                           | -                                       | (369)        | -                                | -                  | 1   | 22                 | -   |  |
| Instalment sales and finance lease      | 133                           | (58)                                | 1  | -  | (57)         | 13   | -  | (83)                            | -                                       | (70)         | -                                | -                  | (3)   | 3                  | -   |  |
| Card debtors                            | 41                            | (3)                                 | 3  | -  | -            | 2  | -  | (8)                             | -                                       | (6)          | -                                | -                  | -   | 35                 | -   |  |
| Other loans and advances                | 211                           | (45)                                | 24   | -  | (21)         | 1,249  | -  | (1,150)                         | -                                       | 99           | -                                | -                  | (112)   | 177                | -   |  |
| <b>BCC</b>                              |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Mortgage loans                          | 6                             | (8)                                 | -  | -  | (8)          | -  | -  | 3                               | -                                       | 3            | -                                | -                  | -   | 1                  | -   |  |
| Instalment sales and finance lease      | 154                           | (71)                                | 3  | -  | (68)         | 59   | -  | 71                              | -                                       | 130          | -                                | -                  | -   | 216                | -   |  |
| Card debtors                            | 16                            | (8)                                 | -  | -  | (8)          | -  | -  | (8)                             | -                                       | (8)          | -                                | -                  | -   | -                  | -   |  |
| Other loans and advances                | 463                           | (51)                                | 39   | -  | (12)         | 6,414  | -  | (5,966)                         | -                                       | 448          | -                                | -                  | (306)   | 593                | -   |  |
| <b>WC</b>                               |                               |                                     |  |  |              |  |  |                                 |   |              |                                  |                    |   |                    |   |  |
| Corporate loans                         | 4,119                         | -                                   | -  | -  | -            | 218  | -  | (3,875)                         | -                                       | (3,657)      | -                                | -                  | -   | 462                | -   |  |
| <b>Total</b>                            | <b>5,551</b>                  | <b>(262)</b>                        | <b>70</b>  | <b>(192)</b>   | <b>7,955</b> | <b>-</b>                                     | <b>(11,385)</b>                                | <b>-</b>                        | <b>(3,430)</b>                          | <b>-</b>     | <b>-</b>                         | <b>-</b>           | <b>(420)</b>                                      | <b>1,509</b>       | <b>-</b>  |  |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 12.3. Credit impairments allowance for loans and advances (continued)

A reconciliation of the allowance for impairment losses for loans and advances, by class:

| As at 31 December 2020                                  | Opening ECL<br>1 January 2020 | Transfers between stages            |  |  |             | Income statement movement                    |  |                                 |   |               | Impaired<br>accounts<br>written off | Unwind<br>discount | Currency<br>translation<br>and other<br>movements | Closing<br>balance | Post<br>write-off<br>recoveries<br>recognised<br>in P/L |  |
|---|-------------------------------|-------------------------------------|--|--|-------------|--|--|---------------------------------|---|---------------|-------------------------------------|--------------------|---|--------------------|---|--|
|   |                               | Transfer 12<br>month ECL<br>to/from | Transfer Lifetime<br>ECL not credit-<br>impaired to/from | Transfer Lifetime<br>ECL credit-<br>impaired to/from | Total       | Originated<br>"New"<br>impairments<br>raised | Changes<br>in ECL -<br>due to<br>modifications | Subsequent<br>changes in<br>ECL | Derecognised<br>including<br>write offs | Total         |                                     |                    |   |                    |   |  |
| <b>Lifetime ECL credit-impaired<br/>(including IIS)</b> |                               |                                     |  |  |             |  |  |                                 |   |               |                                     |                    |   |                    |   |  |
| <b>CHNW</b>   |                               |                                     |  |  |             |  |  |                                 |   |               |                                     |                    |   |                    |   |  |
| Mortgage loans  | 473                           | -                                   | -  | -  | -           | 16   | -  | 18                              | -                                       | 34            | (229)                               | (210)              | -   | 68                 | (59)  |  |
| Instalment sales and finance lease                      | 776                           | -                                   | (1)  | -  | (1)         | 1  | -  | (472)                           | -                                       | (471)         | (224)                               | (66)               | -   | 14                 | (113)   |  |
| Card debtors  | 135                           | -                                   | (3)  | -  | (3)         | 1  | -  | 60                              | -                                       | 61            | (79)                                | -                  | -   | 114                | (9)   |  |
| Other loans and advances                                | 2,638                         | -                                   | (24)   | -  | (24)        | 137  | -  | (80)                            | -                                       | 57            | (1,127)                             | (22)               | -   | 1,522              | (844)   |  |
| <b>BCC</b>  |                               |                                     |  |  |             |  |  |                                 |   |               |                                     |                    |   |                    |   |  |
| Mortgage loans  | 101                           | -                                   | -  | -  | -           | 4  | -  | (85)                            | -                                       | (81)          | (48)                                | 28                 | -   | -                  | (10)  |  |
| Instalment sales and finance lease                      | 928                           | -                                   | (3)  | -  | (3)         | 1  | -  | 670                             | -                                       | 671           | (1,065)                             | (477)              | -   | 54                 | (391)   |  |
| Card debtors  | 32                            | -                                   | -  | -  | -           | -  | -  | (17)                            | -                                       | (17)          | (15)                                | -                  | -   | -                  | (1)   |  |
| Other loans and advances                                | 9,942                         | (14)                                | (39)   | -  | (53)        | 381  | -  | 3,691                           | -                                       | 4,072         | (4,690)                             | (80)               | -   | 9,191              | (1,432)   |  |
| <b>WC</b>   |                               |                                     |  |  |             |  |  |                                 |   |               |                                     |                    |   |                    |   |  |
| Corporate loans   | 528                           | -                                   | -  | -  | -           | 11,775                                       | -  | 477                             | -                                       | 12,252        | -                                   | 15                 | -   | 12,795             | (1,735)   |  |
| <b>Total</b>  | <b>15,553</b>                 | <b>(14)</b>                         | <b>(70)</b>  | <b>-</b>   | <b>(84)</b> | <b>12,316</b>                                | <b>-</b>                                       | <b>4,262</b>                    | <b>-</b>                                | <b>16,578</b> | <b>(7,477)</b>                      | <b>(812)</b>       | <b>-</b>  | <b>23,758</b>      | <b>(4,594)</b>  |  |
| <b>Purchased/originated<br/>credit impaired</b>         |                               |                                     |  |  |             |  |  |                                 |   |               |                                     |                    |   |                    |   |  |
| <b>Total</b>  | <b>-</b>                      | <b>-</b>                            | <b>-</b>   | <b>-</b>   | <b>-</b>    | <b>-</b>                                     | <b>-</b>                                       | <b>-</b>                        | <b>-</b>                                | <b>-</b>      | <b>-</b>                            | <b>-</b>           | <b>-</b>  | <b>-</b>           | <b>-</b>  |  |
| <b>Total ECL</b>  | <b>26,053</b>                 | <b>(276)</b>                        | <b>192</b>   | <b>84</b>  | <b>-</b>    | <b>22,859</b>                                | <b>-</b>                                       | <b>(8,684)</b>                  | <b>-</b>                                | <b>14,175</b> | <b>(7,477)</b>                      | <b>(812)</b>       | <b>16</b>   | <b>31,955</b>      | <b>(4,594)</b>  |  |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 12.3. Credit impairments allowance for loans and advances (continued)

##### Segmental analysis of Stage 3 loans - industry

The following table sets out the segment analysis of the Group credit impaired loans and impairment by industry.

|                                     | Stage 3 loans and advances |                          | Lifetime ECL credit impairment |                          |
|-------------------------------------|----------------------------|--------------------------|--------------------------------|--------------------------|
|                                     | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million       | 31 Dec 2020<br>₦'million |
| Agriculture                         | 4,127                      | 5,398                    | 2,728                          | 3,953                    |
| Business services                   | 3                          | 32                       | 3                              | 29                       |
| Communication                       | 2                          | 5                        | 2                              | 3                        |
| Construction and real estate        | 8,861                      | 8,884                    | 7,205                          | 7,034                    |
| Manufacturing                       | 128                        | 610                      | 108                            | 452                      |
| Oil and gas                         | 1,238                      | 6,759                    | 1,030                          | 6,552                    |
| Private households                  | 3,356                      | 2,399                    | 2,494                          | 1,717                    |
| Transport, storage and distribution | 1,217                      | 1,340                    | 1,174                          | 1,239                    |
| Wholesale and retail trade          | 1,406                      | 1,065                    | 1,165                          | 984                      |
|                                     | 20,338                     | 26,492                   | 15,909                         | 21,963                   |

##### Segmental analysis of lifetime ECL credit impaired loans - geographic area

The following table sets out the distribution of the Group's impairments by geographic area where the loans are recorded.

|               | Stage 3 loans and advances |                          | Lifetime ECL credit impairment |                          |
|---------------|----------------------------|--------------------------|--------------------------------|--------------------------|
|               | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million       | 31 Dec 2020<br>₦'million |
| South South   | 1,018                      | 1,116                    | 743                            | 846                      |
| South West    | 12,507                     | 18,974                   | 10,150                         | 16,589                   |
| South East    | 533                        | 487                      | 413                            | 373                      |
| North West    | 4,606                      | 4,113                    | 3,052                          | 2,562                    |
| North Central | 1,589                      | 1,732                    | 1,488                          | 1,538                    |
| North East    | 85                         | 70                       | 63                             | 55                       |
|               | 20,338                     | 26,492                   | 15,909                         | 21,963                   |

#### 13. Investment in subsidiaries

|   | %      | Group                    |                          | Company                  |                          |
|---|--------|--------------------------|--------------------------|--------------------------|--------------------------|
|   |        | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Stanbic IBTC Ventures Limited             | 100%   | -                        | -                        | 1,500                    | 500                      |
| Stanbic IBTC Bank PLC                     | 100%   | -                        | -                        | 63,467                   | 63,467                   |
| Stanbic IBTC Capital Limited              | 100%   | -                        | -                        | 3,500                    | 3,500                    |
| Stanbic IBTC Asset Management Limited     | 100%   | -                        | -                        | 710                      | 710                      |
| Stanbic IBTC Pension Managers Limited     | 88.24% | -                        | -                        | 16,913                   | 16,913                   |
| Stanbic IBTC Trustees Limited             | 100%   | -                        | -                        | 300                      | 300                      |
| Stanbic IBTC Insurance Brokers Limited*   | 100%   | -                        | -                        | 20                       | 20                       |
| Stanbic IBTC Insurance Limited            | 100%   | -                        | -                        | 8,000                    | 8,000                    |
| Stanbic IBTC Financial Services Limited** | 100%   | -                        | -                        | 232                      | -                        |
| Stanbic IBTC Stockbrokers Limited         | 100%   | -                        | -                        | 109                      | 109                      |
|   |        | -                        | -                        | 94,751                   | 93,519                   |

\* Stanbic IBTC Holdings has 75% direct and 25% indirect shareholdings in Stanbic IBTC Insurance Brokers Limited.

\*\* On 30 November 2021, Stanbic IBTC Bank PLC disposed Stanbic IBTC Financial Services Limited in its entirety to Stanbic IBTC Holdings PLC. The relinquishment of the investment in Stanbic IBTC Financial Services Limited ultimately resulted to Stanbic IBTC Holdings PLC assuming the role of the new Parent Company with a capital injection of ₦368 million deposit for shares.



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 13.1. List of significant subsidiaries

The table below provides details of the direct and indirect subsidiaries of the Group.

| Subsidiaries                                     | Country of Incorporation | Nature of business  | Percentage holdings            | Financial year end |
|--|--------------------------|---|--------------------------------|--------------------|
| Stanbic IBTC Ventures Limited                    | Nigeria                  | Undertakes venture capital projects   | 100%                           | 31 December        |
| Stanbic IBTC Bank PLC                            | Nigeria                  | Provision of banking and related financial services   | 100%                           | 31 December        |
| Stanbic IBTC Capital Limited                     | Nigeria                  | Provision of general corporate finance and debt advisory services   | 100%                           | 31 December        |
| Stanbic IBTC Asset Management Limited            | Nigeria                  | Acting as an investment manager, portfolio manager and as a promoter of unit trust and funds  | 100%                           | 31 December        |
| Stanbic IBTC Pension Managers Limited            | Nigeria                  | Administration and management of pension fund assets  | 88.24%                         | 31 December        |
| Stanbic IBTC Trustees Limited                    | Nigeria                  | Acting as executors and trustees of wills and trusts and provision of agency services   | 100%                           | 31 December        |
| Stanbic IBTC Stockbrokers Limited                | Nigeria                  | Provision of stockbroking services  | 100%                           | 31 December        |
| Stanbic IBTC Insurance Brokers Limited           | Nigeria                  | Provision of insurance brokerage services   | 75% (direct)<br>25% (indirect) | 31 December        |
| Stanbic IBTC Insurance Limited                   | Nigeria                  | Provision of insurance services   | 100%                           | 31 December        |
| Stanbic IBTC Financial Services Limited          | Nigeria                  | Not operational   | 100%                           | 31 December        |
| Stanbic IBTC Nominees Limited (Indirect holding) | Nigeria                  | Investor services as well as acting as an agent of its parent company, Stanbic IBTC Bank PLC, in the execution of various mandates relating to the custody of assets. | 100%                           | 31 December        |

### 13.2. Significant restrictions

The Group did not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the regulatory frameworks within which the subsidiaries operate.

The regulatory frameworks require all the subsidiaries (except Stanbic IBTC Ventures Ltd) to maintain certain level of regulatory capital. In addition, the banking subsidiary (Stanbic IBTC Bank PLC) is required to keep certain levels of liquid assets, limit exposures to other parts of the Group and comply with other ratios.

For information on assets, liabilities and earnings of the subsidiaries, see Note 13.4.

### 13.3. Non-controlling interests (NCI) in subsidiaries

The following table summarises the information relating to the Group subsidiary that has material NCI.

Stanbic IBTC Pension Managers Limited: The principal place of business is Wealth House, Plot 1678, Olakunle Bakare Close, Off Sanusi Fafunwa Street, Victoria Island, Lagos.

|  | 31 Dec 2021 | 31 Dec 2020 |
|--|-------------|-------------|
| <b>NCI percentage</b>  | 11.76%      | 11.76%      |
|  | ₦'million   | ₦'million   |
| Total assets   | 94,526      | 77,149      |
| Total liabilities  | (19,271)    | (12,709)    |
| Net assets   | 75,255      | 64,440      |
| <b>Carrying amount of NCI</b>                                | 8,850       | 7,578       |
| Revenue  | 46,059      | 39,830      |
| Profit   | 21,895      | 19,198      |
| <b>Profit allocated to NCI</b>                               | 2,588       | 2,272       |
| Cash flows from operating activities                         | 24,266      | 24,319      |
| Cash flows from investing activities                         | (16,350)    | (17,717)    |
| Cash flow from financing activities, before dividends to NCI | (9,310)     | (6,130)     |
| Cash flow from financing activities - cash dividends to NCI  | (1,095)     | (723)       |
| <b>Net increase in cash and cash equivalents</b>             | (2,489)     | (251)       |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 13.4. Summary financial information of the consolidated entities

|   | Stanbic IBTC Holdings PLC Company<br>N'million | Stanbic IBTC Bank PLC<br>N'million | Stanbic IBTC Capital Ltd<br>N'million | Stanbic IBTC Pension Managers Ltd<br>N'million | Stanbic IBTC Asset Management Ltd<br>N'million | Stanbic IBTC Ventures Ltd<br>N'million | Stanbic IBTC Trustees Ltd<br>N'million | Stanbic IBTC Insurance Brokers Ltd<br>N'million | Stanbic IBTC Insurance Ltd<br>N'million | Stanbic IBTC Stockbrokers Ltd<br>N'million | Stanbic IBTC Financial Services Ltd<br>N'million | Consolidations / Eliminations<br>N'million | Stanbic IBTC Holdings PLC Group<br>N'million |
|---|--|------------------------------------|---------------------------------------|--|--|--|--|---|---|--|--|--|--|
| <b>Income statement</b>                     |  |                                    |                                       |  |  |  |  |   |   |  |  |  |  |
| Net interest income                         | 90   | 69,843                             | 592                                   | 3,634  | 278  | 107                                    | 30                                     | 45  | 613                                     | 124  | 8  | 8  | 75,372                                       |
| Non interest revenue                        | 36,935   | 34,491                             | 4,043                                 | 42,425   | 12,614   | 38                                     | 867                                    | 967   | 177                                     | 917  | 1  | (37,702)                                   | 95,773                                       |
| <b>Total income</b>                         | <b>37,025</b>                                  | <b>104,334</b>                     | <b>4,635</b>                          | <b>46,059</b>                                  | <b>12,892</b>                                  | <b>145</b>                             | <b>897</b>                             | <b>1,012</b>                                    | <b>790</b>                              | <b>1,041</b>                               | <b>9</b>   | <b>(37,694)</b>                            | <b>171,145</b>                               |
| Staff costs                                 | (2,458)  | (29,298)                           | (1,235)                               | (5,387)  | (2,260)  | -                                      | (294)                                  | (295)   | (308)                                   | (509)                                      | 3  | -  | (42,041)                                     |
| Operating expenses                          | (2,201)  | (52,665)                           | (797)                                 | (8,313)  | (1,756)  | (15)                                   | (144)                                  | (266)   | (354)                                   | (251)                                      | (2)  | 2,158                                      | (64,606)                                     |
| Net impairment (charge) on financial assets | -  | 1,489                              | 1                                     | 119  | 2  | -                                      | (98)                                   | (3)   | (2)                                     | (3)  | -  | -  | 1,505  |
| <b>Total expenses</b>                       | <b>(4,659)</b>                                 | <b>(80,474)</b>                    | <b>(2,031)</b>                        | <b>(13,581)</b>                                | <b>(4,014)</b>                                 | <b>(15)</b>                            | <b>(536)</b>                           | <b>(564)</b>                                    | <b>(664)</b>                            | <b>(763)</b>                               | <b>1</b>   | <b>2,158</b>                               | <b>(105,142)</b>                             |
| <b>Profit before tax</b>                    | <b>32,366</b>                                  | <b>23,860</b>                      | <b>2,604</b>                          | <b>32,478</b>                                  | <b>8,878</b>                                   | <b>130</b>                             | <b>361</b>                             | <b>448</b>                                      | <b>126</b>                              | <b>278</b>                                 | <b>10</b>  | <b>(35,536)</b>                            | <b>66,003</b>                                |
| Tax   | (8)  | 5,906                              | (1,008)                               | (10,583)                                       | (3,045)  | 44                                     | (124)                                  | (154)   | (4)                                     | (61)                                       | -  | -  | (9,037)                                      |
| <b>Profit for the year</b>                  | <b>32,358</b>                                  | <b>29,766</b>                      | <b>1,596</b>                          | <b>21,895</b>                                  | <b>5,833</b>                                   | <b>174</b>                             | <b>237</b>                             | <b>294</b>                                      | <b>122</b>                              | <b>217</b>                                 | <b>10</b>  | <b>(35,536)</b>                            | <b>56,966</b>                                |
| <b>For the year ended 31 December 2020</b>  | <b>26,369</b>                                  | <b>59,476</b>                      | <b>1,243</b>                          | <b>19,198</b>                                  | <b>4,773</b>                                   | <b>305</b>                             | <b>132</b>                             | <b>246</b>                                      | <b>(44)</b>                             | <b>253</b>                                 | <b>-</b>   | <b>(28,740)</b>                            | <b>83,211</b>                                |
| <b>Assets:</b>                              |  |                                    |                                       |  |  |  |  |   |   |  |  |  |  |
| Cash and bank balances                      | 53,236   | 643,014                            | 8,704                                 | 8,866  | 143  | 13                                     | 21                                     | (2)   | 2,289                                   | 1,973                                      | 468  | (65,655)                                   | 653,070                                      |
| Derivative assets                           | -  | 41,212                             | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 41,212                                       |
| Trading assets                              | -  | 98,739                             | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | 4  | -  | -  | 98,743                                       |
| Pledged assets                              | -  | 182,335                            | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 182,335                                      |
| Financial investments                       | 2,076  | 560,682                            | 2,203                                 | 48,834   | 4,623  | 3,055                                  | 600                                    | 961   | 11,192                                  | 2,240                                      | 145  | -  | 636,611                                      |
| Loans and advances to banks                 | -  | 2,273                              | -                                     | 13,823   | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 16,096                                       |
| Loans and advances to customers             | -  | 921,044                            | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 921,044                                      |
| Deferred tax assets                         | -  | 13,639                             | 191                                   | 14   | 87   | -                                      | 17                                     | 11  | 5                                       | 30   | 4  | -  | 13,998                                       |
| Equity investment in Group companies        | 94,751   | -                                  | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | (94,751)                                   | -  |
| Other assets                                | 6,258  | 119,634                            | 1,077                                 | 4,931  | 5,432  | -                                      | 318                                    | 164   | 251                                     | (5)  | -  | (8,530)                                    | 129,530                                      |
| Property and equipment                      | 148  | 25,120                             | 23                                    | 17,309   | 250  | -                                      | 14                                     | 35  | 23                                      | 7  | -  | (209)                                      | 42,720                                       |
| Right of use assets                         | 33   | 2,261                              | 13                                    | 749  | 164  | -                                      | 50                                     | 62  | 62                                      | -  | -  | -  | 3,394  |
| Intangible assets                           | -  | 3,972                              | -                                     | -  | -  | -                                      | -                                      | -   | 39                                      | -  | -  | -  | 4,011  |
| <b>Total assets</b>                         | <b>156,502</b>                                 | <b>2,613,925</b>                   | <b>12,211</b>                         | <b>94,526</b>                                  | <b>10,699</b>                                  | <b>3,068</b>                           | <b>1,020</b>                           | <b>1,231</b>                                    | <b>13,861</b>                           | <b>4,249</b>                               | <b>617</b>                                       | <b>(169,145)</b>                           | <b>2,742,764</b>                             |
| <b>At 31 December 2020</b>                  | <b>147,243</b>                                 | <b>2,370,679</b>                   | <b>12,332</b>                         | <b>77,149</b>                                  | <b>12,119</b>                                  | <b>2,857</b>                           | <b>824</b>                             | <b>942</b>                                      | <b>8,050</b>                            | <b>4,882</b>                               | <b>-</b>   | <b>(150,771)</b>                           | <b>2,486,306</b>                             |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 13.4. Summary financial information of the consolidated entities (continued)

|                                     | Stanbic IBTC Holdings PLC Company<br>N'million | Stanbic IBTC Bank PLC<br>N'million | Stanbic IBTC Capital Ltd<br>N'million | Stanbic IBTC Pension Managers Ltd<br>N'million | Stanbic IBTC Asset Management Ltd<br>N'million | Stanbic IBTC Ventures Ltd<br>N'million | Stanbic IBTC Trustees Ltd<br>N'million | Stanbic IBTC Insurance Brokers Ltd<br>N'million | Stanbic IBTC Insurance Ltd<br>N'million | Stanbic IBTC Stockbrokers Ltd<br>N'million | Stanbic IBTC Financial Services Ltd<br>N'million | Consolidations / Eliminations<br>N'million | Stanbic IBTC Holdings PLC Group<br>N'million |
|-------------------------------------|--|------------------------------------|---------------------------------------|--|--|--|--|---|---|--|--|--|--|
| <b>Liabilities and equity:</b>      |  |                                    |                                       |  |  |  |  |   |   |  |  |  |  |
| Derivative liabilities              | -  | 25,364                             | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 25,364                                       |
| Trading liabilities                 | -  | 112,023                            | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 112,023                                      |
| Deposits from banks                 | -  | 431,862                            | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 431,862                                      |
| Deposits from customers             | -  | 1,139,269                          | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | (12,734)                                   | 1,126,535                                    |
| Other borrowings                    | -  | 136,434                            | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 136,434                                      |
| Debt securities issued              | -  | 47,419                             | -                                     | -  | -  | -                                      | -                                      | -   | -                                       | -  | -  | -  | 47,419                                       |
| Current tax liabilities             | 50   | 1,200                              | 897                                   | 10,377   | 3,284  | 298                                    | 106                                    | 144   | 4                                       | 80   | 1  | -  | 16,441                                       |
| Provisions and other liabilities    | 38,832   | 466,740                            | 6,096                                 | 8,894  | 2,029  | 29                                     | 192                                    | 590   | 5,805                                   | 2,031                                      | 375  | (61,793)                                   | 469,820                                      |
| Equity and reserves                 | 117,620  | 253,614                            | 5,218                                 | 75,255   | 5,386  | 2,741                                  | 722                                    | 497   | 8,052                                   | 2,138                                      | 241  | (94,618)                                   | 376,866                                      |
| <b>Total liabilities and equity</b> | <b>156,502</b>                                 | <b>2,613,925</b>                   | <b>12,211</b>                         | <b>94,526</b>                                  | <b>10,699</b>                                  | <b>3,068</b>                           | <b>1,020</b>                           | <b>1,231</b>                                    | <b>13,861</b>                           | <b>4,249</b>                               | <b>617</b>                                       | <b>(169,145)</b>                           | <b>2,742,764</b>                             |
| <b>At 31 December 2020</b>          | <b>147,243</b>                                 | <b>2,370,679</b>                   | <b>12,332</b>                         | <b>77,149</b>                                  | <b>12,119</b>                                  | <b>2,857</b>                           | <b>824</b>                             | <b>942</b>                                      | <b>8,050</b>                            | <b>4,882</b>                               | <b>-</b>   | <b>(150,771)</b>                           | <b>2,486,306</b>                             |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 14. Involvement with unconsolidated investment funds

The table below describes the types of investment funds that the Group does not consolidate but in which it holds an interest. The funds are not consolidated because they are not controlled by the Group.

| Type of Investment funds | Nature and purpose  | Interest held by the Group               |
|--------------------------|---|--|
| Mutual funds             | To generate fees from managing assets on behalf of third party investors. | Investments in units issued by the funds |
|                          | These vehicles are financed through the issue of units to investors.      | Management fees                          |

The table below sets out an analysis of the investment funds managed by the Group, their assets under management, and the carrying amounts of interests held by the Group in the investment funds. The maximum exposure to loss is the carrying amount of the interest held by the Group.

| S/N          | Investment fund                                    | Asset under management   |                          | Interest held by the Group |                          |
|--------------|--|--------------------------|--------------------------|----------------------------|--------------------------|
|              |  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million   | 31 Dec 2020<br>₦'million |
| i            | Stanbic IBTC Nigerian Equity Fund                  | 6,970                    | 6,593                    | 550                        | 525                      |
| ii           | Stanbic IBTC Ethical Fund                          | 1,568                    | 1,567                    | 63                         | 58                       |
| iii          | Stanbic IBTC Imaan Fund                            | 253                      | 232                      | 6                          | 6                        |
| iv           | Stanbic IBTC Guaranteed Investment Fund            | 24,689                   | 35,754                   | 163                        | 153                      |
| v            | Stanbic IBTC Money Market Fund                     | 219,597                  | 301,403                  | 27,023                     | 49,722                   |
| vi           | Stanbic IBTC Bond Fund                             | 85,103                   | 157,148                  | 16,498                     | 5,105                    |
| vii          | Stanbic IBTC Balanced Fund                         | 1,645                    | 1,667                    | 130                        | 123                      |
| viii         | Stanbic IBTC Dollar Fund                           | 171,942                  | 117,696                  | 144                        | 129                      |
| ix           | Stanbic IBTC Umbrella Fund                         | 45,516                   | 37,159                   | 1,756                      | 1,589                    |
| x            | Stanbic IBTC Exchange Traded Fund                  | 1,196                    | 1,338                    | 215                        | 226                      |
| xi           | Stanbic IBTC Shari'ah Fixed Income Fund            | 7,390                    | 11,594                   | 58                         | 56                       |
| xii          | Stanbic IBTC Enhanced Short-Term Fixed Income Fund | 17,652                   | -                        | 53                         | -                        |
| xiii         | Stanbic IBTC Infrastructure Fund                   | 6,854                    | -                        | 1,000                      | -                        |
| xiv          | UACN Property Development Company REIT             | 30,472                   | -                        | -                          | -                        |
| <b>Total</b> |  | <b>620,847</b>           | <b>672,151</b>           | <b>47,659</b>              | <b>57,692</b>            |

The interest held by the Group is presented under financial investments in the statement of financial position. See note 11.

