

Salient features

Revenue up 11.5%

2022: R8.91 billion 2021: R7.99 billion Earnings per share down 17.3%

2022: 350.96 cents 2021: 424.54 cents

Headline earnings per share down 19.1%

> 2022: 357.38 cents 2021: 441.81 cents

Dividend per share down 15.6%

2022: 76.00 cents 2021: 90.00 cents

Net asset value per share

up 17.1% 2022: 2 395.02 cents 2021: 2 046.07 cents

resonate

Summarised consolidated statement of comprehensive income

| | Audited 30 June 2022 | Audited 30 June 2021 Restated* |
|--|----------------------------|---|
| | R000 | R000 |
| Revenue | 8 909 567 | 7 992 306 |
| Cost of sales | (7 636 886) | (6 804 339) |
| Gross profit | 1 272 681 | 1 187 967 |
| Foreign currency (losses) gains | (73 315) | 10 476 |
| Distribution, administrative and other operating expenses | (763 799) | (711 046) |
| Impairment losses on trade receivables | (28 647) | (14 942) |
| Profit from operations | 406 920 | 472 455 |
| Investment income | 6 778 | 4 968 |
| Finance costs | (76 751) | (75 144) |
| Other non-operating losses (Loss) income from equity accounted investments | (13 297) (1 572) | (314) 5 292 |
| Profit before tax | 322 078 | 407 257 |
| Income tax expense | (96 866) | (110 830) |
| Profit for the year | 225 212 | 296 427 |
| Other comprehensive loss | | |
| Items that will be reclassified to profit or loss | | |
| Exchange differences on translation of foreign operations | (1 714) | (4 569) |
| Other comprehensive loss for the year net of tax | (1 714) | (4 569) |
| Total comprehensive income for the year | 223 498 | 291 858 |
| Profit attributable to: | | |
| Owners of the parent | 219 970 | 293 772 |
| Non-controlling interest | 5 242 | 2 655 |
| | 225 212 | 296 427 |
| Total comprehensive income attributable to: | | |
| Owners of the parent | 218 256 | 289 203 |
| Non-controlling interest | 5 242 | 2 655 |
| | 223 498 | 291 858 |
| Basic earnings per ordinary share (cents) | 350.96 | 424.54 |
| Diluted basic earnings per ordinary share (cents) | 350.96 | 424.54 |

Refer to prior year error note for details of the 2021 revenue and cost of sales restatement. The error had no impact on the 2021 reported gross profit.

Summarised consolidated statement of financial position

| | Audited 30 June 2022 R000 | Audited 30 June 2021 R000 |
|--|---|--|
| ASSETS Non-current assets Property, plant and equipment Investment property Right-of-use assets Goodwill Intangible assets Investments in associates Other loans Prepayments Deferred tax assets | 191 991 10 412 48 859 46 550 104 006 122 953 22 810 21 228 45 441 | 200 899 - 79 274 54 627 90 004 140 787 61 772 - 43 365 |
| Current assets Loan to associate Inventories Trade and other receivables Contract assets Foreign currency assets Current tax receivable Cash and cash equivalents | 2 092 2 480 187 1 475 348 3 398 48 965 10 923 375 323 4 396 236 | 1 473 1 439 558 1 228 313 6 105 7 311 5 895 267 679 2 956 334 |
| Total assets EQUITY AND LIABILITIES Ordinary stated capital Retained earnings Foreign currency translation reserve Equity attributable to equity holders of the parent Non-controlling interest Total equity LIABILITIES Non-current liabilities | 5 010 486 - 1 409 811 3 252 1 413 063 - 1 413 063 | 3 627 062 - 1 345 440 4 966 1 350 406 7 174 1 357 580 |
| Borrowings and other liabilities Contract liabilities Deferred tax liabilities Lease liabilities Current liabilities | 48 026 24 101 4 743 29 307 106 177 | 43 479 23 014 2 642 58 823 127 958 |
| Trade and other payables Borrowings and other liabilities Contract liabilities Foreign currency liabilities Lease liabilities Current tax payable Bank overdrafts | 3 213 525 2 410 28 050 327 22 988 1 681 222 265 3 491 246 | 2 040 993 2 246 30 373 9 305 23 057 4 172 31 378 2 141 524 |
| Total liabilities Total equity and liabilities | 3 597 423 5 010 486 | 2 269 482 3 627 062 |

