

Standard Bank Plc  
Consolidated Annual Report 2014



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# Strategic report

The directors present their strategic report for the year ended 31 December 2014 for Standard Bank Plc (the company) and its subsidiaries (together the group).

## Change in control

On 8 November 2013, the Standard Bank Group Limited (SBG) announced its intention to sell a majority interest in the company, the principal entity which houses SBG's Global Markets business outside Africa (the Global Markets business). On 29 January 2014, Standard Bank London Holdings Limited (SBLH), a wholly-owned subsidiary of SBG, entered into a sale and purchase agreement (SPA) in terms of which Industrial and Commercial Bank of China Limited (ICBC) agreed to acquire a controlling interest of 60% in SBG's London based Global Markets business, focusing on commodities, fixed income, currencies, credit and equities products. The transaction completed on 1 February 2015 and the business will be rebranded to ICBC Standard Bank Plc in the near term. As the company is the primary legal entity used by the Global Markets business, ICBC acquired 60% of the company, and other international subsidiary companies, from SBLH for cash.

The completion of the transaction required a number of restructuring steps to be undertaken to reconstitute the group to include subsidiaries and operations in the United States and Singapore. The New York-based subsidiaries were acquired by the company on 31 July 2014 and the Singapore based operations were transferred to the company's Singapore branch with effect from 1 August 2014.

All activities that were previously performed by the group which do not form part of the Global Markets business were removed from the group on, or before, 31 December 2014. These activities included Investment Banking, Transactional Products and Services, Principal Investment Management, PBB International and the Services Unit, which provide key skills and services to the SBG, and together are termed the 'excluded business'.

Following announcement of the change in control in 2013, the financial statements have been prepared to reflect the appropriate division between continuing and discontinued businesses. The discontinued operations' full year results are included in the income statement. Given that the excluded business' assets and liabilities were transferred on, or before, 31 December 2014 to SBG, these are not included in the year-end balance sheet.

## ICBC Group profile

Industrial and Commercial Bank of China Limited, formerly known as Industrial and Commercial Bank of China, was established on 1 January 1984. On 28 October 2005, ICBC was wholly restructured to a joint-stock limited company. On 27 October 2006, ICBC was listed on both SSE and HK exchanges and has developed into one of the largest listed banks in the world, possessing an excellent customer base, a diversified business structure, strong innovation capabilities and market competitiveness. ICBC has a presence in six continents and its overseas network has expanded to 41 countries and regions.

ICBC provides a comprehensive suite of financial products and services to over 5 million corporate customers and over 460 million

personal customers through its distribution channels. These channels consist of domestic institutions, overseas institutions and correspondent banks worldwide, as well as the E-banking network comprising a range of internet and telephone banking services and self-service banking centres. These form a diversified and international operating structure focusing on commercial banking business while maintaining a leading position in its domestic market.

## Standard Bank Group profile

Standard Bank Group Limited, listed on the Johannesburg Stock Exchange, is the ultimate holding company for the global activities of SBG. With total assets in excess of US\$164 billion and employing more than 49 000 people worldwide, SBG is one of Africa's leading banking and financial services organisations. In 2007, SBG entered into a major strategic partnership with ICBC which resulted in ICBC becoming a 20% shareholder in SBG.

SBG operates within three key business segments: Personal & Business Banking (PBB), Corporate & Investment Banking (CIB) and Investment Management & Life Insurance. These global business segments operate across South Africa, Africa and selected international locations outside of Africa. The company was the main subsidiary outside Africa and formed part of SBG's CIB business segment.

## Principal activities

The company is authorised and regulated by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA), providing a range of banking and related financial services.

It is a member of the London Stock Exchange, the London Bullion Market Association, the London Metal Exchange and the London Platinum and Palladium Market. The company has two seats on the New York Mercantile Exchange (Comex division).

The franchise of the group focuses on jurisdictions across Asia and Africa in a number of products, including debt, interest rate, equity, currency, and commodity products.

## Continuing product areas

### Global Markets division

The Global Markets division is the group's primary revenue generator and transacts customer-driven, market-making and sales activities across the full spectrum of traded financial and commodity risk. The division seeks to originate exposures directly from clients or market-making activities, which are repackaged and traded with market participants, asset managers and other clients through the group's distribution network. A comprehensive range of foreign exchange, money markets, interest rate, credit, equity and commodity products are provided, ranging from simple risk management tools to structured products. The division's expertise extends to the management and financing of physical commodity inventories across base and precious metals, in addition to the provision of foreign exchange and access to products for all major African, Asian, Central and Eastern European, Middle Eastern, Central Asian (CEEMECA) and Latin American currencies.

The partnership between ICBC and SBG will expand the strategic emphasis of the Global Markets division to serve the increasing demands for commodities, hedging and capital market capabilities from a growing Chinese economy. The division will utilise its established

infrastructure platform, mature business model and industrial expertise to serve ICBC and SBG's clients' needs in global commodities, fixed income, currency, interest rate, credit and equity products.

### Discontinued product areas

The excluded business activities are regarded as discontinued operations as they comprise separate operating segments. The discontinued operations' full year results are included in the income statement. Given that the excluded business' assets and liabilities were transferred on, or before, 31 December 2014 to SBG, these are not included in the year-end balance sheet.

#### Investment Banking division

The Investment Banking business was managed as an integrated global business, with the group originating assets directly on the Standard Bank of South Africa Limited (SBSA) balance sheet with SBSA serving as the primary booking centre and risk warehouse in the SBG.

The division provided a full suite of advisory and financing solutions to clients, both cross-border and domestically within its core countries and sectors. Financing solutions ranged from corporate loans and bond issues to highly structured products across equity and debt capital markets. The division was structured along the major product lines of debt products, capital markets and advisory. These areas were also aligned, where applicable, by execution expertise to the key sectors within client coverage which worked together to create bespoke solutions for clients.

#### Transactional Products and Services

The Transactional Products and Services (TPS) division provided products and services for clients' short-term working capital needs and was constituted of cash, trade and investor services. The SBG TPS business division facilitates the domestic and cross border flows into and out of Africa and provides vanilla trade finance, payments, collections, short-term liquidity and custody solutions across Africa.

The TPS business unit engaged with both SBG and regional treasurers in order to promote opportunities within the African franchise, utilising the international origination team, and similarly the in-country coverage and sales teams promoted transactions booked in SBG.

#### Principal Investment Management and Private Client Services

A redefined focus on strategic business and revenue streams resulted in the closure of non-core businesses, Principal Investment Management (PIM) and Private Client Services (PCS), in 2010. Consequently, no further investments were made in these business units and the focus has been on realising the carrying value of the assets.

### Market conditions

The end of the year was notable for rising volatility in financial assets, a stronger dollar and a flight to quality from emerging markets and high yield exposures. There were also significant reductions in commodity prices, with the most notable move in oil prices.

Emerging market assets and currencies that are exposed to the oil price were negatively impacted. In some instances, market moves were witnessed that were multiple standard deviations to the norm. These changes were heightened by the lack of balance sheet utilisation from banks that traditionally have made markets and provided liquidity.

There were also significant tensions in emerging markets, not least in Ukraine and Russia, as territorial disputes continued and lower oil prices in addition to Western sanctions impacted the Russian economy and its financial markets.

The drop in commodity prices (oil, copper and iron ore in particular) also reflects depressed expectations for global growth, not just in the Eurozone and Japan, but also in China, where economic activity and credit growth have slowed noticeably. The European Central Bank (ECB) responded to weak growth and near-zero inflation by starting to purchase asset-backed securities and covered bonds, with the intention of using these, in addition to longer-term repos, to increase the ECB's balance sheet by up to EUR1 trillion. The Bank of Japan was also forced to ease policy again, not just because of falling oil prices and sub-target inflation levels, but also because the sales tax increase introduced in April impacted the economy far more than expected. The People's Bank of China was another central bank to ease policy, with a 40 bps cut in the one-year lending rate. The US dollar made gains across the board, with notable differences between the robustness of the US economy, and the advanced state of US monetary policy, relative to other major nations being the key to this appreciation.

### Performance

The market uncertainty and volatility in the group's traditional markets, which together with the transitional nature of the year given the pending change in control transaction, has constrained the business divisions' revenue performance.

#### Continuing operations

##### Global Markets division

Global Markets revenues were dominated by the negative valuation adjustment recorded on a series of commodity financing arrangements, referred to as commodity reverse repurchase agreements (reverse repos), in China. There is emerging evidence that the financing arrangements were impacted by fraudulent activities in respect of physical aluminium held as collateral in bonded warehouses in Shandong Province, China. The group has commenced investigations and legal proceedings against several parties with respect to its rights to the physical aluminium and has lodged claims under the relevant insurance policies. The exposure on the group's balance sheet in respect of the reverse repos is US\$167.1 million against which the group has recognised a valuation adjustment of US\$147.1 million representing management's best estimate of the risk adjustment required in determining the fair value of the net exposure.

Global Markets revenues, prior to the commodity reverse repo valuation loss, of US\$133.4 million (2013: US\$216.7 million) were 38% lower than the prior year.

Commodity revenues were impacted by challenging market conditions which depressed client demand in both base and precious metals.

The fixed interest, currency and equity businesses experienced robust revenues earlier in the year but experienced a weaker final quarter. The continuing weak oil price after the November Organization of Petroleum Exporting Countries (OPEC) meeting weighed heavily on some key markets in oil producing countries (notably Russia and Nigeria), resulting in trading and hedging losses. Equities revenues benefitted from fees earned in the first half of the year.

# Strategic report *continued*

## Discontinued operations

### Investment Banking division

Investment Banking (IB) revenues of US\$112.4 million (2013: US\$124.7 million) were 10% lower than the prior year.

The IB loan portfolio was transferred to SBSA in 2012 as part of the management strategy to simplify, reduce scale and de-risk the international operations and further integrate the operating model with SBSA. The revenue received is determined under appropriate transfer pricing models.

### TPS division

The TPS revenues of US\$7.8 million (2013: US\$8.7 million) were 10% lower than the prior year.

The strategic focus for the business has been to deliver deal origination in Africa, particularly in terms of collaborations between China and Africa. The revenue received is determined under appropriate transfer pricing models.

### PIM and PCS

PIM and PCS losses of US\$10.6 million (2013: US\$18.1 million) were 41% lower than the prior year.

The PIM and PCS businesses, discontinued in 2010, were being wound down and incurred losses in the current year, primarily emanating from the Asian distressed debt business. These portfolio assets have now been sold or fully written down following extensive work in exiting the business lines. Whilst the group no longer had credit exposure, further work was required to fully exit the business and associated structures.

### Service Unit

The Service Unit recovered, under transfer pricing arrangements, all costs incurred on behalf of other SBG entities. These recoveries are included within fee revenue.

## Financial results

The group's results for the year are shown in the consolidated income statement on page 17 and key performance indicators are discussed within this report. The financial statements have been prepared to reflect separately the continuing business and the discontinued operations.

The loss attributable to shareholders of US\$344.6 million (2013: US\$12.1 million) is a consequence of a loss of US\$337.8 million (2013: US\$39.8 million) from continuing Global Markets operations, and a loss of US\$6.8 million (2013: profit of US\$27.7 million) from discontinued operations comprising Investment Banking, TPS, PIM and the Service Unit.

Continuing operations returned a significantly increased loss due to a valuation adjustment against a commodity reverse repurchase exposure in China, losses from operating activities following challenging market conditions and costs associated with the operational separation of the group from SBG.

Operating expenses increased by US\$69.3 million (28%) to US\$315.3 million. The increase has been driven primarily by costs related to the New York subsidiary and the Singapore branch activities included in the current year, US\$21.8 million, and non-recurring change in control transaction costs of US\$16.6 million and intangible assets impairment costs of US\$7.7 million.

Excluding these costs, ongoing operating costs increased by 9%.

Notwithstanding the business opportunities that are associated with the successful completion of the change in control, no tax relief against the loss for the year has been recognised due to the historical performance of the group.

Discontinued operations recorded a loss of US\$6.8 million compared to a profit of US\$27.7 million in the prior year, largely due to losses incurred in closing the PCS and PIM business in the current year and credit recoveries of US\$27.1 million made in the prior year.

Total assets were reported as US\$19 605.4 million compared to US\$18 579.0 million in the prior year. The increase is primarily attributable to higher derivative balances following the exceptional market volatility at the end of the year, partly offset by lower loans and trading assets.

## Capital resources

At the end of the reporting period, the group's equity capital resources amounted to US\$1 015.1 million (2013: US\$1 388.5 million) and total capital resources qualifying for prudential purposes amounted to US\$1 579.2 million (2013: US\$1 865.9 million). The prudential consolidation group remains well capitalised, with a total capital adequacy ratio of 20.4% (2013: 21.7%), a tier 1 ratio of 12.4% (2013: 15.1%) and risk weighted assets of US\$7 741.3 million (2013: US\$8 608.9 million). The capital position was strengthened further in January 2015 with an additional capital contribution from SBLH of US\$300 million which supports planned business growth.

As noted in the directors' report, SBG's undertaking of support remained until transaction completion on 1 February 2015, at which time ICBC arrangements in favour of the group, substantively similar to the SBG support letter, came into effect.

The group was compliant with the leverage ratio, which measures tier 1 capital to balance sheet exposures, at 31 December 2014 and has incorporated this measure in the capital planning process. The ratio is reported to the PRA and becomes effective in 2018.

Externally held subordinated debt of US\$25 million, no longer required, was repaid during the year upon reaching its call date.

## Liquidity

The group maintained a strong liquidity profile through the year and liquidity buffers were comfortably above the minimum requirements at year end.

The current and prospective funding requirements for all operations are reviewed on an on-going basis through regular reviews of the liquidity ratios, maturity mismatch, diversification and stability of the deposit base, as well as liquidity stress testing results.

Under the required stress testing scenarios, the group maintained survival horizons in excess of the regulatory and internally established limits. Management continues to focus on monitoring relevant stress scenarios for the group. The structural liquidity mismatch continued to be positive across all short term buckets and, as at year-end, the group maintained a significant surplus of liquid assets over the regulatory requirements.

## Business objectives and strategies

### *ICBC partnership and Global Markets focus*

SBG has been building and operating a London-based Global Markets business since the early 1990s. This platform performed an important role in allowing SBG to access the global capital markets to facilitate growth and development in Africa, and in maintaining SBG's position as a significant financial market participant in commodities trading. Given the investment over many years, the platform has the potential to create considerably more value through growing its franchise and generating incremental revenues from a wider spectrum of opportunities than were available to it given SBG's narrower strategic focus on Africa.

The change in control transaction creates the unique and commercially compelling opportunity for SBG and ICBC to partner in global markets. Through introducing ICBC as majority shareholder, the partners are creating a new and larger commodity and financial markets platform and expanding the strategic emphasis for the group's Global Markets business to include a focus on China by becoming part of China's leading banking group. The group's Global Markets business, by leveraging its product capabilities and infrastructure, will have direct linkage to ICBC's unparalleled access to Chinese corporates and network of clients. This competitive advantage, combined with ICBC's balance sheet strength and leading Renminbi capabilities, provides an unique strategic platform to serve the growing demands of ICBC and SBG clients.

China is the world's largest consumer of natural resources, its corporations and financial institutions are expanding rapidly beyond its borders, and it benefits from robust economic growth. China is also the world's second largest economy and has one of the fastest growing traded currencies in the world, the Renminbi. These, in combination with the powerful client relationships that ICBC has, present the Global Markets business with exciting franchise and revenue growth opportunities, while maintaining the role it performs for SBG's African business. The partnership, between China's and Africa's largest banks, is unique in banking and reflects the fact that the direct linkages generally between emerging market economies, and China and Africa in particular, are increasingly important contributors to the global economy.

### *Capital management and liquidity*

SBLH made a tier 1 equity capital injection of US\$300 million in January 2015 prior to the completion of the change in control transaction. This capital injection largely replenished the capital base of the group following losses incurred during 2014 and ensures that the group has sufficient financial resources to deliver on the business plan. The SBSA balance sheet has been used to centralise the warehousing of risk and capital usage for the excluded businesses that were transferred to SBG at the end of the year.

The group adopts a holistic approach to liquidity risk management which links strategy, policy, management and monitoring with appropriate escalation and feedback mechanisms. The group's approach seeks to ensure that liquidity risks are identified promptly through the early warning indicator (EWI) and liquidity risk tolerance frameworks.

## Key risk areas and impact on prospects

The group faces a number of risks and uncertainties in the normal course of conducting banking business. In addition, the group will also face certain risks in the course of implementing the acquisition

of a controlling interest by ICBC. The key risks and risk management processes are set out in note 33 of this report and the key areas of focus for management in relation to these risks are described below.

The separation of the group from SBG and the subsequent integration with ICBC is a primary focus of management. In order to provide ICBC with the opportunity to invest in a focused Global Markets business, a number of corporate re-organisation steps were undertaken as a condition to completion. Newly established entities have acquired or taken transfer of all the assets, liabilities and employees of the excluded business from the group prior to completion. Where it was not practicable to transfer specific assets of the excluded business from the group prior to completion, all the risk and benefit relating to these assets was transferred to other SBG entities by means of collateralised notes issued. An equally important re-organisation step will be to embed the operational model and infrastructure platforms to support the Global Markets business. The operating model is highly integrated with SBG and future operations will rely on services to be provided by SBG and be governed under appropriate service level agreements.

The profitability of the Global Markets division remains a key focus for management. The Eurozone economy, Ukraine's sovereignty and slowdown in China will present some of the key risks facing the global economy and consequently the group's clients. The monetising of the significant revenue opportunities arising from the partnership between ICBC and SBG and managing the financial resources required to support business demand and growth is the primary management objective.

The group's credit rating is important for business operations and was highly integrated with that of the SBG credit rating. Management's focus has been on the execution of its credit rating strategy reflecting the separation of the group from SBG. The credit rating is premised on the parental support from ICBC, as well as consideration of the strong capital and liquidity position, corporate strategy, future profitability and rating agency engagement. Subsequent to the transaction close, Moody's' credit rating was confirmed as remaining unchanged at Baa3 on a stable outlook and Fitch Ratings' rating was upgraded to BBB+ on a stable outlook.

Funding is a core activity and the focus continues to be on the development of diversified funding sources and effective liquidity risk management. Post-deal completion, the ability to raise funds while managing funding costs will be a key challenge in meeting funding requirements, and the funding plan has been calibrated to the credit rating strategy.

The regulatory environment encompassing both prudential and conduct requirements has continued to evolve for business transacted in the financial markets. The management team has responded to the ongoing prudential requirements by implementing appropriate actions to maintain a strong liquidity position and capital ratios, in both cases in excess of minimum regulatory requirements. The group's capital and liquidity management includes the impact of emerging legislation on capital and liquidity forecasting and stress testing to ensure the group continues to be adequately capitalised and funded. The group has also put in place plans and resources to support the introduction of new regulatory reforms including Basel III, Dodd Frank, EMIR and FATCA.

## Strategic report *continued*

From time to time, the group is the subject of various regulatory reviews and requests for information by various governmental and regulatory bodies arising from the group's business operations. While the group seeks to comply with the letter and spirit of all applicable laws and regulations, the outcome of these reviews, requests for information and investigations is uncertain and it is not possible to predict the extent of any liabilities or other consequences that may arise.

By order of the Board



R Otterson

Secretary

27 February 2015

20 Gresham Street, London EC2V 7JE

Registered in England and Wales No. 2130447

## Directors' report

The directors present their report and financial statements for the year ended 31 December 2014 for Standard Bank Plc (the company) and its subsidiaries (together the group).

### Going concern basis

The financial statements are prepared on a going concern basis, as the directors are satisfied that the company and group have the resources to continue in business for the foreseeable future. In making this assessment, the directors have considered a wide range of information relating to present and future conditions. Further information relevant to the assessment is provided in the following sections of the financial statements:

- principal activities, strategic direction and challenges and uncertainties are described in the strategic report;
- the acquisition of a controlling interest in the group by ICBC, is described in the strategic report;
- a financial summary, including a review of the income statement and balance sheet, is provided in the strategic report; and
- objectives, policies and processes for managing credit, liquidity and market risk, and the group's approach to capital management and allocation, are described in note 33.

Management actions over a number of years have simplified the business operating model, reduced the scale and complexity of operations and de-risked the group's balance sheet in relation to Investment Banking, TPS and PIM business which were transferred to SBG on, or before, 31 December 2014. As a result of these strategic measures, the group is exposed to significantly lower credit risk and benefits from a more focussed global markets operating platform.

ICBC and SBG announced on 1 February 2015 the completion of the sale and purchase agreement in terms of which ICBC acquired from Standard Bank London Holdings Limited (SBLH), the group's former parent company, a controlling interest in the SBG's London-based Global Markets business, focusing on commodities, fixed income, currencies, credit and equities products. As the company is the primary legal entity used by the Global Markets business, ICBC acquired 60% of Standard Bank Plc from SBLH for cash. The business will be rebranded to ICBC Standard Bank Plc in the near term.

The group maintains a strong capital and liquidity position. SBG's undertaking of support has remained until completion, at which time ICBC entered into arrangements in favour of the group substantively similar to the SBG support letter. ICBC issued the following statement of support on 1 February 2015 which applies from deal completion:

'We confirm Standard Bank Plc (the group) is viewed as a long-term investment and is an integral part of our overall operational strategy. Our goal is to develop the group into a major link in our international network, and therefore, we undertake to support its development and growth. ICBC hereby confirms that it intends to financially support the group in ensuring that it meets all of its financial obligations as they fall due, including the maintaining of a minimum capital adequacy level in Standard Bank Plc. Specifically, ICBC intends to provide funding and capital support to the group and commits its intention to subscribe for certain 'qualifying instruments' as and

when ICBC receives written notice from the group that its capital and reserve funds amount to (or will foreseeably in the near term amount to) less than the minimum required amount of capital and reserve funds as determined in accordance with the rules and regulations of the Prudential Regulation Authority (or its successor).'

Having considered the factors set out above, the group continues to adopt the going concern basis in preparing the annual financial statements.

### Dividends

The directors do not recommend the payment of a dividend.

### Internal control and financial reporting

The directors who held office at the date of approval of this report confirm that, as far as they are each aware, there is no relevant audit information of which the group's auditors are unaware, that each director has taken all steps that they ought to have taken as directors to make them aware of any relevant audit information, and to establish that the group's auditors are aware of that information.

The directors are responsible for internal control in the group and for reviewing its effectiveness. Procedures have been designed for safeguarding assets against unauthorised use or disposition; for maintaining proper accounting records; and for the reliability of financial information used within the business or for publication. Such procedures are designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement, errors, losses or fraud.

The procedures that the directors have established are designed to provide effective internal control within the group.

Such procedures for the ongoing identification, evaluation and management of the significant risks faced by the group have been in place throughout the year and up to 27 February 2015, the date of approval of the consolidated annual report for the year ended 31 December 2014.

The directors and senior management of the group have adopted policies which set out the Board's attitude to risk and internal control. Key risks identified by the directors are formally reviewed and assessed at least once a year by the Board, in addition to which key business risks are identified, evaluated and managed by operating management on an ongoing basis by means of procedures such as physical controls, credit and other authorisation limits and segregation of duties.

The Board also receives regular reports on any risk matters that need to be brought to its attention. Significant risks identified in connection with the development of new activities are subject to consideration by the Board.

There are well established budgeting procedures in place and reports are presented regularly to the Board detailing the results of each principal business unit, variances against budget and prior year, and other performance data.



## Directors' report *continued*

The effectiveness of the internal control system is reviewed regularly by the Board and the audit committee, which also receives reports of reviews undertaken by the internal audit function as well as reports from the external auditors which include details of internal control matters that they have identified. Certain aspects of the system of internal control are also subject to regulatory supervision, the results of which are monitored closely by the Board.

### Committees

The Board delegates certain functions and responsibilities to the following committees.

#### Governance committee

This committee is responsible for the day-to-day management of the group. Subject to the overall authority of the Board, the committee meets regularly to develop business strategy, initiate and review strategic initiatives, review and approve annual business plans, monitor financial performance against budget, monitor risk and all matters related to regulatory responsibilities and review the activities of its sub-committees.

Membership: The committee comprises executive directors and certain senior executives, currently, M van der Spuy (chairperson and chief executive), J Xu (alternative chair and president), N Auret, M Basten, M Buncombe, J Coupland, I Dalglish, R Fielder, P Hacker, G Haller, P Hurley, G Joyce, A Maartens, C Potter, J Strain, and S Wang.

The major sub-committees, supporting the governance committee in fulfilling its responsibilities, are the capital management committee, the risk management committee, regulatory compliance committee, client risk management committee and the integration and change committee.

#### Board audit committee

This non-executive board committee monitors the process for identifying, evaluating and managing risks and controls. In particular, this includes the quality, integrity and reliability of compliance, financial and accounting control systems. The committee's other responsibilities are to review the scope of external and internal audit, to receive regular reports from internal audit and KPMG LLP, and to review the financial statements focusing in particular on accounting policies, areas of management judgement and estimates. The committee meets quarterly.

Membership: H Staunton (chairman), M Austen, P Burgess and C Sheridan.

#### Board risk management committee

The objective of this board committee is to provide an independent review and challenge to the group's risk policies and the composition of the risk portfolio, its concentrations and the risk-taking decisions of the group, covering all aspects of risk - market, credit, country, liquidity and operational. The committee complements the audit committee which also studies, inter alia, risk controls and their operation, but from a different perspective. The committee meets quarterly.

Membership: B Kruger (chairman), M Austen, P Burgess, C Sheridan, H Staunton and J Zheng.

#### Board remuneration committee

This non-executive committee approves remuneration policy and long-term incentive schemes for staff, sets the remuneration of executive directors and other senior executives and approves guidelines for the group's annual salary and incentive reviews.

Membership: C Sheridan (chairman), P Chen, Q Hou, B Kruger and H Staunton.

#### Transactions with directors and related parties

There are no loans, arrangements or agreements that require disclosure under the Companies Act 2006 or International Accounting Standard IAS 24 regarding transactions with related parties, other than those shown in the notes to the financial statements.

#### Directors' liability insurance

The group maintained directors' and officers' liability insurance during the twelve months ended 31 December 2014.

#### Employees

It is the group's policy to ensure that all employees and job applicants are given equal opportunities and that they do not face discrimination on the grounds of ethnic origin, colour, nationality, marital same sex partnership or family status, religion, sex, age, sexual orientation, gender reassignment or disability. Should an employee become disabled during his or her career with the group, all reasonable efforts will be made to ensure continued employment.

Employee involvement in the group's business is encouraged and information disseminated through communication meetings and an internal staff publication.

The group recognises its responsibilities to provide a safe working environment for all its staff and measures are in place to ensure that the Health and Safety at Work regulations are observed.

#### Directors and directors' interests

The directors who held office during the course of 2014 or who hold office as at the date of this report are as follows:

M E Austen	(Independent non-executive director)
D P H Burgess	(Independent non-executive director)
C J Sheridan	(Independent non-executive director)
H E Staunton	(Independent non-executive director)
P Chen	(Appointed as a non-executive director on 1 February 2015)
Q Hou	(Appointed as a non-executive director on 1 February 2015)
D Munro	(Appointed as a non-executive director on 1 February 2015)
M van der Spuy	(Appointed as chief executive and an executive director on 17 November 2014)
S Wang	(Appointed as an executive director on 1 February 2015)
J Xu	(Appointed as president and an executive director on 1 February 2015)

J Zheng	(Appointed as a non-executive director on 10 February 2015)
G A R Joyce	(Resigned as an executive director on 1 February 2015)
J K Knott	(Resigned as an executive director and as chief executive on 17 July 2014)
B J Kruger	(Resigned as chairman on 1 February 2015, continues as a non-executive director)
J H Maree	(Resigned as a non-executive director on 1 February 2015)
P D Sullivan	(Resigned as an independent non-executive director on 1 February 2015)

None of the directors held any beneficial interest in the ordinary share capital of the company during the year or at 31 December 2014.

**Auditor**

KPMG LLP has indicated its willingness to continue as auditor of the group. Accordingly, a resolution is to be proposed at the next annual general meeting for the re-appointment of KPMG LLP as auditor of the group.

By order of the Board



R Otterson

Secretary

27 February 2015

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Registered in England and Wales No. 2130447

# Remuneration policy statement

This statement is intended to provide stakeholders with an understanding of Standard Bank Plc and its subsidiaries' remuneration philosophy and practices.

The group's board-approved strategy includes a long-standing expansion into African markets, working in teams that have deep reach into global capital markets and clients. At the heart of our strategy is the value we place on our people as a primary differentiator. Highly skilled and experienced people, both business generators and enablers, are essential in delivering sustainable growth for shareholders within prudent risk boundaries.

A strategic focus is, therefore, to continually build the depth, breadth and calibre of human capital required to deliver group strategy. Effective leadership and reward of our human resources is considered a core competency for the group.

The primary imperative of our remuneration strategy is to implement designs and practices that only reward value delivered, adjusted appropriately for risk assumed.

A second objective in strategy is to be competitive in remuneration in the global marketplace for skills. We seek to reward all our people in a manner that is fair, both to the individual and to shareholders, while avoiding a bonus-centric culture that distorts motivations and may encourage excessive risk-taking.

Promoting effective teamwork is a third vital component of remuneration strategy. Remuneration scheme designs and performance evaluation processes must motivate strong and sustained performance within teams.

Within this wider strategic context, the group's remuneration committee (remco) seeks to design and implement structures and practices that are specifically tailored to its business strategy.

Remco continues to work with local regulators to ensure that the group's remuneration philosophy and practices meet the developing requirements, maintain market competitiveness and are consistent with, and promote, effective risk management.

## Principles that underpin our remuneration strategy

The key principles that underpin our remuneration strategy and determine individual reward are as follows:

- We reward sustainable, long-term business results.
- We do not discriminate against employees based on diversity or physical difference.
- The reward focus is on total reward, being fixed and variable remuneration. We seek to be competitive in both elements, but annual incentives are not a function of a guaranteed package.
- We create an appropriate balance between the fixed and variable elements of total reward. A deferral policy affects annual incentives above predetermined levels. Vesting is subject to specific conditions.
- Vesting conditions attached to deferral awards and long-term incentives make provision for malus and forfeiture of unvested awards.

- We determine all elements of pay based on an understanding of market remuneration levels and internal relative remuneration.
- Remuneration structures encourage a focus on achieving agreed deliverables and behaviours, rather than hours worked.
- Individual performance appraisals identify talent at all levels in the organisation, enabling fair and competitive remuneration.
- Individual rewards are determined according to group, business unit and individual performance.
- We reward experience, performance relative to others doing similar work and performance against the market.
- The principles of individual reward differentiation are transparent and are based on quantitative and behavioural performance, as well as retention.
- Remuneration designs comply with all legal and regulatory requirements.
- Ongoing oversight to eliminate any potential for irresponsible risk taking by individuals and to ensure risk adjustment forms an intrinsic part of remuneration design.

Remco is committed to appropriate disclosure of reward principles and structures to all relevant stakeholders, including employees and shareholders. This is aimed at enabling stakeholders to make a reasonable assessment of reward strategy, structures and associated governance processes.

## Remuneration strategy

As an integral part of growing and fortifying the group's human capital, remco regularly reviews the remuneration policies, structures and practices to ensure the principles behind the reward strategy and the elements of the strategy itself are effective.

The group recently reviewed its remuneration strategy which includes the following:

- Reward strategies and remuneration down to an individual level must enable the group, in a highly competitive environment, to attract, motivate and retain high-calibre people at all levels of the organisation.
- Remuneration designs must motivate strong and sustained performance in teams, but also promote risk management in line with the group's stated strategy and risk tolerance.
- The balance between fixed and variable pay is appropriately structured according to seniority and roles, with particular care being given to risk and control areas. The intention is to provide both total compensation, and its composition, at market-competitive levels, drawing on relevant information from various sources, including external advisers.
- Remco annually approves the group's bonus pools and oversees the principles applied in allocating these pools to business units and individual employees. These pools are shaped by a combination of group and business unit profitability and multi-year financial metrics, taking account of capital utilised, risks assumed and an evaluation of the business area's future development and growth prospects.

- Individual performance is measured according to an appropriate range of absolute and relative criteria, including the person's quantitative delivery against specific metrics, qualitative individual behaviour and competitive performance. This measurement is integral to our remuneration practices and underpins strong differentiation in individual pay.
- A portion of annual bonus incentive, typically above a certain threshold, is deferred into an SBG share price-linked programme with multi-year vesting and malus (forfeiture) provisions.
- A significant portion of senior management reward is awarded in deferred instruments.
- No remuneration schemes are linked by formula to revenue generation.
- No multi-year guaranteed minimum bonus arrangements are permitted.
- Transparency on remuneration designs and processes is maintained with employees and increasingly with shareholders.
- Wherever available and relevant, market information is used to inform remuneration decisions.
- Stakeholders must be enabled to make a reasonable assessment of reward practices, and members of remco have unrestricted access to information that informs their independent judgements on the possible effects that remuneration may have on compliance with risk, regulatory and behavioural controls across the group.
- The group aims to pay a comparable rate of pay against the local market for both fixed and variable compensation, but we need to ensure positioning against local market is fair across geographies.

This strategy forms the basis for reward processes within the group and all reward designs and practices are consistent with this strategy.

## Discretionary incentive deferral

The group operates a deferred discretionary incentive arrangement, the purpose of which is to strengthen the retention effect of incentive remuneration.

Deferred incentive awards are also designed to allow malus (forfeiture) during the vesting period in circumstances where:

- there is reasonable evidence of misbehaviour or material error by the participant; or
- the employer company or the relevant business unit suffers a material downturn in its financial performance, for which the participant can be seen to have some liability; or
- the employer company or the relevant business unit suffers a material failure of risk management, for which the participant can be seen to have some liability.

For employees deemed as remuneration code staff, as per the UK FCA / PRA regulations, deferral rates are either 40% or 60% depending on the level of the bonus. For non-code staff, a proportion of the incentive is deferred. The deferral increases from 20% at US\$150,000 to 60% deferral for the highest awards. The deferral portion applies to the entire bonus amount. Some code staff employees, who have been included in the expanded definition, will continue to be subject to the standard deferral policy.

Remco will continue to monitor the evolving regulatory landscape as it pertains to remuneration and will respond constructively as appropriate.

## Performance reward plan (PRP)

A new discretionary long-term performance-driven share plan, commenced in March 2014, rewards value delivered against specific targets. Its purpose is to incentivise senior executives to meet the strategic long-term objectives that deliver value to shareholders, to align the interests of those executives with those of shareholders and to act as an attraction and retention mechanism in a highly competitive marketplace for skills.

# Statement of directors' responsibilities

The directors are responsible for preparing the strategic report, directors' report and the financial statements in accordance with applicable laws and regulations.

Company law requires the directors to prepare group and company financial statements for each financial year. Under that law, they have elected to prepare both the group and company financial statements in accordance with International Financial Reporting Standards as adopted by the EU (IFRSs) and applicable law.