#### 15. Other assets

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Trading settlement assets (see (v) below)                      | 9,902                    | 73,185                   | -                        | -                        |
| Due from Group companies (see note 37.3)                       | 706                      | 7,937                    | 2,837                    | 4,523                    |
| Deposit for shares   | -                        | -                        | 368                      | 1,000                    |
| Insurance receivables  | 228                      | -                        | -                        | -                        |
| Accrued income   | 659                      | 1,378                    | -                        | -                        |
| Indirect / withholding tax receivables                         | 3,810                    | 2,936                    | 486                      | 459                      |
| Accounts receivable (see (iv) below)                           | 89,072                   | 65,741                   | 69                       | 321                      |
| Receivable in respect of unclaimed dividends (see (i) below)   | 2,418                    | 1,789                    | 2,418                    | 1,789                    |
| Deposit for investment (see (ii) below)                        | 10,241                   | 7,266                    | -                        | -                        |
| Prepayments  | 5,335                    | 6,006                    | 100                      | 1,083                    |
| Other debtors  | 9,270                    | 12,133                   | -                        | -                        |
|  | <b>131,641</b>           | <b>178,371</b>           | <b>6,278</b>             | <b>9,175</b>             |
| Expected credit loss on doubtful receivables (see (iii) below) | (2,111)                  | (2,391)                  | (20)                     | (20)                     |
|  | <b>129,530</b>           | <b>175,980</b>           | <b>6,258</b>             | <b>9,155</b>             |
| Current  | 107,067                  | 157,983                  | 2,886                    | 4,824                    |
| Non-current  | 22,463                   | 17,997                   | 3,372                    | 4,331                    |
|  | <b>129,530</b>           | <b>175,980</b>           | <b>6,258</b>             | <b>9,155</b>             |
| Financial  | 120,385                  | 157,983                  | 5,692                    | 6,687                    |
| Expected credit loss   | (2,111)                  | (2,391)                  | (20)                     | (20)                     |
|  | <b>118,274</b>           | <b>155,592</b>           | <b>5,672</b>             | <b>6,667</b>             |
| Non-financial  | 11,256                   | 20,388                   | 586                      | 2,488                    |
|  | <b>129,530</b>           | <b>175,980</b>           | <b>6,258</b>             | <b>9,155</b>             |

i. Amount represents a receivable from the Company's registrar in respect of unclaimed dividends and forms part of the assets held against unclaimed dividend liabilities as disclosed in note 27. This is in accordance with new Securities and Exchange Commission (SEC) directives requiring transfer of unclaimed dividends previously held by the registrars to the Company.

ii. Deposit for investment relates to Stanbic IBTC Bank PLC's annual commitment towards Agri-Business/Small and Medium Enterprises Investment Scheme (AGSMEIS) based on CBN guidelines. The investment scheme represents 5% of annual profit after tax appropriated from reserves (see note 20.4(b)(ii)). An amount of ₦30.99 million (Dec 2020: ₦35.2 million) has been disbursed to small and medium scale enterprises through the Bank for the year ended 31 December 2021.

iii. Provision on other assets are computed using the simplified approach as stipulated by IFRS 9 and are all in stage 1.

iv. Account receivable includes fee receivables and short term receivables in respect of electronic payment transactions.

v. Amount relates to unsettled dealing balances as at end of the period.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 15. Other assets (continued)

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Movement in expected credit loss for doubtful receivables</b> |                          |                          |                          |                          |
| At start of year   | 2,391                    | 2,379                    | 20                       | 566                      |
| Additions / (write back)   | (60)                     | 86                       | -                        | (546)                    |
| Amount written off   | (220)                    | (74)                     | -                        | -                        |
| <b>At end of December 2021</b>                                   | <b>2,111</b>             | <b>2,391</b>             | <b>20</b>                | <b>20</b>                |

The Group has, based on a 5-year historical year, developed a matrix for its expected credit loss. The Group has arrived at this expectation by computing the average credit loss (on financial assets) as a percentage of the average gross financial asset balance. There was no movement between provision stages during the year ended 31 December 2021.

### 16. Deferred tax assets

|                                 | Group                    |                          | Company                  |                          |
|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                 | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Deferred tax assets (note 16.1) | 13,998                   | 13,163                   | -                        | -                        |
|                                 | 13,998                   | 13,163                   | -                        | -                        |

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Analysis of unrecognised deferred tax asset</b> |                          |                          |                          |                          |
| Unutilised tax losses                              | 34,253                   | 33,802                   | -                        | -                        |
| Capital allowances                                 | -                        | -                        | -                        | -                        |
|  | 34,253                   | 33,802                   | -                        | -                        |

|                                       | Group                    |                          | Company                  |                          |
|---------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                       | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Analysis of deferred tax asset</b> |                          |                          |                          |                          |
| Current                               | 10,457                   | -                        | -                        | -                        |
| Non-current                           | 3,541                    | -                        | -                        | -                        |
|                                       | 13,998                   | -                        | -                        | -                        |

### 16.1. Deferred tax analysis

|                                     | Group                    |                          | Company                  |                          |
|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                     | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Deferred tax liabilities            | -                        | -                        | -                        | -                        |
| Deferred tax asset                  | 13,998                   | 13,163                   | -                        | -                        |
| <b>Deferred tax closing balance</b> | <b>13,998</b>            | <b>13,163</b>            | <b>-</b>                 | <b>-</b>                 |

### 16.2. Deferred tax analysis by source

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>i.) Deferred tax assets analysis by source</b> |                          |                          |                          |                          |
| Credit impairment charges                         | 3,684                    | 2,825                    | -                        | -                        |
| Property and equipment                            | 11,588                   | 8,616                    | -                        | -                        |
| Deferred income on CBN SWAP/Unutilised losses     | -                        | (2,005)                  | -                        | -                        |
| Fair value adjustments on financial instruments   | (3,465)                  | 2                        | -                        | -                        |
| Unrelieved loss carry forward                     | 1,331                    | 1,475                    | -                        | -                        |
| Provision for employee bonus and share incentive  | 111                      | 2,088                    | -                        | -                        |
| Others  | 749                      | 162                      | -                        | -                        |
| <b>Deferred tax closing balance</b>               | <b>13,998</b>            | <b>13,163</b>            | <b>-</b>                 | <b>-</b>                 |
| <b>ii.) Deferred tax liabilities by source</b>    |                          |                          |                          |                          |
| Fair value adjustments on financial instruments   | -                        | -                        | -                        | -                        |
| <b>Deferred tax liabilities closing balance</b>   | <b>-</b>                 | <b>-</b>                 | <b>-</b>                 | <b>-</b>                 |
| <b>Deferred tax asset at end of the year</b>      | <b>13,998</b>            | <b>13,163</b>            | <b>-</b>                 | <b>-</b>                 |

### 16.3. Deferred tax reconciliation

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Deferred tax at beginning of the year</b>                                | <b>13,163</b>            | <b>10,892</b>            | <b>-</b>                 | <b>-</b>                 |
| <b>Recognised in Profit or Loss:</b>  |                          |                          |                          |                          |
| Originating/(reversing) temporary differences for the year: (See note 34.1) | 835                      | 2,271                    | -                        | -                        |
| Credit impairment charges   | 859                      | (325)                    | -                        | -                        |
| Property and equipment  | 2,972                    | 1,961                    | -                        | -                        |
| Fair value adjustments on financial instruments                             | (3,467)                  | (18)                     | -                        | -                        |
| Deferred income on CBN SWAP/Unutilised losses                               | 2,005                    | (2,005)                  | -                        | -                        |
| Unutilised losses   | (144)                    | 2,981                    | -                        | -                        |
| Others  | 587                      | 43                       | -                        | -                        |
| Provision for employee bonus and share incentive                            | (1,977)                  | (366)                    | -                        | -                        |
| <b>Recognised in Other Comprehensive Income:</b>                            |                          |                          |                          |                          |
| Fair value adjustments on financial instruments-FVOCI                       | -                        | -                        | -                        | -                        |
| <b>Deferred tax at end of the year</b>                                      | <b>13,998</b>            | <b>13,163</b>            | <b>-</b>                 | <b>-</b>                 |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 17. Property and equipment

#### 17.1. Cost

| Group                              | Freehold Land and building | Leasehold improvements and building improvements | Motor vehicles | Furniture, fittings and equipment | Computer equipment | Work in progress | Total         |
|------------------------------------|----------------------------|--|----------------|-----------------------------------|--------------------|------------------|---------------|
|                                    | ₦'million                  | ₦'million  | ₦'million      | ₦'million                         | ₦'million          | ₦'million        | ₦'million     |
| <b>Balance at 1 January 2021</b>   | 19,309                     | 9,814  | 1,089          | 10,609                            | 24,964             | 1,279            | 67,064        |
| Additions                          | 62                         | 280  | 414            | 602                               | 2,834              | 13,611           | 17,803        |
| Disposals / expensed               | -                          | (410)  | (206)          | (456)                             | (667)              | (10)             | (1,749)       |
| Write-offs                         | (154)                      | -  | -              | (540)                             | (1,945)            | -                | (2,639)       |
| Transfers / reclassifications      | 1,750                      | (1,634)  | -              | 128                               | 374                | (618)            | -             |
| <b>Balance at 31 December 2021</b> | <b>20,967</b>              | <b>8,050</b>                                     | <b>1,297</b>   | <b>10,343</b>                     | <b>25,560</b>      | <b>14,262</b>    | <b>80,479</b> |
| <b>Balance at 1 January 2020</b>   | 20,768                     | 6,626  | 1,183          | 10,050                            | 20,103             | 775              | 59,505        |
| Additions                          | 31                         | 1,528  | -              | 567                               | 4,757              | 2,001            | 8,884         |
| Disposals/expensed                 | -                          | -  | (94)           | (169)                             | (1,061)            | -                | (1,324)       |
| Write-offs                         | (1)                        | -  | -              | -                                 | -                  | -                | (1)           |
| Transfers/ reclassifications       | (1,489)                    | 1,660  | -              | 161                               | 1,165              | (1,497)          | -             |
| <b>Balance at 31 December 2020</b> | <b>19,309</b>              | <b>9,814</b>                                     | <b>1,089</b>   | <b>10,609</b>                     | <b>24,964</b>      | <b>1,279</b>     | <b>67,064</b> |

#### 17.2. Accumulated depreciation

|                                    |               |              |            |              |               |          |               |
|------------------------------------|---------------|--------------|------------|--------------|---------------|----------|---------------|
| <b>Balance at 1 January 2021</b>   | 11,660        | 700          | 848        | 8,626        | 14,502        | -        | 36,336        |
| Charge for the year                | 134           | 424          | 174        | 659          | 4,055         | -        | 5,446         |
| Disposals                          | -             | (178)        | (209)      | (440)        | (618)         | -        | (1,445)       |
| Writeoff                           | (154)         | -            | -          | (509)        | (1,915)       | -        | (2,578)       |
| Depreciation on Reclassification   | (6,106)       | 6,106        | -          | -            | -             | -        | -             |
| <b>Balance at 31 December 2021</b> | <b>5,534</b>  | <b>7,052</b> | <b>813</b> | <b>8,336</b> | <b>16,024</b> | <b>-</b> | <b>37,759</b> |
| <b>Balance at 1 January 2020</b>   | 11,277        | 342          | 752        | 8,136        | 11,220        | -        | 31,727        |
| Charge for the year                | 383           | 358          | 188        | 649          | 4,279         | -        | 5,857         |
| Disposals                          | -             | -            | (92)       | (159)        | (997)         | -        | (1,248)       |
| Depreciation on Reclassification   | (606)         | 606          | -          | -            | -             | -        | -             |
| <b>Balance at 31 December 2020</b> | <b>11,660</b> | <b>700</b>   | <b>848</b> | <b>8,626</b> | <b>14,502</b> | <b>-</b> | <b>36,336</b> |

#### Net book value:

|                         |        |       |     |       |       |        |        |
|-------------------------|--------|-------|-----|-------|-------|--------|--------|
| <b>31 December 2021</b> | 15,433 | 998   | 484 | 2,007 | 9,536 | 14,262 | 42,720 |
| <b>31 December 2020</b> | 10,096 | 3,666 | 446 | 1,881 | 5,549 | 14     | 30,728 |

There were no capitalised borrowing costs related to the acquisition of property and equipment during the year (2020: Nil). None of the assets were pledged as security for liabilities and items written off relate to computer equipment, furniture and fittings no longer in use.

#### 17.3. Cost

| Company                            | Freehold land and building | Motor vehicles | Furniture, fittings and equipment | Computer equipment | Work in progress | Total      |
|------------------------------------|----------------------------|----------------|-----------------------------------|--------------------|------------------|------------|
|                                    | ₦'million                  | ₦'million      | ₦'million                         | ₦'million          | ₦'million        | ₦'million  |
| <b>Balance at 1 January 2021</b>   | -                          | -              | 196                               | 384                | -                | 580        |
| Additions                          | -                          | -              | 1                                 | 97                 | -                | 98         |
| Disposals                          | -                          | -              | -                                 | (12)               | -                | (12)       |
| Expensed/written-off               | -                          | -              | (44)                              | (48)               | -                | (92)       |
| Transfers/ reclassifications       | -                          | -              | -                                 | -                  | -                | -          |
| <b>Balance at 31 December 2021</b> | <b>-</b>                   | <b>-</b>       | <b>153</b>                        | <b>421</b>         | <b>-</b>         | <b>574</b> |
| <b>Balance at 1 January 2020</b>   | -                          | -              | 199                               | 777                | -                | 976        |
| Additions                          | -                          | -              | 5                                 | 70                 | -                | 75         |
| Disposals                          | -                          | -              | (8)                               | (463)              | -                | (471)      |
| Impairments                        | -                          | -              | -                                 | -                  | -                | -          |
| Transfers/ reclassifications       | -                          | -              | -                                 | -                  | -                | -          |
| <b>Balance at 31 December 2020</b> | <b>-</b>                   | <b>-</b>       | <b>196</b>                        | <b>384</b>         | <b>-</b>         | <b>580</b> |

#### 17.4. Accumulated depreciation

|                                    |          |          |            |            |          |            |
|------------------------------------|----------|----------|------------|------------|----------|------------|
| <b>Balance at 1 January 2021</b>   | -        | -        | 145        | 298        | -        | 443        |
| Charge for the year                | -        | -        | 5          | 79         | -        | 84         |
| Disposals/ expensed                | -        | -        | -          | (12)       | -        | (12)       |
| Write off                          | -        | -        | (42)       | (47)       | -        | (89)       |
| Transfers/ reclassifications       | -        | -        | -          | -          | -        | -          |
| <b>Balance at 31 December 2021</b> | <b>-</b> | <b>-</b> | <b>108</b> | <b>318</b> | <b>-</b> | <b>426</b> |
| <b>Balance at 1 January 2020</b>   | -        | -        | 146        | 698        | -        | 844        |
| Charge for the year                | -        | -        | 7          | 62         | -        | 69         |
| Disposals/expensed                 | -        | -        | (8)        | (462)      | -        | (470)      |
| Transfers/ reclassifications       | -        | -        | -          | -          | -        | -          |
| <b>Balance at 31 December 2020</b> | <b>-</b> | <b>-</b> | <b>145</b> | <b>298</b> | <b>-</b> | <b>443</b> |

#### Net book value:

|                         |   |   |    |     |   |     |
|-------------------------|---|---|----|-----|---|-----|
| <b>31 December 2021</b> | - | - | 45 | 103 | - | 148 |
| <b>31 December 2020</b> | - | - | 51 | 86  | - | 137 |

There were no capitalised borrowing costs related to the acquisition of property and equipment during the year (2020: Nil). None of the assets were pledged as security for liabilities and items written off relate to computer equipment, furniture and fittings no longer in use.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 18. Intangible assets

#### 18.1. Cost

| Reconciliation of carrying amount | Purchased Software | Total     |
|-----------------------------------|--------------------|-----------|
| Group                             | ₦'million          | ₦'million |
| Balance at 1 January 2021         | 5,708              | 5,708     |
| Additions                         | 133                | 133       |
| Balance at 31 December 2021       | 5,841              | 5,841     |
| Balance at 1 January 2020         | 5,619              | 5,619     |
| Additions                         | 89                 | 89        |
| Write-offs                        | -                  | -         |
| Balance at 31 December 2020       | 5,708              | 5,708     |

#### 18.2. Accumulated amortisation

| Reconciliation of carrying amount         | Purchased Software | Total        |
|---|--------------------|--------------|
| Group                                     | ₦'million          | ₦'million    |
| Balance at 1 January 2021                 | 1,068              | 1,068        |
| Amortisation for the year (see note 32.9) | 762                | 762          |
| Balance at 31 December 2021               | 1,830              | 1,830        |
| Balance at 1 January 2020                 | 387                | 387          |
| Amortisation for the year (see note 32.9) | 681                | 681          |
| Balance at 31 December 2020               | 1,068              | 1,068        |
| <b>Carrying amount:</b>                   |                    |              |
| <b>31 December 2021</b>                   | <b>4,011</b>       | <b>4,011</b> |
| <b>31 December 2020</b>                   | <b>4,640</b>       | <b>4,640</b> |

There were no capitalised borrowing costs related to the internal development of software during the year (Dec 2020: Nil).

### 19. Right of use assets

#### 19.1. Cost

|                               | ROU Building Leases | ROU ATM Space Leases | ROU Branch Leases | ROU Other Leases | Total     |
|-------------------------------|---------------------|----------------------|-------------------|------------------|-----------|
| Group                         | ₦'million           | ₦'million            | ₦'million         | ₦'million        | ₦'million |
| Balance at 1 January 2021     | 2,035               | 510                  | 3,748             | 2                | 6,295     |
| Additions                     | 1,174               | 167                  | 616               | 46               | 2,003     |
| Disposals / expensed          | -                   | -                    | -                 | -                | -         |
| Write-offs                    | -                   | -                    | -                 | -                | -         |
| Transfers / reclassifications | -                   | -                    | -                 | -                | -         |
| Balance at 31 December 2021   | 3,209               | 677                  | 4,364             | 48               | 8,298     |
| Balance at 1 January 2020     | 1,732               | 359                  | 2,759             | 1                | 4,851     |
| Additions                     | 303                 | 151                  | 989               | 1                | 1,444     |
| Disposals / expensed          | -                   | -                    | -                 | -                | -         |
| Write-offs                    | -                   | -                    | -                 | -                | -         |
| Transfers/ reclassifications  | -                   | -                    | -                 | -                | -         |
| Balance at 31 December 2020   | 2,035               | 510                  | 3,748             | 2                | 6,295     |

#### 19.2. Accumulated depreciation

|                             |       |     |       |    |       |
|-----------------------------|-------|-----|-------|----|-------|
| Balance at 1 January 2021   | 1,322 | 272 | 1,726 | -  | 3,320 |
| Charge for the year         | 558   | 171 | 840   | 15 | 1,584 |
| Disposals                   | -     | -   | -     | -  | -     |
| Expense/write-off           | -     | -   | -     | -  | -     |
| Balance at 31 December 2021 | 1,880 | 443 | 2,566 | 15 | 4,904 |
| Balance at 1 January 2020   | 643   | 112 | 879   | -  | 1,634 |
| Charge for the year         | 679   | 160 | 847   | -  | 1,686 |
| Disposals                   | -     | -   | -     | -  | -     |
| Expense/write-off           | -     | -   | -     | -  | -     |
| Balance at 31 December 2020 | 1,322 | 272 | 1,726 | -  | 3,320 |

#### Net book value:

|                             |       |     |       |    |       |
|-----------------------------|-------|-----|-------|----|-------|
| Balance at 31 December 2021 | 1,329 | 234 | 1,798 | 33 | 3,394 |
| Balance at 31 December 2020 | 713   | 238 | 2,022 | 2  | 2,975 |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 19. Right of use assets (continued)

#### 19.3. Cost

| Company                               | ROU Building Leases | ROU ATM Space Leases | ROU Branch Leases | ROU Other Leases | Total     |
|---------------------------------------|---------------------|----------------------|-------------------|------------------|-----------|
|                                       | ₦'million           | ₦'million            | ₦'million         | ₦'million        | ₦'million |
| <b>Balance at 1 January 2021</b>      | 100                 | -                    | 25                | -                | 125       |
| Additions                             | -                   | -                    | -                 | -                | -         |
| Disposals / expensed                  | -                   | -                    | -                 | -                | -         |
| Write-offs                            | -                   | -                    | -                 | -                | -         |
| Transfers / reclassifications         | -                   | -                    | -                 | -                | -         |
| <b>Balance at 31 December 2021</b>    | 100                 | -                    | 25                | -                | 125       |
| <b>Balance at 1 January 2020</b>      | 100                 | -                    | 7                 | -                | 107       |
| Additions                             | -                   | -                    | 18                | -                | 18        |
| Disposals / expensed                  | -                   | -                    | -                 | -                | -         |
| Write-offs                            | -                   | -                    | -                 | -                | -         |
| Transfers/ reclassifications          | -                   | -                    | -                 | -                | -         |
| <b>Balance at 31 December 2020</b>    | 100                 | -                    | 25                | -                | 125       |
| <b>19.4. Accumulated depreciation</b> |                     |                      |                   |                  |           |
| <b>Balance at 1 January 2021</b>      | 53                  | -                    | 12                | -                | 65        |
| Charge for the year                   | 22                  | -                    | 5                 | -                | 27        |
| Disposals                             | -                   | -                    | -                 | -                | -         |
| Expense/write-off                     | -                   | -                    | -                 | -                | -         |
| <b>Balance at 31 December 2021</b>    | 75                  | -                    | 17                | -                | 92        |
| <b>Balance at 1 January 2020</b>      | 30                  | -                    | 6                 | -                | 36        |
| Charge for the year                   | 23                  | -                    | 6                 | -                | 29        |
| Disposals                             | -                   | -                    | -                 | -                | -         |
| Expense/write-off                     | -                   | -                    | -                 | -                | -         |
| <b>Balance at 31 December 2020</b>    | 53                  | -                    | 12                | -                | 65        |
| <b>Net book value:</b>                |                     |                      |                   |                  |           |
| <b>Balance at 31 December 2021</b>    | 25                  | -                    | 8                 | -                | 33        |
| <b>Balance at 31 December 2020</b>    | 47                  | -                    | 13                | -                | 60        |

\*The Group leases various branch offices, ATM sites, equipment and vehicles. Rental contracts are typically made for fixed periods of one month to eight years but may have extension options (also see note 4.7) and right of use assets titles are restricted by the lease liabilities.

### 20. Share capital and reserves

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>20.1. Authorised share capital</b>  |                          |                          |                          |                          |
| 13,000,000,000 Ordinary shares of 50k each<br>(Dec 2020: 13,000,000,000 Ordinary shares of 50k each) | 6,500                    | 6,500                    | 6,500                    | 6,500                    |
| <b>20.2. Issued and fully paid-up</b>  |                          |                          |                          |                          |
| 12,956,997,163 Ordinary shares of 50k each<br>(Dec 2020: 11,105,997,568 Ordinary shares of 50k each) | 6,479                    | 5,553                    | 6,479                    | 5,553                    |
| <b>Ordinary share premium</b>  | 102,780                  | 102,780                  | 102,780                  | 102,780                  |

There was no increase in authorised share capital during the year.  
All issued shares are fully paid up.

|  | Number of ordinary shares million | Value of ordinary shares ₦'million | Ordinary share premium ₦'million |
|--|-----------------------------------|------------------------------------|----------------------------------|
| <b>Reconciliation of shares issued</b>   |                                   |                                    |                                  |
| <b>Balance as at 1 January 2021</b>  | 11,106                            | 5,553                              | 102,780                          |
| Shares issued in terms of the bonus distribution declared in respect of 2020 final dividend* | 1,851                             | 926                                | -                                |
| <b>Balance as at 31 December 2021</b>  | 12,957                            | 6,479                              | 102,780                          |

\*The bonus issue was issued at one for every six shares.



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 20.3. Dividend payment

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| 2019 Final Dividend                           |                          |                          |                          |                          |
| Scrip dividend                                | -                        | 16,170                   | -                        | 16,170                   |
| Cash dividend                                 | -                        | 4,841                    | -                        | 4,841                    |
| Minority Interest                             | -                        | 723                      | -                        | -                        |
| 2020 Interim Dividend                         |                          |                          |                          |                          |
| Scrip dividend                                | -                        | -                        | -                        | -                        |
| Cash dividend                                 | -                        | 4,442                    | -                        | 4,442                    |
| 2020 Final Dividend                           |                          |                          |                          |                          |
| Scrip dividend                                | -                        | -                        | -                        | -                        |
| Cash dividend                                 | 39,982                   | -                        | 39,982                   | -                        |
| Minority Interest                             | -                        | -                        | -                        | -                        |
| 2021 Interim Dividend                         |                          |                          |                          |                          |
| Scrip dividend                                | -                        | -                        | -                        | -                        |
| Cash dividend                                 | 12,957                   | -                        | 12,957                   | -                        |
| Minority Interest                             | 1,095                    | -                        | -                        | -                        |
| <b>Total dividend paid</b>                    | <b>54,034</b>            | <b>26,176</b>            | <b>52,939</b>            | <b>25,453</b>            |
| <b>Analysis of cash paid</b>                  |                          |                          |                          |                          |
| 2019 Final Dividend                           | -                        | 4,841                    | -                        | 4,841                    |
| 2019 Final Minority Interest Dividend         | -                        | 723                      | -                        | -                        |
| 2020 Interim Cash Dividend                    | -                        | 4,442                    | -                        | 4,442                    |
| 2020 Final Dividend                           | 39,982                   | -                        | 39,982                   | -                        |
| Withholding tax on 2019 final scrip dividend* | -                        | 1,270                    | -                        | 1,270                    |
| 2021 Interim Cash Dividend                    | 12,957                   | -                        | 12,957                   | -                        |
| 2021 Minority Interest                        | 1,095                    | -                        | -                        | -                        |
| <b>Total Paid</b>                             | <b>54,034</b>            | <b>11,276</b>            | <b>52,939</b>            | <b>10,553</b>            |

\* Withholding tax is on the back of 2019 finance act

### 20.4. Reserves

#### a. Merger reserve

Amount in merger reserve which represents the difference between pre-restructuring share premium/share capital and post-restructuring share premium/share capital during the holding company restructuring have been reclassified to general reserves.

#### b. Other regulatory reserves

The other regulatory reserves includes statutory reserve and the small and medium scale industries reserve (SMEEIS) as described below.

##### i. Statutory reserves

Nigerian banking and pension industry regulations require the Stanbic IBTC Bank PLC

("the bank") and Stanbic IBTC Pension Managers Ltd that are subsidiary entities, to make an annual appropriation to a statutory reserve.

As stipulated by S.16(1) of the Banks and Other Financial Institution Act of 1991 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after

tax if the statutory reserve is greater than the paid up share capital. The bank (a subsidiary) transferred 15% of its profit after tax to statutory reserves as at the end of the period.

Section 69 of Pension Reform Act, 2004 requires Stanbic IBTC Pension Managers to transfer 12.5% of its profit after tax to a statutory reserve.

##### ii. Agri-Business / Small and medium scale industries reserve (AGSMEEIS)

The SMEEIS reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investment in qualifying small and medium scale enterprises. Under the terms of the guideline (approved by the Bankers' Committee on 9 February 2017), participating banks shall set aside 5% of their profit after tax annually. A transfer of ₦2,614 million was made into the AGSMEEIS reserve, which represents the Bank's annual

commitment under the scheme, for the year (Dec 2020: ₦2,974 million) (see note 15 (iii)).

#### c. Fair value through OCI reserve

This represents unrealised gains or losses arising from changes in the fair value of FVOCI financial assets which are recognised directly in the FVOCI reserve. For equity investment under this category, such changes cannot be recycled into income statement when the financial asset is derecognised or impaired.

#### d. Statutory credit risk reserve

When credit impairment on loans and advances as accounted for under IFRS using the expected loss model differ from the Prudential Guidelines set by the Central Bank of Nigeria the following adjustment is required.

i. If the Prudential Provision is greater than IFRS impairment allowance; transfer the difference from the general reserve to a non-distributable regulatory reserve (statutory credit reserve).

ii. If the Prudential Provision is less than IFRS impairment allowance; the excess charges resulting should be transferred from the regulatory reserve account to the general reserve to the extent of the non-distributable reserve previously recognised.

Analysis of the statutory credit risk reserve is disclosed under note 6.1.

#### e. Share based payment reserve

This represents obligations under the equity settled portion of Standard Bank South Africa's Group's share incentive scheme which enables key management personnel and senior employees to benefit from the performance of Stanbic IBTC Holdings PLC and its subsidiaries. This is not settled from Stanbic IBTC Holdings' shares.

#### f. Retained earnings

This represents the cumulative undistributed profits of the company to date, which have not been reclassified to the other reserves.

### 21. Dividend

The Directors recommended the approval of a final dividend of 200 kobo per share (31 December 2020: 360 kobo per share) for the year ended 31 December 2021. Withholding tax would be deducted at the time of payment.

