



**Stanbic IBTC Holdings PLC (“Stanbic IBTC”)
Six months audited group results for the period ended 30 June 2022**

Stanbic IBTC reports improvement in profitability and declares ₦1.50 interim dividend.

LAGOS, NIGERIA – 23 August 2022 – Stanbic IBTC, a member of Standard Bank Group, has announced its six months audited results for the period ended 30 June 2022.

Commenting on the results, Dr Demola Sogunle, Chief Executive Stanbic IBTC, said:

“Despite the challenges we faced within the Nigerian operating environment in the first half of the year, we reported significant growth in our key metrics. Following our return to growth trajectory in the first quarter, the Group’s profitability increased by 36% year-on-year (YoY) driven by growth across our revenue streams, amid increased operating expenses. Our continued focus on the core of our business which is to grow our loan and deposit books, led to a 54% growth in interest income year-on-year. The increase in interest income arose from increase in the volume and average yield of loans and investments. Net fees and commission income increased by 10% year-on-year, attributable to growth in digital transaction volumes, investment banking fees, and fees from increase in Assets Under Management (AUM). Trading income also recorded a reasonable increase from prior year due to improved trading activities. Our operating expenses on the other hand, increased by 23% year-on-year, due to increased inflationary impact and growth in regulatory induced costs such as AMCON levy, as well as additional investments in information technology to position the Group as a platform business. We however saw an improvement in our cost-to income ratio from 70.3% in the prior year to 59.9%.

We have remained consistent in offering solutions that add value to our customers. Recall that we launched our Life Insurance subsidiary last year and within one year of operations, the company has been able to grow its business and profitability considerably, placing it among the top life insurance companies in Nigeria. In line with our drive of being a platform-based business, we plan to launch our Fintech subsidiary in the next quarter of the year to further boost our end-to-end financial service offering, contribute to our agility in the delivery of solutions to our clients and drive up our enterprise value. We have also made some progress following the launch of our Infrastructure Fund last year which operates as an alternative investment solution to bridge the gap between the long-term funding needs of infrastructure projects promoters and the needs of investors with patient capital. The fund was able to raise ₦6.75 billion in the Series I offer last year and closed the Series II fund raise with ₦15.65 billion in June 2022.



Aligning with our commitment towards delivering to our shareholders, an interim dividend of ₦1.50 has been declared. We further demonstrated commitment towards achieving our sustainability goals during the first half of the year by promoting financial literacy, access to inclusive quality education, and enterprise growth. In celebrating the Global Financial Literacy Day, we engaged about 7,300 students through presentations at one school in each of the thirty-six states in Nigeria, including the FCT. We also disbursed credit facilities of over ₦3.02 billion to support educational service providers in Nigeria. This is in addition to the donations and scholarships we provided to both secondary and tertiary institutions within the first half of the year. We further disbursed loans worth about ₦14.03bn to almost 2,500 SME clients. Hence, we were awarded the bank of the year in terms of sustainability according to the 2021 Industry Awards.

We are on track in the achievement of the guidance we provided for the year following the progress we have witnessed based on our H1 2022 results.”

Financial highlights

Financial position

- Total assets increased by 15% to ₦3.15 trillion (December 2021: ₦2.74 trillion)
- Gross loans and advances up 16% to ₦1.09 trillion (December 2021: ₦946.26 billion)
- Non-performing loans increased by 24% to ₦25.28 billion (December 2021: ₦20.39 billion)
- Non-performing loan to total loan ratio of 2.3% (December 2021: 2.1%)
- Customer deposits increased by 6% to ₦1.19 trillion (December 2021: ₦1.13 trillion)
- Deposit mix improved to 68.6% (December 2021: 66.0%) of current-and-savings-accounts deposits to total deposits

Income statement

- Net interest income of ₦50.35 billion, up 53% (H1 2021: ₦32.88 billion)
- Non-interest revenue of ₦62.96 billion, up 37% (H1 2021: ₦45.91 billion)
- Total operating income of ₦113.31 billion, up 44% (H1 2021: ₦78.79 billion)
- Profit before tax of ₦39.98 billion, up 62% (H1 2021: ₦24.71 billion)
- Profit after tax of ₦30.67 billion, up 36% (H1 2021: ₦22.54 billion)
- Cost to income ratio of 59.9% (H1 2021: 70.3%)
- Return on average equity (annualised) 15.7%
- Return on average assets (annualised) 2.0%



Capital and liquidity

The Group continued to maintain an adequate level of capital during the period. The Group's total capital adequacy ratio closed at 19.7% (Bank: 15.0%) which is significantly higher than the 11% minimum regulatory requirement.

The Group also maintained a strong and diversified funding base during the first half of 2022. The Group's liquidity ratio was above the 30% regulatory minimum requirement, indicating the Group's commitment to meeting its liquidity obligations in a timely manner.

If you have any query, please do not hesitate to contact the undersigned on the numbers listed below:

FOR FURTHER INFORMATION:

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About Stanbic IBTC Holdings PLC

Stanbic IBTC Holdings is a member of Standard Bank Group. Standard Bank Group is Africa's largest banking group ranked by assets and has been in business for 159 years.

With a controlling stake of 67.51% in Stanbic IBTC Holdings PLC, Standard Bank Group employs approximately 50,000 people (including Liberty) worldwide; operates in 20 African countries including South Africa and has operations in five key financial centres outside Africa, including London, Sao Paulo, Dubai, New York and Beijing.

Stanbic IBTC Holdings' strategy is to position itself as the leading end-to-end financial services solutions provider in Nigeria. The Group offers expert services in three business segments - Consumer and High Net Worth Clients: Business & Commercial Clients and Corporate and Investment Banking Clients.

With a team of experienced and customer-focused staff, Stanbic IBTC offers services which include specialised finance, trade finance, stockbroking, trustee services, global markets, custodial services, foreign exchange, asset and pension management, insurance brokerage, life insurance, lending, savings and investment products.

More information can be found at <https://www.stanbicibt.com/>