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of their profit or loss for that period. In preparing each of the consolidated and company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRSs as adopted by the EU; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Independent auditor's report to the members of Standard Bank Plc

We have audited the financial statements of Standard Bank Plc for the year ended 31 December 2014 set out on pages 16 to 103. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditor

As explained more fully in the statement of directors' responsibilities set out on page 14, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

## Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2014 and of the group's loss for the year then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the EU;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the EU and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Paul Furneaux (Senior statutory auditor)

**for and on behalf of KPMG LLP, Statutory Auditor**

Chartered Accountants

15 Canada Square, London E14 5GL

27 February 2015

# Consolidated balance sheet

at 31 December 2014

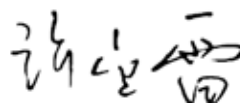
	Note	2014 \$m	2013 \$m
<b>Assets</b>			
Balances with central banks	3	1 432.9	1 343.8
Derivative assets	4	8 225.6	4 071.1
Trading assets	5	4 125.1	5 846.6
Financial investments	6	16.8	2.8
Pledged assets	7	1 056.5	623.3
Assets held for sale to group companies	8	-	484.6
Loans and advances	9	4 462.8	5 778.4
Loans and advances to banks	9	2 697.8	3 013.9
Loans and advances to customers	9	1 765.0	2 764.5
Other assets	10	220.1	352.6
Deferred tax asset	11	24.7	20.7
Intangible assets	13	11.7	32.3
Property and equipment	14	29.2	22.8
<b>Total assets</b>		<b>19 605.4</b>	<b>18 579.0</b>
<b>Liabilities and equity</b>			
<b>Liabilities</b>		<b>18 590.3</b>	<b>17 190.5</b>
Derivative liabilities	4	8 166.8	4 049.8
Trading liabilities	15	1 154.2	1 713.0
Deposit and current accounts	16	8 309.1	10 230.3
Deposits from banks	16	6 127.4	7 596.4
Deposits from customers	16	2 181.7	2 633.9
Other liabilities	17	269.4	479.4
Current tax liability		6.0	8.2
Subordinated debt	18	684.8	709.8
<b>Equity</b>			
Equity attributable to ordinary shareholders		1 015.1	1 388.5
Ordinary share capital	24	1 083.5	1 083.5
Ordinary share premium		431.0	431.0
Reserves		(499.4)	(126.0)
<b>Total liabilities and equity</b>		<b>19 605.4</b>	<b>18 579.0</b>

The accounting policies and notes on pages 24 to 103 should be read as part of the financial statements.

Approved by the Board of Directors and signed on its behalf on 27 February 2015.



M van der Spuy, Chief Executive



J Xu, President

# Consolidated income statement

for the year ended 31 December 2014

	Note	2014 \$m	2013 \$m
<b>Net interest income</b>		<b>5.5</b>	0.6
Interest income	26.1	50.7	68.3
Interest expense	26.2	(45.2)	(67.7)
<b>Non-interest (loss) / revenue</b>	26.3	<b>(19.2)</b>	216.1
Net fees, commission and revenue sharing arrangements		(27.7)	(26.0)
Fees and commission revenue		5.6	-
Fees and commission expenses		(2.1)	(3.4)
Revenue sharing and fee arrangements with group companies		(31.2)	(22.6)
Trading revenue		155.1	242.1
Valuation loss on commodity reverse repurchase agreements	26.4	(147.1)	-
Other revenue		0.5	-
<b>Total (loss) / revenue</b>		<b>(13.7)</b>	216.7
Credit impairment charges	26.5	(4.5)	(6.3)
<b>(Loss) / revenue after impairments</b>		<b>(18.2)</b>	210.4
<b>Operating expenses</b>		<b>(315.3)</b>	(246.0)
Staff costs	26.6	(176.4)	(136.8)
Other operating expenses	26.7	(135.9)	(103.1)
Indirect taxation	26.8	(3.0)	(6.1)
<b>Loss before taxation</b>		<b>(333.5)</b>	(35.6)
Income tax charge	27	(4.3)	(4.2)
<b>Loss for the year from continuing operations</b>		<b>(337.8)</b>	(39.8)
Discontinued operations	28	(6.8)	27.7
<b>Loss attributable to equity shareholders</b>		<b>(344.6)</b>	(12.1)

The accounting policies and notes on pages 24 to 103 should be read as part of the financial statements.



# Consolidated statement of comprehensive income

for the year ended 31 December 2014

	2014 \$m	2013 \$m
Loss attributable to equity shareholders	(344.6)	(12.1)
<b>Items that may be subsequently reclassified to profit or loss<sup>1</sup></b>		
Foreign currency translation reserve	(1.6)	3.6
Cash flow hedging reserve <sup>2</sup>	(27.0)	23.5
Effective portion of changes in fair value	4.8	31.4
Net amount transferred to profit or loss	(31.8)	(7.9)
Changes in fair value of available-for-sale reserve	(0.2)	(0.1)
<b>Total comprehensive (loss) / profit attributable to equity shareholders</b>	<b>(373.4)</b>	<b>14.9</b>

<sup>1</sup> Amounts are presented net after tax. Tax impact on OCI is disclosed in note 4.4.1.

<sup>2</sup> Includes US\$10.6 million (2013: US\$12.2 million) attributable to discontinued operations, comprising of US\$2.3 million (2013: US\$16.3 million) change in fair value and US\$12.9 million (2013: US\$4.1 million) transferred to profit or loss.

## Consolidated statement of changes in shareholders' equity

for the year ended 31 December 2014

	Ordinary <sup>1</sup> share capital and share premium \$m	Cash flow hedging reserve \$m	Available- for-sale reserve \$m	Foreign currency translation reserve \$m	Retained earnings \$m	Total equity \$m
<b>Balance at 1 January 2013</b>	1 514.5	3.8	2.7	4.8	(151.2)	1 374.6
Total comprehensive income / (loss) for the year	-	23.5	(0.1)	3.6	(12.1)	14.9
Equity-settled share-based payment transactions	-	-	-	-	(1.0)	(1.0)
<b>Balance at 31 December 2013</b>	1 514.5	27.3	2.6	8.4	(164.3)	1 388.5
<b>Balance at 1 January 2014</b>	1 514.5	27.3	2.6	8.4	(164.3)	1 388.5
Total comprehensive loss for the year	-	(27.0)	(0.2)	(1.6)	(344.6)	(373.4)
Equity-settled share-based payment transactions	-	-	-	-	-	-
<b>Balance at 31 December 2014</b>	1 514.5	0.3	2.4	6.8	(508.9)	1 015.1

<sup>1</sup> On 29 January 2015 the company issued an additional 2 ordinary shares of US\$1 each to Standard Bank London Holdings Limited, at a share premium of US\$150 million per share.

# Consolidated statement of cash flows

for the year ended 31 December 2014

	Note	2014 \$m	2013 \$m
<b>Cash flows from / (used in) operating activities</b>			
(Loss) / profit before taxation			
- Continuing operations		<b>(333.5)</b>	(35.6)
- Discontinued operations		<b>(9.8)</b>	28.2
Adjusted for:			
Net interest expense		<b>7.8</b>	6.7
Amortisation of intangible assets		<b>12.9</b>	15.6
Impairment of intangible assets		<b>7.7</b>	-
Depreciation of property and equipment		<b>8.7</b>	8.5
Non-cash flow movements on subordinated debt		<b>3.8</b>	(35.3)
Cash-settled share-based payments		<b>49.6</b>	44.6
Equity-settled share-based payments		<b>0.3</b>	0.9
Net credit impairments		<b>2.6</b>	(7.0)
Provisions for leave pay		<b>1.1</b>	(0.2)
Negative goodwill recognised on acquisition of subsidiaries		<b>(0.5)</b>	-
		<b>(249.3)</b>	26.4
Changes in operating funds		<b>770.4</b>	(670.0)
Decrease in income-earning assets	29.1	<b>3 588.1</b>	790.9
Decrease in deposits and other liabilities	29.2	<b>(2 817.7)</b>	(1 460.9)
Interest received		<b>61.5</b>	114.3
Interest paid		<b>(71.9)</b>	(101.2)
Corporation and withholding tax paid	29.3	<b>(0.8)</b>	(6.5)
<b>Net cash flows from / (used in) operating activities</b>		<b>509.9</b>	(637.0)
<b>Cash flows used in investing activities</b>			
Capital expenditure on property and equipment		<b>(15.0)</b>	(3.6)
Acquisition of subsidiaries	29.4	<b>(13.5)</b>	-
<b>Cash flows used in investing activities</b>		<b>(28.5)</b>	(3.6)
<b>Cash flows used in financing activities</b>			
Redemption of subordinated debt		<b>(28.8)</b>	(300.0)
Step-up subordinated fixed rate notes		<b>-</b>	(300.0)
Subordinated step-up rate notes		<b>(25.0)</b>	-
Step-up perpetual subordinated notes		<b>(3.8)</b>	-
<b>Cash flows used in financing activities</b>		<b>(28.8)</b>	(300.0)
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>452.6</b>	(940.6)
<b>Effects of exchange rate changes on cash and cash equivalents</b>		<b>(2.5)</b>	4.9
<b>Cash and cash equivalents at beginning of the year</b>	29.5	<b>2 238.7</b>	3 174.4
<b>Cash acquired through business combinations</b>	29.4	<b>11.4</b>	-
<b>Cash and cash equivalents at end of the year</b>	29.5	<b>2 700.2</b>	2 238.7

# Company balance sheet

at 31 December 2014

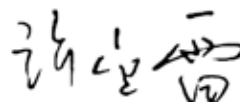
	Note	2014 \$m	2013 \$m
<b>Assets</b>			
Balances with central banks	3	1 432.9	1 343.8
Derivative assets	4	8 229.1	4 075.1
Trading assets	5	4 123.6	5 842.6
Financial investments	6	16.8	2.8
Pledged assets	7	1 056.5	623.3
Assets held for sale to group companies	8	-	482.9
Loans and advances	9	4 375.0	5 730.4
Loans and advances to banks	9	2 569.4	2 926.8
Loans and advances to customers	9	1 805.6	2 803.6
Other assets	10	214.8	313.9
Deferred tax asset	11	20.0	20.0
Investment in group companies	12	29.5	16.0
Intangible assets	13	11.7	32.3
Property and equipment	14	19.9	22.5
<b>Total assets</b>		<b>19 529.8</b>	<b>18 505.6</b>
<b>Liabilities and equity</b>			
<b>Liabilities</b>		<b>18 585.0</b>	<b>17 183.8</b>
Derivative liabilities	4	8 169.7	4 053.6
Trading liabilities	15	1 154.2	1 713.0
Deposit and current accounts	16	8 309.2	10 230.3
Deposits from banks	16	6 127.4	7 596.4
Deposits from customers	16	2 181.8	2 633.9
Other liabilities	17	267.1	477.1
Subordinated debt	18	684.8	709.8
<b>Equity</b>			
Equity attributable to ordinary shareholders		944.8	1 321.8
Ordinary share capital	24	1 083.5	1 083.5
Ordinary share premium		431.0	431.0
Reserves		(569.7)	(192.7)
<b>Total liabilities and equity</b>		<b>19 529.8</b>	<b>18 505.6</b>

The accounting policies and notes on pages 24 to 103 should be read as part of the financial statements.

Approved by the Board of Directors and signed on its behalf on 27 February 2015.



M van der Spuy, Chief Executive



J Xu, President

# Company statement of changes in shareholders' equity

for the year ended 31 December 2014

	Ordinary <sup>1</sup> share capital and share premium \$m	Cash flow hedging reserve \$m	Available- for-sale reserve \$m	Retained earnings \$m	Total equity \$m
<b>Balance at 1 January 2013</b>	1 514.5	3.8	2.7	(210.9)	1 310.1
Total comprehensive income / (loss) for the year	-	23.5	(0.1)	(10.8)	12.6
Equity-settled share-based payment transactions	-	-	-	(0.9)	(0.9)
<b>Balance at 31 December 2013</b>	1 514.5	27.3	2.6	(222.6)	1 321.8
<b>Balance at 1 January 2014</b>	<b>1 514.5</b>	<b>27.3</b>	<b>2.6</b>	<b>(222.6)</b>	<b>1 321.8</b>
Total comprehensive loss for the year	-	<b>(27.0)</b>	<b>(0.2)</b>	<b>(349.8)</b>	<b>(377.0)</b>
Equity-settled share-based payment transactions	-	-	-	-	-
<b>Balance at 31 December 2014</b>	<b>1 514.5</b>	<b>0.3</b>	<b>2.4</b>	<b>(572.4)</b>	<b>944.8</b>

<sup>1</sup> On 29 January 2015 the company issued an additional 2 ordinary shares of US\$1 each to Standard Bank London Holdings Limited, at a share premium of US\$150 million per share.

# Company statement of cash flows

for the year ended 31 December 2014

	Note	2014 \$m	2013 \$m
<b>Cash flows from / (used in) operating activities</b>			
Loss before taxation		<b>(346.4)</b>	(7.3)
Adjusted for:			
Net interest expense		<b>8.4</b>	6.4
Amortisation of intangible assets		<b>12.9</b>	15.6
Impairment of intangible assets		<b>7.7</b>	-
Depreciation of property and equipment		<b>8.3</b>	8.1
Non-cash flow movements on subordinated debt		<b>3.8</b>	(35.3)
Cash-settled share-based payments		<b>49.6</b>	44.6
Equity-settled share-based payments		<b>0.3</b>	0.9
Net credit impairments		<b>2.6</b>	(7.0)
Provisions for leave pay		<b>1.1</b>	(0.2)
		<b>(251.7)</b>	25.8
Changes in operating funds		<b>754.5</b>	(752.3)
Decrease in income-earning assets	29.1	<b>3 558.9</b>	685.2
Decrease in deposits and other liabilities	29.2	<b>(2 804.4)</b>	(1 437.5)
Interest received		<b>60.8</b>	113.7
Interest paid		<b>(71.8)</b>	(100.3)
Corporation and withholding tax paid	29.3	<b>(2.2)</b>	(2.3)
<b>Net cash flows from / (used in) operating activities</b>		<b>489.6</b>	(715.4)
<b>Cash flows used in investing activities</b>			
Capital expenditure on property and equipment		<b>(5.7)</b>	(3.4)
Acquisition of subsidiaries	29.4	<b>(13.5)</b>	-
<b>Cash flows used in investing activities</b>		<b>(19.2)</b>	(3.4)
<b>Cash flows used in financing activities</b>			
Redemption of subordinated fixed rate notes		<b>(28.8)</b>	(300.0)
Step-up subordinated fixed rate notes		-	(300.0)
Subordinated step-up rate notes		<b>(25.0)</b>	-
Step-up perpetual subordinated notes		<b>(3.8)</b>	-
<b>Cash flows used in financing activities</b>		<b>(28.8)</b>	(300.0)
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>441.6</b>	(1 018.8)
Effects of exchange rate changes on cash and cash equivalents		<b>(0.9)</b>	1.5
Cash and cash equivalents at beginning of the year	29.5	<b>2 144.3</b>	3 161.6
Cash and cash equivalents at end of the year	29.5	<b>2 585.0</b>	2 144.3

# Significant accounting policies

The principal accounting policies applied in the presentation of the annual financial statements are set out below.

## 1 Basis of preparation

Both the company financial statements and the consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU. In publishing the company financial statements here together with the Standard Bank Plc consolidated (group) financial statements, the company has taken advantage of the exemption in s408 of the Companies Act 2006 not to present its separate income statement and related notes that form part of these financial statements. The annual financial statements have been prepared on the historical cost basis except for the following material items in the balance sheet:

- available-for-sale financial assets, financial assets and liabilities at fair value through profit or loss, and liabilities for cash-settled share-based payment arrangements that are measured at fair value.

Management actions over a number of years have simplified the business operating model, reduced the scale and complexity of operations and de-risked the group's balance sheet in relation to Investment Banking, TPS and PIM business. As a result of these strategic measures, the group is exposed to significantly lower credit risk and benefits from a more focused global markets operating platform.

ICBC and SBG announced on 1 February 2015 the completion of the sale and purchase agreement in terms of which ICBC acquired from SBLH, the group's parent company, a controlling interest in the SBG's London-based Global Markets business, focusing on commodities, fixed income, currencies, credit and equities products. As the company is the primary legal entity used by the Global Markets business, ICBC acquired 60% of Standard Bank Plc from SBLH for cash.

The group maintains a strong capital and liquidity position. SBG's undertaking of support has remained until completion at which time ICBC entered into arrangements in favour of the group substantively similar to the SBG support letter. ICBC issued the following statement of support which applies from deal completion:

We confirm Standard Bank Plc (the group) is viewed as a long-term investment and is an integral part of our overall operational strategy. Our goal is to develop the group into a major link in our international network, and therefore, we undertake to support its development and growth. ICBC hereby confirms that it intends to financially support the group in ensuring that it meets all of its financial obligations as they fall due, including the maintaining of a minimum capital adequacy level in the group. Specifically, ICBC intends to provide funding and capital support to the group and commits its intention to subscribe for certain 'qualifying instruments' as and when ICBC receives written notice from the group that its capital and reserve funds amount to (or will foreseeably in the near term amount to) less than the minimum required amount of capital and reserve funds as determined in accordance with the rules and regulations of the Prudential Regulation Authority (or its successor).

Having considered the factors set out above, the group continues to adopt the going concern basis in preparing the annual financial statements.

## Changes in accounting policies

The accounting policies are consistent with those adopted in the previous year, except as required in terms of the adoption of the following:

### Adoption of amended standards and interpretation effective for the current financial period

- IAS 32 Financial Instruments: Presentation - Amendment to Offsetting Financial Assets and Financial Liabilities (IAS 32)

### Early adoption of revised standards

- Annual improvements 2012 - 2014 cycle (excluding the amendments relating to IFRS 7 Financial Instruments: Disclosure - Servicing Contracts) (2014 amendment).

The revised standards and interpretations did not have any effect on the group's and company's reported earnings or balance sheet position and had no material impact on the accounting policies.

## 2 Basis of consolidation

The group consolidates the annual financial statements of investees which it controls. The group controls an investee when:

- it has power over the investee;
- it has exposure or rights to variable returns from its involvement with the investee; and
- it has the ability to use its power to affect the returns from its involvement with the investee.

The annual financial statements of the investee are consolidated from the date on which the group acquires control up to the date that control ceases. Control is assessed on a continuous basis.

Intragroup transactions, balances and unrealised gains and losses are eliminated on consolidation. Unrealised losses are eliminated in the same manner as unrealised gains, but only to the extent that there is no evidence of impairment.

The proportion of comprehensive income and changes in equity allocated to the group and non-controlling interests are determined on the basis of the group's present ownership interest in the subsidiary.

The accounting policies of subsidiaries that are consolidated by the group conform to these policies.

Investments in subsidiaries are accounted for at cost less accumulated impairment losses (where applicable) in the separate financial statements. The carrying amounts of these investments are reviewed annually and impaired when necessary. Investments in consolidated structured entities are accounted for at fair value in the separate financial statements.

## 3 Foreign currency translations

### Functional and presentation currency

Items included in the financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates (functional currency). The consolidated and company financial statements are presented in US dollars which is the group's functional and presentation currency, and all amounts, unless otherwise indicated, are stated in millions of dollars (US\$ million).

### Group companies

The results and financial position of all foreign operations that have a functional currency different from the group's presentation currency are translated into the group's presentation currency as follows:

- assets and liabilities (including goodwill, intangible assets and fair value adjustments arising on acquisition) are translated at the closing rate on the reporting date;
- income and expenses are translated at average exchange rates for the month, to the extent that such average rates approximate actual rates; and
- all resulting foreign exchange differences are accounted for directly in a separate component of other comprehensive income (OCI), being the foreign currency translation reserve.

Where the partial disposal of a subsidiary that includes a foreign operation results in a loss of control, a proportionate share of the balance of the foreign currency translation reserve is transferred to non-controlling interests. For all other partial disposals of a foreign operation, the proportionate share of the balance of the foreign currency translation reserve is reclassified to profit or loss.

On disposal (where a change in ownership occurs and control is lost) of a subsidiary that includes a foreign operation, the relevant amount in the foreign currency translation reserve is reclassified to profit or loss at the time at which the profit or loss on disposal of the foreign operation is recognised.

### Transactions and balances

Foreign currency transactions are translated into the respective functional currencies of group entities at exchange rates prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in profit or loss (except when recognised in OCI as a qualifying cash flow hedge).

Non-monetary assets and liabilities denominated in foreign currencies that are measured at historical cost are translated using the exchange rate at the transaction date, and those measured at fair value are translated at the exchange rate at the date that the fair value was determined. Exchange rate differences on non-monetary items are accounted for based on the classification of the underlying items. Foreign exchange gains and losses on equities classified as available-for-sale financial assets are recognised in the available-for-sale reserve in OCI whereas the exchange differences on equities and debt that are classified as held at fair value through profit or loss are reported as part of the fair value gain or loss in profit or loss.

Foreign currency gains and losses on intra-group loans are recognised in profit or loss except where the settlement of the loan is neither planned nor likely to occur in the foreseeable future. In these cases, the foreign currency gains and losses are recognised in the group's foreign currency translation reserve. These gains and losses are recognised in profit or loss either on disposal (loss of control of a subsidiary, loss of significant influence over an associate or the loss of joint control over a jointly controlled entity that includes a foreign operation) or partial disposal (a reduction in ownership interest in a foreign operation other than a disposal) of an associate or jointly controlled entity that includes a foreign operation. In the case of a partial disposal of a subsidiary that includes a foreign operation,

the proportionate share of the cumulative amount of the exchange differences recognised in OCI is reclassified to the non-controlling interests in that foreign operation.

## 4 Cash and cash equivalents

Cash and cash equivalents disclosed in the statement of cash flows consist of cash balances with central banks together with other highly liquid short-term placements with deposit-taking institutions available on demand. These balances are subject to insignificant changes in fair value and are reported at amortised cost.

## 5 Financial instruments

### Initial recognition and measurement

Financial instruments include all financial assets and liabilities. These instruments are typically held for liquidity, investment, trading or hedging purposes. All financial instruments are initially recognised at fair value plus directly attributable transaction costs, except those carried at fair value through profit or loss where transaction costs are recognised immediately in profit or loss. Financial instruments are recognised / (derecognised) on the date the group commits to purchase / (sell) the instruments (trade date accounting), except for loans and advances which are recognised when cash is advanced to a borrower.

### Subsequent measurement

Subsequent to initial measurement, financial instruments are measured either at fair value or amortised cost, depending on their classifications as follows:

#### Held-for-trading assets and liabilities

Held-for-trading assets and liabilities include those financial assets and liabilities acquired or incurred principally for the purpose of selling or repurchasing in the near term, those forming part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking, and commodities that are acquired principally by the group for the purpose of selling in the near future and generating a profit from fluctuations in price or broker-traders' margin. Derivatives are always categorised as held-for-trading, as reflected in note 20.

Subsequent to initial recognition, the financial instruments' fair values are remeasured at each reporting date. All gains and losses, including interest and dividends, arising from changes in fair value are recognised in profit or loss as trading revenue within non-interest revenue with the exception of derivatives that are designated and effective as hedging instruments in cash flow hedge relationships (refer to derivative financial instruments and hedge accounting).

#### Financial assets and liabilities designated at fair value through profit or loss

The group designates certain financial assets and liabilities, other than those classified as held-for-trading, as at fair value through profit or loss when:

- this designation eliminates or significantly reduces an accounting mismatch that would otherwise arise. Under this criterion, the main classes of financial instruments designated by the group are loans and advances to banks and customers and financial investments. The designation significantly reduces measurement inconsistencies that would have otherwise arisen, for example where the related derivatives were treated as held-for-trading and the underlying financial instruments were carried at amortised cost;



## Significant accounting policies *continued*

- groups of financial assets, financial liabilities or both are managed, and their performance evaluated, on a fair value basis in accordance with a documented risk management or investment strategy, and reported to the group's key management personnel on a fair-value basis. Under this criterion, certain private equity investments, acquired non-performing loan portfolios and other investment portfolios have been designated at fair value through profit or loss; or
- financial instruments contain one or more embedded derivatives that significantly modify the instruments' cash flows.

The fair value designation is made on initial recognition and is irrevocable. Subsequent to initial recognition, the fair values are remeasured at each reporting date. Gains and losses arising from changes in fair value are recognised in interest income (expense) for all debt financial assets (financial liabilities) and in other revenue within non-interest revenue for all equity instruments.

Private equity and property equity investments designated at fair value through profit or loss in terms of IAS 28 Investments in Associates and Joint Ventures (IAS 28), are accounted for in the designated at fair value through profit or loss category.

### Available-for-sale

Financial assets classified by the group as available-for-sale are generally strategic capital investments held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices, or non-derivative financial assets that are not classified within another category of financial assets.

Available-for-sale financial assets are subsequently measured at fair value. Unrealised gains or losses are recognised directly in the available-for-sale reserve until the financial asset is derecognised or impaired. When debt / (equity) available-for-sale financial assets are disposed of, the cumulative fair value adjustments in OCI are reclassified to interest income / (other revenue).

Interest income, calculated using the effective interest rate method, is recognised in profit or loss. Dividends received on available-for-sale instruments are recognised in profit or loss when the group's right to receive payment has been established.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those classified by the group as at fair value through profit or loss or available-for-sale.

Loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses. Origination transaction costs and origination fees received that are integral to the effective rate are capitalised to the value of the loan and amortised through interest income as part of the effective interest rate. The majority of the group's loans and advances are included in the loans and receivables category.

### Financial liabilities at amortised cost

Financial liabilities that are neither held-for-trading nor designated at fair value are measured at amortised cost.

### Reclassification of financial assets

The group may choose to reclassify non-derivative trading assets out of the held-for-trading category if the financial asset is no longer held for the purpose of selling it in the near term. Financial assets that would not otherwise have met the definition of loans and receivables are

permitted to be reclassified out of the held-for-trading category only in rare circumstances. In addition, the group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the group, at the date of reclassification, has the intention and ability to hold these financial assets for the foreseeable future or until maturity.

Derivatives or any financial instrument designated at fair value through profit or loss shall not be reclassified out of their respective categories.

Reclassifications are made at fair value as of the reclassification date. Effective interest rates for financial assets reclassified to loans and receivables, held-to-maturity and available-for-sale categories are determined at the reclassification date.

On reclassification of a trading asset, all embedded derivatives are reassessed and, if necessary, accounted for separately.

### Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The fair value of financial instruments is generally measured on the basis of the individual financial instrument.

The best evidence of the fair value of a financial instrument on initial recognition is the transaction price, that is, the fair value of the consideration paid or received, unless the fair value is evidenced either by comparison with other observable current market transactions in the same instrument, without modification or repackaging, or based on valuation techniques such as discounted cash flow models and option pricing models whose variables include only data from observable markets.

When such valuation models, with only observable market data as inputs, or the comparison with other observable current market transactions in the same instrument indicate that the fair value differs from the transaction price, this initial difference, commonly referred to as day one profit or loss, is recognised in profit or loss immediately. If non-observable market data is used as part of the input to the valuation models or where the fair value of the financial instrument is not able to be evidenced by comparison with other observable current market transactions in the same instrument the resulting difference between the transaction price and the model value is deferred. The timing of the recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the transaction, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement, depending on the nature of the instrument and availability of market observable inputs.

Subsequent to initial recognition, the fair values of financial assets and liabilities are based on quoted market prices or dealer price quotations for financial instruments traded in active markets and where those quoted prices represent fair value at the measurement date. If the market for a financial asset is not active or the instrument is unlisted, the fair value is determined using other applicable valuation techniques. These include the use of recent arm's-length transactions, discounted cash flow analyses, pricing models and other valuation techniques commonly used by market participants.

Where discounted cash flow analyses are used, estimated future cash flows are based on management's best estimates and a market related discount rate at the reporting date for a financial asset or liability with similar terms and conditions.

Where the fair value of investments in unquoted equity instruments and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments are unable to be reliably determined, those instruments are measured at cost less impairment losses. Impairment losses on these financial assets are not reversed.

### **Impairment of financial assets**

#### **Assets carried at amortised cost**

The group assesses at each reporting date whether there is objective evidence that a loan or group of loans is impaired. A loan or group of loans is impaired if objective evidence indicates that a loss event has occurred after initial recognition which has a negative effect on the estimated future cash flows of the loan or group of loans that can be estimated reliably.

Criteria that are used by the group in determining whether there is objective evidence of impairment include:

- known cash flow difficulties experienced by the borrower;
- a breach of contract, such as default or delinquency in interest and / or principal payments;
- breaches of loan covenants or conditions;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation; and
- where the group, for economic or legal reasons relating to the borrower's financial difficulty, grants the borrower a concession that the group would not otherwise consider.

The group first assesses whether there is objective evidence of impairment individually for loans that are individually significant, and individually or collectively for loans that are not individually significant. Non-performing loans include those loans for which the group has identified objective evidence of impairment, such as a breach of a material loan covenant or condition, as well as those loans for which instalments are due and unpaid for 90 days or more. The impairment of non-performing financial loans takes into account past loss experience adjusted for changes in economic conditions and the nature and level of risk exposure since the recording of the historic losses.

When a loan carried at amortised cost has been identified as specifically impaired, the carrying amount of the loan is reduced to an amount equal to the present value of its estimated future cash flows, including the recoverable amount of any collateral, discounted at the financial asset's original effective interest rate. The carrying amount of the loan is reduced through the use of a specific credit impairment account and the loss is recognised as a credit impairment charge in profit or loss.

The calculation of the present value of the estimated future cash flows of collateralised financial assets recognised on an amortised cost basis includes cash flows that may result from foreclosure less costs of obtaining and selling the collateral, whether or not foreclosure is probable.

If the group determines that no objective evidence of impairment exists for an individually assessed loan, whether significant or not, it includes the loan in a group of financial loans with similar credit risk characteristics and collectively assesses for impairment. Loans that are individually assessed for impairment and for which an impairment loss is recognised are not included in a collective assessment for impairment.

Impairment of groups of loans that are assessed collectively is recognised where there is objective evidence that a loss event has occurred after the initial recognition of the group of loans but before the reporting date. In order to provide for latent losses in a group of

loans that have not yet been identified as specifically impaired, a credit impairment for incurred but not reported losses is recognised based on historic loss patterns and estimated emergence periods, being the time period between the loss trigger events and the date on which the group identifies the losses. Groups of loans are also impaired when adverse economic conditions develop after initial recognition which may impact future cash flows. The carrying amount of groups of loans is reduced through the use of a portfolio credit impairment account and the loss is recognised as a credit impairment charge in profit or loss.

Increases in loan impairments and any subsequent reversals thereof, or recoveries of amounts previously impaired (including loans that have been written off), are reflected within credit impairment charges in profit or loss. Previously impaired loans are written off once all reasonable attempts at collection have been made and there is no realistic prospect of recovering outstanding amounts. Any subsequent reductions in amounts previously impaired are reversed by adjusting the allowance account with the amount of the reversal recognised as a reduction in credit impairment losses in profit or loss.

Subsequent to impairment, the effects of discounting unwind over time as interest income.

#### **Renegotiated loans**

Loans that would otherwise be past due or impaired and whose terms have been renegotiated and exhibit the characteristics of a performing loan are reset to performing loan status. Loans whose terms have been renegotiated are subject to ongoing review to determine whether they are considered to be impaired or past due.

The effective interest rate of renegotiated loans that have not been derecognised (described under the heading 'Derecognition of financial instruments'), is redetermined based on the loan's renegotiated terms.

#### **Available-for-sale financial assets**

Available-for-sale financial assets are impaired if there is objective evidence of impairment, resulting from one or more loss events that occurred after initial recognition but before the reporting date, that have a negative impact on the future cash flows of the asset. In addition, an available-for-sale equity instrument is considered to be impaired if a significant or prolonged decline in the fair value of the instrument below its cost has occurred. In that instance, the cumulative loss, measured as the difference between the acquisition price and the current fair value, less any previously recognised impairment losses on that financial asset, is reclassified from OCI to profit or loss.

If, in a subsequent period, the amount relating to an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss for available-for-sale debt instruments. Any reversal of an impairment loss in respect of an available-for-sale equity instrument is recognised directly in OCI.

#### **Offsetting financial instruments**

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle the asset and the liability on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

## Significant accounting policies *continued*

### **Derivative financial instruments and hedge accounting**

A derivative is a financial instrument whose value changes in response to an underlying variable, requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors, and is settled at a future date. Derivatives are initially recognised at fair value on the date on which the derivatives are entered into and subsequently remeasured at fair value as described under the fair value policy above.

All derivative instruments are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative, subject to offsetting principles as described under the heading 'Offsetting financial instruments'.

Embedded derivatives included in hybrid instruments are treated and disclosed as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract, the terms of the embedded derivative are the same as those of a stand-alone derivative and the combined contract is not measured at fair value through profit or loss. The financial host contracts are accounted for and measured applying the rules of the relevant financial instrument category.

The method of recognising fair value gains and losses depends on whether the derivatives are designated as hedging instruments, and if so, the nature of the hedge relationship, or if they are classified as held-for-trading.

### **Derivatives that qualify for hedge accounting**

When derivatives are designated in a hedge relationship, the group designates them as either:

- hedges of the fair value of recognised financial assets or liabilities or firm commitments (fair value hedges); or
- hedges of highly probable future cash flows attributable to a recognised asset or liability, a forecast transaction, or a highly probable forecast intragroup transaction in the consolidated annual financial statements (cash flow hedges).

Hedge accounting is applied to derivatives designated in this way provided certain criteria are met. The group documents, at the inception of the hedge relationship, the relationship between hedged items and hedging instruments, as well as its risk management objective and strategy for undertaking various hedging relationships. The group also documents its assessment, both at the inception of the hedge and on an ongoing basis, of whether the hedging instruments are highly effective in offsetting changes in fair values or cash flows of hedged items.

### **Fair value hedges**

Where a hedging relationship is designated as a fair value hedge, the hedged item is adjusted for the change in fair value in respect of the risk being hedged. Gains or losses on the remeasurement of both the derivative and the hedged item are recognised in profit or loss. Fair value adjustments relating to gains or losses on the hedging instrument that provide an effective offset to the hedged item are allocated to the same line item in profit or loss as the related hedged item. Any hedge ineffectiveness is recognised in profit or loss as trading revenue.

If the derivative expires, is sold, terminated, exercised, no longer meets the criteria for fair value hedge accounting, or the designation is revoked, then hedge accounting is discontinued. The adjustment to the carrying amount of a hedged item measured at amortised cost, for which the effective interest method is used, is amortised to profit or

loss as part of the hedged item's recalculated effective interest rate over the period to maturity.

### **Cash flow hedges**

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the cash flow hedging reserve. The ineffective part of any changes in fair value is recognised immediately in profit or loss as trading revenue.

Amounts recognised in OCI are transferred to profit or loss in the periods in which the hedged forecast cash flows affect profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the cumulative gains or losses recognised previously in OCI are transferred and included in the initial measurement of the cost of the asset or liability.

If the derivative expires, is sold, terminated, exercised, no longer meets the criteria for cash flow hedge accounting, or the designation is revoked, then hedge accounting is discontinued. The cumulative gains or losses recognised in OCI remain in OCI until the forecast transaction is recognised in the case of a non-financial asset or a non-financial liability, or until the forecast transaction affects profit or loss in the case of a financial asset or a financial liability. If the forecast transaction is no longer expected to occur, the cumulative gains and losses recognised in OCI are immediately reclassified to profit or loss and classified as trading revenue.

### **Derivatives that do not qualify for hedge accounting**

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognised immediately in profit or loss as trading revenue.