### 22. Deposit and current accounts

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Deposits from banks</b>                 | <b>431,862</b>           | <b>505,622</b>           | <b>-</b>                 | <b>-</b>                 |
| Other deposits from banks                  | 431,862                  | 505,622                  | -                        | -                        |
| <b>Deposits from customers</b>             | <b>1,126,535</b>         | <b>819,944</b>           | <b>-</b>                 | <b>-</b>                 |
| Current accounts                           | 591,963                  | 528,258                  | -                        | -                        |
| Call deposits                              | 109,013                  | 42,772                   | -                        | -                        |
| Savings accounts                           | 151,543                  | 150,618                  | -                        | -                        |
| Term deposits                              | 274,016                  | 98,296                   | -                        | -                        |
| <b>Total deposits and current accounts</b> | <b>1,558,397</b>         | <b>1,325,566</b>         | <b>-</b>                 | <b>-</b>                 |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 22. Deposit and current accounts (continued)

#### Maturity analysis

The maturity analysis is based on the remaining years to contractual maturity from the end of the year.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Repayable on demand                          | 1,297,121                | 1,126,625                | -                        | -                        |
| Maturing within 1 month                      | 92,887                   | 97,452                   | -                        | -                        |
| Maturing after 1 month but within 6 months   | 138,573                  | 98,746                   | -                        | -                        |
| Maturing after 6 months but within 12 months | 42,021                   | 2,726                    | -                        | -                        |
| Maturing after 12 months                     | 527                      | 17                       | -                        | -                        |
| <b>Total deposits and current accounts</b>   | <b>1,571,129</b>         | <b>1,325,566</b>         | <b>-</b>                 | <b>-</b>                 |
| Current                                      | 1,557,870                | 1,325,549                | -                        | -                        |
| Non-current                                  | 527                      | 17                       | -                        | -                        |
|  | <b>1,558,397</b>         | <b>1,325,566</b>         | <b>-</b>                 | <b>-</b>                 |

#### Segmental analysis - geographic area

The following table sets out the distribution of the Group's deposit and current accounts by geographic area.

|  | 31 Dec. 2021 |                  | 31 Dec. 2020 |                  |
|--|--------------|------------------|--------------|------------------|
|  | %            | ₦'million        | %            | ₦'million        |
| South South                                | 4            | 68,211           | 5            | 61,986           |
| South West                                 | 55           | 851,606          | 44           | 587,265          |
| South East                                 | 2            | 29,808           | 2            | 30,652           |
| North West                                 | 3            | 44,718           | 3            | 39,699           |
| North Central                              | 8            | 123,307          | 7            | 91,357           |
| North East                                 | 1            | 8,885            | 1            | 8,985            |
| Outside Nigeria                            | 28           | 431,862          | 38           | 505,622          |
| <b>Total deposits and current accounts</b> | <b>100</b>   | <b>1,558,397</b> | <b>100</b>   | <b>1,325,566</b> |

### 23. Other borrowings

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|  | 136,434                  | 112,031                  | -                        | -                        |
| African Development Bank (see (i) below)                   | 137                      | 318                      | -                        | -                        |
| Nigeria Mortgage Refinance Company (see (v) below)         | 3,479                    | 3,686                    | -                        | -                        |
| Bank of Industry (see (ii) below)                          | 737                      | 1,276                    | -                        | -                        |
| Standard Bank Isle of Man (see (iii) below and note 37.3)  | 80,108                   | 54,000                   | -                        | -                        |
| CBN Real Sector Support Financing (see (vi) below)         | 10,999                   | 11,720                   | -                        | -                        |
| CBN Commercial Agricultural Credit Scheme (see (iv) below) | 9,155                    | 10,822                   | -                        | -                        |
| CDC Development Finance (see (vii) below)                  | 31,819                   | 30,209                   | -                        | -                        |
| <b>Other borrowings</b>                                    | <b>136,434</b>           | <b>112,031</b>           | <b>-</b>                 | <b>-</b>                 |

The terms and conditions of other borrowings are as follows:

On-lending borrowings are funding obtained from Development Financial Institutions and banks which are simultaneously lent to loan customers. The Group bears the credit risk on the loans granted to customers and are under obligation to repay the lenders. Specific terms of funding are provided below:

- This represents US\$2.5 million on-lending facility obtained from African Development Bank. The facility was disbursed in two tranches of US\$1.25 million each. Tranche A is priced at 6-month LIBOR + 3.6%, while Tranche B is priced at 6-month LIBOR + 1.9%. Both tranches expires on 09 June 2022 and are unsecured.
- The bank obtained a Central Bank of Nigeria (CBN) initiated on-lending naira facility from Bank of Industry in September 2010 at a fixed rate of 1% per annum on a tenor based on agreement with individual beneficiary customer. The facility was granted under the Power and Aviation Intervention Fund scheme and Restructuring and Refinancing Facilities scheme.

Disbursement of these funds are represented in loans and advances to customers. Based on the structure of the facility, the bank assumes default risk of amount lent to its customers. The facility was not secured.

- The bank obtained dollar denominated long term on-lending facilities with floating rates tied to LIBOR from Standard Bank Isle of Man with average tenor of 5 years. The dollar value of the facility as at 31 December 2021 was USD219 million (Dec 2020: USD134 million). The facilities have different expiry dates with the longest expiring on 31 December 2024.
- The bank obtained an interest free loan from the Central Bank of Nigeria (CBN) for the purpose of on-lending to customers under the Commercial Agricultural Credit Scheme (CACS). The tenor is also based on agreement with individual beneficiary customer. Disbursement of these funds are represented in loans and advances to customers. Based on the structure of the facility, the bank assumes default risk of amount lent to its customers.

- This represents ₦1,835 million (Tranche 1), ₦1,543 million (Tranche 2) and ₦822 million (Tranche 3) on-lending facilities obtained from Nigeria Mortgage Refinance Company in June 2016, June 2019 and August 2019 respectively. Tranche 1 is priced at 15.5% while Tranche 2 and 3 are priced at 14.5%. Tranche 1 expires on 07 August 2028, Tranche 2 expires on 07 June 2033 and Tranche 3 expires on 07 August 2034.
- The Bank obtained a real sector support funding of ₦11.7 billion from the Central Bank of Nigeria at an interest rate of 3% for 7 years. The facilities have different expiry dates with the longest expiring on 17 June 2027.
- This represents US\$75 million on-lending facility obtained in October 2020 from the CDC Group. The facility which is a senior unsecured debt is priced at 6-month LIBOR + 4.0% with a maturity date of 10 November 2027.

The Group has not had any default of principal, interest or any other breaches with respect to its debt securities during the year ended 31 December 2021 (Dec 2020: Nil).

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 23. Other borrowings (continued)

##### Maturity analysis

The maturity analysis is based on the remaining years to contractual maturity from year end.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Repayable on demand                          | 47,663                   | 545                      | -                        | -                        |
| Maturing within 1 month                      | 33,572                   | 12,422                   | -                        | -                        |
| Maturing after 1 month but within 6 months   | 576                      | 3,308                    | -                        | -                        |
| Maturing after 6 months but within 12 months | 2,621                    | 4,229                    | -                        | -                        |
| Maturing after 12 months                     | 66,315                   | 91,527                   | -                        | -                        |
|  | 150,747                  | 112,031                  | -                        | -                        |

##### Movement in other borrowings

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| At start of year                                | 112,031                  | 92,165                   | -                        | -                        |
| Additions                                       | 54,389                   | 32,277                   | -                        | -                        |
| Accrued interest                                | 2                        | 247                      | -                        | -                        |
| Effect of exchange rate changes [loss/(profit)] | 4,749                    | 4,847                    | -                        | -                        |
| Payments made                                   | (34,737)                 | (17,505)                 | -                        | -                        |
| <b>At end of the year</b>                       | <b>136,434</b>           | <b>112,031</b>           | <b>-</b>                 | <b>-</b>                 |
| Current   | 84,432                   | 20,504                   | -                        | -                        |
| Non-current                                     | 52,002                   | 91,527                   | -                        | -                        |
|   | 136,434                  | 112,031                  | -                        | -                        |

#### 24. Debt securities issued

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Senior unsecured debt Naira (see (i) below)    | 30,107                   | 30,349                   | -                        | -                        |
| Subordinated debt - US dollar (see (ii) below) | 17,312                   | 16,066                   | -                        | -                        |
| Commercial paper issued (see (iii) below)      | -                        | 21,854                   | -                        | -                        |
|  | 47,419                   | 68,269                   | -                        | -                        |

The terms and conditions of subordinated debt are as follows:

- This represents Naira denominated unsecured senior debt of ₦30 billion issued on 05 December 2018 at a fixed interest rate of 15.75% per annum payable semi-annually. It has a tenor of 5 years. The debt is unsecured.
- This represents US dollar denominated term subordinated non-collateralised facility of USD\$40 million obtained from Standard

Bank of South Africa effective 05 Feb 2021. The facility expires on 05 Feb 2031 and is repayable at maturity. Interest on the facility is payable semi-annually at LIBOR (London Interbank Offered Rate) plus 3.60%. See note 37.3 (g).

- The commercial paper is a ₦100 billion multicurrency programme established by the bank under which Stanbic IBTC Bank may from time to time issue Commercial Paper Notes ("CP Notes" or "Notes"), denominated in NGN or USD or

in such other currency as may be agreed between the Arranger and the Issuer, in separate series or tranches. There are no current issuance as at 31 December 2021.

The Group has not had any default of principal, interest or any other covenant breaches with respect to its debt securities during the year ended 31 December 2021 (Dec 2020: Nil).

##### Movement in debt issued

|                               | Group                    |                          | Company                  |                          |
|-------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                               | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| At start of year              | 68,269                   | 106,658                  | -                        | -                        |
| Additions                     | 3,296                    | 76,498                   | -                        | -                        |
| Accrued interest for the year | 5,871                    | 7,420                    | -                        | -                        |
| Accrued interest paid         | (5,986)                  | (8,319)                  | -                        | -                        |
| Exchange loss                 | 1,093                    | 1,501                    | -                        | -                        |
| Payments made                 | (25,124)                 | (115,489)                | -                        | -                        |
| <b>At end of the year</b>     | <b>47,419</b>            | <b>68,269</b>            | <b>-</b>                 | <b>-</b>                 |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 25. Current tax assets and liabilities

|                         | Group                    |                          | Company                  |                          |
|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                         | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Current tax liabilities | 16,441                   | 20,270                   | 50                       | 173                      |
|                         | 16,441                   | 20,270                   | 50                       | 173                      |

#### 25.1. Reconciliation of current tax liabilities

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Current tax liabilities at beginning of the year | 20,270                   | 19,230                   | 173                      | 179                      |
| Movement for the year                            | (3,829)                  | 1,040                    | (123)                    | (6)                      |
| Charge for the year (see note 34.1)              | 9,036                    | 13,777                   | 8                        | 4                        |
| Over provision - prior year                      | 643                      | (551)                    | -                        | -                        |
| WHT on dividend                                  | -                        | (37)                     | -                        | -                        |
| Payment made                                     | (13,508)                 | (12,149)                 | (131)                    | (10)                     |
| Current tax liabilities at end of the year       | 16,441                   | 20,270                   | 50                       | 173                      |

### 26. Provisions

| Group                               |           |                  | Expected credit loss for off balance sheet exposures |           | Total     |
|-------------------------------------|-----------|------------------|--|-----------|-----------|
|                                     | Legal     | Taxes and levies | ₦'million  | ₦'million |           |
| 31 December 2021                    | ₦'million | ₦'million        | ₦'million  | ₦'million | ₦'million |
| Balance at 1 January 2021           | 5,122     | 3,006            | 1,226  |           | 9,354     |
| Provisions made during the year     | 5,939     | 285              | 414  |           | 6,638     |
| Provisions utilised during the year | -         | (452)            | -  |           | (452)     |
| Provisions reversed during the year | (4,911)   | (471)            | (856)  |           | (6,238)   |
| Balance at 31 December 2021         | 6,150     | 2,368            | 784  |           | 9,302     |
| Current                             | -         | 2,368            | 784  |           | 3,152     |
| Non-current                         | 6,150     | -                | -  |           | 6,150     |
|                                     | 6,150     | 2,368            | 784  |           | 9,302     |

### 26. Provisions (continued)

| 31 December 2020                    | Legal     | Taxes and levies | Expected credit loss for off balance sheet exposures | Total     |
|-------------------------------------|-----------|------------------|--|-----------|
|                                     | ₦'million | ₦'million        | ₦'million  | ₦'million |
| Balance at 1 January 2020           | 5,180     | 2,645            | 1,035  | 8,860     |
| Provisions made during the year     | 414       | 2,821            | 1,457  | 4,692     |
| Provisions utilised during the year | (138)     | (904)            | -  | (1,042)   |
| Provisions reversed during the year | (334)     | (1,556)          | (1,266)  | (3,156)   |
| Balance at 31 December 2020         | 5,122     | 3,006            | 1,226  | 9,354     |
| Current                             | -         | 3,006            | 1,226  | 4,232     |
| Non-current                         | 5,122     | -                | -  | 5,122     |
|                                     | 5,122     | 3,006            | 1,226  | 9,354     |

#### Analysis of movement in off-balance sheet

| As at 31 December 2021           | Opening balance | Originated ECL | Subsequent changes | Derecognition | Total |
|----------------------------------|-----------------|----------------|--------------------|---------------|-------|
| 12 Month- ECL                    | 1,153           | 101            | (3)                | (535)         | 716   |
| Lifetime ECL not credit impaired | 73              | 2              | -                  | (7)           | 68    |
| Lifetime ECL credit impaired     | -               | -              | -                  | -             | -     |
|                                  | 1,226           | 103            | (3)                | (542)         | 784   |

#### a. Legal

In the conduct of its ordinary course of business, the Group is exposed to various actual and potential claims, lawsuits. The Group makes provision for amounts that would be required to settle obligations that may crystallise in the event of unfavourable outcome of the lawsuits.

Estimates of provisions required are based on management judgment. See note 31.5 for further details.

These claims are expected to be settled in the next financial year.

#### b. Taxes and levies

Provisions for taxes and levies relates to additional assessment on taxes, including withholding tax, value added tax, PAYE tax.

#### c. Expected credit loss for off balance sheet exposures

This relates to expected credit loss on off balance sheet exposures in accordance with IFRS 9 Financial Instruments and are expected to be carried in the books till the maturity of the transactions.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 27. Other liabilities

| 27.1. Summary   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Trading settlement liabilities (see note (vii) below)                     | 38,230                   | 1,281                    | -                        | -                        |
| Cash-settled share-based payment liability (note 32.1)                    | 925                      | 687                      | 365                      | 129                      |
| Accrued expenses - staff  | 4,371                    | 4,871                    | 753                      | 609                      |
| Deferred revenue (see note (iv) below)                                    | 17,480                   | 1,349                    | -                        | -                        |
| Accrued expenses - others   | 5,861                    | 5,033                    | 552                      | 512                      |
| Due to Group companies (see note 36.3)                                    | 38,765                   | 15,382                   | 33,414                   | 3,701                    |
| Collections / remittance payable (see note (i) below)                     | 219,794                  | 225,719                  | 152                      | 145                      |
| Customer deposit for letters of credit                                    | 25,897                   | 26,100                   | -                        | -                        |
| Unclaimed balance (see note (ii) below)                                   | 2,963                    | 2,809                    | -                        | -                        |
| Payables to suppliers and asset management clients                        | 2,215                    | 3,358                    | 6                        | 4                        |
| Draft and bank cheque payable   | 784                      | 1,535                    | -                        | -                        |
| Electronic channels settlement liability                                  | 3,997                    | 1,786                    | -                        | -                        |
| Unclaimed dividends liability (see note (iii) below)                      | 3,514                    | 3,021                    | 3,514                    | 3,021                    |
| Clients' cash collateral for derivative transactions (see note (v) below) | 46,945                   | 44,854                   | -                        | -                        |
| Lease liabilities (see note 27.2)   | 473                      | 89                       | -                        | -                        |
| Sundry liabilities (viii)   | 48,304                   | 8,459                    | 76                       | 748                      |
|   | <b>460,518</b>           | <b>346,333</b>           | <b>38,832</b>            | <b>8,869</b>             |
| Current   | 428,951                  | 333,234                  | 34,947                   | 5,715                    |
| Non-current   | 31,567                   | 13,099                   | 3,885                    | 3,154                    |
|   | <b>460,518</b>           | <b>346,333</b>           | <b>38,832</b>            | <b>8,869</b>             |

i. Collections and remittance payable includes ₦26 billion (Dec 2020: ₦51 billion) relating to balance held in respect of clearing and settlement activities for NIBSS, FMDQ over-the-counter foreign exchange transactions.

ii. Unclaimed balances include demand drafts not yet presented for payment by beneficiaries.

iii. Amount represents liability in respect of unclaimed dividends not yet claimed as at 31 December 2021 by shareholders after 15 months as per the Securities and Exchange Commission circular. The assets held for the liability are presented in note 11.1 and note 15 (ii).

iv. In determining the fair value of derivative instruments such as swap contracts, all valuation inputs used by management were not directly observable which gave rise to deferral day one gain. Day one profit or loss could arise due to the fact that the counterparty credit risk, own credit risk and cross-correlation quanto risk inherent in the swap contracts are not directly or are indirectly observable from current market transactions in the same instrument.

v. Amount represents margin cash collateral for FX futures.

vi. Lease liabilities are initially measured at the present value of the contractual payments due to the lessor over the lease term.

vii. Amount relates to unsettled dealing balances as at end of the year.

viii. Included in sundry liabilities are non-financial institution Vostro account.

| 27.2. Lease liabilities                   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Opening balance for the year              | 89                       | 132                      | -                        | -                        |
| Additions                                 | 378                      | -                        | -                        | -                        |
| Finance cost                              | 6                        | -                        | -                        | -                        |
| Payments during the year                  | -                        | (43)                     | -                        | -                        |
| <b>Closing balance at end of the year</b> | <b>473</b>               | <b>89</b>                | <b>-</b>                 | <b>-</b>                 |

#### Maturity analysis of lease liabilities

The maturity analysis is based on the remaining years to contractual maturity from year end.

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Repayable on demand                          | -                        | -                        | -                        | -                        |
| Maturing within 1 month                      | 219                      | -                        | -                        | -                        |
| Maturing after 1 month but within 6 months   | 25                       | -                        | -                        | -                        |
| Maturing after 6 months but within 12 months | 75                       | 89                       | -                        | -                        |
| Maturing after 12 months                     | 481                      | -                        | -                        | -                        |
|  | <b>800</b>               | <b>89</b>                | <b>-</b>                 | <b>-</b>                 |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 28. Classification of financial instruments

#### Accounting classifications and fair values

The table below sets out the Group's classification of assets and liabilities, and their fair values.

| 31 December 2021                  | Note | Fair value through P&L |                          |                                  |                 | Amortised cost | Fair-value through other comprehensive income |                      |           | Total carrying amount | Fair value <sup>1</sup> |
|-----------------------------------|------|------------------------|--------------------------|----------------------------------|-----------------|----------------|---|----------------------|-----------|-----------------------|-------------------------|
|                                   |      | Held for trading       | Designated at fair value | Fair value through P/L - default | Debt Instrument |                | Equity Instrument                             | Other amortised cost |           |                       |                         |
|                                   |      | ₦'million              | ₦'million                | ₦'million                        | ₦'million       |                | ₦'million                                     | ₦'million            | ₦'million |                       |                         |
| <b>Assets</b>                     |      |                        |                          |                                  |                 |                |   |                      |           |                       |                         |
| Cash and bank balances            | 7    | -                      | -                        | 623,216                          | 29,854          | -              | -   | -                    | 653,070   | 653,070               |                         |
| Derivative assets                 | 10.6 | 41,212                 | -                        | -                                | -               | -              | -   | -                    | 41,212    | 41,212                |                         |
| Trading assets                    | 9.1  | 98,743                 | -                        | -                                | -               | -              | -   | -                    | 98,743    | 98,743                |                         |
| Pledged assets                    | 8    | 95,187                 | -                        | -                                | -               | 87,148         | -   | -                    | 182,335   | 182,335               |                         |
| Financial investments             | 11   | -                      | -                        | 47,795                           | 5,109           | 580,709        | 3,021   | -                    | 636,634   | 636,634               |                         |
| Loans and advances to banks       | 12   | -                      | -                        | -                                | 16,096          | -              | -   | -                    | 16,096    | 16,096                |                         |
| Loans and advances to customers   | 12   | -                      | -                        | -                                | 921,044         | -              | -   | -                    | 921,044   | 907,873               |                         |
| Other assets (see (a) below)      |      | -                      | -                        | -                                | 120,385         | -              | -   | -                    | 120,385   | 120,385               |                         |
|                                   |      | 235,142                | -                        | 671,011                          | 1,092,488       | 667,857        | 3,021   | -                    | 2,669,519 | 2,656,348             |                         |
| <b>Liabilities</b>                |      |                        |                          |                                  |                 |                |   |                      |           |                       |                         |
| Derivative liabilities            | 10.6 | 25,364                 | -                        | -                                | -               | -              | -   | -                    | 25,364    | 25,364                |                         |
| Trading liabilities               | 9.2  | 112,023                | -                        | -                                | -               | -              | -   | -                    | 112,023   | 112,023               |                         |
| Deposits from banks               | 22   | -                      | -                        | -                                | -               | -              | -   | 431,862              | 431,862   | 431,862               |                         |
| Deposits from customers           | 22   | -                      | -                        | -                                | -               | -              | -   | 1,126,535            | 1,126,535 | 1,126,535             |                         |
| Debt securities issued            | 24   | -                      | -                        | -                                | -               | -              | -   | 47,419               | 47,419    | 47,419                |                         |
| Other borrowings                  | 23   | -                      | -                        | -                                | -               | -              | -   | 136,434              | 136,434   | 136,434               |                         |
| Other liabilities (see (b) below) |      | -                      | -                        | -                                | -               | -              | -   | 443,038              | 443,038   | 443,038               |                         |
|                                   |      | 137,387                | -                        | -                                | -               | -              | -   | 2,185,288            | 2,322,675 | 2,322,675             |                         |

<sup>1</sup> Carrying value has been used where it closely approximates fair values. Fair value estimates are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. Where available, the most suitable measure for fair value is the quoted market price. In the absence of organised secondary markets for financial instruments, such as loans, deposits and unlisted derivatives, direct market prices are not always available. The fair value of such instruments was therefore calculated on the basis of well-established valuation techniques using current market parameters.

- Other assets presented in the table above comprise financial assets only. The following items have been excluded: prepayment, indirect / withholding tax receivable, and accrued income.
- Other liabilities presented in the table above comprise financial liabilities only other than deferred revenue.
- Assessment of the fair value is not material as the carrying amount closely resembles the fair value and over 70% of the assets matures within one year.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 28. Classification of financial instruments (continued)

| 31 December 2020                  | Note | Fair value through P&L |                          |                                  |                | Fair-value through other comprehensive income |                   |                      |                       |                         |
|-----------------------------------|------|------------------------|--------------------------|----------------------------------|----------------|---|-------------------|----------------------|-----------------------|-------------------------|
|                                   |      | Held for trading       | Designated at fair value | Fair value through P/L - default | Amortised cost | Debt Instrument                               | Equity Instrument | Other amortised cost | Total carrying amount | Fair value <sup>1</sup> |
|                                   |      |                        |                          |                                  |                |   |                   |                      |                       |                         |
| <b>Assets</b>                     |      |                        |                          |                                  |                |   |                   |                      |                       |                         |
| Cash and bank balances            | 7    | -                      | -                        | 434,706                          | 192,405        | -   | -                 | -                    | 627,111               | 627,111                 |
| Derivative assets                 | 10.6 | 46,233                 | -                        | -                                | -              | -   | -                 | -                    | 46,233                | 46,233                  |
| Trading assets                    | 9.1  | 169,655                | -                        | -                                | -              | -   | -                 | -                    | 169,655               | 169,655                 |
| Pledged assets                    | 8    | 3,499                  | -                        | -                                | -              | 167,079                                       | -                 | -                    | 170,578               | 170,578                 |
| Financial investments             | 11   | -                      | -                        | 58,994                           | 16,326         | 533,994                                       | 3,048             | -                    | 612,362               | 612,362                 |
| Loans and advances to banks       | 12   | -                      | -                        | -                                | 7,828          | -   | -                 | -                    | 7,828                 | 7,828                   |
| Loans and advances to customers   | 12   | -                      | -                        | -                                | 625,139        | -   | -                 | -                    | 625,139               | 616,200                 |
| Other assets (see (a) below)      |      | -                      | -                        | -                                | 167,038        | -   | -                 | -                    | 167,038               | 167,038                 |
|                                   |      | 219,387                | -                        | 493,700                          | 1,008,736      | 701,073                                       | 3,048             | -                    | 2,425,944             | 2,425,944               |
| <b>Liabilities</b>                |      |                        |                          |                                  |                |   |                   |                      |                       |                         |
| Derivative liabilities            | 10.6 | 37,382                 | -                        | -                                | -              | -   | -                 | -                    | 37,382                | 37,382                  |
| Trading liabilities               | 9.2  | 188,500                | -                        | -                                | -              | -   | -                 | -                    | 188,500               | 188,500                 |
| Deposits from banks               | 22   | -                      | -                        | -                                | -              | -   | -                 | 505,622              | 505,622               | 505,622                 |
| Deposits from customers           | 22   | -                      | -                        | -                                | -              | -   | -                 | 819,944              | 819,944               | 819,944                 |
| Subordinated debt                 | 24   | -                      | -                        | -                                | -              | -   | -                 | 68,269               | 68,269                | 68,269                  |
| Other borrowings                  | 23   | -                      | -                        | -                                | -              | -   | -                 | 112,031              | 112,031               | 112,031                 |
| Other liabilities (see (b) below) |      | -                      | -                        | -                                | -              | -   | -                 | 344,984              | 344,984               | 344,984                 |
|                                   |      | 225,882                | -                        | -                                | -              | -   | -                 | 1,850,850            | 2,076,732             | 2,076,732               |

<sup>1</sup> Carrying value has been used where it closely approximates fair values. Fair value estimates are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. Where available, the most suitable measure for fair value is the quoted market price. In the absence of organised secondary markets for financial instruments, such as loans, deposits and unlisted derivatives, direct market prices are not always available. The fair value of such instruments was therefore calculated on the basis of well-established valuation techniques using current market parameters.

- Other assets presented in the table above comprise financial assets only. The following items have been excluded: prepayment, indirect / withholding tax receivable, and accrued income.
- Other liabilities presented in the table above comprise financial liabilities only. The following items have been excluded: deferred revenue.
- Assessment of the fair value is not material as the carrying amount closely resembles the fair value and over 70% of the assets matures within one year.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 29. Fair values of financial instruments

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, fair values are determined using other valuation techniques.

##### 29.1. Valuation models

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

Level 1 - fair values are based on quoted market prices (unadjusted) in active markets for an identical instrument.

Level 2 - fair values are calculated using valuation techniques based on observable inputs, either directly (that is, as quoted prices) or indirectly (that is, derived from quoted prices). This category includes instruments valued using quoted market prices in active markets for similar instruments, quoted prices for identical or similar instruments in markets that are considered less than active or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3 - fair values are based on valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Valuation techniques include discounted cash flow models, comparison with similar instruments for which market observable prices exist, Black-Scholes and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, bonds and equity prices, foreign exchange rates, equity prices and expected volatilities and correlations.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments;
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves;
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value;
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

Fair value estimates obtained from models are adjusted for any other factors, such as liquidity risk or model uncertainties, to the extent that the Group believes that a third party market participant would take them into account in pricing a transaction. For measuring derivatives that might change classification from being an asset to a liability or vice versa such as interest rate swaps, fair values take into account the credit valuation adjustment (CVA) when market participants take this into consideration in pricing the derivatives.

##### 29.2. Valuation framework

The Group has an established control framework with respect to the measurement of fair values. This framework includes a Market Risk function, which has overall responsibility for independently verifying the results of trading operations and all significant fair value measurements, and a Product Control function, which is independent of front office management and reports to the Chief Financial Officer. The roles performed by both functions include:

- verification of observable pricing
- re-performance of model valuations;
- review and approval process for new models and changes to models
- calibration and back-testing of models against observed market transactions;
- analysis and investigation of significant daily valuation movements; and
- review of significant unobservable inputs, valuation adjustments and significant changes to the fair value measurement of level 3 instruments.

Significant valuation issues are reported to the audit committee.