Summarised consolidated statement of cash flows

| | Audited 30 June 2022 R000 | Audited 30 June 2021 R000 |
|--|------------------------------------|------------------------------------|
| Cash flows from operating activities | | |
| Cash receipts from customers | 8 637 161 | 7 963 498 |
| Cash paid to suppliers and employees | (8 333 730) | (7 532 188) |
| Cash generated from operations | 303 431 | 431 310 |
| Interest income received | 6 241 | 4 455 |
| Finance costs paid | (76 751) | (75 144) |
| Dividends paid | (60 095) | (21 693) |
| Tax paid | (101 009) | (118 166) |
| Net cash from operating activities | 71 817 | 220 762 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (24 590) | (32 414) |
| Sale / recoupment of property, plant and equipment | 6 056 | 616 |
| Purchase of intangible assets | (27 470) | (24 081) |
| Disposal of subsidiary, net of cash disposed | 13 756 | _ |
| Proceeds from (advancements to) loans to associate | 2 981 | (5 000) |
| Dividends received from associate | 2 520 | _ |
| Advances of other loans | - | (10 000) |
| Receipts from other loans | 15 451 | 6 261 |
| Increase of non-current prepayments | (21 228) | |
| Net cash used in investing activities | (32 524) | (64 618) |
| Cash flows from financing activities | | |
| Buy back of ordinary shares | (97 999) | (39 256) |
| Repayment of borrowings | (2 257) | (187) |
| Payment on lease liabilities | (22 280) | (25 200) |
| Proceeds from (repayments to) bank overdrafts | 190 887 | (87 454) |
| Net cash from (used in) financing activities | 68 351 | (152 097) |
| Total cash movement for the year | 107 644 | 4 047 |
| Cash and cash equivalents at the beginning of the year | 267 679 | 263 632 |
| Cash and cash equivalents at the end of the year | 375 323 | 267 679 |



Summarised consolidated statement of changes in equity

| | Ordinary stated capital R000 | Retained earnings R000 | Foreign currency translation reserve R000 | Equity attributable to owners of the parent R000 | Non- controlling interest R000 | Total equity R000 |
|--------------------------|---------------------------------------|------------------------------|---|--|---|-------------------------|
| Balance at 1 July 2020 | - | 1 109 124 | 9 535 | 1 118 659 | 8 012 | 1 126 671 |
| Profit for the year | - | 293 772 | - | 293 772 | 2 655 | 296 427 |
| Other comprehensive loss | _ | _ | (4 569) | (4 569) | _ | (4 569) |
| Dividends paid | _ | (18 200) | - | (18 200) | (3 493) | (21 693) |
| Buy back of shares | _ | (39 256) | - | (39 256) | - | (39 256) |
| Balance at 30 June 2021 | _ | 1 345 440 | 4 966 | 1 350 406 | 7 174 | 1 357 580 |
| Profit for the year | - | 219 970 | | 219 970 | 5 242 | 225 212 |
| Other comprehensive loss | _ | | (1 714) | (1 714) | | (1 714) |
| Dividends paid | - | (57 600) | | (57 600) | (2 495) | (60 095) |
| Buy back of shares | - | (97 999) | | (97 999) | | (97 999) |
| Disposal of subsidiary | _ | | | | (9 921) | (9 921) |
| Balance at 30 June 2022 | - | 1 409 811 | 3 252 | 1 413 063 | - | 1 413 063 |