### **Borrowings**

Borrowings, including subordinated debt, are recognised initially at fair value, generally being their issue proceeds, net of directly attributable transaction costs incurred. Borrowings are subsequently measured at amortised cost and interest is recognised using the effective interest method.

### **Financial guarantee contracts**

A financial guarantee contract is a contract that requires the group (issuer) to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantee contracts are initially recognised at fair value, which is generally equal to the premium received, and then amortised over the life of the financial guarantee. Subsequent to initial recognition, the financial guarantee liability is measured at the higher of the present value of any expected payment, when a payment under the guarantee has become probable, and the unamortised premium.

### **Derecognition of financial instruments**

Financial assets are derecognised when the contractual rights to receive cash flows from the financial assets have expired, or where the group has transferred its contractual rights to receive cash flows on the financial asset such that it has transferred substantially all the risks and rewards of ownership of the financial asset. Any interest in transferred financial assets that is created or retained by the group is recognised as a separate asset or liability.

The group enters into transactions whereby it transfers assets recognised in its balance sheet, but retains either all or a portion of the risks or rewards of the transferred assets. If all or substantially

all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with the retention of all or substantially all risks and rewards include securities lending and repurchase agreements.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction, similar to repurchase transactions. In transactions where the group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if control over the asset is lost. The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

Financial liabilities are derecognised when they are extinguished, that is, when the obligation is discharged, cancelled or expires.

Where an existing financial asset or liability is replaced by another with the same counterparty on substantially different terms, or the terms of an existing financial asset or liability are substantially modified, such an exchange or modification is treated as a derecognition of the original asset or liability and the recognition of a new asset or liability, with the difference in the respective carrying amounts being recognised in profit or loss.

In all other instances, the renegotiated asset or liability's effective interest rate is redetermined by taking into account the renegotiated terms.

#### ***Sale and repurchase agreements and lending of securities (including commodities)***

Securities sold subject to linked repurchase agreements are reclassified in the balance sheet as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral. The liability to the counterparty is included under deposit and current accounts or trading liabilities, as appropriate.

Securities purchased under agreements to resell, at either a fixed price or the purchase price plus a lender's rate of return, are recorded as loans granted under resale agreements and included under trading assets or loans and advances, as appropriate. The difference between the purchase and sales price is treated as interest and amortised over the life of the reverse repurchase agreement using the effective interest method.

Securities lent to counterparties are retained in the annual financial statements and are classified and measured in accordance with the measurement policy above. Securities borrowed are not recognised in the annual financial statements unless sold to third parties. In these cases, the obligation to return the securities borrowed is recorded at fair value as a trading liability.

Income and expenses arising from the securities borrowing and lending business are recognised over the period of the transactions.

#### ***Commodities***

Commodities that are acquired principally by the group for the purpose of selling in the near future and generating a profit from fluctuations in price or broker-traders' margin are measured at fair value less cost to sell and are reported as trading assets. All changes in fair value less cost to sell are recognised in trading revenue in the period of the change.

Forward contracts to purchase or sell commodities, where net settlement occurs or where physical delivery occurs and the commodities are held to settle another derivative contract, are recognised as derivative financial instruments and measured at fair value. All changes in fair value are recognised in trading revenue in the period of the change.

## **6 Intangible assets**

### ***Computer software***

Costs associated with developing or maintaining computer software programmes and the acquisition of software licences are generally recognised as an expense as incurred. However, direct computer software development costs that are clearly associated with an identifiable and unique system, which will be controlled by the group and have a probable future economic benefit beyond one year are recognised as intangible assets. Capitalisation is further limited to development costs where the group is able to demonstrate its intention and ability to complete and use the software, the technical feasibility of the development, the availability of resources to complete the development, how the development will generate probable future economic benefits and the ability to reliably measure costs relating to the development. Direct costs include software development employee costs and an appropriate portion of relevant overheads.

Expenditure subsequently incurred on computer software is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

Direct computer software development costs recognised as intangible assets are amortised on the straight-line basis at rates appropriate to the expected useful lives of the assets (2 to 10 years) from the date that the assets are available for use, and are carried at cost less accumulated amortisation and accumulated impairment losses. The carrying amount of capitalised computer software is reviewed annually and is written down when impaired.

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted, if necessary. There have been no changes in the estimated useful lives from those applied in the previous financial year.

## **7 Property and equipment**

Equipment, furniture, vehicles and other tangible assets are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Where significant parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Costs that are subsequently incurred are included in the asset's related carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits will flow to the group and the cost of the item can be measured reliably. Expenditure, which does not meet these criteria, is recognised in profit or loss as incurred. Depreciation, impairment losses and gains and losses on disposal of assets are included in profit or loss.

Property and equipment are depreciated on the straight-line basis over the estimated useful lives of the assets to their residual values. The assets' residual values, useful lives and the depreciation method applied are reviewed, and adjusted if appropriate, at each financial year end.

## Significant accounting policies *continued*

The estimated useful lives of tangible assets are typically as follows:

Computer equipment	2 to 5 years
Office equipment	5 to 7 years
Motor vehicles	5 years
Furniture and fittings	5 to 7 years

There has been no change to the estimated useful lives and depreciation methods from those applied in the previous financial year.

Items of property and equipment are derecognised on disposal or when no future economic benefits are expected from their use or disposal. The gain or loss on derecognition is recognised in profit or loss and is determined as the difference between the net disposal proceeds and the carrying amount of the item.

### 8 Capitalisation of borrowing costs

Borrowing costs that relate to qualifying assets, that is, assets that necessarily take a substantial period of time to get ready for their intended use or sale and which are not measured at fair value, are capitalised. All other borrowing costs are recognised in profit or loss.

### 9 Impairment of non-financial assets

Intangible assets that have an indefinite useful life are tested annually for impairment and additionally when an indicator of impairment exists. Intangible assets that are subject to amortisation and other non-financial assets are reviewed for impairment at each reporting date and tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised in profit or loss for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Fair value less costs to sell is determined by ascertaining the current market value of an asset and deducting any costs related to the realisation of the asset. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purposes of assessing impairment, assets that cannot be tested individually are grouped at the lowest levels for which there are separately identifiable cash inflows from continuing use (cash-generating units). Impairment losses recognised in respect of cash-generating units reduce the carrying amounts of the other assets in the unit on a *pro rata* basis.

In respect of other non-financial assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed through profit or loss only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 10 Leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment or series of payments the right to use an asset for an agreed period of time. A lease of assets is either classified

as a finance lease or operating lease. Lease of assets under which the group transfers substantially all the risks and rewards incidental to ownership of the assets are classified as finance leases. Similarly, leases of assets under which the group retains a significant portion of the risks and rewards of ownership are classified as operating leases.

#### *Group as lessee*

Leases where the group assumes substantially all the risks and rewards of ownership are classified as finance leases. All other leases are classified as operating leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Lease payments are separated using the interest rate implicit in the lease to identify the finance cost, which is recognised in profit or loss over the lease period, and the capital repayment, which reduces the liability to the lessor.

Leases of assets are classified as operating leases if the lessor retains a significant portion of the risks and rewards of ownership. Payments made under operating leases, net of any incentives received from the lessor, are recognised in profit or loss on a straight-line basis over the term of the lease. Contingent rentals are expensed as they are incurred. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

### 11 Provisions, contingent assets and contingent liabilities

Provisions are recognised when the group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are determined by discounting the expected future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the liability.

A provision for restructuring is recognised when the group has approved a detailed formal plan, and the restructuring either has commenced or has been announced publicly. Future operating costs or losses are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the group recognises any impairment loss on the assets associated with that contract.

Contingent assets are not recognised in the annual financial statements but are disclosed when, as a result of past events, it is probable that economic benefits will flow to the group, but this will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events which are not wholly within the group's control.

Contingent liabilities include certain guarantees, other than financial guarantees, and letters of credit. Contingent liabilities are not recognised in the annual financial statements but are disclosed in the notes to the annual financial statements unless they are remote.

## 12 Tax

### Direct taxation

Direct taxation includes current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in OCI.

Current tax represents the expected tax payable on taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustments to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date. Deferred tax is not recognised for the following temporary differences:

- the initial recognition of assets and liabilities in a transaction that is not a business combination, which affects neither accounting nor taxable profits or losses; and
- investments in subsidiaries and jointly controlled entities (excluding mutual funds) where the group controls the timing of the reversal of temporary differences and it is probable that these differences will not reverse in the foreseeable future.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of the asset or liability and is not discounted. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the unused tax losses and other temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current and deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

### Indirect taxation

Indirect taxes, including non-recoverable value added tax (VAT) and other duties for banking activities, are recognised in profit or loss and disclosed separately in the income statement.

## 13 Employee benefits

### Post-employment benefits - defined contribution plans

The group operates a number of defined contribution plans, based on a percentage of pensionable earnings funded by both employer companies and employees, the assets of which are generally held in separate trustee-administered funds.

Contributions to these plans are recognised as an expense in profit or loss in the periods during which services are rendered by employees.

### Termination benefits

Termination benefits are recognised as an expense when the group is committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the group has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

### Short-term benefits

Short-term benefits consist of salaries, accumulated leave payments, profit share, bonuses and any non-monetary benefits such as medical aid contributions. Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus plans or accumulated leave if the group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## 14 Long-term incentive schemes

The group operates both cash-settled and equity-settled share-based compensation plans.

### Quanto stock unit plan

The Standard Bank quanto stock unit plan awards a number of quanto stock units denominated in US\$ and is a cash-settled, deferred incentive scheme. The value is based on the Standard Bank Group Limited (SBG) share price and moves in parallel to the change in price of the SBG shares listed on the Johannesburg Stock Exchange. The awards, which are granted following remuneration committee approval subsequent to year end, vest over a three year period dependent on the employee being in service for the period and are accrued from the award date over the vesting period. The scheme provides for an incremental amount to be paid, accrued from the award date over the vesting period, if the employee is in service for four years. The amount of the accrued liability is re-measured at the end of each reporting period, taking into account assumptions about leavers. The changes in liability are accounted for through profit or loss over the life of the quanto stock units. The changes in the liability arising from share price movements have been hedged, applying cash flow hedging principles.

### SBG equity scheme

The SBG equity-settled share-based compensation plan awards options over the Standard Bank Group Limited shares. At the end of each reporting date, the estimate of the number of options expected to vest is reassessed and adjusted against profit or loss over the vesting period of the share options, with a corresponding increase in reserves, as the obligation to employees is settled by Standard Bank Group. Non-market vesting conditions are not considered in the valuation but are included in the estimate of the number of options expected to vest.

# Significant accounting policies *continued*

## 15 Revenue and expenditure

Revenue described below represent the most appropriate equivalent of turnover and is derived substantially from the business of banking and related activities.

### *Net interest income*

Interest income and expense (with the exception of those borrowing costs that are capitalised - refer to accounting policy 8 - 'Capitalisation of borrowing costs') are recognised in profit or loss on an accrual basis using the effective interest method for all interest-bearing financial instruments, except for those classified at fair value through profit or loss. In terms of the effective interest method, interest is recognised at a rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. Direct incremental transaction costs incurred and origination fees received, including loan commitment fees, as a result of bringing margin-yielding assets or liabilities into the balance sheet, are capitalised to the carrying amount of financial instruments that are not at fair value through profit or loss and amortised as interest income or expense over the life of the asset or liability as part of the effective interest rate.

Where the estimates of payments or receipts on financial assets (except those that have been reclassified - refer to accounting policy 5 - 'Financial instruments') or financial liabilities are subsequently revised, the carrying amount of the financial asset or financial liability is adjusted to reflect actual and revised estimated cash flows. The carrying amount is calculated by computing the present value of the estimated cash flows at the financial asset or financial liability's original effective interest rate. Any adjustment to the carrying value is recognised in net interest income.

Where financial assets have been impaired, interest income continues to be recognised on the impaired value based on the original effective interest rate.

Fair value gains and losses on realised debt financial instruments, excluding those classified as held-for-trading, are included in net interest income.

### *Non-interest revenue*

#### **Net fees, commission and revenue sharing arrangements**

Fee and commission revenue, including transactional fees, account servicing fees, investment management fees, sales commissions and placement fees are recognised as the related services are performed. Loan commitment fees for loans that are not expected to be drawn down are recognised on a straight-line basis over the commitment period. Loan syndication fees, where the group does not participate in the syndication or participates at the same effective interest rate for comparable risk as other participants, are recognised as revenue when the syndication has been completed. Syndication fees that do not meet these criteria are capitalised as origination fees and amortised as interest income.

The fair value of issued financial guarantee contracts on initial recognition is amortised as income over the term of the contract.

Fee and commission expenses included in net fee and commission revenue are mainly transaction and service fees relating to financial instruments, which are expensed as the services are received.

Expenditure is recognised as fee and commission expenses where the expenditure is linked to the production of fee and commission revenue.

#### **Trading revenue**

Trading revenue comprises all gains and losses from changes in the fair value of trading assets and liabilities, together with related interest income, expense and dividends.

#### **Other revenue**

Other revenue includes gains and losses on equity instruments designated at fair value through profit or loss and dividends relating to those financial instruments.

Gains and losses on equity available-for-sale financial assets are reclassified from OCI to profit or loss on derecognition or impairment of the investments. Dividends on these instruments are recognised in profit or loss.

#### **Dividend income**

Dividends are recognised in profit or loss when the right to receipt is established. Scrip dividends are recognised as dividends received where the dividend declaration allows for a cash alternative.

## 16 Assets held for sale to group companies and discontinued operations

Assets that are expected to be recovered primarily through sale rather than continuing use, are classified as held for sale.

Immediately before classification as held for sale, the assets are remeasured in accordance with the group's accounting policies and tested for impairment (refer accounting policy 9 - 'Impairment of non-financial assets'). Thereafter, the assets are measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale and subsequent gains and losses on remeasurement are recognised in profit or loss. Assets are presented separately in the balance sheet.

Property and equipment and intangible assets, once classified as held for sale, are not depreciated or amortised.

The group classifies a component of the business as a discontinued operation when that component has been disposed of, or is classified as held for sale, and:

- represents a separate major line of business or geographical area of operations, or
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations.

The results of discontinued operations are shown as a single amount in the income statement comprising the post tax profit or loss.

## 17 Segment reporting

An operating segment is a component of the group engaged in business activities, whose operating results are reviewed regularly by management in order to make decisions about resources to be allocated to segments and assessing segment performance. The group's identification of segments and the measurement of segment results are based on the group's internal reporting to management. Transactions between segments are priced at market-related rates.

## 18 Fiduciary activities (client money)

The group commonly engages in trust or other fiduciary activities that result in the holding or placing of assets on behalf of individuals, trusts, post-employment benefit plans and other institutions. These assets and the income arising directly thereon are excluded from these annual financial statements as they are not assets of the group. However, fee income earned and fee expenses incurred by the group relating to the group's responsibilities from fiduciary activities are recognised in profit or loss.

## 19 Comparative figures

Where necessary, comparative figures within notes have been restated to conform to changes in presentation in the current year.

## 20 New standards and interpretations not yet adopted

The following new or revised standards and amendments are not yet effective for the year ended 31 December 2014 and have not been applied in preparing these annual financial statements.

Pronouncement	Title	Effective date
IFRS 7 (annual improvements)	<p><b>Financial Instruments: Disclosures - Servicing Contracts</b></p> <p>The amendments relate to when an entity transfers a financial asset, and may retain the right to a servicing contract for a fee. The entity assesses the servicing contract in accordance with the guidance provided to decide whether the entity has continuing involvement as a result of the servicing contract for the purposes of the disclosure requirements.</p> <p>The amendment will be applied retrospectively. The impact on the annual financial statements has not yet been fully determined.</p>	Annual periods beginning on or after 1 January 2016
IFRS 9	<p><b>Financial Instruments</b></p> <p>This standard will replace the existing standard on the recognition and measurement of financial instruments and requires all financial assets to be classified and measured on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.</p> <p>The accounting for financial assets differs in various other areas to existing requirements such as embedded derivatives and the recognition of fair value adjustments in OCI.</p> <p>All changes in the fair value of financial liabilities that are designated at fair value through profit or loss due to changes in own credit risk will be required to be recognised within OCI.</p> <p>The standard has introduced a new expected loss impairment model that will require more timely recognition of expected credit losses. This new model will apply to financial assets measured at either amortised cost or fair value through OCI, as well as loan commitments when there is present commitment to extend credit (unless these are measured at fair value through profit or loss).</p> <p>With the exception of purchased or originated credit impaired financial assets, expected credit losses are required to be measured through a loss allowance at an amount equal to either 12-month expected credit losses or full lifetime expected credit losses.</p> <p>A loss allowance for full lifetime expected credit losses is required for a financial instrument if the credit risk of that financial instrument has increased significantly since initial recognition as well as for certain contract assets or trade receivables. For all other financial instruments, expected credit losses are measured at an amount equal to 12-month expected credit losses.</p> <p>The revised general hedge accounting requirements are better aligned with an entity's risk management activities, provide additional opportunities to apply hedge accounting and various simplifications in achieving hedge accounting.</p> <p>The standard will be applied retrospectively. The impact on the annual financial statements has not yet been fully determined.</p>	Annual periods beginning on or after 1 January 2018 (subject to EU endorsement)



## Significant accounting policies *continued*

Pronouncement	Title	Effective date
IFRS 10 and IAS 28 (amendments)	<p><b>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</b></p> <p>The amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.</p> <p>The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.</p> <p>The amendments will be applied prospectively and are not expected to have a material impact on the group's financial statements.</p>	Annual periods beginning on or after 1 January 2016
IFRS 11 (amendments)	<p><b>Joint Arrangements: Accounting for Acquisitions of Interests in Joint Operations</b></p> <p>The amendments specify the appropriate accounting treatment for acquisitions of interests in joint operations in which the activities of the joint operation constitute a business.</p> <p>The amendments will be applied prospectively and are not expected to have a material impact on the group's financial statements.</p>	Annual periods beginning on or after 1 January 2016
IFRS 15	<p><b>Revenue from Contracts with Customers</b></p> <p>This standard will replace the existing revenue standards and their related interpretations. The standard sets out the requirements for recognising revenue that applies to all contracts with customers (except for contracts that are within the scope of the standards on leases, insurance contracts or financial instruments).</p> <p>The core principle of the standard is that revenue recognised reflects the consideration to which the company expects to be entitled in exchange for the transfer of promised goods or services to the customer.</p> <p>The standard incorporates a five step analysis to determine the amount and timing of revenue recognition.</p> <p>The standard will be applied retrospectively. The impact on the annual financial statements has not yet been fully determined.</p>	Annual periods beginning on or after 1 January 2017
IAS 27 (amendments)	<p><b>Equity Method in Separate Financial Statements</b></p> <p>The amendments allow entities preparing separate financial statements to utilise the equity method to account for investments in subsidiaries, joint ventures and associates.</p> <p>The standard will be applied retrospectively. The impact on the company's annual financial statements has not yet been fully determined.</p>	Annual periods beginning on or after 1 January 2016
IAS 1 (amendments)	<p><b>Disclosure initiative</b></p> <p>The amendment clarifies that materiality applies to the whole set of financial statements and that the inclusion of immaterial information can inhibit the usefulness of financial disclosures. The amendments further explains that professional judgement should be used in determining where and in what order information should be presented in the financial statements.</p> <p>The standard will be applied retrospectively. The impact of the amendment on the group and company's annual financial statement disclosures has not yet been fully determined.</p>	Annual periods beginning on or after 1 January 2016
Annual improvements 2010 - 2012 cycle 2011 - 2013 cycle	The IASB has issued various amendments and clarifications to existing IFRS, none of which is expected to have a significant impact on the group's financial statements.	Various effective dates, the earliest being for the group's 2015 financial year.

# Notes to the annual financial statements

## 1 Segment reporting

On 8 November 2013, SBG announced its intention to sell a majority interest in the company, the principal entity which houses the Global Markets business outside Africa. On 29 January 2014, SBLH, a wholly-owned subsidiary of SBG, entered into a sale and purchase agreement in terms of which ICBC agreed to acquire a controlling interest of 60% in SBG's London-based Global Markets business. Other activities performed in the group, comprising Investment Banking, Transactional Products and Services, Corporate Banking and the Service Unit, were not part of the transaction and have been transferred to SBG entities. As a result of these developments, the operating segments are shown under continuing and discontinued operations as appropriate. The transaction completed on 1 February 2015.

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### Operating segments - continuing operations

Global Markets (GM)	Includes foreign exchange, commodities, interest rate, credit and equity trading business as well as client financing and money market funding units.
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### Operating segments - discontinued operations

Investment Banking (IB)	Commercial and investment banking services to corporates and financial institutions including investment and advisory business, structured trade and commodity finance and loan syndications.
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Transactional Products and Services (TPS)	Includes transactional banking and investor services.
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Service Unit (SU)	The Service Unit is a division that provided an employment function for the wider Standard Bank Group, allowing personnel to be employed in London to provide services to SBG entities.
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Principal Investment Management (PIM) & Private Client Services (PCS)	The PIM and PCS business units were discontinued during the course of 2010 through resolution by the Board. No further investments were made in these businesses and focus remained on selling down positions, collections and collateral sales.
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# Notes to the annual financial statements *continued*

1 Segment reporting continued

	Continuing operations		Discontinued operations				
	GM \$m	Total \$m	IB \$m	TPS \$m	SU \$m	PIM & PCS \$m	Total \$m
<b>2014</b>							
<b>Segment results</b>							
Net interest income / (expense)	5.5	5.5	(14.5)	1.3	-	(0.1)	(13.3)
Net fees, commission and revenue sharing arrangements	(27.7)	(27.7)	125.7	6.5	79.4	(1.3)	210.3
Trading revenue / (loss)	155.1	155.1	0.8	-	-	(6.8)	(6.0)
Valuation loss on commodity reverse repurchase agreements	(147.1)	(147.1)	-	-	-	-	-
Other revenue / (loss)	0.5	0.5	0.4	-	-	(2.4)	(2.0)
<b>Total (loss) / revenue</b>	<b>(13.7)</b>	<b>(13.7)</b>	<b>112.4</b>	<b>7.8</b>	<b>79.4</b>	<b>(10.6)</b>	<b>189.0</b>
Credit impairment (charges) / recoveries	(4.5)	(4.5)	(0.1)	-	-	2.0	1.9
<b>(Loss) / revenue after impairments</b>	<b>(18.2)</b>	<b>(18.2)</b>	<b>112.3</b>	<b>7.8</b>	<b>79.4</b>	<b>(8.6)</b>	<b>190.9</b>
Operating expenses	(315.3)	(315.3)	(107.8)	(14.6)	(76.5)	(1.8)	(200.7)
<b>(Loss) / profit before taxation</b>	<b>(333.5)</b>	<b>(333.5)</b>	<b>4.5</b>	<b>(6.8)</b>	<b>2.9</b>	<b>(10.4)</b>	<b>(9.8)</b>
Income tax (charge) / recovery	(4.3)	(4.3)	(0.1)	(0.1)	-	3.2	3.0
<b>(Loss) / profit attributable to equity shareholders</b>	<b>(337.8)</b>	<b>(337.8)</b>	<b>4.4</b>	<b>(6.9)</b>	<b>2.9</b>	<b>(7.2)</b>	<b>(6.8)</b>
Included in operating expenses:							
Depreciation	(7.6)	(7.6)	(1.1)	-	-	-	(1.1)
Amortisation of intangible assets	(11.2)	(11.2)	(1.7)	-	-	-	(1.7)

	Continuing operations		Discontinued operations				
	GM \$m	Total \$m	IB \$m	TPS \$m	SU \$m	PIM & PCS \$m	Total \$m
<b>2013</b>							
<b>Segment results</b>							
Net interest income / (expense)	0.6	0.6	(9.5)	3.1	-	(0.9)	(7.3)
Net fees, commission and revenue sharing arrangements	(26.0)	(26.0)	134.6	5.6	83.2	(14.1)	209.3
Trading revenue / (losses)	242.1	242.1	(0.7)	-	-	(2.5)	(3.2)
Valuation loss on commodity reverse repurchase agreements	-	-	-	-	-	-	-
Other revenue / (loss)	-	-	0.3	-	-	(0.6)	(0.3)
<b>Total revenue / (loss)</b>	<b>216.7</b>	<b>216.7</b>	<b>124.7</b>	<b>8.7</b>	<b>83.2</b>	<b>(18.1)</b>	<b>198.5</b>
Credit impairment (charges) / recoveries	(6.3)	(6.3)	27.1	-	-	(0.4)	26.7
<b>Revenue / (loss) after impairments</b>	<b>210.4</b>	<b>210.4</b>	<b>151.8</b>	<b>8.7</b>	<b>83.2</b>	<b>(18.5)</b>	<b>225.2</b>
Operating expenses	(246.0)	(246.0)	(105.6)	(11.3)	(75.8)	(4.3)	(197.0)
<b>(Loss) / profit before taxation</b>	<b>(35.6)</b>	<b>(35.6)</b>	<b>46.2</b>	<b>(2.6)</b>	<b>7.4</b>	<b>(22.8)</b>	<b>28.2</b>
Income tax charge	(4.2)	(4.2)	(0.1)	-	-	(0.4)	(0.5)
<b>(Loss) / profit attributable to equity shareholders</b>	<b>(39.8)</b>	<b>(39.8)</b>	<b>46.1</b>	<b>(2.6)</b>	<b>7.4</b>	<b>(23.2)</b>	<b>27.7</b>
Included in operating expenses:							
Depreciation	(7.4)	(7.4)	(1.0)	(0.1)	-	-	(1.1)
Amortisation of intangible assets	(13.6)	(13.6)	(1.9)	(0.1)	-	-	(2.0)

## 1 Segment reporting continued

Segment assets and liabilities	GM \$m	Total \$m	IB \$m	TPS \$m	Service Unit \$m	PIM & PCS \$m	Total \$m
<b>2014</b>							
Total assets <sup>1</sup>	19 605.4	19 605.4	-	-	-	-	-
Total liabilities <sup>1</sup>	18 590.3	18 590.3	-	-	-	-	-
<b>2013</b>							
Total assets	18 094.4	18 094.4	90.8	339.0	-	54.8	484.6
Total liabilities	16 705.9	16 705.9	90.8	339.0	-	54.8	484.6

<sup>1</sup> On 31 December 2014 the remaining assets and liabilities included in the discontinued operations were transferred to SBG companies.

### Geographical analysis

The geographical analysis has been compiled on the basis of location of office where the transactions are recorded.

Name	Nature of activities	Geographical location	Turnover <sup>1</sup> \$m	Profit / (loss) before tax \$m	Corporation tax paid <sup>2</sup> \$m	Average number of employees
<b>2014</b>						
Standard Bank Plc	Banking	United Kingdom	82.5	(352.6)	-	845
Standard Bank Plc Dubai branch	Banking	Dubai	5.8	0.4	-	9
Standard Bank Plc Hong Kong branch	Banking	Hong Kong	18.7	0.1	-	36
Standard Bank Plc Singapore branch	Banking	Singapore	13.2	0.2	-	40
Standard Bank Plc Tokyo branch	Banking	Japan	7.9	5.3	0.2	8
Standard Resources (China) Limited	Trading	China	9.0	2.7	1.1	22
Standard NY Holdings, Inc. <sup>3</sup>	Broker / Dealer	USA	37.1	0.6	(2.5)	63
Other consolidated structured entities			1.1	-	-	-
<b>Total</b>			<b>175.3</b>	<b>(343.3)</b>	<b>(1.2)</b>	<b>1 023</b>
<b>2013</b>						
Standard Bank Plc	Banking	United Kingdom	384.5	4.0	-	855
Standard Bank Plc Dubai branch	Banking	Dubai	4.4	(0.2)	-	11
Standard Bank Plc Hong Kong branch	Banking	Hong Kong	24.7	2.2	-	58
Standard Bank Plc Singapore branch	Banking	Singapore	(0.2)	(0.3)	-	-
Standard Bank Plc Tokyo branch	Banking	Japan	5.4	2.4	-	8
Standard Resources (China) Limited	Trading	China	12.4	5.2	3.1	25
Other consolidated structured entities			(16.0)	(20.7)	0.9	-
<b>Total</b>			<b>415.2</b>	<b>(7.4)</b>	<b>4.0</b>	<b>957</b>

<sup>1</sup> Turnover has been defined as accounting revenue.

<sup>2</sup> Negative value represents a tax receipt.

<sup>3</sup> In August 2014 the group acquired a 100% shareholding in Standard NY Holdings, Inc. for a cash consideration of US\$13.5 million.

No public subsidies were received during the reporting period.

The geographical analysis has been prepared in accordance with Capital Requirements (Country-by-Country Reporting) Regulations 2013.

# Notes to the annual financial statements *continued*

## 2 Key management assumptions

In preparing the consolidated and company financial statements, estimates and judgements are made that could affect the reported amounts of assets and liabilities within the next reporting period. Estimates and judgements are continually evaluated and are based on factors such as historical experience and current best estimates of uncertain future events that are believed to be reasonable under the circumstances.

### 2.1 Taxation

The group is subject to direct and indirect taxation in a number of jurisdictions. There may be transactions and calculations for which the ultimate tax determination has an element of uncertainty during the ordinary course of business. The group recognises liabilities based on estimates of the quantum of taxes that may be due. Where the final tax determination is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax expense in the year in which such determination is made.

#### Deferred tax assets

The accounting policy for the recognition of deferred tax assets is described in accounting policy 12. A deferred tax asset is recognised to the extent that it is probable that suitable future taxable profits will be available against which deductible temporary differences can be utilised. The recognition of a deferred tax asset relies on management's judgements surrounding the probability and sufficiency of suitable future taxable profits, future reversals of existing taxable temporary differences and planning strategies.

The deferred tax asset recognised is based on the evidence available about conditions at the reporting date, and requires significant judgements to be made by management, especially those based on management's projections of business revenues. Management's judgement takes into account the impact of both negative and positive evidence, including historical financial results and projections of future taxable income, on which the recognition of the deferred tax asset is mainly dependent.

Losses suffered in recent years created uncertainty over the recoverability of the group's deferred tax asset balances and as a result deferred tax assets of US\$149.7 million (2013: US\$77.4 million) have not been recognised in respect of unutilised trading losses carried forward and other temporary differences. ICBC has entered into a SPA with SBLH in terms of which ICBC agreed to acquire a 60% interest in SBG's London-based Global Markets business. A revised profit projection, compiled as part of the business plans post deal completion, supports the assumption that it is probable that the future results of the group will generate sufficient suitable taxable income to utilise the recognised deferred tax asset of US\$24.7 million (2013: US\$20.7 million). Based on management's judgement the unutilised trading losses should remain eligible for future use.

Additional disclosure relating to the deferred tax asset is set out in note 11.

### 2.2 Determining fair value

The fair value of financial instruments that are not quoted in active markets is determined using other valuation techniques. Wherever possible, models use only observable market data. Where required,

these models incorporate assumptions that are not supported by prices from observable current market transactions in the same instrument and are not based on available observable market data. Such assumptions include recoverability, risk premiums, liquidity discount rates, credit risk, volatilities and correlations. Changes in these assumptions could affect the reported fair values of financial instruments. Additional disclosures on fair value measurements of financial instruments are set out in notes 19, 20 and 21. Note 26.4 provides additional information on management's judgement regarding the valuation loss on commodity reverse repurchase agreements.

### 2.3 Credit impairment losses on loans and advances

#### Specific loan impairments

Loans are analysed on a case-by-case basis taking into account breaches of key loan conditions. Management's estimates of future cash flows on individually impaired loans are based on historical loss experience for assets with similar credit risk characteristics. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. Specifically impaired loans are 89.8% (2013: 76.6%) covered by specific loan impairments and subsequently a change of one percentage in the value of the estimated recovery will result in a nil change in the value of the impairment (2013: US\$0.2 million).

#### Portfolio loan impairments

The group assesses its loan portfolios for impairment at the end of each reporting date. In determining whether an impairment loss should be recorded in profit or loss, the group makes judgements as to whether there is observable data indicating a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be allocated to an individual loan in that portfolio. Estimates are also made of the duration between the occurrence of a loss event and the identification of a loss on an individual basis. The impairment for performing loans is determined on a portfolio basis, based on calculated loss ratios, adjusted for economic conditions and other indicators of potential default.

These annual loss ratios are applied to loan balances in the portfolio and scaled to the estimated loss emergence period. At the year end, a number of factors including emergence period, recovery rates, recent loss history and probability of default were considered. Of these factors, the loss emergence period is a key input (2014: 12 months; 2013: 12 months).

A change of one month in the emergence period will result in a US\$0.6 million (2013: US\$0.8 million) change on the value of the impairment.

### 2.4 Legal proceedings and regulatory matters

From time to time, the group is involved in litigation or receives claims arising from the conduct of its business which can require the group to engage in legal and regulatory proceedings in order to enforce contractual rights.

The group is in receipt of a claim from a former borrower under certain long-term non-performing loan facilities for alleged overpayments

## 2 Key management assumptions continued

of fees, interest and default interest. The facilities were repaid in September 2012. The amount of the claim has not been quantified by the claimant, but would appear to be in the region of US\$5.0 million to US\$50.0 million. The group believes it has robust defences to the claim asserted against it and intends to defend itself vigorously.

In late November 2014, the group was advised that a purported class action lawsuit had been filed against it and three other institutions in the Southern District of New York for unquantified damages arising as a result of an alleged conspiracy to manipulate and rig the global benchmarks for physical platinum and palladium prices, as well as the prices of platinum and palladium based financial derivative products.

From time to time the group is the subject of various regulatory reviews, requests for information and investigations by various governmental and regulatory bodies related to the group's business operations. The group is co-operating with an ongoing investigation in relation to an historic DCM transaction.

Whilst recognising the inherent difficulty of predicting the outcome of legal and regulatory proceedings, management believe, based upon current knowledge and after consulting with legal counsel, that these matters should not have a material adverse effect on the consolidated financial position.

## 3 Balances with central banks

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
Reserve account with Bank of England <sup>1</sup>	<b>1 432.9</b>	1 343.8	<b>1 432.9</b>	1 343.8
	<b>1 432.9</b>	1 343.8	<b>1 432.9</b>	1 343.8

<sup>1</sup> This reserve account operates in the same way as a current account with an overnight contractual tenor.

# Notes to the annual financial statements *continued*

## 4 Derivative instruments

### 4.1 Derivative assets and liabilities

All derivatives are classified as either derivatives held for trading or derivatives held for hedging.