##### 29.3. Financial instruments measured at fair value - fair value hierarchy

The tables below analyse financial instruments carried at fair value at the end of the reporting year, by level of fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position. See note 4.5 on accounting policies on fair value.

| Group                                 | Note | Carrying amount<br>₦'million | Level 1<br>₦'million | Level 2<br>₦'million | Level 3<br>₦'million | Total<br>₦'million |
|---------------------------------------|------|------------------------------|----------------------|----------------------|----------------------|--------------------|
| <b>31 December 2021</b>               |      |                              |                      |                      |                      |                    |
| <b>Assets</b>                         |      |                              |                      |                      |                      |                    |
| Cash and bank balances                | 7    | 623,216                      | -                    | 623,216              | -                    | 623,216            |
| Derivative assets                     | 10.6 | 41,212                       | -                    | 29,843               | 11,369               | 41,212             |
| Trading assets                        | 9.1  | 98,743                       | 88,300               | 10,443               | -                    | 98,743             |
| Pledged assets                        | 8    | 182,335                      | 182,335              | -                    | -                    | 182,335            |
| Financial investments                 | 28   | 631,525                      | 628,504              | -                    | 3,021                | 631,525            |
|                                       |      | 1,577,031                    | 899,139              | 663,502              | 14,390               | 1,577,031          |
| <b>Comprising:</b>                    |      |                              |                      |                      |                      |                    |
| Held-for-trading                      |      | 235,142                      | 183,487              | 653,059              | 11,369               | 847,915            |
| FV through other comprehensive income |      | 1,341,889                    | 715,652              | 10,443               | 3,021                | 729,116            |
|                                       |      | 1,577,031                    | 899,139              | 663,502              | 14,390               | 1,577,031          |
| <b>Liabilities</b>                    |      |                              |                      |                      |                      |                    |
| Derivative liabilities                | 10.6 | 25,364                       | -                    | 25,364               | -                    | 25,364             |
| Trading liabilities                   | 9.2  | 112,023                      | 117                  | 111,906              | -                    | 112,023            |
|                                       |      | 137,387                      | 117                  | 137,270              | -                    | 137,387            |
| <b>Comprising:</b>                    |      |                              |                      |                      |                      |                    |
| Held-for-trading                      |      | 137,387                      | 117                  | 137,270              | -                    | 137,387            |
|                                       |      | 137,387                      | 117                  | 137,270              | -                    | 137,387            |

There were no transfers between Level 1 and Level 2 during the year. No reclassifications were made in or out of level 3 during the year.



## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 29. Fair values of financial instruments (continued)

##### 29.3. Financial instruments measured at fair value - fair value hierarchy

| Group                                 | Note | Carrying amount<br>₦'million | Level 1<br>₦'million | Level 2<br>₦'million | Level 3<br>₦'million | Total<br>₦'million |
|---------------------------------------|------|------------------------------|----------------------|----------------------|----------------------|--------------------|
| <b>31 December 2020</b>               |      |                              |                      |                      |                      |                    |
| <b>Assets</b>                         |      |                              |                      |                      |                      |                    |
| Cash and bank balances                | 7    | 434,706                      | -                    | 434,706              | -                    | 434,706            |
| Derivative assets                     | 10.6 | 46,233                       | -                    | 39,661               | 6,572                | 46,233             |
| Trading assets                        | -    | 169,655                      | 169,655              | -                    | -                    | 169,655            |
| Pledged assets                        | 8    | 170,578                      | 170,578              | -                    | -                    | 170,578            |
| Financial investments                 | 28   | 596,035                      | 592,987              | -                    | 3,048                | 596,035            |
|                                       |      | 1,417,207                    | 933,220              | 474,367              | 9,620                | 1,417,207          |
| <b>Comprising:</b>                    |      |                              |                      |                      |                      |                    |
| Held-for-trading                      |      | 219,387                      | 173,154              | 474,367              | 6,572                | 654,093            |
| FV through other comprehensive income |      | 1,197,820                    | 760,066              | -                    | 3,048                | 763,114            |
|                                       |      | 1,417,207                    | 933,220              | 474,367              | 9,620                | 1,417,207          |
| <b>Liabilities</b>                    |      |                              |                      |                      |                      |                    |
| Derivative liabilities                | 10.6 | 37,382                       | -                    | 37,382               | -                    | 37,382             |
| Trading liabilities                   | 9.2  | 188,500                      | 53,488               | 135,012              | -                    | 188,500            |
|                                       |      | 225,882                      | 53,488               | 172,394              | -                    | 225,882            |
| <b>Comprising:</b>                    |      |                              |                      |                      |                      |                    |
| Held-for-trading                      |      | 225,882                      | 53,488               | 172,394              | -                    | 225,882            |
|                                       |      | 225,882                      | 53,488               | 172,394              | -                    | 225,882            |

There were no transfers between Level 1 and Level 2 during the year. No reclassifications were made in or out of level 3 during the year.

#### 29.4. Level 3 fair value measurement

i. The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in level 3 of the fair value hierarchy.

|   | Derivative assets<br>₦'million | Financial investments<br>₦'million | Total<br>₦'million |
|---|--------------------------------|------------------------------------|--------------------|
| <b>Balance at 1 January 2021</b>                      | 6,572                          | 3,048                              | 9,620              |
| (Losses) included in profit or loss - Trading revenue | (10,930)                       | -                                  | (10,930)           |
| Gain/(Loss) recognised in other comprehensive income  | -                              | 519                                | 519                |
| Originations and purchases                            | -                              | -                                  | -                  |
| Day one profit / (loss) recognised                    | 15,727                         | -                                  | 15,727             |
| Sales and settlements                                 | -                              | (546)                              | (546)              |
| Write back of impairment                              | -                              | -                                  | -                  |
| <b>Balance at 31 December 2021</b>                    | <b>11,369</b>                  | <b>3,021</b>                       | <b>14,390</b>      |
| <b>Balance at 1 January 2020</b>                      | 26,143                         | 2,685                              | 28,828             |
| Gains included in profit or loss - Trading revenue    | 1,781                          | -                                  | 1,781              |
| Gain recognised in other comprehensive income         | -                              | 363                                | 363                |
| Originations and purchases                            | -                              | -                                  | -                  |
| Day one profit / (loss) recognised                    | 7,197                          | -                                  | 7,197              |
| Sales and settlements                                 | (28,549)                       | -                                  | (28,549)           |
| Write back of impairment                              | -                              | -                                  | -                  |
| <b>Balance at 31 December 2020</b>                    | <b>6,572</b>                   | <b>3,048</b>                       | <b>9,620</b>       |

Gain or loss for the year in the table above are presented in the statement of profit or loss and other comprehensive income as follows:

|                            | Derivative assets<br>₦'million | Financial investments<br>₦'million | Total<br>₦'million |
|----------------------------|--------------------------------|------------------------------------|--------------------|
| <b>31 December 2021</b>    |                                |                                    |                    |
| Other comprehensive income | -                              | 519                                | 519                |
| Trading revenue            | (10,930)                       | -                                  | (10,930)           |
|                            | (10,930)                       | 519                                | (10,411)           |
| <b>31 December 2020</b>    |                                |                                    |                    |
| Other comprehensive income | -                              | 363                                | 363                |
| Trading revenue            | 1,781                          | -                                  | 1,781              |
|                            | 1,781                          | 363                                | 2,144              |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 29.4. Level 3 fair value measurement (continued)

##### ii. Unobservable inputs used in measuring fair value

The information below describes the significant unobservable inputs used at year end in measuring financial instruments categorised as level 3 in the fair value hierarchy.

| Type of financial instrument | Fair value as at 31-Dec-2021 (₦'million) | Valuation technique   | Significant unobservable input   | Fair value measurement sensitivity to unobservable input  |
|------------------------------|--|---|--|---|
| Unquoted equities            | 3,021 (2020: 3,049)                      | Dividend valuation method, Average maintainable earnings method, Weighted average maintainable earnings method amongst others | <ul style="list-style-type: none"> <li>Risk adjusted discount rate</li> <li>Earning capitalisation rate</li> </ul>   | A significant increase in the spread above the risk-free rate would result in a lower fair value.                               |
| Derivative assets            | 11,369 (2020: 6,572)                     | Discounted cash flow  | <ul style="list-style-type: none"> <li>Own credit risk (DVA)</li> <li>Counterparty credit risk (CVA, basis risk and country risk premium)</li> <li>USD / NGN quanto risk</li> <li>Implied FX volatility</li> </ul> | A significant move (either positive or negative) in the unobservable input will result in a significant move in the fair value. |

##### iii. The effect of unobservable inputs on fair value measurement (sensitivity analysis)

The table below indicates the valuation techniques and main assumptions used in the determination of the fair value of the level 3 assets and liabilities measured at fair value on a recurring basis. The table further indicates the effect that a significant change in one or more of the inputs to a reasonably possible alternative assumption would have on profit or loss at the reporting date.

|                      | Valuation technique  | Significant unobservable input   | Variance in fair value measurement | Effect on OCI        |                        |
|----------------------|----------------------|--|------------------------------------|----------------------|------------------------|
|                      |                      |  |                                    | Favourable ₦'million | Unfavourable ₦'million |
| <b>December 2021</b> |                      |  |                                    |                      |                        |
| Unquoted equities    | Discounted cash flow | Risk adjusted discount rate  | From (2%) to 2%                    | 57                   | (59)                   |
| Derivative assets    | Discounted cash flow | <ul style="list-style-type: none"> <li>Own credit risk (DVA)</li> <li>Counterparty credit risk (CVA, basis risk and country risk premium)</li> <li>USD / NGN quanto risk</li> <li>Implied FX volatility</li> </ul> | From (1%) to 1%                    | 441                  | (445)                  |
| <b>December 2020</b> |                      |  |                                    |                      |                        |
| Unquoted equities    | Discounted cash flow | Risk adjusted discount rate  | From (2%) to 2%                    | 237                  | (186)                  |
| Derivative assets    | Discounted cash flow | <ul style="list-style-type: none"> <li>Own credit risk (DVA)</li> <li>Counterparty credit risk (CVA, basis risk and country risk premium)</li> <li>USD / NGN quanto risk</li> <li>Implied FX volatility</li> </ul> | From (1%) to 1%                    | 627                  | (623)                  |

#### 29.5. Financial instruments not measured at fair value - fair value hierarchy

The following table set out the fair values of financial instruments not measured at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised.

| Group                           | Carrying value<br>₦'million | Level 1<br>₦'million | Level 2<br>₦'million | Level 3<br>₦'million | Total fair value<br>₦'million |
|---------------------------------|-----------------------------|----------------------|----------------------|----------------------|-------------------------------|
| <b>31 December 2021</b>         |                             |                      |                      |                      |                               |
| <b>Assets</b>                   |                             |                      |                      |                      |                               |
| Cash and bank balances          | 29,854                      | -                    | 29,854               | -                    | 29,854                        |
| Financial investments           | 5,109                       | -                    | 5,109                | -                    | 5,109                         |
| Loans and advances to banks     | 16,096                      | -                    | 16,096               | -                    | 16,096                        |
| Loans and advances to customers | 921,044                     | -                    | 921,044              | -                    | 921,044                       |
| Other financial assets          | 120,385                     | -                    | 120,385              | -                    | 120,385                       |
|                                 | 1,092,488                   | -                    | 1,092,488            | -                    | 1,092,488                     |
| <b>Liabilities</b>              |                             |                      |                      |                      |                               |
| Deposits from banks             | 431,862                     | -                    | 431,862              | -                    | 431,862                       |
| Deposits from customers         | 1,126,535                   | -                    | 1,126,535            | -                    | 1,126,535                     |
| Other borrowings                | 136,434                     | -                    | 136,434              | -                    | 136,434                       |
| Debt securities issued          | 47,419                      | 30,107               | 17,312               | -                    | 47,419                        |
| Other financial liabilities     | 443,038                     | -                    | 443,038              | -                    | 443,038                       |
|                                 | 2,185,288                   | 30,107               | 2,155,181            | -                    | 2,185,288                     |

| Group                           | Carrying value<br>₦'million | Level 1<br>₦'million | Level 2<br>₦'million | Level 3<br>₦'million | Total fair value<br>₦'million |
|---------------------------------|-----------------------------|----------------------|----------------------|----------------------|-------------------------------|
| <b>31 December 2020</b>         |                             |                      |                      |                      |                               |
| <b>Assets</b>                   |                             |                      |                      |                      |                               |
| Cash and bank balances          | 192,405                     | -                    | 192,405              | -                    | 192,405                       |
| Financial investments           | 16,326                      | -                    | 16,326               | -                    | 16,326                        |
| Loans and advances to banks     | 7,828                       | -                    | 7,828                | -                    | 7,828                         |
| Loans and advances to customers | 625,139                     | -                    | 625,139              | -                    | 625,139                       |
| Other financial assets          | 167,038                     | -                    | 167,038              | -                    | 167,038                       |
|                                 | 1,008,736                   | -                    | 1,008,736            | -                    | 1,008,736                     |
| <b>Liabilities</b>              |                             |                      |                      |                      |                               |
| Deposits from banks             | 505,622                     | -                    | 505,622              | -                    | 505,622                       |
| Deposits from customers         | 819,944                     | -                    | 819,944              | -                    | 819,944                       |
| Other borrowings                | 112,031                     | -                    | 112,031              | -                    | 112,031                       |
| Debt securities issued          | 68,269                      | -                    | 68,269               | -                    | 68,269                        |
| Other financial liabilities     | 344,984                     | -                    | 344,984              | -                    | 344,984                       |
|                                 | 1,850,850                   | -                    | 1,850,850            | -                    | 1,850,850                     |

Fair value of loans and advances is estimated using discounted cash flow techniques. Input into the valuation techniques includes interest rates and expected cash flows. Expected cash flows are discounted at current market rates to determine fair value.

Fair value of deposits from banks and customers is estimated using discounted cash flow techniques, applying the rates offered for deposits of similar maturities and terms. The fair value of deposits payable on demand is the amount payable at the reporting date.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 30. Financial instruments subject to offsetting, enforceable master netting arrangements and similar agreements

IFRS requires financial assets and financial liabilities to be offset and the net amount presented in the statement of financial position when, and only when, the Group and Company have a current legally enforceable right to set off recognised amounts, as well as the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Accordingly, the following table sets out the impact of offset, as well as financial assets and financial liabilities that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they have been offset in accordance with IFRS.

It should be noted that the information below is not intended to represent the Group and Company's actual credit exposure, nor will it agree to that presented in the statement of financial position.

|                                 | Gross amount of recognised financial assets <sup>1</sup> | Gross amounts of recognised financial liabilities offset in the statement of financial position <sup>2</sup> | Net amounts of financial assets presented in the statement of financial position | Financial instruments, financial collateral and cash collateral <sup>3</sup> | Net amount |
|---------------------------------|--|--|--|--|------------|
| Group                           | ₦'million  | ₦'million  | ₦'million  | ₦'million  | ₦'million  |
| <b>31 December 2021</b>         |  |  |  |  |            |
| <b>Assets</b>                   |  |  |  |  |            |
| Derivative assets               | 33,339   | -  | 33,339   | (33,339)   | -          |
| Loans and advances to customers | 14,155   | -  | 14,155   | (1,332)  | 12,823     |
|                                 | 47,494   | -  | 47,494   | (34,671)   | 12,823     |

|                         | Gross amount of recognised financial liabilities <sup>1</sup> | Gross amounts of recognised financial assets offset in the statement of financial position <sup>2</sup> | Net amounts of financial liabilities presented in the statement of financial position | Financial instruments, financial collateral and cash collateral <sup>3</sup> | Net amount |
|-------------------------|---|---|---|--|------------|
| Group                   | ₦'million   | ₦'million   | ₦'million   | ₦'million  | ₦'million  |
| <b>31 December 2021</b> |   |   |   |  |            |
| <b>Liabilities</b>      |   |   |   |  |            |
| Derivative liabilities  | 24,805  | -   | 24,805  | (24,805)   | -          |
| Deposits from customers | 1,332   | -   | 1,332   | (1,332)  | -          |
|                         | 26,137  | -   | 26,137  | (26,137)   | -          |

<sup>1</sup>Gross amounts are disclosed for recognised assets and liabilities that are either offset in the statement of financial position or subject to a master netting arrangement or a similar agreement, irrespective of whether the offsetting criteria is met.

<sup>2</sup>The amounts that qualify for offset in accordance with the criteria per IFRS.

<sup>3</sup>Related amounts not offset in the statement of financial position that are subject to a master netting arrangement or similar agreement, including financial collateral (whether recognised or unrecognised) and cash collateral.

The table below sets out the nature of agreement and the types of rights relating to items which do not qualify for offset but that are subject to a master netting arrangement or similar agreement.

|                                   | Nature of agreement                 | Related rights   |
|-----------------------------------|-------------------------------------|--|
| Derivative assets and liabilities | ISDAs                               | The agreement allows for set off in the event of default |
| Trading liabilities               | Global master repurchase agreements | The agreement allows for set off in the event of default |

|                                 | Gross amount of recognised financial assets <sup>1</sup> | Gross amounts of recognised financial liabilities offset in the statement of financial position <sup>2</sup> | Net amounts of financial assets presented in the statement of financial position | Financial instruments, financial collateral and cash collateral <sup>3</sup> | Net amount |
|---------------------------------|--|--|--|--|------------|
| Group                           | ₦'million  | ₦'million  | ₦'million  | ₦'million  | ₦'million  |
| <b>31 December 2020</b>         |  |  |  |  |            |
| <b>Assets</b>                   |  |  |  |  |            |
| Derivative assets               | 40,225   | -  | 40,225   | (40,225)   | -          |
| Loans and advances to customers | 18,671   | -  | 18,671   | (1,760)  | 16,910     |
|                                 | 58,896   | -  | 58,896   | (41,985)   | 16,910     |

|                         | Gross amount of recognised financial liabilities <sup>1</sup> | Gross amounts of recognised assets offset in the statement of financial position <sup>2</sup> | Net amounts of financial liabilities presented in the statement of financial position | Financial instruments, financial collateral and cash collateral <sup>3</sup> | Net amount |
|-------------------------|---|---|---|--|------------|
| Group                   | ₦'million   | ₦'million   | ₦'million   | ₦'million  | ₦'million  |
| <b>31 December 2020</b> |   |   |   |  |            |
| <b>Liabilities</b>      |   |   |   |  |            |
| Derivative liabilities  | (29,494)  | -   | (29,494)  | 29,494   | -          |
| Deposits from customers | 1,760   | -   | 1,760   | (1,760)  | -          |
|                         | (27,734)  | -   | (27,734)  | 27,734   | -          |

<sup>1</sup>Gross amounts are disclosed for recognised assets and liabilities that are either offset in the statement of financial position or subject to a master netting arrangement or a similar agreement, irrespective of whether the offsetting criteria is met.

<sup>2</sup>The amounts that qualify for offset in accordance with the criteria per IFRS.

<sup>3</sup>Related amounts not offset in the statement of financial position that are subject to a master netting arrangement or similar agreement, including financial collateral (whether recognised or unrecognised) and cash collateral.

The table below sets out the nature of agreement and the types of rights relating to items which do not qualify for offset but that are subject to a master netting arrangement or similar agreement.

|                                   | Nature of agreement                 | Related rights   |
|-----------------------------------|-------------------------------------|--|
| Derivative assets and liabilities | ISDAs                               | The agreement allows for set off in the event of default |
| Trading liabilities               | Global master repurchase agreements | The agreement allows for set off in the event of default |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 31. Contingent liabilities and commitments

| 31.1. Contingent liabilities | Group                    |                          | Company                  |                          |
|------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                              | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Letters of credit            | 185,714                  | 100,654                  | -                        | -                        |
| Bonds and Guarantees         | 104,418                  | 112,968                  | -                        | -                        |
|                              | 290,132                  | 213,622                  | -                        | -                        |

Bonds and Guarantees and letters of credit are given to third parties as security to support the performance of a customer to third parties. As the Group will only be required to meet these obligations in the event of the customer's default, the cash requirements of these instruments are expected to be considerably below their nominal amounts. The expected credit loss of ₦794 million (Dec 2020: ₦1,226 million) on this has been included in provisions (see note 26).

### 31.2. Capital commitments

|   |        |        |     |       |
|---|--------|--------|-----|-------|
| Contracted capital expenditure                        | 829    | 724    | 35  | 28    |
| Capital expenditure authorised but not yet contracted | 28,023 | 27,302 | 386 | 995   |
|   | 28,852 | 28,026 | 421 | 1,023 |

The above commitments relates to capital expenditure on property plant and equipment and the expenditure will be funded from the Group's internal resources.

### 31.3. Loan commitments

As at 31 Dec 2021, the Group had loan commitments amounting to ₦114.37 billion (Dec 2020: ₦89.27 billion) in respect of various loan contracts. The expected credit loss on the off-balance sheet exposures amounts to ₦889 million (Dec 2020: ₦1,226 million).

### 31.4. Third party funds under management and funds under administration

Members of the Group provide discretionary and non-discretionary investment management services to institutional and private investors.

Commissions and fees earned in respect of trust and management activities performed are included in profit or loss.

Assets managed and funds administrated on behalf of third parties include:

|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|--|--------------------------|--------------------------|
| Pension funds                                  | 4,253,286                | 3,760,384                |
| Unit Trusts / Collective investments           | 829,742                  | 870,586                  |
| Trusts and Estates                             | 63,186                   | 59,399                   |
| Assets held under custody - custodial services | 4,124,023                | 3,733,139                |
|  | 9,270,237                | 8,423,508                |

Income earned in fiduciary capacity are disclosed in note 32.3

### 31.5. Legal proceedings

In the ordinary course of business the Group is exposed to various actual and potential claims, lawsuits and other proceedings that relate to alleged errors, omissions, breaches. The Directors are satisfied, based on present information and the assessed probability of such existing claims crystallising that the Group has adequate insurance cover and / or provisions in place to meet such claims.

The Group litigation portfolio as at 31 December 2021 consisted of 373 cases and aggregate value of monetary claims against the Stanbic IBTC Group was ₦118,012,784,378.45; USD\$4,438,678.78 and GBP £74,284.64.

Included in the total number of litigation above is the case involving Stanbic IBTC Bank PLC as Appellant where the Court of Appeal, Lagos Division delivered Judgment on Monday, 20 September 2021 and reduced the damages awarded by the High Court from ₦50 billion to ₦5 billion. The Bank being dissatisfied with the Judgment of the Court of Appeal, filed a Notice of Appeal and Motion for stay of execution of the Judgment. The Bank's Motion for stay of execution was granted by the Court of Appeal on 24 November 2021. The Bank has compiled and transmitted the records of appeal to the Supreme Court and the Bank's appeal is duly entered as SC/CV/1075/2021. The same Judgment holds in the CRC Credit Bureau appeal.

The claims against the Group are generally considered to have a low likelihood of success and the Group is actively defending same. Management believes that the ultimate resolution of any of the proceedings will not have a significantly adverse effect on the Group.

Where the Group envisages that there is a more than average chance that a claim against it will succeed, adequate provisions are raised in respect of such claim. See note 26 for details of provisions.

Below is the distribution of cases across the hierarchy of courts;

| Court Hierarchy  | Number of cases |
|--|-----------------|
| Magistrate, High Court, Federal High Court and National Industrial Court | 324             |
| Court of Appeal  | 38              |
| Supreme Court  | 11              |

In addition, the Bank subsidiary is involved in litigation against AMCON, please refer to note 31.6 for further details.

### 31.6. Asset Management Corporation of Nigeria (AMCON) Clawback

The Bank had in December 2012 entered into an agreement with AMCON to purchase the Eligible Assets (non-performing loan) of a client, which the Bank had classified as "doubtful". AMCON confirmed its willingness to purchase the proposed Eligible Assets at a total consideration of about ₦10 billion, which sale/purchase was concluded in December of 2012. As a precondition for the sale, AMCON unequivocally stated that the pricing of the Eligible Bank Assets was subject to adjustment within twelve (12) months in line with AMCON guidelines after due diligence on information the Bank had supplied to AMCON.

AMCON by a letter dated 4 October 2017 informed the Bank of its intention to reprice the loan and claw back the sum of ₦5.7 billion, being what was alleged to be excess overpaid consideration, as a result of what was felt was an overvaluation. The Bank in its response to the allegation, emphatically denied the allegations and provided evidence to AMCON to the contrary. The Bank noted that AMCON's attempt to reprice the sold Assets, were outside the 12-month claw-back period provided in AMCON's guidelines.

Notwithstanding all the clarifications made by the Bank, AMCON proceeded to apply to the Central Bank of Nigeria (CBN) to debit the Bank's account with the sum requested to be clawed back, plus possible accrued interest. Sequel to this, the CBN wrote to Stanbic IBTC on 31 July 2019, informing the Bank of AMCON's request to debit the Bank's account.

Accordingly, the Bank instructed its lawyers to institute a Legal action against AMCON, pursuant to which it obtained an interim injunction (ex-parte), restraining AMCON and the CBN from debiting its Account for the alleged claw-back sum. However, the Bank subsequently discovered that AMCON had earlier filed a suit at the Federal High Court, Lagos Division on the same subject matter. Consequently, the Bank discontinued its suit against AMCON and filed a Counter-Claim against AMCON in its suit. The case is currently adjourned to 14 February 2022 for settlement of issues. (see note 15).

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 32. Income statement information

| 32.1. Interest income                                 | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Interest on loans and advances to banks               | 737                      | 1,773                    | -                        | -                        |
| Interest on loans and advances to customers           | 77,715                   | 61,099                   | -                        | -                        |
| Interest on investments                               | 26,299                   | 42,904                   | 90                       | 140                      |
|   | 104,751                  | 105,776                  | 90                       | 140                      |
| Interest income on items measured at amortised cost   | 81,487                   | 65,007                   | -                        | -                        |
| Interest income on debt instruments measured at FVOCI | 23,264                   | 40,769                   | 90                       | 140                      |

The amount reported above include interest income calculated using the effective interest rate method that relates to financial assets measured at amortised cost and carried at FVOCI. Interest income for the year ended 31 December 2021 includes ₦487 million (December 2020: ₦208 million) relating to interest income recognised on credit impaired financial assets.

Included in interest income is ₦21 million (December 2020: ₦93 million) earned from related party transactions. See note 37.3.

| 32.2. Interest expense                               | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Savings accounts                                     | 1,085                    | 2,330                    | -                        | -                        |
| Current accounts                                     | 1,825                    | 3,299                    | -                        | -                        |
| Call deposits  | 1,193                    | 101                      | -                        | -                        |
| Term deposits  | 10,195                   | 6,192                    | -                        | -                        |
| Interbank deposits                                   | 4,694                    | 7,403                    | -                        | -                        |
| Borrowed funds                                       | 10,382                   | 12,224                   | -                        | -                        |
| Lease liabilities                                    | 5                        | 12                       | -                        | -                        |
|  | 29,379                   | 31,561                   | -                        | -                        |
| Interest expense on items measured at amortised cost | 29,374                   | 31,549                   | -                        | -                        |
| Interest expense on lease liabilities                | 5                        | 12                       | -                        | -                        |

Included in interest expense reported above is ₦893 million (December 2020: ₦2,263 million) from related party transactions. See note 37.3.

### 32.3. Net fee and commission revenue

|                                       | Group                    |                          | Company                  |                          |
|---------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                       | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Fee and commission revenue            | 88,321                   | 75,151                   | 1,517                    | 1,327                    |
| Account transaction fees              | 5,088                    | 3,830                    | -                        | -                        |
| Card based commission                 | 2,391                    | 2,560                    | -                        | -                        |
| Brokerage and financial advisory fees | 8,027                    | 7,245                    | -                        | -                        |
| Asset management fees                 | 54,726                   | 47,025                   | -                        | -                        |
| Custody transaction fees*             | 2,146                    | 2,480                    | -                        | -                        |
| Electronic banking                    | 3,693                    | 2,737                    | -                        | -                        |
| Foreign currency service fees         | 7,034                    | 5,421                    | -                        | -                        |
| Documentation and administration fees | 3,216                    | 2,088                    | -                        | -                        |
| Other fee and commission revenue      | 2,000                    | 1,765                    | 1,517                    | 1,327                    |
| Fee and commission expense            | (5,444)                  | (3,961)                  | -                        | -                        |
|                                       | 82,877                   | 71,190                   | 1,517                    | 1,327                    |

Other fee income for Group includes commission on sale of government securities, agency fee, account statement fee, funds transfer charges, salary processing and administration charges, reference letter charges, and cash withdrawal charges.

Other fee and commission income for the Company of ₦1,467 million (Dec 2020: ₦1,300 million) represents fee income earned by the Company from technical and management service provided to subsidiaries.

Total fee and commission income recognised at a point in time amount to ₦87,578 million for Group (Dec. 2020: ₦73,840 million) while an amount of ₦750 million (Dec. 2020: ₦1,311 million) was recognised over the period.