Summarised segment analysis

| | To | otal | Mu | stek | Rectron | | Gr | oup | Interse | egment |
|------------------------------------|-----------|-----------|-----------|-----------|------------|-----------|----------|-----------|------------|-----------|
| | 30 June | 30 June | 30 June | 30 June | 30 June | 30 June |
| | 2022 | 2021 | 2022 | 2021 | 2022 | 2021 | 2022 | 2021 | 2022 | 2021 |
| Business segments | R000 | R000 | R000 | R000 | R000 | R000 | R000 | R000 | R000 | R000 |
| (audited) | | Restated | | Restated | | Restated | | | | Restated |
| Revenue | 8 909 567 | 7 992 306 | 6 218 690 | 5 496 571 | 3 082 350 | 2 757 701 | _ | _ | (391 473) | (261 966) |
| EBITDA* | 455 212 | 515 999 | 369 330 | 416 284 | 121 030 | 134 426 | (35 148) | (34 711) | _ | - |
| Depreciation and | | | | | | | | | | |
| amortisation | (48 292) | (43 544) | (34 579) | (33 807) | (14 516) | (10 268) | _ | _ | 803 | 531 |
| Profit (loss) from | 400,000 | 470 455 | 004.754 | 000 477 | 106 514 | 104 150 | (05 440) | (0.4.744) | 000 | E04 |
| operations | 406 920 | 472 455 | 334 751 | 382 477 | | 124 158 | (35 148) | (34 711) | 803 | 531 |
| Investment income | 6 778 | 4 968 | 1 658 | 617 | 2 541 | 2 106 | 40 386 | 2 245 | (37 807) | 376 |
| Finance costs | (76 751) | (75 144) | (45 555) | (51 229) | (31 471) | (24 291) | _ | _ | 275 | 3/0 |
| Other non-operating (losses) gains | (13 297) | (314) | 1 972 | _ | 1 598 | _ | (4 837) | (314) | (12 030) | _ |
| Loss (profit) from | (10 201) | (011) | 1012 | | 1 000 | | (1001) | (011) | (12 000) | |
| equity accounted | | | | | | | | | | |
| investments | (1 572) | 5 292 | _ | _ | _ | _ | (1 572) | 5 292 | _ | _ |
| Profit (loss) before | | | | | | | | | | |
| tax | 322 078 | 407 257 | 292 826 | 331 865 | 79 182 | 101 973 | (1 171) | (27 488) | (48 759) | 907 |
| Income tax (expense) | (| | (0.000) | (| (****** | | | | | |
| benefit | (96 866) | (110 830) | (81 928) | (92 044) | (22 865) | (27 184) | 7 927 | 8 398 | - | _ |
| Profit (loss) for the | 225 212 | 296 427 | 210 898 | 239 821 | 56 317 | 74 789 | 6 756 | (40,000) | (40.750) | 907 |
| year Attributable to: | 220 212 | 290 421 | 210 090 | 239 021 | 30 317 | 14 7 09 | 0 / 30 | (19 090) | (48 759) | 907 |
| Owners of the parent | 219 970 | 293 772 | 210 898 | 239 821 | 51 075 | 72 134 | 6 756 | (19 090) | (48 759) | 907 |
| Non-controlling | 210 010 | 293 112 | 210 090 | 209 021 | 31 0/3 | 12 104 | 0 730 | (19 090) | (40 1 33) | 301 |
| interest | 5 242 | 2 655 | _ | _ | 5 242 | 2 655 | _ | _ | _ | _ |
| | 225 212 | 296 427 | 210 898 | 239 821 | 56 317 | 74 789 | 6 756 | (19 090) | (48 759) | 907 |
| * Earnings before inter | est, taxa | tion, dep | reciation | n and an | nortisatio | n | | | | |
| ASSETS | | | | | | | | | | |
| Segment assets | 4 874 518 | 3 478 907 | 2 973 017 | 2 178 969 | 1 810 512 | 1 183 538 | 93 799 | 116 400 | (2 810) | _ |
| Investment in | | | | | | | | | (= = = =) | |
| associates | 125 045 | 142 260 | - | - | - | - | 125 045 | 142 260 | - | - |
| Current tax assets | 10 923 | 5 895 | 4 396 | 3 245 | 6 527 | 2 650 | - | - | - | - |
| Consolidated total | | | | | | | | | | |
| assets | 5 010 486 | 3 627 062 | 2 977 413 | 2 182 214 | 1 817 039 | 1 186 188 | 218 844 | 258 660 | (2 810) | - |
| LIABILITIES | | | | | | | | | | |
| Segment liabilities | 3 595 742 | 2 265 310 | 2 191 832 | 1 481 450 | 1 407 079 | 783 860 | - | - | (3 169) | - |
| Current tax liabilities | 1 681 | 4 172 | 1 681 | 4 172 | - | | - | | - | - |
| Consolidated total | 0.503.400 | 0.000.400 | 0.400.540 | 405.000 | 4 407-070 | 700 000 | | | (0.400) | |
| liabilities | 3 597 423 | 2 269 482 | 2 193 513 | 1 485 622 | 1 407 079 | 783 860 | - | | (3 169) | - |