Group	2014						
	Maturity analysis of net fair value			Net fair value	Fair value of assets	Fair value of liabilities	Contract/notional amount
	< 1 year	1 - 5 years	> 5 years				
\$m	\$m	\$m	\$m	\$m	\$m	\$m	
<b>Derivatives held for trading</b>							
<b>Foreign exchange derivatives</b>	(144.3)	101.0	(0.3)	(43.6)	1 016.0	(1 059.6)	27 558.0
Forwards	(150.8)	103.6	-	(47.2)	977.9	(1 025.1)	23 619.5
Futures	0.3	-	-	0.3	0.3	-	10.0
Options	6.2	(2.6)	(0.3)	3.3	37.8	(34.5)	3 928.5
<b>Interest rate derivatives</b>	(116.0)	(50.8)	(2.8)	(169.6)	5 406.1	(5 575.7)	187 364.6
Caps and floors	-	-	-	-	-	-	36.2
Forwards	(8.8)	0.1	-	(8.7)	11.9	(20.6)	20 617.0
Future options	1.8	5.0	-	6.8	7.6	(0.8)	21 084.6
Swaps	(110.1)	(57.5)	(2.8)	(170.4)	5 373.7	(5 544.1)	142 805.4
Swaptions	1.1	1.6	-	2.7	12.9	(10.2)	2 821.4
<b>Commodity derivatives</b>	215.8	(3.3)	0.4	212.9	1 551.2	(1 338.3)	184 828.4
Forwards	99.0	20.5	0.4	119.9	191.0	(71.1)	2 812.9
Futures	137.4	6.4	-	143.8	1 176.8	(1 033.0)	176 663.0
Options	(20.6)	(30.2)	-	(50.8)	183.4	(234.2)	5 352.5
<b>Credit derivatives</b>	(57.1)	9.2	3.9	(44.0)	147.5	(191.5)	8 206.0
Credit default swaps	4.5	4.7	3.9	13.1	140.4	(127.3)	8 097.3
Total return swaps	(61.6)	4.5	-	(57.1)	7.1	(64.2)	108.7
<b>Equity derivatives</b>	81.4	(23.7)	-	57.7	58.2	(0.5)	38.5
Futures & forwards	-	-	-	-	-	-	3.1
Options	24.3	(23.7)	-	0.6	0.6	-	32.7
Swaps	57.1	-	-	57.1	57.6	(0.5)	2.7
<b>Total derivative assets / (liabilities) held for trading</b>	(20.2)	32.4	1.2	13.4	8 179.0	(8 165.6)	407 995.5
<b>Derivatives held for hedging</b>							
<b>Derivatives designated as cash flow hedges</b>	2.2	1.6	-	3.8	5.0	(1.2)	123.2
Foreign exchange forwards	(1.2)	-	-	(1.2)	-	(1.2)	85.3
Equity options	3.4	1.6	-	5.0	5.0	-	37.9
<b>Derivatives designated as fair value hedges</b>	-	41.6	-	41.6	41.6	-	500.0
Interest rate swaps	-	41.6	-	41.6	41.6	-	500.0
<b>Total derivative assets / (liabilities) held for hedging</b>	2.2	43.2	-	45.4	46.6	(1.2)	623.2
<b>Total derivative assets / (liabilities)</b>	(18.0)	75.6	1.2	58.8	8 225.6	(8 166.8)	408 618.7
<b>Included above are the following amounts with related parties:</b>							
Group undertakings – fellow subsidiaries				117.5	390.3	(272.8)	

The company reported derivative assets of US\$8 229.1 million (2013: US\$4 075.1 million) and derivative liabilities of US\$8 169.7 million (2013: US\$4 053.6 million). The difference between the group and company amounts are due to foreign exchange and commodity derivatives.

4 Derivative instruments continued

## 4.1 Derivative assets and liabilities continued

Group	2013						
	Maturity analysis of net fair value			Net fair value	Fair value of assets	Fair value of liabilities	Contract/notional amount
	< 1 year	1 - 5 years	> 5 years				
\$m	\$m	\$m	\$m	\$m	\$m	\$m	
<b>Derivatives held for trading</b>							
<b>Foreign exchange derivatives</b>	67.9	(15.6)	(4.2)	48.1	496.5	(448.4)	32 285.6
Forwards	66.1	(13.2)	(4.3)	48.6	480.0	(431.4)	29 028.2
Futures	0.1	-	-	0.1	0.1	-	985.8
Options	1.7	(2.4)	0.1	(0.6)	16.4	(17.0)	2 271.6
<b>Interest rate derivatives</b>	(46.6)	28.0	69.4	50.8	2 265.2	(2 214.4)	496 631.5
Caps and floors	-	-	-	-	0.1	(0.1)	36.2
Forwards	2.9	0.2	-	3.1	8.5	(5.4)	12 442.1
Future options	(7.6)	14.0	-	6.4	25.8	(19.4)	373 537.0
Swaps	(42.5)	11.8	69.4	38.7	2 222.1	(2 183.4)	107 664.2
Swaptions	0.6	2.0	-	2.6	8.7	(6.1)	2,952.0
<b>Commodity derivatives</b>	70.0	9.3	0.5	79.8	1 094.2	(1 014.4)	133 487.7
Forwards	(39.0)	(12.5)	0.4	(51.1)	39.6	(90.7)	4 670.2
Futures	134.1	11.7	-	145.8	987.3	(841.5)	121 278.1
Options	(25.1)	10.1	0.1	(14.9)	67.3	(82.2)	7 539.4
<b>Credit derivatives</b>	(97.9)	(21.0)	(147.8)	(266.7)	98.8	(365.5)	12 653.6
Credit default swaps	(1.4)	(4.3)	4.2	(1.5)	98.4	(99.9)	12 328.8
Total return swaps	(96.5)	(16.7)	(152.0)	(265.2)	0.4	(265.6)	324.8
<b>Equity derivatives</b>	(7.0)	44.2	-	37.2	44.3	(7.1)	117.4
Futures & forwards	0.1	-	-	0.1	0.1	-	114.7
Options	-	-	-	-	-	-	-
Swaps	(7.1)	44.2	-	37.1	44.2	(7.1)	2.7
<b>Total derivative assets / (liabilities) held for trading</b>	(13.6)	44.9	(82.1)	(50.8)	3 999.0	(4 049.8)	675 175.8
<b>Derivatives held for hedging</b>							
<b>Derivatives designated as cash flow hedges</b>	29.9	3.4	-	33.3	33.3	-	303.6
Foreign exchange forwards	24.1	-	-	24.1	24.1	-	223.4
Equity options	5.8	3.4	-	9.2	9.2	-	80.2
<b>Derivatives designated as fair value hedges</b>	-	-	38.8	38.8	38.8	-	500.0
Interest rate swaps	-	-	38.8	38.8	38.8	-	500.0
<b>Total derivative assets / (liabilities) held for hedging</b>	29.9	3.4	38.8	72.1	72.1	-	803.6
<b>Total derivative assets / (liabilities)</b>	16.3	48.3	(43.3)	21.3	4 071.1	(4 049.8)	675 979.4
<b>Included above are the following amounts with related parties:</b>							
Group undertakings – fellow subsidiaries				14.7	326.3	(311.6)	



# Notes to the annual financial statements *continued*

## 4 Derivative instruments continued

The gross notional amount is the sum of the absolute value of all bought and sold contracts. The amount cannot be used to assess the market risk associated with the positions held and should be used only as a means of assessing the group's participation in derivative contracts.

### 4.2 Use and measurement of derivative instruments

In the normal course of business, the group enters into a variety of derivative transactions for both trading and hedging purposes. Derivative financial instruments are entered into for trading purposes and for hedging foreign exchange, interest rate and equity exposures. Derivative instruments used by the group in both trading and hedging activities include swaps, options, forwards, futures and other similar types of instruments based on foreign exchange rates, interest rates, credit risk and the prices of commodities and equities.

The risks associated with derivative instruments are monitored in the same manner as for the underlying instruments. Risks are also measured across the product range in order to take into account possible correlations.

The fair value of all derivatives is recognised in the balance sheet and is only netted to the extent that a legal right of set-off exists and there is an intention to settle on a net basis.

Swaps are transactions in which two parties exchange cash flows on a specified notional amount for a predetermined period. The major types of swap transactions undertaken by the group are as follows:

- Interest rate swap contracts generally entail the contractual exchange of fixed and floating rate interest payments in a single currency, based on a notional amount and an interest reference rate.
- Cross currency interest rate swaps involve the exchange of interest payments based on two different currency principal balances and interest reference rates and generally also entail exchange of principal amounts at the start and / or end of the contract.
- Credit default swaps are the most common form of credit derivative, under which the party buying protection makes one or more payments to the party selling protection during the life of the swap in exchange for an undertaking by the seller to make a payment to the buyer following a credit event, as defined in the contract, with respect to a third party.
- Total return swaps are contracts in which one party (the total return payer) transfers the economic risks and rewards associated with an underlying asset to another counterparty (the total return receiver). The transfer of risk and reward is affected by way of an exchange of cash flows that mirror changes in the value of the underlying asset and any income derived therefrom.

Options are contractual agreements under which the seller (writer) grants the purchaser the right, but not the obligation, either to buy (call option) or to sell (put option) by or at a set date, a specified amount of a financial instrument or commodity at a predetermined price. The seller receives a premium from the purchaser for this right. Options may be traded over-the-counter (OTC) or on a regulated exchange.

Forwards and futures are contractual obligations to buy or sell financial instruments or commodities on a future date at a specified price. Forward contracts are tailor-made agreements that are transacted between counterparties in the OTC market, whereas futures are standardised contracts transacted on regulated exchanges.

### 4.3 Derivatives held for trading

The group trades derivative instruments on behalf of customers and for its own positions. The group transacts derivative contracts to address customer demands both as a market maker in the wholesale markets and in structuring tailored derivatives for customers. The group also takes proprietary positions for its own account. Trading derivative products include the following derivative instruments:

#### 4.3.1 Foreign exchange derivatives

Foreign exchange derivatives are used to hedge foreign currency risks on behalf of customers and for the group's own positions. Foreign exchange derivatives primarily consist of forward exchange contracts, foreign exchange futures and foreign exchange options.

#### 4.3.2 Interest rate derivatives

Interest rate derivatives are used to modify the volatility and interest rate characteristics of interest-earning assets and interest-bearing liabilities on behalf of customers and for the group's own positions. Interest rate derivatives primarily consist of caps and floors, forward rate agreements, future options and swaps.

#### 4.3.3 Commodity derivatives

Commodity derivatives are used to address customer commodity demands and to take proprietary positions for the group's own account. Commodity derivatives primarily consist of commodity forwards, commodity futures, and commodity options.

#### 4.3.4 Credit derivatives

Credit derivatives are used to hedge the credit risk from one counterparty to another and manage the credit exposure to selected counterparties on behalf of customers and for the group's own positions. Credit derivatives primarily consist of credit default swaps and total return swaps.

#### 4.3.5 Equity derivatives

Equity derivatives are used to address customer equity demands and to take proprietary positions for the group's own accounts. Equity derivatives primarily consist of futures, options, index options, swaps and other equity related financial derivative instruments.

## 4 Derivative instruments continued

**4.4 Derivatives held for hedging****4.4.1 Derivatives designated as cash flow hedges**

The group enters into derivative contracts to hedge future probable cash flows, which are designated as cash flow hedges.

- The income statement volatility associated with future highly probable expenses in currencies other than the functional currency is hedged utilising forward exchange contracts.
- Equity options are used to mitigate risk of change in cash flows arising from changes in the long-term incentive liability, underpinned by the SBG share price (note 26.9.1).

Gains and losses on the effective portion of derivatives designated as cash flow hedges of forecast transactions are initially recognised directly in other comprehensive income in the cash flow hedging reserve, and are transferred to the income statement when the forecast cash flows impact the income statement.

The forecast cash flows that will result in the release of the cash flow hedging reserve into the income statement at 31 December are as follows:

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
3 months or less	31.3	82.4	31.3	82.4
More than 3 months but less than 1 year	74.8	199.4	74.8	199.4
More than 1 year but less than 5 years	15.9	19.0	15.9	19.0
	<b>122.0</b>	300.8	<b>122.0</b>	300.8
<b>Reconciliation of movements in the cash flow hedging reserve</b>				
Balance at beginning of the year	27.3	3.8	27.3	3.8
Amounts recognised directly in other comprehensive income	4.8	31.4	4.8	31.4
Less: amounts transferred to profit or loss (operating expenses)	(31.8)	(9.1)	(31.8)	(9.1)
Adjusted for deferred tax	-	1.2	-	1.2
<b>Balance at end of the year</b>	<b>0.3</b>	27.3	<b>0.3</b>	27.3

In 2014, the group ceased the application of cash flow hedge accounting on the share based payments relating to employees in discontinued operations who were transferred to other SBG companies. The forecast transactions were thus no longer expected to occur, and an amount of US\$1.8 million was recycled to profit or loss in trading revenue. A loss of US\$2.9 million (2013: US\$3.2 million loss) on the ineffective portions of derivatives was recognised in profit or loss.

**4.4.2 Derivatives designated as fair value hedges**

The group's fair value hedges consist of interest rate swaps that are used to mitigate the risk of changes in the fair value of financial instruments as a result of changes in market interest rates.

For qualifying fair value hedges, all changes in the fair value of the derivative and in the fair value of the item in relation to the risk being hedged are recognised in profit or loss.

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>Gains / (losses) arising from fair value hedges</b>				
- on hedging instruments	2.8	(36.4)	2.8	(36.4)
- on the hedged item attributable to the hedged risk	(3.1)	36.4	(3.1)	36.4

The hedged item is disclosed in note 18 - 'Subordinated debt'.

## Notes to the annual financial statements *continued*

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>5 Trading assets</b>				
Government, utility bonds and treasury bills	953.9	1 724.4	924.8	1 697.6
Corporate bonds and floating rate notes	958.1	1 058.1	958.1	1 058.1
Listed equities	44.8	64.0	44.8	64.0
Reverse repurchase agreements	535.9	1 448.3	535.9	1 448.3
Commodities	1 429.6	1 448.8	1 425.1	1 420.1
Other unlisted instruments	202.8	103.0	234.9	154.5
	<b>4 125.1</b>	<b>5 846.6</b>	<b>4 123.6</b>	<b>5 842.6</b>
<b>Maturity analysis</b>				
The maturities represent periods to contractual redemption of the trading assets recorded.				
- Redeemable on demand	1.3	-	1.3	-
- Maturing within 1 month	293.1	424.0	290.2	416.5
- Maturing after 1 month but within 6 months	592.3	1 452.1	566.2	1 432.8
- Maturing after 6 months but within 12 months	97.8	217.5	97.8	217.5
- Maturing after 12 months	1 666.2	2 328.0	1 666.2	2 328.0
- Undated	1 474.4	1 425.0	1 501.9	1 447.8
	<b>4 125.1</b>	<b>5 846.6</b>	<b>4 123.6</b>	<b>5 842.6</b>
<b>6 Financial investments</b>				
Unlisted equities	16.8	2.8	16.8	2.8
	<b>16.8</b>	<b>2.8</b>	<b>16.8</b>	<b>2.8</b>

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>7 Pledged assets</b>				
<b>7.1 Assets transferred not derecognised</b>				
Government and utility bonds	-	80.8	-	80.8
Corporate bonds	-	163.6	-	163.6
Commodities	<b>1 056.5</b>	378.9	<b>1 056.5</b>	378.9
	<b>1 056.5</b>	623.3	<b>1 056.5</b>	623.3
<b>Maturity analysis</b>				
The maturities represent periods to contractual redemption of the pledged assets recorded.				
- Maturing after 1 month but within 6 months	-	81.9	-	81.9
- Maturing after 6 months but within 12 months	-	45.7	-	45.7
- Maturing after 12 months	-	116.8	-	116.8
- Undated	<b>1 056.5</b>	378.9	<b>1 056.5</b>	378.9
	<b>1 056.5</b>	623.3	<b>1 056.5</b>	623.3

The group enters into transactions in the normal course of business by which it transfers recognised financial assets directly to third parties. These transfers may give rise to full or partial derecognition of the financial assets concerned. Where the group has retained substantially all of the risks and rewards associated with the transferred assets, it continues to recognise these assets. To the extent that the counterparty is permitted to sell and / or re-pledge these assets in the absence of default, they are classified in the balance sheet as pledged assets.

Pledged assets also include a component of the group's commodity lease transactions. In terms of these transactions, the counterparty has the right to use the asset for a predetermined amount of time. Risks that the group remains exposed to include market, credit and interest rate risk. There are no associated liabilities recorded on the balance sheet for these transactions.

## 7.2 Encumbered financial assets

In addition to the pledged assets recorded in the balance sheet, the group is also required to provide cash margin placements with counterparties and clearing houses as part of its normal trading activities. These transactions are conducted under standard SIFMA / ICMA commissioned Global Master Repurchase Agreement (GMRA) terms and conditions. Total encumbered assets inclusive of both pledged assets and cash margin placements at 31 December 2014 was US\$2 633.5 million (2013: US\$1 322.4 million). The balance as of 31 December 2014 includes security provided under the legal proceedings mentioned in note 26.4, amounting to US\$41.6 million.

## 7.3 Collateral accepted as security for assets

As part of the group's financing activities, it receives securities and other financial assets that it is allowed to sell or re-pledge. Although the group is obliged to return equivalent securities, the risks and rewards associated with the securities remains with the external counterparty and the securities are not recognised on the group's balance sheet. The fair value of financial assets accepted as collateral that the group is permitted to sell or re-pledge in the absence of default is US\$4 931.2 million (2013: US\$6 750.5 million). This includes cash collateral of US\$1 530.8 million (2013: US\$543.6 million). The fair value of financial assets accepted as collateral that have been sold or re-pledged is US\$30.4 million (2013: US\$634.1 million). These transactions are conducted under standard SIFMA / ICMA commissioned GMRA / ISDA master agreement terms and conditions as well as requirements determined by exchanges where the group acts as intermediary.

## Notes to the annual financial statements *continued*

### 8 Assets held for sale to group companies

On 8 November 2013, SBG announced its intention to sell a majority interest in the company, the principal entity which houses the Global Markets business outside Africa. On 29 January 2014, SBLH, a wholly-owned subsidiary of SBG, entered into a sale and purchase agreement in terms of which ICBC agreed to acquire a controlling interest of 60% in SBG's London-based Global Markets business. The Investment Banking, Transactional Products and Services, Principal Investment Management and the Service Unit businesses, were specifically excluded from the transaction. At 31 December 2013, these assets were classified as a disposal group held for sale. On 31 December 2014, the remaining assets included in the disposal group were transferred to SBG companies. The transaction between SBLH and ICBC completed on 1 February 2015.

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
Derivative assets	-	12.3	-	12.3
Trading assets	-	2.2	-	2.2
Financial investments	-	22.9	-	23.0
Loans and advances	-	444.9	-	443.9
Gross loans and advances to banks	-	199.3	-	191.9
Gross loans and advances to customers	-	282.5	-	288.9
Less: credit impairments	-	(36.9)	-	(36.9)
Other assets	-	2.2	-	1.5
Property and equipment	-	0.1	-	-
<b>Assets held for sale to group companies</b>	<b>-</b>	<b>484.6</b>	<b>-</b>	<b>482.9</b>

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>9 Loans and advances</b>				
<b>9.1 Loans and advances net of impairments</b>				
<b>Loans and advances to banks</b>	<b>2 697.8</b>	3 013.9	<b>2 569.4</b>	2 926.8
Gross loans and advances to banks	<b>2 703.1</b>	3 014.4	<b>2 574.7</b>	2 927.3
- Demand and term loans	<b>915.4</b>	673.1	<b>920.4</b>	673.1
- Loans granted under resale agreements	<b>1 347.9</b>	1 956.7	<b>1 347.9</b>	1 956.7
- Balances with banks	<b>439.8</b>	384.6	<b>306.4</b>	297.5
Credit impairments for loans and advances to banks	<b>(5.3)</b>	(0.5)	<b>(5.3)</b>	(0.5)
<b>Loans and advances to customers</b>	<b>1 765.0</b>	2 764.5	<b>1 805.6</b>	2 803.6
Gross loans and advances to customers	<b>1 772.0</b>	2 790.8	<b>1 812.6</b>	2 829.9
- Demand loans and advances	<b>917.6</b>	1 181.7	<b>958.2</b>	1 227.2
- Term loans	<b>55.1</b>	39.5	<b>55.1</b>	33.1
- Loans granted under resale agreements	<b>799.3</b>	1 569.6	<b>799.3</b>	1 569.6
Credit impairments for loans and advances to customers	<b>(7.0)</b>	(26.3)	<b>(7.0)</b>	(26.3)
- Specific credit impairments	<b>-</b>	(16.3)	<b>-</b>	(16.3)
- Portfolio credit impairments	<b>(7.0)</b>	(10.0)	<b>(7.0)</b>	(10.0)
	<b>4 462.8</b>	5 778.4	<b>4 375.0</b>	5 730.4
<b>Comprising:</b>				
Gross loans and advances	<b>4 475.1</b>	5 805.2	<b>4 387.3</b>	5 757.2
Less: Specific credit impairments	<b>(5.3)</b>	(16.8)	<b>(5.3)</b>	(16.8)
Less: Portfolio credit impairments	<b>(7.0)</b>	(10.0)	<b>(7.0)</b>	(10.0)
	<b>4 462.8</b>	5 778.4	<b>4 375.0</b>	5 730.4
<b>Maturity analysis</b>				
The maturity analysis is based on the remaining periods to contractual maturity from year end.				
- Redeemable on demand	<b>2 010.1</b>	1 970.1	<b>1 921.8</b>	1 903.8
- Maturing within 1 month	<b>1 986.9</b>	3 288.4	<b>1 986.9</b>	3 288.4
- Maturing after 1 month but within 3 months	<b>344.0</b>	241.4	<b>344.0</b>	259.7
- Maturing after 3 months but within 6 months	<b>20.5</b>	34.8	<b>20.5</b>	34.8
- Maturing after 6 months but within 12 months	<b>44.5</b>	150.7	<b>45.0</b>	150.7
- Maturing after 12 months	<b>69.1</b>	119.8	<b>69.1</b>	119.8
	<b>4 475.1</b>	5 805.2	<b>4 387.3</b>	5 757.2

## Notes to the annual financial statements *continued*

9 Loans and advances continued

### 9.1 Loans and advances net of impairments continued

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>Segmental industry analysis</b>				
Finance - banks	2 703.1	3 014.4	2 574.7	2 927.3
Finance - non-bank financial institutions	1 449.5	2 252.6	1 505.7	2 291.7
Manufacturing	71.4	128.6	71.4	128.6
Mining	97.6	94.8	97.6	94.8
Transport	20.5	2.5	20.5	2.5
Wholesale	113.9	219.8	113.9	219.8
Other	19.1	92.5	3.5	92.5
	<b>4 475.1</b>	<b>5 805.2</b>	<b>4 387.3</b>	<b>5 757.2</b>
<b>Included in gross loans and advances are the following amounts due from related parties:</b>				
Group undertakings - fellow subsidiaries				
- Loans and advances to banks	10.8	37.0	15.8	37.0
- Loans granted under resale agreements	56.7	86.1	56.7	86.1
- Loans and advances to customers	90.3	105.0	130.9	144.2
	<b>157.8</b>	<b>228.1</b>	<b>203.4</b>	<b>267.3</b>
Minimum amount during the year	<b>157.8</b>	191.7	<b>203.4</b>	227.2
Maximum amount during the year	<b>301.6</b>	454.5	<b>358.3</b>	497.9

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>9.2 Credit impairments for loans and advances</b>				
<b>Specific impairments</b>				
Balance at beginning of the year	16.8	224.3	16.8	224.3
Reclassified to held for sale	-	(207.7)	-	(207.7)
Amounts written off	(18.1)	(7.4)	(18.1)	(7.4)
Impairments raised	7.5	6.3	7.5	6.3
Exchange and other movements	(0.9)	1.3	(0.9)	1.3
<b>Balance at end of the year</b>	<b>5.3</b>	<b>16.8</b>	<b>5.3</b>	<b>16.8</b>
<b>Portfolio impairments</b>				
Balance at beginning of the year	10.0	10.0	10.0	10.0
Impairments released	(3.0)	-	(3.0)	-
<b>Balance at end of the year</b>	<b>7.0</b>	<b>10.0</b>	<b>7.0</b>	<b>10.0</b>
<b>Total</b>	<b>12.3</b>	<b>26.8</b>	<b>12.3</b>	<b>26.8</b>
<b>Segmental analysis of specific impairments - industry</b>				
Finance	5.3	2.7	5.3	2.7
Mining	-	5.4	-	5.4
Other	-	8.7	-	8.7
	<b>5.3</b>	<b>16.8</b>	<b>5.3</b>	<b>16.8</b>



## Notes to the annual financial statements *continued*

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>10 Other assets</b>				
Unsettled dealing balances	99.9	216.8	99.9	216.8
Other receivables	120.2	135.8	114.9	97.1
	<b>220.1</b>	<b>352.6</b>	<b>214.8</b>	<b>313.9</b>
<b>Included above are the following amounts due from related parties:</b>				
Group undertakings - fellow subsidiaries	53.0	47.8	51.2	47.8
Minimum amount during the year	53.0	40.4	51.2	40.4
Maximum amount during the year	162.3	325.5	160.7	325.5
<b>11 Deferred tax assets</b>				
Deferred tax asset recognised	24.7	20.7	20.0	20.0
Deferred tax asset not recognised	149.7	77.4	149.7	77.4
Unused tax losses and other temporary differences	174.4	98.1	169.7	97.4

	Opening balance \$m	Acquisition of subsidiaries <sup>1</sup> \$m	Recognised in profit or loss \$m	Recognised in OCI \$m	Asset not recognised \$m	Closing balance \$m
<b>Movements in deferred tax balances</b>						
<b>Group - 2014</b>						
Capital allowances	9.9	0.6	0.1	-	-	10.6
Cash flow hedges	-	-	-	-	-	-
Impaired loans	0.7	-	(0.7)	-	-	-
Share-based payments	9.4	2.9	(0.3)	-	-	12.0
Other short-term temporary differences	0.7	-	1.4	-	-	2.1
Total recognised deferred tax	20.7	3.5	0.5	-	-	24.7
Total unrecognised deferred tax	77.4	-	-	-	72.3	149.7
Temporary differences not recognised	5.2	-	-	-	16.6	21.8
Unused tax losses not recognised	72.2	-	-	-	55.7	127.9
	<b>98.1</b>	<b>3.5</b>	<b>0.5</b>	<b>-</b>	<b>72.3</b>	<b>174.4</b>

<sup>1</sup> Relates to the acquisition of the Standard NY Holdings, Inc. Additional details are disclosed in note 12.

## 11 Deferred tax assets and liabilities continued

	Opening balance \$m	Recognised in profit or loss \$m	Recognised in OCI \$m	Asset not recognised \$m	Closing balance \$m
<b>Group - 2013</b>					
Capital allowances	11.2	(1.3)	-	-	9.9
Cash flow hedges	(1.2)	-	1.2	-	-
Impaired loans	1.2	(0.5)	-	-	0.7
Share-based payments	9.6	(0.2)	-	-	9.4
Other short-term temporary differences	(2.0)	2.7	-	-	0.7
Total recognised deferred tax	18.8	0.7	1.2	-	20.7
Total unrecognised deferred tax	96.4	-	-	(19.0)	77.4
Temporary differences not recognised	13.8	-	-	(8.6)	5.2
Unused tax losses not recognised	82.6	-	-	(10.4)	72.2
	115.2	0.7	1.2	(19.0)	98.1

<b>Movements in deferred tax balances</b>	<b>Opening balance \$m</b>	<b>Recognised in profit or loss \$m</b>	<b>Recognised in OCI \$m</b>	<b>Asset not recognised \$m</b>	<b>Closing balance \$m</b>
<b>Company - 2014</b>					
Capital allowances	9.9	0.7	-	-	10.6
Cash flow hedges	-	-	-	-	-
Impaired loans	0.7	(0.7)	-	-	-
Share-based payments	9.4	-	-	-	9.4
Other short-term temporary differences	-	-	-	-	-
Total recognised deferred tax	20.0	-	-	-	20.0
Total unrecognised deferred tax	77.4	-	-	72.3	149.7
Temporary differences not recognised	5.2	-	-	16.6	21.8
Unused tax losses not recognised	72.2	-	-	55.7	127.9
	97.4	-	-	72.3	169.7

	Opening balance \$m	Recognised in profit or loss \$m	Recognised in OCI \$m	Asset not recognised \$m	Closing balance \$m
<b>Company - 2013</b>					
Capital allowances	11.2	(1.3)	-	-	9.9
Cash flow hedges	(1.2)	-	1.2	-	-
Impaired loans	1.2	(0.5)	-	-	0.7
Share-based payments	9.6	(0.2)	-	-	9.4
Other short-term temporary differences	(0.8)	0.8	-	-	-
Total recognised deferred tax	20.0	(1.2)	1.2	-	20.0
Total unrecognised deferred tax	96.4	-	-	(19.0)	77.4
Temporary differences not recognised	13.8	-	-	(8.6)	5.2
Unused tax losses not recognised	82.6	-	-	(10.4)	72.2
	116.4	(1.2)	1.2	(19.0)	97.4

## Notes to the annual financial statements *continued*

### 12 Investment in group companies

	Company	
	2014 \$m	2013 \$m
Carrying value at end of the year	29.5	16.0

The subsidiary undertakings are as follows:

Entity	Activity	Country of incorporation	% Interest
Standard NY Holdings, Inc.	Holding company	United States of America	100
Standard New York Securities, Inc. <sup>1</sup>	Broker / dealer	United States of America	100
Standard America, Inc. <sup>1</sup>	Trading company	United States of America	100
Standard Resources (China) Limited	Trading company	The People's Republic of China	100

<sup>1</sup> Indirectly held

In August 2014, the group acquired a 100% shareholding in Standard NY Holdings, Inc. for a cash consideration of US\$13.5 million, which represented a US\$0.5 million discount to net asset value. Standard NY Holdings, Inc. is the holding company of Standard New York Securities, Inc. and Standard Americas, Inc. The discount to net asset value was recognised as negative goodwill and is presented within other revenue in the income statement.

### 13 Intangible assets

Group and Company	2014			2013		
	Cost \$m	Accumulated amortisation \$m	Carrying value \$m	Cost \$m	Accumulated amortisation \$m	Carrying value \$m
Computer software	65.5	(53.8)	11.7	123.8	(91.5)	32.3
	65.5	(53.8)	11.7	123.8	(91.5)	32.3

Movement	Opening carrying value \$m	Amortisation \$m	Impairments \$m	Closing carrying value \$m
2014	32.3	(12.9)	(7.7)	11.7
2013	47.9	(15.6)	-	32.3

Capitalised computer software represents computer software and development costs which are of a strategic nature with an expected useful life of 5 years. They are comprised mainly of core front office trading systems and back office settlement or risk systems and represent a combination of internal and external costs. The assets are amortised on the straight-line basis over their expected useful life.

Following changes in the group's operating model, certain assets are no longer in use and they will not generate future economic benefits to the group. Due to the recoverable amount being lower than the carrying value, an impairment loss of US\$7.7 million was recognised in the income statement.

## 14 Property and equipment

Group	2014			2013		
	Cost \$m	Accumulated depreciation \$m	Carrying value \$m	Cost \$m	Accumulated depreciation \$m	Carrying value \$m
<b>14.1 Summary</b>						
Computer equipment	19.6	(8.6)	11.0	31.5	(23.7)	7.8
Office equipment	5.7	(1.9)	3.8	5.3	(2.1)	3.2
Furniture and fittings	37.8	(23.4)	14.4	35.7	(23.9)	11.8
	<b>63.1</b>	<b>(33.9)</b>	<b>29.2</b>	72.5	(49.7)	22.8

Group	2013	Acquisition of subsidiaries <sup>1</sup> \$m	Additions \$m	Disposals \$m	Depreciation charge \$m	2014
	Carrying value \$m					Carrying value \$m
<b>14.2 Movement</b>						
Computer equipment	7.8	0.1	6.3	-	(3.2)	11.0
Office equipment	3.2	-	1.0	-	(0.4)	3.8
Furniture and fittings	11.8	0.1	7.7	(0.1)	(5.1)	14.4
	<b>22.8</b>	<b>0.2</b>	<b>15.0</b>	<b>(0.1)</b>	<b>(8.7)</b>	<b>29.2</b>

<sup>1</sup> Relates to the acquisition of the Standard NY Holdings, Inc. Additional details are disclosed in note 12.

Group	2012				Depreciation charge \$m	2013
	Carrying value \$m	Reclassified as held for sale \$m	Additions \$m	Disposals \$m		Carrying value \$m
Computer equipment	7.6	-	3.1	-	(2.9)	7.8
Office equipment	3.7	(0.1)	-	-	(0.4)	3.2
Furniture and fittings	16.5	-	0.5	-	(5.2)	11.8
	<b>27.8</b>	<b>(0.1)</b>	<b>3.6</b>	<b>-</b>	<b>(8.5)</b>	<b>22.8</b>

## Notes to the annual financial statements *continued*

14 Property and equipment continued

Company	2014			2013		
	Cost \$m	Accumulated depreciation \$m	Carrying value \$m	Cost \$m	Accumulated depreciation \$m	Carrying value \$m
<b>14.3 Summary</b>						
Computer equipment	17.6	(7.6)	10.0	31.2	(23.6)	7.6
Office equipment	4.9	(1.8)	3.1	5.2	(2.1)	3.1
Furniture and fittings	29.6	(22.8)	6.8	35.3	(23.5)	11.8
	<b>52.1</b>	<b>(32.2)</b>	<b>19.9</b>	71.7	(49.2)	22.5

	2013 Carrying value \$m	Additions \$m	Depreciation charge \$m	2014 Carrying value \$m
<b>14.4 Movement</b>				
Computer equipment	7.6	5.3	(2.9)	10.0
Office equipment	3.1	0.4	(0.4)	3.1
Furniture and fittings	11.8	-	(5.0)	6.8
	<b>22.5</b>	<b>5.7</b>	<b>(8.3)</b>	<b>19.9</b>

	2012 Carrying value \$m	Additions \$m	Depreciation charge \$m	2013 Carrying value \$m
Computer equipment	7.3	3.0	(2.7)	7.6
Office equipment	3.5	-	(0.4)	3.1
Furniture and fittings	16.4	0.4	(5.0)	11.8
	27.2	3.4	(8.1)	22.5

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>15 Trading liabilities</b>				
Government and utility bonds	347.1	637.4	347.1	637.4
Corporate bonds	44.0	106.6	44.0	106.6
Listed equities	1.1	-	1.1	-
Repurchase agreements	-	36.3	-	36.3
Credit-linked notes	666.0	871.8	666.0	871.8
Other unlisted instruments	96.0	60.9	96.0	60.9
	<b>1 154.2</b>	<b>1 713.0</b>	<b>1 154.2</b>	<b>1 713.0</b>
<b>Maturity analysis</b>				
The maturities represent periods to contractual redemption of the trading liabilities recorded.				
- Redeemable on demand	2.3	25.1	2.3	25.1
- Maturing within 1 month	71.2	68.8	71.2	68.8
- Maturing after 1 month but within 6 months	132.8	344.4	132.8	344.4
- Maturing after 6 months but within 12 months	130.1	231.0	130.1	231.0
- Maturing after 12 months	817.8	1 043.7	817.8	1 043.7
	<b>1 154.2</b>	<b>1 713.0</b>	<b>1 154.2</b>	<b>1 713.0</b>
<b>Included above are the following amounts due to related parties:</b>				
Group undertakings - fellow subsidiaries	14.6	-	14.6	-
Minimum amount during the year	-	-	-	-
Maximum amount during the year	14.6	1 161.2	14.6	1 161.2
<b>16 Deposit and current accounts</b>				
<b>Deposits from banks</b>	<b>6 127.4</b>	<b>7 596.4</b>	<b>6 127.4</b>	<b>7 596.4</b>
Deposits from banks	5 965.4	6 881.8	5 965.4	6 881.8
Repurchase agreements	5.1	426.9	5.1	426.9
Commercial paper	156.9	287.7	156.9	287.7
<b>Deposits from customers</b>	<b>2 181.7</b>	<b>2 633.9</b>	<b>2 181.8</b>	<b>2 633.9</b>
Call deposits	998.9	1 321.9	999.0	1 321.9
Term deposits	1 163.4	1 053.7	1 163.4	1 053.7
Repurchase agreements	19.4	253.0	19.4	253.0
Negotiable certificates of deposit	-	5.3	-	5.3
	<b>8 309.1</b>	<b>10 230.3</b>	<b>8 309.2</b>	<b>10 230.3</b>

# Notes to the annual financial statements *continued*

16 Deposit and current accounts continued

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>Maturity analysis</b>				
The maturity analysis is based on the remaining periods to contractual maturity from year end				
- Repayable on demand	3 107.0	2 997.5	3 107.0	2 997.5
- Maturing within 1 month	2 447.7	5 165.2	2 447.7	5 165.2
- Maturing after 1 month but within 3 months	869.4	1 133.1	869.5	1 133.1
- Maturing after 3 months but within 6 months	1 517.0	482.5	1 517.0	482.5
- Maturing after 6 months but within 12 months	196.7	154.7	196.7	154.7
- Maturing after 12 months but within 5 years	147.7	269.0	147.7	269.0
- Maturing after 5 years	23.6	28.3	23.6	28.3
	<b>8 309.1</b>	10 230.3	<b>8 309.2</b>	10 230.3
<b>Included above are the following amounts due to related parties:</b>				
Group undertakings - fellow subsidiaries	2 551.7	4 007.6	2 551.7	4 007.6
Minimum amount during the year	2 410.2	2 998.9	2 410.2	2 998.9
Maximum amount during the year	4 228.7	4 325.4	4 228.8	4 327.6
<b>17 Other liabilities</b>				
Unsettled dealing balances	82.2	183.1	82.1	176.5
Long-term share incentives	47.4	95.3	44.4	95.3
Other	139.8	201.0	140.6	205.3
	<b>269.4</b>	479.4	<b>267.1</b>	477.1
<b>Comprising:</b>				
Due within one year	251.3	466.8	249.0	464.5
Due after one year	18.1	12.6	18.1	12.6
	<b>269.4</b>	479.4	<b>267.1</b>	477.1
<b>Included above are the following amounts due to related parties:</b>				
Group undertakings - fellow subsidiaries	24.6	54.5	33.9	56.7
Minimum amount during the year	24.6	54.5	33.9	56.7
Maximum amount during the year	358.6	267.0	366.7	267.6

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>18 Subordinated debt</b>				
Subordinated step-up rate notes 2019 <sup>1</sup>	-	25.0	-	25.0
Subordinated fixed rate notes 2019 <sup>2</sup>	<b>538.7</b>	534.9	<b>538.7</b>	534.9
Step-up perpetual subordinated notes <sup>3</sup>	<b>137.9</b>	141.7	<b>137.9</b>	141.7
Accrued interest	<b>8.2</b>	8.2	<b>8.2</b>	8.2
	<b>684.8</b>	709.8	<b>684.8</b>	709.8

<sup>1</sup> Bonds issued in US Dollars (US\$25 million) were redeemed at the nominal value on 3 December 2014. The bonds bore interest at a floating rate equal to the aggregate of 8% per annum.