\* Relates to income earned in acting in fiduciary capacity

| 32.4. Income from life insurance activities             | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>a. Insurance premium received</b>                    |                          |                          |                          |                          |
| Gross premium written                                   | 6,000                    | -                        | -                        | -                        |
| Unearned premium  | (292)                    | -                        | -                        | -                        |
|   | 5,708                    | -                        | -                        | -                        |
| Change in insurance contract liabilities                | (4,856)                  | -                        | -                        | -                        |
|   | 852                      | -                        | -                        | -                        |
| <b>b. Insurance premium revenue ceded to reinsurers</b> |                          |                          |                          |                          |
| Reinsurance expense                                     | 172                      | -                        | -                        | -                        |
| Commission paid to brokers for reinsurance              | 276                      | -                        | -                        | -                        |
| Unexpired risk premium on reinsurance                   | (50)                     | -                        | -                        | -                        |
| Commission earned from reinsurance                      | (44)                     | -                        | -                        | -                        |
|   | 354                      | -                        | -                        | -                        |
| <b>c. Insurance benefits and claims paid</b>            |                          |                          |                          |                          |
| Unexpired risk premium on reinsurance                   | 447                      | -                        | -                        | -                        |
| Commission earned from reinsurance                      | (125)                    | -                        | -                        | -                        |
|   | 322                      | -                        | -                        | -                        |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 32. Income statement information (continued)

| 32.5. Trading revenue       | Group                    |                          | Company                  |                          |
|-----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                             | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Commodities                 | -                        | -                        | -                        | -                        |
| Equities                    | (2)                      | -                        | -                        | -                        |
| Fixed income and currencies | 13,288                   | 52,110                   | -                        | -                        |
|                             | 13,286                   | 52,110                   | -                        | -                        |

Included in trading revenue reported above is a trading loss of ₦884 million (Dec 2020: trading loss ₦5,022 million) from related party transactions. See note 37.3 for details.

| 32.6. Other income  | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Dividend income (see (a) below)                                 | 636                      | 230                      | 35,404                   | 28,860                   |
| Gain/(loss) on disposal of property and equipment               | 368                      | 70                       | 14                       | -                        |
| Gain/(loss) on disposal of financial investment (see (b) below) | (1,570)                  | 683                      | -                        | -                        |
| Others  | -                        | 426                      | -                        | 448                      |
|   | (566)                    | 1,409                    | 35,418                   | 29,308                   |

#### a. Dividend income was earned from the following investees:

|  |     |     |        |        |
|--|-----|-----|--------|--------|
| Stanbic IBTC Pension Managers Limited  | -   | -   | 8,215  | 5,409  |
| Stanbic IBTC Asset Management Limited  | -   | -   | 8,100  | 443    |
| Stanbic IBTC Ventures Limited          | -   | -   | -      | -      |
| Stanbic IBTC Capital Limited           | -   | -   | 2,120  | 100    |
| Stanbic IBTC Stockbrokers Limited      | -   | -   | 180    | 400    |
| Stanbic IBTC Insurance Brokers Limited | -   | -   | 136    | 252    |
| Stanbic IBTC Trustees Limited          | -   | -   | 212    | 168    |
| Stanbic IBTC Bank PLC                  | -   | -   | 16,441 | 22,088 |
| Other equity investments               | 636 | 230 | -      | -      |
|  | 636 | 230 | 35,404 | 28,860 |

For the Company, ₦26,614 million (December 2020 ₦22,410 million) of the dividend income earned by the Company from its' subsidiaries relate to the subsidiaries' prior year income.

#### b. Included in others is gains from disposal of Treasury bills and investment administration charges.

#### 32.7 Net impairment (writeback) / loss on financial instruments

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Net expected credit losses raised and released for financial investments</b>          | (43)                     | 174                      | -                        | -                        |
| 12 month ECL   | (43)                     | 174                      | -                        | -                        |
| Lifetime ECL not credit impaired   | -                        | -                        | -                        | -                        |
| Lifetime ECL credit impaired   | -                        | -                        | -                        | -                        |
| <b>Net expected credit losses raised and released for loan and advances to banks</b>     | 1                        | 3                        | -                        | -                        |
| 12 month ECL   | 1                        | 3                        | -                        | -                        |
| Lifetime ECL not credit impaired   | -                        | -                        | -                        | -                        |
| Lifetime ECL credit impaired   | -                        | -                        | -                        | -                        |
| <b>Net expected credit losses raised and released for loan and advances to customers</b> | 4,181                    | 14,172                   | -                        | -                        |
| 12 month ECL   | 1,345                    | 1,300                    | -                        | -                        |
| Lifetime ECL not credit impaired   | (226)                    | (3,622)                  | -                        | -                        |
| Lifetime ECL credit impaired   | 3,062                    | 16,494                   | -                        | -                        |
| <b>Net expected credit losses raised and released on off balance sheet exposures</b>     | (442)                    | 180                      | -                        | -                        |
| 12 month ECL   | (434)                    | 120                      | -                        | -                        |
| Lifetime ECL not credit impaired   | (8)                      | 60                       | -                        | -                        |
| Lifetime ECL credit impaired   | -                        | -                        | -                        | -                        |
| <b>Net expected credit losses raised and released on other assets</b>                    | (280)                    | 839                      | -                        | 68                       |
| 12 month ECL   | (280)                    | 839                      | -                        | 68                       |
| Lifetime ECL not credit impaired   | -                        | -                        | -                        | -                        |
| Lifetime ECL credit impaired   | -                        | -                        | -                        | -                        |
| Recoveries on loans and advances previously written off                                  | (4,922)                  | (4,594)                  | -                        | -                        |
| <b>Total credit impairment charge</b>  | <b>(1,505)</b>           | <b>10,774</b>            | <b>-</b>                 | <b>68</b>                |

The Group has a modification gain of ₦23.34 million on restructured facilities during the year which has not been recognised due to its materiality. Included in net impairment credit losses on financial investment is ₦20 million for cash with the Central Bank.

#### 32.8. Staff costs

|  |        |        |       |       |
|--|--------|--------|-------|-------|
| Short term - salaries and allowances     | 41,055 | 42,177 | 1,968 | 1,967 |
| Staff cost: below-market loan adjustment | 3      | 12     | 2     | 1     |
| Equity-linked transactions (note 32.10)  | 983    | (46)   | 488   | 76    |
|  | 42,041 | 42,143 | 2,458 | 2,044 |

Included in staff costs is ₦878 million (Dec 2020: ₦720 million) representing salaries and allowances paid to Executive Directors for the year. See note 33.

The equity-linked transactions in staff cost are cash settled.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 32. Income statement information (continued)

| 32.9. Other operating expenses                  | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Information technology                          | 9,853                    | 8,076                    | 159                      | 55                       |
| Communication expenses                          | 1,273                    | 1,888                    | 2                        | 34                       |
| Premises and maintenance                        | 3,603                    | 3,285                    | 1                        | 16                       |
| Depreciation expense                            | 6,595                    | 7,517                    | 106                      | 97                       |
| Amortisation of intangible assets (see note 18) | 762                      | 680                      | -                        | -                        |
| Deposit insurance premium                       | 5,223                    | 3,188                    | -                        | -                        |
| AMCON expenses (see (i) below)                  | 12,920                   | 9,828                    | -                        | -                        |
| Other insurance premium                         | 2,273                    | 2,027                    | 2                        | 2                        |
| Auditors remuneration                           | 422                      | 376                      | 60                       | 46                       |
| Non-audit service fee (see (ii) below)          | -                        | 26                       | -                        | -                        |
| Professional fees                               | 1,658                    | 1,960                    | 99                       | 229                      |
| Administration and membership fees              | 2,287                    | 1,713                    | 73                       | 22                       |
| Training expenses                               | 408                      | 58                       | 106                      | 12                       |
| Security expenses                               | 1,860                    | 1,656                    | 19                       | 17                       |
| Travel and entertainment                        | 494                      | 676                      | 63                       | 78                       |
| Stationery and printing                         | 933                      | 724                      | 73                       | 71                       |
| Marketing and advertising                       | 3,289                    | 2,929                    | 847                      | 851                      |
| Commission paid                                 | 185                      | -                        | -                        | -                        |
| Pension administration expense                  | 566                      | 337                      | -                        | -                        |
| Penalties and fines                             | 481                      | 53                       | -                        | -                        |
| Donations                                       | 1,386                    | 663                      | 122                      | 327                      |
| Operational losses/(Gain)                       | 548                      | 300                      | -                        | 2                        |
| Directors' fees                                 | 744                      | 642                      | 324                      | 315                      |
| Indirect tax (VAT)                              | 1,830                    | 1,772                    | 140                      | 114                      |
| Others (iii)                                    | 5,013                    | 916                      | 5                        | 70                       |
|   | 64,606                   | 51,290                   | 2,201                    | 2,358                    |

#### i. AMCON expenses

AMCON charges (0.5% of total assets on and off balance sheet items) is a statutory levy by the Asset Management Corporation of Nigeria on all commercial banks operating in Nigeria.

#### ii. Non-audit services

The details of services provided by the auditors (Messrs Pricewaterhouse Coopers and KPMG professional services in 2020) during the year, other than statutory audit of financial statements, are as follows:

|  | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Professional fees on NDIC Certification                        | -                        | 4                        | -                        | -                        |
| Comfort letter on summary financial statements                 | -                        | 4                        | -                        | -                        |
| Risk management review   | -                        | 7                        | -                        | -                        |
| CBN code of corporate governance review                        | -                        | 8                        | -                        | -                        |
| Audit services – audit procedures on BA 610 reporting for SBSA | -                        | 4                        | -                        | -                        |
|  | -                        | 26                       | -                        | -                        |

No non-audit service was provided by Messrs PwC during the year as the NDIC certification was contracted in 2022.

#### iii. Others

Included in others are FMDQ OTC futures charges, bank charges, motor vehicle maintenance expense, amongst others and 2020 includes a recovery of ₦3.1 billion on a litigation.

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 32.10. Share-based payment transactions

The Group operates a number of share-based payment arrangements under which the entity receives services from employees as a consideration for equity instrument of the Group or cash settlement based on equity instrument of the Group.

At 31 December 2021, the Group had the following share-based arrangements.

- Share appreciation rights based on equity instrument of Stanbic IBTC Holdings PLC (Stanbic IBTC Equity Growth Scheme) - cash settled
- Share options and appreciation rights based on equity instrument of Standard Bank Group (Parent company share incentive schemes) - equity settled.
- Deferred bonus scheme.
- Cash settled deferred bonus scheme (CSDBS)
- Performance reward plan (PRP)

The expenses and liabilities recognised in respect of the share based arrangements are as follows:

|  | 31 Dec 2021<br>N'million | 31 Dec 2020<br>N'million |
|--|--------------------------|--------------------------|
| <b>Expenses recognised in staff costs</b>          |                          |                          |
| Stanbic IBTC Equity Growth Scheme (credit)/charge  | 93                       | (307)                    |
| Parent company share incentive schemes**           | 850                      | -                        |
| Deferred bonus scheme (DBS)                        | 39                       | (90)                     |
|  | <b>982</b>               | <b>(397)</b>             |
| <b>Liabilities recognised in other liabilities</b> |                          |                          |
| Stanbic IBTC Equity Growth Scheme                  | -                        | -                        |
| Deferred bonus scheme                              | 1                        | 687                      |
|  | <b>1</b>                 | <b>687</b>               |

\*\*The parent company share incentive scheme is equity settled. As such, a corresponding increase in equity has been recognised. See statement of changes in equity for further details.

#### a. Stanbic IBTC Equity Growth Scheme

On 1 March 2010 and 1 March 2011, the Group granted share appreciation rights to key management personnel that entitles the employees to cash value determined based on the increase in share price of Stanbic IBTC Holdings PLC between grant date and exercise date.

The object and purpose of the scheme is to promote an identity of interest between the Group and its senior employees, to attract, retain and motivate skilled and competent personnel with high potential to influence the direction, growth and profitability of the Group by enhancing leadership commitment and drive to grow the Group market value and position in support of shareholder interests.

The terms and conditions of the grants are as follows.

| Vesting category | year    | % Vesting   | Expiry   |
|------------------|---------|-------------|----------|
| Type A           | 3, 4, 5 | 50, 75, 100 | 10 years |

|   | Units        |              |
|---|--------------|--------------|
|   | 31 Dec. 2021 | 31 Dec. 2020 |
| <b>Reconciliation</b>                       |              |              |
| Units outstanding at beginning of the year  | -            | 14,510,640   |
| Granted                                     | -            | -            |
| Forfeited                                   | -            | -            |
| Exercised                                   | -            | (14,510,640) |
| Lapsed                                      | -            | -            |
| <b>Units outstanding at end of the year</b> | <b>-</b>     | <b>-</b>     |

The fair value of share appreciation rights is determined using Black-Scholes formula. The inputs used in the measurement of their fair value were as follows:

|  |   |       |
|--|---|-------|
| Weighted average fair value at grant date (Naira) - Rights granted 1 March 2010  | - | -     |
| Weighted average fair value at grant date (Naira) - Rights granted 1 March 2011* | - | 17.83 |
| Expected life (years)  | - | 0.67  |
| Expected volatility (%)  | - | 55.57 |
| Risk-free interest rate (%)  | - | 2.33  |
| Dividend yield (%)   | - | 9.92  |

\* The weighted average fair value is the exercise price as at the end of year

#### b. Parent company share incentive schemes Share options and appreciation rights

A number of employees of the Group participate in the Standard Bank Group's share schemes. Standard Bank Group (SBG) has two equity-settled schemes, namely the Group Share Incentive Scheme and the Equity Growth Scheme. The Group Share Incentive Scheme confers rights to employees to acquire ordinary shares at the value of the SBG share price at the date the option is granted. The Equity Growth Scheme was implemented in 2005 and represents appreciation rights allocated to employees. The eventual value of the right is effectively settled by the issue of shares equivalent in value to the value of the rights.

The two schemes have five different sub-types of vesting categories as illustrated by the table below:

|        | year    | % Vesting   | Expiry   |
|--------|---------|-------------|----------|
| Type A | 3, 4, 5 | 50, 75, 100 | 10 years |
| Type B | 5, 6, 7 | 50, 75, 100 | 10 years |
| Type C | 2, 3, 4 | 50, 75, 100 | 10 years |
| Type D | 2, 3, 4 | 33, 67, 100 | 10 years |
| Type E | 3, 4, 5 | 33, 67, 100 | 10 years |

A reconciliation of the movement of share options and appreciation rights is detailed as follows:



## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 32.10. Share-based payment transactions (continued)

##### b. i. Group Share Incentive Scheme - Share options

|  | Option price range   |                        | Number of options |             |
|--|----------------------|------------------------|-------------------|-------------|
|  | (ZAR)<br>31 Dec 2021 | (Naira)<br>31 Dec 2021 | 31 Dec 2021       | 31 Dec 2020 |
| Options outstanding at beginning of the year |                      |                        | 31,250            | 46,875      |
| Transfers                                    | -                    | -                      | -                 | -           |
| Exercised                                    | -                    | -                      | -                 | -           |
| Lapsed                                       | -                    | -                      | (31,250)          | (15,625)    |
| Options outstanding at end of the year       | -                    | -                      | -                 | 31,250      |

The weighted average SBG share price for the year to 31 Dec 2021 was ZAR131.66 (₦3,438) (December 2020: ZAR120.03 (₦3,280)).

The following options granted to employees had not been exercised at 31 December 2021:

| Number of ordinary shares | Weighted average price |         |       |         | Option expiry year       |
|---------------------------|------------------------|---------|-------|---------|--------------------------|
|                           | (ZAR)                  | (Naira) | (ZAR) | (Naira) |                          |
| -                         | -                      | -       | -     | -       | year to 31 December 2021 |

The following options granted to employees had not been exercised at 31 December 2020:

| Number of ordinary shares | Option price range |               | Weighted average price |          | Option expiry year       |
|---------------------------|--------------------|---------------|------------------------|----------|--------------------------|
|                           | (ZAR)              | (Naira)       | (ZAR)                  | (Naira)  |                          |
| 31,250                    | 98-103.03          | 2,552 - 2,683 | 101.62                 | 2,777.27 | year to 31 December 2021 |

##### b. ii. Equity Growth Scheme - Appreciation rights

|   | Appreciation right price range |                        | Number of rights |             |
|---|--------------------------------|------------------------|------------------|-------------|
|   | (ZAR)<br>31 Dec 2021           | (Naira)<br>31 Dec 2021 | 31 Dec 2021      | 31 Dec 2020 |
| Rights outstanding at beginning of the year |                                |                        | 36,026           | 36,026      |
| Transfers                                   | -                              | -                      | 6,168            | -           |
| Exercised                                   | -                              | -                      | -                | -           |
| Lapsed                                      | -                              | -                      | -                | -           |
| Rights outstanding at end of the year       | -                              | -                      | 42,194           | 36,026      |

The following options granted to employees had not been exercised at 31 December 2021:

| Number of ordinary shares | Weighted average price |         |        |         | Option expiry year       |
|---------------------------|------------------------|---------|--------|---------|--------------------------|
|                           | (ZAR)                  | (Naira) | (ZAR)  | (Naira) |                          |
| 21,173                    | 156.96                 | 4,167   | 156.96 | 4,167   | Year to 31 December 2025 |
| 21,021                    | 122.24                 | 3,245   | 122.24 | 3,245   | Year to 31 December 2026 |
| 42,194                    |                        |         |        |         |                          |

The following options granted to employees had not been exercised at 31 December 2020:

| Number of ordinary shares | Option price range |         | Weighted average price |         | Option expiry year       |
|---------------------------|--------------------|---------|------------------------|---------|--------------------------|
|                           | (ZAR)              | (Naira) | (ZAR)                  | (Naira) |                          |
| 15,005                    | 156.96             | 4,290   | 156.96                 | 4,290   | Year to 31 December 2025 |
| 21,021                    | 122.24             | 3,341   | 122.24                 | 3,341   | Year to 31 December 2026 |
| 36,026                    |                    |         |                        |         |                          |

##### c. Deferred bonus scheme (DBS)

It is essential for the Group to retain key skills over the longer term. This is done particularly through share-based incentive plans. The purpose of these plans is to align the interests of the Group, its subsidiaries and employees, as well as to attract and retain skilled, competent people.

The Group has implemented a scheme to defer a portion of incentive bonuses over a minimum threshold for key management and executives. This improves the alignment of shareholder and management interests by creating a closer linkage between risk and reward, and also facilitates retention of key employees.

All employees, who are awarded short-term incentives over a certain threshold, are subject to a mandatory deferral of a percentage of their cash incentive into the DBS. Vesting of the deferred bonus occurs after three years, conditional on continued employment at that time. The final payment of the deferred bonus is calculated with reference to the Standard Bank Group share price at payment date. To enhance the retention component of the scheme, additional increments on the deferred bonus become payable at vesting and one year thereafter. Variables on thresholds and additional increments in the DBS are subject to annual review by the remuneration committee, and may differ from one performance year to the next.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 32.10. Share-based payment transactions (continued)

##### Deferred bonus scheme 2012 (DBS 2012)

In 2012, changes were made to the DBS to provide for a single global incentive deferral scheme across the Standard Bank Group (SBG). The purpose of the Deferred Bonus Scheme 2012 is to encourage a longer-term outlook in business decision-making and closer alignment of performance with long-term value creation.

All employees granted an annual performance award over a threshold have part of their award deferred. The award is indexed to the SBG's share price and accrues notional dividends during the vesting year, which are payable on vesting. The awards vest in three equal amounts at 18 months, 30 months and 42 months from the date of award. The final payout is determined with reference to the SBG's share price on vesting date.

|   | Units         |             |
|---|---------------|-------------|
|   | 31 Dec 2021   | 31 Dec 2020 |
| <b>Reconciliation</b>                           |               |             |
| Units outstanding at beginning of the year      | -             | 27,980      |
| Granted   | 15,101        | -           |
| Exercised                                       | -             | -           |
| Transfers                                       | -             | -           |
| Forfeited                                       | -             | (27,980)    |
| <b>Units outstanding at end of the year</b>     | <b>15,101</b> | <b>-</b>    |
| Weighted average fair value at grant date (ZAR) | -             | 182.43      |
| Expected life (years)                           | 2.51          | 2.51        |

#### d. Cash settled deferred bonus scheme (CSDBS)

Employees granted an annual performance award over a threshold have part of their award deferred. In addition the Group makes special awards of CSDBS to qualifying employees.

The award units are denominated in employee's host countries' local currency, the value of which moves parallel to the changes in the price of the SBG shares listed on the JSE and accrue notional dividends over the vesting year which are payable on vesting.

Awards vest in three equal tranches at 18 months, 30 months and 42 months from the date of award. Final payout is determined with reference to SBG share price on vesting date.

| Currency  | Naira             |                   | Pound Sterling |              | Rand         |              | Ugandan Shilling |              |
|---|-------------------|-------------------|----------------|--------------|--------------|--------------|------------------|--------------|
|   | Units             |                   | Units          |              | Units        |              | Units            |              |
|   | 31 Dec. 2021      | 31 Dec. 2020      | 31 Dec. 2021   | 31 Dec. 2020 | 31 Dec. 2021 | 31 Dec. 2020 | 31 Dec. 2021     | 31 Dec. 2020 |
| <b>Reconciliation</b>                           |                   |                   |                |              |              |              |                  |              |
| Units outstanding at beginning of the year      | 10,449,999        | 7,480,546         | -              | 179          | -            | 28,694       | -                | 54,816       |
| Granted   | 6,109,412         | 6,616,711         | -              | -            | 1,409        | -            | -                | -            |
| Forfeited                                       | (50,178)          | (535,201)         | -              | -            | -            | -            | -                | -            |
| Transferred to Group companies                  | (355,947)         | 252,695           | -              | (179)        | 4,417        | (28,694)     | -                | (54,816)     |
| Exercised                                       | (4,497,963)       | (3,364,752)       | -              | -            | (1,723)      | -            | -                | -            |
| <b>Units outstanding at end of the year</b>     | <b>11,655,323</b> | <b>10,449,999</b> | <b>-</b>       | <b>-</b>     | <b>4,103</b> | <b>-</b>     | <b>-</b>         | <b>-</b>     |
| Weighted average fair value at grant date (ZAR) | 142.06            | 152.64            |                |              |              |              |                  |              |
| Expected life at grant date (years)             | 2.51              | 2.51              |                |              |              |              |                  |              |

#### e. Performance reward plan (PRP)

A new performance driven share plan commenced in March 2014 which rewards value delivered against specific targets. The PRP incentivises a group of senior executives to meet the strategic long-term objectives that deliver value to shareholders, to align the interests of those executives with those of shareholders and to act as an attraction and retention mechanism in a highly competitive marketplace for skills. The PRP operates alongside the existing conditional, equity-settled long-term plans, namely the EGS, GSIS and DBS.

The PRP is settled in shares to the employee on the applicable vesting dates together with notional dividends that are settled in cash. The shares that vest (if any) and that are delivered to the employee are conditional on the pre-specified performance metrics.

|   | Units          |                |
|---|----------------|----------------|
|   | 31 Dec 2021    | 31 Dec 2020    |
| <b>Reconciliation</b>                           |                |                |
| Units outstanding at beginning of the year      | 100,700        | 77,200         |
| Granted   | 93,997         | 42,700         |
| Cancelled                                       | (25,000)       | -              |
| Transferred to Group companies                  | -              | -              |
| Exercised                                       | -              | (19,200)       |
| <b>Units outstanding at end of the year</b>     | <b>169,697</b> | <b>100,700</b> |
| Weighted average fair value at grant date (ZAR) | 142.00         | 152.64         |
| Expected life at grant date (years)             | 3.00           | 3.00           |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### f. Share appreciation Rights scheme

|  | Units       |             |
|--|-------------|-------------|
|  | 31 Dec 2021 | 31 Dec 2020 |
| <b>Reconciliation</b>                        |             |             |
| Rights outstanding at beginning of the year  | -           | -           |
| Net Transfers                                | -           | -           |
| Granted                                      | -           | -           |
| Exercised                                    | -           | -           |
| Lapsed                                       | -           | -           |
| <b>Rights outstanding at end of the year</b> | <b>-</b>    | <b>-</b>    |

| Number of ordinary shares | Option price range |         | Weighted average price |         | Option expiry year |
|---------------------------|--------------------|---------|------------------------|---------|--------------------|
|                           | (ZAR)              | (Naira) | (ZAR)                  | (Naira) |                    |
|                           |                    |         |                        |         |                    |

The following rights granted to employees had not been exercised at 31 December 2021:

| Number of ordinary shares | Option price range |         | Weighted average price |         | Option expiry year |
|---------------------------|--------------------|---------|------------------------|---------|--------------------|
|                           | (ZAR)              | (Naira) | (ZAR)                  | (Naira) |                    |
|                           |                    |         |                        |         |                    |

### 33. Emoluments of Directors

|   | Group                    |                          | Company                  |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Executive Directors</b>  |                          |                          |                          |                          |
| Emoluments of Directors in respect of services rendered <sup>1</sup> :                    |                          |                          |                          |                          |
| While Directors of Stanbic IBTC Holdings PLC  |                          |                          |                          |                          |
| as Directors of the company and/or subsidiary companies                                   | 878                      | 720                      | 312                      | 261                      |
| otherwise in connection with the affairs of Stanbic IBTC Holdings PLC or its subsidiaries |                          |                          |                          |                          |
| <b>Non-executive Directors</b>  |                          |                          |                          |                          |
| Emoluments of Directors in respect of services rendered:                                  |                          |                          |                          |                          |
| While Directors of Stanbic IBTC Holdings PLC  |                          |                          |                          |                          |
| as Directors of the company and/or subsidiary companies                                   | 744                      | 642                      | 324                      | 315                      |
| otherwise in connection with the affairs of Stanbic IBTC Holdings PLC or its subsidiaries |                          |                          |                          |                          |
| <b>Pensions of Directors and past Directors</b>   | 50                       | 32                       | 17                       | 8                        |
|   | 1,672                    | 1,394                    | 653                      | 584                      |

<sup>1</sup> In order to align emoluments with the performance to which they relate, emoluments reflect the amounts accrued in respect of each year and not the amounts paid.

| Emoluments disclosed above include amounts paid to: | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|---|--------------------------|--------------------------|
| (i) the chairman                                    | 49                       | 49                       |
| (ii) the highest paid director                      | 204                      | 158                      |

### 34. Taxation

|                               | Group                    |                          | Company                  |                          |
|-------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                               | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Income tax (note 34.1)</b> | <b>9,037</b>             | <b>11,506</b>            | <b>8</b>                 | <b>4</b>                 |
|                               | 9,037                    | 11,506                   | 8                        | 4                        |

In accordance with Nigerian tax regime, dividends received by the Company from its subsidiaries are exempted from tax. Hence, the Company has no taxable profit as a result of tax exempt dividends. The Company has also not been subject to minimum tax, (in line with the provisions of the Nigerian tax laws - Section 33 of Companies Income Tax Act CAP C21 LFN 2007 (as amended)) as it has more than 25% of imported capital. However, the entity is subjected to tax on management fees earn from subsidiaries for its managerial oversight and strategic functions.

#### 34.1. Income tax credit/(charge)

|  |              |               |          |          |
|--|--------------|---------------|----------|----------|
| Current year (see note 25.1)                               | 9,036        | 11,506        | 8        | 4        |
| Current tax  | 9,871        | 13,777        | 8        | 4        |
| Corporate tax  | 13,595       | 12,010        | 8        | 4        |
| Withholding Tax on dividend income                         | 36           | 19            | -        | -        |
| Education Tax  | 1,128        | 769           | -        | -        |
| National Agency for Science and Engineering Infrastructure | 173          | -             | -        | -        |
| IT Levy  | 691          | 971           | -        | -        |
| Police Trust Fund  | 3            | 5             | -        | -        |
| Prior year   | (5,755)      | 3             | -        | -        |
| Deferred tax (see note 16.3)                               | (835)        | (2,271)       | -        | -        |
| <b>Taxation per statement of profit or loss</b>            | <b>9,036</b> | <b>11,506</b> | <b>8</b> | <b>4</b> |
| Income tax recognised in other comprehensive income        | -            | -             | -        | -        |
| Deferred tax   | -            | -             | -        | -        |
| Current tax  | -            | -             | -        | -        |
| <b>Taxation per total comprehensive income</b>             | <b>9,036</b> | <b>11,506</b> | <b>8</b> | <b>4</b> |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 34.2. Rate reconciliation

|   | Group            |                  | Company          |                  |
|---|------------------|------------------|------------------|------------------|
|   | 31 Dec 2021<br>% | 31 Dec 2020<br>% | 31 Dec 2021<br>% | 31 Dec 2020<br>% |
| <b>Rate reconciliation</b>  |                  |                  |                  |                  |
| The total tax charge for the year as a percentage of profit before taxation       | 20               | 16               | -                | -                |
| Information technology levy   | 2                | 1                | -                | -                |
| Education tax   | 1                | 1                | -                | -                |
| <b>The corporate tax charge for the year as a percentage of profit before tax</b> | <b>23</b>        | <b>18</b>        | <b>-</b>         | <b>-</b>         |
| Tax relating to prior years   | -                | -                | -                | -                |
| <b>Net tax charge</b>   | <b>23</b>        | <b>18</b>        | <b>-</b>         | <b>-</b>         |
| The charge for the year has been reduced/(increased) as a consequence of:         |                  |                  |                  |                  |
| Current income tax  | 15               | -                | -                | -                |
| Non-taxable interest  | 10               | 17               | -                | -                |
| Non-deductible expense  | (4)              | (2)              | 3                | 3                |
| Non-taxable income  | 10               | 18               | -                | -                |
| IT levy paid  | 1                | 1                | -                | -                |
| Temporary difference not accounted for in deferred tax asset                      | 3                | (11)             | -                | -                |
| Other permanent differences   | (5)              | (11)             | 27               | 27               |
| <b>Standard rate of tax</b>   | <b>30</b>        | <b>30</b>        | <b>30</b>        | <b>30</b>        |

Temporary differences not accounted for in deferred tax asset relates to temporary differences relating to mainly tax losses carried forward for which no deferred tax asset is recognised although the tax losses will continue to be available to offset future tax liability. The tax law permits the Company to continue to carry forward the tax losses indefinitely.