Summarised segment analysis continued

| | Total | | Total South Africa | | East Africa | | Taiwan | |
|---------------------------------|-------------------------|-------------------------------------|-------------------------|-------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Geographical segments (audited) | 30 June 2022 R000 | 30 June 2021 R000 Restated | 30 June 2022 R000 | 30 June 2021 R000 Restated | 30 June 2022 R000 | 30 June 2021 R000 | 30 June 2022 R000 | 30 June 2021 R000 |
| Revenue | 8 909 567 | 7 992 306 | 8 867 488 | 7 950 536 | 42 079 | 41 290 | - | 480 |
| Profit (loss) before tax | 322 078 | 407 257 | 318 894 | 403 121 | (2 032) | 1 654 | 5 216 | 2 482 |
| Income tax expense | (96 866) | (110 830) | (94 638) | (108 185) | (1 212) | (1 705) | (1 016) | (940) |
| Profit (loss) for the year | 225 212 | 296 427 | 224 256 | 294 936 | (3 244) | (51) | 4 200 | 1 542 |
| Attributable to: | | | | | | | | |
| Owners of the parent | 219 970 | 293 772 | 219 014 | 292 281 | (3 244) | (51) | 4 200 | 1 542 |
| Non-controlling interest | 5 242 | 2 655 | 5 242 | 2 655 | - | _ | - | - |
| | 225 212 | 296 427 | 224 256 | 294 936 | (3 244) | (51) | 4 200 | 1 542 |
| ASSETS | | | | | | | | |
| Segment assets | 4 999 563 | 3 621 167 | 4 913 001 | 3 550 347 | 53 391 | 52 967 | 33 171 | 17 853 |
| Current tax assets | 10 923 | 5 895 | 10 923 | 5 895 | - | - | - | - |
| Consolidated total assets | 5 010 486 | 3 627 062 | 4 923 924 | 3 556 242 | 53 391 | 52 967 | 33 171 | 17 853 |