<sup>2</sup> Bonds issued in US Dollars (US\$500 million) bearing interest equal to 8.125% per annum until maturity on 2 December 2019. To manage interest rate volatility, the group has entered into a fair value hedge. Refer note 4.4.2.

<sup>3</sup> Bonds issued in US Dollars (US\$ 137.9 million) at a fixed rate equal to 8.012% per annum. The bonds carry an option to be redeemed in full at their nominal value on or after 27 July 2016. After this option date, the bonds bear interest at the aggregate of 3.25% per annum and the London interbank offer rate for three-month US Dollar deposits. US\$3.8 million was redeemed on 30 September 2014. The principal has no fixed repayment date.

Claims in respect of the loan capital are subordinated to the claims of the other creditors. The group has not defaulted on principal, interest or other breaches with respect to its subordinated liabilities during 2014 and 2013.



# Notes to the annual financial statements *continued*

## 19 Estimation of fair values

### 19.1 Financial instruments measured at fair value

The process of marking to market seeks to value a financial instrument at its fair value. The best indicator of a fair value is an independently published price quoted in an active market. If the instrument is not traded in an active market, its fair value is determined using valuation techniques consistent with other market participants to price similar financial instruments.

Where valuation techniques are used to determine fair values, they are validated and periodically independently reviewed by qualified senior personnel. All models are approved before they are used, and models are calibrated and back-tested to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of the financial instruments. Such assumptions include risk premiums, liquidity discount rates, credit risk, volatilities and correlations.

The fair value can be a function of many variables. These variables can include factors unique to the position such as liquidity and oversupply. Fair value does not factor in 'fire-sale' or 'distressed sale' conditions unless immediate sale is the trading objective. Equally, fair value does not factor in 'trading off the information curve', i.e. trades between unequally informed counterparties.

In order to arrive at fair value, valuation adjustments are made where appropriate to include liquidity risk, model risk, parameter uncertainty, credit risk, administrative costs and revenue recognition. As a practical expedient, instruments are sometimes priced at mid-market. This would include situations where instruments that incorporate a combination of risks (i.e. corporate bonds which trade interest rate risk and credit risk) are hedged against some of the risks, leaving the other risks open. In that case, a bid / offer adjustment is applied on the net open risk position as appropriate.

The valuation methodologies used are objective and deterministic, i.e. given the same market conditions and holding assumptions, the marking process should produce identical results. However, valuing any instrument or portfolio involves a degree of judgement and can never be completely defined in mechanistic terms.

There may not be one perfect mark for any position, but rather ranges of possible values. At any point in time, the mark-to-market on a financial instrument must be based on the effective deal tenor or term.

For certain commodity trades, where the group purchases spot and sells to the same counterparty at a fixed price on a forward settling basis, transactions are valued as financing transactions and are priced accordingly. Where similar trades occur but the far leg is executed as an option or at a prevailing market price, the individual trades are priced as individual spot and forward trades.

Private equity positions are valued according to specific private equity valuation policies which follow IFRS and international guidelines. These items include private equity investments in individual enterprises and in funds.

Derivatives are estimated using either market prices, broker quotes or discounting future flows. Performance risk of the counterparties and correlation between counterparty and underlying performance may also be factored into valuation where applicable.

### 19.2 Fair value of financial instruments carried at amortised cost

The value of financial instruments not carried at fair value incorporates the group's estimate of the amount at which the group would be able to sell an asset or pay to transfer a liability in an orderly transaction between market participants at the measurement date. It does not reflect the costs / benefits that the company expects to measure on the flows generated over the expected life of the instrument. Other reporting entities may use different valuation methodologies and assumptions in determining fair values for which no observable market prices are available.

The fair values stated at a point in time may differ significantly from the amounts which will actually be paid on the maturity date or settlement dates of the instruments. In many cases, it will not be possible to realise immediately the estimated fair values.

The following methods and significant assumptions have been applied in determining the fair values:

- The fair value of demand deposits with no specific maturity is assumed to be the amount payable at the end of the reporting period.
- The fair value of the variable and fixed rate financial instruments carried at amortised cost is estimated by comparing interest rates when the loans were granted with current market interest rates and credit spreads on similar loans.
- The fair value of a loan reflects both loan impairments at the balance sheet date and estimates of market participants' expectations of credit losses over the life of the loans. For impaired loans, fair value is estimated by discounting the future cash flows over the time period they are expected to be recovered, which includes consideration of collateral.
- For secured loans and deposits arising from sale and repurchase agreements and for bond transactions that are due to settle on a date beyond the market norm (i.e. forward settlement), the group receives collateral in the form of cash or securities. The collateral is valued using established valuation techniques and variation margin is called or paid. Carrying amounts therefore closely reflect fair values.

### 19.3 Overnight index based swap curves (OIS)

A number of market participants have changed inputs in the valuation methodology of certain products from the use of Libor rates to overnight index swap rates (OIS) to reflect the nature of the cost of financing of the product. Most collateral balances on derivative trades are funded at an overnight rate and hence OIS curves are more relevant than traditional Libor curves for such trades.

As is the practice amongst market participants, OIS discounting was used where applicable to the rates portfolio within the group. Discounting of collateralised derivatives also accounted for the currency in which collateral balances were posted.

### 19.4 Credit and debit valuation adjustments (CVA and DVA)

The methodology for estimating CVA and DVA as at 31 December 2014 was consistent with that used in 2013, with inputs updated where required. Credit and debit valuation adjustments are taken against derivative exposures in order to reflect the potential impact of party / counterparty performance with regards to these contracts.

The exposure upon which a provision is calculated is not the current replacement value in the balance sheet but rather an expectation of future exposures. The typical calculation of a future exposure on a trade is based on a simulation of expected positive exposures performed to standard market methodologies.

For most products, the bank uses a simulation methodology to calculate the expected positive exposure to a counterparty. This incorporates a range of potential exposures across the portfolio of transactions with the counterparty over the life of the portfolio. The simulation methodology includes credit mitigants such as counterparty netting agreements and collateral agreements with the counterparty.

Where material, adjustments account for 'wrong-way risk'. Wrong-way risk arises when the underlying value of the derivative prior to any CVA is positively correlated to the probability of default by the counterparty. When there is deemed to be significant wrong-way risk, a counterparty-specific approach is applied.

Own credit adjustments (DVA) on derivative instruments and credit-linked notes are based on the expectation of future exposures that counterparties will have to the group itself.

For derivative trades, CVA is calculated by applying the probability of default (PD) of the counterparty conditional on the non-default of the bank to the expected positive exposure to the counterparty and multiplying the result by the loss given default (LGD). Conversely, DVA is calculated by applying the PD of the bank, conditional on the non-default of the counterparty, to the expected exposure that the counterparty has to the bank and multiplying by the loss expected in the event of default. Both calculations are performed over the life of the potential exposure. The group takes uncertainty provisions against DVA calculated against derivative counterparts. The PD of the group has been estimated based on the market view of ICBC's credit risk (2013: SBG's credit risk), as the group's credit risk is not directly observable.

## 20 Classification of assets and liabilities

The tables that follow analyse financial instruments carried at the end of the reporting period by measurement basis. Fair values are determined for each balance sheet line item and classified into levels 1, 2 or 3, depending on its valuation basis. The different levels are based on the extent to which quoted prices are used in the calculation of the fair value of financial instruments and the levels have been defined as follows:

**Level 1** - quoted market price: financial instruments with quoted prices for identical instruments in active markets that the bank can access at the measurement date.

**Level 2** - valuation technique using observable inputs: financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.

**Level 3** - valuation technique with significant unobservable inputs: financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

All fair valued instruments are subjected to the independent price verification (IPV) process. Level 3 items are identified where the asset or liability contains a significant exposure to a parameter that is not directly observable in the market, e.g. credit spreads, discounts rates etc. Level 3 classification does not infer lack of comfort with the modelled price, but rather that a significant exposure within the pricing can not be directly tested to an observable exit price, or where the observation is indicative and not testable in an active market. Classification is always determined at an instrument and not portfolio level. Transfers between levels of the fair value hierarchy are deemed to occur at the end of the reporting period.

## Notes to the annual financial statements *continued*

20 Classification of assets and liabilities continued

The tables that follow set out the group's classification of assets and liabilities, and their fair values.

	Note	Held-for-trading <sup>1</sup> \$m	Designated at fair value \$m	Loans and receivables \$m	Available -for-sale \$m	Other amortised cost \$m	Other non- financial assets \$m	Total carrying amount \$m
<b>31 December 2014</b>								
<b>Financial assets measured at fair value</b>								
Derivative assets	4	8 225.6	-	-	-	-	-	8 225.6
Trading assets	5	4 125.1	-	-	-	-	-	4 125.1
Financial investments	6	-	14.2	-	2.6	-	-	16.8
Pledged assets	7	1 056.5	-	-	-	-	-	1 056.5
Assets held for sale to group companies	8	-	-	-	-	-	-	-
		<b>13 407.2</b>	<b>14.2</b>	<b>-</b>	<b>2.6</b>	<b>-</b>	<b>-</b>	<b>13 424.0</b>
<b>Financial assets carried at amortised cost</b>								
Balances with central banks	3	-	-	1 432.9	-	-	-	1 432.9
Assets held for sale to group companies	8	-	-	-	-	-	-	-
Loans and advances to banks	9	-	-	2 697.8	-	-	-	2 697.8
Loans and advances to customers	9	-	-	1 765.0	-	-	-	1 765.0
		-	-	<b>5 895.7</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5 895.7</b>
Other non-financial assets		-	-	-	-	-	285.7	285.7
<b>Total assets</b>		<b>13 407.2</b>	<b>14.2</b>	<b>5 895.7</b>	<b>2.6</b>	<b>-</b>	<b>285.7</b>	<b>19 605.4</b>
<b>Financial liabilities measured at fair value</b>								
Derivative liabilities	4	8 166.8	-	-	-	-	-	8 166.8
Trading liabilities	15	1 154.2	-	-	-	-	-	1 154.2
Deposits from customers		-	-	-	-	-	-	-
		<b>9 321.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9 321.0</b>
<b>Financial liabilities carried at amortised cost</b>								
Deposits from banks	16	-	-	-	-	6 127.4	-	6 127.4
Deposits from customers	16	-	-	-	-	2 181.7	-	2 181.7
Subordinated debt	18	-	-	-	-	684.8	-	684.8
		-	-	-	-	<b>8 993.9</b>	<b>-</b>	<b>8 993.9</b>
Other non-financial liabilities		-	-	-	-	-	275.4	275.4
<b>Total liabilities</b>		<b>9 321.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8 993.9</b>	<b>275.4</b>	<b>18 590.3</b>

	Level 1 \$m	Level 2 \$m	Level 3 \$m	Other <sup>2</sup> \$m	Total fair value \$m
<b>31 December 2014</b>					
<b>Financial assets measured at fair value</b>					
Derivative assets	1 015.3	7 167.2	43.1	-	8 225.6
Trading assets	1 210.3	2 637.8	277.0	-	4 125.1
Financial investments	-	-	16.8	-	16.8
Pledged assets	1 056.5	-	-	-	1 056.5
Assets held for sale to group companies	-	-	-	-	-
	<b>3 282.1</b>	<b>9 805.0</b>	<b>336.9</b>	<b>-</b>	<b>13 424.0</b>
<b>Financial assets carried at amortised cost</b>					
Balances with central banks	-	-	-	1 432.9	1 432.9
Assets held for sale to group companies	-	-	-	-	-
Loans and advances to banks	-	1 271.8	164.2	1 267.3	2 703.3
Loans and advances to customers	-	1 468.9	295.9	-	1 764.8
	<b>-</b>	<b>2 740.7</b>	<b>460.1</b>	<b>2 700.2</b>	<b>5 901.0</b>
<b>Financial liabilities measured at fair value</b>					
Derivative liabilities	914.3	7 088.1	164.4	-	8 166.8
Trading liabilities	116.3	602.6	435.3	-	1 154.2
Deposits from customers	-	-	-	-	-
	<b>1 030.6</b>	<b>7 690.7</b>	<b>599.7</b>	<b>-</b>	<b>9 321.0</b>
<b>Financial liabilities carried at amortised cost</b>					
Deposits from banks	-	6.0	5 037.9	1 089.5	6 133.4
Deposits from customers	-	19.4	2 161.6	-	2 181.0
Subordinated debt	-	708.3	-	-	708.3
	<b>-</b>	<b>733.7</b>	<b>7 199.5</b>	<b>1 089.5</b>	<b>9 022.7</b>

There were no significant transfers between level 1 and level 2 in the current year.

<sup>1</sup> Includes derivative assets and liabilities held for hedging. Refer to note 4.4.

<sup>2</sup> Represents cash and cash equivalents.

## Notes to the annual financial statements *continued*

20 Classification of assets and liabilities continued

	Note	Held-for-trading \$m	Designated at fair value \$m	Loans and receivables \$m	Available -for-sale assets \$m	Other amortised cost \$m	Other non- financial assets \$m	Total carrying amount \$m
<b>31 December 2013</b>								
<b>Financial assets measured at fair value</b>								
Derivative assets	4	4 071.1	-	-	-	-	-	4 071.1
Trading assets	5	5 846.6	-	-	-	-	-	5 846.6
Financial investments	6	-	-	-	2.8	-	-	2.8
Pledged assets	7	623.3	-	-	-	-	-	623.3
Assets held for sale to group companies	8	14.5	27.0	-	-	-	-	41.5
		10 555.5	27.0	-	2.8	-	-	10 585.3
<b>Financial assets carried at amortised cost</b>								
Balances with central banks	3	-	-	1 343.8	-	-	-	1 343.8
Assets held for sale to group companies	8	-	-	440.8	-	-	-	440.8
Loans and advances to banks	9	-	-	3 013.9	-	-	-	3 013.9
Loans and advances to customers	9	-	-	2 764.5	-	-	-	2 764.5
		-	-	7 563.0	-	-	-	7 563.0
Other non-financial assets		-	-	-	-	-	430.7	430.7
<b>Total assets</b>		10 555.5	27.0	7 563.0	2.8	-	430.7	18 579.0
<b>Financial liabilities measured at fair value</b>								
Derivative liabilities	4	4 049.8	-	-	-	-	-	4 049.8
Trading liabilities	15	1 713.0	-	-	-	-	-	1 713.0
Deposits from customers	16	-	28.1	-	-	-	-	28.1
		5 762.8	28.1	-	-	-	-	5 790.9
<b>Financial liabilities carried at amortised cost</b>								
Deposits from banks	16	-	-	-	-	7 596.4	-	7 596.4
Deposits from customers	16	-	-	-	-	2 605.8	-	2 605.8
Subordinated debt	18	-	-	-	-	709.8	-	709.8
		-	-	-	-	10 912.0	-	10 912.0
Other non-financial liabilities		-	-	-	-	-	487.6	487.6
<b>Total liabilities</b>		5 762.8	28.1	-	-	10 912.0	487.6	17 190.5

	Level 1 \$m	Level 2 \$m	Level 3 \$m	Other \$m	Total fair value \$m
<b>31 December 2013</b>					
<b>Financial assets measured at fair value</b>					
Derivative assets	636.4	3 311.8	122.9	-	4 071.1
Trading assets	1 186.2	4 222.4	438.0	-	5 846.6
Financial investments	-	2.3	0.5	-	2.8
Pledged assets	564.8	58.5	-	-	623.3
Assets held for sale to group companies	0.7	0.2	40.6	-	41.5
	2 388.1	7 595.2	602.0	-	10 585.3
<b>Financial assets carried at amortised cost</b>					
Balances with central banks	-	-	-	1 343.8	1 343.8
Assets held for sale to group companies	-	-	433.5	7.3	440.8
Loans and advances to banks	-	1 961.7	169.9	887.6	3 019.2
Loans and advances to customers	-	1 570.1	1 194.9	-	2 765.0
	-	3 531.8	1 798.3	2 238.7	7 568.8
<b>Financial liabilities measured at fair value</b>					
Derivative liabilities	571.8	3 277.0	201.0	-	4 049.8
Trading liabilities	201.3	950.7	561.0	-	1 713.0
Deposits from customers	-	28.1	-	-	28.1
	773.1	4 255.8	762.0	-	5 790.9
<b>Financial liabilities carried at amortised cost</b>					
Deposits from banks	-	426.9	5 458.8	1 711.0	7 596.7
Deposits from customers	-	253.0	2 353.1	-	2 606.1
Subordinated debt	-	742.1	-	-	742.1
	-	1 422.0	7 811.9	1 711.0	10 944.9

## Notes to the annual financial statements *continued*

### 21 Financial instruments measured at fair value

#### 21.1 Valuation techniques used in determining the fair value of level 2 and level 3 instruments

The following table sets out the group's principal valuation techniques used in determining the fair value of its financial assets and financial liabilities that are classified within levels 2 and 3.

	Valuation basis	Main assumptions	Level 2		Level 3	
			2014 \$m	2013 \$m	2014 \$m	2013 \$m
Net derivative instruments	Discounted cash flow model (DCF)	Discount rate	121.7	41.6	(125.4)	(78.8)
	Black Scholes model	Risk-free rate, volatility rate	(42.6)	(6.8)	4.1	0.7
Trading assets	DCF	Discount rate	79.1	34.8	(121.3)	(78.1)
	Other	Exchange price difference	2 633.3	4 193.6	277.0	438.0
Financial investments	DCF	Discount rate, liquidity discount rate	4.5	28.8	-	-
	Other	Net asset value	2 637.8	4 222.4	277.0	438.0
Pledged assets	DCF	Discount rate, liquidity discount rate	-	2.3	-	0.1
	Other	Net asset value	-	-	16.8	0.4
Assets held for sale to group companies	DCF	Discount rate, liquidity discount rate	-	2.3	16.8	0.5
	Other	Net asset value	-	58.5	-	-
Trading liabilities	DCF	Discount rate	-	0.2	-	17.7
	Other	Net asset value	-	-	-	22.9
Deposits from customers	DCF	Discount rate	-	0.2	-	40.6
	DCF	Discount rate	(602.6)	(950.7)	(435.3)	(561.0)
			-	(28.1)	-	-
			2 114.3	3 339.4	(262.8)	(160.0)

21 Financial instruments measured at fair value continued

**21.2 Reconciliation of level 3 financial instruments**

<b>2014 Group<sup>1</sup></b>	<b>Net derivative instruments \$m</b>	<b>Trading assets \$m</b>	<b>Financial investments \$m</b>	<b>Assets held for sale \$m</b>	<b>Loans and advances to customers \$m</b>	<b>Trading liabilities \$m</b>	<b>Total \$m</b>
Balance at beginning of the year	(78.1)	438.0	0.5	40.6	-	(561.0)	(160.0)
Total (losses) / gains included in trading revenue	(50.0)	9.5	(8.1)	(11.2)	-	(50.1)	(109.9)
- Realised	8.9	(3.2)	(0.8)	(11.2)	-	(10.6)	(16.9)
- Unrealised	(58.9)	12.7	(7.3)	-	-	(39.5)	(93.0)
Loss included in OCI	-	-	(0.2)	-	-	-	(0.2)
Purchases and issues	54.0	48.7	23.0	-	-	(13.0)	112.7
Sales and settlements	-	(198.1)	(0.6)	(29.4)	-	141.7	(86.4)
Transfers into level 3 <sup>2</sup>	-	31.1	2.2	-	-	(5.1)	28.2
Transfers out of level 3 <sup>3</sup>	(47.2)	(52.2)	-	-	-	52.2	(47.2)
<b>Balance at end of the year</b>	<b>(121.3)</b>	<b>277.0</b>	<b>16.8</b>	<b>-</b>	<b>-</b>	<b>(435.3)</b>	<b>(262.8)</b>

<b>2013 Group<sup>1</sup></b>	<b>Net derivative instruments \$m</b>	<b>Trading assets \$m</b>	<b>Financial investments \$m</b>	<b>Assets held for sale \$m</b>	<b>Loans and advances to customers \$m</b>	<b>Trading liabilities \$m</b>	<b>Total \$m</b>
Balance at beginning of the year	19.6	710.9	29.3	-	22.5	(592.3)	190.0
Reclassified to held for sale	(13.1)	(4.1)	(28.7)	68.4	(22.5)	-	-
Total (losses) / gains included in trading revenue	(91.1)	(49.9)	-	2.3	1.8	33.4	(103.5)
- Realised	(168.5)	(69.9)	-	7.3	1.8	73.5	(155.8)
- Unrealised	77.4	20.0	-	(5.0)	-	(40.1)	52.3
Loss included in OCI	-	-	(0.1)	-	-	-	(0.1)
Purchases and issues	54.8	95.2	-	-	-	(86.4)	63.6
Sales and settlements	(48.3)	(314.1)	-	(27.9)	(0.6)	128.9	(262.0)
Transfers into level 3 <sup>2</sup>	-	-	-	-	-	(44.6)	(44.6)
Transfers out of level 3 <sup>3</sup>	-	-	-	(2.2)	-	-	(2.2)
Foreign exchange movements	-	-	-	-	(1.2)	-	(1.2)
<b>Balance at end of the year</b>	<b>(78.1)</b>	<b>438.0</b>	<b>0.5</b>	<b>40.6</b>	<b>-</b>	<b>(561.0)</b>	<b>(160.0)</b>

<sup>1</sup> There are no material differences between group and company.<sup>2</sup> The inputs of certain valuation models (e.g. credit curve) became unobservable and consequently the fair values were transferred into level 3.<sup>3</sup> The inputs of certain valuation models became observable and consequently the fair values were transferred out of level 3.



## Notes to the annual financial statements *continued*

21 Financial instruments measured at fair value continued

### 21.3 Sensitivity of level 3 financial assets and liabilities

The fair value of level 3 financial instruments is determined using valuation techniques which incorporate assumptions based on unobservable inputs and are subject to management's judgement. Although the group believes that its estimates of fair values are appropriate, changing one or more of these assumptions to reasonably possible alternative values could impact the fair value of the financial instruments. The table below indicates the effect that a change of unobservable inputs would have on profit or loss at the reporting date.

Group <sup>1</sup>	Valuation basis	Main assumptions	Variance in input <sup>2</sup>	Effect recorded in profit or loss			
				2014		2013	
				Favourable \$m	(Adverse) \$m	Favourable \$m	(Adverse) \$m
Net derivative instruments	DCF	Discount rate	(1%) - 1%	<b>4.7</b>	<b>(4.7)</b>	6.8	(6.8)
	Black Scholes model	Risk-free rate, volatility rate	(1%) - 1%	<b>0.1</b>	<b>(0.1)</b>	0.1	(0.1)
Trading assets	DCF	Discount rate	(1%) - 1%	<b>6.3</b>	<b>(6.3)</b>	18.7	(18.7)
Financial investments	Other	Net asset value	(1%) - 1%	<b>0.1</b>	<b>(0.1)</b>	-	-
Assets held for sale	DCF	Discount rate	(1%) - 1%	-	-	0.2	(0.2)
Trading liabilities	DCF	Discount rate	(1%) - 1%	<b>6.6</b>	<b>(6.6)</b>	5.9	(5.9)

<sup>1</sup> There is not a material difference between group and company.

<sup>2</sup> Indicates the change in unobservable input.

Level 3 instruments contain sensitivities to both observable and non-observable parameters. The table above measures the sensitivity to non-observable parameters only. These positions are risk managed using various instruments of which the associated gains or losses are not reflected in the table above.

## 22 Reclassification of financial assets

### Amounts reclassified from held-for-trading to loans and receivables at amortised cost

Following the amendments to IAS 39 and IFRS 7 'Reclassification of Financial Assets', the group reclassified assets from held-for-trading to loans and receivables for which there was a clear change of intent to hold the assets for the foreseeable future rather than to exit or trade in the short-term. The group did not reclassify any such assets during the current year.

	2014 \$m	2013 \$m
Carrying value of reclassified financial assets at end of the year	4.4	24.2
Fair value of reclassified financial assets at end of the year	4.4	20.7
If the reclassification had not been made, the profit and loss would have included an unrealised fair value loss of US\$1.1 million (2013: unrealised fair value gain of US\$3.8 million).		
The table below sets out the amounts actually recognised in profit or loss:		
<b>Period after reclassification</b>		
Net interest income / (expense)	2.2	(0.4)
Credit (impairment) / recovery	(7.5)	0.6
<b>Net (expense) / income</b>	<b>(5.3)</b>	0.2

The loans in the portfolio are assessed for credit impairments in terms of the credit policy set out in note 33.

## 23 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle the asset and the liability on a net basis, or to realise the asset and settle the liability simultaneously. Certain derivative assets and liabilities met this criteria and US\$3 956.7 million was offset in the current year (2013: US\$1 616.8 million).

The group also receives and places collateral in the form of cash and marketable securities in respect of derivative transactions, sale and repurchase agreements, and reverse sale and repurchase agreements. Such collateral is subject to the standard industry terms of ISDA credit support annex. This means that securities received or given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty's failure to post collateral. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is due or payable in settlement of all transactions.

The disclosure set out in the tables on the following page reflects financial assets and liabilities that have been offset in the balance sheet in accordance with IAS 32 as well as financial instruments that are subject to enforceable master netting arrangements or similar agreements, irrespective of whether they have been offset in the balance sheet. There are no measurement differences in the assets and liabilities presented on page 68.

## Notes to the annual financial statements *continued*

23 Offsetting of financial assets and financial liabilities continued

Financial assets and liabilities subject to offsetting, enforceable master netting arrangements and similar agreements	Gross \$m	Amounts offset in the balance sheet \$m	Net amounts included in the balance sheet \$m	Amounts that could be offset in the event of counterparty default <sup>1</sup>		Net amount \$m
				Financial instruments \$m	Cash collateral received / pledged \$m	
<b>2014</b>						
<b>Assets in scope</b>						
Derivative assets	12 182.3	(3 956.7)	8 225.6	(5 710.3)	(733.5)	1 781.8
Commodity reverse repurchase agreements	535.9	-	535.9	(491.1)	(36.7)	8.1
Loans granted under resale agreements - Banks	1 347.9	-	1 347.9	(1 313.4)	(34.5)	-
Loans granted under resale agreements - Customers	799.3	-	799.3	(799.3)	-	-
Total financial assets in scope	14 865.4	(3 956.7)	10 908.7	(8 314.1)	(804.7)	1 789.9
<b>Liabilities in scope</b>						
Derivative liabilities	12 123.5	(3 956.7)	8 166.8	(5 710.3)	(1 105.2)	1 351.3
Commodity repurchase agreements	-	-	-	-	-	-
Repurchase agreements - Deposits from banks	5.1	-	5.1	-	(5.1)	-
Repurchase agreements - Deposits from customers	19.4	-	19.4	(19.2)	(0.2)	-
Total financial liabilities in scope	12 148.0	(3 956.7)	8 191.3	(5 729.5)	(1 110.5)	1 351.3

<sup>1</sup> Represents netting arrangements that can be applied in the event of default, together with collateral held against exposures.

Reconciliation of net amounts included in the balance sheet:	Note	Amounts disclosed in the notes \$m
<b>2014</b>		
Derivative assets	4	8 225.6
Commodity reverse repurchase agreements	5	535.9
Loans granted under resale agreements - Banks	9	1 347.9
Loans granted under resale agreements - Customers	9	799.3
Derivative liabilities	4	8 166.8
Commodity repurchase agreements	15	-
Repurchase agreements - Deposits from banks	16	5.1
Repurchase agreements - Deposits from customers	16	19.4

## 23 Offsetting of financial assets and financial liabilities continued

Financial assets and liabilities subject to offsetting, enforceable master netting arrangements and similar agreements	Gross \$m	Amounts offset in the balance sheet \$m	Net amounts presented in the balance sheet \$m	Amounts that could be offset in the event of counterparty default <sup>1</sup>		Net amount \$m
				Financial instruments \$m	Cash collateral received / pledged \$m	
2013						
<b>Assets in scope</b>						
Derivative assets	5 700.2	(1 616.8)	4 083.4	(2 817.3)	(291.1)	975.0
Commodity reverse repurchase agreements	1 448.3	-	1 448.3	(1 448.3)	-	-
Loans granted under resale agreements - Banks	1 956.7	-	1 956.7	(1 882.2)	(35.6)	38.9
Loans granted under resale agreements - Customers	1 569.6	-	1 569.6	(1 552.5)	(8.5)	8.6
<b>Total financial assets in scope</b>	<b>10 674.8</b>	<b>(1 616.8)</b>	<b>9 058.0</b>	<b>(7 700.3)</b>	<b>(335.2)</b>	<b>1 022.5</b>
<b>Liabilities in scope</b>						
Derivative liabilities	5 666.6	(1 616.8)	4 049.8	(2 817.3)	(288.8)	943.7
Commodity repurchase agreements	36.3	-	36.3	(36.3)	-	-
Repurchase agreements - Deposits from banks	426.9	-	426.9	(351.2)	(32.6)	43.1
Repurchase agreements - Deposits from customers	253.0	-	253.0	(240.9)	(8.2)	3.9
<b>Total financial liabilities in scope</b>	<b>6 382.8</b>	<b>(1 616.8)</b>	<b>4 766.0</b>	<b>(3 445.7)</b>	<b>(329.6)</b>	<b>990.7</b>

<sup>1</sup> Represents netting arrangements that can be applied in the event of default, together with collateral held against exposures.

Reconciliation of net amounts included in the balance sheet:	Note	Amounts disclosed in the notes \$m	Amounts reclassified as held for sale \$m	Amounts disclosed in table above \$m
Derivative assets	4	4 071.1	12.3	4 083.4
Commodity reverse repurchase agreements	5	1 448.3	-	1 448.3
Loans granted under resale agreements - Banks	9	1 956.7	-	1 956.7
Loans granted under resale agreements - Customers	9	1 569.6	-	1 569.6
Derivative liabilities	4	4 049.8	-	4 049.8
Commodity repurchase agreements	15	36.3	-	36.3
Repurchase agreements - Deposits from banks	16	426.9	-	426.9
Repurchase agreements - Deposits from customers	16	253.0	-	253.0

## Notes to the annual financial statements *continued*

	2014 \$m	2013 \$m
<b>24 Ordinary share capital</b>		
<b>Issued and fully paid</b>		
'A' ordinary shares of US\$1 each (2013: 2) <sup>1</sup>	-	-
1 083 458 351 ordinary shares of US\$1 each (2013: 1 083 408 349) <sup>1,3</sup>	<b>1 083.5</b>	1 083.4
Ordinary shares of £1 each (2013: 50 000) <sup>2</sup>	-	0.1
	<b>1 083.5</b>	1 083.5

	2014 Number	2013 Number
<b>Reconciliation of ordinary shares issued</b>		
Shares in issue at beginning of the year	<b>1 083 458 351</b>	1 083 458 351
- Shares with par value of £1 each	<b>50 000</b>	50 000
- Shares with par value of US\$1 each	<b>1 083 408 351</b>	1 083 408 351
Conversion of shares <sup>2</sup>	-	-
- Shares with par value of £1 each	<b>(50 000)</b>	-
- Shares with par value of US\$1 each	<b>50 000</b>	-
Shares in issue at end of the year	<b>1 083 458 351</b>	1 083 458 351
- Shares with par value of £1 each	-	50 000
- Shares with par value of US\$1 each	<b>1 083 458 351</b>	1 083 408 351

<sup>1</sup> The 2 'A' shares were converted to ordinary shares during the course of the year.

<sup>2</sup> The 50 000 £1 shares were converted to 50 000 US\$1 shares in 2014.

<sup>3</sup> On 29 January 2015, the company issued an additional 2 ordinary shares of US\$1 each at a share premium of US\$150 million per share.

The rights of the ordinary shares and the 'A' ordinary shares were identical with regard to voting rights and amounts receivable upon winding up. The 'A' ordinary shares carried a preferential right to dividends, the extent of which may be determined by the directors at their complete discretion.

In line with the change in the Companies Act 2006, the company's articles have been amended to cancel the existing authorised share capital. The directors are generally and unconditionally authorised at any time during a period of five years to allot or to grant any rights to subscribe for or to convert any security into shares up to an aggregate nominal amount of US\$150 million.

	2014 \$m	2013 \$m
<b>25 Contingent liabilities and commitments</b>		
<b>25.1 Contingent liabilities</b>		
Guarantees	<b>4.7</b>	41.3
Letters of credit	-	362.4
	<b>4.7</b>	403.7

Loan commitments that are irrevocable over the life of the facility or revocable only in response to material adverse changes are included in the risk management section in note 33.4.