### 34.3. Income tax recognised in other comprehensive income

The table below sets out the amount of income tax relating to each component within other comprehensive income:

| Group   | Before tax<br>₦'million | Tax (expense)/benefit<br>₦'million | Net of tax<br>₦'million |
|---|-------------------------|------------------------------------|-------------------------|
| <b>31 December 2021</b>   |                         |                                    |                         |
| Net change in fair value of debt financial assets at FVOCI  | (7,285)                 | -                                  | (7,285)                 |
| Net change in fair value of equity financial assets at FVOCI  | 999                     | -                                  | 999                     |
| Realised fair value adjustments on FVOCI financial assets transferred to profit or loss                     | 1,582                   | -                                  | 1,582                   |
|   | (4,704)                 | -                                  | (4,704)                 |
| <b>31 December 2020</b>   |                         |                                    |                         |
| Net change in fair value of debt financial assets at FVOCI  | 5,062                   | -                                  | 5,062                   |
| Net change in fair value of equity financial assets at FVOCI  | 140                     | -                                  | 140                     |
| Net change in fair value of equity financial assets at FVOCI financial assets transferred to profit or loss | (683)                   | -                                  | (683)                   |
|   | 4,519                   | -                                  | 4,519                   |

### 35. Earnings per ordinary share

The calculations of basic earnings per ordinary share have been based on the following profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding:

|   | Group       |             | Company     |             |
|---|-------------|-------------|-------------|-------------|
|   | 31 Dec 2021 | 31 Dec 2020 | 31 Dec 2021 | 31 Dec 2020 |
| Earnings attributable to ordinary shareholders (₦ million)    | 54,378      | 80,939      | 32,358      | 26,369      |
| Weighted average number of ordinary shares in issue (million) | 12,957      | 11,106      | 12,957      | 11,106      |
| <b>Basic earnings per ordinary share (kobo)</b>               | <b>420</b>  | <b>625</b>  | <b>250</b>  | <b>204</b>  |
| <b>Diluted earnings per ordinary share (kobo)</b>             | <b>420</b>  | <b>625</b>  | <b>250</b>  | <b>204</b>  |

The calculation of diluted EPS has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Earnings attributable to ordinary shareholders (₦ million)                         | 54,378     | 80,939     | 32,358     | 26,369     |
| Weighted average number of ordinary shares in issue (million)                      | 11,106     | 11,106     | 11,106     | 11,106     |
| Effect of bonus shares in issue (million)  | 1,851      | 1,851      | 1,851      | 1,851      |
| Weighted-average number of ordinary shares (diluted) at 31 December 2021 (million) | 12,957     | 12,957     | 12,957     | 12,957     |
| <b>Diluted earnings per ordinary share (kobo)</b>                                  | <b>420</b> | <b>625</b> | <b>250</b> | <b>204</b> |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 36. Statement of cash flows notes

| 36.1. (Increase)/decrease in assets      | Group                    |                          | Company                  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Trading assets                           | 70,912                   | 79,254                   | -                        | -                        |
| Pledged assets                           | (11,757)                 | 61,394                   | -                        | -                        |
| Loans and advances                       | (275,165)                | (94,600)                 | -                        | -                        |
| Other assets                             | 46,730                   | (8,130)                  | 2,897                    | (6,232)                  |
| Restricted balance with the Central Bank | (46,998)                 | (131,452)                | -                        | -                        |
|  | (216,278)                | (93,534)                 | 2,897                    | (6,232)                  |

### 36.2. Increase/(decrease) in deposits and other liabilities

|                                     |          |          |        |       |
|-------------------------------------|----------|----------|--------|-------|
| Deposit and current accounts        | 230,181  | 440,267  | -      | -     |
| Lease liabilities                   | (378)    | -        | -      | -     |
| Equity-settled share-based payments | (238)    | -        | -      | -     |
| Trading liabilities                 | (76,477) | (61,703) | -      | -     |
| Other liabilities and provisions    | 109,375  | 132,125  | 29,470 | 3,706 |
|                                     | 262,463  | 510,689  | 29,470 | 3,706 |

### 36.3. Cash and cash equivalents - Statement of cash flows

|   |                |                |               |               |
|---|----------------|----------------|---------------|---------------|
| Cash and cash equivalents (note 7)                        | 653,070        | 627,111        | 53,236        | 42,145        |
| Less: restricted balance with the Central Bank of Nigeria | (436,838)      | (389,840)      | -             | -             |
| Treasury bills (90 days' tenor or less)                   | 551,099        | 510,704        | -             | -             |
| Loans and advances to banks (90 days' tenor or less)      | 16,096         | 6,004          | -             | -             |
| <b>Cash and cash equivalents at end of the year</b>       | <b>783,427</b> | <b>753,979</b> | <b>53,236</b> | <b>42,145</b> |

### 36.4. Effect of foreign exchange rate changes on cash and cash equivalents

| Currency                       | Group                    |                          | Company                  |                          |
|--------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| USD                            | 4,250                    | 4,904                    | -                        | -                        |
| EUR                            | (130)                    | 1,393                    | -                        | -                        |
| GBP                            | 209                      | 728                      | -                        | -                        |
| Other currency                 | 64                       | 247                      | -                        | -                        |
| <b>Effect of exchange rate</b> | <b>4,393</b>             | <b>7,272</b>             | <b>-</b>                 | <b>-</b>                 |

### 36.5. Net derivative assets

|                                    |          |          |   |   |
|------------------------------------|----------|----------|---|---|
| Movement in derivative assets      | 5,021    | (13,362) | - | - |
| Movement in derivative liabilities | (12,018) | 33,039   | - | - |
|                                    | (6,997)  | 19,677   | - | - |

### 36.6. Net movement in right of use assets

|                                 |         |   |   |   |
|---------------------------------|---------|---|---|---|
| Movement in right of use assets | (2,003) | - | - | - |
| Movement in lease liabilities   | 378     | - | - | - |
|                                 | (1,625) | - | - | - |

### 36.7. Net movement in financial investment

|                                  |           |   |   |   |
|----------------------------------|-----------|---|---|---|
| Purchase of financial investment | (625,705) | - | - | - |
| Disposal of financial investment | 641,765   | - | - | - |
| Mark to market gain/(loss)       | (4,667)   | - | - | - |
|                                  | 11,393    | - | - | - |

### 36.8. Net movement in unclaimed dividend

|   |       |      |       |      |
|---|-------|------|-------|------|
| Payment from unclaimed dividend liabilities | (251) | (35) | (251) | (35) |
| Addition to unclaimed dividend liabilities  | 744   | 876  | 744   | 876  |
|   | 493   | 841  | 493   | 841  |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 37. Related party transactions

#### 37.1. Parent and ultimate controlling party

The Company is 67.51% owned by Stanbic Africa Holdings Limited, which is incorporated in the United Kingdom. The ultimate parent and controlling party of the Group / Company is Standard Bank Group Limited, incorporated in South Africa. Stanbic IBTC Holdings PLC has 10 direct subsidiaries and 1 indirect subsidiary as listed under note 37.2 below.

Stanbic IBTC Holdings PLC (Holdco) is related to other companies that are fellow subsidiaries of Standard Bank Group Limited. These include Standard Bank Isle of Man Limited, Standard Bank of South Africa (SBSA), Stanbic Bank Ghana Limited, Cfc Stanbic Bank Kenya Limited, Stanbic Bank Botswana, Stanbic Bank Uganda Limited, and Standard Bank (Mauritius) Limited. ICBC Standard Bank PLC, which is an associate of Standard Bank Group Limited, is also a related party.

#### 37.2. Subsidiaries

Details of effective interest in subsidiaries are disclosed below, and also in Note 13.

| Direct subsidiaries                     | % holding |
|---|-----------|
| Stanbic IBTC Bank PLC                   | 100%      |
| Stanbic IBTC Ventures Limited           | 100%      |
| Stanbic IBTC Capital Limited            | 100%      |
| Stanbic IBTC Asset Management Limited   | 100%      |
| Stanbic IBTC Pension Managers Limited   | 88.24%    |
| Stanbic IBTC Insurance Limited          | 100%      |
| Stanbic IBTC Stockbrokers Limited       | 100%      |
| Stanbic IBTC Trustees Limited           | 100%      |
| Stanbic IBTC Insurance Brokers Limited* | 75%       |
| Stanbic IBTC Financial Services Limited | 100%      |

\*Stanbic IBTC Holdings owns additional 25% indirect shares in Stanbic IBTC Insurance Brokers Limited

#### Indirect subsidiary

Stanbic IBTC Nominees Limited

#### 37.3. Balances with Standard Bank of South Africa (SBSA) and other related parties

In the normal course of business, current accounts are operated and placements of foreign currencies and trades between currencies are made with SBSA and other entities within the Standard Bank Group.

The relevant balances are shown below:

|   | Note | Group                    |                          | Company                  |                          |
|---|------|--------------------------|--------------------------|--------------------------|--------------------------|
|   |      | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Amounts due from related parties</b> |      |                          |                          |                          |                          |
| Loans to banks                          | 12   | -                        | 4,328                    | -                        | -                        |
| Current account balances                | 7    | 8,411                    | 18,922                   | 53,236                   | 42,145                   |
| Derivatives                             | 10.6 | 399                      | 2,398                    | -                        | -                        |
| Other assets                            | 15   | 706                      | -                        | 3,205                    | -                        |
|   |      | <b>9,516</b>             | <b>25,648</b>            | <b>56,441</b>            | <b>42,145</b>            |

#### a. Loans to banks:

These represent foreign currency placements with Standard Bank Group entities. Placements are usually denominated in US dollars. USD interest rate ranges between 1.96%. Tenor is usually short ranging between 1-6 months. The contract terms are based on normal market terms. Details per counterparty are as follows:

|                           | Group                    |                          | Company                  |                          |
|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                           | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Standard Bank Isle of Man | -                        | 4,328                    | -                        | -                        |
|                           | -                        | 4,328                    | -                        | -                        |

#### b. Current account balances (Group):

These represent trade related balances held with SBSA and are particularly used for letters of credit and other foreign trade transactions. The balances are repayable on demand and usually non interest bearing.

#### Current account balances (Company):

This relates to demand deposit held with Stanbic IBTC Bank PLC. The deposit is non interest bearing and the terms are based on normal market terms.

#### c. Derivatives:

These represent fair value of currency swap and foreign exchange forward transactions with related parties. The transaction includes EUR/ USD swap, USD/ ZAR swap, and USD/ NGN swap with a combined notional principal of ₦71.17 billion (Dec 2020: ₦118.74 billion). The contracts maturity ranges from one month to 1 year.

#### d. Other assets (Group):

These represent reimbursable expenses recoverable from related parties. No specific impairments have been recognised in respect of the amount.

#### Other assets (Company):

These represent receivable from subsidiary entities in respect of reimbursable expenses and management service agreement. There exist technical and management service agreements between the Company and some of its subsidiaries. Under the agreement, the Company provides technical expertise and management skills to the subsidiaries in functional areas including marketing and branding, internal audit, human resources, compliance, financial control, and information technology. In return, subsidiaries pay fee based on percentage of their commission income to the Company. The percentage ranges from 2% to 10% of profit before tax or commission income.

|                                       | Note | Group                    |                          | Company                  |                          |
|---------------------------------------|------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                       |      | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| <b>Amounts due to related parties</b> |      |                          |                          |                          |                          |
| Deposits and current accounts         | 22   | 9,008                    | 63,288                   | -                        | -                        |
| Derivatives                           | 10.6 | 673                      | 8,380                    | -                        | -                        |
| Subordinated debt                     | 24   | 17,312                   | 16,066                   | -                        | -                        |
| Other borrowings                      | 23   | 80,108                   | 54,000                   | -                        | -                        |
| Other liabilities                     | 27   | 38,765                   | 15,382                   | 33,414                   | 3,701                    |
|                                       |      | <b>145,866</b>           | <b>157,116</b>           | <b>33,414</b>            | <b>3,701</b>             |

# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### e. Deposits and current accounts:

These represent demand deposits with related parties. Balances are denominated in NGN with no interest rates and are repayable on demand.

|                               | Group                    |                          | Company                  |                          |
|-------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                               | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Standard Bank of South Africa | 9,005                    | 63,285                   | -                        | -                        |
| Standard Bank De Angola SA    | 3                        | 3                        | -                        | -                        |
|                               | 9,008                    | 63,288                   | -                        | -                        |

### f. Derivatives:

These represent fair value of currency swap and forward transactions with entities within the Standard Bank Group. Details per counterparty are as follows:

| Standard Bank of South Africa | 344 | 2,171 | - | - |
|-------------------------------|-----|-------|---|---|
| ICBC London PLC               | 329 | 6,209 | - | - |
|                               | 673 | 8,380 | - | - |

The contract terms include currency swaps and forward exchange of EUR/ USD, GBP/USD, and USD/ NGN. The contracts have a total notional principal of ₦71.17 billion (Dec 2020: ₦69.88 billion). Maturity dates of the contracts range from one month to six months.

### g. Subordinated debt:

See note 24 for details of the transaction.

### h. Other borrowings:

See note 23 for details of the transaction.

**i. Other liabilities (Group):** These relate to short term trade related payable to SBSA and dividend payable to Stanbic Africa Holdings Limited (SAHL).

### Profit or loss impact of transactions with Standard Bank of South Africa and other related parties

|                           | Note | Group                    |                          | Company                  |                          |
|---------------------------|------|--------------------------|--------------------------|--------------------------|--------------------------|
|                           |      | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Interest income earned    | 32.1 | 27                       | 93                       | -                        | -                        |
| Interest expense          | 32.2 | (1,923)                  | (2,263)                  | -                        | -                        |
| Trading revenue/ (loss)   | 32.5 | (884)                    | (5,022)                  | -                        | -                        |
| Fee and commission income | 32.3 | 40                       | 688                      | 1,517                    | 1,327                    |
| Dividend income           | 32.6 | -                        | -                        | 35,404                   | 28,860                   |

### j. Interest income earned:

This represents interest earned on placement with Group entities. The nature of transaction is presented in note 37.3(a).

### k. Interest expense:

This represents interest expense booked in respect of deposits, subordinated debt, and other borrowing transactions with Group entities. The nature of transaction is presented in note 37.3(e), (g), and (h).

### l. Trading revenue / (loss):

This represents fair value gain/ (loss) on trading and derivative transactions with Group entities. The nature of transaction is presented in note 37.3(c), and (f).

### m. Fee and commission income:

This represents fee income earned by the Company from technical and management service provided to subsidiaries. Details on the nature and terms of the agreement are provided in note 37.3 (d).

### n. Dividend income:

This represents dividend received from subsidiaries.

### 37.4. Balances with key management personnel

Key management personnel includes: members of the Stanbic IBTC Holdings PLC board of Directors and Stanbic IBTC Holdings PLC executive committee. The definition of key management includes close members of key management personnel and any entity over which key management exercise control, joint control or significant influence. Close family members are those family members who may influence, or be influenced by that person in their dealings with Stanbic IBTC Holdings PLC. They include the person's domestic partner and children, the children of the person's domestic partner, and dependents of the person or the person's domestic partner.

#### i. Key management compensation

|  | Group                    |                          |
|--|--------------------------|--------------------------|
|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
| Salaries and other short-term benefits     | 726                      | 1,508                    |
| Post-employment benefits                   | 25                       | 56                       |
| Value of share options and rights expensed | -                        | 127                      |
|  | 751                      | 1,691                    |

#### ii. Loans and deposit transactions with key management personnel

|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|---|--------------------------|--------------------------|
| <b>Loans and advances</b>                       |                          |                          |
| Loans outstanding at the beginning of the year  | 332                      | 95                       |
| Net movement during the year                    | 21                       | 237                      |
| <b>Loans outstanding at the end of the year</b> | <b>353</b>               | <b>332</b>               |
| <b>Net interest earned</b>                      | <b>1</b>                 | <b>1</b>                 |

Loans include mortgage loans, instalment sale and finance leases and credit cards. Loans granted to employees and executive Directors are granted at concessionary rates 14%-16% below the prime lending rate. The mortgage loans and instalment sale and finance leases are secured by the underlying assets. All other loans are unsecured.

|  | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|--|--------------------------|--------------------------|
| <b>Deposit and current accounts</b>            |                          |                          |
| Deposits outstanding at beginning of the year  | 565                      | 357                      |
| Net movement during the year                   | (249)                    | 208                      |
| <b>Deposits outstanding at end of the year</b> | <b>316</b>               | <b>565</b>               |
| <b>Net interest expense</b>                    | <b>1</b>                 | <b>2</b>                 |

Deposits include cheque, current and savings accounts.

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### Transactions with key management personnel (continued)

##### iii. Investments

Details of key management personnel's investment transactions and balances with Stanbic IBTC Holdings PLC are set out below.

|                                       | Group                    |                          |
|---------------------------------------|--------------------------|--------------------------|
|                                       | 31 Dec 2021<br>R'million | 31 Dec 2020<br>R'million |
| <b>Investment products</b>            |                          |                          |
| Balance at the beginning of the year  | 474                      | 476                      |
| Net movement during the year          | 445                      | (2)                      |
| <b>Balance at the end of the year</b> | <b>919</b>               | <b>474</b>               |

##### iv. Shares and share options held

|  | 31 Dec 2021<br>Number | 31 Dec 2020<br>Number |
|--|-----------------------|-----------------------|
| Aggregate number of share options issued to Stanbic IBTC key management personnel: |                       |                       |
| Share options held (Stanbic IBTC Holdings PLC scheme)                              | 14,510,640            | 14,510,640            |
| Share options held (ultimate parent company schemes)                               | 226,992               | 167,976               |

##### v. Other transactions with key management personnel

###### Loans to entities affiliated to Directors and ex-Directors / loans to employees

The Group has some exposures in terms of loans and advances to employees and to customers that are affiliated to its present and past Directors. Loans granted to customers that are affiliated to Directors are granted at commercial rates while those granted to executive Directors and employees are granted at a below-the-market rates. There were no non-performing director related exposures as at balance sheet date (2020: Nil). Details of the exposures is presented in note 38.

##### 37.5. Other related party transactions

###### Shared service arrangement with subsidiaries

Stanbic IBTC Holdings PLC provides some business support functions to some of its subsidiaries. The business support functions include internal audit, marketing and branding, internal control, legal and secretarial services, and compliance. The costs incurred by Stanbic IBTC Holdings PLC in respect of the functions are shared between Stanbic IBTC Holdings PLC and subsidiaries in agreed ratio that reflects the rate of consumption by each entity. The costs shared are actual costs incurred with no mark-up included.

###### Foreign currency revolving facility from Standard Bank of South Africa

Stanbic IBTC Bank PLC has a standby funding agreement with Standard Bank of South Africa (Isle of Man Branch) where Standard Bank of South Africa commits to provide up to US\$50 million to Stanbic IBTC Bank PLC. The agreement is effective from 18 July 2017 and renewable annually. See page 116 under "Liquidity Contingency" for further details.

Stanbic IBTC Bank PLC did not draw any fund under the agreement during the year (2020: nil).

###### Staff health insurance scheme

The Group's employees are covered under a comprehensive health insurance scheme provided by Total Health Trust Limited, a subsidiary of Liberty Holdings Limited. Liberty Holdings Limited is a subsidiary of Standard Bank Group Limited. Expenses incurred by the Group in respect of the scheme for the year amounted to R576 million (Dec 2020: R734 million).



# Notes to the consolidated and separate financial statements (continued)

## For the year ended 31 December 2021

### 38 Directors and staff related exposures

The Group has some exposures in terms of loans and advances to employees and to customers that are affiliated to its present and past Directors. Loans granted to customers that are affiliated to Directors are granted at commercial rates while those granted to executive Directors and employees are granted at below-the market rates. There were no non-performing director related exposures as at balance sheet date (2020: Nil). In cases where outstanding balance exceeds approved credit limit, no principal payment was due on the facility and the excess therefore relates to accrued interest.

| Name of Company/ Individual | Relationship   | Name of related interest                               | Facility type | Currency | Date granted | Expiry date | Approved credit limit | Outstanding plus Accrued Interest | Interest Rate | Status     | Security nature |
|-----------------------------|--|--|---------------|----------|--------------|-------------|-----------------------|-----------------------------------|---------------|------------|-----------------|
|                             |  |  |               |          |              |             | ₦                     | ₦                                 | %             |            |                 |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 21-Jul-20    | 01-Mar-22   | 29,014,392            | 8,271,587                         | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 11-Aug-20    | 06-Jan-22   | 36,081,338            | 7,657,441                         | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 11-Sep-20    | 27-Feb-22   | 13,496,558            | 1,765,956                         | 6.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 20-Oct-20    | 06-Jan-22   | 41,371,026            | 15,110,883                        | 6.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | USD      | 06-Nov-20    | 27-Feb-22   | 43,409,253            | 15,247,293                        | 8.22          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 24-Dec-20    | 17-Feb-22   | 1,397,405             | 375,687                           | 6.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | USD      | 16-Feb-21    | 27-Feb-22   | 28,939,502            | 4,229,081                         | 6.20          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 23-Feb-21    | 27-Feb-22   | 20,299,071            | 5,320,152                         | 6.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | GBP      | 16-Feb-21    | 27-Feb-22   | 24,832,423            | 16,323,762                        | 6.05          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 05-May-21    | 01-Mar-22   | 11,866,392            | 12,414,845                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 11-Jun-21    | 06-Jan-22   | 504,229,963           | 84,426,299                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 11-Jun-21    | 06-Jan-22   | 628,275,575           | 78,551,045                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 03-Jun-21    | 28-Feb-22   | 25,309,075            | 26,338,078                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 19-Aug-21    | 15-Feb-22   | 11,993,910            | 12,304,438                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 02-Aug-21    | 28-Feb-22   | 45,027,231            | 46,339,805                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 24-Dec-21    | 24-Mar-22   | 20,936,050            | 20,968,170                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 23-Sep-21    | 20-Feb-22   | 16,705,339            | 17,025,717                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 04-Oct-21    | 03-Mar-22   | 109,713,600           | 111,586,248                       | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 05-Oct-21    | 04-Mar-22   | 29,479,756            | 29,977,278                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 29-Dec-21    | 29-Mar-22   | 161,821,665           | 161,914,768                       | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 08-Oct-21    | 06-Jan-22   | 11,620,980            | 11,810,419                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 21-Sep-21    | 18-Feb-22   | 8,840,606             | 9,013,545                         | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 03-Sep-21    | 02-Mar-22   | 33,372,967            | 34,141,000                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 21-Sep-21    | 18-Feb-22   | 8,840,606             | 9,013,545                         | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 16-Sep-21    | 13-Feb-22   | 82,251,920            | 83,939,773                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 18-Nov-21    | 16-Feb-22   | 41,519,919            | 41,870,280                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 23-Sep-21    | 20-Feb-22   | 61,843,824            | 63,029,871                        | 7.00          | Performing | Negative pledge |
| Nigerian Bottling Co Plc    | Ex Chief Executive (Holdco)  | Olusola David-Borha                                    | Term Loan     | EUR      | 29-Sep-21    | 26-Feb-22   | 110,676,000           | 112,671,200                       | 7.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 26-Nov-20    | 27-Feb-22   | 98,265,439            | 49,864,805                        | 8.23          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 11-Dec-20    | 10-Jan-22   | 84,939,746            | 87,435,366                        | 8.22          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 18-Mar-21    | 27-Feb-22   | 202,145,161           | 174,172,159                       | 8.19          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 26-Mar-21    | 27-Feb-22   | 23,668,052            | 17,891,678                        | 8.20          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 18-Mar-21    | 27-Feb-22   | 107,050,046           | 88,922,164                        | 8.19          | Performing | Negative pledge |

| Name of Company/ Individual | Relationship   | Name of related interest                               | Facility type | Currency | Date granted | Expiry date | Approved credit limit | Outstanding plus Accrued Interest | Interest Rate | Status     | Security nature |
|-----------------------------|--|--|---------------|----------|--------------|-------------|-----------------------|-----------------------------------|---------------|------------|-----------------|
|                             |  |  |               |          |              |             | ₦                     | ₦                                 | %             |            |                 |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Mar-21    | 27-Feb-22   | 16,323,858            | 12,464,177                        | 8.19          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 13-Apr-21    | 08-Jan-22   | 32,913,262            | 34,810,508                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 22-Apr-21    | 16-Feb-22   | 31,987,097            | 33,834,567                        | 8.19          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Apr-21    | 24-Feb-22   | 157,964,859           | 166,800,504                       | 8.19          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 22-Apr-21    | 16-Feb-22   | 36,996,340            | 39,055,972                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | GBP      | 17-May-21    | 11-Feb-22   | 5,200,883             | 5,464,646                         | 8.08          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-May-21    | 03-Mar-22   | 9,094,852             | 7,541,325                         | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 25-May-21    | 19-Feb-22   | 38,678,832            | 40,613,295                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 21-May-21    | 15-Feb-22   | 16,359,356            | 17,166,117                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 30-Jun-21    | 25-Feb-22   | 73,245,666            | 76,215,627                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 25-Feb-22   | 106,408,792           | 106,748,148                       | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 01-Mar-22   | 53,013,750            | 54,485,217                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 01-Mar-22   | 57,726,638            | 59,490,495                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 25-Feb-22   | 62,098,186            | 62,856,665                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 25-Feb-22   | 78,982,429            | 81,921,440                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 30-Jun-21    | 25-Feb-22   | 46,349,184            | 48,228,549                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Jun-21    | 01-Mar-22   | 79,503,661            | 82,062,130                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-Jun-21    | 23-Feb-22   | 24,133,352            | 25,154,528                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-Jun-21    | 22-Feb-22   | 110,097,802           | 108,549,220                       | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-Jun-21    | 23-Feb-22   | 32,226,393            | 33,590,017                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-Jun-21    | 23-Feb-22   | 141,080,022           | 141,592,915                       | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 28-Jun-21    | 23-Feb-22   | 86,572,993            | 87,448,428                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 25-Jun-21    | 20-Feb-22   | 14,997,102            | 15,641,970                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 25-Jun-21    | 20-Feb-22   | 106,408,792           | 106,868,557                       | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 25-Jun-21    | 20-Feb-22   | 41,410,100            | 41,857,223                        | 8.15          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | GBP      | 23-Jun-21    | 18-Feb-22   | 194,334,198           | 202,594,375                       | 8.08          | Performing | Negative pledge |