Commentary

| Headline earnings and dividend per ordinary share | Audited 30 June 2022 | Audited 30 June 2021 |
|--|----------------------------|----------------------------|
| Weighted number of ordinary shares in issue | 62 676 789 | 69 197 929 |
| Ordinary shares in issue | 59 000 000 | 66 000 000 |
| Dividend per ordinary share – paid (cents) | 90.00 | 26.00 |
| Dividend per ordinary share – declared (cents) | 76.00 | 90.00 |
| Headline earnings per share (cents) | 357.38 | 441.81 |
| Reconciliation between basic and headline earnings (R000) | | |
| Basic earnings attributable to owners of the parent | 219 970 | 293 772 |
| Group's share of (profit) loss on disposal/recoupment of property, | | |
| plant and equipment and intangible assets | (3 020) | 1 430 |
| Impairment of investment in associate | 10 161 | _ |
| Impairment of goodwill | - | 1 000 |
| Group's share of profit on sale of subsidiary | (4 592) | _ |
| Group's share of profit on part sale of associate | - | (673) |
| Non-headline items within associate equity accounted earnings: | | |
| Group's share on loss on sale of investment in subsidiary | - | 2 965 |
| Group's share of impairment of property, plant and equipment | 1 559 | 7 533 |
| Group's share of profit on sale of property, plant and equipment | (82) | (301) |
| Headline earnings | 223 996 | 305 726 |
| Net asset value per share (cents) | 2 395.02 | 2 046.07 |

Operating results

At a high level, we are pleased with the revenue performance. However, profit was impacted by a lower gross profit margin compared to the very strong 2021 year and to a larger extent by a big swing in foreign exchange losses.

Revenue continued the growth trajectory that started during the 2020 financial year. Mustek succeeded in asserting itself as a leading and preferred provider of digital solutions required for a changing world. Our diversified portfolio of products and services continues to be Mustek's advantage in the marketplace.

The Group's revenue increased by 11.5% to R8.91 billion (2021 restated: R7.99 billion). It is encouraging to note that revenue growth has been across the Group with the Group's two largest segments Mustek and Rectron growing their revenue by 13.1% and 11.8% respectively. The Group's information technology (IT) training company, Mecer Inter-Ed, had a stand-out performance and is starting to meaningfully contribute to the Group's revenue and profitability. Revenue of R89.86 million (2021: R48.00 million) and profit before tax of R34.17 million (2021; R4.6 million) is included as part of the Mustek segment.

The gross profit percentage decreased to 14.3% (2021: 14.9%) predominantly because of an oversupply of entry-level notebooks in the market during the last quarter.

The Rand depreciated by 15.1% or R2.15 against the Dollar compared to the closing rate at the end of the previous financial year, with major volatility during the financial year. This negatively impacted the results and foreign exchange losses of R73.3 million (2021: R10.5 million gain) were recorded. A portion of this loss will be recovered through adjusted selling prices in line with current exchange rates.

Distribution, administrative and other operating expenses was kept well controlled and increased by 7%, mainly due to an increase in commissions as well as higher than inflationary increases in expenses such as fuel.

Successful debt management strategies resulted in net finance charges not being significantly impacted despite the increased interest rates through the year.

Associates contributed a loss of R1.6 million compared to a profit of R5.3 million in the previous financial year. Khauleza and Zaloserve were negatively impacted by operational challenges and slow government spend in their specific areas. The Group recognised an impairment loss of R10.2 million on the investment in Zaloserve due to the current operational challenges being faced by Zaloserve's 100% held subsidiary, Sizwe IT Africa Proprietary Limited. The impairment loss has been added back in the calculation of headline earnings.

Continuous Power Systems, an associate that designs and manufactures a wide range of server cabinets and Yangtze Optics Africa Cable, an associate that manufactures fibre-optic cable, traded profitably. They are well placed to grow their contribution to the Group.

Other non-operating losses include:

- Group profit of R6.8 million on the sale of the Group's 50.1% interest in Palladium Business Solutions Proprietary Limited. The after-tax profit has been deducted in the calculation of headline earnings; and
- Impairments of R10.2 million on other loans.

Inventory held at year-end is the highest that the Group has experienced for some time with inventory days (excluding inventories in transit) increasing to 100.8 days (2021: 67.8 days). A significant amount of product was received earlier than expected in the last quarter of the financial year, largely for the consumer market. Inventories include goods in transit of R353.8 million (2021: R166.7 million).