## 25 Contingent liabilities and commitments continued

	2014 \$m	2013 \$m
<b>25.2 Operating lease commitments</b>		
The future minimum payments under non-cancellable operating leases are as follows:		
<b>Properties</b>		
Within 1 year	12.8	13.5
After 1 year but within 5 years	40.8	44.7
After 5 years	46.7	58.2
	<b>100.3</b>	116.4

**25.3 Legal proceedings**

From time to time, the group is involved in litigation or receives claims arising from the conduct of its business which can require the group to engage in legal and regulatory proceedings in order to enforce contractual rights.

The group is in receipt of a claim from a former borrower under certain long-term non-performing loan facilities for alleged overpayments of fees, interest and default interest. The facilities were repaid in September 2012. The amount of the claim has not been quantified by the claimant, but would appear to be in the region of US\$5.0 million to US\$50.0 million. The group believes it has robust defences to the claim asserted against it and intends to defend itself vigorously.

In late November 2014, the group was advised that a purported class action lawsuit had been filed against it and three other institutions in the Southern District of New York for unquantified damages arising as a result of an alleged conspiracy to manipulate and rig the global benchmarks for physical platinum and palladium prices, as well as the prices of platinum and palladium based financial derivative products.

From time to time, the group is the subject of various regulatory reviews, requests for information and investigations by various governmental and regulatory bodies related to the group's business operations. The group is co-operating with an ongoing investigation in relation to an historic DCM transaction.

Whilst recognising the inherent difficulty of predicting the outcome of legal and regulatory proceedings, management believe, based upon current knowledge and after consulting with legal counsel, that these matters should not have a material adverse effect on the consolidated financial position.

	2014 \$m	2013 \$m
<b>26 Supplementary income statement information</b>		
<b>26.1 Interest income<sup>1</sup></b>		
Interest on loans and advances and short-term funds	61.5	84.9
	<b>61.5</b>	84.9
<b>Comprising:</b>		
Continuing operations	50.7	68.3
Discontinued operations	10.8	16.6
	<b>61.5</b>	84.9
<b>Included above are the following amounts received from related parties:</b>		
Group undertakings - fellow subsidiaries	1.7	4.1

<sup>1</sup> All interest income reported above relates to financial assets not carried at fair value through profit or loss.

## Notes to the annual financial statements *continued*

26 Supplementary income statement information continued

	2014 \$m	2013 \$m
<b>26.2 Interest expense<sup>1</sup></b>		
Subordinated debt	38.1	47.9
Other interest-bearing liabilities	31.2	43.7
	<b>69.3</b>	91.6
<b>Comprising:</b>		
Continuing operations	45.2	67.7
Discontinued operations	24.1	23.9
	<b>69.3</b>	91.6
<b>Included above are the following amounts paid to related parties:</b>		
Group undertakings - fellow subsidiaries	30.2	49.9
<sup>1</sup> All interest expense reported above relates to financial liabilities not carried at fair value through profit or loss.		
<b>26.3 Non-interest revenue</b>		
Net fees, commission and revenue sharing arrangements <sup>2</sup>	182.6	183.3
Trading revenue	149.1	238.9
- Commodities	132.1	188.0
- Debt securities	53.6	42.6
- Equities	(18.7)	1.4
- Foreign exchange	(17.9)	6.9
Valuation loss on commodity reverse repurchase agreements (note 26.4)	(147.1)	-
Other revenue	(1.5)	(0.3)
- Net fair value losses on unlisted equities	(2.4)	(0.6)
- Gain on acquisition of subsidiaries	0.5	-
- Gain on disposal of assets to SBG companies	0.4	0.3
	<b>183.1</b>	421.9
<b>Comprising:</b>		
Continuing operations	(19.2)	216.1
Discontinued operations	202.3	205.8
	<b>183.1</b>	421.9

<sup>2</sup> Revenue sharing arrangements include receipts of US\$224.1 million (2013: US\$267.1 million) and payments of US\$48.3 million (2013: US\$99.1 million), all to and from SBG companies.

26 Supplementary income statement information continued

**26.3 Non-interest revenue continued**

	2014 \$m	2013 \$m
<b>Interest and dividend income included in trading revenue</b>		
Net interest income	76.3	109.0
	<b>76.3</b>	109.0
<b>Included in net fee and commissions are the following amounts with related parties:</b>		
Group undertakings - fellow subsidiaries	173.6	167.3

**26.4 Valuation loss on commodity reverse repurchase agreements**

The group recognised a valuation loss on a series of commodity financing arrangements, otherwise referred to as commodity reverse repurchase agreements (repos). There is emerging evidence that the financing arrangements were impacted by fraudulent activities in respect of physical aluminium held as collateral in bonded warehouses in Shandong Province, China. The group has commenced investigations and legal proceedings against several parties with respect to its rights to the physical aluminium and have lodged claims under the relevant insurance policies. The exposure on the group's balance sheet in respect of the repos is US\$167.1 million, against which the group has recognised a valuation adjustment of US\$147.1 million, representing management's best estimate of the risk adjustment required in determining the fair value of the net exposure. In determining the valuation estimate, recognition has been given to the group's documented claim to metal holdings but no value has been attributed to the insurance proceedings that are underway. As part of the legal proceedings which seek to recover the exposure, the group is required by Chinese law to provide security to the court in the form of cash placements amounting to US\$41.6 million. This security is included in the total of pledged assets and cash margin placements of US\$2 633.5 million disclosed in note 7.2.

	2014 \$m	2013 \$m
<b>26.5 Credit impairment charges</b>		
Specific impairments raised (note 9.2)	(7.5)	(6.3)
Portfolio impairments released (note 9.2)	3.0	-
Net credit impairment charges in continuing operations	(4.5)	(6.3)

	2014 \$m	2013 \$m
<b>26.6 Staff costs</b>		
Salaries and allowances	235.8	209.8
Other direct staff costs	22.2	18.3
Long-term incentive schemes	49.9	45.5
Retirement benefit costs	11.6	11.3
	<b>319.5</b>	284.9
<b>Comprising:</b>		
Continuing operations	176.4	136.8
Discontinued operations	143.1	148.1
	<b>319.5</b>	284.9



## Notes to the annual financial statements *continued*

26 Supplementary income statement information continued

	2014 \$m	2013 \$m
<b>26.7 Other operating expenses</b>		
Amortisation of intangible assets (note 13)	12.9	15.6
Impairment of intangible assets (note 13)	7.7	-
Auditors' remuneration	2.3	2.0
- Audit of Standard Bank Plc company	1.5	1.2
- Audit of subsidiaries	0.2	0.2
- Audit related assurance services	0.4	0.3
- All other services	0.2	0.3
Depreciation (note 14.2)	8.7	8.5
Computer equipment	3.2	2.9
Office equipment	0.4	0.4
Furniture and fittings	5.1	5.2
Operating lease charges - Properties	16.6	12.0
Information technology and communication	42.3	28.8
Premises	12.7	7.3
Other expenses	90.0	77.8
	<b>193.2</b>	<b>152.0</b>
<b>Comprising:</b>		
Continuing operations	135.9	103.1
Discontinued operations	57.3	48.9
	<b>193.2</b>	<b>152.0</b>
<b>26.8 Indirect taxation</b>		
Value added tax	3.3	6.1
	<b>3.3</b>	<b>6.1</b>
<b>Comprising:</b>		
Continuing operations	3.0	6.1
Discontinued operations	0.3	-
	<b>3.3</b>	<b>6.1</b>

26 Supplementary income statement information continued

## 26.9 Long-term incentive schemes

### 26.9.1 Quanto stock unit plan

Since 2007, the group has operated a deferred incentive arrangement in the form of the quanto stock unit plan. Qualifying employees, with an incentive award above a set threshold are awarded quanto stock units denominated in US\$ for nil consideration, the value of which moves in parallel to the change in price of the SBG shares listed on the Johannesburg Stock Exchange. The cost of the award is accrued over the vesting period (generally three years), normally commencing the year in which these are awarded and communicated to employees. Awards prior to 2011 can be exercised within 10 years, 2011 awards can be exercised within the longest vesting period and awards after 2011 will be exercised on vesting. Units granted since 1 January 2012 do not allow for incremental payments to employees in service for 4 years. A description of the underlying accounting principles is disclosed in accounting policy 14 'Long-term incentive schemes'.

The provision in respect of liabilities under the scheme amounts to US\$47.4 million as at 31 December 2014 (2013: US\$95.3 million), and the charge for the year is US\$49.6 million (2013: US\$44.6 million). The change in liability due to the change in the SBG share price is hedged through the use of equity options designated as a cash flow hedge.

	<b>2014</b>	2013
	<b>Units</b>	Units
Units outstanding at beginning of the year	<b>794 889</b>	1 038 766
Granted	<b>317 583</b>	349 269
Transferred in	<b>62 191</b>	1 127
Transfers out	<b>(306 074)</b>	-
Exercised	<b>(498 759)</b>	(492 533)
Leavers / lapses	<b>(41 149)</b>	(101 740)
<b>Units outstanding at end of the year</b>	<b>328 681</b>	794 889
Of which relates to key management	<b>104 748</b>	106 741

# Notes to the annual financial statements *continued*

26 Supplementary income statement information continued

## 26.9 Long-term incentive schemes continued

### 26.9.1 Quanto stock unit plan continued

The following quanto stock units granted to employees had not been exercised at 31 December:

Expiry year <sup>1</sup>	2014 Units	2013 Units
2014	-	40 393
2015	<b>22 864</b>	183 310
2016	<b>82 287</b>	256 103
2017	<b>88 229</b>	241 443
2018	<b>135 301</b>	7 050
2019	-	9 353
2020	-	57 237
	<b>328 681</b>	794 889

<sup>1</sup> The units vest at various intervals between the reporting date and the expiry period.

The unrecognised compensation cost related to the unvested quanto awards amount to US\$24.3 million (2013: US\$64.6 million). This represents the accumulated amount deferred on awards issued and approved. The vesting of these awards is expected to occur as follows:

	2014 \$m	2013 \$m
Year ending 31 December 2014	-	41.6
Year ending 31 December 2015	<b>16.5</b>	17.1
Year ending 31 December 2016	<b>6.1</b>	5.3
Year ending 31 December 2017	<b>1.6</b>	0.6
Year ending 31 December 2018	<b>0.1</b>	-
	<b>24.3</b>	64.6

Quanto stock units of US\$11.1 million have been approved for issue in March 2015. These awards will have four vesting periods: 6 months, 12 months, 24 months and 36 months.

### 26.9.2 SBG equity scheme

Certain employees are granted share options under the SBG equity-settled share-based scheme. The outstanding award value under the SBG share scheme amounts to US\$9.4 million (2013: US\$9.0 million), and the amount charged for the year is US\$0.3 million (2013: US\$0.9 million).

	2014 Units	2013 Units
Options outstanding at beginning of the year	<b>1 604 625</b>	2 319 663
Transfers in	<b>9 400</b>	14 137
Transfers out	<b>(537 525)</b>	-
Exercised	<b>(455 948)</b>	(627 975)
Leavers / lapses	<b>(128 400)</b>	(101 200)
<b>Options outstanding at end of the year</b>	<b>492 152</b>	1 604 625
Of which relates to key management	<b>226 876</b>	219 450

Share options were exercised regularly throughout the year, other than during closed periods. The average share price for the year was ZAR135.74

26 Supplementary income statement information continued

**26.9 Long-term incentive schemes continued****26.9.2 SBG equity scheme continued**

The following options granted to employees had not been exercised at 31 December:

Options expiry period	Option price range per share (ZAR)	2014 Units	2013 Units
Year to December 2015	60.35 - 65.50	-	25 000
Year to December 2016	79.50 - 81.00	46 500	189 500
Year to December 2017	92.05 - 107.91	58 850	212 125
Year to December 2018	89.00 - 92.00	77 000	260 200
Year to December 2019	62.39 - 65.00	116 050	370 900
Year to December 2020	111.94	90 626	209 400
Year to December 2021	98.80	103 126	337 500
		<b>492 152</b>	1 604 625

**26.10 Directors' emoluments**

	2014 \$m	2013 \$m
<b>Executive directors<sup>1,2</sup></b>		
Emoluments of directors in respect of services rendered		
Emoluments	1.8	2.2
Proceeds from exercise of share-based incentives	1.5	2.0
Pension contribution	0.1	0.1
Highest paid director		
Emoluments	0.7	1.1
Proceeds from exercise of share-based incentives	1.2	1.6

<sup>1</sup> Compensation relates to services rendered to SB Plc.<sup>2</sup> The number of directors for whom pension contributions were paid was 3 during the year and 2 at year end.

	2014 Units	2013 Units
<b>Long-term benefits under the quanto stock unit plan</b>		
Number of units brought forward	31 512	49 270
Issued during the year	22 017	18 187
New directors existing units	33 610	11 703
Leavers	(23 548)	(27 119)
Exercised	(22 508)	(20 529)
<b>As at 31 December</b>	<b>41 083</b>	31 512
<b>Long-term benefits under the SBG equity-settled share-based scheme</b>		
Number of options brought forward	170 050	310 650
Issued during the year	55 200	-
New directors existing units	143 750	41 250
Leavers	(120 200)	(178 150)
Exercised	(80 674)	(3 700)
<b>As at 31 December</b>	<b>168 126</b>	170 050

# Notes to the annual financial statements *continued*

26 Supplementary income statement information continued

## 26.11 Company profits

As permitted by section 408 of the Companies Act 2006, the company's statement of comprehensive income has not been presented. The company loss of US\$349.8 million (2013: US\$10.8 million loss) has been included in the consolidated income statement.

## 26.12 Dividends

No dividends were declared in 2014 (2013: nil).

	2014 \$m	2013 \$m
<b>27 Income tax charge</b>		
<b>Current year tax (charge) / credit</b>	<b>(1.3)</b>	(4.4)
- UK deferred tax	-	(1.2)
Origination and reversal of temporary differences	-	1.6
Impact of change in tax rate	-	(2.8)
- Overseas tax	<b>(1.0)</b>	(5.1)
- Overseas deferred tax	<b>(0.3)</b>	1.9
<b>Prior years</b>	-	(0.3)
- Overseas tax	-	(0.3)
<b>Total tax charge</b>	<b>(1.3)</b>	(4.7)
<b>Comprising:</b>		
Continuing operations	<b>(4.3)</b>	(4.2)
Discontinued operations (note 1)	<b>3.0</b>	(0.5)
	<b>(1.3)</b>	(4.7)

## UK tax rate reconciliation

The UK corporation tax rate for 2014 was 21.5% (2013: 23.25%). A further reduction in the tax rate to 20% with effect from 1 April 2015 has been enacted. The group applied 20% to all UK temporary differences expected to reverse after 1 April 2015.

The differences between the blended rate and effective rate are explained as follows.

	2014 \$m	2013 \$m
<b>(Loss) / profit before taxation</b>		
Continuing operations	<b>(333.5)</b>	(35.6)
Discontinued operations (note 1)	<b>(9.8)</b>	28.2
	<b>(343.3)</b>	(7.4)
Tax credit at the standard rate of 21.5% (2013: 23.25%)	<b>73.8</b>	1.7
<b>Effects of:</b>		
Adjustment to tax in respect of prior years	-	(0.3)
Temporary differences previously not recognised	-	0.3
Different tax rates in other countries	<b>(0.2)</b>	(0.1)
Non-deductible expenses	<b>(3.5)</b>	(2.3)
Re-measurement of deferred tax (impact of change in tax rate)	-	(2.8)
Overseas withholding tax	<b>(2.9)</b>	(1.2)
Disposal of excluded business	<b>3.2</b>	-
Tax losses for which no deferred tax asset was recognised	<b>(71.7)</b>	-
<b>Tax charge included in the income statement</b>	<b>(1.3)</b>	(4.7)
<b>Effective tax rate</b>	<b>(0.4%)</b>	(63.5%)

## 28 Discontinued operations

On 8 November 2013, SBG announced its intention to sell a majority interest in Standard Bank Plc. On 29 January 2014, SBG and ICBC entered into a sale and purchase agreement whereby ICBC agreed to acquire 60% of Standard Bank Plc. Investment Banking, Transactional Products and Services, Principal Investment Management and the Service Unit businesses, were specifically excluded from the transaction and these assets were classified as a disposal group held for sale. On 31 December 2014 the remaining assets included in the disposal group were transferred to SBG companies. The operating result of the discontinued operations is disclosed in note 1. The discontinued business units contributed US\$16.5 million (2013: US\$54.7 million) to the group's net operating cash flows.

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>29 Notes to the cash flow statement</b>				
<b>29.1 Decrease in income-earning assets</b>				
Trading assets	1 721.5	1 001.5	1 719.0	931.8
Pledged assets	(433.2)	(119.6)	(433.2)	(119.6)
Assets held for sale to group companies	484.6	(484.5)	482.9	(482.9)
Financial investments	(14.2)	33.9	(14.2)	54.0
Loans and advances	1 686.3	307.4	1 705.3	288.2
Other assets	143.1	52.2	99.1	13.7
	<b>3 588.1</b>	<b>790.9</b>	<b>3 558.9</b>	<b>685.2</b>
<b>29.2 Decrease in deposits and other liabilities</b>				
Net derivative instruments	(68.5)	(441.3)	(64.9)	(423.1)
Trading liabilities	(558.8)	(561.3)	(558.8)	(561.3)
Deposits and current accounts	(1 918.6)	(168.9)	(1 918.5)	(174.2)
Other liabilities	(271.8)	(289.4)	(262.2)	(278.9)
	<b>(2 817.7)</b>	<b>(1 460.9)</b>	<b>(2 804.4)</b>	<b>(1 437.5)</b>
<b>29.3 Corporation and withholding tax paid</b>				
Amounts unpaid at beginning of the year	(8.2)	(5.9)	(0.1)	(0.1)
Income tax charge	(1.3)	(4.7)	(3.4)	(3.5)
Acquisition of subsidiary	3.6	-	-	-
Non-cash movements	(0.9)	(4.1)	(0.3)	1.2
Amounts unpaid at end of the year	6.0	8.2	1.6	0.1
	<b>(0.8)</b>	<b>(6.5)</b>	<b>(2.2)</b>	<b>(2.3)</b>

	2014 \$m
<b>29.4 Acquisition of subsidiaries</b>	
<b>Standard NY Holdings, Inc.</b>	
Cash and balances with central banks	11.4
Other assets	10.6
Current tax asset	3.6
Deferred tax asset	3.5
Property and equipment	0.2
<b>Total assets acquired</b>	<b>29.3</b>
Other liabilities	(15.3)
<b>Net asset value</b>	<b>14.0</b>
Negative goodwill	(0.5)
<b>Cash consideration</b>	<b>13.5</b>

# Notes to the annual financial statements *continued*

29 Notes to the cash flow statement continued

	Group		Company	
	2014 \$m	2013 \$m	2014 \$m	2013 \$m
<b>29.5 Cash and cash equivalents</b>				
Balances with central banks	<b>1 432.9</b>	1 343.8	<b>1 432.9</b>	1 343.8
Other cash equivalents (included in loans and advances) <sup>1</sup>	<b>1 267.3</b>	894.9	<b>1 152.1</b>	800.5
<b>Cash and cash equivalents at end of the year</b>	<b>2 700.2</b>	2 238.7	<b>2 585.0</b>	2 144.3

<sup>1</sup> Other cash equivalents include overnight placements that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## 30 Related party transactions

### 30.1 Subsidiaries

The subsidiary companies listed in note 12 comprise a limited part of the group's activities and transactions with the entities are not significant. The principal nature of the transactions are payments for business introduced and trading facilitation activities. Intercompany transactions, balances and unrealised surpluses and deficits are eliminated on consolidation.

### 30.2 Fellow subsidiaries

The group entered into transactions with other entities forming part of SBG. The transactions were entered into in the course of banking operations and were conducted in the ordinary course of business at arm's length. These transactions include lending, acceptance of interbank deposits and correspondent banking transactions. The transactions were priced at the prevailing market rates at the time of the transactions. A significant portion of this activity reflect amounts received under transfer pricing arrangements as well as the placement of excess liquidity by other entities with the company. The extent of these activities is presented in note 16. As part of its normal activities, the group also advanced funds to other SBG entities, the extent of which is disclosed in note 9.

### 30.3 Disposal of excluded businesses

All activities that were previously performed by the group which do not form part of the Global Markets business were removed from the group and transferred to SBG entities. These businesses were transferred at fair value and the group recognised a US\$0.4 million gain on disposal of the excluded business to SBG entities. The group also entered into credit and equity risk mitigation transactions with SBSA, of which US\$36.6 million remains outstanding as at the reporting date. Under the transactions, SBSA provides risk mitigation to the group. Under IFRS, the loan and equity exposures are not derecognised, with the liabilities recognised on the balance sheet.

### 30.4 Key management compensation

Key management comprises directors and the members of the governance committee of the principal operating entities.

	2014 \$m	2013 \$m
Salaries and other short-term benefits	<b>5.9</b>	8.7
Long-term incentives recognised in the income statement	<b>6.6</b>	9.0
Amounts included in the income statement	<b>12.5</b>	17.7
Gains on the exercise of long-term incentives	<b>9.0</b>	9.9

There were no other transactions with key management in 2014 (2013: nil).

The average key management consists of 12 employees (2013: 12 employees).

## 31 Pensions and other post-retirement benefits

The group makes defined contributions to employees' pension providers. The assets of these providers are held separately from the company. Included in staff costs are contributions paid for pensions and other post-retirement benefits which amounted to US\$11.6 million (2013: US\$11.3 million). There were no outstanding contributions at the end of the reporting period (2013: nil).

## 32 Subsequent events

### 32.1 Change in control

On 8 November 2013, SBG announced its intention to sell a majority interest in the company, the principal entity which houses SBG's Global Markets business outside Africa. On 29 January 2014, SBLH, a wholly-owned subsidiary of SBG, entered into a sale and purchase agreement in terms of which ICBC agreed to acquire a controlling interest of 60% in SBG's London-based Global Markets business, focusing on commodities, fixed income, currencies, credit and equities products. The transaction completed on 1 February 2015 and the company is now 60% owned by ICBC with the remaining 40% held by SBLH.

### 32.2 Equity issued

On 29 January 2015, the company issued an additional 2 ordinary shares of US\$1 each to Standard Bank London Holdings Limited, at a share premium of US\$150 million per share. This capital injection largely replenished the capital base of the group following losses incurred during 2014 and ensures that the group has sufficient financial resources to deliver on the business plan.

## 33 Risk management

### 33.1 Overview and executive summary

The effective management of risk within the stated risk appetite is fundamental to the banking activities of the group. The group seeks to achieve a measured balance between risk and reward in the businesses as described below. In this regard, the group continues to build and enhance the risk management capabilities that assist in delivering growth plans in a controlled environment.

Risk management is at the core of the operating and management structures of the group. Managing and controlling risks, and in particular avoiding undue concentrations of exposure, limiting potential losses from stress events, restricting significant positions in less quantifiable risk areas and constraining profit or loss volatility are essential elements of risk management and the control framework which serve to protect the group's reputation and business franchise.

Overall responsibility for risk management within the group rests with the Board of Directors (the Board). Accountability for risk management resides at all levels within the group, from the executive down through the organisation to each business manager and risk specialist. The three lines of defence model is embedded in the group's operating model.

In the **first line of defence**, business unit management is primarily responsible for risk management. The assessment, evaluation and measurement of risk is an ongoing process which is integrated into day-to-day business activities. This includes the continued development of the group's operational risk management framework, identification of material issues and the implementation of remedial action where required. Business unit management is also accountable for appropriate reporting to the various governance bodies within the group.

The **second line of defence** is represented by the group's risk management function which is independent of line management

within the business areas. The risk function is primarily accountable for establishing and maintaining the group's risk management framework, standards and supporting policies, as well as for providing risk oversight and independent reporting of risk to executive management, board level committees and to the Board.

The **third line of defence** consists of internal audit which provides an independent assessment of the adequacy and effectiveness of the group's overall system of internal control and risk governance structures. The audit function reports independently to the group's board audit committee.

#### *The year under review*

Emerging markets, and in particular commodity producing economies, have continued to come under pressure throughout 2014. The tapering of asset purchases by the US Federal Reserve has seen further reductions of liquidity flowing into emerging markets, particularly impacting those markets with high current account deficits such as South Africa, Turkey and Brazil. The slowdown in global (notably Chinese) demand for raw materials has also played a role in softening commodity prices, additionally impacting attempts to balance budgets for key emerging markets. The price of oil slid during the year following a supply glut due to US shale production and lower demand from a slowing global economy. Tensions in Ukraine has seen US and EU sanctions imposed on Russian individuals and corporations which has impacted growth in certain EU countries; indeed, the Eurozone narrowly avoided a triple-dip recession and limited progress has been made in addressing the structural reforms required to make the Eurozone function as a genuine currency union. The Eurozone, Ukraine's sovereignty, slowdown in China and the spread of Ebola will represent some of the key risks facing the global economy moving over the short to medium term.

### 33.2 Risk management framework

#### *Governance structure*

Overall responsibility for risk management within the group rests with the Board. Day-to-day responsibility is delegated to the governance committee and its sub-committees which review, inter alia, summaries of market, liquidity, credit, operational, country and regulatory risks.

The Board also delegates certain functions and responsibilities to the board audit committee (BAC) and the board risk management committee (BRMC).

#### *Risk governance standards, policies and procedures*

The group has developed a set of risk governance standards for each major risk type to which it is exposed, as well as a standard for capital management. The standards set out minimum control requirements and are designed to ensure alignment and consistency in the manner in which the major risk types and capital management metrics across the group are dealt with, from identification to reporting. All standards are applied consistently across the group and are approved by the BRMC. It is the responsibility of executive management in each business line to ensure the implementation of risk and capital management standards. Supporting policies and procedures are implemented by the management team and independently monitored by embedded risk resources. Compliance with risk standards is controlled through annual self-assessments and independent reviews by the second line of defence risk functions.



# Notes to the annual financial statements *continued*

33 Financial risk management continued

## **Risk appetite**

Risk appetite is an expression of the amount, type and tenure of risk the group is willing to take in pursuit of its financial and strategic objectives, reflecting the group's capacity to sustain losses and continue to meet its obligations as they fall due in a range of different stress conditions. The Board has developed a framework to articulate risk appetite throughout the group and to external stakeholders.

The Board establishes the parameters for risk appetite by:

- providing strategic leadership and guidance;
- reviewing and approving annual budgets and forecasts, under normal and stressed conditions, for the group and each division;
- regularly reviewing and monitoring the group's performance in relation to risk through quarterly Board reports; and
- conducting forward-looking analysis of risk tendency against risk appetite in both normal and stressed conditions.

The chief risk officer (CRO) recommends to both the BRMC and the Board the level of risk appetite for the group.

The group's risk appetite is defined by the following metrics:

- earnings volatility;
- liquidity;
- regulatory capital;
- unacceptable risk; and
- economic capital.

These metrics are then converted into limits and triggers across the relevant risk types, at both entity and business line level, through an analysis of the risks that impact them.

## **Stress testing**

The group's stress testing framework supports the regular execution of stress tests at the business unit and legal entity levels. The group's overall stress testing programme is a key management tool within the organisation and facilitates a forward looking perspective on risk tendency and business performance. Stress testing involves identifying possible events or future changes in economic conditions that could have an impact on the group.

Stress tests are used in proactively managing the group's risk profile, capital planning and management, strategic business planning, setting of capital buffers and liquidity profile. Stress testing is an integral component of the group's internal capital adequacy assessment process (ICAAP), and is used to assess and manage the adequacy of regulatory and economic capital. Stress tests are regularly discussed with regulators.

In managing the group's liquidity position, management considers the impact of stress on its liquidity position by conducting stress testing on a daily basis. The internal stress test models the group's view of a combined severe idiosyncratic and market-wide stress scenario and is used to determine the group's liquidity risk tolerance. The stress testing framework is included in the individual liquidity adequacy assessment (ILAA), which is used to assess liquidity adequacy and management.

The appropriateness and severity of the relevant stress scenarios are approved by the capital management committee (CapCom) and are reviewed at least annually.

Management reviews the results of the stress tests as measured by the risk appetite metrics, and evaluates the need for mitigating actions. Examples of mitigating actions include reviewing and changing risk limits, limiting exposures and putting hedges in place.

Stress testing supports a number of business processes across the group, including:

- strategic planning and budgeting;
- capital planning and management, including setting capital buffers for the group;
- communication with internal and external stakeholders; and
- assessment, as required, of the impact of changes in short-term macroeconomic factors on the group's performance.

During 2014, the group performed stress tests on scenarios defined by the Prudential Regulation Authority (PRA) in addition to internal group defined scenarios, which included a China delayed crisis scenario. The China delayed crisis is a commodity stress migration scenario designed by SBG economists and was deemed to be the most relevant scenario to the group. The scenario envisages a debt crisis in China with its epicentre in Q1 2016 and provides a severe negative economic stress in the group's key markets based upon heavy reliance on natural resource exports.

Portfolio-specific stress tests are conducted more frequently within business lines, often monthly, facilitating proactive management at a business line level.

The group also conducts reverse stress testing to complement the overarching stress testing programme. Reverse stress testing identifies those scenarios that could threaten the ongoing stability of the group, and serves to inform what management action should be taken to mitigate this risk. These tests are a risk management tool as they assist in testing assumptions about business strategy, capital planning and contingency planning.

## **Risk profile**

The group's trading activities comprise both customer related and principal business. These activities result in the group holding positions in foreign exchange, commodities and marketable securities for its own account and to facilitate client business.

The group's non-trading portfolios of financial instruments include trade finance, deposits and debt securities.

## **33.3 Risk categories**

The principal risks to which the group is exposed and which it manages are defined as follows:

### **Credit risk**

Credit risk comprises counterparty risk, settlement risk and concentration risk. These risk types are defined as follows:

- Counterparty risk is the risk of credit loss to the group as a result of failure by a counterparty to meet its financial and / or contractual obligations to the group. This risk type has three components:

- primary credit risk, which is the exposure at default (EAD) arising from lending and related banking product activities including underwriting the issue of these products in the primary market;
  - pre-settlement credit risk, which is the EAD arising from unsettled forward and derivative transactions. This risk arises from the default of the counterparty to the transaction and is measured as the cost of replacing the transaction at current market rates; and
  - issuer risk, which is the EAD arising from traded credit and equity products including underwriting the issue of these products in the primary market.
- Settlement risk is the risk of loss to the group from settling a transaction where value is exchanged, but where the group may not receive all or part of the counter value.
  - Notional / gross risk which is a measure applied most typically to repo type transactions (commodities and securities) and inventory activities, to constrain and control absolute gross volumes of transactions or positions.
  - Credit concentration risk is the risk of loss to the group as a result of excessive build-up of exposure to a single counterparty or group, an industry, market, product, financial instrument or type of security, a country or geography, or a maturity. This concentration typically exists where a number of counterparties are engaged in similar activities and have similar characteristics, which could result in their ability to meet contractual obligations being similarly affected by changes in economic or other conditions.

### Country risk

Country risk, also referred to as cross-border transfer risk, is the risk that a client or counterparty, including the relevant sovereign (government entities), may not be able to fulfil its obligations to the group outside the host country due to political or economic conditions in the host country.

### Liquidity risk

Liquidity risk arises when the group, despite being solvent, cannot maintain or generate sufficient cash resources to meet its payment obligations as they fall due, or can only do so at materially disadvantageous terms.

This type of event may arise when counterparties who provide the group with funding withdraw or do not roll over that funding, due to perceived risks around the group's financial position, concerns around general market conditions or a combination of both.

### Market risk

Market risk is the risk of a change in market value, earnings (actual or effective) or future cash flows of a portfolio of financial instruments (including commodities), caused by moves in market variables such as equity, bond and commodity prices, currency exchange rates and interest rates, credit spreads, recovery rates, correlations and implied volatilities in all of these variables.

Market risk is categorised as trading book market risk, interest rate risk in the banking book, valuation risk in equity investments and foreign currency translation risk.

### Operational risk (unaudited)

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Operational risk is divided into the following sub-types:

- **Business disruption and system failure**
  - Business continuity management (BCM)
  - Technology risk management
  - Information risk management
- **Execution, delivery and process management**
  - Model risk
- **Internal fraud**
  - Financial crime control
- **External fraud**
  - Physical commodities
- **Clients, products and business practices**
  - Tax risk
  - Legal risk
  - Compliance risk
- **Employment practices and workplace safety**
  - Occupational health and safety.

### Business risk

Business risk relates to the potential revenue shortfall compared to the cost base due to strategic and / or reputational reasons. From an economic capital perspective, business risk capital requirements are calculated as the potential loss arising over a one year timeframe within a certain level of confidence as implied by the group's chosen target rating. The group's ability to generate revenue is impacted by the external macroeconomic environment, its chosen strategy and reputation in the markets in which it operates.

### Reputational risk (unaudited)

Reputational risk results from damage to the group's image which may impair its ability to retain and generate business. Such damage may result from a breakdown of trust, confidence or business relationships. Safeguarding the group's reputation is of paramount importance to its continued success and is the responsibility of every member of staff.

## 33.4 Credit risk

Credit risk arises mostly from lending, traded products (such as derivative contracts) and securities borrowing and lending products. In lending transactions, credit risk arises through non-performance by a customer or market counterparty for facilities granted. These facilities are typically loans and advances, including the advancement of securities and contracts to support customer obligations such as letters of credit and guarantees. In trading activities, credit risk arises due to non-performance by a counterparty for payments linked to trading-related financial obligations.

As a general rule, the group will seek to mitigate the amount of open credit risk it is prepared to accept through either collateralisation and / or hedging. Trading book exposures are typically documented under International Swaps and Derivatives Association (ISDA)

# Notes to the annual financial statements *continued*

33 Financial risk management continued

with / without credit support annex (CSA) arrangements (or their equivalent) and structured such that the group has liquid collateral which is marked to market daily against agreed trigger thresholds and 'hard' limits. Banking book exposures can be collateralised by a range of assets, but the liquidity, jurisdiction diversification of collateral and ease of valuation of these assets will govern the amount and type of collateral taken. The group also engages in contingent credit hedging which enables it to offset the economic risk to a client or counterparty by taking a position in a trading book instrument.

## Framework and governance

### Strategy and process to manage risk

Credit risk is the group's most significant risk as measured by absolute amount and quantum of capital consumed. It is managed in accordance with the group's risk management control framework. The group's credit standard sets out the principles under which it is prepared to assume credit risk.

The group's head of credit has functional responsibility for credit risk across the group and reports to the CRO.

### Structure and organisation of credit risk management function

A formal structure exists for the approval of credit limits which are agreed through delegated authority derived from the CIB credit governance committee to credit committees encompassing a legal entity focus and, finally, individual delegated authority. The committees have defined mandates, memberships and delegated authorities that are reviewed at least annually. CIB credit governance committee responsibilities include oversight of governance; recommending risk appetite; overseeing model performance; development and validation; establishment of counterparty and portfolio risk limits; setting industry, market, product, customer segment and maturity concentration risk; agreeing and overseeing risk mitigation; as well as reviewing watchlist and non-performing accounts.