| Name of Company/ Individual | Relationship   | Name of related interest                               | Facility type | Currency | Date granted | Expiry date | Approved credit limit | Outstanding plus Accrued Interest | Interest Rate | Status     | Security nature |
|-----------------------------|--|--|---------------|----------|--------------|-------------|-----------------------|-----------------------------------|---------------|------------|-----------------|
|                             |  |  |               |          |              |             | ₦                     | ₦                                 | %             |            |                 |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 18-Jun-21    | 14-Jan-22   | 32,913,262            | 34,334,395                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 09-Jun-21    | 06-Mar-22   | 32,890,020            | 34,375,027                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 04-Jun-21    | 01-Mar-22   | 11,003,356            | 11,527,577                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 04-Jun-21    | 01-Mar-22   | 20,197,518            | 21,159,768                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 03-Jun-21    | 28-Feb-22   | 32,913,262            | 34,442,602                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 03-Jun-21    | 28-Feb-22   | 36,996,379            | 38,715,442                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 05-Jul-21    | 02-Mar-22   | 249,288,480           | 259,123,423                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 28-Jul-21    | 23-Feb-22   | 249,305,793           | 257,884,646                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Jul-21    | 27-Feb-22   | 142,011,961           | 147,212,742                       | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 08-Jul-21    | 05-Mar-22   | 57,726,638            | 60,035,502                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 06-Jul-21    | 03-Mar-22   | 55,141,043            | 57,372,235                        | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 06-Jul-21    | 03-Mar-22   | 55,044,584            | 57,271,874                        | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Jul-21    | 18-Feb-22   | 55,092,254            | 57,109,851                        | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Jul-21    | 18-Feb-22   | 55,074,611            | 57,091,559                        | 8.14          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Jul-21    | 18-Feb-22   | 33,112,863            | 34,323,757                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 17-Aug-21    | 14-Jan-22   | 124,652,897           | 128,395,896                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 02-Aug-21    | 28-Feb-22   | 62,098,186            | 64,229,415                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 06-Aug-21    | 04-Mar-22   | 113,100,093           | 114,579,292                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 06-Aug-21    | 04-Mar-22   | 124,664,272           | 128,708,176                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 27-Aug-21    | 23-Feb-22   | 130,977,895           | 134,623,746                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 20-Aug-21    | 16-Feb-22   | 64,078,805            | 66,018,146                        | 8.13          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 17-Aug-21    | 14-Jan-22   | 123,703,504           | 127,417,997                       | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 17-Dec-21    | 17-Mar-22   | 57,726,638            | 57,923,828                        | 8.20          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 05-Oct-21    | 04-Mar-22   | 56,259,739            | 55,834,444                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 03-Sep-21    | 02-Mar-22   | 37,449,072            | 38,434,036                        | 8.00          | Performing | Negative pledge |
| Guinness Nigeria Plc        | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 23-Dec-21    | 23-Mar-22   | 86,572,993            | 86,750,742                        | 8.21          | Performing | Negative pledge |

| Name of Company/ Individual  | Relationship   | Name of related interest                               | Facility type | Currency | Date granted | Expiry date | Approved credit limit<br>₦ | Outstanding plus<br>Accrued Interest<br>₦ | Interest Rate<br>% | Status     | Security nature   |
|--|--|--|---------------|----------|--------------|-------------|----------------------------|---|--------------------|------------|---|
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 10-Nov-21    | 8-Feb-22    | 57,726,638                 | 58,405,605                                | 8.14               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 22-Sep-21    | 19-Feb-22   | 20,705,050                 | 21,176,962                                | 8.12               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 03-Sep-21    | 02-Mar-22   | 41,410,100                 | 42,530,777                                | 8.12               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 30-Dec-21    | 30-Mar-22   | 86,572,993                 | 86,612,516                                | 8.22               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 08-Dec-21    | 08-Mar-22   | 86,572,993                 | 87,045,681                                | 8.19               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | GBP      | 10-Sep-21    | 07-Feb-22   | 213,014,003                | 218,328,491                               | 8.06               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 27-Oct-21    | 25-Jan-22   | 18,469,804                 | 18,745,251                                | 8.13               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | EUR      | 08-Oct-21    | 06-Jan-22   | 121,744,861                | 124,012,983                               | 8.00               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 05-Nov-21    | 03-Feb-22   | 128,923,698                | 130,586,332                               | 8.15               | Performing | Negative pledge   |
| Guinness Nigeria Plc   | Non-Executive Director (Holdco)<br>Non-Executive Director (Holdco) | Ngozi Edozien (Diageo Guinness)<br>Fabian Ajogwu (SAN) | Term Loan     | USD      | 03-Sep-21    | 02-Mar-22   | 20,705,050                 | 21,265,389                                | 8.12               | Performing | Negative pledge   |
| Westport Oil Limited ( a subsidiary of Seplat Petroleum Development Company Plc) | Chairman (Holdco)  | Basil Omiyi  | Term Loan     | USD      | 03-Jan-20    | 31-Mar-26   | 16,964,400,004             | 16,888,869,164                            | 8.16               | Performing | (a) the Parent Nigerian Law Assignment;<br>(b) each Parent Share Charge;<br>(c) the Parent English Law Security Agreement;<br>(d) the Borrower Nigerian Law Assignment;<br>(e) the Borrower English Law Security Agreement;<br>(f) the Eland Nigeria Debenture;<br>(g) the Elcrest Debenture;<br>(h) the Elcrest English Law Security Agreement;<br>(i) each Supplemental Security Document;<br>(j) the Second Borrower English Law Security Agreement;<br>(k) the Second Borrower Jersey Share Agreement;<br>(l) the Second Elcrest English Law Security Agreement;<br>(m) the Second Parent English Law Security Agreement; |
| Westport Oil Limited ( a subsidiary of Seplat Petroleum Development Company Plc) | Chairman (Holdco)  | Basil Omiyi  | Term Loan     | USD      | 31-Jan-20    | 31-Mar-26   | 47,122,675                 | 48,115,763                                | 8.16               | Performing | (a) the Parent Nigerian Law Assignment;<br>(b) each Parent Share Charge;<br>(c) the Parent English Law Security Agreement;<br>(d) the Borrower Nigerian Law Assignment;<br>(e) the Borrower English Law Security Agreement;<br>(f) the Eland Nigeria Debenture;<br>(g) the Elcrest Debenture;<br>(h) the Elcrest English Law Security Agreement;<br>(i) each Supplemental Security Document;<br>(j) the Second Borrower English Law Security Agreement;<br>(k) the Second Borrower Jersey Share Agreement;<br>(l) the Second Elcrest English Law Security Agreement;<br>(m) the Second Parent English Law Security Agreement; |
| Westport Oil Limited ( a subsidiary of Seplat Petroleum Development Company Plc) | Chairman (Holdco)  | Basil Omiyi  | Term Loan     | USD      | 23-Jul-20    | 31-Mar-26   | 37,698,667                 | 38,493,148                                | 8.16               | Performing | (a) the Parent Nigerian Law Assignment;<br>(b) each Parent Share Charge;<br>(c) the Parent English Law Security Agreement;<br>(d) the Borrower Nigerian Law Assignment;<br>(e) the Borrower English Law Security Agreement;<br>(f) the Eland Nigeria Debenture;<br>(g) the Elcrest Debenture;<br>(h) the Elcrest English Law Security Agreement;<br>(i) each Supplemental Security Document;<br>(j) the Second Borrower English Law Security Agreement;<br>(k) the Second Borrower Jersey Share Agreement;<br>(l) the Second Elcrest English Law Security Agreement;<br>(m) the Second Parent English Law Security Agreement; |
| Flour Mills of Nigeria Plc (A Subsidiary of Flour Mills Group)                   | Non-Executive Director (Holdco)                                    | Salamatu Suleiman                                      | Overdraft     | NGN      | 13-Dec-21    | 15-Jan-22   | 3,000,000,000              | 2,931,921,911                             | 13.00              | Performing | Negative pledge   |
| Flour Mills of Nigeria Plc (A Subsidiary of Flour Mills Group)                   | Non-Executive Director (Holdco)                                    | Salamatu Suleiman                                      | Term Loan     | USD      | 22-Nov-21    | 20-Feb-22   | 166,657,536                | 167,798,146                               | 6.16               | Performing | Negative pledge   |
| Aptics Nigeria Ltd   | Non-Executive Director (Holdco)                                    | Fabian Ajogwu (SAN)                                    | Term Loan     | USD      | 27-Mar-14    | 30-Jun-22   | 5,513,430,000              | 2,757,945,415                             | 8.22               | Performing | Legal Mortgage  |
| Elysium Diem (Nigeria) Ltd   | Non-Executive Director (Holdco)                                    | Fabian Ajogwu (SAN)                                    | Term Loan     | NGN      | 03-Sep-18    | 30-Jun-22   | 250,000,000                | 147,266,626                               | 20.25              | Performing | Legal Mortgage  |
| Gray-Bar Alliance Ltd  | Non-Executive Director (Holdco)                                    | Fabian Ajogwu (SAN)                                    | Term Loan     | NGN      | 02-Jan-18    | 30-Jun-22   | 1,400,000,000              | 10,515,959                                | 20.25              | Performing | Legal Mortgage  |
| Urshday Ltd  | Non-Executive Director (Holdco)                                    | Fabian Ajogwu (SAN)                                    | Term Loan     | NGN      | 28-Mar-17    | 30-Jun-22   | 450,000,000                | 10,396,856                                | 14.84              | Performing | Legal Mortgage  |
| ANAP Holdings Limited  | Ex-Chairman (Holdco)   | Atedo Peterside  | Card          | NGN      | 17-Aug-20    | 31-Aug-23   | 1,500,000                  | 53  | 30.00              | Performing | Shares  |
| Nampak Bevcan Nigeria Limited  | Non-Executive Director (Bank)                                      | Simon Ridley   | Term Loan     | USD      | 16-Feb-21    | 12-Jan-22   | 106,793,464                | 48,617,477                                | 8.20               | Performing | Negative pledge   |
| Nampak Bevcan Nigeria Limited  | Non-Executive Director (Bank)                                      | Simon Ridley   | Term Loan     | USD      | 28-May-21    | 22-Feb-22   | 252,946,876                | 265,407,529                               | 8.14               | Performing | Negative pledge   |
| Nampak Bevcan Nigeria Limited  | Non-Executive Director (Bank)                                      | Simon Ridley   | Term Loan     | USD      | 29-Nov-21    | 28-Jan-22   | 160,190,164                | 161,383,872                               | 8.13               | Performing | Negative pledge   |
| Nampak Nigeria Plc   | Non-Executive Director (Bank)                                      | Simon Ridley   | Term Loan     | USD      | 23-Jun-21    | 18-Feb-22   | 32,945,798                 | 34,365,739                                | 8.08               | Performing | Negative pledge   |
|  |  |  |               |          |              |             | 39,862,869,685             | 29,637,684,713                            |                    |            |   |

## Notes to the consolidated and separate financial statements (continued)

### For the year ended 31 December 2021

#### 39. Retirement benefit obligations

The Group operates a defined contribution pension scheme in line with the provisions of the Pension Reform Act 2014, with contributions based on the sum of employees' basic salary, housing and transport allowances in the ratio 8% by the employee and 10% by the employer. The amount contributed by the Group and remitted to the Pension Fund Administrators during the year was ₦2,053 million (December 2020: ₦2,038 million).

The Group's contribution to this scheme is charged to the income statement in the year to which it relates. Contributions to the scheme are managed by Stanbic IBTC Pension Managers Limited, and other appointed pension managers on behalf of the beneficiary staff in line with the provisions of the Pension Reform Act. Consequently, the Group has no legal or constructive obligations to pay further contributions if the funds do not hold sufficient assets to meet the related obligations to employees.

Details of transactions between the Group and the Group's post-employment contribution plans (that is, the contributory pension scheme) are listed below:

|                                 | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|---------------------------------|--------------------------|--------------------------|
| Deposits held with the Group    | 1,858                    | 14,132                   |
| Interest paid                   | 57                       | 344                      |
| Value of asset under management | 29,299                   | 30,163                   |

#### 40. Employees and Directors

##### a. Employees

The average number of persons employed by the Group during the year by category:

|                         | Group                 |                       |
|-------------------------|-----------------------|-----------------------|
|                         | 31 Dec 2021<br>Number | 31 Dec 2020<br>Number |
| Executive Directors     | 7                     | 6                     |
| Management              | 532                   | 533                   |
| Non-management          | 2,356                 | 2,433                 |
|                         | 2,895                 | 2,972                 |
|                         | Number                | Number                |
| Below ₦1,000,001        | -                     | -                     |
| ₦1,000,001 - ₦2,000,000 | -                     | -                     |
| ₦2,000,001 - ₦3,000,000 | 221                   | 190                   |
| ₦3,000,001 - ₦4,000,000 | 369                   | 418                   |
| ₦4,000,001 - ₦5,000,000 | 92                    | 108                   |
| ₦5,000,001 - ₦6,000,000 | 418                   | 469                   |
| ₦6,000,001 and above    | 1,795                 | 1,787                 |
|                         | 2,895                 | 2,972                 |

#### 41. Compliance with banking and other regulations

The Group paid penalties to the Central Bank of Nigeria (CBN) and SEC during the year as follows:

- Penalty of ₦1 million paid for administrative infractions during Retirement Savings Account Transfer 4th Quarter of 2020 as a result of failed validation attempts at the point of upload.
- The CBN debited the Bank's position with the sum of ₦230 million for an alleged contravention of extant FX regulations from January 2013 to July 2020.
- Penalty imposed by CBN following an alleged unfair termination of employment of former employee: The CBN imposed a penalty of ₦2 million on the Bank following an alleged unfair termination

of employment of a former employee, whose employment was terminated for being unable to meet the performance criteria required to confirm his employment in line with policy.

- The CBN debited the Bank's position with the sum of ₦2 million for an alleged Non-Compliance with CBN/CIBN Press Statement/Section 50 of BOFIA
- The CBN debited the Bank's position with the sum of ₦200 million for an alleged contravention of CBN circular with reference number BSD/DIR/GEN/LAB/14/001 on Cryptocurrency. The bank has written a letter of appeal for a review of the circumstances surrounding these accounts and a waiver of the ₦200 million fine imposed on the Bank.

The total penalties paid by the Group amounted to ₦435 million (Dec 2020: ₦277 million).

#### 42. Events after the reporting date

There were no events after the reporting date which could have a material effect on the financial position of the Group as at 31 Dec 2021 which have not been recognised or disclosed.

#### 43. Risk and capital management

Details are disclosed in the Enterprise Risk Review section of the annual report on pages 92 – 130.

## Other disclosures for the year ended 31 December 2021

### Consolidated and separate statement of profit and loss – Three months

| For the three months ended 31 December<br>(Unaudited)   | Group                    |              |                          |              | Company                  |              |                          |              |
|---|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|
|   | 31 Dec 2021<br>N'million |              | 31 Dec 2020<br>N'million |              | 31 Dec 2021<br>N'million |              | 31 Dec 2020<br>N'million |              |
|   | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months |
| <b>Gross earnings</b>                                   | 59,634                   | 205,792      | 51,160                   | 234,446      | 5,760                    | 37,025       | 808                      | 30,775       |
| <b>Net interest income</b>                              | 21,377                   | 75,372       | 17,958                   | 74,215       | 29                       | 90           | 18                       | 140          |
| Interest income   | 31,748                   | 104,751      | 23,823                   | 105,776      | 29                       | 90           | 18                       | 140          |
| Interest expense  | (10,371)                 | (29,379)     | (5,865)                  | (31,561)     | -                        | -            | -                        | -            |
| <b>Non-interest revenue</b>                             | 26,519                   | 95,773       | 26,256                   | 124,709      | 5,731                    | 36,935       | 790                      | 30,635       |
| Net fee and commission revenue                          | 21,924                   | 82,877       | 18,235                   | 71,190       | 385                      | 1,517        | 342                      | 1,327        |
| Fee and commission revenue                              | 23,384                   | 88,321       | 19,316                   | 75,151       | 385                      | 1,517        | 342                      | 1,327        |
| Fee and commission expense                              | (1,460)                  | (5,444)      | (1,081)                  | (3,961)      | -                        | -            | -                        | -            |
| Income from life insurance activities                   | 93                       | 176          | -                        | -            | -                        | -            | -                        | -            |
| Trading revenue   | 4,267                    | 13,286       | 7,744                    | 52,110       | -                        | -            | -                        | -            |
| Other revenue   | 235                      | (566)        | 277                      | 1,409        | 5,346                    | 35,418       | 448                      | 29,308       |
| <b>Income before credit impairment charges</b>          | 47,896                   | 171,145      | 44,214                   | 198,924      | 5,760                    | 37,025       | 808                      | 30,775       |
| Net impairment write-back/(loss)<br>on financial assets | 90                       | 1,505        | (2,937)                  | (10,774)     | -                        | -            | -                        | -            |
| <b>Income after credit impairment charges</b>           | 47,986                   | 172,650      | 41,277                   | 188,150      | 5,760                    | 37,025       | 808                      | 30,775       |
| <b>Operating expenses</b>                               | (27,295)                 | (106,647)    | (23,425)                 | (93,433)     | (1,111)                  | (4,659)      | (1,366)                  | (4,402)      |
| Staff costs   | (10,673)                 | (42,041)     | (10,897)                 | (42,143)     | (437)                    | (2,458)      | (727)                    | (2,044)      |
| Other operating expenses                                | (16,622)                 | (64,606)     | (12,528)                 | (51,290)     | (674)                    | (2,201)      | (639)                    | (2,358)      |
| <b>Profit before tax</b>                                | 20,691                   | 66,003       | 17,852                   | 94,717       | 4,649                    | 32,366       | (558)                    | 26,373       |
| Income tax  | (3,674)                  | (9,037)      | (804)                    | (11,506)     | (2)                      | (8)          | 2                        | (4)          |
| <b>Profit for the period</b>                            | 17,017                   | 56,966       | 17,048                   | 83,211       | 4,647                    | 32,358       | (556)                    | 26,369       |
| <b>Profit attributable to:</b>                          |                          |              |                          |              |                          |              |                          |              |
| Non-controlling interests                               | 621                      | 2,588        | 475                      | 2,272        | -                        | -            | -                        | -            |
| Equity holders of the parent                            | 16,396                   | 54,378       | 16,573                   | 80,939       | 4,647                    | 32,358       | (556)                    | 26,369       |
| <b>Profit for the period</b>                            | 17,017                   | 56,966       | 17,048                   | 83,211       | 4,647                    | 32,358       | (556)                    | 26,369       |

## Other disclosures for the year ended 31 December 2021

### Consolidated and separate statement of other comprehensive income – Three months

|   | Group                    |              |                          |              | Company                  |              |                          |              |
|---|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|
|   | 31 Dec 2021<br>N'million |              | 31 Dec 2020<br>N'million |              | 31 Dec 2021<br>N'million |              | 31 Dec 2020<br>N'million |              |
|   | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months | 3<br>months              | 12<br>months |
| <b>Other comprehensive income</b>   |                          |              |                          |              |                          |              |                          |              |
| <i>Items that will never be reclassified to profit or loss</i>                                      |                          |              |                          |              |                          |              |                          |              |
| <b>Movement in fair value reserve (equity instruments)</b>  | 835                      | 999          | 514                      | 140          | -                        | -            | -                        | -            |
| Net change in fair value  | 835                      | 999          | 514                      | 140          | -                        | -            | -                        | -            |
| Related income tax  | -                        | -            | -                        | -            | -                        | -            | -                        | -            |
| <i>Items that are or may be reclassified subsequently to profit or loss:</i>                        |                          |              |                          |              |                          |              |                          |              |
| <b>Movement in debt instruments measured at fair value through other comprehensive income (OCI)</b> | (1,329)                  | (5,666)      | (5,080)                  | 4,297        | -                        | -            | -                        | -            |
| Total expected credit loss  | (60)                     | 37           | (9,024)                  | (82)         | -                        | -            | -                        | -            |
| Net change in fair value  | (1,254)                  | (7,285)      | 5,632                    | 5,062        | -                        | -            | -                        | -            |
| Realised fair value adjustments transferred to profit or loss                                       | (15)                     | 1,582        | (1,688)                  | (683)        | -                        | -            | -                        | -            |
| Related income tax  | -                        | -            | -                        | -            | -                        | -            | -                        | -            |
| <b>Other comprehensive income for the period net of tax</b>   | (494)                    | (4,667)      | (4,566)                  | 4,437        | -                        | -            | -                        | -            |
| <b>Total comprehensive income for the period</b>  | 16,523                   | 52,299       | 12,482                   | 87,648       | 4,647                    | 32,358       | (556)                    | 26,369       |
| <b>Earnings per share</b>   |                          |              |                          |              |                          |              |                          |              |
| Basic earnings per ordinary share (kobo)  | 127                      | 420          | 149                      | 625          | 36                       | 250          | (5)                      | 204          |
| Diluted earnings per ordinary share (kobo)  | 127                      | 420          | 149                      | 625          | 36                       | 250          | (5)                      | 204          |

## Annexure A – Statement of value added for the year ended 31 December 2021

|                                      | Group                    |     |                          |     | Company                  |     |                          |     |
|--------------------------------------|--------------------------|-----|--------------------------|-----|--------------------------|-----|--------------------------|-----|
|                                      | 31 Dec 2021<br>₹'million | %   | 31 Dec 2020<br>₹'million | %   | 31 Dec 2021<br>₹'million | %   | 31 Dec 2020<br>₹'million | %   |
| <b>Gross earnings</b>                | 206,644                  |     | 234,446                  |     | 37,025                   |     | 23,164                   |     |
| <b>Interest paid:</b>                |                          |     |                          |     |                          |     |                          |     |
| Local                                | (29,379)                 |     | (27,865)                 |     | -                        |     | -                        |     |
| Foreign                              | -                        |     | (3,696)                  |     | -                        |     | -                        |     |
|                                      | (29,379)                 |     | (31,561)                 |     | -                        |     | -                        |     |
| <b>Administrative overhead:</b>      |                          |     |                          |     |                          |     |                          |     |
| Local                                | (64,604)                 |     | (27,442)                 |     | (2,201)                  |     | (1,269)                  |     |
| Foreign                              | -                        |     | (192)                    |     | -                        |     | -                        |     |
|                                      | (64,604)                 |     | (27,634)                 |     | (2,201)                  |     | (1,269)                  |     |
| Recovery/(Provision) for losses      | 1,505                    |     | (10,774)                 |     | -                        |     | -                        |     |
| Value added                          | 114,166                  | 100 | 164,477                  | 100 | 34,824                   | 100 | 21,895                   | 100 |
| <b>Distribution</b>                  |                          |     |                          |     |                          |     |                          |     |
| <b>Employees and Directors</b>       |                          |     |                          |     |                          |     |                          |     |
| Salaries and benefits                | 42,041                   | 37  | 42,143                   | 30  | 2,458                    | 7   | 773                      | 4   |
| <b>Government</b>                    |                          |     |                          |     |                          |     |                          |     |
| Taxation                             | 9,037                    | 8   | 11,506                   | 8   | 8                        | 0   | 4                        | 0   |
| <b>The future</b>                    |                          |     |                          |     |                          |     |                          |     |
| Asset replacement (depreciation)     | 5,446                    |     | 2,638                    |     | -                        |     | -                        |     |
| Expansion (retained in the business) | 56,966                   |     | 83,211                   |     | 32,358                   |     | 21,118                   |     |
| <b>Total</b>                         | 62,412                   | 55  | 85,849                   | 62  | 32,358                   | 93  | 21,118                   | 96  |
|                                      | 113,490                  | 100 | 139,498                  | 100 | 34,824                   | 100 | 21,895                   | 100 |

## Annexure B: Five-year financial summary

### Statement of financial position

|                                      | Group                    |                          |                          |                          |                          | Company                  |                          |                          |                          |                          |
|--------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                      | 31 Dec 2021<br>₹'million | 31 Dec 2020<br>₹'million | 31 Dec 2019<br>₹'million | 31 Dec 2018<br>₹'million | 31 Dec 2017<br>₹'million | 31 Dec 2021<br>₹'million | 31 Dec 2020<br>₹'million | 31 Dec 2019<br>₹'million | 31 Dec 2018<br>₹'million | 31 Dec 2017<br>₹'million |
| <b>Assets</b>                        |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |
| Cash and cash equivalents            | 653,070                  | 627,111                  | 456,396                  | 455,773                  | 401,348                  | 53,236                   | 42,145                   | 36,240                   | 15,533                   | 7,545                    |
| Derivative assets                    | 41,212                   | 46,233                   | 32,871                   | 30,286                   | 11,052                   | -                        | -                        | -                        | -                        | -                        |
| Trading assets                       | 98,743                   | 169,655                  | 248,909                  | 84,351                   | 151,479                  | -                        | -                        | -                        | -                        | -                        |
| Pledged assets                       | 182,335                  | 170,578                  | 231,972                  | 142,543                  | 43,240                   | -                        | -                        | -                        | -                        | -                        |
| Financial investments                | 636,611                  | 612,276                  | 155,330                  | 400,000                  | 316,641                  | 2,076                    | 2,227                    | 1,981                    | 1,796                    | 1,625                    |
| Asset held on sale                   | -                        | -                        | -                        | -                        | 114                      | -                        | -                        | -                        | -                        | -                        |
| Loans and advances to banks          | 16,096                   | 7,828                    | 3,046                    | 8,548                    | 9,623                    | -                        | -                        | -                        | -                        | -                        |
| Loans and advances to customers      | 921,044                  | 625,139                  | 532,124                  | 432,713                  | 372,088                  | -                        | -                        | -                        | -                        | -                        |
| Deferred tax assets                  | 13,998                   | 13,163                   | 10,892                   | 9,181                    | 8,901                    | -                        | -                        | -                        | -                        | -                        |
| Equity Investment in Group companies | -                        | -                        | -                        | -                        | -                        | 94,751                   | 93,519                   | 85,539                   | 85,539                   | 85,539                   |
| Other assets                         | 129,530                  | 175,980                  | 168,689                  | 77,787                   | 49,442                   | 6,258                    | 9,155                    | 2,923                    | 4,091                    | 2,148                    |
| Right of use assets                  | 3,394                    | 2,975                    | 3,217                    | -                        | -                        | 33                       | 60                       | 71                       | -                        | -                        |
| Intangible assets                    | 4,011                    | 4,640                    | 5,232                    | 827                      | 605                      | -                        | -                        | -                        | -                        | -                        |
| Property and equipment               | 42,720                   | 30,728                   | 27,778                   | 21,652                   | 21,883                   | 148                      | 137                      | 132                      | 993                      | 517                      |
|                                      | 2,742,764                | 2,486,306                | 1,876,456                | 1,663,661                | 1,386,416                | 156,502                  | 147,243                  | 126,886                  | 107,952                  | 97,374                   |
| <b>Equity and liabilities</b>        |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |
| Share capital                        | 6,479                    | 5,553                    | 5,252                    | 5,120                    | 5,025                    | 6,479                    | 5,553                    | 5,252                    | 5,120                    | 5,025                    |
| Reserves                             | 361,537                  | 365,470                  | 291,050                  | 230,286                  | 177,035                  | 111,141                  | 132,648                  | 117,133                  | 97,090                   | 87,629                   |
| Non-controlling interest             | 8,850                    | 7,578                    | 5,927                    | 4,261                    | 3,158                    | -                        | -                        | -                        | -                        | -                        |
| Derivative liabilities               | 25,364                   | 37,382                   | 4,343                    | 4,152                    | 2,592                    | -                        | -                        | -                        | -                        | -                        |
| Trading liabilities                  | 112,023                  | 188,500                  | 250,203                  | 125,684                  | 62,449                   | -                        | -                        | -                        | -                        | -                        |
| Deposits from banks                  | 431,862                  | 505,622                  | 248,903                  | 160,272                  | 61,721                   | -                        | -                        | -                        | -                        | -                        |
| Deposits from customers              | 1,126,535                | 819,944                  | 637,840                  | 807,692                  | 753,642                  | -                        | -                        | -                        | -                        | -                        |
| Other borrowings                     | 136,434                  | 112,031                  | 92,165                   | 69,918                   | 74,892                   | -                        | -                        | -                        | -                        | -                        |
| Subordinated debt                    | 47,419                   | 68,269                   | 106,658                  | 60,595                   | 29,046                   | -                        | -                        | -                        | -                        | -                        |
| Current tax liabilities              | 16,441                   | 20,270                   | 19,230                   | 14,899                   | 12,240                   | 50                       | 173                      | 179                      | 463                      | 157                      |
| Deferred tax liabilities             | -                        | -                        | -                        | 137                      | 120                      | -                        | -                        | -                        | -                        | -                        |
| Provisions and other liabilities     | 469,820                  | 355,687                  | 214,885                  | 180,645                  | 204,496                  | 38,832                   | 8,869                    | 4,322                    | 5,279                    | 4,563                    |
|                                      | 2,742,764                | 2,486,306                | 1,876,456                | 1,663,661                | 1,386,416                | 156,502                  | 147,243                  | 126,886                  | 107,952                  | 97,374                   |
| <b>Acceptances and guarantees</b>    | 290,132                  | 213,622                  | 173,255                  | 146,481                  | 153,377                  | -                        | -                        | -                        | -                        | -                        |

## Annexure B: Five-year financial summary (continued)

### Statement of profit or loss

|                                    | Group                    |                          |                          |                          |                          | Company                  |                          |                          |                          |                          |
|------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                    | 31 Dec 2021<br>₦'million | 30 Dec 2020<br>₦'million | 30 Dec 2019<br>₦'million | 30 Dec 2018<br>₦'million | 30 Dec 2017<br>₦'million | 31 Dec 2021<br>₦'million | 30 Dec 2020<br>₦'million | 30 Dec 2019<br>₦'million | 30 Dec 2018<br>₦'million | 30 Dec 2017<br>₦'million |
| Net operating income               | 171,145                  | 198,924                  | 186,586                  | 180,813                  | 172,769                  | 37,025                   | 30,775                   | 37,882                   | 19,463                   | 28,827                   |
| Operating expenses and provisions  | (105,142)                | (104,207)                | (95,661)                 | (92,661)                 | (111,603)                | (4,659)                  | (4,402)                  | (4,409)                  | (3,463)                  | (1,282)                  |
| Profit before tax                  | 66,003                   | 94,717                   | 90,925                   | 88,152                   | 61,166                   | 32,366                   | 26,373                   | 33,473                   | 16,000                   | 27,545                   |
| Taxation                           | (9,037)                  | (11,506)                 | (15,890)                 | (13,712)                 | (12,785)                 | (8)                      | (4)                      | 254                      | (501)                    | (2,380)                  |
| Profit after taxation              | 56,966                   | 83,211                   | 75,035                   | 74,440                   | 48,381                   | 32,358                   | 26,369                   | 33,727                   | 15,499                   | 25,165                   |
| Profit attributable to:            |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |
| Non-controlling interests          | 2,588                    | 2,272                    | 2,373                    | 2,353                    | 2,186                    | -                        | -                        | -                        | -                        | -                        |
| Equity holders of the parent       | 54,378                   | 80,939                   | 72,662                   | 72,087                   | 46,195                   | 32,358                   | 26,369                   | 33,727                   | 15,499                   | 25,165                   |
| Profit for the year                | 56,966                   | 83,211                   | 75,035                   | 74,440                   | 48,381                   | 32,358                   | 26,369                   | 33,727                   | 15,499                   | 25,165                   |
| <b>Statistical Information</b>     |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |
| Earnings per share (EPS) - basic   | 420k                     | 729k                     | 692k                     | 704k                     | 460k                     | 250k                     | 237k                     | 321K                     | 151k                     | 250k                     |
| Earnings per share (EPS) - diluted | 420k                     | 729k                     | 692k                     | 704k                     | 460k                     | 250k                     | 237k                     | 321K                     | 151k                     | 250k                     |

## Annexure C - COVID-19 impact on the Group for the year ended 31 December 2021

The coronavirus pandemic, which was first detected in China (late 2019), has infected more than 400 million people and caused over 5.5 million fatalities around the globe. The pandemic forced governments to implement lockdowns and restriction to movement, which negatively impacted economic activities during the year. The International Monetary Fund (IMF) estimated that the global economy contracted by 3.5% in 2020.