Trade receivable days increased slightly to 52.3 days (2021: 49.2 days).

Mustek's headline earnings per share is 19.1% lower at 357.38 cents (2021: 441.81 cents) and basic earnings per share is 17.3% lower at 350.96 cents (2021: 424.54 cents).

Cash flow

The Group maintained a healthy cash generated from operations of R303.4 million (2021: R431.3 million). Despite increased working capital, the reduced operating performance compared to a very strong prior year and the large dividend payment, a positive cash flow from operations was achieved. Management continues to focus on optimal working capital management as it is a driver of the Group's profitability.

The Group has sufficient banking facilities and no bank covenants have been breached during the year.

Group prospects and industry outlook

The pandemic catapulted many organisations into the future, rapidly accelerating their digital transformation. These initiatives remain strategic and as an IT-focused business, the Mustek Group is ideally positioned to benefit. Demand for products to support remote working and learning environments remains buoyant. The Group also continues to see increased demand for infrastructure and networking solutions, green energy, cloud, software and cybersecurity offerings. We have been successful in asserting ourselves as a preferred supplier of such digital solutions necessary for the changing world.

The supply chain disruptions that affected the industry over the past two years has somewhat eased over the second half of the current year, but still remains constrained with product shortages in several areas. We believe that this will continue over the coming year. We see the current supply chain dynamics as positive for the Group since it helps with pricing power if stock is available.

Our investment in new product lines such as cloud and cybersecurity solutions, networking equipment and sustainable energy have contributed meaningfully to both revenue and profit. The Group continues to carefully evaluate opportunities to add additional products to its offering to better utilise infrastructure and benefit from economies of scale.

In conjunction with strategic partners from across the ICT industry, Mustek is well positioned for the forthcoming years.

Share repurchase programme

Mustek acquired 7 000 000 (2021: 4 000 000) ordinary shares of its issued share capital on the open market for a purchase consideration in aggregate of R98.0 million (2021: R39.3 million) (the general repurchase). The general repurchase was effected in terms of a general authority to Mustek's directors (the directors), which was granted in terms of special resolutions passed by the members at Mustek's annual general meetings (AGM) held on 29 November 2021 and 20 November 2020.

The share repurchase comprised 10.94% of the total issued ordinary shares of Mustek at the date of the 2021 AGM. The general repurchase commenced on 17 September 2021 and continued on a day-to-day basis as market conditions allowed and in accordance with the JSE Limited (JSE) Listings Requirements until 22 June 2022. The company confirms that the repurchases were effected through the order book operated by the JSE and done without any prior understanding or arrangement between the company and the counterparties.



The highest, lowest and average price paid by Mustek for the ordinary shares were 1 570 cents, 1 320 cents and 1 400 cents per share, respectively.

Shares purchased were cancelled and de-listed. The market will be notified in accordance with applicable listing rules and regulations if and when repurchases are made.

Dividend

The declaration of cash dividends will continue to be considered by the board in conjunction with an evaluation of current and future funding requirements and opportunities to repurchase shares. It will be adjusted to levels considered appropriate at the time of declaration. To this end, the board has declared a final dividend of 76.00 cents (2021: 90.00 cents) per ordinary share for the financial year ended 30 June 2022.

Notice is hereby given that a final dividend of 76 cents per ordinary share for the year ended 30 June 2022 is declared, payable to shareholders recorded in the books of the company at the close of business on the record date appearing below. This dividend is declared out of income reserves. The company's income tax reference number is 9550081716 and the company has 59 000 000 ordinary shares in issue and ranking for dividend at the date of this declaration. The South African dividend tax rate is 20% resulting in a net dividend of 60.80 cents per ordinary share to shareholders who are not tax exempt.

The salient dates applicable to the final dividend are as follows: Last day of trade *cum*-dividend
First day to trade *ex*-dividend

Record date
Payment date

Tuesday, 4 October 2022 Wednesday, 5 October 2022 Friday, 7 October 2022 Monday, 10 October 2022

No share certificates may be dematerialised or rematerialised between Wednesday, 5 October 2022 and Friday, 7 October 2022, both days inclusive.