From 2015, this structure will change with all credit decisions being made solely at the group level. A group credit risk committee is to be constituted with delegated authority from the Board to approve credit limits. The committee will be responsible for approval of all credit and country risk that falls under delegated authority levels 1 and 2. Functionally, the committee will report into the risk management committee, which will act as the oversight body on a monthly basis

Forums (during 2014) designed to review credit risk within the portfolio, or detect possible variance in the risk profile to the stated risk appetite include:

- Pre-credit committee (PCC) - global forum, consisting of senior business and risk representatives to screen and review new transactions and proposals prior to a formal credit assessment. Approval by PCC is the first step in the risk sanctioning and approval process as it leads to the commitment of resources to pursue the opportunity both by business and risk; ensures that transactions are aligned to agreed business strategy; and determines upfront distribution, legal entity booking, ancillary business and related issues.
- CIB credit governance committee and CIB credit committee - credit decisions within the group are governed by the CIB credit delegated authority policy. CIB credit governance committee is the highest credit approval body within CIB. The group is represented at this committee by senior credit, risk, business and executive

membership. The committee also has responsibility for oversight of the credit process and related governance and policy matters. Below the authority of the CIB credit governance committee is the CIB credit committee which is a transaction only committee. On a lower level than CIB credit committee, credit decisions are made on a 'four eyes' basis by individuals from within the credit and risk teams. Individual authorities are scaled to experience, seniority, sector and product specialisation, and are reviewed regularly.

- Plc risk management committee - meets monthly to review the key performance indicators in the portfolio (e.g. probability of default (PD), EAD, regulatory and economic capital (Ecap) utilisation and concentration limits) and to stress the portfolio with a view to initiating management action where it is necessary to curtail the portfolio risk tendency within the stated risk appetite.
- Credit risk review function - reviews the quality of the credit decisions taken within delegated authority based on the information available to make those decisions.
- Watchlist committee - where customers show signs of financial stress, the facility will be referred to the group's watchlist committee where senior members of the credit risk, business and business support and recovery (BS&R) team will review the current position and agree a remedial strategy which seeks to allow the customer to rectify the problem and return to normal monitoring.
- This control framework also considers the legal entity structure when assigning limits.

### Methodology to assign credit limits

The group uses internal models and practices to measure and manage credit risk, deploying considerable resources to ensure that it is properly understood, managed and controlled.

The credit modelling framework includes the use of PD, LGD, EAD, UL, expected loss (EL), Ecap consumption and economic profit (EP). The group's risk appetite is in part calibrated to these economic risk drivers.

PD models are used to assess the probability of a counterparty not making full and timely repayment of credit obligations over a specific time horizon. The models use a combination of forward looking qualitative factors and quantitative inputs. Each customer is assigned an internal credit rating which in turn is mapped to a statistically calibrated PD as is illustrated in the table on page 85. Different models are used for each discrete credit portfolio and counterparty, and each model has its own particular set of risk factors and inputs used for assessing the rating. All models are statistically tested and independently validated to ensure that they have an acceptable level of predictive power, provide an accurate forward looking rating assessment suitable for use in regulatory and economic capital assessment and are stable through an economic cycle. For Ecap management, the group uses forward-looking ratings but also explores point in time (PIT) versus through the cycle (TTC) impacts through stress testing and deploys a credit migration model to assess the impact of risk rating downgrades.

The group's 25 point master rating scale on page 85 is calibrated against external credit assessment institutions' alphanumeric rating scales and group grading categories.

Group master rating scale	Moody's Investor Services	Standard & Poor's	Fitch	Grading	Credit quality
1 - 4	Aaa to Aa3	AAA to AA-	AAA to AA-	Investment grade	Normal monitoring
5 - 7	A1 to A3	A+ to A-	A+ to A-		
8 - 12	Baa1 to Baa3	BBB+ to BBB-	BBB+ to BBB-		
13 - 21	Ba1 to B3	BB+ to B-	BB+ to B-	Sub-investment grade	Close monitoring
22 - 25	Caa1 to Ca	CCC+ to CCC-	CCC+ to CCC-		
Default	C	D	D	Default	Default

### Exposure to credit risk

For the tables that follow, the definitions below have been used for the different categories of exposures:

- **Neither past due nor impaired** represents exposures that are current and fully compliant with all contractual terms and conditions. Normal and close monitoring exposures within this category are exposures rated 1 to 21 and 22 to 25 respectively using the group's master rating scale.
- **Past due but not specifically impaired** includes those exposures where the counterparty has failed to make its contractual payment or has breached a material covenant, but impairment losses have not yet been incurred due to the expected recoverability of future cash flows, including collateral. Ultimate loss is not expected but could occur if the adverse condition persists. These exposures are analysed further between those that are less than 90 days past due and those that are 90 days or more past due.
- **Specifically impaired** loans include those where there is objective evidence that an impairment loss has been incurred and for which there has been a measurable decrease in the estimated future cash flows as a result of its payment status or objective evidence of impairment. Other criteria that are used by the group to determine that there is such objective evidence of impairment include:
  - known cash flow difficulties experienced by the borrower;
  - breach of loan covenants or conditions;
  - the probability that the borrower will enter bankruptcy or other financial realisation; and
  - a significant downgrading in credit rating by an external credit rating agency, where, owing to the borrower's financial difficulties, concessions are granted to the counterparty.

Specifically impaired advances are further analysed into the following categories:

- **sub-standard items** that show underlying well-defined weaknesses and are considered to be specifically impaired;
- **doubtful items** that are not yet considered final losses because of some pending factors that may strengthen the quality of the items; and
- **loss items** that are considered to be uncollectible in whole or in part. The group provides fully for its anticipated loss, after taking securities into account.
- **Non-performing loans**  
Non-performing loans are those loans for which the group has identified objective evidence of default, such as breach of a material loan covenant or condition or instalments are due and unpaid for 90 days or more.

## Notes to the annual financial statements *continued*

33 Financial risk management continued

### Maximum exposure to credit risk

	Performing		Non-performing			Gross credit exposure \$m
	Neither past due nor impaired		Past due but not specifically impaired		Specifically impaired	
	Normal monitoring \$m	Close monitoring \$m	< 90 days \$m	>= 90 days \$m	\$m	
<b>2014</b>						
Derivative assets	8 186.6	28.1	10.9	-	-	8 225.6
Loans and advances to banks	2 697.2	-	-	-	5.9	2 703.1
Loans and advances to customers	1 675.2	96.8	-	-	-	1 772.0
Gross loans and advances & derivative assets	12 559.0	124.9	10.9	-	5.9	12 700.7
Cash collateral on impaired loans				-	-	
<b>Non-performing loans</b>				-	5.9	
Balances with central banks						1 432.9
Trading assets						2 650.7
Financial investments						-
Pledged assets						-
<b>Total balance sheet exposure to credit risk</b>						16 784.3
Guarantees						4.7
Letters of credit						-
Irrevocable unutilised facilities						6.0
Leases						1 103.9
<b>Total off-balance sheet exposure to credit risk</b>						1 114.6
<b>Total exposure to credit risk</b>						17 898.9
<i>Reconciliation to the balance sheet</i>						
Add: Commodity assets (disclosed in notes 5 and 7)						2 486.1
Add: Equity instruments (disclosed in notes 5 and 6)						61.6
Add: Non-financial assets						285.7
Less: Impairments for loans and advances						(12.3)
Less: Off-balance sheet exposures						(1 114.6)
<b>Total assets</b>						19 605.4

## 33 Financial risk management continued

**Maximum exposure to credit risk**

	Performing		Non-performing			Gross credit exposure \$m
	Neither past due nor impaired		Past due but not specifically impaired		Specifically impaired	
	Normal monitoring \$m	Close monitoring \$m	< 90 days \$m	>= 90 days \$m	\$m	
2013						
Derivative assets	4 064.1	-	-	19.3	-	4 083.4
Loans and advances to banks	3 207.1	-	-	-	6.6	3 213.7
Loans and advances to customers	2 977.0	7.2	-	25.6	63.5	3 073.3
Gross loans and advances & derivative assets	10 248.2	7.2	-	44.9	70.1	10 370.4
Cash collateral on impaired loans				(21.6)	-	
<b>Net non-performing loans and derivative assets</b>				<b>23.3</b>	<b>70.1</b>	
Balances with central banks						1 343.8
Trading assets						4 334.5
Financial investments						0.8
Pledged assets						244.4
<b>Total balance sheet exposure to credit risk</b>						<b>16 293.9</b>
Guarantees						41.3
Letters of credit						362.4
Irrevocable unutilised facilities						142.9
Leases						521.2
<b>Total off-balance sheet exposure to credit risk</b>						<b>1 067.8</b>
<b>Total exposure to credit risk</b>						<b>17 361.7</b>
<i>Reconciliation to the balance sheet</i>						
Add: Commodity assets						1 827.7
Add: Equity instruments						66.8
Add: Equity instruments included in 'non-current assets held for sale'						23.6
Add: Non-financial assets						430.7
Less: Impairments for loans and advances						(63.7)
Less: Off-balance sheet exposures						(1 067.8)
<b>Total assets</b>						<b>18 579.0</b>

## Notes to the annual financial statements *continued*

33 Financial risk management continued

### Age analysis of loans and advances past due but not specifically impaired

	Less than 31 days \$m	31 - 60 days \$m	61 - 90 days \$m	91 - 180 days \$m	More than 180 days \$m	Past due but not specifically impaired \$m
<b>2014</b>						
Loans and advances to customers	-	-	-	-	-	-
Cash collateral	-	-	-	-	-	-
	-	-	-	-	-	-

	Less than 31 days \$m	31 - 60 days \$m	61 - 90 days \$m	91 - 180 days \$m	More than 180 days \$m	Past due but not specifically impaired \$m
<b>2013</b>						
Loans and advances to customers	-	-	-	-	25.6	25.6
Cash collateral	-	-	-	-	(21.6)	(21.6)
	-	-	-	-	4.0	4.0

### Analysis of specifically impaired loans and advances

	Sub- standard \$m	Doubtful \$m	Loss \$m	Specifically impaired \$m	Securities and expected recoveries \$m	Specific impairment \$m	Impairment coverage <sup>1</sup> %
<b>2014</b>							
Loans and advances to banks	-	5.9	-	5.9	(0.6)	(5.3)	89.8
Loans and advances to customers	-	-	-	-	-	-	-
	-	5.9	-	5.9	(0.6)	(5.3)	89.8

	Sub- standard \$m	Doubtful \$m	Loss \$m	Specifically impaired \$m	Securities and expected recoveries \$m	Specific impairment \$m	Impairment coverage <sup>1</sup> %
<b>2013</b>							
Loans and advances to banks	-	6.6	-	6.6	(6.1)	(0.5)	7.6
Loans and advances to customers	-	34.1	29.4	63.5	(10.3)	(53.2)	83.8
	-	40.7	29.4	70.1	(16.4)	(53.7)	76.6

<sup>1</sup> As a percentage of gross specifically impaired loans.

### **Performing portfolio impairments**

Portfolio credit impairments provide for latent losses in a group of loans which have not yet been identified as specifically impaired. The calculation of portfolio credit impairments is based on the EL of the group's loan portfolio. The EL represents losses over a one year time horizon. EL is calculated by applying a TTC PD for the core portfolio and the higher of a TTC and PIT PD for the watchlist portfolio. LGD, based on the foundation internal ratings based (FIRB) approach under Basel II, combined with a stressed component based on historical loss experience, is then also applied to the exposure. An emergence period is used to calibrate the one year EL calculated to incurred losses. The emergence period is the time lapsed from the loan default trigger to the point identifying the loss. The emergence period is currently assessed as 12 months (2013: 12 months), based on analysis of historical loss data, and is updated annually.

### **Renegotiated loans and advances**

Renegotiated loans and advances are loans which have been refinanced, rescheduled, rolled over or otherwise modified during the year because of weaknesses in the counterparty's financial position and where it has been judged that normal repayment is expected to continue after the restructure. Loans and advances are assessed on an individual basis and monitored during the rehabilitation period before being transferred into the performing portfolio. Following rehabilitation, internally generated risk grades are assigned that reflect the revised risk of the exposure. Consequent impairment recognition is evaluated as part of the normal credit process. There were no renegotiated loans that would otherwise be past due or impaired, as at 31 December 2014 (2013: US\$ nil).

The primary aim of providing forbearance facilities to customers is to enable the complete recovery of the exposure through the full repayment of arrears. The group does not follow a general forbearance policy but each facility is treated on its own merits. Watchlist review is an early warning mechanism which identifies any deterioration in counterparty performance. These exposures are immediately subject to independent scrutiny and, where necessary, a programme of intensive monitoring and review until such time as the position can be transferred back to line management. In cases where the remedial strategy does not produce the expected corrective action, the group may consider an alternative remedial strategy or referral to the BS&R team for active recovery management. An impairment charge is raised if the new terms are less favourable and result in the discounted cash flows to be lower than the carrying value of the exposures. At 31 December 2014, US\$20.4 million (2013: US\$2.1 million) of performing loans were under BS&R watchlist review. The credit risk on this exposure is fully covered by a credit-linked investment from SBSA.

The collective provision on the watchlist portfolio, including forbearance facilities, is mainly dependent on the internal credit grade allocated to it. Additionally, the management adjustments to the model also capture the enhanced risks attached to this portfolio.

### **Credit risk mitigation and hedging**

Collateral, guarantees, credit derivatives and netting are widely used by the group for credit risk mitigation. The amount and type of credit risk mitigation depends on the circumstances of each case. Policies and procedures ensure that credit risk mitigation techniques

are acceptable, used consistently, valued appropriately and regularly, and meet the risk requirements of operational management for legal, practical and timely enforceability.

The amount and type of collateral required depends on the nature of the underlying risk, an assessment of the credit risk of the counterparty as well as requirements or intentions with respect to reductions in capital requirements.

The group generally holds collateral against loans and advances to customers in the form of registered securities over assets, guarantees and mortgage interests over property. Other types of collateral required are plant and machinery, inventory and trade receivables and other assets such as physical commodities held to order. Reverse repurchase agreements are underpinned by the assets being financed, which are mostly liquid, tradable financial instruments.

Guarantees and related legal contracts are often required, particularly in support of credit extension to groups of companies and weaker counterparties. Guarantor counterparties include banks, parent companies, shareholders and associated counterparties. Creditworthiness is established for the guarantor as for other counterparty credit approvals.

For derivative transactions, the group uses internationally recognised and enforceable ISDA agreements with a CSA, where necessary, with most of the group's largest trading counterparties. Generally, exposures are marked-to-market daily, netting is applied to the full extent contractually agreed to between the parties, and cash and liquid collateral placed where contractually provided for.

To manage actual or potential portfolio risk concentrations, areas of higher credit risk and credit portfolio growth, the group from time to time implements hedging and other strategies typically at the individual counterparty, sub-portfolio and portfolio levels. Syndication, distribution and sale of assets, asset and portfolio limit management and credit derivatives, credit insurance and credit protection are examples of the techniques used to manage this type of risk.

### **Wrong-way risk exposure**

Wrong-way risk arises where there is a positive correlation between counterparty default and transaction exposure and a negative correlation between transaction exposure and the value of collateral at the point of counterparty default. Transactions where this may arise are, for example, reverse repurchase and collateralised forward sale transactions. This risk is addressed by taking into consideration the higher than normal correlation between the default event and exposure to a counterparty when calculating the potential exposure on these transactions.

### **Collateral required in respect of a rating downgrade**

The group enters into derivative contracts with rated and unrated counterparties. To mitigate counterparty credit risk, the group stipulates credit protection terms such as limitations on the amount of unsecured credit exposure it will accept, collateralisation if mark-to-market credit exposure exceeds those amounts and collateralisation and termination of the contract if certain credit events occur, including but not limited to a downgrade of the counterparty's public credit rating.



# Notes to the annual financial statements *continued*

## 33 Financial risk management continued

Certain counterparties require that the group provides similar credit protection terms. From time to time, the group may agree to provide those terms on a restrictive basis. Rating downgrades as a collateralisation or termination event are generally conceded only to highly rated counterparties and, whenever possible, on a bilateral and reciprocal basis. Exceptionally, such rating downgrades may be conceded to unrated counterparties when their size, credit strength and business potential are deemed acceptable. In these cases, the concessions must be approved by the chief financial officer and the chief credit officer.

The impact on the group of the amount of collateral it would have to provide given a credit downgrade would be determined by the then negative mark-to-market on derivative contracts where such a collateralisation trigger has been conceded. The impact on the group's liquidity of a collateral call linked to a downgrading is approved by CapCom and included in the stress testing model.

### Financial effect of collateral and other credit enhancements

The table below indicates the estimated financial effect that collateral has on the group's maximum exposure to credit risk. The collateral disclosed is in relation to the gross credit exposure reported under IFRS and does not represent the collateral qualifying for prudential reporting purposes. The table displays the on-balance sheet and off-balance sheet credit exposures for the group, further disseminated between netting arrangements, unsecured and secured exposures, and with an additional breakdown of collateral coverage for the secured portion.

Netting arrangements represent amounts which are legally enforceable upon default (US\$6 745.3 million; 2013: US\$2 817.3 million). This is

in addition to offsetting principles as described in accounting policy 5.

Unsecured exposures of US\$6 640.8 million (2013: US\$7 048.8 million) largely represent corporate and government bonds, precious metal leases, cash collateral placed with recognised exchanges and short-term placements with strong rated banks and non-banking financial institutions.

A significant portion of the secured exposures relates to reverse repo type securitised lending, where the collateral is typically highly rated, liquid and tradeable. For loans and advances, the collateral accepted normally includes property, other tangible assets across diverse jurisdictions, personal guarantees, floating charges over assets and credit enhancements such as credit default swaps. However, guarantees received based on future revenue streams and assets whose value is highly correlated to the counterparty and floating rate charges over assets have been excluded from the table. Total exposures of US\$1 488.2 million (2013: US\$3 013.8 million) are covered by more than 100%, primarily relating to the reverse repurchase lending activity.

Within the 1-50% coverage bucket, derivatives make up the bulk of the exposures (US\$692.5 million; 2013: US\$300.9 million) and these are predominantly with highly-rated clearing houses and multinational banks.

### Collateral obtained by SB Plc

It is the group's policy to dispose of repossessed assets in an orderly manner. The proceeds are used to reduce or repay the outstanding claim. Generally, the group does not use repossessed assets for business purposes. No collateral has been repossessed in 2014 or 2013.

### Financial effect of collateral and other credit enhancements<sup>5</sup>

	Total exposure	Netting <sup>1</sup> arrangements	Exposure after netting	Unsecured exposures	Secured exposures	Extent of collateral and risk mitigation		
						1 - 50% <sup>2</sup>	51-100% <sup>3</sup>	> 100% <sup>4</sup>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2014</b>								
Balances with central banks	1 432.9	-	1 432.9	1 432.9	-	-	-	-
Derivative assets	8 225.6	5 710.3	2 515.3	1 165.0	1 350.3	692.5	606.9	50.9
Trading assets	2 650.7	-	2 650.7	2 114.8	535.9	-	535.9	-
Financial investments	-	-	-	-	-	-	-	-
Pledged assets	-	-	-	-	-	-	-	-
Loans and advances to banks	2 703.1	714.0	1 989.1	374.4	1 614.7	51.5	833.0	730.2
Loans and advances to customers	1 772.0	321.0	1 451.0	439.1	1 011.9	75.9	228.9	707.1
<b>Total balance sheet exposure to credit risk</b>	<b>16 784.3</b>	<b>6 745.3</b>	<b>10 039.0</b>	<b>5 526.2</b>	<b>4 512.8</b>	<b>819.9</b>	<b>2 204.7</b>	<b>1 488.2</b>
Guarantees	4.7	-	4.7	4.7	-	-	-	-
Letters of credit	-	-	-	-	-	-	-	-
Irrevocable unutilised facilities	6.0	-	6.0	6.0	-	-	-	-
Leases	1 103.9	-	1 103.9	1 103.9	-	-	-	-
<b>Total off-balance sheet exposure to credit risk</b>	<b>1 114.6</b>	<b>-</b>	<b>1 114.6</b>	<b>1 114.6</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total exposure to credit risk</b>	<b>17 898.9</b>	<b>6 745.3</b>	<b>11 153.6</b>	<b>6 640.8</b>	<b>4 512.8</b>	<b>819.9</b>	<b>2 204.7</b>	<b>1 488.2</b>

<sup>1</sup> Represents netting arrangements that can be applied in the event of default. This is in addition to offsetting applied in the balance sheet, as permitted by IAS 32.

<sup>2</sup> Represent exposures secured between 1% and 50%.

<sup>3</sup> Represent exposures secured between 51% and 100%.

<sup>4</sup> Represent exposures secured in excess of 100%.

<sup>5</sup> Collateral valuations are performed based on the nature and price volatility of the underlying collateral.

**Financial effect of collateral and other credit enhancements<sup>5</sup>**

	Total exposure	Netting <sup>1</sup> arrangements	Exposure after netting	Unsecured exposures	Secured exposures	Extent of collateral and risk mitigation		
						1 - 50% <sup>2</sup>	51-100% <sup>3</sup>	> 100% <sup>4</sup>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2013								
Balances with central banks	1 343.8	-	1 343.8	1 343.8	-	-	-	-
Derivative assets <sup>6</sup>	4 083.4	2 817.3	1 266.1	653.2	612.9	300.9	151.0	161.0
Trading assets	4 334.5	-	4 334.5	2 886.2	1 448.3	-	1 448.3	-
Financial investments <sup>6</sup>	0.8	-	0.8	0.8	-	-	-	-
Pledged assets	244.4	-	244.4	244.4	-	-	-	-
Loans and advances to banks <sup>6</sup>	3 213.7	-	3 213.7	699.2	2 514.5	-	1 271.2	1 243.3
Loans and advances to customers <sup>6</sup>	3 073.3	-	3 073.3	377.5	2 695.8	86.7	1 104.4	1 504.7
<b>Total balance sheet exposure to credit risk</b>	<b>16 293.9</b>	<b>2 817.3</b>	<b>13 476.6</b>	<b>6 205.1</b>	<b>7 271.5</b>	<b>387.6</b>	<b>3 974.9</b>	<b>2 909.0</b>
Guarantees	41.3	-	41.3	36.0	5.3	-	3.3	2.0
Letters of credit	362.4	-	362.4	160.9	201.5	45.9	55.1	100.5
Irrevocable unutilised facilities	142.9	-	142.9	125.6	17.3	-	15.0	2.3
Leases	521.2	-	521.2	521.2	-	-	-	-
<b>Total off-balance sheet exposure to credit risk</b>	<b>1 067.8</b>	<b>-</b>	<b>1 067.8</b>	<b>843.7</b>	<b>224.1</b>	<b>45.9</b>	<b>73.4</b>	<b>104.8</b>
<b>Total exposure to credit risk</b>	<b>17 361.7</b>	<b>2 817.3</b>	<b>14 544.4</b>	<b>7 048.8</b>	<b>7 495.6</b>	<b>433.5</b>	<b>4 048.3</b>	<b>3 013.8</b>

<sup>1</sup> Represents netting arrangements that can be applied in the event of default. This is in addition to offsetting applied in the balance sheet, as permitted by IAS 32.

<sup>2</sup> Represent exposures secured between 1% and 50%.

<sup>3</sup> Represent exposures secured between 51% and 100%.

<sup>4</sup> Represent exposures secured in excess of 100%.

<sup>5</sup> Collateral valuations are performed based on the nature and price volatility of the underlying collateral.

<sup>6</sup> Includes exposures in 'assets held for sale to group companies'.

### 33.5 Country risk

Country risk is the risk of loss arising when political or economic conditions or events in a particular country reduce the ability of counterparties in that country to meet their financial obligations to the group. Country risk events may include sovereign defaults, banking or currency crises, social instability and changes in governmental policies such as expropriation, nationalisation and confiscation of assets.

Country risk also encompasses cross-border risk, which is the risk that actions taken by a government may restrict the transfer and convertibility of funds (of local currency into non-local currency), thereby impacting the ability to obtain payment from counterparties on their financial obligations to the group. Examples of restrictions on the transfer of funds are exchange controls and debt moratoria.

Cross-border obligations include cross-border claims on third parties as well as investments in and funding of local franchises. Cross-border claims on third parties include cross-border loans and deposits, credit equivalents of over-the-counter derivatives and securities financing, and the market value of the inventory of debt securities.

The global country risk committee approves country risk appetite limits for all countries. A country-rating model and a sovereign-rating model are used to determine country and sovereign ratings for every country. The internal models are continuously updated to reflect the economic and political changes in individual countries. The results are compared with those of reputable rating agencies to validate the consistency of the model.

Country risk limits are set to force diversification and to avoid a build-up of concentration risk. In this regard, the country limits are calibrated to a risk appetite which constrains the level of unexpected loss in the portfolio.

Country risk is further monitored through reviews of economic and political data by country risk resources based in Johannesburg. Use is made of SBG's network of operations, country visits and external sources of information. Countries designated as higher risk are subject to increased central monitoring.

Country concentration risk is managed and monitored by geographic region and country.

The table on the following page illustrates customer risk by geographical segment.

## Notes to the annual financial statements *continued*

33 Financial risk management continued

### Geographic analysis of gross loans & advances (notes 8 and 9)<sup>1</sup>

	2014		2013	
	\$m	%	\$m	%
<b>United Kingdom</b>	<b>2 032.1</b>	<b>45.4</b>	1 641.6	26.1
<b>Eurozone</b>				
France	343.3		187.2	
Netherlands	52.0		17.8	
Other	146.9		434.5	
	<b>542.2</b>	<b>12.1</b>	639.5	10.2
<b>Rest of Europe</b>				
Turkey	452.2		692.3	
Albania	41.0		-	
Other	41.7		799.7	
	<b>534.9</b>	<b>12.0</b>	1 492.0	23.7
<b>Asia-Pacific</b>				
China	141.6		308.5	
Thailand	76.8		32.7	
Other	85.8		432.7	
	<b>304.2</b>	<b>6.8</b>	773.9	12.3
<b>Sub-Saharan Africa</b>				
Nigeria	194.1		352.7	
South Africa	133.7		307.6	
Other	33.4		70.6	
	<b>361.2</b>	<b>8.1</b>	730.9	11.6
<b>North America</b>				
United States	112.7		96.4	
British Virgin Isles	51.4		1.7	
Other	84.1		175.2	
	<b>248.2</b>	<b>5.5</b>	273.3	4.4
<b>Latin America</b>				
Argentina	283.0		335.1	
Brazil	49.7		94.1	
Other	32.7		78.2	
	<b>365.4</b>	<b>8.2</b>	507.4	8.1
<b>Middle East &amp; North Africa</b>				
United Arab Emirates	83.5		114.4	
Other	3.4		114.0	
	<b>86.9</b>	<b>1.9</b>	228.4	3.6
	<b>4 475.1</b>	<b>100.0</b>	6 287.0	100.0

<sup>1</sup> Based on the borrower's country of risk

**Geographic analysis of trading assets<sup>1</sup>**

	2014		2013	
	\$m	%	\$m	%
Sub-Saharan Africa	1 326.7	69.4	1 785.9	64.2
Rest of Europe	266.6	13.9	512.7	18.4
Eurozone	100.8	5.3	198.3	7.1
North America	102.9	5.4	120.8	4.3
Asia-Pacific	48.0	2.5	81.8	3.0
Middle East & North Africa	25.3	1.3	61.4	2.2
Latin America	41.7	2.2	22.3	0.8
	<b>1 912.0</b>	<b>100.0</b>	2 783.2	100.0
<b>Composition of Eurozone</b>				
Finland	40.5	40.2	101.3	51.1
Netherlands	32.7	32.4	41.2	20.8
Other	27.6	27.4	55.8	28.1
	<b>100.8</b>	<b>100.0</b>	198.3	100.0

<sup>1</sup> Analysis of 'Government, utility bonds and treasury bills' & 'Corporate bonds and floating rate notes' included in notes 5 and 8.

**33.6 Liquidity risk****Framework and governance**

The group adopts a holistic approach to liquidity risk management which links strategy, policy, management and monitoring with appropriate escalation and feedback mechanisms. The group's approach seeks to ensure that liquidity risks are identified promptly through the early warning indicator (EWI) and liquidity risk tolerance frameworks. Liquidity risk trigger and limit breaches are escalated and mitigating action is taken. The group deems that its risk framework is appropriate for the current nature, scale and complexity of its activities and seeks to be proactive in anticipating the impact of changes in its risk profile upon the risk management framework.

The core objectives of the liquidity risk framework are

- To ensure strong governance, business management, risk and control structures;
- To ensure that the group has adequate liquidity resources for both regulatory and internal purposes on a forward-looking basis, both under normal and stressed financial conditions;
- To ensure that heightened liquidity risk is identified promptly in order to enable effective mitigating action to be taken;
- To maintain an optimal liquidity structure in line with strategy; and
- To promote efficient use of liquidity through the internal allocation of costs, benefits and risks across the entity.

The group operates a liquidity governance framework which provides Board level oversight of the liquidity risks to which the group is exposed. The framework ensures active management of liquidity risk by the CapCom and its sub-committees. The Board and its committees set liquidity risk tolerance and review and approve key liquidity policies. CapCom establishes liquidity risk standards in accordance with prudential and regulatory requirements. Limits and guidelines are set, reviewed and monitored by CapCom and reflect the group's stated tolerance for liquidity risk.

**Liquidity and funding management**

The group manages its liquidity risk exposure to ensure that at all times it is able to meet its liabilities as and when they fall due. The group's liquidity framework is detailed in four key liquidity risk policies. The liquidity risk tolerance statement (LRTS) is central to this framework as it documents the group's liquidity risk tolerance, how it is measured and monitored. It also details the escalation procedures to be followed in the event of a breach of liquidity risk tolerance. This, together with the other liquidity policies and the early warning indicators (EWIs), establishes a liquidity risk management and governance framework across the group. This framework is intended to be dynamic. Triggers and limits are continuously assessed to determine whether they still reflect the bank's liquidity risk tolerance.

The group incorporates various elements into its cohesive liquidity management process, including the following:

- establishing liquidity risk tolerance, ensuring that there is consistency between this and the group's strategy, resource availability and business requirements;
- maintaining and monitoring liquidity against an appropriate limit structure in line with risk appetite;
- maintaining a robust model for determining and monitoring liquidity usage and risk exposure;
- undertaking regular liquidity stress testing;
- maintaining an effective FTP policy to ensure appropriate allocation of the costs and risks of liquidity to the users of liquidity;
- short-term and long-term cash flow management;
- foreign currency liquidity management;
- preserving a diversified funding base;
- maintaining adequate contingency funding plans; and
- maintaining recovery and resolution plans.

## Notes to the annual financial statements *continued*

### 33 Financial risk management continued

The Board delegates liquidity management responsibility to CapCom. This includes reviewing and making strategic decisions on matters relating to the composition and liquidity of assets and liabilities, reviewing and setting liquidity limits, reviewing and approving funds transfer pricing methodology, reviewing and monitoring the liquidity position and EWIs, reviewing regulatory compliance and reviewing the completeness and effectiveness of stress testing and key liquidity documents.

CapCom's sub-committees are the liquidity contingency management team (LCMT) which is generally convened in response to heightened liquidity risk, and the liquidity sub-committee (LSC), which is responsible for liquidity management during business as usual conditions. The LCMT is required to vote on whether to invoke the contingency funding plan (CFP) at each meeting, and is responsible for managing the implementation of the plan upon activation. The LSC is the first committee to convene in instances where any of the amber indicators

on the risk tolerance metrics have been triggered or where the overall EWI status is amber. In carrying out all of its duties, the LSC is required to take into account the group's liquidity risk tolerance.

#### **Structural requirements**

The maturity analysis of financial liabilities represents the basis for the management of exposure to structural liquidity risk. The table below shows the notional cash flows for all financial liabilities on a contractual basis based on the earliest date on which the group can be required to pay. This basis of disclosure differs from the balance sheet carrying value of financial liabilities since those values are typically disclosed on a discounted basis. The table also includes contractual cash flows with respect to off-balance sheet items which have not yet been recorded on the balance sheet. Where cash flows are exchanged simultaneously, the net amounts have been reflected.

	Redeemable on demand	Maturing within 1 month	Maturing 1 - 6 months	Maturing 6 - 12 months	Maturing after 12 months	Total
	\$m	\$m	\$m	\$m	\$m	\$m
<b>2014</b>						
<b>Financial liabilities</b>						
Derivative liabilities	23.3	669.1	2 379.3	1 405.6	3 689.4	8 166.7
Trading liabilities	100.9	72.3	80.1	123.2	530.1	906.6
Deposit and current accounts	3 076.2	2 473.9	2 392.7	198.3	168.0	8 309.1
Subordinated debt	-	-	3.3	4.9	637.9	646.1
<b>Total balance sheet financial liabilities</b>	<b>3 200.4</b>	<b>3 215.3</b>	<b>4 855.4</b>	<b>1 732.0</b>	<b>5 025.4</b>	<b>18 028.5</b>
Letters of credit	-	-	-	-	-	-
Guarantees	-	-	4.7	-	-	4.7
Irrevocable unutilised facilities	-	-	6.0	-	-	6.0
<b>Total off-balance sheet financial liabilities</b>	<b>-</b>	<b>-</b>	<b>10.7</b>	<b>-</b>	<b>-</b>	<b>10.7</b>
<b>Total financial liabilities</b>	<b>3 200.4</b>	<b>3 215.3</b>	<b>4 866.1</b>	<b>1 732.0</b>	<b>5 025.4</b>	<b>18 039.2</b>
<b>2013</b>						
<b>Financial liabilities</b>						
Derivative liabilities	11.5	370.5	1 181.5	501.4	1 984.8	4 049.7
Trading liabilities	509.0	53.0	190.5	224.1	847.1	1 823.7
Deposit and current accounts	4 266.8	3 897.8	1 614.0	159.7	291.5	10 229.8
Subordinated debt	-	-	3.3	29.9	641.7	674.9
<b>Total balance sheet financial liabilities</b>	<b>4 787.3</b>	<b>4 321.3</b>	<b>2 989.3</b>	<b>915.1</b>	<b>3 765.1</b>	<b>16 778.1</b>
Letters of credit	-	80.3	200.2	26.3	55.6	362.4
Guarantees	-	-	4.0	19.0	18.3	41.3
Irrevocable unutilised facilities	-	-	82.3	5.7	54.9	142.9
<b>Total off-balance sheet financial liabilities</b>	<b>-</b>	<b>80.3</b>	<b>286.5</b>	<b>51.0</b>	<b>128.8</b>	<b>546.6</b>
<b>Total financial liabilities</b>	<b>4 787.3</b>	<b>4 401.6</b>	<b>3 275.8</b>	<b>966.1</b>	<b>3 893.9</b>	<b>17 324.7</b>

### Contingency liquidity

Portfolios of liquid assets are maintained as protection against unexpected disruptions in cash flows to ensure that the group is able to meet liabilities as they fall due. These portfolios are managed within limits and, apart from acting as a buffer under business as usual conditions, also form an integral part of the broader liquidity management strategy in the event of a liquidity crisis. These assets include deposits placed at the Bank of England, debt securities and reverse repos on qualifying assets. In addition to the possibility of liquidating asset positions, other management actions include declining to roll-over loans or reverse repos as they fall due from clients.