In response to the economic downturn owing to the pandemic, global economies and countries with fiscal space resorted to fiscal stimulus to boost retail and economic activities. Fiscal stimulus in emerging market economies averaged about 5% of GDP, while for developed markets the stimulus was mostly higher than 10% of GDP.

Also, central banks across most economies engaged in some form of monetary policy easing either by way of slashing interest rates or asset purchase program and in some cases, both. These actions were aimed at making borrowing cheaper, encourage spending as well as improve production to boost the economy. Most significantly, the US Fed slashed its policy rate to 0 - 0.25% range, from 1.50 - 1.75% before the pandemic, while also providing up to \$2.3 trillion in lending to support households, employers, financial markets, and state and local governments.

Nigeria was not immune to the ravaging human and economic impact of COVID-19. The corona virus which was first detected on 27 February 2020 in Nigeria, had infected over 134,000 people and caused over 1,500 fatalities in Nigeria as at 31 December 2020. In order to curb the spread of the virus, the federal government initially implemented a total

lockdown in Lagos, Abuja and Ogun state, while other state governments also implemented restrictions. The impact of these restrictions was evident in the significant drop in the private sector activities in the month of April 2020. The Stanbic IBTC Purchasing Market Index (PMI) declined to 37.1 in April 2020, signifying contraction, from 53.8 recorded in March 2020. The PMI reading has however recovered slightly to 51.8 in December 2021.

The country witnessed significant drop in revenue following the triple impact of price war between Saudi and Russia in early March 2020, loss of demand due to the pandemic and OPEC+ agreement to unprecedented production cut. Unsurprisingly, following drop in oil prices and the significant slowdown in economic activities owing to the lockdowns and restrictions, the country slipped into recession in Q3 2020 after its GDP contracted for the second consecutive quarter this year. Q3 Real GDP contracted for the second quarter by 3.62% leading to a cumulative 9 months contraction of 2.48%.

CBN in response to the challenging economic trend through the Monetary policy committee (MPC) cut the Monetary Policy Rate (MPR) by 100bps to 12.5% in May 2020 and a further 100bps cut in September to close the year at 11.5%. It devalued the currency by 24% in the official market and announced a combined ₦3.5trn stimulus intervention fund targeted at the health and manufacturing sectors as well as households.

Liquidity risks, capital deterioration, asset quality decline, business risk and operational risk are some of the principal risks and uncertainties that businesses

in the financial sector face as a result of the current COVID-19 pandemic.

Like most Financial Institutions, Stanbic IBTC's operations and performance was fairly hit by the COVID-19 pandemic, though the twin effect of a well-positioned balance sheet and diversified business lines cushioned the impact.

Apart from cost savings on some expense lines such as training, marketing and advertising expenses, the Group had some incremental expenses on donations as disclosed in the Directors' reports. However, increased allowance for expected credit loss is the major incremental non-arbitrary impact of COVID-19 on the financial performance of the Group as shown below:

The Group is endowed with strong and diversified funding base and this supports our ability to sustain the business throughout this crisis and take advantage of market opportunities as they arise.

The Group remains adequately capitalised with a capital adequacy ratio (CAR) of 20.8% and under further stress scenarios undertaken by the institution in line with CBN's ICAAP policy, CAR remains strong and well above regulatory thresholds. Also, liquidity ratio stood at 104.71% as at 31 Dec 2021 (regulatory minimum is 30%).

The significant doubt associated with the current uncertainties related to COVID-19 virus currently does not result in a material uncertainty related to such events or conditions that may cast significant doubt on the Group's ability to continue as a going concern in the foreseeable future. Notwithstanding, the Group will closely monitor the emerging impact of the pandemic to ensure that they are appropriately mitigated. There was no other event after the end of the reporting period which could have a material effect on the financial statements of the Group for the year ended 31 December 2021 which has not been adjusted for, or disclosed in, the financial statements.

|   | 31 Dec 2021<br>₦'million | 31 Dec 2020<br>₦'million |
|---|--------------------------|--------------------------|
| Impact of COVID-19 on Loan and advances             |                          |                          |
| Lifetime ECL credit impaired                        | -                        | 3,645                    |
| COVID-19 related debt relief extension/restructure: |                          |                          |
| Gross amount restructured                           | -                        | 73,308                   |
| Outstanding balance at year-end                     | -                        | 50,106                   |



## Annexure D - Details of professionals who provided services to the financial statements for the year ended 31 December 2021

The following professionals provided a form of service on this audited financial statements:

|     |                            |   |
|-----|----------------------------|---|
| i   | Name<br>Address            | <b>PricewaterhouseCoopers</b><br>5B Water Corporation Road Landmark<br>Towers Victoria Island,<br>PMB 101233, Eti-Osa,<br>Lagos |
|     | FRC No<br>Service provided | FRC/2013/ICAN/00000001495<br>Auditor  |
| ii  | Name<br>Address            | <b>Bakertilly Nigeria</b><br>4th Floor, Kresta Laurel Complex<br>376 Ikorodu road, Maryland<br>P.O. Box 15016<br>Ikeja, Lagos.  |
|     | FRC No<br>Service provided | FRC/ICAN/2013/00000002824<br>Valuation of unquoted securities   |
| iii | Name<br>Address            | <b>Pedabo Professional services</b><br>67 Norman Williams Street<br>Off Keffi Street, SW Ikoyi<br>Lagos                         |
|     | FRC No<br>Service provided | FRC/2013/ICAN/00000000908<br>Tax consultancy services   |
| iv  | Name<br>Address            | <b>WA Kareem &amp; Co</b><br>Asiyahu Abewon Place<br>205B Ikorodu Road, Ilupeju<br>Lagos  |
|     | FRC No<br>Service provided | FRC/2013/ICAN/00000001093<br>Tax consultancy services   |
| v   | Name<br>Address            | <b>Olaniwun Ajayi LP</b><br>The Adunola, Plot L2, 401 Close,<br>Banana Island<br>Lagos  |
|     | FRC No<br>Service provided | FRC/2013/00000001615<br>Legal consultancy services  |





# 04 Other Information

|     |                                  |
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## Management team



**Yewande Adedayo**  
Head, Financial  
Institutions Coverage

Stanbic IBTC Bank PLC



**Folake Ademiluyi**  
Head, Power and  
Infrastructure Coverage

Stanbic IBTC Bank PLC



**Emi Agaba-Oloja**  
Head, Private Trust

Stanbic IBTC  
Trustees Limited



**Emmanuel Aihevba**  
Head, Main Market Clients

Stanbic IBTC Bank PLC



**Adewale Aina**  
Head, Resourcing and  
Employee Engagement

Stanbic IBTC Holdings PLC



**Bolatito Ajibode**  
Head, Conglomerates  
and Industrials Coverage

Stanbic IBTC Bank PLC



**Funso Akere**  
Chief Executive

Stanbic IBTC Capital Limited



**Oyindamola Akinyemi**  
Executive Director

Stanbic IBTC Capital Limited



**Taiwo Ala**  
Head, Voice Branch

Stanbic IBTC Bank PLC



**Olushola Alerege**  
Head, Commercial  
Banking, North

Stanbic IBTC Bank PLC



**Taiwo Aluko**  
Head, Commercial  
Suite, South West

Stanbic IBTC Bank PLC



**Ngozi Atiomo**  
Head, Vendor Management  
and Procurement

Stanbic IBTC Holdings PLC



**Shuaib Audu**  
Executive Director,  
Business Development

Stanbic IBTC Asset  
Management Limited



**Nike Bajomo**  
Executive Director,  
Business Development

Stanbic IBTC Pension  
Managers Limited



**Yomi Balogun**  
Head, Sales,  
Global Markets

Stanbic IBTC Bank PLC



**Joyce Dimkpa**  
Head, Oil and Gas

Stanbic IBTC Bank PLC



**Howard Edafe**  
Head, Internal Audit

Stanbic IBTC Holdings PLC



**Wunmi Ehis-Uzenabor**  
Chief Operating Officer

Stanbic IBTC Asset  
Management Limited



**Roland Ejiogu**  
Head, Commercial  
Suite, South

Stanbic IBTC Bank PLC



**Benedict Ekatah**  
Head, Trading,  
Global Markets

Stanbic IBTC Bank PLC



**Samuel Ekpenyong**  
Head, Business  
Support and Resolution

Stanbic IBTC Bank PLC



**Rekia Eletu**  
Head, Investigations  
and Fraud Risk

Stanbic IBTC Bank PLC



**Charles Emelue**  
Executive Director,  
Operations

Stanbic IBTC Pension  
Managers Limited



**Bisola Fasade**  
Head, Affluent Clients

Stanbic IBTC Bank PLC

## Management team (continued)



**Jesuseun Fatoyinbo**  
Head, Transactional  
Products and Services

Stanbic IBTC Bank PLC



**Anselem Igbo**  
Chief Executive

Stanbic IBTC Insurance  
Brokers Limited



**Busola Jejelowo**  
Executive Director,  
Investment Management

Stanbic IBTC Asset  
Management Limited



**Tosin Leye-Odeyemi**  
Head, Reward,  
Analytics and Reporting

Stanbic IBTC Holdings PLC



**Babatunde Majiyagbe**  
Chief Executive

Stanbic IBTC  
Nominees Limited



**Abayomi Makinde**  
Head, Tax Management

Stanbic IBTC Holdings PLC



**Wilfred Mamah**  
Head, Digital  
Transformation

Stanbic IBTC Bank PLC



**Ibiyemi Mezu**  
Executive Director

Stanbic IBTC Insurance  
Brokers Limited



**Ese Nkadi**  
Head, Governance

Stanbic IBTC Holdings PLC



**Okechukwu Nwoke**  
Head, Engineering

Stanbic IBTC Holdings PLC



**Folusho Obajemu**  
Manager, Client Coverage

Stanbic IBTC Bank PLC



**Nnaemeka Obasi**  
Head, Enterprise  
Banking and Trade

Stanbic IBTC Bank PLC



**Oluwatosin Odutayo**  
Head, Wholesale  
Clients Finance and  
Value Management

Stanbic IBTC Holdings PLC



**Titilope Ogungbesan**  
Chief Executive

Stanbic IBTC  
Stockbrokers Limited



**Olutoyin Ogunmola**  
Head, Enterprise Data

Stanbic IBTC Holdings PLC



**Nnenna Okoro**  
Head, Consumer  
Client Coverage

Stanbic IBTC Bank PLC



**Femi Oladunjoye**  
Head, Wealth Coverage

Stanbic IBTC Asset  
Management Limited



**Bunmi Olarinoye**  
Executive Director

Stanbic IBTC  
Stockbrokers Limited



**Biodun Olorunnisola**  
Head, Operational Risk

Stanbic IBTC Bank PLC



**Dolu Olugbenjo**  
Head, Infrastructure Fund

Stanbic IBTC Asset  
Management Limited



**Eronmonsele Omiyi**  
Head, Client  
Coverage Consumer

Stanbic IBTC Bank PLC



**Charles Omoera**  
Chief Executive

Stanbic IBTC  
Trustees Limited



**Muiyiwa Oni**  
Head, Research

Stanbic IBTC Bank PLC



**Charles Onwude**  
Head, Business and  
Commercial Clients Credit

Stanbic IBTC Bank PLC

## Management team (continued)



**Chigozie Onyeocha**  
Head, Commercial  
Suite, Lagos

Stanbic IBTC Bank PLC



**Akinjide Orimolade**  
Chief Executive

Stanbic IBTC  
Insurance Limited



**Omolara Osunsoko**  
Head, New  
Client Solutions

Stanbic IBTC Bank PLC



**Dare Otiotoju**  
Executive Director,  
Investment Management

Stanbic IBTC Pension  
Managers Limited



**Adebajo Otukomaya**  
Head, Africa  
China Banking

Stanbic IBTC Bank PLC



**Damilola Owoeye**  
Head, Consumer  
and High Net Worth  
Clients Credit

Stanbic IBTC Bank PLC



**Temitope Popoola**  
Head, Corporate  
Functions Audit

Stanbic IBTC Holdings PLC



**Alaba Sideso**  
Manager,  
Regulatory Affairs

Stanbic IBTC Bank PLC



**David Souza**  
Head, Wholesale Credit

Stanbic IBTC Bank PLC



**Imoh Umah**  
Manager, Client Coverage

Stanbic IBTC Bank PLC

## Stanbic IBTC Bank Branch Network

### Lagos Island region

**Idejo**  
Plot 1712, Adeola Odeku,  
Victoria Island, Lagos

**Awolowo Road Branch**  
85, Awolowo Road, Ikoyi Lagos

**Idumagbo Branch**  
61a, Idumagbo Avenue, Lagos Island

**Oyingbo Virtual**  
7, Coates Street, Oyingbo, Lagos

**Head Office Branch**  
IBTC Place, Walter Carrington  
Crescent, Victoria Island, Lagos

**Adetokunbo Ademola (Virtual)**  
76, Adetokunbo Ademola Street,  
Victoria Island, Lagos

**Ajah Mini (E-Banking outlet)**  
4a, Megawaves Plaza, Addo  
Road, Ajah, Lagos

**Ajose Adeogun Branch**  
Plot 290e, Ajose Adeogun  
Street, Victoria Island, Lagos

**Ikota Branch**  
194 Road 5, Ikota Shopping  
Complex, VGC, Lagos

**Lekki 1 Branch**  
Plot 41, Lekki Freedom Way Lekki, Lagos

**Lekki 2 Branch**  
G & M Plaza, Km 18, Lekki-Epe  
Express Way, Igbo-Efon, Lekki, Lagos

**Lekki Admiralty Branch**  
1, Babatunde Masha Street, Lekki  
Admiralty Way, Lekki Phase 1, Lagos

**Lagos Service Centre**  
Churchgate Building: Pc 30,  
Churchgate Street, Victoria  
Island, Lagos

**Alaba Branch**  
H48/49, Alaba International  
Market, Ojo – Lagos

**Balogun Business  
Association Branch**  
Plaza 3a, Portion C, Opposite Sokoto  
Plaza BBA, Trade Fair Complex, Lagos

**Nigerian Ports Authority Branch**  
Accounts Block, Nig. Ports Authority,  
Wharf Road, Apapa, Lagos

**Trade Fair Branch**  
Hall 2, Olusegun Obasanjo Hall,  
Aspamda Plaza, Tradefair Lagos

**Warehouse Road, Apapa Branch**  
10/12, Warehouse Road, Apapa, Lagos

**Lagos Mainland region  
Oba Akran**  
20, Oba Akran Avenue, Ikeja, Lagos

**Ogba**  
32, Ijaye Road, Ogba, Lagos

**Egbeda**  
38, Shasha Road, Egbeda, Lagos

**Festac Branch**  
Gacoun Plaza, 23 Road,  
Opp. K' Close, Festac Town, Lagos

**Igando Branch**  
51, Lasu-Iba Expressway, Igando, Lagos

**Oko Oba**  
327, Old Abeokuta Road, Agege, Lagos

**Ikotun**  
45, Idimu Road, Ikotun, Lagos

**Abule Egba**  
633, Lagos Abeokuta Road, Lagos

**Ipaja**  
142, Ipaja Road, Lagos

**Oshodi**  
Plot 14, Oshodi Apapa  
Express way, Lagos

**Satellite Town**  
Plot 389, Old Ojo Road, Abule  
Ado, Satellite Town, Lagos

**Alausa**  
Nigerian Institution of Estate  
Surveyors and Valuers (NIESV)  
Building, Alausa, Lagos

**Okota**  
1, Alhaji Adenekan Street, Lagos

**Surulere**  
84, Adeniran Ogunsanya,  
Surulere, Lagos

**Ojuwoye**  
214, Agege Motor Road,  
Ojuwoye, Mushin, Lagos

**Tejuosho**  
77, Ojuelegba Road, Yaba, Lagos

**Orile Coker**  
104, Market Street, Odunade  
Market, Orile, Lagos

**Akoka (E-Banking outlet)**  
100, St. Finbarrs Road,  
Akoka, Yaba, Lagos

**Aguda**  
1/3, Enitan Street, Aguda,  
Surulere, Lagos

**Shomolu**  
22, Market Street, Shomolu, Lagos

**Ladipo Mushin**  
103, Ladipo Street, Mushin, Lagos

**Gbagada**  
15, Diya Street, Ifako, Gbagada, Lagos

**Herbert Macaulay Branch**  
220, Herbert Macaulay Way, Yaba

**Allen Avenue**  
31, Allen Avenue, Ikeja, Lagos

**NAHCO**  
NAHCO complex, Off MMIA, Lagos

**Toyin Street**  
36A, Toyin Street Ikeja, Lagos

**Opebi**  
43, Opebi Road, Ikeja, Lagos

## Stanbic IBTC Bank Branch Network (continued)

### Ikorodu Town

108, Lagos Road, Ikorodu

### Ketu

463, Ikorodu Road, Ketu, Lagos

### Maryland

10, Mobolaji Bank Anthony Way, Maryland, Lagos

### Osolo Way

61, Osolo Way, Ascon Filling Station, Lagos

### Ojodu

102, Isheri Road, Ojodu, Lagos

### Ogudu

54, Ogudu Road, Ogudu, Lagos

### Ikeja City Mall

Shop L55, Ikeja City Mall, Ikeja, Lagos North Central region

### North Central region

#### Grand Tower Mall (E-Banking outlet)

Shop 9/10, Apo Mall, Abuja

### Maitama Branch

Plot 2777, Aguiyi Ironsi Way, Maitama, Abuja

### Abuja Service Centre

75, Ralph Sodeinde Street, CBD, Abuja

### Abuja NNPC

NNPC Tower, Hebert Macaulay Way, Central Business District, Abuja

### Wuse II, Abuja

Plot 1387, Aminu Kano Crescent, Wuse 11, Abuja

### Nigeria Immigration Service

Nigeria Immigration headquarters, Sauka Airport Road, Abuja

### Ahmadu Bello Centre

1049 Ahmadu Bello Way Garki Abuja

### Deidei

Shop W-9, Dei-Dei International Building Material Market, Dei-Dei, Abuja

### Garki Area 7

Infinity House 11, Kaura Namoda Street, Off Faskari Crescent, Area 3, Garki, Abuja

### Gwagwalada

Plot 415, Teaching Hospital Road, Gwagwalada, Abuja

### Kubwa

Plot 71/72, Gado Nasko Way, Kubwa, Abuja

### Suleja

Opposite Division 'A' Police Station, Minna Road, Suleja, Niger State

### Lokoja

Opp. Kogi State Specialist Hospital, Lokoja

### Bauchi

16, Yandoka Road, Bauchi, Bauchi State

### Jos

34, Ahmadu Bello Way, Jos

### Minna

Beside Central Mosque, Bosso Road, Minna

### Kontagora

Opposite Hamson Nig. Ltd, Lagos Kaduna Road, Kontagora, Niger State

### Mararaba

A1, Kwad Mall, Adjacent Mama Cass Eatery, Abuja -Keffi Road, Mararaba, Nasarawa

### Makurdi

5, Ogiri Oko Road, Makurdi

### Lafia

Plot 1, Opposite Fatima House, Jos Road, Lafia.

### Jalingo

22, Hammaruwa Way, Jalingo

### Gboko

37, Captain Downs Street, Adekaa, Gboko

### Otukpo

Enugu - Makurdi Road, Otukpo

### Maiduguri

35, Sir Kashim Ibrahim Way, Maiduguri, Borno

### Damaturu

Plot 591a, Njiwaji Layout, Damaturu, Yobe

### Gombe

No 22, Biu Road Gombe

### Yola

1, Mohammed Mustapha Way, Yola, Adamawa

### North West region

#### Kaduna Main

14, Ahmadu Bello Way, Kaduna

#### Kaduna Central

1, Bayajidda Road, Kaduna

#### Kachia Road

A7, Kachia Road, Kaduna

#### Kaduna NNPC

Km 16, Kachia Road, Kaduna

#### Kawo Mando

Jaas Plaza, Zaria Road, Kawo, Kaduna

#### Sabon Tasha

32, Kachia Road, Sabon Tasha Kaduna

#### Zaria City

90, Angwan Mallam Sule Bakin Kasuwa, Zaria City, Kaduna

#### Katsina

175, Kurfi House, IBB Way, Katsina

### Gusau

68, Ahmadu Bello Way, Gusau, Zamfara

### Sokoto

68, Maiduguri Road, Sokoto

### Kebbi Branch

68, Ahmadu Bello Way, Birnin Kebbi

### Zaria Main

9, Kaduna Road, PZ Zaria

### Sabon Gari Kano

4, Galadima Road, Sabon Gari-Kano, Kano

### Dutse

14/15 Sani Abacha Way, Dutse, Jigawa

### Kantin Kwari

No 71a Fagge Takudu Kantin Kwari, Kano

### Bello Road

31/32 Bello Road, Kano

### Kano Service Centre

3 Bank Road, Kano

### Shauchi

1 Rimi Quarters, Umma Bayero Road Kano

### Hotoro

Maiduguri Road, Hotoro, Kano

### South South region

#### Trans Amadi 2

87, Trans Amadi Industrial Layout, Port Harcourt

#### Trans-Amadi 1

7, Trans-Amadi Road, Port Harcourt

#### Port Harcourt Service Center

133a Olu Obasanjo Road, Port Harcourt.

#### Eleme Branch

IEPCL Eleme, Port Harcourt, Rivers State

#### Aba Road

171, Aba Road, Port Harcourt

#### Artillery

234, Aba Road, Port Harcourt

#### Calabar

71, Marian Road, Calabar, Cross River

#### Uyo

65, Nwaniba Road, Uyo, Akwa Ibom

#### Eket Branch

2, Grace Bill Road, Eket Town, Akwa Ibom

#### Warri Main

98, Effurun/Sapele Road, Effurun, Delta

#### Olu Obasanjo

58, Olu Obasanjo Road, Port Harcourt

#### Yenagoa

623 Melford Okilo Road, Yenagoa, Bayelsa

### South East region

#### Umuahia

2, Market Road, By Library Avenue, Umuahia, Abia

#### Aba Main

7, Factory Road, Aba, Abia State

#### Sapele Road

131a, Sapele Road, Benin City, Edo

#### Benin Main

71, Akpapava Street, Benin

#### Uniben

Bank Road, University of Benin, Ugbowo Campus, Edo

#### Awka

49, Zik Avenue, Awka, Anambra

#### Onitsha Main

13, Bright Street, Main Market, Onitsha, Anambra

#### Enugu

1 Garden Avenue, Beside EEDC Regional Office, Okpara Avenue, Enugu

#### Abakaliki

10, Old Ogoja Road, Abakaliki

#### Owerri

81, Okigwe Road, Owerri, Imo

#### Asaba

206, Nnebisi Road, Asaba

## Stanbic IBTC Bank Branch Network (continued)

### South West region

#### Oyo

Oyo/Ogbomoso Road, Oyo Town

#### Agodi Gate (E-Banking outlet)

Inaolaji Business Complex,  
Agodi Gate, Ibadan, Oyo

#### UI Road

UI Road, Sayora Building, Opposite  
UI 2nd Gate, Ibadan, Oyo

#### Ibadan Main

UCH-Secretariat Road,  
By Total Garden, Ibadan, Oyo

#### Iwo Road

Baloon House, Iwo Road, Ibadan, Oyo

#### Iwo Town

147, Ejigbo Road, Araromi -  
Sabo, Iwo Town, Oyo

#### Iyana Church (E-Banking outlet)

Ibitola Plaza, Iyana Church, Ibadan, Oyo

#### Saki

Beside Saki West Local  
Government Secretariat, Sango  
- Ajegunle Road Saki, Oyo

#### Mokola

18b, Oyo Road, Mokola, Ibadan, Oyo

#### Gbagi

Aje House Annexe, Opposite  
Obisesan Hall, Lebanon Street,  
Old Gbagi, Ibadan, Oyo

#### Abeokuta

2a, Lantoro Road, Isale-  
Ake, Abeokuta, Ogun

#### Agbara

Agbara Estate Shopping Mall,  
Agbara Industrial Estate, Agbara, Ogun

#### Challenge (Virtual)

127, Niger West Road, Orita  
Challenge, Ibadan, Oyo

#### Sango Otta 2

Km 38, Abeokuta Expressway,  
Sango Otta, Ogun

#### Shagamu

167, Akarigbo Road, Shagamu, Ogun

#### Ring Road

1b, Moshood Abiola Road,  
Ring Road, Ibadan, Oyo

#### Ijebu Ode

58, Ibadan Road, Ijebu-Ode, Ogun

#### Ife

5, Obalufon-Lagere Road,  
Lagere Junction, Ile-Ife, Osun

#### Ilesha

A198, Osogbo Road,  
Ishokun, Ilesha, Osun

#### Ilorin

13, Unity Road, Ilorin, Kwara

#### Ojatuntun

A171, Abdulazeez Attah Road,  
Surulere, Ilorin, Kwara

#### Ogbomoso

Ilorin-Ogbomoso Road, Sabo  
Area, Ogbomoso Town, Osun

#### Ado Ekiti

Ado-Iyin Express Road,  
Ado Ekiti, Ekiti State

#### Ondo

62, Yaba Road, Ondo Town, Ondo

#### Akure

GNI Building, Off Old Ado/  
Owo Road, Akure, Ondo

#### Oshogbo

201, Gbogan – Ibadan  
Road, Osogbo, Osun

## Contact information



### Idris Toriola

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### Bridget Oyefeso-Odusami

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### Chidi Okezie

Company Secretary  
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### Registered address

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# E-DIVIDEND MANDATE MANAGEMENT SYSTEM (E-DMMS)



## Notes

### Instruction

Only Clearing Banks are acceptable

Please complete all section of this form to make it eligible for processing and return to the address below

### The Registrar,

First Registrars & Investor Services Ltd.  
2, Abebe Village Road, Iganmu  
P. M. B. 12692 Lagos, Nigeria.

I/We hereby request that henceforth, all my/our dividend Payment(s) due to me/us from my/our holdings in all the companies ticked at the right hand column be credited directly to my \ our bank detailed below:

Bank Verification Number

Bank Name

Bank Branch

Bank Address

Bank Account Number

Account Opening Date

Account Type (Tick)

Current

Savings

### Shareholder Account Information

Surname

First Name

Other Names

Address :

City

State

Country

Previous Address (If any)

CHN (If any)

Email Address

Mobile Telephone 1

Mobile Telephone 2

Signature(s)

Joint/Company's Signatories

Company's Seal

Authorised Signature of Banker

Authorised Stamp of Banker





**Stanbic IBTC Holdings PLC**

RC: 1018051