Corporate information

Mustek is a public company incorporated and domiciled in South Africa. The main business of Mustek, its subsidiaries and associates is the assembling, marketing and distribution of Information Communication Technology (ICT) products and services.

Basis of preparation

The summarised audited consolidated financial results for the year ended 30 June 2022 has been prepared in accordance with the framework concepts and measurement and recognition requirements of International Financial Reporting Standards (IFRS) and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, and as a minimum contain the information required by IAS 34 Interim Financial Reporting, the Listings Requirements of the JSE Limited and the requirements of the Companies Act of South Africa. The audited consolidated financial statements and this set of summarised financial information, which are based on reasonable judgements and estimates, have been prepared using accounting policies and methods of computation that comply with IFRS.

The accounting policies are consistent with those applied in the consolidated financial statements for the year ended 30 June 2021 except for new amendments to standards adopted in the current year.

The Group did not early adopt any other standard, interpretation or amendment that has been issued but is not yet effective.

Audit report

Mustek's independent auditor, BDO South Africa Incorporated, has issued an unmodified audit report dated 12 September 2022 on the consolidated financial statements for the year ended 30 June 2022. The audit was conducted in accordance with International Standards on Auditing. The directors take full responsibility for the preparation of this summarised preliminary report and the financial information has been derived from the consolidated financial statements and is consistent in all material aspects with the consolidated financial statements. The consolidated financial statements together with the unmodified audit report is available for inspection at the company's registered office and on the company's website. The auditor's report does not necessarily report on the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement, they should obtain a full copy of the auditor's report, together with the accompanying financial information from the issuer's registered office. Any reference to future financial performance included in this announcement has not been reviewed or reported on by the company's auditor.



Fair value measurement of financial instruments

Fair value measurements of financial assets and liabilities are analysed as follows:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities:
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (ie as prices) or indirectly (ie derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| Financial assets and liabilities | Level | Audited 30 June 2022 R000 | Audited 30 June 2021 R000 |
|--|-------|------------------------------------|------------------------------------|
| Fair value through profit or loss: Foreign currency assets These financial assets consist of foreign currency forward contracts and options, and are measured using discounted cash flows. Future cash flows are estimated based on the observable yield curves of forward interest rates at the end of the reporting period, as well as contract interest rates. The revaluation of these assets are included in foreign currency losses (gains). Fair value through profit or loss: Foreign currency liabilities These financial liabilities consist of foreign currency forward contracts and options, and are measured using discounted cash flows. Future cash flows are estimated based on the observable yield curves of forward interest rates at the end of the reporting period, as well as contract interest rates. The revaluation of these assets are included in foreign currency | 2 | 48 965 | 7 311 |
| losses (gains). | 2 | 327 | 9 305 |

Prior period error

During the current year, a re-assessment was done on cloud service products that the Group distributes. An analysis was done against the factors noted in IFRS15 B35-B38 and it was concluded that the Group acts as an agent for distribution of these products as opposed to a principal. This analysis was done after the May 2022 IFRIC Agenda Decision – *Principal vs Agent: Software Reseller*, was published. Based on the analysis it was concluded that the prior year judgement of recognising sales of cloud service products as a principal was incorrect. The prior year consolidated statement of comprehensive income was restated and impact of the error for the year ended 30 June 2021 for the Group was as follows:

| Statement of comprehensive income | As previously reported | Prior year error | 2021 restated |
|-----------------------------------|------------------------|---------------------|------------------|
| Revenue | 8 035 521 | (43 215) | 7 992 306 |
| Cost of sales | 6 847 554 | (43 215) | 6 804 339 |
| | 1 187 967 | - | 1 187 967 |

The impact of the above-mentioned error did not have an impact on the prior year:

- earnings per share;
- diluted earnings per share;
- headline earnings per share;
- diluted headline earnings per share;
- the opening retained earnings balance as at 1 July 2021; or
- the Group and company profit.