### Liquidity contingency plans

The CFP sets out the group's strategies for mitigating severe liquidity stress. The CFP details the group's response to potential liquidity shortfalls as a result of idiosyncratic, market-wide or combined stress events. As the nature of a stress is unknown in advance, the contingency plans are flexible and contain a range of management actions. The LCMT is responsible for activating the CFP. The CFP addresses necessary internal and external communications, liquidity management, operations, as well as supplementary information requirements. The CFP is reviewed at least annually and updated to reflect current market trends and conditions, as well as reflecting the experience of recent historical market stress scenarios, rating changes and the range of management actions adopted to protect the group's position. A deterioration of EWIs can result in the invocation of the contingency plans (as noted, this would be at the decree of LCMT). The CFP is one of the contingent management components of the group's recovery and resolution plan.

### Funding strategy

The funding strategy seeks to assist in optimising funding whilst accommodating anticipated balance sheet changes, ensuring that the structure of the balance sheet remains secure and liabilities can be met as they fall due. The funding strategy is developed into a funding plan as part of the budget process where revenue, cost and capital forecasts are collected from the business units, with finance producing a balance sheet projection. These balance sheet forecasts, driven by expected asset growth, are used as the basis to establish a funding plan. Additionally, the use of funds by business is reviewed daily by both treasury and the business to identify any significant changes in business funding requirements. Bi-weekly meetings with the businesses also give a longer term view of overall funding requirements.

### Diversified funding base

Funding concentration risk indicators are used to monitor funding diversification across products, sectors, geographic regions and counterparties. Primary sources of funding are in the form of deposits across a spectrum of clients. Further funding is sourced from a number of African countries, leveraging SBG's operational footprint across the continent. The group has rationalised deposit taking from SBG entities. All funding from SBG is now taken from SBSA or SBSA (Isle of Man Branch), with a small quantum of funding taken direct from SB Mozambique.

### Liquidity stress testing

The group seeks to comply with the PRA's overall liquidity adequacy rule, maintaining liquidity resources which are adequate, both as to amount and quality, to meet contractual, behavioural and contingent liquidity needs and ensure that there is no significant risk that liabilities cannot be met as they fall due.

The liquidity stress testing programme developed by the group has two objectives:

- It is designed to be compliant with the PRA framework on liquidity; and
- It expresses the group's liquidity risk tolerance, as set out in the LRTS.

The group's risk tolerance requires survival for a three month period under both the regulatory stress test and the internal stress test. The parameters used within the internal stress test and the calibration of these are assessed by management as representing stress scenarios which could realistically occur and which would have a severe impact upon the group, given its current business model and activities.

The group models its liquidity position daily using these stress tests to ensure that there is no breach in the liquidity risk tolerance set by the group Board. As noted earlier, the group also references a spectrum of EWIs that monitor both internal and external liquidity conditions. The EWIs are reviewed by senior management on a daily basis. The EWI framework is integrated into the group's liquidity management escalation system by aggregating liquidity results that drive the decision to call either LSC or LCMT meetings.

### Liquidity coverage ratio

In November 2014, the PRA issued a consultation paper (CP27/14) which sets out the timeline and requirements for implementation of the EBA's liquidity coverage ratio (LCR) which is more stringent than that set by the EBA. From 1 October 2015, the PRA will require UK banks to meet a minimum LCR of 80%, rising to 90% on 1 January 2017 and 100% by 1 January 2018. SB Plc's LCR ratio on 31 December 2014 was in excess of 100%.

## 33.7 Market risk

### Definition

The purpose of market risk management is to identify, measure, assess, monitor, report and manage market risk exposures within acceptable parameters, while optimising the return on risk. Major exposures to market risk occur in markets served by formal financial exchanges and over-the-counter markets. These exposures arise primarily as a result of the execution of customers' orders. The group's exposure to market risk can be categorised as follows:

#### Trading book market risk

These risks arise in trading activities where the group acts as a principal with clients in the market.

#### Banking book interest rate risk

These risks arise from the structural interest rate risk caused by the differing repricing characteristics of banking assets and liabilities.

#### Foreign currency risk

These risks arise as a result of changes in the fair value or future cash flows of financial exposures as a result of changes in foreign exchange rates other than those changes included in the VaR analysis.

#### Equity investments

These risks arise from equity price changes caused by listed and unlisted investments, which are monitored and authorised by the investment committee.

# Notes to the annual financial statements *continued*

33 Financial risk management continued

## Framework and governance

The Board approves the market risk appetite for all types of market risk and grants general authority to take on market risk exposure to group risk oversight committee (GROC) which delegates responsibility for limit setting and exposure monitoring to the risk management committee (RMC) at a legal entity level. The asset and liability committee (ALCO) also sets market risk standards to ensure that the measurement, reporting, monitoring and management of market risk associated with operations across the group follow a common governance framework. The market risk committee ("MRC"), a subcommittee of the RMC, is in charge of the close supervision of the market risk activities and the correct application of the market risk policies.

Market risk management, independent of trading operations, monitor market risk exposures from both trading activities and banking activities. All exposures and any limit excesses are monitored daily, and reported monthly to MRC. Level 1 limit breaches are also reported quarterly to SBG ALCO, GROC and RMC.

During 2015, the governance structure will change, although the Board will continue to approve the market risk appetite for all types of market risk but will grant general authority to take on market risk exposure to the governance committee (GovCo) which will delegate responsibility for limit setting and exposure monitoring to the risk management committee (RMC). The market risk committee (MRC) will continue to be a subcommittee of the RMC. A new risk methodologies approval committee (RMAC) will be formed and will be responsible for the approval of risk models and methodologies.

## Market risk measurement

The techniques used to measure and control market risk include:

- daily value at risk (VaR) and stressed value at risk (SVaR);
- stress tests;
- risk factor market risk measures;
- annual net interest income at risk; and
- economic value of equity.

## Daily VaR and stressed VaR

The bank uses the historical VaR and SVaR approach to quantify market risk under normal conditions and under stressed conditions.

For risk management purposes, VaR is based on 251 days of equally weighted recent historical data, a holding period of one day and a confidence level of 95%. The historical VaR results are calculated in four steps:

- Calculate 250 daily market price movements based on 251 days' historical data.
- Calculate hypothetical daily profit or loss for each day using these daily market price movements.
- Aggregate all hypothetical profits or losses for day one across all positions, giving daily hypothetical profit or loss, and then repeat for all other days.
- VaR is the 95th percentile selected from the 250 days of daily hypothetical total profit or loss.

Daily losses exceeding the VaR are likely to occur, on average, 13 times in every 250 days.

SVaR uses a similar methodology to VaR, but based on a one year period of financial stress, selected from 1 January 2007 to the present in order to maximise the losses and assumes a 10-day holding period with a 99% confidence interval.

Where the bank has received internal model approval, the market risk regulatory capital requirement is based on VaR and SVaR, both of which use a confidence level of 99% and a 10-day holding period.

Limitations of historical VaR and SVaR are acknowledged globally and include:

- The use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature.
- The use of a one-day or 10-day holding period assumes that all positions can be liquidated or the risk offset in one day. This may not fully reflect the market risk arising at times of severe illiquidity, when a one-day or 10-day holding period may be insufficient to liquidate or hedge all positions fully.
- The use of a 95% or 99% confidence level, by definition, does not take into account losses that might occur beyond this level of confidence.
- VaR is calculated on the basis of exposures outstanding at the close of business and, therefore, does not necessarily reflect intraday exposures.
- VaR is unlikely to reflect loss potential on exposures that only arise under significant market moves.

## Stress tests

Stress testing provides an indication of the potential losses that could occur under extreme but plausible market conditions, including where longer holding periods may be required to exit positions. Stress tests comprise individual market risk factor testing, combinations of market factors per trading desk and combinations of trading desks using a range of historical, hypothetical and point of weakness scenarios. Daily losses experienced during the year ended 31 December 2014 did not exceed the maximum tolerable losses as represented by the bank's stress scenario limits.

## Other market risk measures

Other market risk measures specific to individual business units include permissible instruments, concentration of exposures, gap limits, maximum tenor and stop loss triggers.

The model validation department independently validate and document new pricing models and perform an annual review of existing models to ensure models are still relevant and behaving within expectations.

## Analysis of trading book market risk exposures

The table on page 97 shows the aggregated historical VaR for the group's trading positions. The maximum (and minimum) VaR amounts show the bands in which the values at risk fluctuated during the periods specified. Stop loss triggers are designed to contain losses for individual business units by enforcing management intervention at predetermined loss levels measured against the individual high-water mark year-to-date profit and loss. Other risk measures specific to individual business units are also used. These measures include permissible instruments, concentration of exposures, gap limits and maximum tenor.

The group's trading units achieved a positive actual income for over 72% of the trading days in 2014 (2013: 76%). The average daily trading revenue earned in 2014 was US\$0.8 million with a standard deviation of US\$1.6 million. During the year, there was one back-testing exception at a 99% confidence level.

## 33 Financial risk management continued

	Normal VaR <sup>2</sup>			Year end \$m
	Maximum <sup>1</sup> \$m	Minimum <sup>1</sup> \$m	Average \$m	
<b>2014</b>				
Commodities	2.6	0.8	1.2	1.2
Foreign exchange	1.3	0.3	0.7	0.6
Equities	0.9	0.1	0.4	0.3
Debt securities	4.7	1.6	2.7	1.8
Diversification benefit <sup>4</sup>				(1.2)
<b>Total</b>				2.7
				<b>Stress VaR<sup>3</sup></b>
				<b>Year end</b>
				<b>\$m</b>
<b>2014</b>				
Commodities				12.9
Foreign exchange				1.3
Equities				0.8
Debt securities				34.4
Diversification benefit <sup>4</sup>				(25.6)
<b>Total</b>				23.8
	Normal VaR <sup>2</sup>			Year end \$m
	Maximum <sup>1</sup> \$m	Minimum <sup>1</sup> \$m	Average \$m	
<b>2013</b>				
Commodities	2.8	0.7	1.5	0.9
Foreign exchange	2.7	0.5	1.1	1.0
Equities	1.8	0.2	0.7	0.9
Debt securities	5.0	2.3	3.4	3.0
Diversification benefit <sup>4</sup>				(2.6)
<b>Total</b>				3.2
				<b>Stress VaR<sup>3</sup></b>
				<b>Year end</b>
				<b>\$m</b>
<b>2013</b>				
Commodities				20.2
Foreign exchange				10.0
Equities				17.3
Debt securities				28.9
Diversification benefit <sup>4</sup>				(41.0)
<b>Total</b>				35.4

<sup>1</sup> The maximum (and minimum) VaR figures reported for each market variable did not necessarily occur on the same days. As a result, the aggregate VaR will not equal the sum of the individual market VaR values, and it is inappropriate to ascribe a diversification effect to VaR when these values may have occurred on different dates.

<sup>2</sup> Normal VaR is based on a holding period of one day and a confidence interval of 95%.

<sup>3</sup> Stress VaR is based on a holding period of 10 days and a confidence interval of 99%.

<sup>4</sup> Diversification benefit is the benefit of measuring the VaR of the trading portfolio as a whole, i.e. the difference between the sum of the individual VaRs and measuring the VaR of the whole trading portfolio.



# Notes to the annual financial statements *continued*

33 Financial risk management continued

## Commodity exposure

The group has capabilities in physical precious and base metals, predominantly in London, Dubai, Singapore and Shanghai, with access into all major physical markets in Europe, Asia, North and South America. The business consists of a diversified client base including producers, consumers (including jewellers), hedge funds, private banks, recycling and refining companies, financial institutions and central banks. The commodities business is primarily client-driven, with price risk hedged on major exchanges, offering all standardised products such as forwards, European and Asian options, swaps, leases and lease rate swaps.

To mitigate trading risk, a number of strategies are employed. Firstly, the group trades on a cleared basis with counterparties posting margins to a central clearer. Alternatively, the group executes credit support annex (CSA) agreements such that margin or collateral is posted on a daily basis to offset any exposure arising from any live trades. The group may also actively manage any embedded credit spread via the contingent credit protection (CCP) process or take a credit calculation adjustment where no credit mitigation is possible.

Operational risk is managed through a dedicated commodities management unit and the group's operations team, using a number of automated systematic confirmations with exchanges, brokers, warehouses and clients. A daily reconciliation is performed for open trades, cash accounts, inventory, collateral and client account balances with any discrepancies being escalated to the appropriate relationship manager for resolution directly with the client. The group's separate operational risk department monitors key risk indicators (KRIs) around key business processes which are monitored and discussed with the business on a regular basis.

## Analysis of banking book interest rate risk exposure

Banking related market risk exposure principally involves the management of the potential adverse effect of interest rate movements on net interest income and equity. This risk is transferred to and managed within the group's asset and liability management team under monitoring of the local risk management committee and CapCom.

The main analytical techniques used to quantify banking book interest rate risk are earnings and valuation-based measures. The results obtained assist in evaluating the optimal hedging strategies on a risk-return basis. Desired changes to a particular interest rate risk profile are achieved through the restructuring of the balance sheet and, where possible, the use of derivative instruments, such as interest rate swaps. Interest rate risk limits are set in terms of both changes in forecast net interest income and economic value of equity.

The repricing gaps for the group's non-trading portfolios are shown below. This view is for the purpose of illustration only, as positions are managed by currency to take account of the fact that interest rate changes are unlikely to be perfectly correlated. All assets, liabilities and derivative instruments are sited in gap intervals based on their repricing characteristics.

## Repricing gap for non-trading portfolios

	0 - 3 months \$m	3 - 6 months \$m	6 - 12 months \$m	> 12 months \$m
<b>2014</b>				
Interest rate sensitivity gap	1 854.4	(682.1)	(28.8)	(139.5)
Cumulative interest rate sensitivity gap	1 854.4	1 172.3	1 143.5	1 004.0
Cumulative interest rate sensitivity gap as a percentage of total banking assets	55.5%	35.1%	34.2%	30.0%
<b>2013</b>				
Interest rate sensitivity gap	1 768.2	(322.8)	(57.7)	(183.4)
Cumulative interest rate sensitivity gap	1 768.2	1 445.4	1 387.7	1 204.3
Cumulative interest rate sensitivity gap as a percentage of total banking assets	57.9%	47.3%	45.4%	39.4%

**Sensitivity of net interest income**

The table below indicates the sensitivity in US Dollar equivalents of the group's net interest income in response to a change in interest rates, after taking into account all risk mitigating instruments, with all other variables held constant.

	<b>Increase in basis points</b>	<b>1 month \$m</b>	<b>2 months \$m</b>	<b>3 months \$m</b>	<b>4 - 6 months \$m</b>
<b>2014</b>					
1% up (interest rate increase)	<b>100</b>	<b>(1.4)</b>	<b>0.9</b>	<b>0.4</b>	<b>2.4</b>
1% down (interest rate decrease)	<b>100</b>	<b>1.4</b>	<b>(0.9)</b>	<b>(0.4)</b>	<b>(2.4)</b>
<b>2013</b>					
1% up (interest rate increase)	100	(1.3)	-	1.4	1.2
1% down (interest rate decrease)	100	1.3	-	(1.4)	(1.2)

It is the group's policy that banking book assets and liabilities with a duration greater than one week be match funded with the money markets desk, thus removing interest rate risk. However, a few business areas are exempt where their banking book interest rate risk is monitored in the same way as if it was a trading book, i.e. PVO1 sensitivities are calculated. This is then aggregated in a similar manner to the other traded risks as detailed earlier.

**Foreign currency risk**

The group's foreign exchange positions arise mainly from foreign exchange trading activities, which are governed by position limits approved by the risk management committee in accordance with the group's market risk policy. These position limits are subject to review at least annually and foreign exchange exposures are monitored daily by the market risk function and reviewed monthly to ensure they remain within the approved risk appetite.

The group policy is not to hold open exposures in respect of the banking book of any significance. Gains or losses on derivatives that have been designated in terms of cash flow hedging relationships are reported directly in equity, with all other gains and losses on derivatives being reported in profit or loss.

**Net investment in foreign operations**

	<b>2014</b>	2013
<b>Functional currency</b>	<b>\$m</b>	\$m
Chinese Renminbi	<b>85.8</b>	85.9

**Market risk on equity investments**

Market risk on investments is managed in accordance with the purpose and strategic benefits of such investments rather than purely on mark-to-market considerations. Periodic reviews and reassessments are undertaken on the performance of the investments.

**33.8 Operational risk (unaudited)****Introduction**

Operational risk is recognised as a distinct risk category which the group strives to manage within acceptable levels through the promotion of sound operational risk management practices. Operational risk is defined as the risk of loss suffered as a result of inadequacy of, or a failure in, internal processes, people and systems or from external events.

This includes information risk and legal risk, but excludes reputational risk and strategic risk. Operational risk exists in the natural course of business activity. The group's approach to managing operational risk is to adopt fit for purpose operational risk practices that assist business line management to understand their inherent risk and to reduce their risk profile, in line with the group's risk appetite, while maximising their operational performance and efficiency. The current framework follows a primarily qualitative approach, being focused on ensuring underlying risks are identified and owned and that the residual risk is maintained within an acceptable level in the opinion of the relevant management, as overseen by an independent operational risk function within risk management. Independent assurance on the satisfactory management of operational risk is provided by internal audit. The day-to-day management of operational risk is embedded within the business areas in order for the risks to be managed where they arise.

**Framework and governance**

BRMC, as the appropriately delegated risk oversight body on behalf of the Board, has ultimate responsibility for operational risk. BRMC ensures that the operational risk management (ORM) framework for the management and reporting of operational risk is implemented across the group, whilst ensuring regulatory compliance where applicable.

Operational risk committee (OpCo) serves as the main operational risk management committee within the group. The committee's primary responsibility is to monitor and control operational risk for the group and oversee adherence to the agreed risk appetite. It is responsible

# Notes to the annual financial statements *continued*

33 Financial risk management continued

for ensuring a robust operational risk framework is embedded across the organisation and promoting strong risk culture within the three lines of defence model.

The roles and responsibilities for managing operational risks are stipulated in the operational risk governance standard and various ORM policies. These policies indicate the responsibilities of operational risk specialists at all levels and of the risk owners. Local heads of ORM may develop their own policies and procedures that better suit their unique environments. These policies and procedures must align to the policies and procedures and must be approved by their respective governance committees.

## **The management and measurement of operational risk**

The current framework follows a primarily qualitative approach being focused on ensuring underlying risks are identified and owned and that the residual risk is maintained within an acceptable level in the opinion of the relevant management, overseen by an independent operational risk function within risk management. Independent assurance on the satisfactory management of operational risk is provided by internal audit.

Operational risk management (ORM) forms part of the day-to-day responsibilities of management at all levels. The ORM framework includes qualitative and quantitative methodologies and tools to assist management to identify, assess and monitor operational risks and to provide management with information for determining appropriate controls and mitigating measures. The framework is based around risk and control self-assessments (RCSA), key risk indicators (KRI) and incident reporting. Escalation criteria are in place to ensure that management action can be applied in the event that RCSAs or KRIs show a level of residual risk exposure beyond that deemed acceptable and when an individual incident breaches a set materiality threshold. In addition, a loss tolerance threshold is set by senior management for aggregate losses.

As the operational risk profile of the group's business tends to be focused on high impact, low frequency losses, the actual loss experience has limited value in terms of assessing future exposures. However, historical losses are reviewed - both to ensure that adequate management action is taken in respect of the root cause of loss and near miss incidents and also to consider whether there is a level of loss experience that challenges the absolute level of the pillar 1 capital requirement. Losses are recorded in the operational incident database in accordance with the operational risk incident reporting policy.

The group's insurance process and requirements are the responsibility of the SBG insurance committee which maintains adequate insurance to cover key insurable risks. An insurance framework guides the organisation on the optimal use of insurance as a risk transfer mechanism. Operational risk management and insurance management teams collaborate to enhance the mitigation of operational risks.

From February 2015, responsibility for ensuring adequate insurance cover will be with the group. The GovCo will be responsible for approving the overall framework and reviewing insurance summaries. Risk and legal will work with external brokers to define and manage the renewal and claims process, reporting into GovCo as required.

Operational risk is divided into the following sub-types:

## ■ **Business disruption and system failure**

### - **Business continuity management and resilience**

BCM is a process that identifies potential operational disruptions and provides a basis for planning for the mitigation of the negative impact from such disruptions. In addition, it promotes operational resilience and ensures an effective response that safeguards the interests of the bank and its stakeholders. The BCM framework encompasses emergency response preparedness and crisis management capabilities to manage the business through a crisis to full recovery. The business continuity capabilities are evaluated by testing business continuity plans and conducting crisis simulations.

### - **Technology risk management**

Technology risk encompasses both IT risk and IT change risk. IT risk refers to the risk associated with the use, ownership, operation, involvement, influence and adoption of IT within the bank. It consists of IT-related events and conditions that could potentially impact the business. IT change risk refers to risk arising from changes, updates or alterations made to the IT infrastructure, systems or applications that could affect service reliability and availability. The bank relies heavily on technology to support complex business processes and handle large volumes of critical information. As a result, a technology failure can have a crippling impact on the group's brand and reputation.

### - **Information risk management**

Information risk encompasses all the challenges that result from the need to control and protect the bank's information. These risks can culminate from accidental or intentional unauthorised use, modification, disclosure or destruction of information resources, which would compromise the confidentiality, integrity or availability of information.

The group has adopted a risk-based approach to managing information risks.

The execution of these policies and practices is driven through a network of information security officers embedded within the business lines.

## ■ **Execution, delivery and process management**

### - **Model risk**

Model risk arises from potential weaknesses in a model that is used in the measurement, pricing and management of risk. These weaknesses include incorrect assumptions, incomplete information, flawed implementation, limited model understanding, inappropriate use or inappropriate methodologies leading to incorrect conclusions by the user.

The approach to managing model risk is based on the following principles:

- Fit-for-purpose governance, which includes:
  - a three lines of defence governance structure comprising independent model development, model validation and audit oversight functions;
  - committees with board and executive management membership based on model materiality and regulatory requirements; and

## 33 Financial risk management continued

- policies that define minimum standards, materiality, validation criteria, approval criteria, and roles and responsibilities.
- A skilled and experienced pool of technically competent staff is maintained in the development, validation and audit functions; and
- Robust model-related processes, including:
  - the application of best-practice modelling methodologies;
  - independent model validation in accordance with both regulatory and internal materiality assessments;
  - adequate model documentation, including the coverage of model use and limitations;
  - controlled implementation of approved models into production systems;
  - ongoing monitoring of model performance;
  - review and governance of data used as model inputs; and
  - peer challenge in technical forums.

Credit IRB models and operational risk AMA models are validated at initial development and at least annually thereafter by an independent validation function. Other models are validated at initial development and reviewed at intervals determined by materiality and performance criteria. Validation techniques test the appropriateness and effectiveness of the models, and indicate if the model is fit for purpose.

Models are recommended by the relevant technical committee for approval or ongoing use to the relevant model approval committee.

#### ■ Internal fraud

##### - Financial crime control

The bank defines financial crime control as the prevention, detection and response to all financial crime to mitigate economic loss, reputational risk and regulatory sanction. Financial crime includes fraud, bribery and corruption and misconduct by staff, customers, suppliers, business partners and stakeholders. As is the case with the other functions within operational risk, financial crime risk management maintains close working relationships with other risk functions, specifically compliance, legal risk and credit risk, and with other functions such as information technology, human resources, and finance.

#### ■ External fraud

##### - Physical commodities

First line controls operate within the physical commodities front office and operations to help manage risks embedded in each trade, on a pre- and post-trade basis and escalate issues, if appropriate. Second line controls exist within the risk, compliance and legal functions, a dedicated risk oversight function for commodities (physical and financial) is in place to ensure specific risks within the business are continually tested and, where necessary, improved.

Following the incident in China, risk-based ad hoc independent reviews have been initiated to provide assurance that the control framework for the business is fit for purpose and working as intended.

#### ■ Clients, products and business practices

##### - Tax risk

Tax risk is defined as any event, action or inaction in tax strategy, operations, financial reporting, or compliance that either adversely affects the group's tax or business objectives or results in an unanticipated or unacceptable level of monetary, financial statement or reputational exposure.

The approach for managing tax risk is governed by the approved tax risk control framework which, in turn, is supported by policies dealing with specific aspects of tax risk such as, for example, transfer pricing, indirect taxes, withholding taxes and remuneration taxes.

##### - Legal risk

Legal risk is defined as the exposure to the adverse consequences of judgements or private settlements, including punitive damages resulting from inaccurately drafted contracts, their execution, and the absence of written agreements or inadequate agreements. This includes exceeding authority as contained in the contract. It applies to the full scope of activities and may also include others acting on behalf of the bank.

The bank has processes and controls in place to manage its legal risks. Failure to manage these risks effectively could result in legal proceedings impacting the group adversely, both financially and reputationally.

##### - Compliance risk

This is the risk of legal or regulatory sanctions, financial loss or loss to reputation that the group may suffer as a result of its failure to comply with laws, regulations, codes of conduct and standards of good practice applicable to its business activities.

This includes the exposure to new laws as well as changes in interpretations of existing laws by appropriate authorities.

#### *Approach to the management of compliance risk*

##### General approach

The approach to managing compliance risk is proactive and premised on internationally accepted principles of compliance risk management.

A robust risk management reporting and escalation procedure requires business unit and functional area compliance heads to report on the status of compliance risk management in the bank.

Employees, including their senior management, are made aware of their statutory compliance responsibilities through ongoing training and awareness initiatives.

##### Approach to managing money laundering and terrorist financing

Legislation pertaining to money laundering and terrorist financing control imposes significant requirements in terms of customer due diligence, record keeping, staff training and the obligation to detect, prevent and report suspected money laundering and terrorist financing.

Minimum standards are required to be implemented throughout the group, taking into account local jurisdictional requirements where these may be more stringent.

# Notes to the annual financial statements *continued*

33 Financial risk management continued

## Approach to sanctions management

The group actively manages the legal, regulatory, reputational and operational risks associated with doing business in jurisdictions or with clients that are subject to embargoes or sanctions imposed by competent authorities. The sanctions review committee, supported by a sanctions desk, is responsible for providing advice on all sanctions-related matters in a fluid sanctions environment.

## Approach to managing regulatory change

The group operates in a highly regulated industry across multiple jurisdictions and is increasingly subject to international legislation with extra-territorial reach.

The group aims to embed regulatory best practice in our operations in a way that balances the interests of various stakeholders, while supporting the long-term stability and growth in the markets where we have a presence.

The regulatory advocacy unit assesses the impact that emerging policy and regulation will have on the business. The approach to regulatory advocacy is to engage with government policymakers, legislators and regulators in a constructive manner.

### ■ Employment practices and workplace safety

#### - Occupational health and safety

Any risks to the health and safety of employees resulting from hazards in the workplace or potential exposure to occupational illness are managed by the occupational health and safety team. Training of health and safety officers and employee awareness is an ongoing endeavour and the results are evident in a declining trend in reportable incidents and declining cost to the company for workmen's compensation coverage.

## 33.9 Reputational risk (unaudited)

Reputational risk is the risk caused by damage to an organisation's reputation, name or brand. Such damage may result from a breakdown of trust, confidence or business relationships. Safeguarding the group's reputation is of paramount importance to its continued success and is the responsibility of every member of staff. As a banking group, good reputation depends upon the way in which it conducts its business, but it can also be affected by the way in which clients, to whom it provides financial services, conduct themselves.

## 33.10 Capital management

The group manages its capital resource and requirements to:

- achieve a prudent balance between maintaining capital ratios to support business strategy and depositor confidence, and providing competitive returns to shareholders;
- ensure that each group entity maintains sufficient capital levels for legal and regulatory compliance purposes; and
- ensure that its actions do not compromise sound governance and appropriate business practices and it eliminates any negative effect on payment capacity, liquidity or profitability.

The group is subject to regulation and supervision by the Prudential Regulation Authority (PRA) and at year end, formed part of SBG which is supervised by the SARB.

The group has been subject to the Basel III regulatory frameworks for calculating minimum capital requirements published by the Basel Committee on Banking Supervision (the Basel Committee) for reporting to the SARB from 1 January 2013. Basel III was implemented by the PRA with effect from 1 January 2014. The impact of Basel III has been reviewed by the group and has been factored into capital projections.

The group calculates credit and counterparty risk capital requirements using the PRA standardised rules as well as on the foundation internal ratings based approach (FIRB) for reporting to the SARB. Market risk capital is calculated as a combination of approved VaR models and standardised methods. Operational risk is calculated on the standardised approach.

As part of the pillar II process, the group updates its ICAAP (internal capital adequacy assessment process) document which is the firm's self-assessment of capital requirements including for those risks not captured by pillar I. The group has implemented a macroeconomic stress testing model to assess the additional capital requirements and the impact on capital resource of adverse economic conditions. This forms part of the governance process and is incorporated into the ICAAP.

### Economic capital

In addition to managing against the regulatory capital requirements, management also increasingly utilise more risk sensitive internal economic capital models to monitor and control the risk profile of the organisation. These cover:

- capital adequacy as measured by the ratio of available financial resources to economic capital consumption which forms part of the risk appetite;
- concentrations in exposures which are reviewed against limits and managed by the risk management committee; and
- economic capital utilisation and various related performance metrics which are reviewed by management and form part of the capital allocation process.

### Regulatory capital

In addition to compliance with the requirements prescribed by the PRA, the group is required to meet minimum capital requirements of regulators in those countries in which it operates. Banking regulations are generally based on the guidelines developed by the Basel Committee under the auspices of the Bank for International Settlements. In addition to the requirements of host country regulators, all banking operations are also expected to comply with the capital adequacy requirements on a consolidated basis. The group maintained surplus capital over the minimum requirements prescribed by both the PRA and SARB throughout the year.

The capital adequacy ratio, which reflects the capital strength of an entity compared to the minimum regulatory requirement, is calculated by dividing the capital held by that entity by its risk-weighted assets.

Capital is split into two tiers:

- Core tier I (primary capital) represents permanent forms of capital such as share capital, share premium and retained earnings less regulatory deductions; and
- Tier II (secondary capital) includes medium to long-term subordinated debt, revaluation reserves and performing portfolio credit impairments.

## 33 Financial risk management continued

Risk-weighted assets are determined by applying prescribed risk weightings to on and off balance sheet exposures according to the relative credit risk of the counterparty. Included in overall risk-weighted assets is a notional risk weighting for market risks, counterparty risks and large exposure risks relating to trading activities.

### Capital resources

The table below sets out the qualifying capital of the regulated entity.

	2014	2013
	\$m	\$m
<b>Regulatory capital</b>		
<b>Common equity tier I (2013: Core tier I)</b>		
Share capital	1 083.5	1 083.5
Share premium	431.0	431.0
Qualifying reserves	(499.7)	(152.7)
Less regulatory deductions	(58.5)	(60.7)
<b>Total core tier I</b>	<b>956.3</b>	<b>1 301.1</b>
<b>Tier II</b>		
Subordinated debt instruments	630.2	657.8
Credit impairment against performing loans	7.0	10.0
Less regulatory deductions	(14.3)	-
<b>Total tier II</b>	<b>622.9</b>	<b>667.8</b>
Less deductions from tier I and tier II	-	(101.6)
<b>Total tier I and tier II capital</b>	<b>1 579.2</b>	<b>1 867.3</b>
Less deductions from total capital	-	(1.4)
<b>Total eligible capital</b>	<b>1 579.2</b>	<b>1 865.9</b>

## 34 Ultimate holding company

The largest group in which the results of the company are consolidated for 2014 is that headed by Standard Bank Group Limited, a company incorporated in the Republic of South Africa. The consolidated financial statements are available to the public for inspection at:

### Standard Bank Group Limited

9th Floor  
Standard Bank Centre  
5 Simmonds Street  
Johannesburg 2001  
Republic of South Africa

Following from the SPA concluded on 1 February 2015, the ultimate parent is Industrial and Commercial Bank of China Limited, a company incorporated in the People's Republic of China.

### Industrial and Commercial Bank of China Limited

No. 55 Fuxingmennei Avenue  
Xicheng District  
Beijing 100140  
The People's Republic of China

For more information on ICBC, please visit [www.icbc.com.cn](http://www.icbc.com.cn)

## Acronyms and abbreviations

ALCO	Asset and liability committee	IMF	International Monetary Fund
ALM	Asset and liability management	ISDA	International Swap Dealers Association
APB	Auditing Practices Board	KRI	Key risk indicators
BAC	Board audit committee	LGD	Loss given default
BIC	Business infrastructure committee	LCMT	Liquidity contingency management team
BRICS	Brazil, Russia, India, China and South Africa	LME	London Metal Exchange
BRMC	Board risk management committee	LRTS	Liquidity risk tolerance statement
BS&R	Business support and recovery	LSC	Liquidity sub-committee
CAM	Global markets core account management	M&A	Merger and acquisition
Capcom	Capital and liquidity management committee	MENA	Middle East and North Africa
CCP	Contingent credit protection	MTF	Metal trading facilities
CEEMECA	Central and Eastern Europe / Middle East / Central Asia	NBFI	Non-bank financial institution
CEO	Chief Executive Officer	OCI	Other comprehensive income
CFP	Contingency funding plan	OIS	Overnight index based swap curves
CIB	Corporate and Investment Banking division	OpCo	Operational risk committee
CGC	Credit governance committee	OTC	Over-the-counter
COMEX	Commodity exchange	PBB	Personal and Business Banking
Company	Standard Bank Plc company	PCC	Pre-credit committee
CRD	Capital requirement directive	PCMU	Physical commodities management unit
CRO	Chief Risk Officer	PCS	Private Client Services
CSA	Credit Support Annex	PD	Probability of default
CSE	Consolidated structured entity	PFE	Potential future exposure
CVA	Credit valuation adjustment	PIM	Principal Investment Management
DCM	Debt Capital Markets	PIT	Point in time
DVA	Own credit valuation adjustments	Plan	Quanto stock unit plan
EAD	Exposure at default	PRA	Prudential regulation authority
Ecap	Economic capital	PRMC	Portfolio risk management committee
ECB	European Central Bank	QARM	Quantitative analytics and risk methods
EL	Expected loss	Remco	Remuneration committee of the group
EMIR	European Market Infrastructure Regulation	Repos	Repurchase agreements
EP	Economic profit	RMC	Risk management committee
ERC	Equity risk committee	SARB	South African Reserve Bank
EU	European Union	SB Plc	Standard Bank Plc, its subsidiary and CSEs
EWI	Early warning indicator	SBG	Standard Bank Group Limited and subsidiaries
FATCA	Foreign Account Tax Compliance Act	SBLH	Standard Bank London Holdings Limited
FIRB	Foundation internal ratings based	SBSA	Standard Bank of South Africa Limited
GAC	Group audit committee	SIFMA	Securities Industry and Financial Markets Association
GROC	Group risk oversight committee	SIH	Standard International Holdings S.A.
Group	Standard Bank Plc, its subsidiaries and CSEs	SPA	Sale and purchase agreement
IAS	International Accounting Standards	STC	Structured transactions committee
ICAAP	Internal Capital Adequacy Assessment Process	TTC	Through the cycle
ICBC	Industrial and Commercial Bank of China Limited	UL	Unexpected loss
ICMA	International Capital Market Association	VaR	Value-at-risk
IFRIC	International Financial Reporting Interpretations Committee	VAT	Value added tax
IFRS	International Financial Reporting Standards as adopted by the EU	ZAR	South African Rand
ILG	Individual liquidity guidance		

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