

Standard Bank Group

Additional lending margin disclosure

for 6 months ended
30 June 2008



Movement in average assets, net interest income and margin per business unit

	Personal & Business Banking			Corporate & Investment Banking			Banking activities		
	Average assets Rm	Net interest income Rm	Net interest margin %	Average assets Rm	Net interest income Rm	Net interest margin %	Average assets Rm	Net interest income Rm	Net interest margin %
June 2007 as reported	302 425	6 973	4.65	407 274	2 968	1.47	717 409	10 366	2.91
Reclassifications	1 095		(0.02)	148			1 269		
June 2007 restated	303 520	6 973	4.63	407 422	2 968	1.47	718 678	10 366	2.91
Net non-interest earning assets	(10 764)	359	0.42	(138 568)	(36)	0.73	(154 689)	601	1.01
Interest earning assets - June 2007	292 756	7 332	5.05	268 854	2 932	2.20	563 989	10 967	3.92
Impact of volume changes	71 097	1 800		46 205	620		114 820	2 272	
Impact of equity issuance to ICBC								431	0.15
Impact of calendar variance		33			17			54	
Impact of rate changes		442	0.29		724	0.55		1 134	0.42
Lending margin		(223)	(0.17)		332	0.25		100	0.04
Client yield ¹		(132)	(0.10)		115	0.09		17	0.01
Cost of lending ²		(91)	(0.07)		217	0.16		83	0.03
Unwinding of discount on credit provisions - IAS 39		273	0.19					273	0.10
Funding margin		103	0.07		(122)	(0.09)		(19)	
Term funding repricing benefit					63	0.05		63	0.02
Endowment - funding		394	0.27		45	0.03		437	0.16
Endowment - capital and reserves		201	0.14		143	0.11		358	0.13
Assets held for liquidity purposes		(246)	(0.17)		(111)	(0.08)		(357)	(0.13)
Other treasury and banking activities		(60)	(0.04)		374	0.28		279	0.10
Change in composition of balance sheet			(0.04)			(0.02)			(0.10)
Interest earning assets (excluding recent acquisitions)	363 853	9 607	5.30	315 059	4 293	2.73	678 809	14 858	4.39
Recent acquisitions - Nigeria	2 256	292	0.12	13 194	210	0.02	15 450	502	0.05
Interest earning assets	366 109	9 899	5.42	328 253	4 503	2.75	694 259	15 360	4.44
Net non-interest earning assets	18 985	(544)	(0.55)	200 019	(68)	(1.07)	224 682	(863)	(1.28)
Net non-interest earning assets (excluding recent acquisitions)	17 649	(522)	(0.52)	197 000	(141)	(1.10)	220 327	(914)	(1.28)
Recent acquisitions - Nigeria	1 336	(22)	(0.03)	3 019	73	0.03	4 355	51	
June 2008	385 094	9 355	4.87	528 272	4 435	1.68	918 941	14 497	3.16
Change %		34			49			40	

¹ Client yield changes refer to the difference in movement between average client rates and base lending rates

² Cost of lending changes refer to the difference in movement between base lending rates and an allocated cost based on the term nature of the asset