Disaggregation of revenue

The Group has assessed that the disaggregation of revenue by customer segments is appropriate in meeting this disclosure requirement as this is the information regularly reviewed by the chief operating decision-maker (CODM) in order to evaluate the financial performance of the entity.

The Group derives revenue from the transfer of goods and services over time and at a point in time in the following major product lines:

| | Audited 30 June 2022 R000 | Audited 30 June 2021 R000 Restated |
|---|------------------------------------|--|
| Sales of goods (revenue earned at a point in time) (external) | | |
| Hardware sales | 8 560 332 | 7 643 455 |
| Dealers | 5 519 454 | 4 482 309 |
| Retailers | 1 124 313 | 1 402 848 |
| Public sector supplies | 1 716 071 | 1 534 958 |
| Export | 200 494 | 223 340 |
| Software sales | 241 044 | 261 374 |
| Dealers | 154 012 | 175 069 |
| Retailers | 43 765 | 25 711 |
| Public sector supplies | 27 500 | 21 260 |
| Export | 6 362 | 33 351 |
| Cloud services (agent) | 9 405 | 5 983 |
| Rendering of services (revenue earned over time) | 90 757 | 37 021 |
| Maintenance and support contracts net of deferred income | 30 001 | (1 549) |
| Training courses | 60 756 | 38 570 |
| Rendering of services (revenue earned at a point in time) | 17 434 | 50 456 |
| Repair services | 17 434 | 50 456 |
| Total revenue (external) | 8 909 567 | 7 992 306 |

Transformation

Following an audit by an accredited verification agency, Mustek achieved a level 1 BBBEE rating, using the amended ICT sector codes.

Management has continued to meaningfully extend its initiatives in employment equity, skills development and corporate social investment during the period. The Group is committed to a process of further transformation and economic empowerment of its stakeholders, while continuing to ensure the sustainability and prosperity of the Group in a competitive market sector.



Board of directors

After the sad passing of the Group's founder and former Chief Executive Officer, Mr David Kan, effective 30 June 2022, Hein Engelbrecht was appointed Group Chief Executive Officer.

Neels Coetzee was appointed as the Mustek Division's Managing Director, effective 5 July 2022, replacing Hein in the role. Effective 5 July 2022, Shabana Aboo Baker Ebrahim was appointed as Group Financial Director to replace Neels.

Retirement benefit plan

The Mustek Group Retirement Fund is a defined contribution fund and payments to the plan are expensed and paid as they fall due. The majority of the Group's employees belong to this fund. The Group does not provide additional post-retirement benefits.

Corporate action

The Group disposed of its 50.1% shareholding in Palladium Business Solutions Proprietary Limited on 22 June 2022 for R26.25 million. The Group realised a profit of R6.8 million on the sale.

Post-balance sheet events

Purchase of building

A building was purchased in Cape Town for R28.0 million in August 2022. The purchase price will be settled in cash. Rectron's Cape Town branch will relocate to this building to meet current operational requirements.

The directors are not aware of any other material event which occurred after year-end and up to the date of this report that requires adjustment or disclosure.

On behalf of the board of directors

Hein Engelbrecht CA(SA)

Group Chief Executive Officer

13 September 2022

Midrand

Shabana Aboo Baker Ebrahim CA(SA)

Group Financial Director (preparer of Group results)

Corporate information



Mustek Limited

Incorporated in the Republic of South Africa Registration number: 1987/070161/06

JSE share code: MST ISIN: ZAE000012373 "Mustek" or "the Group"

www.mustek.co.za

Company secretary

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Transfer secretaries

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Sponsor

Deloitte & Touche Sponsor Services Proprietary Limited



